### MEMORANDUM OF UNDERSTANDING Between the DEPARTMENT OF ADMINISTRATION, the **DEPARTMENT OF REVENUE,** the OFFICE OF MANAGEMENT AND BUDGET, and the ATTORNEY GENERAL

WHEREAS the Department of Administration, the Department of Revenue, the Office of Management and Budget, and the Attorney General agree that the State needs a Cash Deficiency Operating Plan and agree that:

- 1. The State of Alaska's Cash Deficiency Operating Plan is this plan, dated December 1, 2017;
- 2. Each party will assist the others in providing information necessary to carry out the plan;
- 3. The Department of Administration, the Department of Revenue, the Office of Management and Budget, and the Alaska Attorney General endorse the plan and agree to operate by the plan.

This agreement takes effect December 1, 2017.

PSIL

Leslie Ridle, Commissioner Department of Administration

heldon Fisher, Commissioner Department of Revenue

Pat Pitney, Directo

Office of Mangement and Budget

Jahna Lindemuth, Attorney General Department of Law

Date <u>Il/14/17</u> Pate <u>Nov. 14, 2017</u> Date

### STATE OF ALASKA CASH DEFICIENCY OPERATING PLAN DECEMBER 2017

#### **Executive Summary**

The State recognizes that cash deficiencies commonly occur and that a plan is necessary to ensure state government continues to operate in these situations. Cash in the state's general fund is essential to support ongoing day-to-day operations of state government. Without cash in the fund, the state cannot pay its bills and the daily operations of the state come to a halt. The state's daily cash need can exceed \$200 million. For purposes of this operating plan, a cash deficiency situation exists any time the general fund cash balance is projected to, or actually does, drop below \$400 million and is expected to stay below \$400 million for five business days. Past experience demonstrates that cash deficiencies occur, even in years with a balanced budget, and that a mechanism must be in place for the state to borrow in the event that a cash deficiency has been identified.

For 17 of the past 25 years, the general fund has needed to borrow funds from the Statutory Budget Reserve Fund (SBRF) or the Constitutional Budget Reserve Fund (CBRF) to meet its daily obligations for disbursements. Even in years of surplus, the difference between receipts flowing in and disbursements flowing out of the state general fund causes periodic cash deficiencies and annual budget gaps. The general fund's cash requirements routinely exceed its balance at points throughout each fiscal year, especially early in the fiscal year. The reasons for this include a disparity in timing between revenues received and funds disbursed, fluctuating oil prices, falling oil production, and an increase in designated subfunds within the general fund. The state has developed methods of identifying potential deficiencies and drawing upon financial reserves to compensate for them. The state created this plan to document the methods used when cash deficiencies first began to occur between FY1992 and FY1994. The agencies involved decided to revise the plan in FY2000, and again in FY2004, FY2007, FY2011, FY2014 and FY2018 to recognize that the state's fiscal situation and methods of identifying potential deficiencies have evolved over time, and to accommodate changes in administration as the signatories of this plan leave state service.

The Departments of Law, Revenue, Administration, and the Office of Management and Budget have jointly developed and updated this Cash Deficiency Operating Plan to accomplish this goal. This plan outlines how the state identifies when a cash deficiency is likely to occur and the steps taken to resolve that deficiency. Treasury makes projections of cash flow patterns for each fiscal year that will identify potential deficiencies. Steps to resolve deficiencies are detailed in a hierarchical list, including accessing funds from legislatively authorized sources, such as the SBRF, CBRF, ERA, subfunds of the general fund, and other temporary funding mechanisms. The plan also sets out a procedure for seeking legislative relief if all borrowing sources are exhausted, and discusses the differences between funding for cash flow and funding for budgetary needs.

#### **Background and History**

From the beginning of statehood through the completion of the Trans-Alaska Pipeline in 1977, oil comprised a relatively small proportion of state revenues – averaging just 30 percent of total general fund revenue. Once North Slope oil production began, sizable sums began flowing into the state treasury and state dependence on oil revenues increased to approximately 85 percent. Notwithstanding these increased revenues, the state still required intra-year borrowing to meet cash flow obligations – even in years of surplus. The main reason for this is that the timing of cash outflows do not match the timing of general fund receipts. Many large cash expenditures, such as funding retirement plans, are made early in the fiscal year while general fund revenue does not all appear on the first day of the fiscal year. Generally, cash expenditures in the first quarter of any fiscal year will exceed the cash receipts for that quarter – creating cash deficiency situations.

It is also important to note the difference between cash-flow borrowing and deficit borrowing. Deficit borrowing is simply the annual difference between revenues and expenditures – transfers are made from the SBRF or CBRF to fill this gap and carry over beyond fiscal year borders. Cash-flow borrowing is the amount required to ensure that the general fund has a sufficient balance to meet obligations and must be repaid by the end of each fiscal year. It has been determined, through cash-management analysis, that a minimum of \$400 million in working capital is required at any given point in time to avoid a cash-flow deficiency.

By necessity, state government must borrow in order to operate without interruption. Cash-flow borrowing, traditionally from the CBRF and SBRF, allows the state to avoid more costly cash management tools such as issuing revenue anticipation notes, which carry interest rate payments, and borrowing from higher earning investment funds such as the ERA or other general fund subfunds. However, the balances of the SBRF and the CBRF have fallen from FY2013 highs of \$16.3 billion and could be exhausted by late FY2019. In light of these challenges, the plan reflects revised procedures to contend with cash-deficiencies absent the ability to borrow from the SBRF and CBRF.

Additionally, redirection of revenues from the general fund to other funds has occurred gradually since the 1990s, increasing the frequency of cash-deficiency situations. Prior to 1990, most unrestricted revenues flowed directly into the general fund where they were available to pay for the day-to-day costs of operating state government. Over time, the legislature has established many subfunds of the general fund, listed in Appendix B, which are designated for specific purposes (although most are still subject to annual appropriation). In 1990, a popular vote amended the state constitution to establish the CBRF for deposit of oil tax settlements, funds that had historically been destined for the general fund.

The legislature has historically addressed both the cash deficiencies and the budget shortfalls by including in the language section of the appropriation act(s) authority for the executive branch to either take cash from the SBRF or borrow cash from the CBRF. This appropriation language is

necessary to avoid some of the extreme consequences of implementing cash deficiency procedures 5, 6, 7, or 8 listed in Appendix A.

#### Legislative Benchmarks

Legislative policy surrounding borrowing has also evolved over the years. Outlined below is a list of various legislative mandates surrounding borrowing from the CBRF.

- In FY1999 the legislature placed a cap on the total amount of cash-flow and deficit borrowing that could occur. This created an artificial crisis and led to the cap being lifted shortly thereafter.
- Through FY2004, appropriations allowing CBRF borrowing were made without a cap but language was included in budget legislation to allow the general fund to repay the CBR interest equal to investment gains lost as a result of borrowing.
- In FY2004 the CBRF was accessible with a simple majority vote due to a provision in the constitution (Article IX, Sec. 17(b)), which allow funds to be drawn more easily as a crisis looms (when the amount available for appropriation falls below the amount appropriated in the previous fiscal year). But under this subsection, the amount available for borrowing is also limited to the difference between the amount appropriated for the previous fiscal year (excluding supplementals) and the amount available to appropriate in the current fiscal year, an amount that cannot be known until the fiscal year ends.
- In FY2006 this interest provision was stripped from the bill, but fortunately FY2006 through FY2010 were balanced budget years, so the state did not have to resort to one of the options outlined in this document.
- This interest appropriation was restored in FY2011 but again stripped out of the bill in FY2013 and subsequent years. The FY2013 bill did however include clarifying language that borrowing could occur either for cash-flow borrowing purposes or for deficit borrowing.
- Since FY2016, deficit borrowing has been made from the CBRF, authorized with a three-fourth vote as set out in Art. IX Sec. 17(c) of the Alaska Constitution:

"An appropriation from the budget reserve fund may be made for any public purpose upon affirmative vote of three-fourths of the members of each house of the legislature."

#### **Review Requirements**

The previous iteration of the plan, dated July 2014, directs the signatories of the plan to reevaluate the plan when cash flow needs for the next two years exceed the CBRF balance. After five consecutive years of budget gaps, the CBRF balance is projected to be depleted in late FY2019. Moreover, over time, the parties that executed this agreement had changed and legislative authority and economic conditions change every year. For this reason, it was determined that an updated agreement should be signed to reflect cash-deficiency tools necessary to operate in the current environment and potentially absent available balances in the CBRF and SBRF.

#### Plan Overview and Initiation Criteria

In order to continue operating on a daily basis, the state must be able to reliably predict when a cash flow deficiency will occur and must have a planned response to manage the deficiency. This plan

includes both the procedures used to project future cash balances and a response plan for resolving cash flow deficiencies.

The Cash Deficiency Operating Plan begins with a series of daily operations in both the Departments of Revenue and Administration. Depending on daily conditions, the plan evolves into a series of strategic steps designed to ensure the availability of adequate cash balances to meet day-to-day expenses. Conditions at the time will trigger the course of action to meet the identified cash problem.

Both the Departments of Revenue and Administration have improved their procedures for monitoring daily general fund cash balances and developed reliable cash flow projections. Using an internally developed model, the Department of Revenue produces revised cash balance projections monthly, and compares them to actual balances on a daily basis. The model can be used to quickly develop new cash projections if major changes occur in any of the key components of the projection model including oil prices and production receipts.

Execution of the plan is dependent on the availability of a broad range of information relating directly to the flow of cash in and out of the state's general fund. Critical elements include:

- oil prices current and projected
- production levels current and projected
- oil receipts taxes and royalties
- other receipts
- historical spending patterns
- projected cash balances
- legislative limits on borrowing from CBRF and other funds

Several procedures make up this plan, some of which are executed on a regular basis while others may, or may not, ever be executed. Appendix A provides a list of each of these procedures and the action that triggers their execution.

#### APPENDIX A

#### CASH DEFICIENCY PROCEDURES

PROCEDURE I: Develop monthly cash projections

PROCEDURE 2: Monitor daily general fund cash balances

PROCEDURE 3: Determine specific course of action to address deficiency

PROCEDURE 4: Execute appropriated transfers from the SBRF, CBRF, ERA or other funds to the general fund

PROCEDURE 5: Execute procedure to authorize temporary interfund borrowing

PROCEDURE 6: Execute other transfers from within the general fund group (subfunds) to the general fund or elect to borrow short term funds from financial institutions

PROCEDURE 7: Seek legislative action

PROCEDURE 8: Prioritize disbursements and restrict expenditures of the state because borrowing is unavailable

PROCEDURE 9: Reevaluate Cash Deficiency Operating Plan when cash flow needs for the next two years exceed the CBRF and SBRF and ERA balances

#### CASH DEFICIENCY PROCEDURES DETAIL

#### **PROCEDURE 1: Develop monthly cash projections**

The Department of Revenue executes the cash projection model, which calculates revised general fund cash projections for the next 12 months based on the current set of variables. The Department of Revenue reviews the new projections and predicts if and when the cash balance will drop below the \$400 million threshold level for cash deficiencies. The updated projections are posted online.

#### PROCEDURE 2: Monitor daily general fund cash balances

Both the Departments of Revenue and Administration retrieve daily cash balances from IRIS to evaluate for adequate available cash. Cash Management posts daily balances to projection model and posts online.

#### PROCEDURE 3: Determine specific course of action to address deficiency

If the general fund cash balance is projected to be less than \$400 million, and revenues are not projected to bring the balance above this mark within five business days, or disbursements are anticipated to deplete the cash balance, a cash deficiency situation has been identified. At this point, a decision will be made by the Cash Manager and the Accounting Services Supervisor to execute an appropriate funding procedure. Treasury will update the cash flow projection model to reflect that action.

## PROCEDURE 4: Execute appropriated transfers from the SBRF, CBRF, ERA or other funds to the general fund

If a deficiency is identified by the Cash Manager and Accounting Service Supervisor, unless specific guidance is provided, appropriated transfers will be performed in the following order:

- 1. Transfer from SBRF
- 2. Transfer from CBRF
- 3. Transfer from ERA
- 4. Transfer from other funds

The Cash Manager and Accounting Service Supervisor will determine a funding amount necessary to avoid a deficiency. They will review appropriated transfers that have been made to date from authorized sources and identify amounts that may still be transferred. The Cash Manager will work with the Portfolio section of Treasury Division to determine the best day to perform a cash transfer to minimize investment losses, and coordinate with the Accounting Service Supervisor for Department of Administration to perform the transfers on this date.

If the CBR and SBR are depleted, or if legislation authorizes an appropriation from the ERA as the first source of transfer, Cash management may borrow from the ERA, to meet short-term cash deficiencies – similar to prior year CBR borrowing. If an appropriation exists for the ERA, the Cash Manager shall provide the Permanent Fund Corporation with an anticipated transfer

schedule, approved by the Chief Accountant and Financial Officer, for their planning purposes, before any borrowing from the ERA may occur.

Additionally, Treasury and Division of Finance may elect instead to borrow from the SBRF or CBRF, in order to minimize investment losses or provide the Permanent Fund Corporation with additional planning time. These funds shall be replenished, with interest, by the end of the fiscal year when the appropriated ERA transfer is finally made. The Cash Manager and Accounting Services Supervisor will work with the Permanent Fund Corporation to determine the best day to perform a cash transfer to minimize investment losses.

#### PROCEDURE 5: Execute procedure to authorize temporary interfund borrowing

The state may need to borrow additional funds from the other available funds. Such borrowing can only occur if the signatories of the plan certify that anticipated receipts are sufficient to pay the debt, with interest, before the end of the current fiscal year. If anticipated receipts are certified sufficient, the borrowing may occur. If the Commissioners of Revenue and Administration, the Attorney General, and the Director of the Office of Management and Budget have certified that there will be sufficient money in the general fund to repay the amount borrowed, including interest, by the end of the fiscal year, Department of Administration will execute the interfund borrowing as directed.

# **PROCEDURE 6:** Execute other transfers from within the general fund group (subfunds) to the general fund or elect to borrow short term funds from financial institutions

In implementing this procedure, Department of Administration will analyze the balances in all subfunds of the general fund as identified in Appendix B and determine possible sources for transfer excluding mental health trust funds and any funds containing bond proceeds. This list will be reviewed and approved by the Chief Accountant and Financial Officer and the Director of OMB.

Absent appropriated or available balances in the CBR or SBR or other funds, Treasury may borrow from financial institutions. Because borrowing from the general fund group (subfunds) carries the opportunity cost of lost investment earnings and due to the administrative burden of identifying available general fund balances, Treasury may instead elect to borrow short-term funds such as revenue anticipation notes from a financial institution. If this election is made, Treasury will notify the signatories of the MOU, and the Departments of Administration and Revenue will perform the necessary transactions.

#### **PROCEDURE 7: Seek legislative action**

If a cash deficiency is projected and the state has already executed all appropriated, internal and other borrowing procedures, it will be necessary to seek legislative relief to correct the cash deficiency problem. All signatories of the plan will present current cash position, forecasted cash position, cash deficiency plan, and recommendation to the Governor for approval. The Governor may act on the recommendation of all signatories of the plan by submitting a proposal for correcting the problem to the legislature and request action in either the current legislative session, the upcoming session or in special session.

### **PROCEDURE 8:** Prioritize disbursements and restrict expenditures of the state because borrowing is unavailable

When all sources of appropriated and temporary borrowing are exhausted, the signatories of this plan need to prioritize disbursements and restrict expenditures of the state subject to available cash by prioritizing payments to vendors, grantees, municipalities, and employees. The Chief Accountant and Financial Officer will lead this effort, but all plan signatories will evaluate disbursement activity and identify expenditures to restrict until cash sufficiency is restored. The Chief Accountant and Financial Officer is responsible for working with affected agencies and ensuring the accounting system has controls in place to implement the prioritization plan.

## **PROCEDURE 9:** Reevaluate Cash Deficiency Operating Plan when cash flow needs for the next two years exceed the CBRF and SBRF and ERA balances

The signatories to this agreement will consider additional steps when the SBRF, CBRF and ERA balances fall below estimated borrowing and cash flow needs for two fiscal years. At that time, the Office of Management and Budget will coordinate a meeting of the plan signatories to reevaluate the Cash Deficiency Operating Plan. The plan signatories will make recommendations to the Governor to address this cash flow problem.

#### APPENDIX B GENERAL FUND SUBFUND BORROWING

Fund Description Abandoned Vehicle Fund*	<b>Authority</b> AS 28.11.110	<b>IRIS Fund #</b> 3223
Adak Airport Operations Fund	PL 101-510	1190
Alaska Capital Income Fund *	AS 37.05.565(a)	1197
Alaska Children's Trust	AS 37.14.200	3231
Alaska Comprehencive Health Insurance Fund	AS 21.55.430	1248
Alaska Debt Retirement*	AS 37.15.011	1044
Alaska Gasline Inducement Act Reimbursement Fund	AS 43.90.400	3218
Alaska Higher Education Investment Fund	AS 37.14.750	1226
Alaska Historical Commission Receipts Account *	AS 41.35.380	3205
Alaska Marine Highway System	AS 19.65.060	3224/3225
Alaska Marine Highway System Vessel Replacement *	AS 37.05.550	1082
Alaska Senior Care Fund (former Senior Care Fund) *	AS 47.450.360; SLA 2005, CH89 (HB106)	1189
Alaska Surplus Property	AS 37.05.500(a)(2) and 44.68.130	1033
Alaska Technical and Vocational Education Program Account*	AS 23.15.830	1151
Alaska Transportation Infrastructure Bank	Section 350 of the NHSD Act of 1995 Federal Law	3227/3229
Alaska Veterans' Memorial Endowment	AS 37.14.700(a)	1181
Alcohol and Other Drug Abuse Treatment and Prevention Fund*	AS 43.60.050	1013
Anatomical Gift Awareness Fund	AS 13.50.160(a)	1202
Art in Public Places	AS 44.27.060	1145
Assistive Technology Loan Guarantee	AS 23.15.125	3213
Building Safety Account*	AS 44.31.025	1172
Civil Legal Services Fund*	AS 37.05.590	1221
Commercial Passenger Vessel Environmental Compliance*	AS 46.03.482	1166
Commercial Vessel Passenger Tax Account	AS 43.52.230(a)	1206
Community Assistance Fund	AS 29.60.850	3220
Correctional Industries*	AS 33.32.020	1059
Crime Victims Compensation Fund*	AS 18.67.162	1220
Disaster Relief	AS 26.23.300	1116
Donated Commodity Fee	USC 7 CFR, Part 250	1014
Educational Facilities Maintenance and Construction *	AS 37.05.560	1083
Election Fund	Federal H.R. 3295	1185
Employment Assistance & Training Program Account *	AS 23.15.625	1054
Exxon Valdez Oil Spill Unincorporated Rural Community Grant	AS 44.33.115 (prior to 7/1/99 AS 44.47.051)	3386
FHWA - Airspace Leases	Section 156 of the USSTURAA of 1987	3207
FICA Administration	AS 39.30.050	1023
Fisheries Disaster Fund	PL 108-7, Sec 2, Division N, Title V, Fisheries	3216
Fuel Emergency	AS 26.23.400	3206
Fund for the Improvement of School Performance	AS 14.03.125	3210
General Fund*	State operating fund	1004
Large Passenger Gambling Tax Fund*	AS 43.35.210-220	1211

Fund Description	Authority	IRIS Fund #
Major Maintenance Grant	AS 14.11.007	1193
Memorial Education Revolving Loan Fund	AS 14.43.255	3226
Mental Health Trust Income Account*	AS 34.14.011	3230
Municipal Capital Project Matching Grant*	AS 37.06.010	1087
Municipal Harbor Facility Grant Fund	AS 29.60.800(a)	3217
NTSC Bonds Funding		1167
Oil & Gas Tax Credit Fund	AS 43.55.028	3219
Oil and Hazardous Substance Release Prevention Account*	AS 46.08.010(1)	3389
Oil and Hazardous Substance Release Prevention Mitigation	AS 46.08.020(b)	3388
Oil and Hazardous Substance Release Response Account	AS 46.08.010(2)	3388
Oil and Hazardous Substance Release Response Mitigation	AS 46.08.025(b)	3388
Originator Surety Fund*	AS 06.60.500	3221
Permanent Fund Dividend	AS 43.23.045	1050
Public Education Fund	AS 14.17.300	3201
Railbelt Energy*	AS 37.05.520	1012
Randolph - Sheppard Small Business	AS 23.15.130 and 20 USC 107-107(f)	1117
Real Estate Surety	AS 08.88.450	1040
Regional Cruise Ship Impact Fund	AS 43.52.230(c)	1207
Regional Educational Attendance Area School Fund	AS 14.11.030	1222
School Construction Grant	AS 14.11.005	1080
School Trust Land Sales	Attorney General Opinion	3215
State Insurance Catastrophe Reserve	AS 37.05.289	3209
State Land Disposal Income*	AS 38.04.022	1153
State Land Reforestation*	AS 41.17.300	1019
Statutory Budget Reserve Fund *	AS 37.05.540	3200
Storage Tank Assistance	AS 46.03.410	
TAPS Rebate	Federal Public Law 101-380	
Tobacco Use Education and Cessation Account*	AS 37.05.580	1168
Training and Building	AS 23.20.130(d)	1049
Trauma Care Fund*	AS 18.08.085	3222
Unincorporated Community Capital Project Matching Grant*	AS 37.06.020	1088
Vaccine Assessment Account	AS 18.09.230	1238
Vocational Rehabilitation Small Business Enterprise Revolving*	AS 23.15.130	
Workers' Compensation Benefits Guaranty Fund*	AS 23.30.082	1203
Workers' Safety and Compensation Administration Account*	AS 23.05.067	1157

\* A subfund which has been identified as general fund available for appropriation and will be the first subfunds from which borrowing would occur. Within this category, the amount available to borrow will be determined based on several factors, including fund sufficiency balance, existing appropriations, federal statutes, other restrictions that may have been placed on the funds, and anticipated expenditure and revenue flows. All other funds would be considered the second priority to draw from and would fall under the same evaluation described above.

#### **GLOSSARY OF TERMS**

IRIS	Integrated Resource Alaska Statewide Accounting System
AS	Alaska Statute
Cash Deficiency	The General Fund sufficiency balance has dropped below \$400 million
CBRF	Constitutional Budget Reserve Fund
Disbursements	A decrease in the State's current financial resources due to warrant or nonwarrant disbursal
Expenditures	Disbursements reported on a modified accrual basis
Fund	A fiscal and accounting entity with a self-balancing set of accounts used to manage the income and outflow of the State's financial resources
ERA	Earnings Reserve Account – realized earnings of the Permanent Fund (spendable portion)
Fund Sufficiency Balance	A measure of a fund's ability to pay for disbursements, calculated as cash held by the fund less any warrants outstanding
General Fund	The State's primary operating fund that is used to account for all of the State's financial resources except for those accounted for in a special purpose fund
Receipts	An increase in the State's current financial resources due to receipt of cash
Revenues	Receipts reported on a modified accrual basis
SBRF	Statutory Budget Reserve Fund
USC	United States Code
Warrants purchase	Warrants that have been issued, but not yet presented to the State for Outstanding