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#### ALASKA RETIREMENT MANAGEMENT BOARD

# BOARD OF TRUSTEES AGENDA

April 19-20, 2012

Dena'Ina Convention Center K'enakatnu Room 600 W. 7<sup>th</sup> Avenue Anchorage, AK 907 263-2850

Teleconference # 1-800-315-6338 Pass Code 2762#

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### Thursday, April 19, 2012

I. 9:00 am Call to Order

II. Roll Call

III. Public Meeting NoticeIV. Approval of Agenda

V. Communications, Public/Member Participation, and Appearances

(Three Minute Limit)

VI. Approval of Minutes: February 16-17, 2012

VII. 9:15 Reports

1. Chair Report

2. Committee Reports

3. Retirement & Benefits Division Report

Finance Manager Retirement Manager Benefits Manager

Legislative Update

Deputy Commissioner Mike Barnhill

- 4. Treasury Division Report

  Deputy Commissioner Angela Rodell
- 5. Chief Investment Officer Report, Gary Bader
- 9:40-9:50 6. Fund Financial Report

Pamela Leary, State Comptroller
Teresa Kesey, CFO, Division of Retirement & Benefits

9:55-10:10 7. IFS Report Actions
Item B.5, Recommendations 1, 3 & 4, Real Estate
Guidelines: Res 2012-03
Item A.1.b, Recommendation 10, Real Estate
Benchmark Disclosure
Item A.1.b Recommendation 9, Real Estate
Country Allocation
Item B.1, Recommendation 1, Equity Investment
Guidelines: Res 2012-08
Gary Bader, Chief Investment Officer

10:15-10:45 8. Private Equity Tactical Plan
Action: Resolution 2012-04 - Private Equity Plan
Zachary Hanna, State Investment Officer

10:45 - Break 15 Minutes

11:00-11:30 9. Pathway Capital Management *James Chambliss and Canyon Lew* 

11:30-12:00 10. Relational Investors Ralph Whitworth

Lunch - 12:00 - 1:15 pm

1:15-1:45 11. Prisma Capital Partners

Girish Reddy and Helenmarie Rodgers

1:50-2:10

12. Actuarial Valuation Review - FY10

Certification of Draft FY10 Actuarial Valuation
Public Employees' Retirement System (PERS)

Teachers' Retirement System (TRS)

PERS Defined Contribution Plan

TRS Defined Contribution Plan

Dana Woolfrey, Gabriel Roeder Smith

2:15-3:00 13. FY10 Draft Actuarial Valuation Reports
Public Employees' Retirement System (PERS)
Teachers' Retirement System (TRS)

3:00 - Break 15 Minutes

3:15-3:45

PERS Defined Contribution Plan
TRS Defined Contribution Plan
Judicial/National Guard Naval Militia Roll-Forward Valuation
David Slishinsky and Monica DeGraff
Buck Consulting

3:45-4:00 Health Reimbursement Arrangement Plan Rate - FY2013

Jim Puckett, Director, Division of Retirement & Benefits

#### Recess

#### Friday, April 20, 2012

- 9:00 Call to Order
- 9:00-9:40 14. Lazard Asset Management

  All Mandates John Reinsberg and Tony Dote
- 9:45-10:45 15. Low Interest Rate Strategies

  Gary Bader, Chief Investment Officer

10:45 - Break 15 Minutes

- 11:00-11:30 16. Investment Actions
  - A. Additional Hedge Fund Investment
  - B. Dow Jones Dividend 100 Index Mandate
  - C. Master Limited Partnership Search
  - D. Increase Cap on Non-Treasury Portion of Intermediate Treasury Portfolio

    Gary Bader, Chief Investment Officer
- 11:35-11:45 17. Investment Advisory Council Contract

  Gary Bader, Chief Investment Officer

Lunch - 12:00 - 1:15 pm

### 1:15-2:15 18. Performance Measurement - 4<sup>th</sup> Quarter Michael O'Leary and Paul Erlendson, Callan Associates, Inc.

#### 2:20-2:50 19. Adopt Asset Allocation:

Resolution 2012-05:

DB PERS/TRS/JRS

PERS/TRS/JRS Retiree Health Trusts

Retiree Major Medical HRAP/ODD

Resolution 2012-06: DB NGNMRS

Resolution 2012-07: DC PERS/TRS Holding Account

Gary Bader, Chief Investment Officer Michael O'Leary, Callan Associates, Inc

#### VIII. Unfinished Business

1. Disclosure Reports

2. Meeting Schedule

3. Legal Report

IX. New Business

X. Other Matters to Properly Come Before the Board

XI. Public/Member Comments

XII. Investment Advisory Council Comments

XIII. Trustee Comments
XIV. Future Agenda Items

XV. Adjournment

(Times are approximate. Every attempt will be made to stay on schedule; however, adjustments may be made.)

# DIVISION OF RETIREMENT & BENEFITS

**ARM Board Quarterly Meeting** 

## **Benefits Section**



### **Benefits Section**

### Administrative Team

- Section management
- Vendor contract administration
- Health appeals
- Communications materials
- Systems administration

### **Benefits Section**

- Operations Team
  - Member call center
  - Retiree coverage
  - Health eligibility
  - Disability claims
  - COBRA Administration



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# Finance Section



### **Finance Section**

### Accounting

- Track financial activity for employers and plan members
- Transfer of funds to third party administrator (TPA)
- Alaska Retirement Management Board (ARMB)
- Annual financial statements

### **Finance Section**

- Employer Payroll Processing
  - Payroll reporting for employers
  - Maintain employee records and accounts
  - Member refunds / transfers / rollovers
  - Service verifications and indebtedness payments

### **Finance Section**

### Retiree Payroll

- Retiree benefit payments and refunds
- Annual Form 1099Rs
- Federal income tax withholdings
- Mailing addresses for retirees



### Retirement Section

### **Retirement Section**

- Deliver excellent customer service to employers, members, and their survivors
- Retirement Customer Service Center
- Counseling and Education Team
- Survivor Benefits Team
- Disability Team

### **Retirement Section**

- Appeals Team
  - Appeals for all programs
  - Research





#### CHIEF INVESTMENT OFFICER REPORT

- Transferred \$2.5 million out of Analytic Investors option fund to State
   Street S&P 500 Account.
- Transferred \$1 million from State Street S&P 500 account to Analytic Investors.
- Rebalance all ARMB funds closer to policy target
- Transferred \$2 million from State Street S&P 500 account to Analytic Investors.
- Rebalance all ARMB funds closer to policy target
- Reduced various domestic Equity accounts to add \$135 million to US
   Intermediate Treasury Fund.
- Rob Johnson's contract renewed for last one year extension.
- Waiver of Audit Aurora Borealis Fund

|  | <br> |  |
|--|------|--|
|  |      |  |
|  |      |  |



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

January 5, 2012

Mr. Kevin Clark Analytic Investors, LLC 555 West Fifth Street, 50<sup>th</sup> Floor Los Angeles, CA 90013

Dear Mr. Clark:

In order to reduce the cash position in Analytic's account, I direct you to make the following liquidation:

Analytic Investors (038CDCNT2)

< \$2,500,000 >

This amount will subsequently be contributed to the underlying S&P 500 Index fund, managed by State Street Global Advisors (SSgA), which combine to make the Analytic/SSgA Buy-Write strategy.

I grant the portfolio manager full discretion to sell securities to effect this liquidation when in his/her best judgment it is most advantageous to the Alaska Retirement Management Board, but in any event, the funds should be available for transfer on Wednesday, January 11, 2012.

If you have any questions, please do not hesitate to contact me at (907) 465-4399.

Sincerely, Yang M. Barler

Gary M. Bader

Chief Investment Officer

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller

Scott Jones, Assistant State Comptroller

James McKnight, Senior Investment Compliance Officer

Bob Mitchell, State Investment Officer Steve Sikes, State Investment Officer



# Alaska Retirement Management Board P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

January 5, 2012

| State Street Global Advisors  |   | Revision                                    |
|---|---|---|
| State Street Financial Center   |   |   |
| One Lincoln Street  |   | Cancellation                                |
| Boston, MA 02111  |   |   |
| Attention: SSgA Boston Shareholder Servi  | ces - (617) 204 0088                        |   |
| Dear State Street Global Advisors:  | EP, U                                       |   |
|   |   |   |
| The Alaska Retirement Management Boa  | is writing                                  | g to advise SSgA of our intent to           |
| make the below contribution to our separ  | rately managed account:                     |   |
| TRADE DATE:   | January 11, 2012                            |   |
| TRANSACTION:  | Contribution                                | 4 1 2                                       |
| SSgA ACCOUNT NAME:  | S&P 500 Index Separate Accoun               | t de la |
| SSgA ACCOUNT CODE:  | AY4W  | 291   |
| AMOUNT:   | \$2,500,000                                 |   |
| CURRENCY:   | USD   |   |
|   |   |   |
|   |   |   |
| Special Instructions:   |   |   |
| Please trade market on close  |   |   |
|   |   |   |
|   |   |   |
| We understand that SSgA will buy securities this letter. We agree to work with our custo will not be responsible for any overdraft characteristics. | dian to ensure funds are deposited in a tir | nely fasion and understand SSgA             |
| We also understand that this letter should bleast 2 business days before the Trade Date   |   | n at the following fax number at            |
|   | (617) 204 0088                              |   |
|   |   |   |
|   |   |   |
| Singaph varie   |   |   |
| Sincerely yours,  | f   |   |
| Man M Bad   | Date: 1/5                                   | /2012                                       |
| Authorized Signature  | Date: //                                    |   |



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

February 13, 2012

Ms. Amanda Polidoro Morgan Stanley Prime Brokerage 555 California Street, Suite 2200 San Francisco, CA 94104

Dear Ms. Polidoro:

The Alaska Retirement Management Board (ARMB) requests the following changes to be made on Thursday, February 16, 2012. Please process the following cash transfer as early as possible on that day:

State Street Global Advisors (038CDCJN0) Analytic Investors (038CDCNT2) < \$1,000,000 > \$1,000,000

If you have any questions, please do not hesitate to contact me at (907) 465-4399.

Sincerely,

Gary M. Bader

Chief Investment Officer

Jany M. Bash

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller

Scott Jones, Assistant State Comptroller

James McKnight, Senior Investment Compliance Officer

Bob Mitchell, State Investment Officer Steve Sikes, State Investment Officer Mary Ellen McDonald, State Street

GMB/smh



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

February 15, 2012

Mr. Michael McElligott
State Street Corporation
Lafayette Corporate Center
2 Avenue de Lafayette – 2<sup>nd</sup> Floor
Boston, MA 02111-2900

Dear Mr. McElligott:

Please make the following transactions on February 21, 2012 to bring the ARMB funds allocations closer to target.

|                              |           | AY21         | AY22        | AY23      | AY24      | AYW2         | AYW3        | AYW4     | AYX2      | AYX3      | AYY2        | AYY3      | AY6G        | AYGH    | AY6     |
|------------------------------|-----------|--------------|-------------|-----------|-----------|--------------|-------------|----------|-----------|-----------|-------------|-----------|-------------|---------|---------|
| Broad Domestic Equity        | Asset ID  |              |             | :         |           | ****         |             |          | _ :       |           | 1:          |           | - : : : : : | : :.    |         |
| EXTERNAL LG CAP DOMESTIC     | 30999T916 | 473,941      | (2,670,908) | (16,063)  | (28,576)  | 1,763,404    | (379,821)   | 5,542    | 79,114    | 32,221    | 534,386     | 160,262   | 28,296      | 1,795   | 15,40   |
| CONVERTIBLE BOND TRUST       | 939RUC909 | 18,995       | (61,325)    | (374)     | (7,789)   | 35,443       | (9,169)     | .:: 21   | 2,263     | 940       | 15,067      | 4,542     | 826         | 93      | 46      |
| EXTERNAL SM CAP DOM EQ POOL  | 321990921 | 84,555       | (619,989)   | (4,312)   | 13,049    | 373,744      | (96,336)    | 1,098    | 24,556    | 10,166    | 151,821     | 46,139    | 9,217       | 1,510   | 4,78    |
| Fixed Income                 | 1         |              | : ::        | .:        |           |              |             |          |           |           | .:          | ,         | :: ` `      |         |         |
| AY77 AK RET FXD INC POOL     | 001996933 | 1,574        | (11,265)    | 73        | (1,455)   | 7,770        | (1,049)     | 54       | 406       | 167       | . 2.673     | 807       | 146         | 15      | 8       |
| AY1A US TREASURY FI POOL     | 959WQA902 | 13,677,369   | 11,748,773  | 197,629   | (227,277) | (18,862,750) | (6,414,728) | (74,601) | (15,617)  | (7,553)   | 283         | (4,290)   | (8.846)     | (7,495) | (89     |
| INTERNATIONAL FIXED INC POOL | 460994932 | 28,040       | (261,956)   | (1,803)   | 38,710    | 152,880      | (40,264)    | 466      | 7.860     | 3.214     | 52,415      | 15,763    | 2,833       | 227     | 1.61    |
| AK HIGH YIELD POOL           | 01199N9D2 | 33,928       | (293,450)   | (1,940)   | 35,508    | 174,786      | (44, 175)   | 543      | 8,887     | 3,637     | 59,176      | 17.809    | 3,205       | 262     | 1,82    |
| EMERGING MARKETS DEBT POOL A | 29099E910 | 11,125       | (86,577)    | (556)     | 9,611     | 52,846       | (12,782)    | 166      | 2,399     | 976       | 16,469      | 4,934     | 850         | 37      | 50      |
| Giobal Equity Ex-US          |           |              |             |           |           |              | -+          | -        |           |           |             | -         |             |         | 2000    |
| INTERNATIONAL POOL           | 460181993 | 291,538      | (1,725,477) | (10,084)  | 16,544    | 1,126,983    | (242,687)   | 3,590    | 49,714    | 20,245    | 338,990     | 101,644   | 17,689      | 929     | 10,38   |
| INTERNATIONAL EQUITY SM CAP  | ACI006021 | 30,805       | (148,861)   | (827)     | (15,242)  | 102,768      | (20,224)    | 324      | 4,837     | 1,981     | 31,922      | 9,614     | 1,754       | 163     | 98      |
| EMERGING MARKET EQUITY POOL  | 290990969 | 99,744       | (640,416)   | (4,208)   | 28,848    | 402,364      | (95,518)    | 1,212    | 19,457    | 7,937     | 130,004     | 39,028    | 7,001       | 543     | 4,00    |
| Private Equity               |           |              |             |           |           |              |             |          |           |           |             |           | -           |         | -20     |
| ALASKA PRIVATE EQUITY POOL   | 011993995 | 179,123      | (981,054)   | (5,300)   |           | 640,563      | (140,440)   | 2,079    | 27,910    | 11,357    | 192,070     | 57,529    | 9,878       | 408     | 5,87    |
| Real Assets                  |           | Ē            |             |           | 8 1       |              |             |          |           |           |             |           |             |         | 39-e- H |
| ALASKA REAL ESTATE POOL      | 011991916 | (474,190)    | (941, 143)  | (14,595)  |           | 1,102,742    | 53,309      | 3,826    | 25,046    | 10,202    | 169,311     | 50,769    | 8,956       | 567     | 5,200   |
| REAL ESTATE POOL B           | 756072922 | 145,161      | (145,959)   | 798       |           |              |             |          |           |           | Dur Tu      | إواليا    |             |         |         |
| REIT POOL A                  | 769488917 | 16,623       | (120,143)   | (792)     | . 1       | 73,667       | (18,066)    | 225      | 4,798     | 1,990     | 29,643      | 9,022     | 1,803       | 297     | 933     |
| FARMLAND POOL A              | 3119909R8 | 69,019       | (368,401)   | (2,466)   | ]         | 236,467      | (57,315)    | 755      | 11,302    | 4,614     | 76,418      | 22,964    | 4,042       | 255     | 2,346   |
| FARMLAND WATER POOL          | 313548919 | Lu E         |             |           | HIII MAI  |              | minini      | milit    |           | milida    |             | dollo.    | mining.     |         | mpi (f  |
| TIMBER POOL A                | 886995943 | 23,408       | (140,194)   | (800)     | 8 0       | 91,849       | (19,440)    | 297      | 4,163     | 1,700     | 28,119      | 8,451     | 1,488       | 95      | 864     |
| ENERGY POOL A                | 293188918 | 12,047       | (72,147)    | (411)     |           | 47,267       | (10,004)    | 153      | 2,141     | 874       | 14,470      | 4,350     | 766         | 49      | 445     |
| AK TIPS POOL                 | 46599K949 | 24,359       | (141,680)   | (811)     |           | 93,349       | (19,648)    | 299      | 4,058     | 1,652     | 27,742      | 8,319     | 1,441       | 71      | 849     |
| Absolute Return              | = 1       |              |             |           |           |              |             |          |           |           |             |           |             |         |         |
| ALASKA ABSOLUTE RETURN POOL  | 857993901 | 80,300       | (480,934)   | (2,743)   | •         | 315,081      | (66,686)    | 1,018    | 14,280    | 5,831     | 96,462      | 28,990    | 5,110       | 328     | 2,963   |
| Cash                         |           |              | 25 EV )     | 7.        |           |              |             |          |           | LI W      |             | -         | ve light, t |         |         |
| AY70 SHORT TERM POOL         | 8259909G1 | (14,827,464) | (1,836,894) | (130,415) | 138,069   | 12,068,777   | 7,635,043   | 52,933   | (277.574) | (112,151) | (1.967,441) | (586,646) | (96,455)    | (149)   | (59,633 |



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 9, 2012

Ms. Amanda Polidoro Morgan Stanley Prime Brokerage 555 California Street, Suite 2200 San Francisco, CA 94104

Dear Ms. Polidoro:

The Alaska Retirement Management Board (ARMB) requests the following changes to be made on Wednesday, March 14, 2012. Please process the following cash transfer as early as possible on that day:

State Street Global Advisors (038CDCJN0) Analytic Investors (038CDCNT2) < \$2,000,000 > \$2,000,000

If you have any questions, please do not hesitate to contact me at (907) 465-4399.

Sincerely,

Gary M. Bader

Chief Investment Officer

Yang M. Bash

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller

Scott Jones, Assistant State Comptroller

James McKnight, Senior Investment Compliance Officer

Bob Mitchell, State Investment Officer

Steve Sikes, State Investment Officer

Mary Ellen McDonald, State Street

GMB/smh



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 21, 2012

Mr. Michael McElligott
State Street Corporation
Lafayette Corporate Center
2 Avenue de Lafayette — 2<sup>nd</sup> Floor
Boston, MA 02111-2900

Dear Mr. McElligott:

Please make the following transactions on March 27, 2012 to bring the ARMB funds allocations closer to target.

|                              | ,           | AY21         | AY22        | AY23      | AY24      | AYW2         | AYW3        | AYW4       | AYX2      | AYX3      | AYY2        | AYY3      | AY6G      | AYSH    | AYG                      |
|------------------------------|-------------|--------------|-------------|-----------|-----------|--------------|-------------|------------|-----------|-----------|-------------|-----------|-----------|---------|--------------------------|
| Broad Domestic Equity        | Asset ID    |              |             |           |           |              |             |            |           |           | ,           | -         |           |         | Marie Description of the |
| EXTERNAL LG CAP DOMESTIC     | 30999T916   | 786,872      | (3,012,812) | 4,701     | [78,657]  | 1,938,936    | (607,995)   | 9,744      | 91,488    | 34,293    | 612,639     | 168,760   | 33,128    | 2,077   | 16,82                    |
| CONVERTIBLE BOND TRUST       | 939RUC909   | 17,947       | (68,476)    | 111       | (1,803)   | 44,055       | (13,859)    | 222        | 2,080     | 779       | 13,928      | 3,833     | 754       | 47      | 38                       |
| EXTERNAL SM CAP DOM EQ POO   | 321990921   | 174,505      | (669,778)   | 1,030     | (17,215)  | 430,604      | (135,201)   | 2,162      | 20,417    | 7,660     | 136,551     | 37,637    | 7,399     | 477     | 3,75                     |
| Fixed Income                 |             |              |             |           |           |              |             |            |           |           |             |           |           |         |                          |
| AY77 AK RET FXD INC POOL     | 001996933   | 2,850        | (14,161)    | 10        | 1,621     | 8,240        | (2,984)     | - 44       | 417       | 156       | 2,799       | 769       | 153       | 9       |                          |
| AY1A US TREASURY FI POOL     | 959WQA902   | 13,826,641   | 11,542,333  | 205,917   | (153,142) | [18,811,369] | (6,462,879) | (73,263)   | (17,840)  | (9,721)   | (12,643)    | (14,482)  | (9,612)   | (7,838) | (2,10                    |
| INTERNATIONAL FIXED INC POOL | 460994932   | 54,806       | (270,894)   | 193       | 31,253    | 157,523      | (57,345)    | 814        | 7,976     | 2,981     | 53,467      | 14,699    | 2,887     | 176     | 1,46                     |
| AK HIGH YIELD POOL           | 01199N9D2   | 64,267       | (318,932)   | 205       | 36,873    | 185,467      | (67,352)    | 952        | 9,390     | 3,515     | 62,958      | 17,323    | 3,400     | 207     | 1,72                     |
| EMERGING MARKETS DEBT POOL   | A 29099E910 | 18,882       | (93,657)    | 62        | 10,827    | 54,463       | (19,787)    | 279        | 2,758     | 1,032     | 18,488      | 5,086     | 998       | 62      | 50                       |
| Global Equity Ex-US          |             |              |             |           |           |              |             |            |           |           |             |           |           | -       |                          |
| INTERNATIONAL POOL           | 460181993   | 471.823      | (1.943,868) | 2,476     | 34.124    | 1.213.931    | (397,734)   | 6,134      | 58,460    | 21,904    | 391,658     | 107.858   | 21,166    | 1,317   | 10,75                    |
| INTERNATIONAL EQUITY SM CAP  | ACI006021   | 41,072       | (168,847)   | 221       | 2,910     | 105,436      | (34,603)    | 533        | 5,082     | 1,903     | 34,035      | 9,369     | 1,840     | 114     | 93.                      |
| EMERGING MARKET EQUITY POO   | 290990969   | 169,753      | (700,472)   | 871       | 12,571    | 437,296      | (143,251)   | 2,205      | 21,077    | 7,899     | 141,177     | 38,888    | 7,633     | 477     | 3,87                     |
| Private Equity               |             |              |             |           |           |              |             |            |           |           |             |           |           |         |                          |
| ALASKA PRIVATE EQUITY POOL   | 011993995   | 273,830      | (1,091,243) | 1,598     |           | 689,569      | (222,753)   | 3,492      | 32,962    | 12,341    | 220,736     | 60,737    | 11,934    | 744     | 6,053                    |
| Real Assets                  |             | . :.         | •           |           |           |              | UEV.        |            | 22.0      |           |             | 4.4       | • •       |         |                          |
| ALASKA REAL ESTATE POOL      | 011991916   | 383,332      | (598,826)   | 4,659     |           | 226,771      | (300,973)   | 1,545      | 26,845    | 9,998     | 181,743     | 49,817    | 9,664     | - (7)   | 4.053                    |
| REAL ESTATE POOL B           | 756072922   | 162,641      | (164,852)   | 2,211     |           | 220,772      | (300,313)   | 1111111111 | 20,000    | 3,230     | 101,76      | 40,017    | 3,004     | 472     | 4,953                    |
| REIT POOL A                  | 769488917   | 32,139       | (127,693)   | 194       |           | 80,711       | [26,109]    | 410        | 3,848     | 1,439     | 25,786      | 7,089     | 1,393     | ne      | 707                      |
| FARMLAND POOL A              | 3119909R8   | 140,404      | (320,338)   | [1,392]   |           | 156,288      | (114,797)   | 949        | 12,242    | 4,569     | 82,509      | 22,653    | 4,418     | 241     | 707                      |
| FARMLAND WATER POOL          | 313548919   |              | 155,555     | 1004      | Ping N    |              | and and     |            | April 1   | 4,500     |             | 22,003    | 72000     | 241     | 2,254                    |
| TIMBER POOL A                | 886995943   | 39,209       | (156.294)   | 227       |           | 98,767       | (31,894)    | 500        | 4,721     | 1,767     | 31.613      | 8.700     | 1.711     | 107     | 965                      |
| ENERGY POOL A                | 293188918   | 19,617       | (78,205)    | 114       |           | 49,420       | (15,999)    | 251        | 2,363     | 885       | 15,819      | 4,353     | 855       | 54      | 866<br>433               |
| AKTIPS POOL                  | 46599X949   | 37,786       | (150,477)   | 223       |           | 95,077       | (30,739)    | 482        | 4,546     | 1,703     | 30,441      | 8,375     | 1,646     | 103     | 834                      |
| Absolute Return              |             |              |             |           |           |              |             |            |           |           |             | 1 - 1     |           |         |                          |
| ALASKA ABSOLUTE RETURN POOL  | 857993901   | 132,885      | (529,717)   | 773       | •         | 334,745      | (108,095)   | 1,693      | 15,998    | 5,992     | 107,146     | 29,487    | 5,793     | 362     | 2,938                    |
| Cash                         |             |              |             | -         |           |              | - L         | _          |           |           |             |           | B. C.     |         |                          |
| AY70 SHORT TERM POOL         | 8259909G1   | (16.851,261) | [1,062,791] | [224,404] | 120.638   | 12.494.070   | 8.794.309   | 40.852     | (304.830) | (111.095) | (2.150.850) | (580,951) | (107,160) | 706     | [57,233]                 |



Authorized Signature

Alaska Retirement Management Board
P.O. Box 110405
Juneau, Alaska 99811-0405
(907) 465-3749

March 28, 2012

| State Street Global Advisors  |  | Revision                            |
|---|--|-------------------------------------|
| State Street Financial Center   |  |                                     |
| One Lincoln Street  |  | Cancellation                        |
| Boston, MA 02111  |  |                                     |
| Attention: SSgA Boston Shareholder Serv   | ices – (617) 204 0088  |                                     |
| Dear State Street Global Advisors:  |  |                                     |
| The Alaska Retirement Management Bo   | ard is writing   | ing to advise SSgA of our intent to |
| make the below withdrawal from our se   |  | - II A                              |
| DATE CASH IS REQUIRED:  | April 4, 2012  |                                     |
| RANSACTION:   | Cash Withdrawal  |                                     |
| SgA ACCOUNT NAME:   | Russell 1000 Growth Index Se   | parate Account                      |
| SgA ACCOUNT CODE:   | AY4L   |                                     |
| AMOUNT:   | \$25,000,000   |                                     |
| URRENCY:  | USD  |                                     |
| pecial Instructions:<br>lease be sure the trade-related<br>his transaction is closed out at | ·  |                                     |
| e understand SSgA may sell securities in e standard market conventions.                     | advance of the date that cash is require   | d in our custody account based on   |
| st 5 business days before the funds are   | be faxed to SSgA Shareholder Services T<br>needed to provide ample lead time for t<br>alt in the requested funds not being avai<br>alting overdraft charges. | rading and security settlement. We  |
|   | (617) 204 0088   |                                     |
| sincerely yours,  |  |                                     |



Alaska Retirement Management Board
P.O. Box 110405
Juneau, Alaska 99811-0405
(907) 465-3749

March 28, 2012

| State Street Global Advisors   |  | Revision                           |
|--|--|------------------------------------|
| State Street Financial Center  |  |                                    |
| One Lincoln Street   |  | Cancellation                       |
| Boston, MA 02111   |  |                                    |
| Attention: SSgA Boston Shareholder Ser                                     | vices - (617) 204 0088   |                                    |
| Dear State Street Global Advisors:   |  |                                    |
| The Alaska Retirement Management Bo  | pard is writi  | ng to advise SSgA of our intent to |
| make the below withdrawal from our se                                      | parately managed account:  |                                    |
| DATE CASH IS REQUIRED:   | April 5, 2012  | <u>u</u>                           |
| TRANSACTION:   | Cash Withdrawal  | 113                                |
| SSgA ACCOUNT NAME:   | Russell 1000 Value Index Sepa  | arate Account                      |
| SSgA ACCOUNT CODE:   | AY4M   |                                    |
| AMOUNT:  | \$25,000,000   |                                    |
| CURRENCY:  | USD  |                                    |
|  | d futures position for the cash<br>the end of the day on April 4,  |                                    |
| We understand SSgA may sell securities in the standard market conventions. | advance of the date that cash is required  | d in our custody account based on  |
| east 5 business days before the funds are                                  | I be faxed to SSgA Shareholder Services T<br>needed to provide ample lead time for to<br>uit in the requested funds not being avail<br>ulting overdraft charges. | rading and security settlement. We |
|  | (617) 204 0088   |                                    |
|  |  |                                    |
| Sincerely yours,   |  | / /                                |
|  |  |                                    |
| Dany M. Bay  | la 3/  | 28/12                              |
| Authorized Signature   | Date:  | / (                                |



**State Street Global Advisors** 

State Street Financial Center **One Lincoln Street** 

**Dear State Street Global Advisors:** 

The Alaska Retirement Management Board

Boston, MA 02111

#### Alaska Retirement Management Board

P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

\* REVISED \* MMB Revision Cancellation Attention: SSgA Boston Shareholder Services - (617) 204 0088 is writing to advise SSgA of our intent to

make the below withdrawal from our separately managed account: **DATE CASH IS REQUIRED:** April 6, 2012 TRANSACTION: Cash Withdrawal Russell 2000 Growth Index Separate Account **SSgA ACCOUNT NAME:** SSgA ACCOUNT CODE: AY4N **AMOUNT:** \$15,000,000 **CURRENCY:** USD

March 28, 2012

**Special Instructions:** 

Please be sure the trade-related futures position for the cash receivable associated with this transaction is closed out at the end of the day on April 5, 2012.

We understand SSgA may sell securities in advance of the date that cash is required in our custody account based on the standard market conventions.

We also understand that this letter should be faxed to SSgA Shareholder Services Team at the following fax number at least 5 business days before the funds are needed to provide ample lead time for trading and security settlement. We acknowledge that failure to do so may result in the requested funds not being available in our custody account and that SSgA would not be responsible for any resulting overdraft charges.

(617) 204 0088

| Sincerely yours,     |         |
|----------------------|---------|
| Sam M. Bades         | 3/28/12 |
| Authorized Signature | Date. 4 |



Alaska Retirement Management Board
P.O. Box 110405
Juneau, Alaska 99811-0405
(907) 465-3749

March 28, 2012

| State Street Global Advisors      |  | Revision                                |
|-----------------------------------|--|---|
| State Street Financial Center     |  | L                                       |
| One Lincoln Street                |  | Cancellation                            |
| Boston, MA 02111                  |  |   |
| Attention: SSgA Boston Sharehold  | ar Services – (617) 204 0088   |   |
| Dear State Street Global Advisors |  |   |
| The Alaska Retirement Managen     | ent Board is writing   | g to advise SSgA of our intent to       |
| make the below withdrawal from    |  |   |
| DATE CASH IS REQUIRED:            | April 9, 2012  |   |
| TRANSACTION:                      | Cash Withdrawai  |   |
| SSgA ACCOUNT NAME:                | Russell 2000 Value Index Separa  | ate Account                             |
| SSgA ACCOUNT CODE:                | AY4P   |   |
| AMOUNT:                           | \$20,000,000   |   |
| CURRENCY:                         | USD  | * |
|                                   | elated futures position for the cash re<br>ut at the end of the day on April 6, 20   |   |
| ne standard market conventions.   | ties in advance of the date that cash is required in should be faxed to SSgA Shareholder Services Tea                                      |   |
|                                   | ds are needed to provide ample lead time for trac<br>ay result in the requested funds not being availab<br>ny resulting overdraft charges. |   |
|                                   | (617) 204 0088   |   |
|                                   |  |   |
| Sincerely yours,                  | /  | 1                                       |
| Han M. B.                         | Jane 3/2   | 8/12                                    |
| Authorized Sanature               | Date:  | 1                                       |



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 28, 2012

Ms. Melody McDonald RCM 555 Mission Street, Suite 1700 San Francisco, CA 94105

Dear Ms. McDonald:

The Alaska Retirement Management Board (ARMB) is in the process of rebalancing its asset allocation. In order to work towards the Board's target allocation, I direct you to make the following liquidation:

RCM Large Cap (AY38)

< \$25,000,000 >

I grant the portfolio manager full discretion to sell securities to effect this liquidation when in his/her best judgment it is most advantageous to the ARMB, but in any event, the funds should be available for transfer on Tuesday, April 10, 2012.

If you have any questions, please do not hesitate to contact me at (907) 465-4399.

Sincerely,

Gary M. Bader

**Chief Investment Officer** 

Jany M. Back

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller

Scott Jones, Assistant State Comptroller

James McKnight, Senior Investment Compliance Officer

Bob Mitchell, State Investment Officer Steve Sikes, State Investment Officer

GMB/smh



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 28, 2012

Mr. Alexander H. Slivka McKinley Capital Management, LLC 3301 C Street, Suite 500 Anchorage, AK 99503

Dear Mr. Slivka:

The Alaska Retirement Management Board (ARMB) is in the process of rebalancing its asset allocation. In order to work towards the Board's target allocation, I direct you to make the following liquidation:

McKinley Large Cap (AY48)

< \$25,000,000 >

I grant the portfolio manager full discretion to sell securities to effect this liquidation when in his/her best judgment it is most advantageous to the ARMB, but in any event, the funds should be available for transfer on Wednesday, April 11, 2012.

If you have any questions, please do not hesitate to contact me at (907) 465-4399.

Sincerely,

Gary M. Bader

Chief Investment Officer

Jany M. Banks

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller

Scott Jones, Assistant State Comptroller

James McKnight, Senior Investment Compliance Officer

Bob Mitchell, State Investment Officer Steve Sikes, State Investment Officer

GMB/smh



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 28, 2012

Mr. Bob Mitchell 333 Willoughby Ave., Treasury Division, 11<sup>th</sup> Floor SOB Juneau, AK 99801

\* REVISED \* MMB

Dear Mr. Mitchell:

The Alaska Retirement Management Board (ARMB) is in the process of rebalancing its asset allocation. In order to work towards the Board's target allocation, I direct you to invest an additional \$135,000,000 in the US Intermediate Treasury Fund (AY1A). This amount will be available for investment according to the following schedule:

| Date           | Amount                     |          |
|----------------|----------------------------|----------|
| April 4, 2012  | \$25,000,000               | 1.2      |
| April 5, 2012  | -\$25,000,000 \$40,000,000 | NWB      |
| April 6, 2012  | \$15,000,000               |          |
| April 9, 2012  | \$20,000,000               | 1. T. F. |
| April 10, 2012 | \$25,000,000               |          |
| April 11, 2012 | \$25,000,000               |          |
|                | \$135,000,000              |          |
|                |                            |          |

If you have any questions, please do not hesitate to contact me.

Sincerely,

Gary M. Bader

**Chief Investment Officer** 

cc: Gail Schubert, ARMB Chair

Angela Rodell, Deputy Commissioner

Pam Leary, State Comptroller



P.O. Box 110405 Juneau, Alaska 99811-0405 (907) 465-3749

March 22, 2011

Marlena Kaplan Cadogan Management, LLC 499 Park Avenue, Fourth Floor New York, NY 10022

#### Dear Marlena:

The Alaska Retirement Management Board is the sole limited partner of the Aurora Borealis Fund, L.P., a fund managed by Cadogan Management, LLC. The Aurora Borealis fund is in the final stage of liquidation and redemption. As of December 31, 2011, the net assets of the fund are less than \$100,000 and are largely composed of cash and a receivable that is being collected. The fund will have an audit completed for 2011.

The \$35,000 expected cost of having the fund audited for the calendar year 2012 is an unnecessary expense since the fund has a low level of assets and is not expected to have any material activity in 2012. Accordingly, the Alaska Retirement Management Board agrees to waive the requirement for a 2012 audit of the fund, but reserves the right to inspect the fund's books and records.

Sincerely,

Zachary A Hanna

State Investment Officer

Gary M. Bader

Chief Investment Officer

Pamela Leary

State Comptroller

cc: Angela Rodell, Deputy Commissioner, Revenue Ross Balagula, Cadogan Management, LLC

### **ALASKA RETIREMENT MANAGEMENT BOARD**

FINANCIAL REPORT

As of February 29, 2012

#### ALASKA RETIREMENT MANAGEMENT BOARD

#### Schedule of Investment Income and Changes in Invested Assets by Fund For the Eight Months Ending February 29, 2012

|  | Tor the Eig               | in months Ending I cordu | · y 2>, 2012                          |                        |                                   |   |
|--|---------------------------|--------------------------|---------------------------------------|------------------------|-----------------------------------|---|
|  | Beginning Invested Assets | Investment Income (1)    | Net Contributions<br>(Withdrawals)    | Ending Invested Assets | % Change in<br>Invested<br>Assets | % Change due<br>to Investment<br>Income (2) |
| Public Employees' Retirement System (PERS)           |                           |                          | · · · · · · · · · · · · · · · · · · · |                        | •                                 |   |
| Defined Benefit Plans:                               |                           |                          |                                       |                        |                                   |   |
| Retirement Trust                                     | \$ 6,264,552,684          | \$ 62,655,833 \$         | (82,010,443) \$                       | 6,245,198,074          | -0.31%                            | 1.01%                                       |
| Retirement Health Care Trust                         | 5,134,162,802             | 61,989,168               | 59,915,714                            | 5,256,067,684          | 2.37%                             | 1.20%                                       |
| Total Defined Benefit Plans                          | 11,398,715,486            | 124,645,001              | (22,094,729)                          | 11,501,265,758         | 0.90%                             | 1.09%                                       |
| Defined Contribution Plans:                          |                           |                          |                                       |                        |                                   |   |
| Participant Directed Retirement                      | 180,109,444               | 5,171,168                | 36,076,528                            | 221,357,140            | 22.90%                            | 2.61%                                       |
| Health Reimbursement Arrangement                     | 53,935,537                | 1,839,508                | 11,977,078                            | 67,752,123             | 25.62%                            | 3.07%                                       |
| Retiree Medical Plan                                 | 12,298,211                | 356,511                  | 1,752,417                             | 14,407,139             | 17.15%                            | 2.71%                                       |
| Defined Benefit Occupational Death and Disability:   |                           |                          |                                       |                        |                                   |   |
| Public Employees                                     | 5,286,780                 | 145,573                  | 632,837                               | 6,065,190              | 14.72%                            | 2.60%                                       |
| Police and Firefighters                              | 1,917,717                 | 60,369                   | 347,056                               | 2,325,142              | 21.25%                            | 2.89%                                       |
| Total Defined Contribution Plans                     | 253,547,689               | 7,573,129                | 50,785,916                            | 311,906,734            | 23.02%                            | 2.71%                                       |
| Total PERS   | 11,652,263,175            | 132,218,130              | 28,691,187                            | 11,813,172,492         | 1.38%                             | 1.13%                                       |
| Teachers' Retirement System (TRS)                    |                           |                          |                                       |                        |                                   |   |
| Defined Benefit Plans:                               |                           |                          |                                       |                        |                                   |   |
| Retirement Trust                                     | 3,118,844,542             | 31,363,804               | (43,651,593)                          | 3,106,556,753          | -0.39%                            | 1.01%                                       |
| Retirement Health Care Trust                         | 1,614,432,210             | 21,082,909               | 36,404,093                            | 1,671,919,212          | 3.56%                             | 1.29%                                       |
| Total Defined Benefit Plans                          | 4,733,276,752             | 52,446,713               | (7,247,500)                           | 4,778,475,965          | 0.95%                             | 1.11%                                       |
| Defined Contribution Plans:                          |                           |                          |                                       |                        |                                   |   |
| Participant Directed Retirement                      | 81,208,363                | 1,910,792                | 13,561,100                            | 96,680,255             | 19.05%                            | 2.17%                                       |
| Health Reimbursement Arrangement                     | 17,780,154                | 528,932                  | 3,366,202                             | 21,675,288             | 21.91%                            | 2.72%                                       |
| Retiree Medical Plan                                 | 5,433,467                 | 140,826                  | 651,270                               | 6,225,563              | 14.58%                            | 2.45%                                       |
| Defined Benefit Occupational Death and Disability    | 2,234,171                 | 45,694                   | 44,443                                | 2,324,308              | 4.03%                             | 2.03%                                       |
| Total Defined Contribution Plans                     | 106,656,155               | 2,626,244                | 17,623,015                            | 126,905,414            | 18.99%                            | 2.27%                                       |
| Total TRS  | 4,839,932,907             | 55,072,957               | 10,375,515                            | 4,905,381,379          | 1.35%                             | 1.14%                                       |
| Judicial Retirement System (JRS)                     |                           |                          |                                       |                        |                                   |   |
| Defined Benefit Plan Retirement Trust                | 110,498,974               | 1,049,341                | (1,796,014)                           | 109,752,301            | -0.68%                            | 0.96%                                       |
| Defined Benefit Retirement Health Care Trust         | 20,475,723                | 230,675                  | 30,936                                | 20,737,334             | 1.28%                             | 1.13%                                       |
| Total JRS  | 130,974,697               | 1,280,016                | (1,765,078)                           | 130,489,635            | -0.37%                            | 0.98%                                       |
| National Guard/Naval Militia Retirement System (MRS) |                           |                          |                                       |                        |                                   |   |
| Defined Benefit Plan Retirement Trust                | 32,995,190                | 861,279                  | (96,465)                              | 33,760,004             | 2.32%                             | 2.61%                                       |
| Other Participant Directed Plans                     |                           |                          |                                       |                        |                                   |   |
| Supplemental Annuity Plan                            | 2,552,981,709             | 91,035,371               | 4,154,897                             | 2,648,171,977          | 3.73%                             | 3.56%                                       |
| Deferred Compensation Plan                           | 596,689,747               | 15,675,707               | 3,223,872                             | 615,589,326            | 3.17%                             | 2.62%                                       |
| Total All Funds                                      | \$ 19,805,837,425         | \$ 296,143,460 \$        | 44,583,928 \$                         | 20,146,564,813         | 1.72%                             | 1.49%                                       |
| Notes:   |                           |                          |                                       |                        |                                   |   |

<sup>(1)</sup> Includes interest, dividends, securities lending, expenses, realized and unrealized gains/losses
(2) Income divided by beginning assets plus half of net contributions/(withdrawals). Actual returns are calculated by Callan and Associates and can be found at: http://www.revenue.state.ak.us/treasury/programs/other/armb/investmentresults.aspx

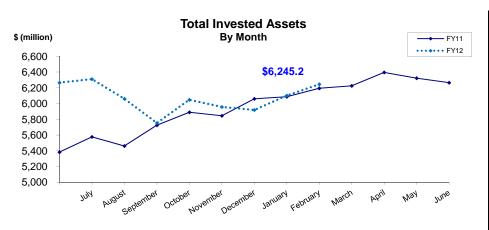
#### ALASKA RETIREMENT MANAGEMENT BOARD

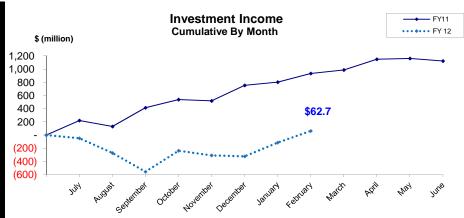
#### Schedule of Investment Income and Changes in Invested Assets by Fund For the Month Ended February 29, 2012

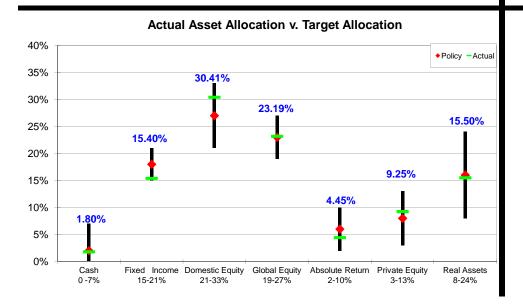
|  | For the I                 | Month Ended February 2 | 9, 2012                            |                           |                                   |   |
|--|---------------------------|------------------------|------------------------------------|---------------------------|-----------------------------------|---|
|  | Beginning Invested Assets | Investment Income (1)  | Net Contributions<br>(Withdrawals) | Ending Invested<br>Assets | % Change in<br>Invested<br>Assets | % Change due<br>to Investment<br>Income (2) |
| Public Employees' Retirement System (PERS)           |                           |                        |                                    |                           |                                   |   |
| Defined Benefit Plans:                               |                           |                        |                                    |                           |                                   |   |
| Retirement Trust                                     | \$ 6,100,976,275          | \$ 176,702,775 \$      | (32,480,976) \$                    | 6,245,198,074             | 2.31%                             | 2.90%                                       |
| Retirement Health Care Trust                         | 5,124,491,297             | 149,121,074            | (17,544,687)                       | 5,256,067,684             | 2.50%                             | 2.91%                                       |
| Total Defined Benefit Plans                          | 11,225,467,572            | 325,823,849            | (50,025,663)                       | 11,501,265,758            | 2.40%                             | 2.91%                                       |
| Defined Contribution Plans:                          |                           |                        |                                    |                           |                                   |   |
| Participant Directed Retirement                      | 210,138,721               | 7,717,097              | 3,501,322                          | 221,357,140               | 5.07%                             | 3.64%                                       |
| Health Reimbursement Arrangement                     | 64,632,913                | 1,850,043              | 1,269,167                          | 67,752,123                | 4.60%                             | 2.83%                                       |
| Retiree Medical Plan                                 | 13,832,813                | 398,012                | 176,314                            | 14,407,139                | 3.99%                             | 2.86%                                       |
| Defined Benefit Occupational Death and Disability:   |                           |                        |                                    |                           |                                   |   |
| Public Employees                                     | 5,835,953                 | 168,222                | 61,015                             | 6,065,190                 | 3.78%                             | 2.87%                                       |
| Police and Firefighters                              | 2,224,693                 | 63,913                 | 36,536                             | 2,325,142                 | 4.32%                             | 2.85%                                       |
| Total Defined Contribution Plans                     | 296,665,093               | 10,197,287             | 5,044,354                          | 311,906,734               | 4.89%                             | 3.41%                                       |
| Total PERS   | 11,522,132,665            | 336,021,136            | (44,981,309)                       | 11,813,172,492            | 2.46%                             | 2.92%                                       |
| Teachers' Retirement System (TRS)                    |                           |                        |                                    |                           |                                   |   |
| Defined Benefit Plans:                               |                           |                        |                                    |                           |                                   |   |
| Retirement Trust                                     | 3,042,786,398             | 88,455,038             | (24,684,683)                       | 3,106,556,753             | 2.05%                             | 2.92%                                       |
| Retirement Health Care Trust                         | 1,632,383,648             | 47,561,811             | (8,026,247)                        | 1,671,919,212             | 2.36%                             | 2.92%                                       |
| Total Defined Benefit Plans                          | 4,675,170,046             | 136,016,849            | (32,710,930)                       | 4,778,475,965             | 2.16%                             | 2.92%                                       |
| Defined Contribution Plans:                          |                           |                        |                                    |                           |                                   |   |
| Participant Directed Retirement                      | 91,271,856                | 3,413,966              | 1,994,433                          | 96,680,255                | 5.59%                             | 3.70%                                       |
| Health Reimbursement Arrangement                     | 20,607,668                | 591,453                | 476,167                            | 21,675,288                | 4.93%                             | 2.84%                                       |
| Retiree Medical Plan                                 | 5,963,507                 | 171,925                | 90,131                             | 6,225,563                 | 4.21%                             | 2.86%                                       |
| Defined Benefit Occupational Death and Disability    | 2,259,134                 | 65,707                 | (533)                              | 2,324,308                 | 2.80%                             | 2.91%                                       |
| Total Defined Contribution Plans                     | 120,102,165               | 4,243,051              | 2,560,198                          | 126,905,414               | 5.36%                             | 3.50%                                       |
| Total TRS  | 4,795,272,211             | 140,259,900            | (30,150,732)                       | 4,905,381,379             | 2.24%                             | 2.93%                                       |
| Judicial Retirement System (JRS)                     |                           |                        |                                    |                           |                                   |   |
| Defined Benefit Plan Retirement Trust                | 107,159,953               | 3,102,403              | (510,055)                          | 109,752,301               | 2.36%                             | 2.90%                                       |
| Defined Benefit Retirement Health Care Trust         | 20,183,876                | 587,565                | (34,107)                           | 20,737,334                | 2.67%                             | 2.91%                                       |
| Total JRS  | 127,343,829               | 3,689,968              | (544,162)                          | 130,489,635               | 2.41%                             | 2.90%                                       |
| National Guard/Naval Militia Retirement System (MRS) |                           |                        |                                    |                           |                                   |   |
| Defined Benefit Plan Retirement Trust                | 33,145,446                | 759,958                | (145,400)                          | 33,760,004                | 1.82%                             | 2.30%                                       |
| Other Participant Directed Plans                     |                           |                        |                                    |                           |                                   |   |
| Supplemental Annuity Plan                            | 2,597,014,095             | 53,606,833             | (2,448,951)                        | 2,648,171,977             | 1.93%                             | 2.07%                                       |
| Deferred Compensation Plan                           | 602,881,218               | 13,463,861             | (755,753)                          | 615,589,326               | 2.06%                             | 2.23%                                       |
| Total All Funds                                      | \$ 19,677,789,464         | 547,801,656 \$         | (79,026,307) \$                    | 20,146,564,813            | 2.33%                             | 2.79%                                       |
| Notes:   |                           |                        |                                    |                           |                                   |   |

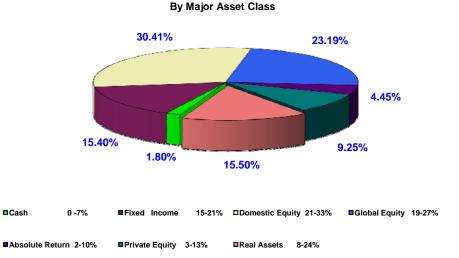
<sup>(1)</sup> Includes interest, dividends, securities lending, expenses, realized and unrealized gains/losses
(2) Income divided by beginning assets plus half of net contributions/(withdrawals). Actual returns are calculated by Callan and Associates and can be found at: http://www.revenue.state.ak.us/treasury/programs/programs/other/armb/investmentresults.aspx

### PUBLIC EMPLOYEES' RETIREMENT TRUST FUND As of February 29, 2012



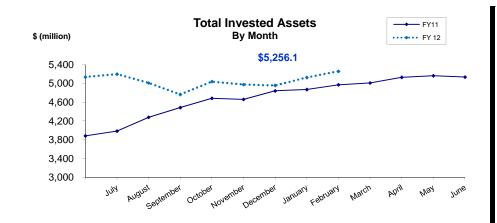


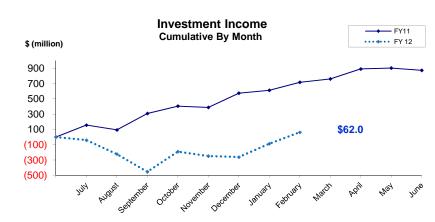


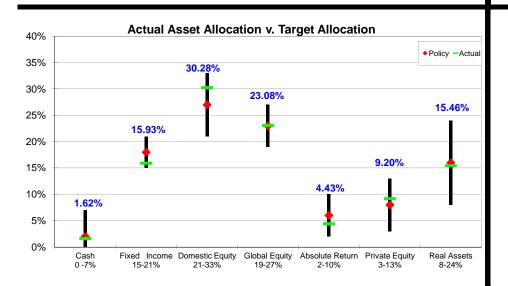


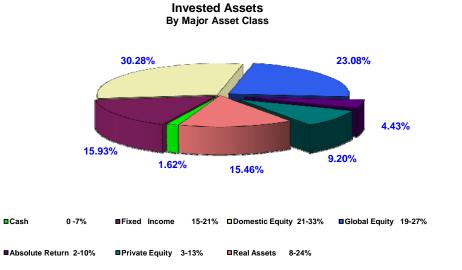
**Invested Assets** 

### PUBLIC EMPLOYEES' RETIREE HEALTH CARE TRUST FUND As of February 29, 2012

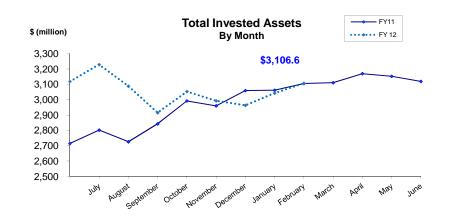


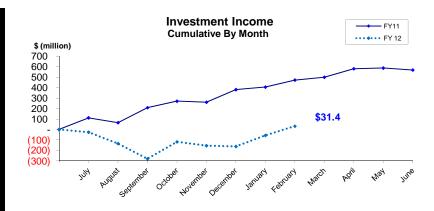


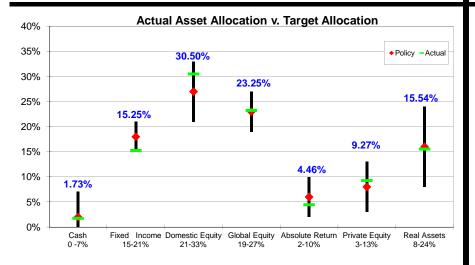


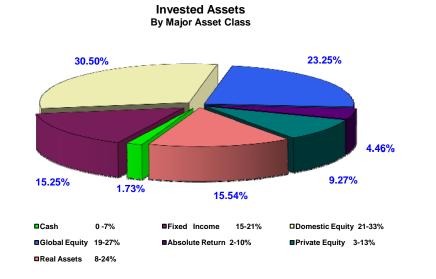


### TEACHERS' RETIREMENT TRUST FUND As of February 29, 2012

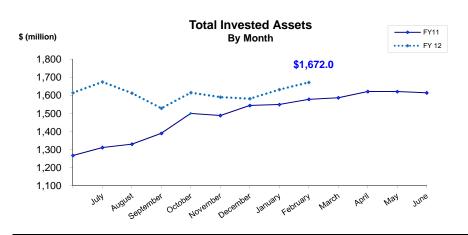


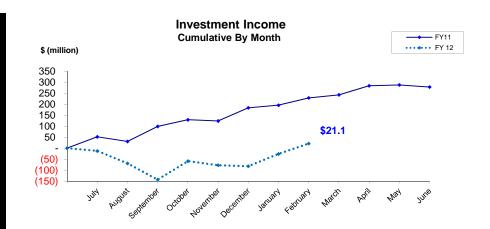


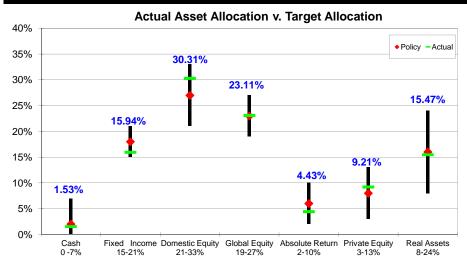


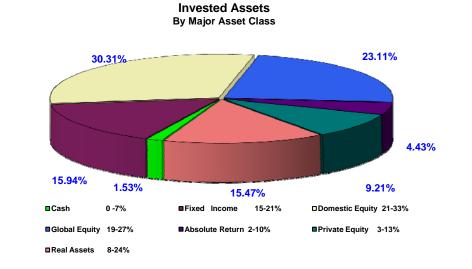


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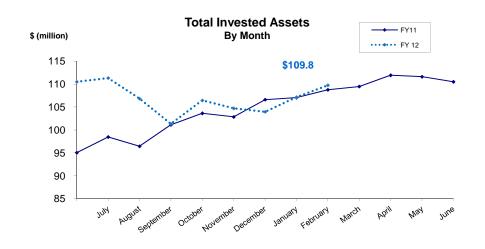


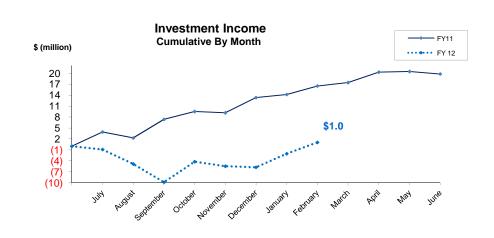


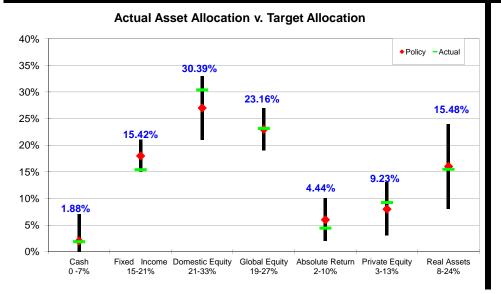


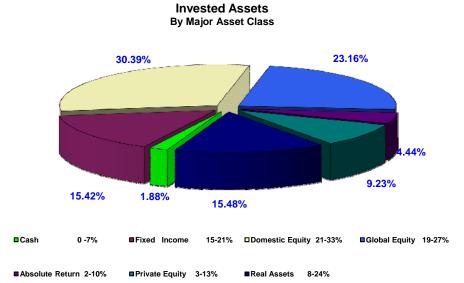


### JUDICIAL RETIREMENT TRUST FUND As of February 29, 2012

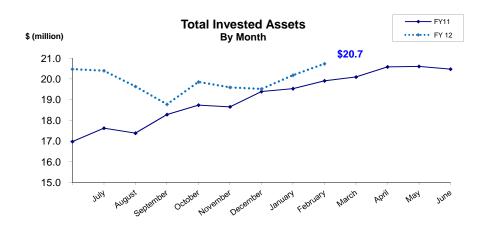


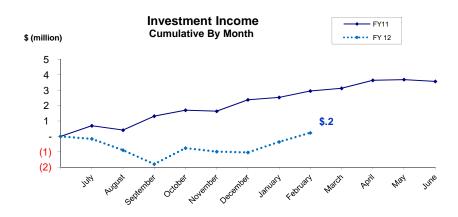


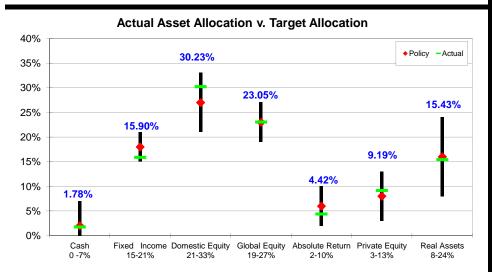


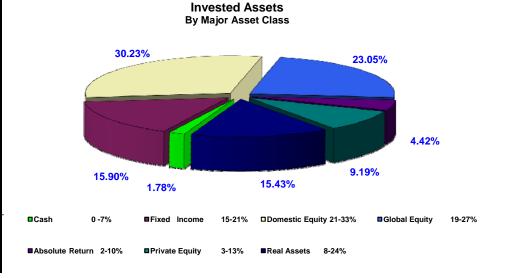


### JUDICIAL RETIREE HEALTH CARE TRUST FUND As of February 29, 2012

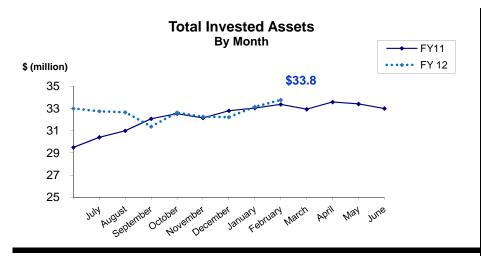


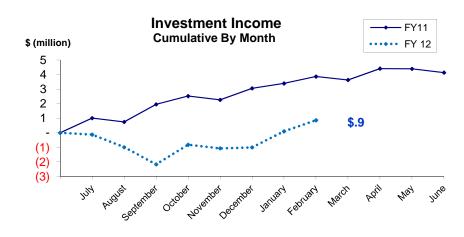




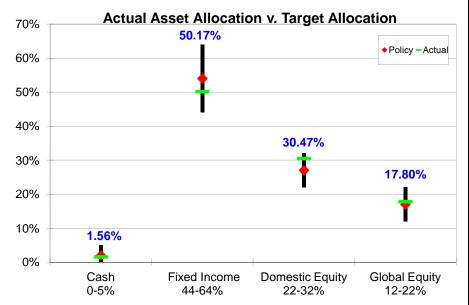


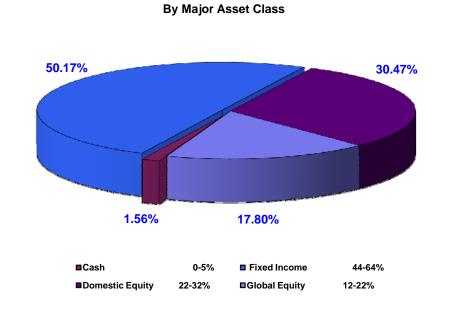
### MILITARY RETIREMENT TRUST FUND As of February 29, 2012





**Invested Assets** 





# ALASKA RETIREMENT MANAGEMENT BOARD Reporting of Funds by Manager

All Non-Participant Directed Plans

|    |  | Beginning Invested Assets |    | Total<br>Investment<br>Income |    | Contributions<br>thdrawals) &<br>asfers In (Out) | Ending<br>Invested<br>Assets |               | % increase<br>(decrease) |
|----|--|---------------------------|----|-------------------------------|----|--|------------------------------|---------------|--------------------------|
| AY | Cash   | <br>                      |    |                               |    |  |                              |               |                          |
| 70 | Short-Term Fixed Income Pool                 | \$<br>302,216,230         | \$ | 229,179                       | \$ | (18,930,744)                                     | \$                           | 283,514,665   | -6.19%                   |
|    | Total Cash                                   | <br>302,216,230           |    | 229,179                       | -  | (18,930,744)                                     |                              | 283,514,665   | -6.19%                   |
|    | Fixed Income                                 |                           |    |                               |    |  |                              |               |                          |
| 1A | US Treasury Fixed Income                     | <br>1,705,567,783         |    | (6,487,289)                   | -  | (65,127,101)                                     |                              | 1,633,953,393 | -4.20%                   |
| 77 | <b>Internal Fixed Income Investment Pool</b> | <br>18,885,923            |    | 177,571                       |    |  |                              | 19,063,494    | 0.94%                    |
|    | International Fixed Income Pool              |                           |    |                               |    |  |                              |               |                          |
| 63 | Mondrian Investment Partners                 | <br>379,232,057           |    | 710,261                       |    |  |                              | 379,942,318   | 0.19%                    |
|    | High Yield Pool                              |                           |    |                               |    |  |                              |               |                          |
| 9P | MacKay Shields, LLC                          | 425,735,380               |    | 8,325,279                     |    | -  |                              | 434,060,659   | 1.96%                    |
|    | Total High Yield                             | <br>425,735,380           |    | 8,325,279                     |    | -  |                              | 434,060,659   | 1.96%                    |
|    | Emerging Debt Pool                           |                           |    |                               |    |  |                              |               |                          |
| 5M | Lazard Emerging Income                       | 126,675,849               |    | 1,671,579                     |    | -  |                              | 128,347,428   | 1.32%                    |
|    | <b>Total Fixed Income</b>                    | <br>2,656,096,992         |    | 4,397,401                     |    | (65,127,101)                                     |                              | 2,595,367,292 | -2.29%                   |
|    | (cont.)                                      |                           |    |                               |    |  |                              |               |                          |

|       |                                      | Beginning<br>Invested<br>Assets | Total<br>Investment<br>Income | Net Contributions<br>(Withdrawals) &<br>Transfers In (Out) | Ending<br>Invested<br>Assets | % increase<br>(decrease) |
|-------|--------------------------------------|---------------------------------|-------------------------------|--|------------------------------|--------------------------|
| D     | omestic Equities                     |                                 |                               |  |                              |                          |
|       | Small Cap Pool                       |                                 |                               |  |                              |                          |
|       | Passively Managed                    |                                 |                               |  |                              |                          |
| 4N    | SSgA Russell 2000 Growth             | 25,645,616                      | 857,594                       | -  | 26,503,210                   | 3.34%                    |
| 4P    | SSgA Russell 2000 Value              | 70,125,738                      | 1,066,621                     | -  | 71,192,359                   | 1.52%                    |
|       | Total Passive                        | 95,771,354                      | 1,924,215                     | -  | 97,695,569                   | 2.01%                    |
|       | Actively Managed                     |                                 |                               |  |                              |                          |
| 4E    | DePrince, Race & Zollo Inc Micro Cap | 73,546,845                      | 218,151                       | -  | 73,764,996                   | 0.30%                    |
| 4F    | Luther King Capital Management       | 130,509,051                     | 5,522,863                     | -  | 136,031,914                  | 4.23%                    |
| 4G    | Jennison Associates, LLC             | 127,757,950                     | 4,893,753                     | -  | 132,651,703                  | 3.83%                    |
| 5G    | Frontier Capital Mgmt Co.            | 107,990,743                     | 4,967,705                     | -  | 112,958,448                  | 4.60%                    |
| 6A    | SSgA Futures Small Cap               | 5,976,011                       | 310,559                       | -  | 6,286,570                    | 5.20%                    |
| 4H    | Lord Abbett & Co.                    | 133,002,839                     | 5,186,895                     | -  | 138,189,734                  | 3.90%                    |
| 4Q    | Barrow, Haney, Mewhinney & Strauss   | 115,695,127                     | 6,430,285                     | -  | 122,125,412                  | 5.56%                    |
| 4Z    | Lord Abbett & Co Micro Cap           | 73,303,039                      | 2,308,453                     | -  | 75,611,492                   | 3.15%                    |
|       | Total Active                         | 767,781,605                     | 29,838,664                    |  | 797,620,269                  | 3.89%                    |
|       | Total Small Cap                      | 863,552,959                     | 31,762,879                    |  | 895,315,838                  | 3.68%                    |
|       | Large Cap Pool                       |                                 |                               |  |                              |                          |
|       | Passively Managed                    |                                 |                               |  |                              |                          |
| 4L    | SSgA Russell 1000 Growth             | 761,780,115                     | 36,376,527                    | _  | 798,156,642                  | 4.78%                    |
| 4M    | SSgA Russell 1000 Value              | 929,342,996                     | 37,098,676                    | _  | 966,441,672                  | 3.99%                    |
| 4R    | SSgA Russell 200                     | 374,510,570                     | 16,778,404                    | _  | 391,288,974                  | 4.48%                    |
|       | Total Passive                        | 2,065,633,681                   | 90,253,607                    |  | 2,155,887,288                | 4.37%                    |
|       | Actively Managed                     |                                 |                               |  |                              | 110770                   |
| 47    | Lazard Freres                        | 290,728,265                     | 12,321,682                    | _  | 303,049,947                  | 4.24%                    |
| 48    | McKinley Capital Mgmt.               | 339,333,912                     | 18,582,653                    | -  | 357,916,565                  | 5.48%                    |
| 4U    | Barrow, Haney, Mewhinney & Strauss   | 140,924,747                     | 6,196,113                     | -  | 147,120,860                  | 4.40%                    |
| 4V    | Quantitative Management Assoc.       | 137,599,314                     | 5,670,001                     | _  | 143,269,315                  | 4.12%                    |
| 4W/4X | Analytic Buy Write Account           | 107,641,868                     | 2,809,299                     | _  | 110,451,167                  | 2.61%                    |
| 4Y    | RCM Buy Write Account                | 99,598,494                      | 1,326,252                     | _  | 100,924,746                  | 1.33%                    |
| 38    | RCM                                  | 364,052,874                     | 19,311,803                    | _  | 383,364,677                  | 5.30%                    |
| 6B    | SSgA Futures large cap               | 8,215,099                       | 556,763                       | 61   | 8,771,923                    | 6.78%                    |
| 4J    | Relational Investors, LLC            | 311,511,466                     | 5,477,861                     | 13,201,465   | 330,190,792                  | 6.00%                    |
|       | Total Active                         | 1,799,606,039                   | 72,252,427                    | 13,201,526   | 1,885,059,992                | 4.75%                    |
|       | Total Large Cap                      | 3,865,239,720                   | 162,506,034                   | 13,201,526   | 4,040,947,280                | 4.55%                    |
|       | (cont.)                              | - / / /                         | - <i>jj</i>                   | - / · /· <del></del>                                       | ,,. <u>,</u>                 |                          |

|    |   | Beginning<br>Invested<br>Assets | Total<br>Investment<br>Income | Net Contributions<br>(Withdrawals) &<br>Transfers In (Out) | Ending<br>Invested<br>Assets | % increase<br>(decrease) |
|----|---|---------------------------------|-------------------------------|--|------------------------------|--------------------------|
|    | Convertible Bond Pool                             | 00 (00 0(0                      | 2 202 442                     |  | 04.000 40.7                  |                          |
| 52 | Advent Capital                                    | 92,699,962                      | 2,282,443                     | <del>-</del>   | 94,982,405                   | 2.46%                    |
|    | Total Convertible Bond Pool Total Domestic Equity | 92,699,962<br>4,821,492,641     | 2,282,443<br>196,551,356      | 13,201,526   | 94,982,405<br>5,031,245,523  | 2.46%<br>4.35%           |
|    | Total Domestic Equity                             | 4,821,492,041                   | 190,551,550                   | 13,201,320   | 5,051,245,525                | 4.35%                    |
|    | Global Equities Ex US<br>Small Cap Pool           |                                 |                               |  |                              |                          |
| 5B | Mondrian Investment Partners                      | 109,538,938                     | 7,225,504                     | -  | 116,764,442                  | 6.60%                    |
| 5D | Schroder Investment Management                    | 108,130,185                     | 6,666,000                     | -  | 114,796,185                  | 6.16%                    |
|    | Total Small Cap                                   | 217,669,123                     | 13,891,504                    | -  | 231,560,627                  | 6.38%                    |
|    | Large Cap Pool                                    |                                 |                               |  |                              |                          |
| 65 | Brandes Investment Partners                       | 749,963,168                     | 39,713,772                    | -  | 789,676,940                  | 5.30%                    |
| 58 | Lazard Freres                                     | 363,354,120                     | 21,893,816                    | -  | 385,247,936                  | 6.03%                    |
| 67 | Cap Guardian Trust Co                             | 573,714,654                     | 38,365,668                    | -  | 612,080,322                  | 6.69%                    |
| 68 | State Street Global Advisors                      | 498,898,035                     | 28,284,725                    | -  | 527,182,760                  | 5.67%                    |
| 6D | SSgA Futures International                        | 61                              | -                             | (61)   | -                            | -100.00%                 |
| 69 | McKinley Capital Management                       | 308,606,712                     | 16,001,282                    | <u> </u>   | 324,607,994                  | 5.19%                    |
|    | Total Large Cap                                   | 2,494,536,750                   | 144,259,263                   | (61)   | 2,638,795,952                | 5.78%                    |
|    | Emerging Markets Equity Pool A (1)                |                                 |                               |  |                              |                          |
| 6P | Lazard Asset Management                           | 323,925,851                     | 22,643,696                    | -  | 346,569,547                  | 6.99%                    |
| 6Q | Eaton Vance                                       | 200,480,582                     | 11,624,143                    | -  | 212,104,725                  | 5.80%                    |
| 62 | The Capital Group Inc.                            | 385,500,843                     | 19,513,005                    | -  | 405,013,848                  | 5.06%                    |
|    | Total Emerging Markets Pool A                     | 909,907,276                     | 53,780,844                    | -  | 963,688,120                  | 5.91%                    |
|    | Total Global Equities                             | 3,622,113,149                   | 211,931,611                   | (61)   | 3,834,044,699                | 5.85%                    |
|    | Private Equity Pool                               |                                 |                               |  |                              |                          |
| 7Z | Merit Capital Partners                            | 7,435,884                       | -                             | -  | 7,435,884                    | 0.00%                    |
| 98 | Pathway Capital Management LLC                    | 707,018,930                     | 10,516,455                    | 350,104  | 717,885,489                  | 1.54%                    |
| 85 | Abbott Capital                                    | 691,667,452                     | 3,572,479                     | (5,382,231)  | 689,857,700                  | -0.26%                   |
| 8A | Blum Capital Partners-Strategic                   | 13,329,618                      | -                             | -  | 13,329,618                   | 0.00%                    |
| 8P | Lexington Partners                                | 31,963,319                      | -                             | -  | 31,963,319                   | 0.00%                    |
| 8Q | Onex Partnership III                              | 10,760,984                      | (138,557)                     | -  | 10,622,427                   | -1.29%                   |
| 8W | Warburg Pincus X                                  | 26,459,081                      | 1,541,196                     | -  | 28,000,277                   | 5.82%                    |
| 8X | Angelo, Gordon & Co.                              | 26,071,393                      | 1,020,745                     | -  | 27,092,138                   | 3.92%                    |
|    | Total Private Equity                              | 1,514,706,661                   | 16,512,318                    | (5,032,127)  | 1,526,186,852                | 0.76%                    |
|    | (cont.)   |                                 |                               |  |                              |                          |

|            |  | Beginning<br>Invested<br>Assets | Total<br>Investment<br>Income | Net Contributions<br>(Withdrawals) &<br>Transfers In (Out) | Ending<br>Invested<br>Assets | % increase<br>(decrease) |
|------------|--|---------------------------------|-------------------------------|--|------------------------------|--------------------------|
|            | Absolute Return Pool (2)                 |                                 |                               |  |                              |                          |
| 8M         | Global Asset Management (USA) Inc.       | 140,879,523                     | 3,281,903                     | -  | 144,161,426                  | 2.33%                    |
| 8N         | Prisma Capital Partners                  | 142,340,605                     | 2,556,719                     | -  | 144,897,324                  | 1.80%                    |
| 9D         | Mariner Investment Group, Inc.           | 189,758,914                     | 3,428,261                     | -  | 193,187,175                  | 1.81%                    |
| 9E         | Cadogan Management LLC                   | 93,714                          | -                             | -  | 93,714                       | 0.00%                    |
| 9F         | Crestline Investors, Inc.                | 245,943,053                     | 2,064,120                     | 3,500,000  | 251,507,173                  | 2.26%                    |
|            | <b>Total Absolute Return Investments</b> | 719,015,809                     | 11,331,003                    | 3,500,000  | 733,846,812                  | 2.06%                    |
|            | Real Assets                              |                                 |                               |  |                              |                          |
|            | Farmland Pool A                          |                                 |                               |  |                              |                          |
| 9B         | UBS Agrivest, LLC                        | 332,236,526                     | 3,770,656                     | 852,597  | 336,859,779                  | 1.39%                    |
| 9G         | Hancock Agricultural Investment Group    | 210,250,179                     | 2,063,149                     | -  | 212,313,328                  | 0.98%                    |
|            | Total Farmland Pool A                    | 542,486,705                     | 5,833,805                     | 852,597  | 549,173,107                  | 1.23%                    |
|            | Farmland Water Pool                      |                                 |                               |  |                              |                          |
| 8Y         | Hancock Water PPTY                       | 8,369,904                       | 78,433                        | -  | 8,448,337                    | 0.94%                    |
| 8Z         | UBS Argivest, LLC                        | 19,150,180                      | 358,454                       | -  | 19,508,634                   | 1.87%                    |
|            | <b>Total Farmland Water Pool</b>         | 27,520,084                      | 436,887                       | -  | 27,956,971                   | 1.59%                    |
|            | Timber Pool A                            |                                 |                               |  |                              |                          |
| 9Q         | Timberland INVT Resource LLC             | 135,683,031                     | 1,168,024                     | -  | 136,851,055                  | 0.86%                    |
| 9 <b>S</b> | Hancock Natural Resourse Group           | 73,912,610                      | 5,759,509                     | -  | 79,672,119                   | 7.79%                    |
|            | Total Timber Pool A                      | 209,595,641                     | 6,927,533                     | -  | 216,523,174                  | 3.31%                    |
|            | Energy Pool A                            |                                 |                               |  |                              |                          |
| 5A         | EIG Energy Fund XV                       | 20,654,725                      | 82,055                        | -  | 20,736,780                   | 0.40%                    |
| 9A         | EIG Energy Fund XD                       | 12,398,798                      | (1,298,326)                   | -  | 11,100,472                   | -10.47%                  |
| 9 <b>Z</b> | EIG Energy Fund XIV-A                    | 77,316,638                      | 392,654                       | (1,204,812)  | 76,504,480                   | -1.05%                   |
|            | Total Energy Pool A                      | 110,370,161                     | (823,617)                     | (1,204,812)  | 108,341,732                  | -1.84%                   |
|            | REIT Pool                                |                                 |                               |  |                              |                          |
| 9H         | REIT Holdings                            | 172,649,991                     | (1,696,745)                   | <u>-</u>   | 170,953,246                  | -0.98%                   |
|            | Treasury Inflation Proof Securities      |                                 |                               |  |                              |                          |
| 6N         | TIPS Internally Managed Account          | 213,287,885                     | (1,065,692)                   | -  | 212,222,193                  | -0.50%                   |
|            | (cont.)                                  |                                 |                               |  |                              |                          |

|       |  | Beginning<br>Invested<br>Assets | Inve | Fotal<br>estment<br>acome | (Wi | Contributions (thdrawals) & (nsfers In (Out) | Ending<br>Invested<br>Assets | % increase<br>(decrease) |
|-------|--|---------------------------------|------|---------------------------|-----|--|------------------------------|--------------------------|
|       | Real Estate                                      |                                 |      |                           |     |  |                              |                          |
|       | Core Commingled Accounts                         |                                 |      |                           |     |  |                              |                          |
| 7A    | JP Morgan  | 171,840,893                     |      | 413,144                   |     | -  | 172,254,037                  | 0.24%                    |
| 7B    | UBS Trumbull Property Fund                       | 73,372,541                      |      | -                         |     | -  | 73,372,541                   | 0.00%                    |
|       | Total Core Commingled                            | 245,213,434                     |      | 413,144                   |     | -  | 245,626,578                  | 0.17%                    |
|       | Core Separate Accounts                           |                                 |      | _                         |     |  |                              |                          |
| 7D    | Cornerstone Real Estate Advisers Inc.            | 88,295,069                      |      | 2,245,100                 |     | 185,000                                      | 90,725,169                   | 2.75%                    |
| 7E    | LaSalle Investment Management                    | 195,552,590                     |      | 4,537,638                 |     | (640,141)                                    | 199,450,087                  | 1.99%                    |
| 7F    | Sentinel Separate Account                        | 107,134,089                     |      | 5,178,863                 |     | (454,963)                                    | 111,857,989                  | 4.41%                    |
| 7G    | UBS Realty                                       | 242,149,794                     |      | 8,978,891                 |     | (677,592)                                    | 250,451,093                  | 3.43%                    |
|       | Total Core Separate                              | 633,131,542                     |      | 20,940,492                |     | (1,587,696)                                  | 652,484,338                  | 3.06%                    |
|       | Non-Core Commingled Accounts                     |                                 |      | _                         |     |  |                              |                          |
| 7H    | Coventry   | 20,997,146                      |      | -                         |     | -  | 20,997,146                   | 0.00%                    |
| 7J    | Lowe Hospitality Partners                        | 4,616,354                       |      | -                         |     | -  | 4,616,354                    | 0.00%                    |
| 7N    | ING Clarion Development Ventures II              | 15,402,633                      |      | (2,301,028)               |     | (19,214)                                     | 13,082,391                   | -15.06%                  |
| 7P    | Silverpeak Legacy Pension Partners II, L.P. (3)  | 77,853,901                      |      | (34)                      |     | (6,269,083)                                  | 71,584,784                   | -8.05%                   |
| 7Q    | Almanac Realty Securities IV (5)                 | 39,615,241                      |      | 7                         |     | (358,305)                                    | 39,256,943                   | -0.90%                   |
| 7R    | Tishman Speyer Real Estate Venture VI            | 63,794,692                      |      | -                         |     | -  | 63,794,692                   | 0.00%                    |
| 7X    | Tishman Speyer Real Estate Venture VII           | 17,467,024                      |      | -                         |     | -  | 17,467,024                   | 0.00%                    |
| 7S    | Almanac Realty Securities V (6)                  | 19,462,809                      |      | -                         |     | -  | 19,462,809                   | 0.00%                    |
| 7V    | ING Clarion Development Ventures III             | 21,258,574                      |      | (561,627)                 |     | (15,625)                                     | 20,681,322                   | -2.72%                   |
| 7W    | Silverpeak Legacy Pension Partners III, L.P. (4) | 10,619,597                      |      | -                         |     | -  | 10,619,597                   | 0.00%                    |
| 8R    | BlackRock Diamond Property Fund                  | 23,695,842                      |      | -                         |     | -  | 23,695,842                   | 0.00%                    |
| 8S    | Colony Investors VIII, L.P.                      | 19,665,176                      |      | -                         |     | -  | 19,665,176                   | 0.00%                    |
| 8U    | LaSalle Medical Office Fund II                   | 21,829,658                      |      | 391,562                   |     | (326,713)                                    | 21,894,507                   | 0.30%                    |
| 8V    | Cornerstone Apartment Venture III                | 30,308,002                      |      | 152,344                   |     | -  | 30,460,346                   | 0.50%                    |
|       | Total Non-Core Commingled                        | 386,586,649                     |      | (2,318,776)               |     | (6,988,940)                                  | 377,278,933                  | -2.41%                   |
|       | Total Real Estate                                | 1,264,931,625                   |      | 19,034,860                |     | (8,576,636)                                  | <br>1,275,389,849            | 0.83%                    |
|       | Total Real Assets                                | 2,540,842,092                   |      | 28,647,031                |     | (8,928,851)                                  | 2,560,560,272                | 0.78%                    |
| Notes | Totals   | \$<br>16,176,483,574            | \$   | 469,599,899               | \$  | (81,317,358)                                 | \$<br>16,564,766,115         | 2.40%                    |

#### Notes

- (1) Investment is represented by shares in (or as a percentage of) commingled equity investments which, at any given time, may be a combination of securities and cash.
- (2) Investment is represented by shares in various hedge funds.
- (3) Previously titled Lehman Brothers Real Estate Partners II
- (4) Previously titled Lehman Brothers Real Estate Partners III
- (5) Previously titled Rothschild Five Arrows Reality Securities V
- (6) Previously titled Rothschild Five Arrows Reality Securities IV

### **ALASKA RETIREMENT MANAGEMENT BOARD**

Participant Directed Plans

#### **Supplemental Annuity Plan**

#### Schedule of Investment Income and Changes in Invested Assets

#### for the Month Ended February 29, 2012

| Interim Transit Account                          | Beginning Invested<br>Assets | Investment<br>Income | Net Contributions<br>(Withdrawals) | Transfers in (out) | Ending Invested<br>Assets |
|--|------------------------------|----------------------|------------------------------------|--------------------|---------------------------|
| Treasury Division (1)                            |                              |                      |                                    |                    | ·                         |
| Cash and Cash Equivalents                        | \$ 6,672,472 \$              | 2,926 \$             | (168,565) \$                       | - \$               | 6,506,833                 |
| Participant Options (2)                          |                              |                      |                                    |                    |                           |
| T. Rowe Price                                    |                              |                      |                                    |                    |                           |
| Stable Value Fund                                | 314,443,118                  | 710,241              | (1,306,396)                        | (3,428,476)        | 310,418,487               |
| Small-Cap Stock Fund                             | 89,606,243                   | 3,312,338            | 35,434                             | 2,293,283          | 95,247,298                |
| Alaska Balanced Fund                             | 1,092,345,312                | 18,263,696           | (2,912,724)                        | (1,511,226)        | 1,106,185,058             |
| Long Term Balanced Fund                          | 342,236,296                  | 9,680,541            | 1,925,486                          | (993,532)          | 352,848,791               |
| AK Target Date 2010 Trust                        | 6,193,854                    | 148,907              | (8,036)                            | (531,262)          | 5,803,463                 |
| AK Target Date 2015 Trust                        | 85,173,973                   | 2,382,476            | 101,012                            | 725,964            | 88,383,425                |
| AK Target Date 2020 Trust                        | 35,836,950                   | 1,135,669            | 51,186                             | 155,932            | 37,179,737                |
| AK Target Date 2025 Trust                        | 17,671,722                   | 620,351              | 318,937                            | (12,530)           | 18,598,480                |
| AK Target Date 2030 Trust                        | 6,635,621                    | 252,889              | 172,476                            | 81,245             | 7,142,231                 |
| AK Target Date 2035 Trust                        | 6,304,852                    | 254,736              | 202,074                            | 95,868             | 6,857,530                 |
| AK Target Date 2040 Trust                        | 5,923,369                    | 243,177              | 236,352                            | (36,908)           | 6,365,990                 |
| AK Target Date 2045 Trust                        | 5,627,930                    | 231,301              | 272,900                            | 8,397              | 6,140,528                 |
| AK Target Date 2050 Trust                        | 5,955,315                    | 244,924              | 292,071                            | 9,898              | 6,502,208                 |
| AK Target Date 2055 Trust                        | 3,192,362                    | 136,031              | 57,878                             | 532,323            | 3,918,594                 |
| Total Investments with T. Rowe Price             | 2,017,146,917                | 37,617,277           | (561,350)                          | (2,611,024)        | 2,051,591,820             |
| State Street Global Advisors                     |                              |                      |                                    |                    |                           |
| State Street Treasury Money Market Fund - Inst.  | 36,342,656                   | 1                    | (774,694)                          | (617,463)          | 34,950,500                |
| S&P 500 Stock Index Fund Series A                | 228,359,764                  | 9,834,831            | (950,426)                          | (222,648)          | 237,021,521               |
| Russell 3000 Index                               | 14,090,194                   | 608,424              | 39,574                             | 1,028,455          | 15,766,647                |
| US Real Estate Investment Trust Index            | 24,015,610                   | (348,996)            | 96,611                             | 2,336,461          | 26,099,686                |
| World Equity Ex-US Index                         | 10,480,707                   | 610,017              | 48,797                             | 896,022            | 12,035,543                |
| Long US Treasury Bond Index                      | 20,694,643                   | (431,076)            | (21,255)                           | (2,557,720)        | 17,684,592                |
| US Treasury Inflation Protected Securities Index | 19,665,415                   | (64,816)             | 47,623                             | 1,111,063          | 20,759,285                |
| World Government Bond Ex-US Index                | 5,073,500                    | (49,369)             | 23,014                             | (127,504)          | 4,919,641                 |
| Global Balanced Fund                             | 52,418,963                   | 1,554,889            | (387,496)                          | (9,916)            | 53,576,440                |
| Total Investments with SSGA                      | 411,141,452                  | 11,713,905           | (1,878,252)                        | 1,836,750          | 422,813,855               |
| BlackRock  |                              |                      |                                    |                    |                           |
| Government Bond Fund                             | 54,266,734                   | (47,652)             | (163,433)                          | 29,894             | 54,085,543                |
| Intermediate Bond Fund                           | 13,992,972                   | (60,976)             | (12,882)                           | 418,949            | 14,338,063                |
| Total Investments with BlackRock                 | 68,259,706                   | (108,628)            | (176,315)                          | 448,843            | 68,423,606                |
| Brandes Institutional                            |                              |                      |                                    |                    |                           |
| International Equity Fund Fee                    | 65,225,322                   | 3,387,024            | 313,038                            | 540,509            | 69,465,893                |
| RCM  |                              |                      |                                    |                    |                           |
| Sustainable Opportunities Fund                   | 28,568,226                   | 994,329              | 22,493                             | (215,078)          | 29,369,970                |
| Total Externally Managed Funds                   | 2,590,341,623                | 53,603,907           | (2,280,386)                        | -                  | 2,641,665,144             |
| Total All Funds                                  | \$ 2,597,014,095 \$          | 53,606,833 \$        | (2,448,951) \$                     | - \$               | 2,648,171,977             |

#### Supplemental Annuity Plan

#### Schedule of Invested Assets with

#### Schedule of Investment Income and Changes in Invested Assets

#### By Month Through the Month Ended February 29, 2012

\$ (Thousands)

| Invested Assets (At Fair Value)                  |           | July      | _         | August    | _         | September | _         | October   | _           | November  |           | December  | _         | January   |           | February  |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Investments with Treasury Division               |           |           |           |           |           | 0.444     |           |           |             |           |           |           |           |           |           |           |
| Cash and cash equivalents                        | \$        | 8,592     | \$        | 7,922     | \$        | 8,146     | \$        | 7,972     | \$          | 7,123     | \$        | 6,382     | \$        | 6,672     | \$        | 6,507     |
| Investments with T. Rowe Price                   |           |           |           |           |           |           |           |           |             |           |           |           |           |           |           | 210.110   |
| Stable Value Fund                                |           | 307,698   |           | 310,946   |           | 307,698   |           | 313,922   |             | 312,557   |           | 316,824   |           | 314,443   |           | 310,418   |
| Small-Cap Stock Fund                             |           | 90,243    |           | 80,388    |           | 70,487    |           | 82,828    |             | 83,568    |           | 82,943    |           | 89,606    |           | 95,247    |
| Alaska Balanced Fund                             |           | 1,081,747 |           | 1,058,805 |           | 1,028,933 |           | 1,068,346 |             | 1,062,547 |           | 1,068,797 |           | 1,092,345 |           | 1,106,185 |
| Long Term Balanced Fund                          |           | 327,767   |           | 316,287   |           | 302,465   |           | 325,296   |             | 325,532   |           | 329,690   |           | 342,236   |           | 352,849   |
| AK Target Date 2010 Trust                        |           | 6,647     |           | 5,964     |           | 6,057     |           | 6,417     |             | 5,752     |           | 5,784     |           | 6,194     |           | 5,803     |
| AK Target Date 2015 Trust                        |           | 84,469    |           | 81,242    |           | 77,846    |           | 83,027    |             | 82,614    |           | 82,376    |           | 85,174    |           | 88,383    |
| AK Target Date 2020 Trust                        |           | 34,412    |           | 33,333    |           | 31,251    |           | 33,520    |             | 33,644    |           | 33,534    |           | 35,837    |           | 37,180    |
| AK Target Date 2025 Trust                        |           | 15,871    |           | 15,118    |           | 14,377    |           | 15,853    |             | 16,033    |           | 16,196    |           | 17,672    |           | 18,598    |
| AK Target Date 2030 Trust                        |           | 5,316     |           | 4,998     |           | 4,840     |           | 5,831     |             | 5,892     |           | 6,121     |           | 6,636     |           | 7,142     |
| AK Target Date 2035 Trust                        |           | 5,199     |           | 5,068     |           | 4,822     |           | 5,500     |             | 5,615     |           | 5,845     |           | 6,305     |           | 6,858     |
| AK Target Date 2040 Trust                        |           | 4,438     |           | 4,365     |           | 4,431     |           | 5,044     |             | 5,061     |           | 5,384     |           | 5,923     |           | 6,366     |
| AK Target Date 2045 Trust                        |           | 3,971     |           | 3,950     |           | 3,941     |           | 4,576     |             | 4,757     |           | 5,098     |           | 5,628     |           | 6,141     |
| AK Target Date 2050 Trust                        |           | 4,072     |           | 4,177     |           | 4,093     |           | 4,910     |             | 5,136     |           | 5,358     |           | 5,955     |           | 6,502     |
| AK Target Date 2055 Trust                        |           | 1,942     |           | 2,250     |           | 2,258     |           | 2,779     |             | 2,592     |           | 2,852     |           | 3,192     |           | 3,919     |
| Investments with State Street Global Advisors    |           |           |           |           |           |           |           |           |             |           |           |           |           |           |           |           |
| State Street Treasury Money Market Fund - Inst.  |           | 37,730    |           | 38,037    |           | 37,636    |           | 38,085    |             | 38,422    |           | 37,723    |           | 36,343    |           | 34,950    |
| S&P 500 Stock Index Fund Series A                |           | 224,458   |           | 212,540   |           | 198,227   |           | 219,397   |             | 218,537   |           | 218,768   |           | 228,360   |           | 237,021   |
| Russell 3000 Index                               |           | 12,066    |           | 11,219    |           | 10,741    |           | 12,182    |             | 12,347    |           | 12,486    |           | 14,090    |           | 15,767    |
| US Real Estate Investment Trust Index            |           | 24,290    |           | 22,031    |           | 18,603    |           | 21,302    |             | 20,707    |           | 21,354    |           | 24,016    |           | 26,100    |
| World Equity Ex-US Index                         |           | 12,393    |           | 11,150    |           | 9,576     |           | 10,807    |             | 9,950     |           | 9,639     |           | 10,481    |           | 12,036    |
| Long US Treasury Bond Index                      |           | 6,274     |           | 14,980    |           | 19,947    |           | 15,293    |             | 20,541    |           | 21,813    |           | 20,695    |           | 17,685    |
| US Treasury Inflation Protected Securities Index |           | 17,366    |           | 18,996    |           | 18,235    |           | 17,950    |             | 18,280    |           | 19,060    |           | 19,665    |           | 20,759    |
| World Govt Bond Ex-US Index                      |           | 5,622     |           | 5,590     |           | 5,265     |           | 5,047     |             | 4,966     |           | 4,879     |           | 5,074     |           | 4,920     |
| Global Balanced Fund                             |           | 51,620    |           | 50,392    |           | 47,598    |           | 51,447    |             | 50,516    |           | 50,893    |           | 52,419    |           | 53,576    |
| Investments with BlackRock                       |           |           |           |           |           |           |           |           |             |           |           |           |           |           |           |           |
| Government Bond Fund                             |           | 50,261    |           | 50,950    |           | 52,294    |           | 52,440    |             | 52,350    |           | 53,474    |           | 54,267    |           | 54,086    |
| Intermediate Bond Fund                           |           | 11,871    |           | 13,396    |           | 13,264    |           | 13,062    |             | 14,147    |           | 13,808    |           | 13,993    |           | 14,338    |
| Investments with Brandes Investment Partners     |           | ,         |           | ,         |           | ,         |           | ,         |             | - 1,- 1.  |           | ,         |           | ,         |           | - 1,000   |
| International Equity Fund Fee                    |           | 74,909    |           | 67,515    |           | 62,982    |           | 68,413    |             | 65,352    |           | 62,645    |           | 65,225    |           | 69,466    |
| Investments with RCM                             |           | , ,,,,,,  |           | 07,515    |           | 02,702    |           | 00,115    |             | 05,552    |           | 02,0.0    |           | 00,220    |           | 0,,.00    |
| Sustainable Opportunities Fund                   |           | 29,348    |           | 26,326    |           | 24,643    |           | 28,501    |             | 28,566    |           | 27,521    |           | 28,568    |           | 29,370    |
| Total Invested Assets                            | <u> </u>  | 2,540,592 | \$        | 2,477,935 | <u> </u>  | 2,390,656 | <u>\$</u> | 2,519,747 | <u> </u>    | 2,513,104 | <u> </u>  | 2,527,247 | <u>s</u>  | 2,597,014 | <u>s</u>  | 2,648,172 |
| Total Invested Assets                            | Ψ         | 2,340,372 | Ψ_        | 2,411,733 | Ψ_        | 2,370,030 | Ψ=        | 2,317,747 | Ψ=          | 2,313,104 | Ψ         | 2,321,241 | Ψ_        | 2,377,014 | Ψ         | 2,040,172 |
| Change in Invested Assets                        | _         |           |           |           |           |           |           |           | _           |           | •         |           |           |           |           |           |
| Beginning Assets                                 | \$        | 2,552,982 | \$        | 2,540,592 | \$        | 2,477,935 | \$        | 2,390,656 | \$          | 2,519,747 | \$        | 2,513,104 | \$        | 2,527,247 | \$        | 2,597,014 |
| Investment Earnings                              |           | (11,959)  |           | (63,592)  |           | (88,791)  |           | 126,143   |             | (8,733)   |           | 14,088    |           | 70,272    |           | 53,607    |
| Net Contributions (Withdrawals)                  |           | (431)     | _         | 935       | _         | 1,512     | _         | 2,948     | _           | 2,090     | _         | 55        | _         | (505)     | _         | (2,449)   |
| Ending Invested Assets                           | <b>\$</b> | 2,540,592 | <b>\$</b> | 2,477,935 | <b>\$</b> | 2,390,656 | \$_       | 2,519,747 | <b>\$</b> _ | 2,513,104 | <b>\$</b> | 2,527,247 | <b>\$</b> | 2,597,014 | <b>\$</b> | 2,648,172 |

#### Deferred Compensation Plan Schedule of Invested Assets and Changes in Invested Assets for the Month Ended February 29, 2012

|  | Beginning<br>Invested<br>Assets |          | Investment<br>Income |          | Net Contributions<br>(Withdrawals) |    | Transfers in (out) |          | Ending<br>Invested<br>Assets |
|--|---------------------------------|----------|----------------------|----------|------------------------------------|----|--------------------|----------|------------------------------|
| Participant Options                              |                                 |          |                      | -        | (                                  | _  | 111 (0410)         |          | 1100000                      |
| T. Rowe Price                                    |                                 |          |                      |          |                                    |    |                    |          |                              |
| Interest Income Fund                             | \$ 174,050,490                  | \$       | 438,696              | \$       | (219,938)                          | \$ | 29,646             | \$       | 174,298,894                  |
| Small Cap Stock Fund                             | 70,095,910                      |          | 2,591,621            |          | (129,727)                          |    | 481,241            |          | 73,039,045                   |
| Long Term Balanced Fund                          | 35,228,845                      | i        | 998,463              |          | (51,710)                           |    | 292,448            |          | 36,468,046                   |
| Alaska Balanced Trust                            | 6,469,144                       | ļ        | 109,379              |          | (11,002)                           |    | 459,492            |          | 7,027,013                    |
| AK Target Date 2010 Trust                        | 1,726,500                       | )        | 40,930               |          | 1,840                              |    | 15,407             |          | 1,784,677                    |
| AK Target Date 2015 Trust                        | 3,742,913                       | ;        | 104,409              |          | 27,793                             |    | 331,955            |          | 4,207,070                    |
| AK Target Date 2020 Trust                        | 3,581,525                       | i        | 113,946              |          | 49,219                             |    | 39,514             |          | 3,784,204                    |
| AK Target Date 2025 Trust                        | 1,823,822                       | 2        | 64,356               |          | 30,801                             |    | (67,034)           |          | 1,851,945                    |
| AK Target Date 2030 Trust                        | 1,150,394                       | Ļ        | 43,928               |          | 16,482                             |    | 20,657             |          | 1,231,461                    |
| AK Target Date 2035 Trust                        | 977,547                         | '        | 39,317               |          | 9,626                              |    | 6,176              |          | 1,032,666                    |
| AK Target Date 2040 Trust                        | 552,316                         | ·        | 22,721               |          | 13,039                             |    | (1,852)            |          | 586,224                      |
| AK Target Date 2045 Trust                        | 230,297                         | '        | 9,404                |          | 10,250                             |    | 175                |          | 250,126                      |
| AK Target Date 2050 Trust                        | 206,509                         | )        | 8,493                |          | 4,578                              |    | _                  |          | 219,580                      |
| AK Target Date 2055 Trust                        | 948,940                         | )        | 38,057               |          | 2,688                              |    | (17,683)           |          | 972,002                      |
| Total Investments with T. Rowe Price             | 300,785,152                     | <u> </u> | 4,623,720            | _        | (246,061)                          |    | 1,590,142          |          | 306,752,953                  |
| State Street Global Advisors                     |                                 |          |                      |          |                                    |    |                    |          |                              |
| State Street Treasury Money Market Fund - Inst.  | 7,652,499                       | )        | -                    |          | 5,287                              |    | (451,901)          |          | 7,205,885                    |
| Russell 3000 Index                               | 5,699,075                       | ;        | 243,603              |          | 16,677                             |    | 241,657            |          | 6,201,012                    |
| US Real Estate Investment Trust Index            | 8,180,647                       | '        | (105,998)            |          | 4,663                              |    | 392,061            |          | 8,471,373                    |
| World Equity Ex-US Index                         | 4,153,538                       | }        | 241,106              |          | 8,558                              |    | 298,758            |          | 4,701,960                    |
| Long US Treasury Bond Index                      | 5,765,771                       |          | (123,290)            |          | 13,376                             |    | (719,319)          |          | 4,936,538                    |
| US Treasury Inflation Protected Securities Index | 9,736,312                       |          | (32,251)             |          | 8,643                              |    | 676,184            |          | 10,388,888                   |
| World Government Bond Ex-US Index                | 1,981,347                       | '        | (20,154)             |          | 4,964                              |    | (33,975)           |          | 1,932,182                    |
| Global Balanced Fund                             | 37,565,240                      | )        | 1,114,060            |          | (41,373)                           |    | (223,837)          |          | 38,414,090                   |
| Total Investments with SSGA                      | 80,734,429                      |          | 1,317,076            | _        | 20,795                             |    | 179,628            |          | 82,251,928                   |
| BlackRock  |                                 |          |                      |          |                                    |    |                    |          |                              |
| S&P 500 Index Fund                               | 122,970,089                     | )        | 5,299,188            |          | (415,196)                          |    | (1,073,136)        |          | 126,780,945                  |
| Government/Credit Bond Fund                      | 33,354,036                      | ·<br>•   | (30,672)             |          | (146,665)                          |    | (151,892)          |          | 33,024,807                   |
| Intermediate Bond Fund                           | 16,453,987                      | ,        | (71,568)             |          | 5,883                              |    | (6,917)            |          | 16,381,385                   |
| Total Investments with Barclays Global Investors | 172,778,112                     |          | 5,196,948            | _        | (555,978)                          | _  | (1,231,945)        |          | 176,187,137                  |
| Brandes Institutional                            |                                 |          |                      |          |                                    |    |                    |          |                              |
| International Equity Fund Fee                    | 37,695,232                      | ,        | 1,946,724            |          | 2,417                              |    | (389,551)          |          | 39,254,822                   |
| RCM Sustainable Core Opportunities Fund          | 10,888,293                      | ;        | 379,393              |          | 23,074                             |    | (148,274)          |          | 11,142,486                   |
| Total All Funds                                  | \$ 602,881,218                  | <u> </u> | 13,463,861           | <b>-</b> | (755,753)                          | _  | · ,                | <u> </u> | 615,589,326                  |
| I OTAL All T UHUS                                | Ψ 002,001,210                   |          | 13,403,601           | φ        | (133,133)                          | Φ  |                    | φ        | 013,369,320                  |

#### **Deferred Compensation Plan**

#### Schedule of Invested Assets with

#### Schedule of Investment Income and Changes in Invested Assets

#### By Month Through the Month Ended February 29, 2012 \$ (Thousands)

| Invested Assets (at fair value)                  | <br>July      | <br>August    | <br>September    | October    | November   | December   | January    | February |
|--|---------------|---------------|------------------|------------|------------|------------|------------|----------|
| Investments with T. Rowe Price                   |               |               |                  |            |            |            |            |          |
| Interest Income Fund                             |               |               |                  |            |            |            |            |          |
| Cash and cash equivalents                        | \$<br>14,523  | \$<br>13,862  | \$<br>12,858 \$  | 14,318 \$  | 13,355 \$  | 13,623 \$  | 12,003 \$  | 12,505   |
| Synthetic Investment Contracts                   | 158,211       | 159,215       | 159,461          | 160,073    | 161,186    | 161,770    | 162,047    | 161,794  |
| Small Cap Stock Fund                             | 71,095        | 63,402        | 56,494           | 65,732     | 65,835     | 65,253     | 70,096     | 73,039   |
| Long Term Balanced Fund                          | 34,734        | 33,452        | 31,160           | 33,291     | 33,527     | 33,828     | 35,229     | 36,468   |
| Alaska Balanced Trust                            | 5,710         | 5,500         | 5,133            | 5,366      | 5,348      | 5,767      | 6,469      | 7,027    |
| AK Target Date 2010 Trust                        | 1,186         | 1,581         | 1,515            | 1,590      | 1,652      | 1,669      | 1,727      | 1,785    |
| AK Target Date 2015 Trust                        | 3,430         | 3,275         | 3,178            | 3,208      | 3,358      | 3,321      | 3,743      | 4,207    |
| AK Target Date 2020 Trust                        | 2,547         | 2,567         | 2,449            | 2,741      | 2,924      | 2,951      | 3,582      | 3,784    |
| AK Target Date 2025 Trust                        | 1,426         | 1,365         | 1,307            | 1,480      | 1,641      | 1,630      | 1,824      | 1,852    |
| AK Target Date 2030 Trust                        | 805           | 804           | 760              | 919        | 960        | 1,096      | 1,150      | 1,231    |
| AK Target Date 2035 Trust                        | 911           | 838           | 766              | 918        | 975        | 973        | 978        | 1,033    |
| AK Target Date 2040 Trust                        | 452           | 425           | 403              | 450        | 480        | 508        | 552        | 586      |
| AK Target Date 2045 Trust                        | 127           | 135           | 135              | 168        | 200        | 227        | 230        | 250      |
| AK Target Date 2050 Trust                        | 187           | 159           | 150              | 172        | 179        | 191        | 207        | 220      |
| AK Target Date 2055 Trust                        | 818           | 776           | 720              | 834        | 801        | 884        | 949        | 972      |
| State Street Global Advisors                     |               |               |                  |            |            |            |            |          |
| State Street Treasury Money Market Fund - Inst.  | 6,909         | 7,219         | 7,174            | 8,081      | 8,905      | 7,823      | 7,652      | 7,206    |
| Russell 3000 Index                               | 4,839         | 4,708         | 4,224            | 5,163      | 5,253      | 5,200      | 5,699      | 6,201    |
| US Real Estate Investment Trust Index            | 8,769         | 7,638         | 6,414            | 7,021      | 7,019      | 7,787      | 8,181      | 8,471    |
| World Equity Ex-US Index                         | 4,742         | 4,220         | 3,608            | 4,084      | 3,794      | 3,644      | 4,154      | 4,702    |
| Long US Treasury Bond Index                      | 2,096         | 4,661         | 5,711            | 4,888      | 5,612      | 6,482      | 5,766      | 4,937    |
| US Treasury Inflation Protected Securities Index | 7,863         | 8,588         | 8,629            | 8,878      | 9,091      | 9,529      | 9,736      | 10,389   |
| World Government Bond Ex-US Index                | 2,104         | 2,286         | 2,125            | 1,991      | 1,940      | 1,950      | 1,981      | 1,932    |
| Global Balanced Fund                             | 38,066        | 36,875        | 34,806           | 37,240     | 36,484     | 36,342     | 37,565     | 38,414   |
| Investments with BlackRock                       |               |               |                  |            |            |            |            |          |
| S&P 500 Index Fund                               | 119,165       | 112,540       | 105,259          | 116,497    | 115,549    | 116,891    | 122,970    | 126,781  |
| Government/Credit Bond Fund                      | 31,263        | 31,347        | 31,881           | 32,023     | 31,926     | 32,800     | 33,354     | 33,025   |
| Intermediate Bond Fund                           | 15,848        | 16,370        | 16,305           | 16,031     | 16,185     | 16,383     | 16,454     | 16,381   |
| Investments with Brandes Institutional           |               |               |                  |            |            |            |            |          |
| International Equity Fund Fee                    | 42,051        | 38,770        | 35,870           | 38,390     | 37,116     | 36,279     | 37,695     | 39,255   |
| Investments with RCM                             |               |               |                  |            |            |            |            |          |
| Sustainable Opportunities Fund                   | 10,481        | 9,723         | 8,996            | 10,238     | 10,362     | 10,432     | 10,888     | 11,142   |
| <b>Total Invested Assets</b>                     | \$<br>590,358 | \$<br>572,301 | \$<br>547,491 \$ | 581,785 \$ | 581,657 \$ | 585,233 \$ | 602,881 \$ | 615,589  |
| Change in Invested Assets                        |               |               |                  |            |            |            |            |          |
| Beginning Assets                                 | \$<br>596,690 | \$<br>590,358 | \$<br>572,301 \$ | 547,491 \$ | 581,785 \$ | 581,657 \$ | 585,233 \$ | 602,881  |
| Investment Earnings                              | (5,314)       | (19,842)      | (23,155)         | 32,447     | (1,483)    | 2,034      | 17,524     | 13,464   |
| Net Contributions (Withdrawals)                  | <br>(1,018)   | <br>1,785     | <br>(1,655)      | 1,847      | 1,355      | 1,542      | 124        | (756)    |
| <b>Ending Invested Assets</b>                    | \$<br>590,358 | \$<br>572,301 | \$<br>547,491 \$ | 581,785 \$ | 581,657 \$ | 585,233 \$ | 602,881 \$ | 615,589  |

#### Defined Contribution Retirement - Participant Directed PERS Schedule of Investment Income and Changes in Invested Assets for the Month Ended February 29, 2012

| Interim Transit Account                   | Beginning Invested Assets | Investment<br>Income | Net Contributions<br>(Withdrawals) | Transfers<br>in (out) | Ending Invested<br>Assets |
|---|---------------------------|----------------------|------------------------------------|-----------------------|---------------------------|
| Treasury Division (1)                     |                           |                      |                                    |                       |                           |
| Cash and Cash Equivalents                 | \$ 8,763,204 \$           | 5,846 \$             | (1,436,541) \$                     | - \$                  | 7,332,509                 |
| Participant Options (2)                   |                           |                      |                                    |                       |                           |
| T. Rowe Price                             |                           |                      |                                    |                       |                           |
| Alaska Money Market                       | 3,140,539                 | 253                  | 22,565                             | (170,247)             | 2,993,110                 |
| Small-Cap Stock Fund                      | 34,939,829                | 1,289,405            | 481,362                            | 1,162,992             | 37,873,588                |
| Long Term Balanced Fund                   | 3,789,879                 | 112,213              | 60,685                             | 686,854               | 4,649,631                 |
| Alaska Balanced Fund                      | 424,626                   | 7,197                | 16,636                             | (741)                 | 447,718                   |
| AK Target Date 2010 Trust                 | 509,211                   | 12,249               | 26,203                             | 4,814                 | 552,477                   |
| AK Target Date 2015 Trust                 | 2,028,293                 | 57,609               | 94,327                             | (42,921)              | 2,137,308                 |
| AK Target Date 2020 Trust                 | 3,666,618                 | 117,893              | 200,961                            | 201                   | 3,985,673                 |
| AK Target Date 2025 Trust                 | 4,826,142                 | 172,153              | 280,955                            | (22,064)              | 5,257,186                 |
| AK Target Date 2030 Trust                 | 4,863,925                 | 187,416              | 242,518                            | 3,570                 | 5,297,429                 |
| AK Target Date 2035 Trust                 | 5,225,447                 | 213,677              | 315,778                            | 56,527                | 5,811,429                 |
| AK Target Date 2040 Trust                 | 7,823,492                 | 324,529              | 418,887                            | (2,903)               | 8,564,005                 |
| AK Target Date 2045 Trust                 | 8,252,491                 | 342,867              | 489,798                            | 4,611                 | 9,089,767                 |
| AK Target Date 2050 Trust                 | 9,431,005                 | 391,442              | 514,773                            | 29,457                | 10,366,677                |
| AK Target Date 2055 Trust                 | 3,066,045                 | 127,627              | 213,509                            | (3,545)               | 3,403,636                 |
| Total Investments with T. Rowe Price      | 91,987,542                | 3,356,530            | 3,378,957                          | 1,706,605             | 100,429,634               |
| State Street Global Advisors              |                           |                      |                                    |                       |                           |
| Money Market                              | 472,618                   | -                    | (4,534)                            | 25,040                | 493,124                   |
| S&P 500 Stock Index Fund Series A         | 35,083,386                | 1,483,155            | 474,819                            | (4,107,976)           | 32,933,384                |
| Russell 3000 Index                        | 459,631                   | 20,140               | 12,799                             | 60,571                | 553,141                   |
| US Real Estate Investment Trust Index     | 537,196                   | (6,671)              | 12,897                             | 13,821                | 557,243                   |
| World Equity Ex-US Index                  | 297,652                   | 16,458               | 9,052                              | (14,601)              | 308,561                   |
| Long US Treasury Bond Index               | 536,387                   | (11,123)             | 9,704                              | (34,530)              | 500,438                   |
| US Treasury Inflation Protected Sec Index | 338,380                   | (1,049)              | 7,608                              | 129,075               | 474,014                   |
| World Government Bond Ex-US Index         | 257,523                   | (3,853)              | 6,271                              | 400,801               | 660,742                   |
| Global Balanced Fund                      | 12,214,782                | 351,550              | 165,366                            | (1,511,820)           | 11,219,878                |
| Total Investments with SSGA               | 50,197,555                | 1,848,607            | 693,982                            | (5,039,619)           | 47,700,525                |
| BlackRock                                 |                           |                      |                                    |                       |                           |
| Government Bond Fund                      | 9,790,874                 | (10,923)             | 139,222                            | (865,396)             | 9,053,777                 |
| Intermediate Bond Fund                    | 319,020                   | (1,353)              | 6,533                              | (188)                 | 324,012                   |
| Total Investments with BlackRock          | 10,109,894                | (12,276)             | 145,755                            | (865,584)             | 9,377,789                 |
| Brandes Institutional                     |                           |                      |                                    |                       | _                         |
| International Equity Fund Fee             | 44,735,537                | 2,351,787            | 638,140                            | 1,764,387             | 49,489,851                |
| RCM                                       | , ,                       | , ,· -·              | ,                                  | V *                   | .,,.                      |
| Sustainable Opportunities Fund            | 4,344,989                 | 166,603              | 81,029                             | 2,434,211             | 7,026,832                 |
| Total Externally Managed Funds            | 201,375,517               | 7,711,251            | 4,937,863                          | <u> </u>              | 214,024,631               |
| Total All Funds                           | \$ 210,138,721 \$         | 7,717,097 \$         | 3,501,322 \$                       | - \$                  | 221,357,140               |

Notes: (1) Represents net contributions in transit to/from the record keeper. (2) Source data provided by the record keeper, Great West Life.

### Defined Contribution Retirement - Participant Directed PERS Schedule of Invested Assets with

#### Schedule of Investment Income and Changes in Invested Assets

#### By Month Through the Month Ended February 29, 2012

\$ (Thousands)

| Invested Assets (At Fair Value)               |    | July    |          | August   | 9  | September |    | October |    | November |    | December |    | January |    | February |
|---|----|---------|----------|----------|----|-----------|----|---------|----|----------|----|----------|----|---------|----|----------|
| Investments with Treasury Division            | -  |         |          |          |    |           | -  |         | _  |          |    |          |    |         |    |          |
| Cash and cash equivalents                     | \$ | 6,118   | \$       | 5,758    | \$ | 6,892     | \$ | 6,668   | \$ | 9,035    | \$ | 8,843    | \$ | 8,763   | \$ | 7,333    |
| Investments with T. Rowe Price                |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| Alaska Money Market                           |    | 3,987   |          | 3,654    |    | 3,448     |    | 3,333   |    | 3,298    |    | 3,327    |    | 3,141   |    | 2,993    |
| Small-Cap Stock Fund                          |    | 30,937  |          | 29,193   |    | 26,836    |    | 32,172  |    | 32,400   |    | 32,387   |    | 34,940  |    | 37,874   |
| Long Term Balanced Fund                       |    | 11,358  |          | 9,535    |    | 7,773     |    | 6,529   |    | 5,216    |    | 3,970    |    | 3,790   |    | 4,650    |
| Alaska Balanced Fund                          |    | 339     |          | 368      |    | 352       |    | 383     |    | 365      |    | 388      |    | 425     |    | 448      |
| AK Target Date 2010 Trust                     |    | 335     |          | 348      |    | 354       |    | 404     |    | 438      |    | 472      |    | 509     |    | 552      |
| AK Target Date 2015 Trust                     |    | 1,373   |          | 1,415    |    | 1,425     |    | 1,631   |    | 1,722    |    | 1,842    |    | 2,028   |    | 2,137    |
| AK Target Date 2020 Trust                     |    | 2,448   |          | 2,503    |    | 2,530     |    | 2,942   |    | 3,118    |    | 3,360    |    | 3,667   |    | 3,986    |
| AK Target Date 2025 Trust                     |    | 3,237   |          | 3,282    |    | 3,299     |    | 3,870   |    | 4,090    |    | 4,355    |    | 4,826   |    | 5,257    |
| AK Target Date 2030 Trust                     |    | 3,358   |          | 3,349    |    | 3,312     |    | 3,875   |    | 4,104    |    | 4,430    |    | 4,864   |    | 5,297    |
| AK Target Date 2035 Trust                     |    | 3,472   |          | 3,492    |    | 3,463     |    | 4,096   |    | 4,346    |    | 4,680    |    | 5,225   |    | 5,811    |
| AK Target Date 2040 Trust                     |    | 5,512   |          | 5,496    |    | 5,467     |    | 6,416   |    | 6,719    |    | 7,136    |    | 7,823   |    | 8,564    |
| AK Target Date 2045 Trust                     |    | 5,452   |          | 5,502    |    | 5,473     |    | 6,492   |    | 6,875    |    | 7,422    |    | 8,252   |    | 9,090    |
| AK Target Date 2050 Trust                     |    | 6,231   |          | 6,275    |    | 6,273     |    | 7,443   |    | 7,908    |    | 8,492    |    | 9,431   |    | 10,367   |
| AK Target Date 2055 Trust                     |    | 1,834   |          | 1,918    |    | 1,948     |    | 2,344   |    | 2,500    |    | 2,741    |    | 3,066   |    | 3,404    |
| Investments with State Street Global Advisors |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| Money Market                                  |    | 327     |          | 257      |    | 349       |    | 388     |    | 392      |    | 420      |    | 473     |    | 493      |
| S&P 500 Stock Index Fund Series A             |    | 32,075  |          | 30,646   |    | 28,694    |    | 32,338  |    | 32,714   |    | 33,779   |    | 35,083  |    | 32,933   |
| Russell 3000 Index                            |    | 323     |          | 319      |    | 298       |    | 356     |    | 368      |    | 375      |    | 460     |    | 553      |
| US Real Estate Investment Trust Index         |    | 456     |          | 475      |    | 429       |    | 478     |    | 414      |    | 443      |    | 537     |    | 557      |
| World Equity Ex-US Index                      |    | 320     |          | 302      |    | 245       |    | 263     |    | 273      |    | 280      |    | 298     |    | 308      |
| Long US Treasury Bond Index                   |    | 153     |          | 297      |    | 399       |    | 321     |    | 447      |    | 538      |    | 536     |    | 500      |
| US Treasury Inflation Protected Sec Index     |    | 225     |          | 244      |    | 220       |    | 252     |    | 293      |    | 306      |    | 338     |    | 474      |
| World Government Bond Ex-US Index             |    | 168     |          | 195      |    | 171       |    | 167     |    | 175      |    | 174      |    | 258     |    | 661      |
| Global Balanced Fund                          |    | 3,307   |          | 4,942    |    | 6,301     |    | 8,759   |    | 10,258   |    | 11,823   |    | 12,215  |    | 11,220   |
| Investments with BlackRock                    |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| Government Bond Fund                          |    | 9,546   |          | 9,277    |    | 9,024     |    | 8,984   |    | 9,387    |    | 9,895    |    | 9,791   |    | 9,054    |
| Intermediate Bond Fund                        |    | 244     |          | 308      |    | 327       |    | 332     |    | 334      |    | 353      |    | 319     |    | 324      |
| Investments with Brandes Investment Partners  |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| International Equity Fund Fee                 |    | 42,803  |          | 39,486   |    | 37,680    |    | 40,981  |    | 40,752   |    | 40,957   |    | 44,736  |    | 49,490   |
| Investments with RCM                          |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| Sustainable Opportunities Fund                |    | 2,440   |          | 2,941    |    | 3,185     |    | 3,967   |    | 3,806    |    | 3,624    |    | 4,345   |    | 7,027    |
| <b>Total Invested Assets</b>                  | \$ | 178,378 | \$       | 171,777  | \$ | 166,167   | \$ | 186,184 | \$ | 191,747  | \$ | 196,812  | \$ | 210,139 | \$ | 221,357  |
| Change in Invested Assets                     |    |         |          |          |    |           |    |         |    |          |    |          |    |         |    |          |
| Beginning Assets                              | \$ | 180,109 | \$       | 178,378  | \$ | 171,777   | \$ | 166,167 | \$ | 186,184  | \$ | 191.747  | \$ | 196,812 | \$ | 210,139  |
| Investment Earnings                           | Ψ  | (3,541) |          | (10,141) | 7  | (11,358)  | *  | 15,270  | 4* | (1,478)  | -  | (57)     | ~  | 8,761   | 7  | 7,717    |
| Net Contributions (Withdrawals)               |    | 1,810   |          | 3,540    |    | 5,748     |    | 4,747   |    | 7,041    |    | 5,122    |    | 4,566   |    | 3,501    |
| Ending Invested Assets                        | \$ | 178,378 | <u> </u> | 171,777  | \$ | 166,167   | \$ | 186,184 | \$ | 191,747  | \$ | 196,812  | \$ | 210,139 | \$ | 221,357  |
|   | Ψ  | 2.0,270 | · Ť—     | 2.2,     | Ť  | 100,107   | Ψ. | 100,104 | Ψ_ |          | Ť  | 1,0,012  | Ψ- | 210,107 | _  |          |

#### Defined Contribution Retirement - Participant Directed TRS Schedule of Investment Income and Changes in Invested Assets for the Month Ended February 29, 2012

| Interim Transit Account                   | <u></u> | Beginning Invested Assets | Investment<br>Income | Net Contributions<br>(Withdrawals) | Transfers in (out) | Ending Invested<br>Assets |
|---|---------|---------------------------|----------------------|------------------------------------|--------------------|---------------------------|
| Treasury Division (1)                     |         | _                         |                      |                                    |                    |                           |
| Cash and Cash Equivalents                 | \$      | 2,629,073 \$              | 2,097 \$             | (14,346)                           | \$                 | \$ 2,616,824              |
| Participant Options (2)                   |         |                           |                      |                                    |                    |                           |
| T. Rowe Price                             |         |                           |                      |                                    |                    |                           |
| Alaska Money Market                       |         | 1,404,346                 | 114                  | 29,828                             | (83,221)           | 1,351,067                 |
| Small-Cap Stock Fund                      |         | 14,834,687                | 547,815              | 192,611                            | 383,813            | 15,958,926                |
| Long Term Balanced Fund                   |         | 1,455,933                 | 43,769               | 15,274                             | 466,858            | 1,981,834                 |
| Alaska Balanced Fund                      |         | 120,107                   | 2,037                | 4,996                              | -                  | 127,140                   |
| AK Target Date 2010 Trust                 |         | 260,353                   | 6,074                | (14,549)                           | -                  | 251,878                   |
| AK Target Date 2015 Trust                 |         | 793,924                   | 22,454               | 35,975                             | _                  | 852,353                   |
| AK Target Date 2020 Trust                 |         | 1,438,392                 | 45,732               | 31,077                             | -                  | 1,515,201                 |
| AK Target Date 2025 Trust                 |         | 1,743,287                 | 61,799               | 90,475                             | -                  | 1,895,561                 |
| AK Target Date 2030 Trust                 |         | 1,666,926                 | 63,841               | 91,628                             | -                  | 1,822,395                 |
| AK Target Date 2035 Trust                 |         | 2,801,615                 | 113,309              | 124,173                            | 650                | 3,039,747                 |
| AK Target Date 2040 Trust                 |         | 3,106,227                 | 127,503              | 132,191                            | -                  | 3,365,921                 |
| AK Target Date 2045 Trust                 |         | 5,662,445                 | 233,276              | 271,507                            | -                  | 6,167,228                 |
| AK Target Date 2050 Trust                 |         | 7,284,915                 | 300,270              | 357,711                            | (19,210)           | 7,923,686                 |
| AK Target Date 2055 Trust                 |         | 426,853                   | 17,962               | 49,214                             | -                  | 494,029                   |
| Total Investments with T. Rowe Price      |         | 43,000,010                | 1,585,955            | 1,412,111                          | 748,890            | 46,746,966                |
| State Street Global Advisors              |         |                           |                      |                                    |                    |                           |
| Money Market                              |         | 48,013                    | -                    | 1,042                              | 1,300              | 50,355                    |
| S&P 500 Stock Index Fund Series A         |         | 14,545,424                | 612,666              | 186,720                            | (1,729,849)        | 13,614,961                |
| Russell 3000 Index                        |         | 171,665                   | 7,747                | 3,296                              | 62,324             | 245,032                   |
| US Real Estate Investment Trust Index     |         | 158,188                   | (1,777)              | 2,639                              | (175)              | 158,875                   |
| World Equity Ex-US Index                  |         | 59,647                    | 3,364                | 1,585                              | 519                | 65,115                    |
| Long US Treasury Bond Index               |         | 49,239                    | (1,012)              | 1,532                              | 3,251              | 53,010                    |
| US Treasury Inflation Protected Sec Index |         | 82,110                    | (238)                | 1,487                              | 35,288             | 118,647                   |
| World Government Bond Ex-US Index         |         | 29,237                    | (702)                | 935                                | 202,866            | 232,336                   |
| Global Balanced Fund                      |         | 6,150,315                 | 180,510              | 64,659                             | (368,917)          | 6,026,567                 |
| Total Investments with SSGA               |         | 21,293,838                | 800,558              | 263,895                            | (1,793,393)        | 20,564,898                |
| BlackRock                                 |         |                           |                      |                                    |                    |                           |
| Government Bond Fund                      |         | 4,137,952                 | (4,240)              | 44,668                             | (249,541)          | 3,928,839                 |
| Intermediate Bond Fund                    |         | 79,270                    | (348)                | 1,171                              | -                  | 80,093                    |
| Total Investments with BlackRock          |         | 4,217,222                 | (4,588)              | 45,839                             | (249,541)          | 4,008,932                 |
| Brandes Institutional                     |         |                           |                      |                                    |                    |                           |
| International Equity Fund Fee             |         | 18,512,995                | 968,284              | 256,452                            | 518,848            | 20,256,579                |
| RCM                                       |         |                           |                      |                                    |                    |                           |
| Sustainable Opportunities Fund            |         | 1,618,718                 | 61,660               | 30,482                             | 775,196            | 2,486,056                 |
| Total Externally Managed Funds            | _       | 88,642,783                | 3,411,869            | 2,008,779                          |                    | 94,063,431                |
| Total All Funds                           | \$      | 91,271,856 \$             | 3,413,966 \$         | 1,994,433                          | \$                 | \$ 96,680,255             |

Notes: (1) Represents net contributions in transit to/from the record keeper. (2) Source data provided by the record keeper, Great West Life.

#### Defined Contribution Retirement - Participant Directed TRS Schedule of Invested Assets with

#### Schedule of Investment Income and Changes in Invested Assets By Month Through the Month Ended February 29, 2012

\$ (Thousands)

| Invested Assets (At Fair Value)               |           | July    | August    | September | October   | November  | December  | January   | February  |
|---|-----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Investments with Treasury Division            | ·         | _       |           |           | -         | •         |           |           |           |
| Cash and cash equivalents                     | \$        | 1,992   | \$ 1,955  | \$ 2,117  | \$ 2,279  | \$ 2,767  | \$ 2,831  | \$ 2,629  | \$ 2,617  |
| Investments with T. Rowe Price                |           |         |           |           |           |           |           |           |           |
| Alaska Money Market                           |           | 1,717   | 1,475     | 1,359     | 1,309     | 1,338     | 1,322     | 1,404     | 1,351     |
| Small-Cap Stock Fund                          |           | 13,648  | 12,618    | 11,418    | 13,704    | 13,822    | 13,854    | 14,835    | 15,959    |
| Long Term Balanced Fund                       |           | 4,767   | 3,967     | 3,162     | 2,548     | 1,999     | 1,460     | 1,456     | 1,982     |
| Alaska Balanced Fund                          |           | 88      | 88        | 89        | 97        | 106       | 112       | 120       | 127       |
| AK Target Date 2010 Trust                     |           | 216     | 204       | 198       | 220       | 233       | 251       | 260       | 252       |
| AK Target Date 2015 Trust                     |           | 639     | 611       | 596       | 671       | 700       | 733       | 794       | 852       |
| AK Target Date 2020 Trust                     |           | 1,041   | 1,000     | 989       | 1,143     | 1,223     | 1,316     | 1,438     | 1,515     |
| AK Target Date 2025 Trust                     |           | 1,249   | 1,219     | 1,195     | 1,398     | 1,480     | 1,589     | 1,743     | 1,895     |
| AK Target Date 2030 Trust                     |           | 1,201   | 1,125     | 1,096     | 1,295     | 1,390     | 1,525     | 1,667     | 1,822     |
| AK Target Date 2035 Trust                     |           | 2,153   | 2,014     | 1,938     | 2,234     | 2,316     | 2,555     | 2,802     | 3,040     |
| AK Target Date 2040 Trust                     |           | 2,318   | 2,195     | 2,063     | 2,456     | 2,597     | 2,815     | 3,106     | 3,366     |
| AK Target Date 2045 Trust                     |           | 4,350   | 4,105     | 3,866     | 4,544     | 4,790     | 5,150     | 5,663     | 6,167     |
| AK Target Date 2050 Trust                     |           | 5,457   | 5,116     | 4,865     | 5,760     | 6,106     | 6,610     | 7,285     | 7,924     |
| AK Target Date 2055 Trust                     |           | 198     | 175       | 182       | 252       | 300       | 360       | 427       | 494       |
| Investments with State Street Global Advisors |           |         |           |           |           |           |           |           |           |
| Money Market                                  |           | 15      | 15        | 15        | 16        | 28        | 47        | 48        | 50        |
| S&P 500 Stock Index Fund Series A             |           | 13,583  | 12,753    | 11,793    | 13,361    | 13,633    | 14,105    | 14,546    | 13,615    |
| Russell 3000 Index                            |           | 145     | 138       | 141       | 160       | 159       | 165       | 172       | 245       |
| US Real Estate Investment Trust Index         |           | 139     | 130       | 117       | 147       | 141       | 146       | 158       | 159       |
| World Equity Ex-US Index                      |           | 51      | 51        | 45        | 51        | 52        | 53        | 60        | 65        |
| Long US Treasury Bond Index                   |           | 19      | 21        | 23        | 35        | 45        | 48        | 49        | 53        |
| US Treasury Inflation Protected Sec Index     |           | 109     | 113       | 106       | 74        | 73        | 76        | 82        | 119       |
| World Government Bond Ex-US Index             |           | 9       | 10        | 2         | 3         | 1         | 1         | 29        | 232       |
| Global Balanced Fund                          |           | 1,918   | 2,676     | 3,189     | 4,436     | 4,965     | 5,702     | 6,150     | 6,027     |
| Investments with BlackRock                    |           |         |           |           |           |           |           |           |           |
| Government Bond Fund                          |           | 4,149   | 4,015     | 3,841     | 3,765     | 3,884     | 4,091     | 4,138     | 3,929     |
| Intermediate Bond Fund                        |           | 70      | 71        | 71        | 72        | 76        | 78        | 79        | 80        |
| Investments with Brandes Investment Partners  |           |         |           |           |           |           |           |           |           |
| International Equity Fund Fee                 |           | 18,584  | 16,705    | 15,697    | 17,008    | 17,019    | 17,130    | 18,513    | 20,257    |
| Investments with RCM                          |           |         |           |           |           |           |           |           |           |
| Sustainable Opportunities Fund                |           | 1,326   | 1,374     | 1,418     | 1,636     | 1,531     | 1,435     | 1,619     | 2,486     |
| Total Invested Assets                         | \$        | 81,151  | \$ 75,939 | \$ 71,591 | \$ 80,674 | \$ 82,774 | \$ 85,560 | \$ 91,272 | \$ 96,680 |
| Change in Invested Assets                     |           |         |           |           |           |           |           |           |           |
| Beginning Assets                              | \$        | 81,208  | \$ 81,151 | \$ 75,939 | \$ 71,591 | \$ 80,674 | \$ 82,774 | \$ 85,560 | \$ 91,272 |
| Investment Earnings                           |           | (1,643) | (4,710)   | (5,065)   | 6,709     | (626)     | (36)      | 3,868     | 3,414     |
| Net Contributions (Withdrawals)               |           | 1,586   | (503)     | 717       | 2,374     | 2,726     | 2,822     | 1,844     | 1,994     |
| Ending Invested Assets                        | <b>\$</b> | 81,151  | \$ 75,939 | \$ 71,591 | \$ 80,674 | \$ 82,774 | \$ 85,560 | \$ 91,272 | \$ 96,680 |

### **ALASKA RETIREMENT MANAGEMENT BOARD**

FINANCIAL REPORT
(Supplement to the Treasury Division Report)

As of February 29, 2012

**Prepared by the Division of Retirement & Benefits** 

### ALASKA RETIREMENT MANAGEMENT BOARD SCHEDULE OF NON-INVESTMENT CHANGES BY FUND

#### (Supplement to the Treasury Division Report) For the Eight Months Ending February 29, 2012

|   |     |               | Contribution    | ons        |   |                                  | Net                                     |                |                     |                |
|---|-----|---------------|-----------------|------------|---|----------------------------------|---|----------------|---------------------|----------------|
|   | -   | Contributions |                 |            | Total                                   |                                  | •                                       | Administrative | Total               | Contributions/ |
|   |     | EE and ER     | State of Alaska | Other      | Contributions                           | Benefits                         | Refunds                                 | & Investment   | Expenditures        | (Withdrawals)  |
| Public Employees' Retirement System (PERS)        |     |               |                 |            |   |                                  |   |                |                     |                |
| Defined Benefit Plans:                            |     |               |                 |            |   |                                  |   |                |                     |                |
| Retirement Trust                                  |     | 187,142,693   | 130,911,946     | 22,460     | 318,077,099                             | (370,838,591)                    | (8,016,180)                             | (21,232,772)   | (400,087,543)       | (82,010,444)   |
| Retirement Health Care Trust                      |     | 148,045,916   | 111,697,451     | 35,590,228 | 295,333,595                             | (230,030,395)                    | -                                       | (5,387,488)    | (235,417,883)       | 59,915,712     |
| Total Defined Benefit Plans                       | _   | 335,188,609   | 242,609,397     | 35,612,688 | 613,410,694                             | (600,868,986)                    | (8,016,180)                             | (26,620,260)   | (635,505,426)       | (22,094,732)   |
| Defined Contribution Plans:                       |     |               |                 |            |   |                                  |   |                |                     |                |
| Participant Directed Retirement                   |     | 44,325,538    | -               | 1,680,319  | 46,005,857                              | -                                | (8,586,656)                             | (1,342,672)    | (9,929,328)         | 36,076,529     |
| Health Reimbursement Arrangement                  | (a) | 11,977,077    | -               | · · · · -  | 11,977,077                              | -                                | -                                       | -              | -                   | 11,977,077     |
| Retiree Medical Plan                              | (a) | 1,752,418     | -               |            | 1,752,418                               | -                                |   | -              | -                   | 1,752,418      |
| Occupational Death and Disability:                | (a) | , ,           |                 |            | , ,                                     |                                  |   |                |                     | , ,            |
| Public Employees                                  |     | 632,837       | -               | -          | 632,837                                 | -                                | -                                       | -              | -                   | 632,837        |
| Police and Firefighters                           |     | 378,633       | -               |            | 378,633                                 | (31,577)                         |   | -              | (31,577)            | 347,056        |
| Total Defined Contribution Plans                  |     | 59,066,503    | -               | 1,680,319  | 60,746,822                              | (31,577)                         | (8,586,656)                             | (1,342,672)    | (9,960,905)         | 50,785,917     |
| Total PERS  | _   | 394,255,112   | 242,609,397     | 37,293,007 | 674,157,516                             | (600,900,563)                    | (16,602,836)                            | (27,962,932)   | (645,466,331)       | 28,691,185     |
| Teachers' Retirement System (TRS)                 |     |               |                 |            |   |                                  |   |                |                     |                |
| Defined Benefit Plans:                            |     |               |                 |            |   |                                  |   |                |                     |                |
| Retirement Trust                                  |     | 51.020.480    | 157,387,504     | 13.916     | 208.421.900                             | (240.918.731)                    | (2,051,920)                             | (9,102,842)    | (252,073,493)       | (43.651.593)   |
| Retirement Health Care Trust                      |     | 37,142,000    | 77,129,829      | 14,067,607 | 128,339,436                             | (89,908,544)                     | (2,031,920)                             | (2,026,800)    | (91,935,344)        | 36,404,092     |
| Total Defined Benefit Plans                       | _   | 88,162,480    | 234,517,333     | 14,081,523 | 336,761,336                             | (330,827,275)                    | (2,051,920)                             | (11,129,642)   | (344,008,837)       | (7,247,501)    |
| Total Defined Benefit Flans                       |     | 88,102,480    | 234,317,333     | 14,061,323 | 330,701,330                             | (330,827,273)                    | (2,031,920)                             | (11,129,042)   | (344,000,037)       | (7,247,301)    |
| Defined Contribution Plans:                       |     |               |                 |            |   |                                  |   |                |                     |                |
| Participant Directed Retirement                   |     | 16,629,613    | -               | 739,984    | 17,369,597                              | -                                | (3,356,910)                             | (451,588)      | (3,808,498)         | 13,561,099     |
| Health Reimbursement Arrangement                  | (a) | 3,366,201     | -               | -          | 3,366,201                               | -                                | -                                       | -              | -                   | 3,366,201      |
| Retiree Medical Plan                              | (a) | 651,271       | -               | -          | 651,271                                 | -                                | -                                       | -              | -                   | 651,271        |
| Occupational Death and Disability:                | (a) | 44,444        | -               | -          | 44,444                                  | -                                | -                                       | -              | -                   | 44,444         |
| Total Defined Contribution Plans                  |     | 20,691,529    | -               | 739,984    | 21,431,513                              | -                                | (3,356,910)                             | (451,588)      | (3,808,498)         | 17,623,015     |
| Total TRS   |     | 108,854,009   | 234,517,333     | 14,821,507 | 358,192,849                             | (330,827,275)                    | (5,408,830)                             | (11,581,230)   | (347,817,335)       | 10,375,514     |
| Judicial Retirement System (JRS)                  |     |               |                 |            |   |                                  |   |                |                     |                |
| Defined Benefit Plan Retirement Trust             |     | 2.625.851     | 2,205,898       | 11         | 4,831,760                               | (6,394,525)                      |   | (233,250)      | (6,627,775)         | (1,796,015)    |
| Defined Benefit Retirement Health Care Trust      |     | 585.328       | 125,827         | 188.437    | 899,592                                 | (853,848)                        | _                                       | (14,807)       | (868,655)           | 30,937         |
| Total JRS   |     | 3,211,179     | 2,331,725       | 188,448    | 5,731,352                               | (7,248,373)                      |   | (248,057)      | (7,496,430)         | (1,765,078)    |
|   | _   | 0,211,177     | 2,001,120       | 100,110    | 5,761,662                               | (7,210,670)                      |   | (210,007)      | (7,120,100)         | (1,700,070)    |
| National Guard/Naval Militia Retirement System (N |     |               |                 |            |   |                                  |   |                |                     |                |
| Defined Benefit Plan Retirement Trust             | (a) | 895,611       | -               | -          | 895,611                                 | (848,858)                        | -                                       | (143,218)      | (992,076)           | (96,465)       |
| Other Participant Directed Plans                  |     |               |                 |            |   |                                  |   |                |                     |                |
| Supplemental Annuity Plan                         | _   | 98,893,905    | -               | -          | 98,893,905                              | -                                | (91,732,019)                            | (3,006,991)    | (94,739,010)        | 4,154,895      |
| Deferred Compensation Plan                        |     | 24,822,699    | -               | -          | 24,822,699                              | -                                | (20,917,778)                            | (681,047)      | (21,598,825)        | 3,223,874      |
| Total All Funds                                   |     | 630,932,515   | 479,458,455     | 52,302,962 | 1,162,693,932                           | (939,825,069)                    | (134,661,463)                           | (43,623,475)   | (1,118,110,007)     | 44,583,925     |
|   | _   | , . ,         | .,,             | . , . ,    | , | V / / /- /- /- /- /- /- /- /- /- | ( - , - , - , - , - , - , - , - , - , - | ( - , , )      | . , . , . , . , . , | , ,            |

<sup>(</sup>a) Employer only contributions.

### ALASKA RETIREMENT MANAGEMENT BOARD SCHEDULE OF NON-INVESTMENT CHANGES BY FUND

#### (Supplement to the Treasury Division Report) For the Month Ended February 29, 2012

|  |       | Contributions              |                  |          |                        | Expenditures  |               |                                |                       | Net                                    |
|--|-------|----------------------------|------------------|----------|------------------------|---------------|---------------|--------------------------------|-----------------------|--|
|  |       | Contributions<br>EE and ER | State of Alaska  | Other    | Total<br>Contributions | Benefits      | Refunds       | Administrative<br>& Investment | Total<br>Expenditures | Contributions/<br>(Withdrawals)        |
| Public Employees' Retirement System (PERS)         |       | DD und Dit                 | State of Finance | o tille! | Controllo              | Delicitio     | rtorunus      | cc m resiment                  | Expenditures          | (************************************* |
| Defined Benefit Plans:                             |       |                            |                  |          |                        |               |               |                                |                       |  |
| Retirement Trust                                   |       | 18,078,960                 | -                | 306      | 18,079,266             | (47,271,417)  | (1,048,154)   | (2,240,671)                    | (50,560,242)          | (32,480,976)                           |
| Retirement Health Care Trust                       |       | 16,072,772                 | -                | 320,264  | 16,393,036             | (33,292,632)  | -             | (645,091)                      | (33,937,723)          | (17,544,687)                           |
| Total Defined Benefit Plans                        | _     | 34,151,732                 | -                | 320,570  | 34,472,302             | (80,564,049)  | (1,048,154)   | (2,885,762)                    | (84,497,965)          | (50,025,663)                           |
| Defined Contribution Plans:                        |       |                            |                  |          |                        |               |               |                                |                       |  |
| Participant Directed Retirement                    |       | 4,475,593                  | -                | -        | 4,475,593              | -             | (915,789)     | (58,482)                       | (974,271)             | 3,501,322                              |
| Health Reimbursement Arrangement                   | (a)   | 1,269,167                  | -                | -        | 1,269,167              | -             | -             | -                              | -                     | 1,269,167                              |
| Retiree Medical Plan                               | (a)   | 176,314                    | -                | -        | 176,314                | -             | -             | -                              | -                     | 176,314                                |
| Occupational Death and Disability:                 | (a)   |                            |                  |          |                        |               |               |                                |                       |  |
| Public Employees                                   |       | 61,015                     | -                | -        | 61,015                 | -             | -             | -                              | -                     | 61,015                                 |
| Police and Firefighters                            |       | 40,483                     | -                | -        | 40,483                 | (3,947)       | -             | -                              | (3,947)               | 36,536                                 |
| Total Defined Contribution Plans                   |       | 6,022,572                  | -                | -        | 6,022,572              | (3,947)       | (915,789)     | (58,482)                       | (978,218)             | 5,044,354                              |
| Total PERS   | _     | 40,174,304                 | -                | 320,570  | 40,494,874             | (80,567,996)  | (1,963,943)   | (2,944,244)                    | (85,476,183)          | (44,981,309)                           |
| Teachers' Retirement System (TRS)                  |       |                            |                  |          |                        |               |               |                                |                       |  |
| Defined Benefit Plans:                             |       |                            |                  |          |                        |               |               |                                |                       |  |
| Retirement Trust                                   |       | 6,844,951                  |                  | 56       | 6,845,007              | (30,399,626)  | (148,021)     | (982,043)                      | (31,529,690)          | (24,684,683)                           |
| Retirement Health Care Trust                       |       | 5,857,802                  | _                | 118,816  | 5,976,618              | (13,748,581)  |               | (254,284)                      | (14,002,865)          | (8,026,247)                            |
| Total Defined Benefit Plans                        | _     | 12,702,753                 | -                | 118,872  | 12,821,625             | (44,148,207)  | (148,021)     | (1,236,327)                    | (45,532,555)          | (32,710,930)                           |
| Defined Contribution Plans:                        |       |                            |                  |          |                        |               |               |                                |                       |  |
| Participant Directed Retirement                    |       | 2,337,756                  |                  | -        | 2,337,756              | _             | (320,592)     | (22,731)                       | (343,323)             | 1,994,433                              |
| Health Reimbursement Arrangement                   | (a)   | 476,167                    | -                | -        | 476,167                | -             | -             | -                              | ` ' -                 | 476,167                                |
| Retiree Medical Plan                               | (a)   | 90,131                     | -                | -        | 90,131                 | -             | -             | -                              | -                     | 90,131                                 |
| Occupational Death and Disability:                 | (a)   | (533)                      | -                | -        | (533)                  | -             | -             | -                              | -                     | (533)                                  |
| Total Defined Contribution Plans                   |       | 2,903,521                  | -                | -        | 2,903,521              | -             | (320,592)     | (22,731)                       | (343,323)             | 2,560,198                              |
| Total TRS  | =     | 15,606,274                 | -                | 118,872  | 15,725,146             | (44,148,207)  | (468,613)     | (1,259,058)                    | (45,875,878)          | (30,150,732)                           |
| Judicial Retirement System (JRS)                   |       |                            |                  |          |                        |               |               |                                |                       |  |
| Defined Benefit Plan Retirement Trust              |       | 311,926                    |                  | _        | 311,926                | (797,965)     | -             | (24,016)                       | (821,981)             | (510,055)                              |
| Defined Benefit Retirement Health Care Trust       |       | 92,657                     | -                | 876      | 93,533                 | (125,680)     | -             | (1,960)                        | (127,640)             | (34,107)                               |
| Total JRS  | _     | 404,583                    | -                | 876      | 405,459                | (923,645)     | -             | (25,976)                       | (949,621)             | (544,162)                              |
| National Guard/Naval Militia Retirement System (NG | NMRS) |                            |                  |          |                        |               |               |                                |                       |  |
| Defined Benefit Plan Retirement Trust              | (a)   | -                          | -                | -        | <u> </u>               | (129,319)     | -             | (16,081)                       | (145,400)             | (145,400)                              |
| Other Participant Directed Plans                   |       |                            |                  |          |                        |               |               |                                |                       |  |
| Supplemental Annuity Plan                          |       | 12,797,952                 | -                | -        | 12,797,952             | -             | (14,005,918)  | (1,240,986)                    | (15,246,904)          | (2,448,952)                            |
| Deferred Compensation Plan                         |       | 1,896,096                  | -                |          | 1,896,096              |               | (2,566,477)   | (85,371)                       | (2,651,848)           | (755,752)                              |
| Total All Funds                                    |       | 70,879,209                 | -                | 440,318  | 71,319,527             | (125,769,167) | (19,004,951)  | (5,571,716)                    | (150,345,834)         | (79,026,307)                           |
|  |       | , , , .                    |                  |          | <del></del>            |               | · · · · · · · |                                |                       |  |

<sup>(</sup>a) Employer only contributions.

#### ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | IFS Report Recommendation                  | ACTION:      | $\mathbf{X}$ |
|----------|--|--------------|--------------|
|          | Task Area B.5, Recommendation #1, 3, and 4 | INFORMATION  |              |
| DATE:    | Real Estate Guidelines                     | INFORMATION: |              |
|          | April 19, 2012                             |              |              |

#### **BACKGROUND**

AS 37.10.220(a)(11) and (12) require that the Alaska Retirement Management Board (Board) contract for an independent audit of the state's performance consultant not less than once every four years, obtain an external performance review to evaluate the investment policies of each fund entrusted to the board and report the results of the review. The Board entered into a contract with Independent Fiduciary Services (IFS) to provide the required reviews. IFS presented its final report at the December 2, 2010 Board meeting. At the conclusion of the presentation, CIO Gary Bader advised the trustees that each individual recommendation would be brought before the trustees at future meetings with a staff recommendation on action or implementation.

#### STATUS – IFS Task Area B.5 Real Estate Guidelines

IFS Report Recommendation #1, page 65, states:

Consider revising the introductory language to the Real Estate Policy to describe more clearly the range of different types of real estate investments that are made, rather than focus on separate accounts.

Staff concurs with this recommendation. The introductory language in the Real Estate guidelines will be revised to recognize both separate accounts and pooled vehicles.

IFS Report Recommendation #3, page 65, states:

Ensure that the Real Estate Policy reflects the type of returns (e.g., IRR versus time-weighted) that are actually being analyzed by staff and ARMB.

Staff does not concur with this recommendation. The type of return used depends on the vehicle and purpose and it is unnecessary to incorporate this into the Real Estate Policy. One, both, or other methods may be used depending on the analysis and use of the data. As a result of IFS Task Area A.1.b Investment Performance Reporting to the Board, Recommendation #8, page 23, ARMB's Real Estate consultant is reporting both time-weighted return and IRR for all managers.

IFS Report Recommendation #4, page 65, states:

Consider setting leverage limits or restrictions for commingled fund investments, by strategy type, i.e., core versus non-core in the Real Estate Policy.

Staff concurs with this recommendation. The Real Estate guidelines will be revised to recognize leverage limits of 35% for core investments and 65% for non-core investments, at the time of investment.

#### **RECOMMENDATION**

The ARMB approve Resolution 2012-03 implementing IFS recommendations relating to the Real Estate Guidelines which expand the introductory language to include pooled vehicles and set leverage limits by strategy type.

### State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD

Relating to Investment Guidelines for Domestic and International Equities

#### Resolution 2012-03

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee to the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has established an asset allocation for the funds that considers earnings and liabilities on a current as well as a future basis; and

WHEREAS, the Board has authorized investment in real estate assets for the Public Employees' Retirement System, Teachers' Retirement System, and Judicial Retirement System, including investments for those systems in the State of Alaska Retirement and Benefit Plans Trust; and

WHEREAS, the Board establishes and from time to time as necessary, modifies investment policies, procedures and guidelines for real estate;

NOW THEREFORE BE IT RESOLVED THAT THE ALASKA RETIREMENT MANAGEMENT BOARD adopt the Real Estate Investment Policies, Procedures, and Guidelines, attached hereto and made a part hereof.

This resolution repeals and replaces Resolution 2011-16

DATED at Anchorage, Alaska this \_19th\_\_ day of April, 2012.

|           | Chair |  |
|-----------|-------|--|
| ATTEST:   |       |  |
|           |       |  |
| Secretary |       |  |

## ALASKA RETIREMENT MANAGEMENT BOARD REAL ESTATE INVESTMENT POLICIES, PROCEDURES AND GUIDELINES

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#### **ATTACHMENTS**

Attachment 1 – Delegation of Responsibilities

#### ALASKA RETIREMENT MANAGEMENT BOARD REAL ESTATE INVESTMENT POLICIES, PROCEDURES AND GUIDELINES

#### I. INVESTMENT OBJECTIVES

#### A. Investments in Real Estate and Other Real Estate Related Assets

The Alaska Retirement Management Board (ARMB) will invest in real estate with the goals of portfolio diversification and attaining the optimum return on the portfolio, consistent with the assumption of prudent risk and safety of principal. ARMB recognizes the need to use active investment management in order to obtain the highest attainable total investment return (measured as income plus appreciation) within ARMB's framework of prudence and managed risk.

ARMB will select Separate AccountReal Estate Investment Managers who have the discretion to invest in publicly traded equity and/or privately placed equity sectors, subject to ARMB's approval of an Annual Strategic/Tactical Plan and an Annual Investment Plan. In order for real estate investments to be considered, the Separate Account-Investment Manager must demonstrate that it is able to: add value through its real estate knowledge, experience and strategy; underwrite the risks of the investment which is contemplated; and at the time of investment, comply with the intent of the Real Estate Investment Policies, Procedures and Guidelines (Guidelines).

Single property and multi property strategies will be considered <u>as well as</u> "pooled/commingled" fund investment vehicles.

#### B. Asset Allocation

The ARMB allocation to real estate investments shall be determined by the Board of Trustees and reviewed annually. The target allocation is 10% + /-4% of ARMB's total Assets, based on market value.

Allocated capital to-Separate Account Investment Managers will be defined as invested capital based on ARMB's cost.

#### C. Portfolio Return Objective

#### 1. Total Return

Over rolling 5 year periods, the equity real estate investment portfolio is expected to generate a minimum total real rate of return (net of investment management fees) of 5% using a time-weighted rate of return calculation. The inflation index used to calculate the actual real rate of return is the CPI All Urban.

#### 2. Income Return

Income, which is defined as cash distributed to ARMB, is expected to produce 50-60% of the total return over rolling five-year periods.

#### 3. Index

The overall portfolio is expected to exceed the target index. The target index is composed of 90% NCREIF Property Index and 10% NAREIT Equity Index.

#### II. PROGRAM RISK MANAGEMENT AND IMPLEMENTATION

The selection and management of assets in the real estate portfolio of the ARMB will be guided by the principles of preserving investment capital, attaining the optimum return on the portfolio consistent with the assumption of prudent risk, generating current income, being sensitive to inflation, maintaining diversification of assets and diversification of management responsibility.

In real estate investment, there is an inherent risk that the actual income and return of capital will vary from the amounts expected. The ARMB will manage the investment risk associated with real estate in several ways:

#### A. Institutional Quality

All assets must be of institutional investment quality as evidenced by a precedent of institutional investment in similar properties; expert analysis which supports the economic viability of the market; high quality construction and design features; and a potential competitive position within the property's immediate market area.

#### B. Diversification

The real estate portfolio will be diversified as to style group, property type, industry sector, life cycle, economic driver, investment manager and geographical location. Diversification reduces the impact on the portfolio of any one investment or any single manager's investment style to the extent that an adversity affecting any one particular area will not impact a disproportionate share of the total portfolio. Portfolios for core investment managers and non-core or value added investment managers will carry the diversification characteristics set forth in the allocations and definitions set out below. Diversification compliance will be monitored on a quarterly basis for compliance with ARMB's Guidelines by staff and the real estate consultant.

For purposes of calculating diversification compliance, the overall real estate portfolio size will be considered the product of the greater of projected or target real estate allocation times the projected fiscal year-end overall plan assets as established in the Annual Investment Plan. The projected fiscal year-end overall plan assets will take into account the target allocations and projected returns of all asset classes in which plan assets are invested, and estimated net pay-outs to plan beneficiaries. Unless exceptional circumstances justify a deviation, the maximum percentage of the real estate portfolio investment for each of the identified categories is as follows:

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|--|-------|
| Controlled Investments:  | 85 %  |
| (ARMB can liquidate within 180 days)   |       |
| Non-Controlled Investments:  | 50%   |
| (ARMB cannot liquidate within 180 days)                                      |       |
|  |       |
| Core Investments (See definition below):                                     | 85 %  |
| Non-Core Investments (See definition below):                                 | 50%   |
|  |       |
| Single Manager Limit:  | 35 %  |
| (value of both Separate Account and Commingled Fund combined, if applicable) |       |
|  |       |
| Public Equity:   | 50 %  |
| Public Debt:   | 0 %   |
| Private Equity:  | 100 % |
| Private Debt:  | 0 %   |
|  |       |

#### Geographic:

ARMB will avoid over-concentration in areas of similar real estate performance. The consultant will monitor ARMB's concentrations in this area, considering indicators such as NCREIF sub-region, metropolitan areas and economic drivers. The consultant will report its conclusions regarding the acceptability of ARMB's concentration limits quarterly.

| Outside United States:   | 20 % |
|--|------|
| Single Property Investment: (acquisition cost plus projected capital additions and improvements) | 5 %  |
| Single-Tenant (any one firm):  | 10 % |
| Property Type:   | 40 % |

Manager Allocation – It is understood that Separate Account Investment Managers may exceed their Board-approved allocations by up to 5% for the purposes of capital improvements on existing assets and/or for the completion of an acquisition. A core Separate Account Investment Manager's portfolio may be invested up to 15% in core-plus style properties to assemble a core portfolio. A value-added Separate Account Investment Manager's portfolio shall include 70%-100% in value-added style properties, and may include up to 30% in opportunistic style properties.

Subject to CIO approval, upon the sale of a property held by a Separate Account Investment Manager in which the net sales proceeds are in excess of the property's cumulative basis, the advisor's allocation will increase in an amount equal to the lesser of the excess of the net sales proceeds over the property's cumulative basis or the aggregate portfolio net asset value over the aggregate portfolio cumulative basis adjusted to reflect actual sale proceeds. The CIO will also consider whether an allocation increase should be adjusted for any past realized losses incurred by the Separate Account Investment Manager. The intent of this provision is to allow a Separate Account Investment Manager to reinvest realized gains but only to the extent gains are greater than losses which have been experienced in other property investments in the Separate Account Investment Manager's portfolio.

Exceptional circumstances justifying a deviation – When circumstances arise of a temporary nature, such as an unexpected re-valuation of assets, a transfer of assets among managers, or an event in which it would be in the fiduciary interest of the ARMB to do so, the limits set forth in paragraph II.B of ARMB Policies may be exceeded provided that ARMB concurs.

**Contingent Allocation** – The authority of the CIO to exercise discretion in allocating funds within investment bands shall include authority to add funds to the allocation of real estate Separate Account Investment Managers. Exercise of this discretion shall be for:

- (i) acquisition of a particular real estate asset which is, in the opinion of the CIO, attractive and the acquisition of which is constrained by the allocation to the investment Separate Account Investment Manager;
- (ii) not exceed \$150 MM for acquisitions in high barrier markets and not exceed the single property investment limit (Section IIB) for acquisitions in other markets. High barrier markets exhibit constraints (i.e. physical, political, financial) on supply growth that restrict new construction and therefore create an environment conducive to real rent growth in response to increasing space demand. High barrier markets tend to be located in both coasts of the United States. Low barrier markets lack supply constraints and are typically prone to over supply as developers can quickly react to anticipated demand growth. Low barrier markets dominate in the Midwest, South, and Mountain states.
- (iii) not exceed \$150 MM in any fiscal year period.

The CIO may also exercise the following discretion pertaining to real estate investments:

- (i) Commit to investments up to \$100 million with existing managers, and former managers in good standing;
- (ii) Commit to investments related to co-investment opportunities, up to \$100 million, with existing managers; and,
- (iii) Commit to investments with new managers up to \$75 million, with the concurrence of ARMB's real estate consultant.

The CIO will provide prior notification to the chairs of the ARMB and Real Estate Committee 7 days before committing to any real estate investments under this authority.

#### **Definitions**

#### **Core Investments**

Primary Characteristics:

- Fully or substantially leased (85% occupancy or greater)
- Inconsequential turnover near term
- Inconsequential physical issues or renovation required
- · Credit tenants
- · Primary markets
- Quality property
- Income produces 50% or more of expected return
- Typically longer term holds
- Properties in markets with stable or improving economic conditions

#### **Core-plus Investments**

Primary Characteristics:

- Limited renovation, primarily deferred maintenance, limited physical issues or repositioning needed
- Modest near term lease roll over; modest vacant lease up
- Expected growth through increasing rents
- Poor prior management
- A- to B- quality
- Income produces 50% or more of expected return

#### **Non-Core Investments**

#### Value-Added Investments

Primary Characteristics:

- Asset renovation lobbies, corridors, deferred maintenance
- Intermediate term (6-9 months) physical issues
- Current vacancies or rent loss
- Near term roll over exposure
- Repositioning, re-tenanting
- Distressed prior management
- Purchase of adjacent land to develop
- Alternative, turnaround markets and property types
- Income produces 50% or less of total return

**Opportunistic Investments** – These investments involve significant redevelopment risk, high leasing risk, and high development risk.

Primary Characteristics:

- Empty Buildings
- High near term turnover
- New development spec or limited pre-leasing
- Significant rehabilitation and leasing, redevelopment into alternative uses
- Capital displacement in maligned markets: lack of investment capital due to level of risk
- Non-traditional asset type (mezzanine debt, land, etc.)
- Wide ranging investment structures
- Investing in non-performing notes
- · Cross-border investing
- Holding periods typically 1 to 5 years
- Income produces less than 50% of total return

**Note:** Properties within a multi-property investment will be categorized as either core or non-core.

#### C. Implementation Approach

The ARMB will implement an investment process for real estate which will, over time, include a minimum of three (3) qualified Separate Account Investment Managers who have been selected on a competitive basis. The ARMB will endeavor to allocate specific funds to qualified managers on a separate account basis. Selected managers will seek real estate investment opportunities in publicly-traded equity and/or privately-placed equity sectors. Investments will be made on a discretionary basis subject to Staff approval of the Annual Strategic/Tactical Plans prepared by Separate Account Investment Managers and ARMB's approval of the Annual Investment Plan prepared by Staff. In addition to separate accounts, ARMB will selectively consider investments in "pooled/commingled" investment vehicles.

All allocation of funds to a manager (including additional investment with existing accounts) and investment strategy must be recommended to ARMB by Staff and the Real Estate Consultant and be accompanied by an investment report which, at a minimum, includes the following: market information; investment alternatives; fee structure and comparison to other alternatives; demonstration of compliance with Guidelines and the then current Annual Investment Plan; historical performance of Separate Account Investment Manager (cash—based internal rates of return and industry standard); projected returns (income and appreciation); and positive and negative attributes of the investment strategy.

On a selective basis, a member of ARMB may visit the site of a real estate investment for the purpose of rendering a report to ARMB supplementing reports provided by Staff, the Real Estate Consultant, or others.

#### D. Prudent Leverage

The total amount of leverage placed on the aggregate separate account assets will not exceed thirty five percent (35%) of the total market value of the real estate separate account portfolio. Directly-owned properties will not be leveraged by the Separate Account Investment Manager. Property encumbered by debt at the time of purchase, if justified on a risk-return basis by the Separate Account Investment Manager, may be acquired subject to Chief Investment Officer approval. With authorization by the ARMB, the Chief Investment Officer may place leverage on a pool of existing core real estate assets held in ARMB's separate account portfolio in a manner consistent with the ARMB's Guidelines.

The total amount of fund level leverage, at the time of investment, will not exceed 35% for core commingled funds investing in a core equity diversified asset strategy. The total amount of fund level leverage, at the time of investment, will not exceed 65% for non-core commingled funds investing in a value add or opportunistic equity diversified asset strategy.

#### E. Lease Structure

Multi-tenant and single tenant properties will be considered. When acquiring single tenant properties, consideration will be given to avoid multiple single-tenant exposure to any firm if those single tenant properties constitute more than 10% of the portfolio. A staggered lease structure for commercial properties will be emphasized.

# F. Separate Account Investment Manager Business Plan; Annual Strategic/Tactical Plan; Disposition/Exit Strategy

A Business Plan (including property operating budgets) will be completed by each manager for each asset under its management. The Business Plan will identify the current and anticipated competitive position for each property in order to set tactical and strategic objectives and will prescribe in appropriate detail a disposition and exit strategy respecting the particular investments. Part of this process is to evaluate the potential timing of dispositions. A property is considered for sale when it is believed that the equity in the existing investment can achieve a higher return in another real estate investment of similar risk. The Annual Strategic/Tactical Plan will describe the expectation of the manager with respect to acquisitions and dispositions.

#### G. Fee Structure

Involvement in any venture will be done on a fee basis that is competitive. The preferred method of calculating manager fees will be based upon a formula, which considers both 1) the cost basis of assets under management and 2) investment performance. All fee structures will be approved by ARMB. For core managers, the return-based portion of a fee will emphasize actual cash available for distribution to ARMB.

### H. Single Asset Ownership Structure (Applies to Separate Accounts Only)

Provided that the goals of these guidelines are followed, ARMB may invest in separate, specific real estate assets. However, such investments will be undertaken in a fashion structured to limit ARMB's liability to the amount of its investment.

#### I. Reporting System

Staff and the Real Estate Consultant will develop and implement a comprehensive and responsive reporting and monitoring system for the entire portfolio, individual investments and individual managers. The reporting and monitoring system will endeavor to identify under-performing investments, controlled portfolio diversification deficiencies and inherent conflicts of interest, thereby facilitating active portfolio management. A cash-based internal rate of return (IRR) will be used when evaluating the long-term performance of an investment. Time- weighted returns will be used to measure comparative performance.

#### J. Distribution of Current Income

All separate account income will be distributed immediately to ARMB or its designee and not automatically reinvested in the account.

#### K. Lines of Responsibility

Well defined lines of responsibility and accountability will be required of all participants in ARMB's real estate investment program. Participants are identified as:

**ARMB** – The fiduciaries appointed by the Governor to represent the beneficiaries' interest which shall retain final authority over all real estate investment decisions.

**Real Estate Committee** – Comprised of at least three (3) members of ARMB who continually review the role and performance of real estate.

**Staff** – Investment professionals on the staff of the Department of Revenue and assigned ARMB responsibilities who will assist in the Real Estate equity investment program's design, policy implementation and administration.

**Real Estate Consultant** – Professionals retained to support Staff and ARMB through the provision of expert real estate strategic planning, implementation and performance monitoring support.

Separate Account Investment Managers – Qualified entities who provide institutional real estate investment management services and maintain a discretionary relationship with ARMB subject to Staff's approval of Annual Business Plans and Annual Strategic/Tactical plans, prepared by Separate Account Investment Managers, and ARMB's approval of the Annual Investment Plan.

**Commingled Fund Managers** – Qualified entities who provide institutional real estate investment management services through open-end and closed-end real estate pools and other pooled/commingled vehicles.

#### III. CONFLICTS OF INTEREST

In real estate investment, separate and distinct from other asset classes, the Manager of a Separate Account or Commingled Fund may have direct or significant control over the operations of the assets. This inherent or potential conflict of interest if openly described and regulated may contribute to the lower volatility associated with the asset class, but it also creates a need for a higher oversight standard by the plan sponsor. Staff and ARMB will maintain this oversight in at least the following ways:

#### A. Property Valuation

The Separate Account Investment Manager will provide ARMB with annual appraisal valuations for all properties for which it has asset management responsibility as of the quarter ending March 31. Unless otherwise directed by ARMB, the appraisal will be prepared by a qualified independent third party entity in accordance with industry standards. Staff may waive the appraisal requirement for recent acquisitions or pending dispositions following a recommendation by the Separate Account Investment Manager that such appraisal would not be a cost effective exercise. For development assets, appraisals are to be conducted in the manner described above after substantial completion payment by ARMB is made. In addition, the Separate Account Investment Manager will mark each asset to market each quarter based on asset conditions and leasing, operations and capital market conditions for comparable properties in that market.

#### B. Property Management

The selection of on-site property management will generally be left to the discretion of the Separate Account Investment Manager. It is expected that the Separate Account Investment Manager will retain the highest caliber, market rate property management service either through a third party fee manager or the Separate Account Investment Manager's affiliated property management division. This business relationship will be periodically reviewed by Staff, the Real Estate Consultant and ARMB.

#### IV. INSURANCE COVERAGE

The Separate Account Investment Manager will obtain insurance for the physical properties and assets under its control. The coverage will be in such amounts and against such risks as, in the Separate Account Investment Manager's professional judgment, shall be in accordance with sound institutional practices applicable to such properties or assets in the specific geographic area. It is expected that such insurance will include, but not be limited to, casualty loss, including where deemed appropriate by the Separate Account Investment Manager, earthquake, flood and any other disaster-type insurance coverage; comprehensive general liability; and title insurance. Separate Account Investment Managers will provide proof of insurance to Staff annually.

#### V. UNRELATED BUSINESS INCOME TAX

Prior to entering into any transaction, the Manager will assess whether income generated from the property under consideration could qualify as unrelated business taxable income. If this risk exists, the Manager will provide ARMB with an opinion of counsel satisfactory to ARMB that the transaction will not generate unrelated business taxable income under the

federal income tax law or any other tax provisions that could affect ARMB's tax-exempt status existing at the time. The Manager shall investigate as to whether ARMB shall be entitled to any property tax exemptions. Managers will provide letters of opinion on UBIT and property tax exemptions to Staff.

#### VI. ENVIRONMENTAL EVALUATIONS

As a standard procedure during the pre-acquisition analysis, the Separate Account Investment Manager will initiate a formal evaluation for each property through the selection of an environmental consultant. In carrying out the review, appropriate procedures based on standards of the locale and conditions known to exist in the locale shall be undertaken and such procedures should at a minimum include:

- Appointment of an environmental consultant with specific experience in testing and removal of asbestos and other environmental hazards.
- A site survey will be conducted to determine from the available evidence whether
  hazardous chemicals or environmentally dangerous materials exist or have existed
  on the subject property, including, at a minimum, a Phase I report.

ARMB may invest in properties, which contain asbestos and other toxic substances, only if the following conditions are met:

- The substance and potential risks are thoroughly disclosed.
- The property is not in violation of any federal, state or local law, ordinance, or regulation relating to the property's environmental condition.
- The estimated cost of the removal or containment programs will be reflected in the purchase assumptions.
- The substance can be properly contained or removed in accordance with the then current Environmental Protection Agency Standards.
- The leasing rollover pattern in the property will accommodate a removal program in the future.

Separate Account Investment Managers will provide the environmental evaluation reports to staff

#### VII. PROCEDURES FOR INVESTMENT

#### A. Delegation of Responsibilities

The real estate investment program will be implemented and monitored through the coordinated efforts of the ARMB; the Real Estate Committee; Staff; the Real Estate Consultant and; the qualified Manager(s). Delegation of responsibilities for each participant is described in the following sections: A summary of the delegation is attached:

#### 1. ARMB

ARMB will retain final authority over all real estate investment strategy decisions except for Business Plan variances as set forth in the Guidelines Section VIII; approve the Guidelines, the Annual Investment Plan and any periodic revisions to these documents which ARMB deems to be appropriate and prudent for the

investment of ARMB assets; retain qualified investment managers and real estate consultants; and set investment limits.

#### 2. Real Estate Committee

Review and report the status of real estate portfolio annually to ARMB; participate in the selection of real estate consultants and investment managers; serve as ARMB's liaison with the Real Estate Consultant; recommend revisions to the Guidelines; review and recommend the Annual Investment Plan to Board for approval; and attend industry conferences at least every other year in order to keep abreast of industry trends.

#### 3. Staff

Staff will coordinate program compliance among all participants and communicate the investment policies, objectives and performance criteria to the Separate Account Investment Managers and monitor diversification compliance on a quarterly basis. Staff will also coordinate the receipt and distribution of capital. Staff, in cooperation with the Real Estate Consultant, will periodically review the Separate Account Investment Managers' and portfolio's performance in relation to target returns; review and approve the Separate Account Investment Manager's Annual Business Plan and Annual Strategic/Tactical Plan; review and recommend investments in commingled vehicles; prepare and recommend an Annual Investment Plan; and recommend revisions to the Real Estate Investment Policy Procedures and Guidelines. Staff will also review and approve the detailed property operating budgets prior to the start of each fiscal year and revisions to the property operating budgets in accordance with Section VIII of these Guidelines.

#### 4. Real Estate Consultant

In cooperation with Staff and as deemed appropriate by the Real Estate Committee and ARMB, the Real Estate Consultant will ensure program compliance; assist in the implementation of a multiple manager program; review all program documentation and management relationships; conduct manager searches when requested; provide performance measurement analysis of the portfolio; review the Annual Investment Plan as set forth in the Investment Procedures outlined below; and provide special project research pertaining to technical real estate issues.

The Real Estate Consultant will, as requested by ARMB, provide periodic reports for the real estate program including a performance evaluation of the total portfolio to include both ARMB's commingled fund investments and ARMB's separate account investments. The analysis will include both income and capital accounting; comparison to industry performance benchmarks (such as NCREIF); Manager reviews, and effects of "Pooled Leverage" on the real estate portfolio. The Real Estate Consultant will prepare a quarterly performance analysis report which will provide after-fee realized and unrealized gains/losses; monitor and report quarterly diversification compliance and the geographic concentration limits; time weighted returns including both current quarter returns and annualized returns since portfolio inception; and internal rates of return since inception based on actual cash flow from and to ARMB.

Additional responsibilities may include developing selection criteria in manager search efforts, coordinating/conducting manager searches, conducting manager reviews, and other special projects.

#### 5. Managers

Separate Account Investment Managers will acquire and manage real estate investments on behalf of ARMB and in accordance with the then current and approved Annual Business, Annual Strategic/Tactical Plans, and the objectives set forth in the Annual Investment Plan and the Guidelines. Managers will prepare Annual Business (including property operating budgets) and Annual Strategic/Tactical Plans for Staff review and approval.

Commingled fund investment managers will acquire and manage real estate investments on behalf of ARMB and in accordance with the terms of any and all agreements between each respective Manager and ARMB.

#### B. Investment Procedure

Real estate investments, in compliance with ARMB's Policies, shall be acquired through the following process:

#### 1. Separate Accounts:

Annually, Staff will prepare an Investment Plan after reviewing the Annual Business and Strategic/Tactical Plans of the Separate Account Investment Managers. This document will recommend, as appropriate, revisions to the ARMB Guidelines, additional allocations to existing managers, and revisions to the Annual Business and Strategic/Tactical Plans of each respective Separate Account Investment Manager. Any searches that may be recommended will be outlined. The Investment Plan will then be reviewed by the consultant and submitted, along with the Real Estate Committee's recommendations to ARMB for final approval. Staff and the Real Estate Consultant shall review the Separate Account Investment Manager's Annual Business Plans and Annual Strategic/Tactical Plans for consistency with the Annual Investment Plan. Staff will approve all Plans prepared by Separate Account Investment Managers.

Investments will be made on a discretionary basis by Separate Account Investment Managers in accordance with their approved Annual Business and Strategic/Tactical Plans. Separate Account Investment Managers must provide staff with copies of their internal "Investment Committee" reports for each asset purchased on ARMB's behalf.

#### 2. Commingled Funds:

Investments in commingled funds will be recommended by Staff and the Real Estate Consultant on an individual fund basis in accordance with the Annual Investment Plan and the ARMB Guidelines.

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### VIII. DELEGATION OF AUTHORITY

ARMB shall delegate authority to Staff to approve the following:

- Each Separate Account Investment Manager's detailed property operating budgets for each fiscal year;
- Annual Business Plans and Annual Tactical/Strategic Plans prepared by ARMB's Separate Account Investment Managers;
- Revised property operating budgets and variances in approved Annual Business Plans for unanticipated, significant leasing activity; and
- Line item variances in approved capital expenditure budgets in amounts up to \$300,000 with a cumulative fiscal year maximum of \$3,000,000 per Separate Account Investment Manager for other capital expenditures not related to leasing activity (such as repairs for building damage or defects).

#### IX. CONFIDENTIALITY

Pursuant to 15 AAC 112.770, ARMB shall withhold from other persons all information furnished to it by Manager(s) or Consultant(s) which is reasonably designated by Manager(s) or Consultant(s) as being confidential or proprietary, within the meaning of Alaska Statutes regarding rights to public information, except to the extent that the information is needed by ARMB in order to adequately report on the status and performance of the portfolio, or to comply with a court subpoena or with an official criminal investigation.

Those portions of reports provided pursuant to Part II section I (Reporting System) of these Guidelines shall be considered confidential pursuant to 15 AAC 112.770 to the extent that information is reasonably designated by Manager(s) as being confidential or proprietary, or to the extent the disclosure of which would unfairly prejudice the ability of Manager(s) or ARMB to manage, lease, market or sell such property or Assets.

#### X. REVISIONS

This document replaces and consolidates the policies, procedures, and guidelines as of <u>SeptemberOctober 221</u>, 20<u>1109</u>. This document is to be reviewed no less than annually and revised as appropriate.

# XI. <u>REAL ESTATE SEPARATE ACCOUNT INVESTMENT</u> MANAGERS

The following investment managers acquire institutional-grade properties on a discretionary basis for the Alaska Retirement Management Board:

#### **UBS Realty Investors LLC**

Property type – Core/apartments, industrial, retail and office Contact - Jeffrey G. Maguire Managing Director 242 Trumbull Street Hartford, CT 06103-1212 Telephone: 860-616-9086

Fax: 860-616-9104

E-mail: jeffrey.maguire@ubs.com

Web site: www.ubs.com

#### **LaSalle Investment Management**

Property type – Core/apartments, industrial, retail and office (includes

Takeover Assets)
Attn: George Duke
Managing Director

100 East Pratt Street, 20<sup>th</sup> Floor

Baltimore, MD 21202 Telephone: (410) 878-4810 Facsimile: (410) 878-4910

E-mail: George.Duke@lasalle.com

Web site: www.lasalle.com

#### Sentinel Realty Advisors Corp.

Property type – Core/apartments only

Contact – David Weiner Managing Director

1251 Avenue of the Americas New York, NY 10020

*Telephone*: 212-408-2913 *Fax*: 212-603-5961

*E-mail*: weiner@sentinelcorp.com *Web site*: www. sentinelcorp.com

#### **Cornerstone Real Estate Advisers LLC**

*Property type* – Core/apartments, industrial, retail and office

Attn: Denise Stake Portfolio Manager

One Financial Plaza, Suite 1700 Hartford, CT 06103-2604 Telephone: (860) 509-2311 Facsimile: (860) 509-2296

Email:dstake@Cornerstoneadvisers.com Web site: www.cornerstoneadvisers.com

# XII. <u>REAL ESTATE COMMINGLED ACCOUNT INVESTMENT MANAGERS</u>

#### **UBS Realty Investors LLC**

Contact: Thomas J. Anathan, Managing Director 242 Trumbull Street Hartford, CT 06103-1212

*Telephone*: 860-616-9128; *Facsimile*: 860-616-9104

E-mail: thomas.anathan@ubs.com

#### J.P. Morgan Asset Management

Contact: Anne S. Pfeiffer, VP & Portfolio Manager, Strategic Property Fund 522 Fifth Avenue, 9<sup>th</sup> Floor New York, NY 10036

Telephone: 212-837-1240 Facsimile: 212-837-1696

anne.pfeiffer@jpmorganfleming.com

#### **Clarion Partners**

Contact: Bill Krauch Managing Director 230 Park Avenue New York, NY 10169 Telephone: 212-883-2602 Facsimile: 212-883-2902

E-mail:

bill.krauch@clarionpartners.com

#### **Tishman Speyer Properties**

Contact: Julie Lurie 45 Rockefeller Plaza, 7<sup>th</sup> Floor New York, NY 10020 Telephone: 212-715-0329 Facsimile: 212-895-0129

E-mail: JRLurie@tishmanspeyer.com

#### Rothschild Realty Inc.

Contact: John Ryan, Director 600 Abbey Court Alpharetta, GA 30004 Telephone: 770-442-8020 Facsimile: 770-442-8034

E-mail: john.ryan@us.rothschild.com

#### ColonyCapital, LLC

Contact: Brent Elkins Two International Place Suite 2500 Boston, MA 02110

Telephone: 617-235-6310 Facsimile: 617-235-6999 E-mail: belkins@colonyinc.com

#### **LaSalle Investment Management**

Contact: Steve Bolen, President 100 East Pratt Street, 20<sup>th</sup> Floor Baltimore, MD 21202 Telephone: 410-347-0660 Facsimile: 410-347-0612 fax E-mail: steve.bolen@lasalle.com

#### Silverpeak Legacy Partners

Contact: Tanya M. Tarar-Oblak,

Managing Director

1330 Avenue of the Americas, Suite 1200

New York, NY 10019 Telephone: 212-716-2025 Facsimile: (646) 285-9271

E-mail: investorrelations@silverpeakre.com

#### **Cornerstone Real Estate Advisers LLC**

Contact: Patrick T. Kendall, Vice President

One Financial Plaza, Suite 1700

Hartford, CT 06103 Telephone: 310-234-2525 Facsimile: 949-852-9804

E-mail: pkendall@Cornerstoneadvisors.com

#### Coventry Real Estate Fund II, LLC

Contact: Peter Henkel 888 Seventh Avenue, 12<sup>th</sup> Floor New York, NY 10019 Telephone: 212-699-4109 Facsimile: 212-699-4124

E-mail: phenkel@coventryadvisors.com

#### BlackRock, Inc.

Contact: Ted Koros, Managing Director 50 California Street, Suite 300 San Francisco, CA 94111 Telephone: 415-670-6210 Facsimile: 646-521-4982

 $\hbox{\it E-mail:} the odore. koros@blackrock.com$ 

#### Lowe Hospitality Investment Partners, LLC

Contact: Bleecker P. Seaman, Executive VP 11777 San Vicente Boulevard, Suite 900

P.O. Box 49021

Los Angeles, CA 90049-6615 Telephone: 310-571-4263 Facsimile: 310-207-1132 bseaman@loweenterprises.com

#### Attachment 1

|   | Frequency    | Separate<br>Account<br>Investment<br>Managers | Consultant | Staff | Real Estate<br>Committee | Boar |
|---|--------------|---|------------|-------|--------------------------|------|
| Real State Investment Policy, Procedures, and | Guidelines   |   | R          | P&R   | R                        | Α    |
| Review and Revise                             | Annually     |   | R          | R     | R                        | Α    |
| Separate Account Investment Manager Selection | Periodically |   | G&R        | G&R   | G&R*                     | Α    |
| Request For Proposal (RFP)                    |              |   | P&R        | P&R   | R                        | Α    |
| Real Estate Consultant Selection              | Tri-Annually |   |            | G&R   | G&R*                     | Α    |
| Request For Proposal (RFP)                    |              |   |            | P&R   | R                        | Α    |
| Commingled Fund Selection**                   | Periodically |   | R          | R     | R                        | А    |
| Real Estate Investment Plan**                 | Annually     |   | R          | P&R   | R                        | А    |
| Separate Account Business Plan**              | Annually     | Р   | R          | R&A   | RT                       |      |
| Detailed Property Operating Budget            | Annually     | Р   | R          | R&A   |                          |      |
| Separate Account Strategic/Tactical Plan**    | Annually     | Р   | R          | R&A   | RT                       | RT   |
| Quarterly Performance                         | Quarterly    |   | P          | RT    |                          | RT   |
| Portfolio/Property Diversification Compliance | Quarterly    |   | M          | M     |                          |      |
| Geographic Concentration Limit                | Quarterly    |   | M          | RT    |                          |      |

A = Approves

RT = Reported To

G = Grade

M = Monitor

\* Grade Semi-finalists only

\*\* Investment Decision (Shaded)

P = Prepares R = Recommends

# ALASKA RETIREMENT MANAGEMENT BOARD REAL ESTATE INVESTMENT POLICIES, PROCEDURES AND GUIDELINES

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#### **ATTACHMENTS**

Attachment 1 – Delegation of Responsibilities

# ALASKA RETIREMENT MANAGEMENT BOARD REAL ESTATE INVESTMENT POLICIES, PROCEDURES AND GUIDELINES

# I. INVESTMENT OBJECTIVES

#### A. Investments in Real Estate and Other Real Estate Related Assets

The Alaska Retirement Management Board (ARMB) will invest in real estate with the goals of portfolio diversification and attaining the optimum return on the portfolio, consistent with the assumption of prudent risk and safety of principal. ARMB recognizes the need to use active investment management in order to obtain the highest attainable total investment return (measured as income plus appreciation) within ARMB's framework of prudence and managed risk.

ARMB will select Real Estate Investment Managers who have the discretion to invest in publicly traded equity and/or privately placed equity sectors, subject to ARMB's approval of an Annual Strategic/Tactical Plan and an Annual Investment Plan. In order for real estate investments to be considered, the Investment Manager must demonstrate that it is able to: add value through its real estate knowledge, experience and strategy; underwrite the risks of the investment which is contemplated; and at the time of investment, comply with the intent of the Real Estate Investment Policies, Procedures and Guidelines (Guidelines).

Single property and multi property strategies will be considered as well as "pooled/commingled" fund investment vehicles.

#### B. Asset Allocation

The ARMB allocation to real estate investments shall be determined by the Board of Trustees and reviewed annually. The target allocation is 10% +/- 4% of ARMB's total Assets, based on market value.

Allocated capital to Investment Managers will be defined as invested capital based on ARMB's cost.

# C. Portfolio Return Objective

#### 1. Total Return

Over rolling 5 year periods, the equity real estate investment portfolio is expected to generate a minimum total real rate of return (net of investment management fees) of 5% using a time-weighted rate of return calculation. The inflation index used to calculate the actual real rate of return is the CPI All Urban.

#### 2. Income Return

Income, which is defined as cash distributed to ARMB, is expected to produce 50-60% of the total return over rolling five-year periods.

#### 3. Index

The overall portfolio is expected to exceed the target index. The target index is composed of 90% NCREIF Property Index and 10% NAREIT Equity Index.

### II. PROGRAM RISK MANAGEMENT AND IMPLEMENTATION

The selection and management of assets in the real estate portfolio of the ARMB will be guided by the principles of preserving investment capital, attaining the optimum return on the portfolio consistent with the assumption of prudent risk, generating current income, being sensitive to inflation, maintaining diversification of assets and diversification of management responsibility.

In real estate investment, there is an inherent risk that the actual income and return of capital will vary from the amounts expected. The ARMB will manage the investment risk associated with real estate in several ways:

### A. Institutional Quality

All assets must be of institutional investment quality as evidenced by a precedent of institutional investment in similar properties; expert analysis which supports the economic viability of the market; high quality construction and design features; and a potential competitive position within the property's immediate market area.

# B. Diversification

The real estate portfolio will be diversified as to style group, property type, industry sector, life cycle, economic driver, investment manager and geographical location. Diversification reduces the impact on the portfolio of any one investment or any single manager's investment style to the extent that an adversity affecting any one particular area will not impact a disproportionate share of the total portfolio. Portfolios for core investment managers and non-core or value added investment managers will carry the diversification characteristics set forth in the allocations and definitions set out below. Diversification compliance will be monitored on a quarterly basis for compliance with ARMB's Guidelines by staff and the real estate consultant.

For purposes of calculating diversification compliance, the overall real estate portfolio size will be considered the product of the greater of projected or target real estate allocation times the projected fiscal year-end overall plan assets as established in the Annual Investment Plan. The projected fiscal year-end overall plan assets will take into account the target allocations and projected returns of all asset classes in which plan assets are invested, and estimated net pay-outs to plan beneficiaries. Unless exceptional circumstances justify a deviation, the maximum percentage of the real estate portfolio investment for each of the identified categories is as follows:

| Controlled Investments:  | 85 %  |
|--|-------|
| (ARMB can liquidate within 180 days)   |       |
| Non-Controlled Investments:  | 50%   |
| (ARMB cannot liquidate within 180 days)                                      |       |
|  |       |
| Core Investments (See definition below):                                     | 85 %  |
| Non-Core Investments (See definition below):                                 | 50%   |
|  |       |
| Single Manager Limit:  | 35 %  |
| (value of both Separate Account and Commingled Fund combined, if applicable) |       |
|  |       |
| Public Equity:   | 50 %  |
| Public Debt:   | 0 %   |
| Private Equity:  | 100 % |
| Private Debt:  | 0 %   |
|  |       |

# Geographic:

ARMB will avoid over-concentration in areas of similar real estate performance. The consultant will monitor ARMB's concentrations in this area, considering indicators such as NCREIF sub-region, metropolitan areas and economic drivers. The consultant will report its conclusions regarding the acceptability of ARMB's concentration limits quarterly.

| Outside United States:   | 20 % |
|--|------|
| Single Property Investment: (acquisition cost plus projected capital additions and improvements) | 5 %  |
| Single-Tenant (any one firm):  | 10 % |
| Property Type:   | 40 % |

Manager Allocation – It is understood that Separate Account Investment Managers may exceed their Board-approved allocations by up to 5% for the purposes of capital improvements on existing assets and/or for the completion of an acquisition. A core Separate Account Investment Manager's portfolio may be invested up to 15% in core-plus style properties to assemble a core portfolio. A value-added Separate Account Investment Manager's portfolio shall include 70%-100% in value-added style properties, and may include up to 30% in opportunistic style properties.

Subject to CIO approval, upon the sale of a property held by a Separate Account Investment Manager in which the net sales proceeds are in excess of the property's cumulative basis, the advisor's allocation will increase in an amount equal to the lesser of the excess of the net sales proceeds over the property's cumulative basis or the aggregate portfolio net asset value over the aggregate portfolio cumulative basis adjusted to reflect actual sale proceeds. The CIO will also consider whether an allocation increase should be adjusted for any past realized losses incurred by the Separate Account Investment Manager. The intent of this provision is to allow a Separate Account Investment Manager to reinvest realized gains but only to the extent gains are greater than losses which have been experienced in other property investments in the Separate Account Investment Manager's portfolio.

**Exceptional circumstances justifying a deviation** – When circumstances arise of a temporary nature, such as an unexpected re-valuation of assets, a transfer of assets among managers, or an event in which it would be in the fiduciary interest of the ARMB to do so, the limits set forth in paragraph II.B of ARMB Policies may be exceeded provided that ARMB concurs.

**Contingent Allocation** – The authority of the CIO to exercise discretion in allocating funds within investment bands shall include authority to add funds to the allocation of real estate Separate Account Investment Managers. Exercise of this discretion shall be for:

- (i) acquisition of a particular real estate asset which is, in the opinion of the CIO, attractive and the acquisition of which is constrained by the allocation to the investment Separate Account Investment Manager;
- (ii) not exceed \$150 MM for acquisitions in high barrier markets and not exceed the single property investment limit (Section IIB) for acquisitions in other markets. High barrier markets exhibit constraints (i.e. physical, political, financial) on supply growth that restrict new construction and therefore create an environment conducive to real rent growth in response to increasing space demand. High barrier markets tend to be located in both coasts of the United States. Low barrier markets lack supply constraints and are typically prone to over supply as developers can quickly react to anticipated demand growth. Low barrier markets dominate in the Midwest, South, and Mountain states.
- (iii) not exceed \$150 MM in any fiscal year period.

The CIO may also exercise the following discretion pertaining to real estate investments:

- (i) Commit to investments up to \$100 million with existing managers, and former managers in good standing;
- (ii) Commit to investments related to co-investment opportunities, up to \$100 million, with existing managers; and,
- (iii) Commit to investments with new managers up to \$75 million, with the concurrence of ARMB's real estate consultant.

The CIO will provide prior notification to the chairs of the ARMB and Real Estate Committee 7 days before committing to any real estate investments under this authority.

#### **Definitions**

#### **Core Investments**

# Primary Characteristics:

- Fully or substantially leased (85% occupancy or greater)
- Inconsequential turnover near term
- Inconsequential physical issues or renovation required
- Credit tenants
- Primary markets
- Quality property
- Income produces 50% or more of expected return
- Typically longer term holds
- Properties in markets with stable or improving economic conditions

#### **Core-plus Investments**

# Primary Characteristics:

- Limited renovation, primarily deferred maintenance, limited physical issues or repositioning needed
- Modest near term lease roll over; modest vacant lease up
- Expected growth through increasing rents
- Poor prior management
- A- to B- quality
- Income produces 50% or more of expected return

#### **Non-Core Investments**

#### **Value-Added Investments**

# Primary Characteristics:

- Asset renovation lobbies, corridors, deferred maintenance
- Intermediate term (6-9 months) physical issues
- Current vacancies or rent loss
- Near term roll over exposure
- Repositioning, re-tenanting
- Distressed prior management
- Purchase of adjacent land to develop
- Alternative, turnaround markets and property types
- Income produces 50% or less of total return

**Opportunistic Investments** – These investments involve significant redevelopment risk, high leasing risk, and high development risk.

Primary Characteristics:

- Empty Buildings
- High near term turnover
- New development spec or limited pre-leasing
- Significant rehabilitation and leasing, redevelopment into alternative uses
- Capital displacement in maligned markets: lack of investment capital due to level of risk
- Non-traditional asset type (mezzanine debt, land, etc.)
- Wide ranging investment structures
- Investing in non-performing notes
- Cross-border investing
- Holding periods typically 1 to 5 years
- Income produces less than 50% of total return

**Note:** Properties within a multi-property investment will be categorized as either core or non-core.

# C. Implementation Approach

The ARMB will implement an investment process for real estate which will, over time, include a minimum of three (3) qualified Separate Account Investment Managers who have been selected on a competitive basis. The ARMB will endeavor to allocate specific funds to qualified managers on a separate account basis. Selected managers will seek real estate investment opportunities in publicly-traded equity and/or privately-placed equity sectors. Investments will be made on a discretionary basis subject to Staff approval of the Annual Strategic/Tactical Plans prepared by Separate Account Investment Managers and ARMB's approval of the Annual Investment Plan prepared by Staff. In addition to separate accounts, ARMB will selectively consider investments in "pooled/commingled" investment vehicles.

All allocation of funds to a manager (including additional investment with existing accounts) and investment strategy must be recommended to ARMB by Staff and the Real Estate Consultant and be accompanied by an investment report which, at a minimum, includes the following: market information; investment alternatives; fee structure and comparison to other alternatives; demonstration of compliance with Guidelines and the then current Annual Investment Plan; historical performance of Separate Account Investment Manager (cash—based internal rates of return and industry standard); projected returns (income and appreciation); and positive and negative attributes of the investment strategy.

On a selective basis, a member of ARMB may visit the site of a real estate investment for the purpose of rendering a report to ARMB supplementing reports provided by Staff, the Real Estate Consultant, or others.

### D. Prudent Leverage

The total amount of leverage placed on the aggregate separate account assets will not exceed thirty five percent (35%) of the total market value of the real estate separate account portfolio. Directly-owned properties will not be leveraged by the Separate Account Investment Manager. Property encumbered by debt at the time of purchase, if justified on a risk-return basis by the Separate Account Investment Manager, may be acquired subject to Chief Investment Officer approval. With authorization by the ARMB, the Chief Investment Officer may place leverage on a pool of existing core real estate assets held in ARMB's separate account portfolio in a manner consistent with the ARMB's Guidelines.

The total amount of fund level leverage, at the time of investment, will not exceed 35% for core commingled funds investing in a core equity diversified asset strategy. The total amount of fund level leverage, at the time of investment, will not exceed 65% for non-core commingled funds investing in a value add or opportunistic equity diversified asset strategy.

#### E. Lease Structure

Multi-tenant and single tenant properties will be considered. When acquiring single tenant properties, consideration will be given to avoid multiple single-tenant exposure to any firm if those single tenant properties constitute more than 10% of the portfolio. A staggered lease structure for commercial properties will be emphasized.

# F. Separate Account Investment Manager Business Plan; Annual Strategic/Tactical Plan; Disposition/Exit Strategy

A Business Plan (including property operating budgets) will be completed by each manager for each asset under its management. The Business Plan will identify the current and anticipated competitive position for each property in order to set tactical and strategic objectives and will prescribe in appropriate detail a disposition and exit strategy respecting the particular investments. Part of this process is to evaluate the potential timing of dispositions. A property is considered for sale when it is believed that the equity in the existing investment can achieve a higher return in another real estate investment of similar risk. The Annual Strategic/Tactical Plan will describe the expectation of the manager with respect to acquisitions and dispositions.

#### G. Fee Structure

Involvement in any venture will be done on a fee basis that is competitive. The preferred method of calculating manager fees will be based upon a formula, which considers both 1) the cost basis of assets under management and 2) investment performance. All fee structures will be approved by ARMB. For core managers, the return-based portion of a fee will emphasize actual cash available for distribution to ARMB.

# H. Single Asset Ownership Structure (Applies to Separate Accounts Only)

Provided that the goals of these guidelines are followed, ARMB may invest in separate, specific real estate assets. However, such investments will be undertaken in a fashion structured to limit ARMB's liability to the amount of its investment.

### I. Reporting System

Staff and the Real Estate Consultant will develop and implement a comprehensive and responsive reporting and monitoring system for the entire portfolio, individual investments and individual managers. The reporting and monitoring system will endeavor to identify under-performing investments, controlled portfolio diversification deficiencies and inherent conflicts of interest, thereby facilitating active portfolio management. A cash-based internal rate of return (IRR) will be used when evaluating the long-term performance of an investment. Time- weighted returns will be used to measure comparative performance.

# J. Distribution of Current Income

All separate account income will be distributed immediately to ARMB or its designee and not automatically reinvested in the account.

# K. Lines of Responsibility

Well defined lines of responsibility and accountability will be required of all participants in ARMB's real estate investment program. Participants are identified as:

**ARMB** – The fiduciaries appointed by the Governor to represent the beneficiaries' interest which shall retain final authority over all real estate investment decisions.

**Real Estate Committee** – Comprised of at least three (3) members of ARMB who continually review the role and performance of real estate.

**Staff** – Investment professionals on the staff of the Department of Revenue and assigned ARMB responsibilities who will assist in the Real Estate equity investment program's design, policy implementation and administration.

**Real Estate Consultant** – Professionals retained to support Staff and ARMB through the provision of expert real estate strategic planning, implementation and performance monitoring support.

Separate Account Investment Managers – Qualified entities who provide institutional real estate investment management services and maintain a discretionary relationship with ARMB subject to Staff's approval of Annual Business Plans and Annual Strategic/Tactical plans, prepared by Separate Account Investment Managers, and ARMB's approval of the Annual Investment Plan.

Commingled Fund Managers – Qualified entities who provide institutional real estate investment management services through open-end and closed-end real estate pools and other pooled/commingled vehicles.

# III. CONFLICTS OF INTEREST

In real estate investment, separate and distinct from other asset classes, the Manager of a Separate Account or Commingled Fund may have direct or significant control over the operations of the assets. This inherent or potential conflict of interest if openly described and regulated may contribute to the lower volatility associated with the asset class, but it also creates a need for a higher oversight standard by the plan sponsor. Staff and ARMB will maintain this oversight in at least the following ways:

### A. Property Valuation

The Separate Account Investment Manager will provide ARMB with annual appraisal valuations for all properties for which it has asset management responsibility as of the quarter ending March 31. Unless otherwise directed by ARMB, the appraisal will be prepared by a qualified independent third party entity in accordance with industry standards. Staff may waive the appraisal requirement for recent acquisitions or pending dispositions following a recommendation by the Separate Account Investment Manager that such appraisal would not be a cost effective exercise. For development assets, appraisals are to be conducted in the manner described above after substantial completion payment by ARMB is made. In addition, the Separate Account Investment Manager will mark each asset to market each quarter based on asset conditions and leasing, operations and capital market conditions for comparable properties in that market.

### B. Property Management

The selection of on-site property management will generally be left to the discretion of the Separate Account Investment Manager. It is expected that the Separate Account Investment Manager will retain the highest caliber, market rate property management service either through a third party fee manager or the Separate Account Investment Manager's affiliated property management division. This business relationship will be periodically reviewed by Staff, the Real Estate Consultant and ARMB.

# IV. INSURANCE COVERAGE

The Separate Account Investment Manager will obtain insurance for the physical properties and assets under its control. The coverage will be in such amounts and against such risks as, in the Separate Account Investment Manager's professional judgment, shall be in accordance with sound institutional practices applicable to such properties or assets in the specific geographic area. It is expected that such insurance will include, but not be limited to, casualty loss, including where deemed appropriate by the Separate Account Investment Manager, earthquake, flood and any other disaster-type insurance coverage; comprehensive general liability; and title insurance. Separate Account Investment Managers will provide proof of insurance to Staff annually.

# V. <u>UNRELATED BUSINESS INCOME TAX</u>

Prior to entering into any transaction, the Manager will assess whether income generated from the property under consideration could qualify as unrelated business taxable income. If this risk exists, the Manager will provide ARMB with an opinion of counsel satisfactory to ARMB that the transaction will not generate unrelated business taxable income under the

federal income tax law or any other tax provisions that could affect ARMB's tax-exempt status existing at the time. The Manager shall investigate as to whether ARMB shall be entitled to any property tax exemptions. Managers will provide letters of opinion on UBIT and property tax exemptions to Staff.

# VI. ENVIRONMENTAL EVALUATIONS

As a standard procedure during the pre-acquisition analysis, the Separate Account Investment Manager will initiate a formal evaluation for each property through the selection of an environmental consultant. In carrying out the review, appropriate procedures based on standards of the locale and conditions known to exist in the locale shall be undertaken and such procedures should at a minimum include:

- Appointment of an environmental consultant with specific experience in testing and removal of asbestos and other environmental hazards.
- A site survey will be conducted to determine from the available evidence whether hazardous chemicals or environmentally dangerous materials exist or have existed on the subject property, including, at a minimum, a Phase I report.

ARMB may invest in properties, which contain asbestos and other toxic substances, only if the following conditions are met:

- The substance and potential risks are thoroughly disclosed.
- The property is not in violation of any federal, state or local law, ordinance, or regulation relating to the property's environmental condition.
- The estimated cost of the removal or containment programs will be reflected in the purchase assumptions.
- The substance can be properly contained or removed in accordance with the then current Environmental Protection Agency Standards.
- The leasing rollover pattern in the property will accommodate a removal program in the future.

Separate Account Investment Managers will provide the environmental evaluation reports to staff

# VII. PROCEDURES FOR INVESTMENT

# A. Delegation of Responsibilities

The real estate investment program will be implemented and monitored through the coordinated efforts of the ARMB; the Real Estate Committee; Staff; the Real Estate Consultant and; the qualified Manager(s). Delegation of responsibilities for each participant is described in the following sections: A summary of the delegation is attached:

#### 1. ARMB

ARMB will retain final authority over all real estate investment strategy decisions except for Business Plan variances as set forth in the Guidelines Section VIII; approve the Guidelines, the Annual Investment Plan and any periodic revisions to these documents which ARMB deems to be appropriate and prudent for the

investment of ARMB assets; retain qualified investment managers and real estate consultants; and set investment limits.

#### 2. Real Estate Committee

Review and report the status of real estate portfolio annually to ARMB; participate in the selection of real estate consultants and investment managers; serve as ARMB's liaison with the Real Estate Consultant; recommend revisions to the Guidelines; review and recommend the Annual Investment Plan to Board for approval; and attend industry conferences at least every other year in order to keep abreast of industry trends.

#### 3. Staff

Staff will coordinate program compliance among all participants and communicate the investment policies, objectives and performance criteria to the Separate Account Investment Managers and monitor diversification compliance on a quarterly basis. Staff will also coordinate the receipt and distribution of capital. Staff, in cooperation with the Real Estate Consultant, will periodically review the Separate Account Investment Managers' and portfolio's performance in relation to target returns; review and approve the Separate Account Investment Manager's Annual Business Plan and Annual Strategic/Tactical Plan; review and recommend investments in commingled vehicles; prepare and recommend an Annual Investment Plan; and recommend revisions to the Real Estate Investment Policy Procedures and Guidelines. Staff will also review and approve the detailed property operating budgets prior to the start of each fiscal year and revisions to the property operating budgets in accordance with Section VIII of these Guidelines.

#### 4. Real Estate Consultant

In cooperation with Staff and as deemed appropriate by the Real Estate Committee and ARMB, the Real Estate Consultant will ensure program compliance; assist in the implementation of a multiple manager program; review all program documentation and management relationships; conduct manager searches when requested; provide performance measurement analysis of the portfolio; review the Annual Investment Plan as set forth in the Investment Procedures outlined below; and provide special project research pertaining to technical real estate issues.

The Real Estate Consultant will, as requested by ARMB, provide periodic reports for the real estate program including a performance evaluation of the total portfolio to include both ARMB's commingled fund investments and ARMB's separate account investments. The analysis will include both income and capital accounting; comparison to industry performance benchmarks (such as NCREIF); Manager reviews, and effects of "Pooled Leverage" on the real estate portfolio. The Real Estate Consultant will prepare a quarterly performance analysis report which will provide after-fee realized and unrealized gains/losses; monitor and report quarterly diversification compliance and the geographic concentration limits; time weighted returns including both current quarter returns and annualized returns since portfolio inception; and internal rates of return since inception based on actual cash flow from and to ARMB.

Additional responsibilities may include developing selection criteria in manager search efforts, coordinating/conducting manager searches, conducting manager reviews, and other special projects.

#### 5. Managers

Separate Account Investment Managers will acquire and manage real estate investments on behalf of ARMB and in accordance with the then current and approved Annual Business, Annual Strategic/Tactical Plans, and the objectives set forth in the Annual Investment Plan and the Guidelines. Managers will prepare Annual Business (including property operating budgets) and Annual Strategic/Tactical Plans for Staff review and approval.

Commingled fund investment managers will acquire and manage real estate investments on behalf of ARMB and in accordance with the terms of any and all agreements between each respective Manager and ARMB.

#### B. Investment Procedure

Real estate investments, in compliance with ARMB's Policies, shall be acquired through the following process:

#### 1. Separate Accounts:

Annually, Staff will prepare an Investment Plan after reviewing the Annual Business and Strategic/Tactical Plans of the Separate Account Investment Managers. This document will recommend, as appropriate, revisions to the ARMB Guidelines, additional allocations to existing managers, and revisions to the Annual Business and Strategic/Tactical Plans of each respective Separate Account Investment Manager. Any searches that may be recommended will be outlined. The Investment Plan will then be reviewed by the consultant and submitted, along with the Real Estate Committee's recommendations to ARMB for final approval. Staff and the Real Estate Consultant shall review the Separate Account Investment Manager's Annual Business Plans and Annual Strategic/Tactical Plans for consistency with the Annual Investment Plan. Staff will approve all Plans prepared by Separate Account Investment Managers.

Investments will be made on a discretionary basis by Separate Account Investment Managers in accordance with their approved Annual Business and Strategic/Tactical Plans. Separate Account Investment Managers must provide staff with copies of their internal "Investment Committee" reports for each asset purchased on ARMB's behalf.

#### 2. Commingled Funds:

Investments in commingled funds will be recommended by Staff and the Real Estate Consultant on an individual fund basis in accordance with the Annual Investment Plan and the ARMB Guidelines.

# VIII. DELEGATION OF AUTHORITY

ARMB shall delegate authority to Staff to approve the following:

- Each Separate Account Investment Manager's detailed property operating budgets for each fiscal year;
- Annual Business Plans and Annual Tactical/Strategic Plans prepared by ARMB's Separate Account Investment Managers;
- Revised property operating budgets and variances in approved Annual Business Plans for unanticipated, significant leasing activity; and
- Line item variances in approved capital expenditure budgets in amounts up to \$300,000 with a cumulative fiscal year maximum of \$3,000,000 per Separate Account Investment Manager for other capital expenditures not related to leasing activity (such as repairs for building damage or defects).

# IX. CONFIDENTIALITY

Pursuant to 15 AAC 112.770, ARMB shall withhold from other persons all information furnished to it by Manager(s) or Consultant(s) which is reasonably designated by Manager(s) or Consultant(s) as being confidential or proprietary, within the meaning of Alaska Statutes regarding rights to public information, except to the extent that the information is needed by ARMB in order to adequately report on the status and performance of the portfolio, or to comply with a court subpoena or with an official criminal investigation.

Those portions of reports provided pursuant to Part II section I (Reporting System) of these Guidelines shall be considered confidential pursuant to 15 AAC 112.770 to the extent that information is reasonably designated by Manager(s) as being confidential or proprietary, or to the extent the disclosure of which would unfairly prejudice the ability of Manager(s) or ARMB to manage, lease, market or sell such property or Assets.

# X. <u>REVISIONS</u>

This document replaces and consolidates the policies, procedures, and guidelines as of September 22, 2011. This document is to be reviewed no less than annually and revised as appropriate.

# XI. <u>REAL ESTATE SEPARATE ACCOUNT INVESTMENT</u> MANAGERS

The following investment managers acquire institutional-grade properties on a discretionary basis for the Alaska Retirement Management Board:

#### **UBS Realty Investors LLC**

Property type – Core/apartments, industrial, retail and office Contact - Jeffrey G. Maguire

Managing Director 242 Trumbull Street Hartford, CT 06103-1212 *Telephone*: 860-616-9086

Fax: 860-616-9104

*E-mail*: jeffrey.maguire@ubs.com

Web site: www.ubs.com

#### **LaSalle Investment Management**

*Property type* – Core/apartments, industrial, retail and office (includes

Takeover Assets)

Attn: George Duke

Managing Director

100 East Pratt Street, 20<sup>th</sup> Floor

Baltimore, MD 21202 *Telephone:* (410) 878-4810 *Facsimile:* (410) 878-4910

*E-mail*: George.Duke@lasalle.com

Web site: www.lasalle.com

#### **Sentinel Realty Advisors Corp.**

*Property type* – Core/apartments only

Contact – David Weiner Managing Director

1251 Avenue of the Americas

New York, NY 10020 Telephone: 212-408-2913

*Fax*: 212-603-5961

*E-mail*: weiner@sentinelcorp.com *Web site*: www. sentinelcorp.com

#### Cornerstone Real Estate Advisers LLC

Property type - Core/apartments,

industrial, retail and office

Attn: Denise Stake Portfolio Manager

One Financial Plaza, Suite 1700

Hartford, CT 06103-2604 Telephone: (860) 509-2311 Facsimile: (860) 509-2296

Email:dstake@Cornerstoneadvisers.com Web site: www.cornerstoneadvisers.com

# XII. REAL ESTATE COMMINGLED ACCOUNT INVESTMENT MANAGERS

#### **UBS Realty Investors LLC**

Contact: Thomas J. Anathan,

Managing Director 242 Trumbull Street Hartford, CT 06103-1212 Telephone: 860-616-9128; Facsimile: 860-616-9104

*E-mail*: thomas.anathan@ubs.com

#### J.P. Morgan Asset Management

Contact: Anne S. Pfeiffer, VP & Portfolio

Manager, Strategic Property Fund 522 Fifth Avenue, 9<sup>th</sup> Floor

New York, NY 10036

Telephone: 212-837-1240 Facsimile: 212-837-1696

anne.pfeiffer@jpmorganfleming.com

#### **Clarion Partners**

Contact: Bill Krauch Managing Director 230 Park Avenue New York, NY 10169 Telephone: 212-883-2602 Facsimile: 212-883-2902

E-mail:

bill.krauch@clarionpartners.com

#### **Tishman Speyer Properties**

Contact: Julie Lurie

45 Rockefeller Plaza, 7<sup>th</sup> Floor

New York, NY 10020 Telephone: 212-715-0329 Facsimile: 212-895-0129

E-mail: JRLurie@tishmanspeyer.com

#### Rothschild Realty Inc.

Contact: John Ryan, Director

600 Abbey Court Alpharetta, GA 30004 *Telephone:* 770-442-8020 *Facsimile:* 770-442-8034

E-mail: john.ryan@us.rothschild.com

### ColonyCapital, LLC

Contact: Brent Elkins
Two International Place

**Suite 2500** 

Boston, MA 02110

*Telephone*: 617-235-6310 *Facsimile*: 617-235-6999

*E-mail:* belkins@colonyinc.com

#### **LaSalle Investment Management**

Contact: Steve Bolen, President 100 East Pratt Street, 20<sup>th</sup> Floor

Baltimore, MD 21202 *Telephone*: 410-347-0660 *Facsimile*: 410-347-0612 fax *E-mail*: steve.bolen@lasalle.com

#### **Silverpeak Legacy Partners**

Contact: Tanya M. Tarar-Oblak,

**Managing Director** 

1330 Avenue of the Americas, Suite 1200

New York, NY 10019 Telephone: 212-716-2025 Facsimile: (646) 285-9271

*E-mail:* investorrelations@silverpeakre.com

#### **Cornerstone Real Estate Advisers LLC**

Contact: Patrick T. Kendall, Vice President

One Financial Plaza, Suite 1700

Hartford, CT 06103

*Telephone:* 310-234-2525 *Facsimile:* 949-852-9804

E-mail: pkendall@Cornerstoneadvisors.com

#### Coventry Real Estate Fund II, LLC

Contact: Peter Henkel

888 Seventh Avenue, 12<sup>th</sup> Floor

New York, NY 10019 Telephone: 212-699-4109 Facsimile: 212-699-4124

*E-mail*: phenkel@coventryadvisors.com

#### BlackRock, Inc.

Contact: Ted Koros, Managing Director

50 California Street, Suite 300 San Francisco, CA 94111 Telephone: 415-670-6210 Facsimile: 646-521-4982

*E-mail:* theodore.koros@blackrock.com

#### Lowe Hospitality Investment Partners, LLC

Contact: Bleecker P. Seaman, Executive VP 11777 San Vicente Boulevard, Suite 900

P.O. Box 49021

Los Angeles, CA 90049-6615 Telephone: 310-571-4263 Facsimile: 310-207-1132

bseaman@loweenterprises.com

# **Attachment 1**

| REAL ESTATE INVESTMENT POLICY and PROCEDURES - Delegation of Responsibilities Attachment |              |                    |            |       |             |       |
|--|--------------|--------------------|------------|-------|-------------|-------|
|  |              | Separate           |            |       |             |       |
|  |              | Account            |            |       |             |       |
|  | Frequency    | Investment         | Consultant | Staff | Real Estate | Board |
|  |              | Managers           |            |       | Committee   |       |
| Real State Investment Policy, Procedures, and  | Guidelines   |                    | R          | P&R   | R           | Α     |
| Review and Revise  | Annually     |                    | R          | R     | R           | Α     |
|  |              |                    |            |       |             |       |
| Separate Account Investment Manager Selection  | Periodically |                    | G&R        | G&R   | G&R*        | Α     |
| Request For Proposal (RFP)   |              |                    | P&R        | P&R   | R           | Α     |
|  |              |                    |            |       |             |       |
| Real Estate Consultant Selection   | Tri-Annually |                    |            | G&R   | G&R*        | Α     |
| Request For Proposal (RFP)   |              |                    |            | P&R   | R           | А     |
|  |              |                    |            |       |             |       |
| Commingled Fund Selection**  | Periodically |                    | R          | R     | R           | A     |
|  |              |                    |            |       |             |       |
| Real Estate Investment Plan**  | Annually     |                    | R          | P&R   | R           | Α     |
|  |              |                    |            |       |             |       |
| Separate Account Business Plan**   | Annually     | Р                  | R          | R&A   | RT          |       |
|  | ,            |                    |            |       |             |       |
| Detailed Property Operating Budget   | Annually     | P                  | R          | R&A   |             |       |
|  |              | ·                  |            |       |             |       |
| Separate Account Strategic/Tactical Plan**   | Annually     | Р                  | R          | R&A   | RT          | RT    |
|  | 7            |                    |            | 11001 | 111         |       |
| Quarterly Performance  | Quarterly    |                    | Р          | RT    |             | RT    |
| Portfolio/Property Diversification Compliance  | Quarterly    |                    | M          | M     |             |       |
| Geographic Concentration Limit   | Quarterly    |                    | M          | RT    |             |       |
|  | 200          |                    |            |       |             |       |
| A - Approved DT - Paparted To  | * Crada      | Comi finalista anl | <u> </u>   |       |             |       |

A = Approves

RT = Reported To

G = Grade

M = Monitor

\* Grade Semi-finalists only

\*\* Investment Decision (Shaded)

P = Prepares

R = Recommends

# ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | IFS Report Recommendation           | ACTION:      | X |
|----------|-------------------------------------|--------------|---|
|          | Task Area A.1.b, Recommendation #10 |              |   |
| DATE:    | Real Estate Benchmark Disclosure    | INFORMATION: |   |
|          | April 19, 2012                      |              |   |
|          |                                     |              |   |

#### **BACKGROUND**

AS 37.10.220(a)(11) and (12) require that the Alaska Retirement Management Board (Board) contract for an independent audit of the state's performance consultant not less than once every four years, obtain an external performance review to evaluate the investment policies of each fund entrusted to the board and report the results of the review. The Board entered into a contract with Independent Fiduciary Services (IFS) to provide the required reviews. IFS presented its final report at the December 2, 2010 Board meeting. At the conclusion of the presentation, CIO Gary Bader advised the trustees that each individual recommendation would be brought before the trustees at future meetings with a staff recommendation on action or implementation.

#### STATUS – IFS Task Area A.1.b Investment Performance Reporting to the Board

IFS Report Recommendation #10, page 24, states:

ARMB should consider asking Townsend to show property diversification and geographic diversification for the real estate benchmarks (i.e., NCREIF Property Index and FTSE NAREIT Index).

Staff does not concur with this recommendation. Townsend has and will continue to report property type and geographic diversification data for the NCREIF Property Index. Regarding the FTSE NAREIT Index, aggregate level index data reflecting the property level holdings of these public companies is not reported by the index provider and therefore unavailable for Townsend to include in the ARMB performance reprot. Property type categorizations within the FTSE NAREIT Index are monitored by Staff as part of its ongoing management of the REIT portfolio and geographic information can be reviewed via third party research and company disclosures.

#### **RECOMMENDATION**

The ARMB take no action regarding IFS' Task Area A.1.b Recommendation #10, to show property and geographic diversification for the real estate benchmarks.

# ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | IFS Report Recommendation          | ACTION:      | X |
|----------|------------------------------------|--------------|---|
|          | Task Area A.1.b, Recommendation #9 |              |   |
|          | Real Estate Country Allocation     | INFORMATION: |   |
| DATE:    | April 19, 2012                     |              |   |
|          |                                    |              |   |

#### BACKGROUND

AS 37.10.220(a)(11) and (12) require that the Alaska Retirement Management Board (Board) contract for an independent audit of the state's performance consultant not less than once every four years, obtain an external performance review to evaluate the investment policies of each fund entrusted to the board and report the results of the review. The Board entered into a contract with Independent Fiduciary Services (IFS) to provide the required reviews. IFS presented its final report at the December 2, 2010 Board meeting. At the conclusion of the presentation, CIO Gary Bader advised the trustees that each individual recommendation would be brought before the trustees at future meetings with a staff recommendation on action or implementation.

#### STATUS – IFS Task Area A.1.b Investment Performance Reporting to the Board

IFS Report Recommendation #9, page 24, states:

ARMB should consider asking Townsend to show the country allocation for those managers with properties located internationally.

Staff does not concur with this recommendation. ARMB's real estate portfolio currently has a very small (3.3% as of 12/31/11) exposure to international real estate and has no strategic plans to increase that exposure. The current international exposure is expected to decrease in the future and therefore country allocation is not expected to be a material reporting category. Staff receives quarterly reports from ARMB's investment managers to monitor these positions.

#### RECOMMENDATION

The ARMB take no action regarding IFS' Task Area A.1.b Recommendation #9, to expand the Townsend performance report to include country allocation for those managers with properties located internationally.

# ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | IFS Report Recommendation         | ACTION:      | X |
|----------|-----------------------------------|--------------|---|
|          | Task Area B.1., Recommendation #1 | _            |   |
|          | Equity Investment Guidelines      | INFORMATION: |   |
| DATE:    | April 19, 2012                    | -            |   |
|          |                                   |              |   |

#### BACKGROUND

AS 37.10.220(a) (11) and (12) require that the Alaska Retirement Management Board (Board) contract for an independent audit of the state's performance consultant not less than once every four years, obtain an external performance review to evaluate the investment policies of each fund entrusted to the Board and report the results of the review. The Board entered into a contract with Independent Fiduciary Services (IFS) to provide the required reviews. IFS presented its final report at the December 2, 2010 Board meeting. At the conclusion of the presentation, CIO Gary Bader advised the trustees that each individual recommendation would be brought before the trustees at future meetings with a staff recommendation on action or implementation.

#### STATUS – IFS Task Area B.1. – Publicly Traded Asset Classes

IFS Report Recommendation #1, page 41, states:

ARMB should identify asset class and sub-asset class (if appropriate) level benchmarks in the Investment Guidelines for Domestic and International Equities.

Staff concurs with the recommendation of adding asset class level benchmarks to the Investment Guidelines.

#### RECOMMENDATION

The Alaska Retirement Management Board approve Resolution 2012-08 which implements the IFS recommendation relating to the addition of asset class level benchmarks to the Investment Guidelines for Domestic and International Equities.

# State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD

Relating to Investment Guidelines for Domestic and International Equities

#### Resolution 2012-08

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee to the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has established an asset allocation for the funds that considers earnings and liabilities on a current as well as a future basis; and

WHEREAS, the Board has authorized investment in domestic and international equities; and

WHEREAS, the Board will establish and from time to time as necessary modify guidelines for domestic and international equities.

NOW THEREFORE BE IT RESOLVED THAT THE ALASKA RETIREMENT MANAGEMENT BOARD adopt the Investment Guidelines for Domestic and International Equities, attached hereto and made a part hereof, regarding investment in domestic and international equities.

| Secretary |   |
|-----------|---|
| ATTEST:   | Chair   |
|           |   |
|           | DATED at Anchorage, Alaska this day of April, 2012.     |
|           | This resolution repeals and replaces Resolution 2011-21 |

#### **ALASKA RETIREMENT MANAGEMENT BOARD (ARMB)**

#### INVESTMENT GUIDELINES FOR DOMESTIC AND INTERNATIONAL EQUITIES

- **A. Purpose.** The portfolio will have a primary emphasis on diversification to minimize risk.
- **B. Investment Structure.** Permissible equity investments include:
  - 1. Common and preferred stock of corporations incorporated in the United States that are listed on the New York or American exchanges or are NASDAQ listed;
  - 2. International equity and equity related securities listed on recognized stock exchanges, or securities of closed-end funds listed on other recognized stock exchanges and whose primary purpose is to invest in securities listed on recognized stock exchanges and where recognized stock exchanges are those acknowledged by a manager as a source of prudent investments for the fund;
  - 3. American Depository Receipts, American Depository Securities and Global Depository Securities; and
  - 4. Convertible Debentures; and
  - Publicly traded partnerships listed on recognized stock exchanges, where recognized stock exchanges are those acknowledged by a manager as a source of prudent investments for the fund; and
  - 6. Securities delisted and/or deregistered, owned as a result of a corporate action and not a direct purchase, and held at a value deemed to be de minimis.
- C. External Equity Management. The manager must represent and warrant:
  - that it is an "investment advisor" or "bank" as defined in the Investment Advisors Act of 1940 as amended; and
  - that it has completed, obtained and performed all registrations, filings, approvals, authorizations, consents or examinations required by any government or governmental authority for acts contemplated by this contract;
  - 3. that it is a "Fiduciary", as that term is defined in Section 3(21)(a)(ii) of ERISA with respect to the securities, and that it will discharge its duties with respect to the securities solely in the interest of the ARMB and the beneficiaries of the funds administered by the ARMB; and
  - that it has and will maintain all forms of insurance and other prerequisites required by the ARMB.

- D. Investment Management Service to be Performed. From time to time, equity managers shall invest and reinvest the cash and securities allocated to it and deposited in their account, without distinction between principal and income, in a portfolio consisting of stocks or other securities when market conditions warrant alternatives to stock. These securities will be selected and retained by the manager solely on the basis of their independent judgment relating to economic conditions, financial conditions, market timing, or market analysis, and will not be subject to direction from the ARMB; provided, however, that in the event the aggregate total of any security held by the ARMB exceeds five percent (5%) of total shares outstanding, the ARMB may direct portfolio managers to sell securities to the extent the aggregate is below five percent (5%). Other securities shall be limited to:
  - 1. obligations of the United States government;
  - 2. obligations of United States government agencies;
  - 3. certificates of deposit;
  - 4. corporate debt obligations;
  - 5. commercial paper;
  - 6. warrants;
  - 7. bankers acceptances; and
  - 8. repurchase agreements.
- E. Managers will be Authorized. Managers are authorized to invest or reinvest or dispose of any cash or securities held in their account or invest the proceeds of any disposition, provided that:
  - 1. no more than ten percent of the voting stock of any corporation is acquired or held;
  - 2. certificates of deposit have been issued by domestic United States banks or trust companies which are members of the Federal Deposit Insurance Corporation, and are readily saleable in a recognized secondary market for such instruments;
  - 3. corporate debt obligations are rated A or better by Moody's, Standard & Poor's or Fitch rating services (Note: This rating restriction does not apply to convertible debentures);
  - commercial paper bears the highest rating assigned by Moody's, Standard & Poor's or Fitch rating services;
  - 5. bankers' acceptances must have been drawn on and accepted by United States banks which have capital and surplus of at least \$200 million each;

- 6. repurchase agreements must be secured by the debt obligations set forth in 2 through 5 above:
- 7. future contracts for sale of investments or for the sale of currencies may be entered into only for the purpose of hedging an existing ownership in these investments;
- 8. futures and options will be authorized for the purposes of implementing a portfolio reallocation to gain immediate exposure to the appropriate country weighting:
  - a. contracts are traded on recognized exchanges, or that OTC instruments are traded with AA rated or equivalent counterparts and no contracts exceed a period of twelve months;
  - b. futures and options are not used to leverage the portfolio; and
  - all futures and options positions must be reported to the client each month. The
    report must show both the nominal position and the "economic impact" of all
    derivative positions;
- 9. standardized equity index futures and ETFs will be authorized for the purpose of cash equitization;
- purchases in commodities or the commodities of futures market of any kind are specifically prohibited;
- 11. no more than ten percent of any international small cap portfolio benchmarked against the MSCI EAFE Small Cap Index may be invested in emerging markets.
- **F.** Cash Held in Portfolio. Managers are expected to maintain fully invested equity portfolios. The ARMB considers a portfolio to be fully invested as long as cash levels are below a maximum of 5 percent for small capitalization and international equity managers and 3 percent for all other equity managers, calculated using a 10-day moving average. In implementing this portion of the equity guidelines, the Chief Investment Officer will consider any cash in an individual equity account in excess of the maximum to be available for use as a funding source for other ARMB needs. Any manager that expects to exceed the maximum cash level in the short-term as the result of a specific strategy must notify ARMB in writing in advance. Such notice will temporarily exempt the manager from the maximum cash rebalancing threshold. Staff shall regularly report all equity manager net cash holdings.
- **G. Performance Standards.** Managers are expected to have returns, over time, in excess of the <u>ir</u> appropriate <u>contractual</u> benchmark, net of fees.
- H. Performance Benchmarks. ARMB's asset class level benchmarks for domestic and international equities are as follows:

Broad Domestic Equity - Russell 3000 Index

G. Global Equity ex US – MSCI ACWI ex US Index

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Brokerage and Commissions. In carrying out its functions, a manager will use its best efforts to obtain prompt execution of orders at the most favorable prices reasonably obtainable, and in doing so, will consider a number of factors, including, without limitation, the overall direct net economic result to the ARMB (including commissions, which may not be the lowest available but which ordinarily will not be higher than the generally prevailing competitive range), the financial strength and stability of the broker, the efficiency with which the transaction is effected, the ability to effect the transaction at all where a large block is involved, the availability of the broker to stand ready to execute possible difficult transactions in the future and other matters involved in the receipt of "brokerage and research services" as defined in and in compliance with Section 28(e) of the Securities Exchange Act of 1934, as amended, and regulations thereunder.

Provided that, in the judgment of the manager, purchase or sale execution and transactions are competitive, approximately 30% of all listed large capitalization domestic equity trades will be executed with a brokerage firm participating in a commission recapture program with the ARMB.

The Chief Investment Officer will evaluate and report the commission recapture program to the ARMB that will include:

- 1. total commission dollars recaptured;
- 2. actual percentage of commissions recaptured; and
- 3. a full analysis of the commission recapture program with recommendations for expanding the program.
- Voting and Other Action. The managers shall vote any or all of the securities held by or for the account of the ARMB, unless written instructions to the contrary have been proved by ARMB. In voting securities of the ARMB, the managers shall act prudently in the interest and for the benefit of the ARMB and the beneficiaries of the funds administered by the ARMB. The manager is to furnish, on an annual basis, copies of the contractor's policy and voting records in regards to voting proxies.

## ALASKA RETIREMENT MANAGEMENT BOARD (ARMB)

## INVESTMENT GUIDELINES FOR DOMESTIC AND INTERNATIONAL EQUITIES

- **A. Purpose.** The portfolio will have a primary emphasis on diversification to minimize risk.
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  - 2. International equity and equity related securities listed on recognized stock exchanges, or securities of closed-end funds listed on other recognized stock exchanges and whose primary purpose is to invest in securities listed on recognized stock exchanges and where recognized stock exchanges are those acknowledged by a manager as a source of prudent investments for the fund;
  - 3. American Depository Receipts, American Depository Securities and Global Depository Securities; and
  - 4. Convertible Debentures; and
  - 5. Publicly traded partnerships listed on recognized stock exchanges, where recognized stock exchanges are those acknowledged by a manager as a source of prudent investments for the fund; and
  - 6. Securities delisted and/or deregistered, owned as a result of a corporate action and not a direct purchase, and held at a value deemed to be de minimis.
- **C. External Equity Management.** The manager must represent and warrant:
  - 1. that it is an "investment advisor" or "bank" as defined in the Investment Advisors Act of 1940 as amended; and
  - 2. that it has completed, obtained and performed all registrations, filings, approvals, authorizations, consents or examinations required by any government or governmental authority for acts contemplated by this contract;
  - 3. that it is a "Fiduciary", as that term is defined in Section 3(21)(a)(ii) of ERISA with respect to the securities, and that it will discharge its duties with respect to the securities solely in the interest of the ARMB and the beneficiaries of the funds administered by the ARMB; and
  - 4. that it has and will maintain all forms of insurance and other prerequisites required by the ARMB.

- D. Investment Management Service to be Performed. From time to time, equity managers shall invest and reinvest the cash and securities allocated to it and deposited in their account, without distinction between principal and income, in a portfolio consisting of stocks or other securities when market conditions warrant alternatives to stock. These securities will be selected and retained by the manager solely on the basis of their independent judgment relating to economic conditions, financial conditions, market timing, or market analysis, and will not be subject to direction from the ARMB; provided, however, that in the event the aggregate total of any security held by the ARMB exceeds five percent (5%) of total shares outstanding, the ARMB may direct portfolio managers to sell securities to the extent the aggregate is below five percent (5%). Other securities shall be limited to:
  - 1. obligations of the United States government;
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  - 1. no more than ten percent of the voting stock of any corporation is acquired or held;
  - 2. certificates of deposit have been issued by domestic United States banks or trust companies which are members of the Federal Deposit Insurance Corporation, and are readily saleable in a recognized secondary market for such instruments;
  - 3. corporate debt obligations are rated A or better by Moody's, Standard & Poor's or Fitch rating services (Note: This rating restriction does not apply to convertible debentures);
  - 4. commercial paper bears the highest rating assigned by Moody's, Standard & Poor's or Fitch rating services;
  - 5. bankers' acceptances must have been drawn on and accepted by United States banks which have capital and surplus of at least \$200 million each;

- 6. repurchase agreements must be secured by the debt obligations set forth in 2 through 5 above;
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  - a. contracts are traded on recognized exchanges, or that OTC instruments are traded with AA rated or equivalent counterparts and no contracts exceed a period of twelve months:
  - b. futures and options are not used to leverage the portfolio; and
  - c. all futures and options positions must be reported to the client each month. The report must show both the nominal position and the "economic impact" of all derivative positions;
- 9. standardized equity index futures and ETFs will be authorized for the purpose of cash equitization;
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- **H. Performance Benchmarks**. ARMB's asset class level benchmarks for domestic and international equities are as follows:

Broad Domestic Equity – Russell 3000 Index

Global Equity ex US – MSCI ACWI ex US Index

I. Brokerage and Commissions. In carrying out its functions, a manager will use its best efforts to obtain prompt execution of orders at the most favorable prices reasonably obtainable, and in doing so, will consider a number of factors, including, without limitation, the overall direct net economic result to the ARMB (including commissions, which may not be the lowest available but which ordinarily will not be higher than the generally prevailing competitive range), the financial strength and stability of the broker, the efficiency with which the transaction is effected, the ability to effect the transaction at all where a large block is involved, the availability of the broker to stand ready to execute possible difficult transactions in the future and other matters involved in the receipt of "brokerage and research services" as defined in and in compliance with Section 28(e) of the Securities Exchange Act of 1934, as amended, and regulations thereunder.

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- 1. total commission dollars recaptured;
- 2. actual percentage of commissions recaptured; and
- 3. a full analysis of the commission recapture program with recommendations for expanding the program.
- **J. Voting and Other Action.** The managers shall vote any or all of the securities held by or for the account of the ARMB, unless written instructions to the contrary have been proved by ARMB. In voting securities of the ARMB, the managers shall act prudently in the interest and for the benefit of the ARMB and the beneficiaries of the funds administered by the ARMB. The manager is to furnish, on an annual basis, copies of the contractor's policy and voting records in regards to voting proxies.

## **ALASKA RETIREMENT MANAGEMENT BOARD**

**Private Equity 2012 Tactical Plan** 

**Staff Summary and Overview** 

**Zachary Hanna, CFA State Investment Officer** 

# **ARMB Private Equity Program**

- Program Overview
- Performance and Cash Flow
- Diversification
- 2011 Commitments
- 2012 Outlook & Tactical Plan
- Appendix: Private Equity Background and Market Trends

# **ARMB Private Equity Program**

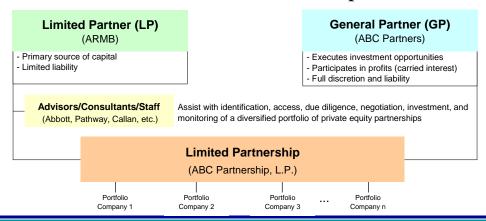
- The ARMB makes private equity investments in unregistered operating companies through limited partnerships.
- Private equity is expected to deliver long term returns in excess of the public market.

  Thomson Reuters Private Equity Returns through September 30, 2011

| Investment Type    | 5 Year | 10 Year | 20 Year |
|--------------------|--------|---------|---------|
| Venture Capital    | 3.1%   | 1.6%    | 16.2%   |
| Buyouts            | 4.5%   | 8.4%    | 10.0%   |
| All Private Equity | 4.6%   | 6.7%    | 11.1%   |
| Russell 3000       | -0.9%  | 3.5%    | 7.8%    |

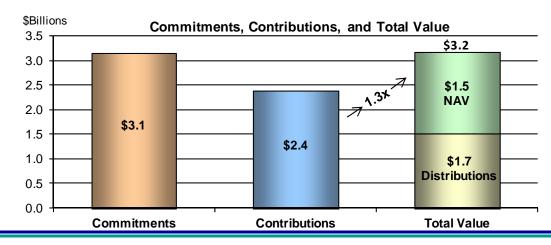
Source: Thomson Reuters. The private equity returns are pooled averages and do not represent top quartile performance. The time-weighted S&P 500 returns are provided for reference and are not directly comparable to the dollar-weighted equity returns.

■ The ARMB directly invests in private equity and uses gatekeepers, Abbott Capital Management (1998) and Pathway Capital Management (2001). The allocation has increased from 3% to 8%, but is expected to return to 7% over the longer term.



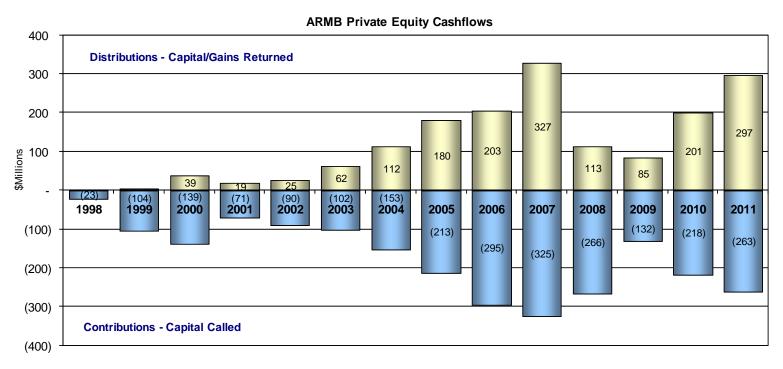
## **Portfolio Performance**

- Private equity has been volatile since the ARMB first invested in 1998. Technology and venture capital excesses of the late 90's gave way to a buyout dominated market. The market peak in 2007 was characterized by strong returns, but also by high prices and leverage. Private equity didn't fall as far as the public markets through the recent downturn and has had a more modest recovery.
- The ARMB and its advisors have built a diversified portfolio of quality partnerships. Manager selection has been strong. Callan recently reported on ten vintage years through 2006 six were top quartile and four were second quartile. Overall the program is in the top quartile.
- Portfolio performance is relatively strong. The internal rate of return through 2011 is 8.4% versus a public market equivalent of 2.4% for the S&P 500 and 2.8% for the Russell 3000. The calendar year 2011 return for the portfolio was 12.9%.

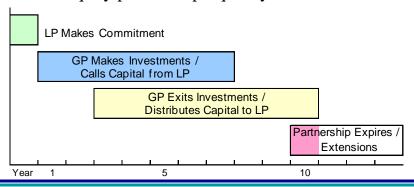


## **Portfolio Cash Flow**

Both distributions and contributions increased in 2011.

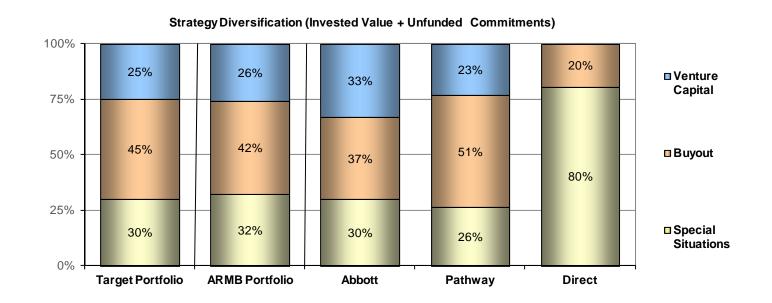


Private equity partnership liquidity and cash flow characteristics



# **Diversification by Strategy**

- The portfolio is well diversified by private equity strategy.
- Strategy exposure is well within the policy bands.
- The direct partnership portfolio will become more diversified as it matures.



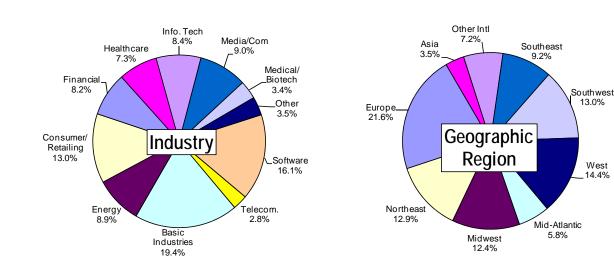
## **Diversification by Portfolio Company**

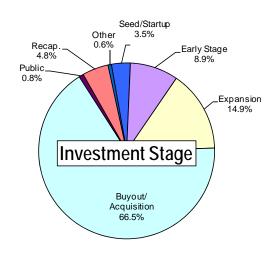
Diversification analysis of the over 2,000 companies in the portfolio as of 9/30/11:

- **Industry** The portfolio is well diversified by industry, with no sector making up more than 19.4% of the portfolio.
- **Geographic Region** The portfolio is well diversified geographically. International is 32.3% of the portfolio.
- **Investment Stage** By investment stage, buyout/acquisition is the highest at 66.5% due to the relatively high levels of activity by buyout and special situations funds.

West

14 4%





## **2011 Commitments**

- The commitment target for 2011 was \$335 million.
- \$187.0 million was committed during the year.
- \$108.6 million by Abbott, \$53.4 million by Pathway, and \$25.0 million directly.
- Commitments were highest for buyout and special situations funds.

New Commitments for 2011 (\$millions)

|         |         |         | Number of               |           | I      | nvestmen | t Strate | gy                 |     |
|---------|---------|---------|-------------------------|-----------|--------|----------|----------|--------------------|-----|
| Manager | Target  | Actual  | Investments             | Venture % |        | Buyout   | %        | Special Situations | %   |
| Abbott  | \$135.0 | \$108.6 | 12                      | \$31.8    | 29%    | \$48.9   | 45%      | \$27.9             | 26% |
| Pathway | \$125.0 | \$53.4  | 5                       | \$0.0     | 0%     | \$30.3   | 57%      | \$23.1             | 43% |
| Direct  | \$75.0  | \$25.0  | 1 \$0.0 0% \$0.0 0% \$2 |           | \$25.0 | 100%     |          |                    |     |
| Total   | \$335.0 | \$187.0 | 18                      | \$31.8    | 17%    | \$79.2   | 42%      | \$76.0             | 41% |

## 2012 Outlook

Private equity is expected to continue to improve along with increased economic and capital market stability, but remains exposed to the potentially fragile global recovery.

- **Reasonable exit environment.** The exit environment for private equity is expected to be similar to 2011 potentially volatile with windows of opportunity. A reasonable exit environment will continue to reduce the large build-up of private equity companies.
- Strong investment pace. The investment pace should remain moderately strong since the economic environment is more stable, debt financing is generally available, and private equity firms have considerable uninvested capital. A continued increase in deal pricing is a downside risk.
- *Measured fundraising recovery.* Fundraising should recover for tenured groups with decent track records since allocation issues for limited partners have lessened as private equity sponsors have returned capital and the investment pace has reduced the overhang of uninvested capital.

## 2012 Tactical Plan

- Staff is recommending a 2012 commitment target of \$340 million. \$140 million for Abbott, \$125 million for Pathway, and \$75 million in direct partnership investments with a gradual increase in the total over the next five years.
- Private equity is currently over the 7% long term allocation, but well within the  $\pm$  5% band. The forward commitment pacing should allow the ARMB private equity portfolio to return to its allocation of 7% over the ten year planning horizon.

| Private Equity Funding Schedule   | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       |
|-----------------------------------|------------|------------|------------|------------|------------|------------|
| Beginning Fund Assets(\$MM)       | 15,709,955 | 15,650,932 | 16,576,171 | 17,571,910 | 18,602,052 | 19,635,823 |
| Fund Net Growth Rate              | -0.4%      | 5.9%       | 6.0%       | 5.9%       | 5.6%       | 5.3%       |
| Additions from Net Fund Growth    | (59,024)   | 925,240    | 995,739    | 1,030,142  | 1,033,771  | 1,035,444  |
| Ending Fund Assets                | 15,650,932 | 16,576,171 | 17,571,910 | 18,602,052 | 19,635,823 | 20,671,267 |
| Target Private Equity %           | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       |
| Private Equity Asset Value Target | 1,095,565  | 1,160,332  | 1,230,034  | 1,302,144  | 1,374,508  | 1,446,989  |
| Asset Value by Manager (\$MM)     |            |            |            |            |            |            |
| Abbott                            | 694,954    | 669,882    | 647,289    | 630,739    | 625,534    | 634,605    |
| Pathway                           | 699,409    | 664,303    | 626,398    | 588,879    | 566,079    | 558,006    |
| Direct Investments                | 113,685    | 134,228    | 157,922    | 185,065    | 215,009    | 244,602    |
| Total Projected Asset Value       | 1,508,048  | 1,468,414  | 1,431,609  | 1,404,683  | 1,406,622  | 1,437,214  |
| Private Equity % of Fund          | 9.6%       | 8.9%       | 8.1%       | 7.6%       | 7.2%       | 7.0%       |
| Annual Net Commitments (\$MM)     |            |            |            |            |            |            |
| Abbott                            | 108,493    | 140,000    | 145,000    | 155,000    | 170,000    | 175,000    |
| Pathway                           | 63,909     | 125,000    | 125,000    | 135,000    | 150,000    | 155,000    |
| Direct Investments                | 25,000     | 75,000     | 80,000     | 85,000     | 90,000     | 95,000     |
| Total Commitments by Year         | 197,402    | 340,000    | 350,000    | 375,000    | 410,000    | 425,000    |

# **Appendix A: Private Equity Background**

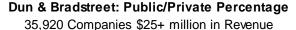
# **Unique Private Equity Characteristics**

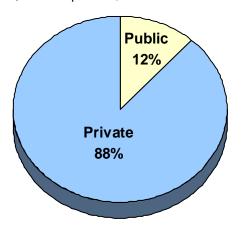
## Positive Characteristics:

- Larger, more diverse investment universe
- Less efficient companies opportunity to create value
- Less efficient markets pricing opportunities
- Control and alignment of interests
- Managed for long-term value

## Other Characteristics:

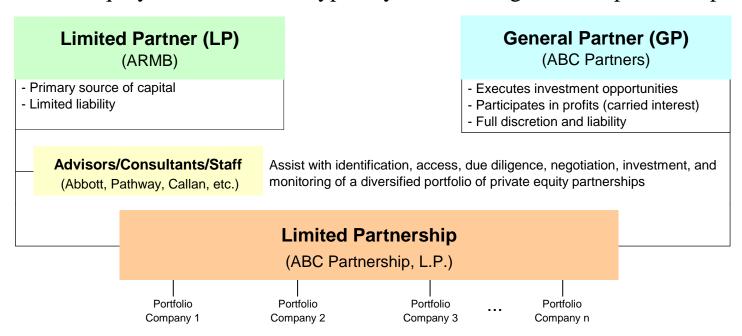
- Illiquid, long-term investments
- High fees and J-curve
- Potential for high leverage
- Portfolio transparency and valuation issues
- Incomplete data and benchmarks



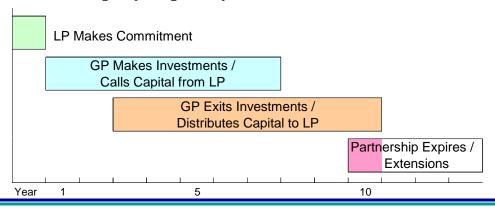


## **Private Equity Structure**

Private equity investments are typically made through limited partnerships:



Private equity liquidity and cash flow characteristics:



# **Private Equity Strategies**

Private equity partnerships are classified into three primary groups:

**Venture Capital** Investments in companies that are developing new products. Value creation

focuses on managing entrepreneurial companies through high growth.

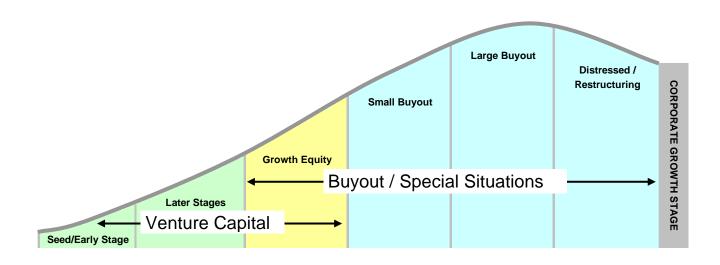
**Buyout** Control investments in more mature operating companies. Value creation

generally focuses on driving operational and capital structure efficiency.

**Special Situations** Generally buyout style investments with a specialty focus; including groups

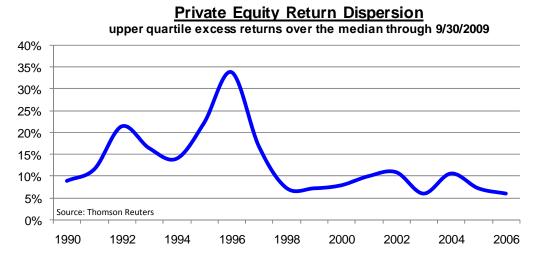
that have a specific industry, investment style, or capital structure focus. Value

creation focuses on specialized skills and efficiency.

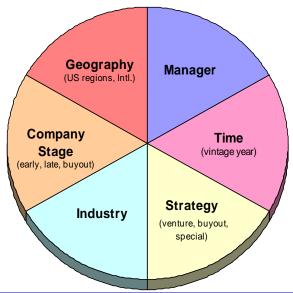


## **Private Equity Program Implementation**

 Manager access, selection, and diligence are critical – there is high return dispersion between manager quartiles. Investing consistently with top quartile managers is necessary.



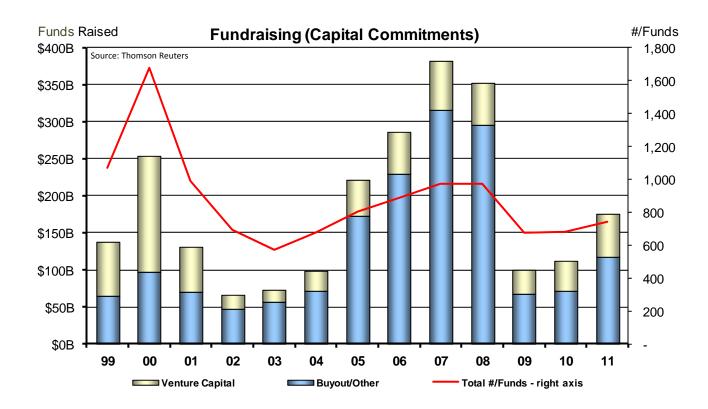
- Long-term diversification is important.
- The goal is to build a portfolio of quality partnerships reasonably diversified by strategy, industry, geography, investment stage, manager, and time.



# **Appendix B: Private Equity Market**

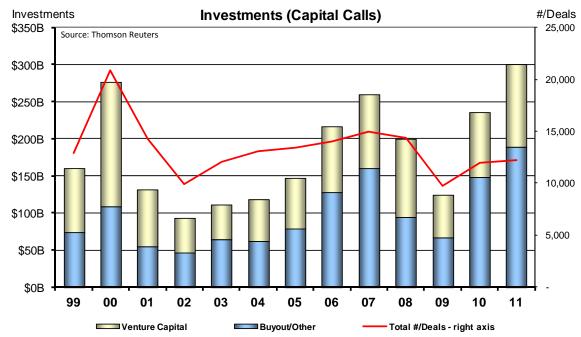
## **Fundraising**

■ Fundraising picked up in 2011 for both buyout and venture funds due to the high level of investment activity, increased distributions to limited partners and improving performance.

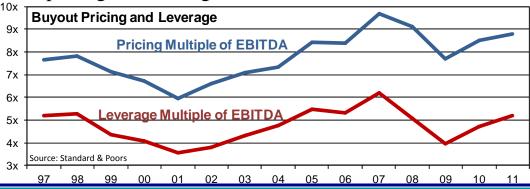


# **Investing**

• Investment activity increased for both buyout and venture funds as deal pricing was at market clearing levels and credit was available.

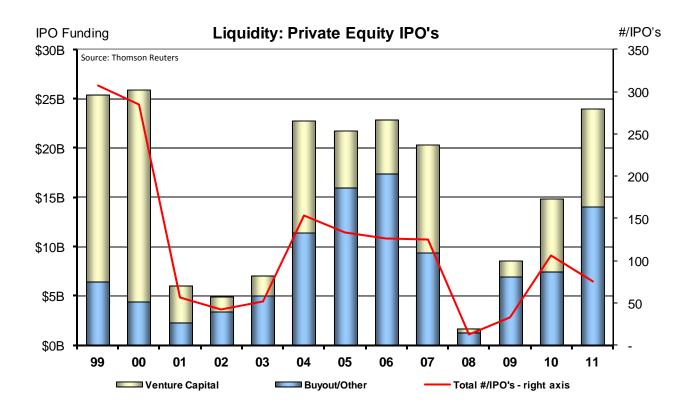


Deal pricing and leverage increased.



## **Exit Opportunities**

- Corporate acquisitions and secondary private equity sales were strong in 2011 and are the largest sources of liquidity for private equity sponsors.
- The IPO market was volatile in 2011, but provided for strong exits overall with a good mix between venture capital and buyout sponsors.



## ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | Annual Tactical Plan for Private Equity | ACTION:      | X |
|----------|---|--------------|---|
|          | Resolution 2012-04                      | _            |   |
| DATE:    | April 19, 2012                          | INFORMATION: | - |
|          |   | _            |   |

### **BACKGROUND:**

The Alaska Retirement Management Board's (ARMB) "Private Equity Partnerships Portfolio Policies and Procedures" calls for the preparation and adoption of an "Annual Tactical Plan" (Plan). The Plan reviews the current status of the portfolio, historical and prospective market conditions, and the annual investment strategy designed to further the ARMB's goals and objectives for the private equity program.

### **STATUS:**

The Plan consists of an overview and summary prepared by staff with integrated tactical plans prepared by the ARMB's private equity investment managers. Staff's overview and summary of the ARMB's consolidated private equity portfolio addresses the following:

- I. 2011 Investment Activity
- II. Funding Position
- III. Diversification
- IV. Market Conditions
- V. 2012 Tactical Plan

### **RECOMMENDATION:**

That the Alaska Retirement Management Board adopt Resolution 2012-04 approving the 2012 Annual Tactical Plan.

Attachment: ARMB 2012 Annual Tactical Plan for Private Equity

## State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD

## Relating to Private Equity Annual Tactical Plan Resolution 2012-04

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee to the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has established an asset allocation for the funds that considers earnings and liabilities on a current as well as a future basis; and

WHEREAS, the Board has authorized investment in private equity assets for the State of Alaska Retirement and Benefits Plans; and

WHEREAS, the Board will establish, and on an annual basis review, an investment plan for private equity;

NOW THEREFORE, BE IT RESOLVED THAT THE ALASKA RETIREMENT MANAGEMENT BOARD adopts the 2012 Annual Tactical Plan for Private Equity which is attached hereto and made a part hereof.

| DATED at Anchorage, | Alaska this day of April, 2012. |
|---------------------|---------------------------------|
| ATTEST:             | Chair                           |
| Secretary           |                                 |

## ALASKA RETIREMENT MANAGEMENT BOARD

## 2012 ANNUAL TACTICAL PLAN FOR PRIVATE EQUITY

The Alaska Retirement Management Board's (ARMB) "Private Equity Partnerships Portfolio Policies and Procedures" calls for the preparation and adoption of an "Annual Tactical Plan" (Plan). The Plan reviews the current status of the portfolio, historical and prospective market conditions, and the annual investment strategy designed to further the ARMB's goals and objectives for the private equity program.

The Plan consists of an overview and summary prepared by staff with integrated tactical plans prepared by the ARMB's private equity investment managers. Staff's overview and summary of the ARMB's consolidated private equity portfolio addresses the following:

- I. 2011 Investment Activity
- II. Funding Position
- III. Diversification
- IV. Market Conditions
- V. 2012 Tactical Plan

### **OVERVIEW AND SUMMARY**

Quality private equity portfolios have historically provided high long-term returns with lower correlation to bonds and public equities. The Alaska retirement systems started investing in private equity in 1998 to enhance returns and further diversify the portfolio. The ARMB makes direct partnership investments and employs investment managers (gatekeepers) who have discretion to make investments in private equity partnerships on the systems' behalf.

The initial gatekeeper, Abbott Capital Management, was hired in 1998 with an allocation of 3% of the Fund. In 2001, the allocation to private equity was increased to 6% and an additional gatekeeper, Pathway Capital Management, was hired. In 2005, the ARMB started making investments directly in private equity partnerships. The following year, the allocation to private equity was increased to the current level of 7%. In 2007, the ARMB delegated authority to the CIO to make additional direct investments in private equity partnerships. The asset allocation for private equity increased to 8% in 2011, but 7% remains the long term planning target.

The ARMB and its advisors have discretion to carefully select and invest in high quality partnerships while preserving reasonable diversification across strategy, industry, geography, and investment stage. Through 2011, the Alaska retirement systems have committed \$3.1 billion to private equity partnerships. This capital is typically drawn down over 5-7 year periods and 76% has been drawn through 2011. The invested value at the end of calendar year 2011 was \$1.5 billion, or 9.6% of the funds' asset allocation.

The private equity landscape has been dynamic since Alaska's initial investment in 1998. The collapse of the technology-related market of the late 1990's gave way to a period of slow rebuilding in the early 2000's. By 2005, private equity was again realizing high returns driven

largely by buyout-oriented investments. The market peak in 2007 was characterized by strong returns, but also by high prices and leverage. In 2008, the severe dislocation in the credit and capital markets slowed private equity activity and lowered returns. The capital market rebound in 2009 and 2010 benefited private equity portfolios, but has also reduced the buying opportunity that usually accompanies a recession. 2011 was a volatile year for the capital markets, but pockets of stability provided for a high level of private equity realizations and investments.

Throughout this dynamic period, the ARMB has assembled a strong and diversified portfolio of high quality partnerships using a disciplined investment approach. The portfolio has performed well when compared with the Thomson Reuters private equity universe. For the ten vintage years from 1998 through 2007, the ARMB portfolio was in the top quartile for six years and the second quartile for four years. Overall, taking into account investment pacing and the performance of each vintage year, the compound performance of the portfolio is in the top quartile for this ten year period.

The internal rate of return (IRR) for the portfolio was 8.4% from inception through 2011. The ARMB's private equity return compares favorably with public market equity investments. A public market equivalent return analysis treats the ARMB's private equity cash flows as if they had been used to buy or sell shares of a public market index. The 8.4% IRR for the ARMB private equity portfolio compares well with public market equivalent returns of 2.4% for the S&P 500 and 2.8% for the Russell 3000. The ARMB's long term benchmark for private equity is a premium to the Russell 3000 public market index of 350 basis points and the actual outperformance has been 560 basis points. The time-weighted return for the ARMB's private equity portfolio for calendar year 2011 is 12.9%.

Private equity remains exposed to the ongoing and potentially fragile global economic recovery, but has recovered meaningfully from the turmoil of 2008 and 2009. Over the past year, largely receptive capital markets have provided liquidity and investment opportunities to private equity firms. The fundraising pace has also picked up as limited partners receive an increase in capital distributions and some general partners finish investing capital from 2005-2007 funds.

For 2012, staff is recommending an allocation of \$340 million in new commitments to be placed in quality, well diversified partnerships by Abbott, Pathway and the ARMB. This commitment pace should allow the ARMB private equity portfolio to return to its allocation of 7% over the ten year planning horizon.

## I. 2011 INVESTMENT ACTIVITY

## A. COMMITMENTS

The commitment target for 2011 was \$335 million and the ARMB closed on a combined total of \$187.0 million in 18 new commitments.

New Commitments for 2011 (\$millions)

|         |         |         | Number of   |         | I   | nvestmer | t Strate | gy                 |      |
|---------|---------|---------|-------------|---------|-----|----------|----------|--------------------|------|
| Manager | Target  | Actual  | Investments | Venture | %   | Buyout   | %        | Special Situations | %    |
| Abbott  | \$135.0 | \$108.6 | 12          | \$31.8  | 29% | \$48.9   | 45%      | \$27.9             | 26%  |
| Pathway | \$125.0 | \$53.4  | 5           | \$0.0   | 0%  | \$30.3   | 57%      | \$23.1             | 43%  |
| Direct  | \$75.0  | \$25.0  | 1           | \$0.0   | 0%  | \$0.0    | 0%       | \$25.0             | 100% |
| Total   | \$335.0 | \$187.0 | 18          | \$31.8  | 17% | \$79.2   | 42%      | \$76.0             | 41%  |

The ARMB made 18 investments across 14 partnership groups and Abbott and Pathway invested with two of the same funds. The following table summarizes commitments made during 2011.

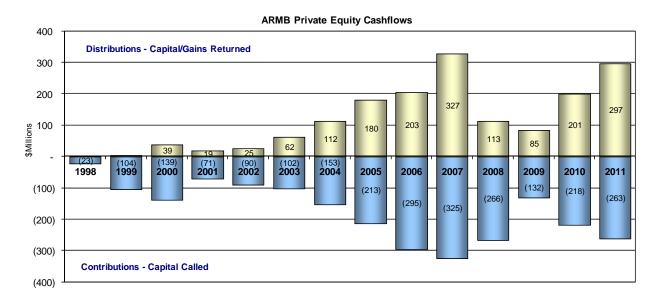
New Commitments for 2011 (\$millions)

| C44        | Destar like Front   | Description  | <b>A</b> 4     | %<br>T-4-1   | D-4-     | A 3-2    |
|------------|---|--|----------------|--------------|----------|----------|
| Strategy   | Partnership Fund  | Description Leading to the second sec | Amount         | Total        | Date     | Advisor  |
|            | A DC Conital Doutnous VII   | Late-stage growth companies in four sectors: business  | \$0.0          | 4.90/        | 10/27/11 | Abbott   |
|            | ABS Capital Partners VII  | services and education; healthcare information systems;  | \$9.0          | 4.8%         | 10/27/11 | Abbott   |
|            |   | media and communications; and technology/software.  Private and profitable emerging growth companies in the  |                |              |          |          |
| Venture    | Consolid Dental and Consolid Esselection From J. VIII                                 | 1 000 1  | ¢20.0          | 10.70/       | 2/11/11  | A 1-144  |
| Capital    | Summit Partners Growth Equity Fund VIII   | technology, communications, healthcare, education, business  | \$20.0         | 10.7%        | 3/11/11  | Abbott   |
|            |   | services, financial and consumer products sectors.   |                |              |          |          |
|            | G SB A WAR G STEELE   | Private and profitable emerging growth companies in the  | <b>#2.0</b>    | 1.50/        | 0/11/11  | 411      |
|            | Summit Partners Venture Capital Fund III  | technology, communications, healthcare, education, business  | \$2.8          | 1.5%         | 3/11/11  | Abbott   |
|            | W. C. W. 10 14 4 1  | services, financial and consumer products sectors.   | 0210           | 15.00/       |          |          |
|            | Venture Capital Subtotals   |  | <u>\$31.8</u>  | <u>17.0%</u> |          |          |
|            |   | Capital transactions of upper middle market businesses across  | d20.0          | 10.70/       | 10/00/11 | 411      |
|            | Green Equity Investors VI   | the U.S., primarily investing in consumer/retail sectors.  | \$20.0         | 10.7%        | 12/23/11 | Abbott   |
|            |   | Equity and equity-related investments in buy-outs, buy-ins or  |                |              |          |          |
|            | BC Capital IX   | similar investment opportunities, primarily with significant   | \$15.3         | 8.2%         | 2/28/11  | Pathway  |
|            |   | businesses or operations in Europe.  | 7              |              |          |          |
|            | Cinven Fifth Fund   | Investments in leading companies in Western Europe.  | \$18.9         | 10.1%        | 12/23/11 | Abbott   |
|            |   | Townstands in middle and of fines in shedies have industrial   |                |              |          |          |
| D          | Harvest Partners VI   | Investments in middle market firms including basic industries, retail/consumer, midstream energy and community banking.  | \$10.0         | 5.3%         | 5/31/11  | Abbott   |
| Buyouts    |   | retail/consumer, mustreamenergy and community banking.   |                |              |          |          |
|            | Oved C VIII   | Control positions through leveraged acquisitions and   | ¢15.0          | 9.00/        | 6/20/11  | Dothmore |
|            | Quad-C VIII   | recapitalizations of middle-market companies.  | \$15.0         | 8.0%         | 0/29/11  | Pathway  |
|            | Buyout Subtotals  |  | <u>\$79.2</u>  | <u>42.3%</u> |          |          |
|            | ABRY Partners VII   | Invests in senior equity/mezzanine securities in broadly   | \$3.0          | 1 60/        | 4/10/11  | Abbott   |
|            | ABRITAILIEIS VII  | defined media, communications, and information sectors.  | \$5.0          | 1.6%         | 4/19/11  | Abbott   |
|            |   | Invests in mid-market companies in retail and consumer,  |                |              |          |          |
|            | Berkshire Fund VIII   | business services, industrial manufacturing, transportaton and   | \$6.5          | 3.5%         | 5/11/11  | Abbott   |
|            |   | communications.  |                |              |          |          |
|            |   | Invests with a primary focus in the U.S. to create diversified   |                |              |          |          |
|            | FIELD'S 100 C P T T T T T T T T T T T T T T T T T T                                   | portfolios of electric power-related assets. EIF will mitigate   | 67.0           | 3.7%         | 6/1/11   | A 1.1    |
|            | United States Power Fund IV commodity risk by focusing on acquiring power assets with |  | \$7.0          | 3.7%         | 0/1/11   | Abbott   |
|            |   | long-term off-take contracts.  |                |              |          |          |
|            |   | Investments in the independent sector of the oil and gas   | do 5           | 1.00/        | 1/21/11  | 411      |
|            | EnCap Energy Capital Fund VIII  | industry in the U.S. and Canada.   | \$3.5          | 1.9%         | 1/31/11  | Abbott   |
|            |   | Investments in the independent sector of the oil and gas   | <b>#0.0</b>    | 0.50/        | 10/0/11  | 411      |
| g          | EnCap Energy Capital Fund VIII - Co-Investor  | industry in the U.S. and Canada.   | \$0.9          | 0.5%         | 12/8/11  | Abbott   |
| Special    | E.C. E. C. 'ALE IVIII C. I.   | Investments in the independent sector of the oil and gas   | ¢2.0           | 2.10/        | 10/20/11 | D.d.     |
| Situations | EnCap Energy Capital Fund VIII - Co-Investor  | industry in the U.S. and Canada.   | \$3.9          | 2.1%         | 12/20/11 | Pathway  |
|            |   | Invests in midstream energy assets in North America  |                |              |          |          |
|            | Energy Spectrum Partners VI   | including build-ups in conventional areas as well as   | \$7.0          | 3.7%         | 3/31/11  | Abbott   |
|            | •   | development projects surrounding unconventional reserves.  |                |              |          |          |
|            |   | Invests in a diversified portfolio of secondary interests in   |                |              |          |          |
|            | Lexington Capital Partners VII  | established global buyout, mezzanine and venture capital   | \$25.0         | 13.4%        | 7/1/11   | Direct   |
|            |   | funds.   |                |              |          |          |
|            |   | Private and profitable emerging growth companies in the  |                |              |          |          |
|            | Summit Partners Growth Equity Fund VIII   | technology, communications, healthcare, education, business  | \$15.0         | 8.0%         | 4/15/11  | Pathway  |
|            |   | services, financial and consumer products sectors.   |                |              |          |          |
|            |   | Platform investments made in partnerships with experienced   |                |              |          |          |
|            | Thoma Bravo X   | CEOs to build companies through acquisition and internal   | \$4.3          | 2.3%         | 12/30/11 | Pathway  |
|            |   | growth.  |                |              |          |          |
|            | Special Situations Subtotals  |  | <u>\$76.1</u>  | <u>40.7%</u> | -        |          |
| Abbott Sub | total   |  | <u>\$108.6</u> | <u>58.1%</u> |          |          |
| Pathway Su | ubtotal   |  | \$53.4         | 28.6%        |          |          |
| Direct Sub |   |  | \$25.0         | 13.4%        |          |          |
| TOTAL (\$  |   |  | \$187.0        | 100.0%       |          |          |
| 101AL (\$  | (VIIVI)   |  | φ10/.U         | 100.070      |          |          |

#### **B. INVESTMENT ACTIVITY**

The ARMB's capital commitments are called by private equity partnerships as they make investments in underlying portfolio companies. Capital calls made during 2011 by the ARMB's private equity groups totaled \$262.6 million, 21% greater than 2010 investments. This reflects the improved investment environment in 2011. Capital calls by strategy were 36% buyout, 35% special situations, and 29% venture capital.

The ARMB received \$296.8 million in distributions from private equity partnerships in 2011 – more than 2009 and 2010 combined. The distributions were split 49%, 47% and 4% between Abbott, Pathway and Direct portfolios respectively.



#### C. STOCK DISTRIBUTIONS

During 2011, the ARMB received stock distributions from the Abbott portfolio valued at \$5.9 million. The ARMB had a 2.0% loss on distributed stock sold from the Abbott portfolio in 2011. The Pathway portfolio received stock distributions from two partnerships in 2011 valued at \$1.7 million. The stock sales resulted in a 4.8% gain on the distributed value. Overall, 2011 stock distributions to the ARMB portfolio were sold at close to distributed value.

### II. FUNDING POSITION

## A. FUNDING POSITION AS OF DECEMBER 31, 2011

The net asset value of the ARMB's private equity portfolio was \$1.5 billion as of 12/31/11, an increase of \$136 million from 2010. The private equity portfolio was 9.6% of plan assets at the end of 2011, 160 basis points over the 8% target. The long term asset allocation target for private equity remains 7% and the current over-allocation is expected to correct itself over the long term with the recommended commitment pacing.

| Total Fund Market Value 12/31/11 (\$MM)     | \$15,650.9 |
|---|------------|
| Target Percent for Private Equity           | 8.0%       |
| <b>Target Private Equity Allocation</b>     | \$1,252.1  |
| Abbott Net Asset Value                      | \$694.9    |
| Pathway Net Asset Value                     | 699.4      |
| Direct Net Asset Value                      | 113.7      |
| <b>Total Private Equity Portfolio Value</b> | \$1,508.0  |
| Fund Percent 12/31/11                       | 9.6%       |

Private equity is an illiquid, long-term asset class and the economic environment can significantly affect asset values and cash flows from year-to-year. For these reasons, private equity has a wide 5% band above and below the ARMB's allocation.

### B. PROJECTED FUNDING POSITION 2016 - BASED ON FUNDING MODEL IN APPENDIX I

Projected Fund Market Value Year End 2016 (\$MM): \$20,671.3 Projected Private Equity Asset Value: \$1,437.2 Percent of Total Fund: 7.0%

### C. FUNDING BY STRATEGY

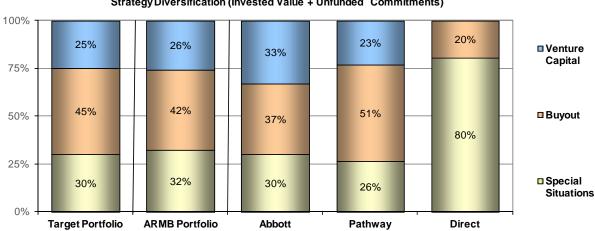
The private equity portfolio has long-term strategy diversification targets with a broad range between minimum and maximum exposure. The portfolio is close to the targets and well within acceptable strategy ranges.

| Strategy                 | Target | Min | Max | Commitments | Invested<br>Value | Unfunded +<br>Invested<br>Value |
|--------------------------|--------|-----|-----|-------------|-------------------|---------------------------------|
| Venture Capital          | 25%    | 15% | 40% | 26.6%       | 28.0%             | 26.1%                           |
| Buyouts                  | 45%    | 30% | 60% | 40.9%       | 42.0%             | 41.6%                           |
| Special Situations/Other | 30%    | 20% | 40% | 32.5%       | 30.0%             | 32.3%                           |
| Total                    | 100%   |     |     | 100.0%      | 100.0%            | 100.0%                          |

### III. DIVERSIFICATION

## A. INVESTMENT STRATEGY BY PARTNERSHIP AS OF 12/31/2011

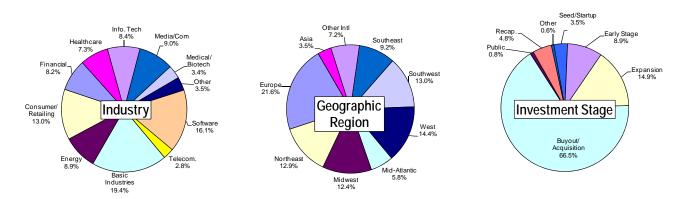
As of 12/31/11, the net asset value of the ARMB's private equity portfolio was \$1.5 billion, with Abbott representing 46%, Pathway 46%, and direct investments 8%. The portfolio is well diversified by investment strategy. Both the Abbott and Pathway portfolios are well diversified and the direct partnership portfolio will become more diversified as it matures. Staff expects that long term diversification will be maintained since managers are focused on making new commitments to a diverse set of high quality funds.



#### Strategy Diversification (Invested Value + Unfunded Commitments)

## B. INDUSTRY, GEOGRAPHIC REGION, AND INVESTMENT STAGE AS OF 9/30/2011

The portfolio is well diversified by industry, with no more than 19.4% of the portfolio concentrated in any one industry. By geography, the portfolio is well diversified within the United States and has strong international exposure at 32.3% of the portfolio. By investment stage, buyout/acquisition is the highest at 66.5% due to the high level of activity by buyout and special situations funds.

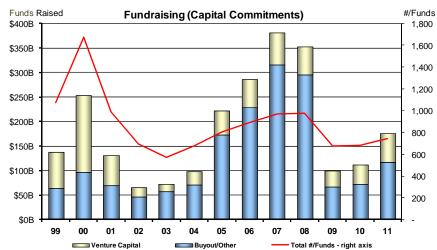


#### IV. MARKET CONDITIONS

### A. 2011 SUMMARY

#### **FUNDRAISING**

• Fundraising increased from 2009 and 2010 for both buyout and venture funds due to the high level of investment activity, strong distributions, and general improvement in performance over the last two years.

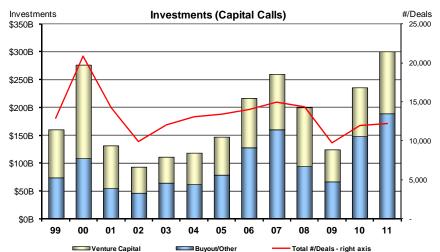


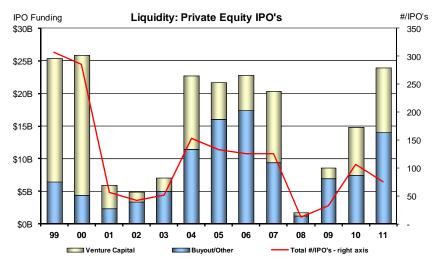
### INVESTMENT ACTIVITY

- Investment activity was high since there is an overhang of uninvested capital from funds raised in 2006-2008, deal pricing was at market clearing levels, and credit was available.
- Pricing multiples for buyout deals averaged 8.8x EBITDA for 2011, slightly higher than the 8.5x of 2010. (S&P)
- Leverage multiples were 5.2x EBITDA, similar to 2005. In general, GP's continue to use a higher proportion of equity at 42% than in past years. (S&P)

#### **EXIT OPPORTUNITIES**

- Liquidity was mainly driven by M&A activity from cash-rich corporate acquirers seeking acquisitions to accelerate growth.
- Overall IPO issuance by private equity firms was strong in 2011. The activity was a significant increase from the prior three years and was close to all-time highs, but better balanced between buyout and venture backed firms.





- Source: Thomson Reuters Fundraising and Investment data as of 4/3/12
  - IPO data as of 12/31/2011
  - Excludes secondary and fund-of-funds

#### B. FORWARD OUTLOOK FOR 2012

Private equity is expected to continue to improve along with increased economic and capital market stability, but remains exposed to the potentially fragile global economic recovery.

- Reasonable exit environment. The exit environment for private equity is expected to be similar to 2011 good overall, but potentially volatile with windows of opportunity. Corporations have healthy balance sheets and record levels of cash, which combined with a lower growth environment, should lead to continued acquisitions. Private acquisitions should also increase since there are many older private equity funds with a need to return capital to limited partners and younger funds with significant capital to invest. The initial public offering market is also expected to be a reasonable source of exits.
- Strong investment pace. The investment pace is expected to remain moderately strong since the economic environment is more stable, buyer and seller price expectations have converged, debt financing is generally available, and private equity firms have considerable uninvested capital. Deal pricing may continue to increase and could impact return expectations.
- Measured fundraising recovery. Fundraising should recover for tenured groups with decent track records since allocation issues for limited partners have lessened as private equity sponsors have returned capital and the investment pace has reduced the overhang of uninvested capital.

### V. 2012 TACTICAL PLAN

Staff recommends a commitment target of \$340 million for 2012 with a gradual increase over the next five years as detailed in Appendix I.

#### A. TARGET COMMITMENTS FOR 2012

| Manager            | <b>Target Commitments</b> | Number | Size per<br>Fund | Strategies                |
|--------------------|---------------------------|--------|------------------|---------------------------|
| Abbott             | \$140 million             | 8-14   | \$10-\$30M       | Venture capital, buyout,  |
| Pathway            | \$125 million             | 8-14   | \$10-\$30M       | special situations, other |
| Direct Investments | \$75 million              | 2-4    | \$10-\$50M       | special situations, other |
| Total              | \$340 million             | 18-32  | \$10-\$50M       |                           |

The gatekeepers have the ability to commit up to 10% beyond their target allocation with staff approval to access additional opportunities. The chief investment officer also has the delegated authority to commit up to \$50 million in addition to the targeted amount for direct partnership investments.

### **B. TARGET STRATEGIES FOR 2012**

The investment opportunities are expected to be balanced by strategy and by the ARMB's other diversification guidelines. The absolute quality of the underlying manager continues to be more important than strict adherence to diversification characteristics. The manager specific tactical plans for Abbott and Pathway follow in Appendix II and III.

## APPENDIX I - PRIVATE EQUITY FUNDING PROJECTIONS

| Private Equity Funding Schedule   | 2011       | 2012       | 2013       | 2014       | 2015       | 2016       | 2017       | 2018       | 2019       | 2020       | 2021       |
|-----------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Beginning Fund Assets(\$MM)       | 15,709,955 | 15,650,932 | 16,576,171 | 17,571,910 | 18,602,052 | 19,635,823 | 20,671,267 | 21,713,911 | 22,757,723 | 23,811,267 | 24,877,778 |
| Fund Net Growth Rate              | -0.4%      | 5.9%       | 6.0%       | 5.9%       | 5.6%       | 5.3%       | 5.0%       | 4.8%       | 4.6%       | 4.5%       | 4.3%       |
| Additions from Net Fund Growth    | (59,024)   | 925,240    | 995,739    | 1,030,142  | 1,033,771  | 1,035,444  | 1,042,644  | 1,043,813  | 1,053,543  | 1,066,511  | 1,080,785  |
| Ending Fund Assets                | 15,650,932 | 16,576,171 | 17,571,910 | 18,602,052 | 19,635,823 | 20,671,267 | 21,713,911 | 22,757,723 | 23,811,267 | 24,877,778 | 25,958,563 |
| Target Private Equity %           | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       | 7.0%       |
| Private Equity Asset Value Target | 1,095,565  | 1,160,332  | 1,230,034  | 1,302,144  | 1,374,508  | 1,446,989  | 1,519,974  | 1,593,041  | 1,666,789  | 1,741,444  | 1,817,099  |
| Asset Value by Manager (\$MM)     |            |            |            |            |            |            |            |            |            |            |            |
| Abbott                            | 694,954    | 669,882    | 647,289    | 630,739    | 625,534    | 634,605    | 628,749    | 627,411    | 676,138    | 719,444    | 755,055    |
| Pathway                           | 699,409    | 664,303    | 626,398    | 588,879    | 566,079    | 558,006    | 551,462    | 556,973    | 596,584    | 635,590    | 670,467    |
| Direct Investments                | 113,685    | 134,228    | 157,922    | 185,065    | 215,009    | 244,602    | 285,201    | 324,450    | 355,600    | 380,600    | 398,250    |
| Total Projected Asset Value       | 1,508,048  | 1,468,414  | 1,431,609  | 1,404,683  | 1,406,622  | 1,437,214  | 1,465,413  | 1,508,834  | 1,628,323  | 1,735,634  | 1,823,772  |
| Private Equity % of Fund          | 9.6%       | 8.9%       | 8.1%       | 7.6%       | 7.2%       | 7.0%       | 6.7%       | 6.6%       | 6.8%       | 7.0%       | 7.0%       |
| Annual Net Commitments (\$MM)     |            |            |            |            |            |            |            |            |            |            |            |
| Abbott                            | 108,493    | 140,000    | 145,000    | 155,000    | 170,000    | 175,000    | 185,000    | 190,000    | 195,000    | 200,000    | 205,000    |
| Pathway                           | 63,909     | 125,000    | 125,000    | 135,000    | 150,000    | 155,000    | 165,000    | 170,000    | 175,000    | 180,000    | 185,000    |
| Direct Investments                | 25,000     | 75,000     | 80,000     | 85,000     | 90,000     | 95,000     | 100,000    | 100,000    | 100,000    | 100,000    | 100,000    |
| Total Commitments by Year         | 197,402    | 340,000    | 350,000    | 375,000    | 410,000    | 425,000    | 450,000    | 460,000    | 470,000    | 480,000    | 490,000    |

### NOTES ON FUNDING PROJECTION MODEL

- The Fund projected net growth rates are based on the latest Actuarial Valuation Report (6/30/2010) projections adjusted for actual 12/31/11 Fund values.
- Investment commitment drawdowns are modeled over a seven-year period.
- Return of capital is modeled over a twelve-year period, with less than 5% of the distributions occurring during the first three years of a partnership.
- The beginning market value includes unrealized capital gains or losses to date. Additional unrealized gains or losses are not modeled due to inherent volatility.
- Commitments are modeled at a pace to achieve the ARMB's long term private equity allocation and preserve reasonable vintage year time diversification.

## APPENDIX II - ABBOTT TACTICAL PLAN

### **Abbott Capital Management Annual Tactical Plan**

#### I. 2011 INVESTMENT ACTIVITY

#### Primary Activity

In 2011, Abbott closed on 12 primary commitments totaling \$108.6 million on ARMB's behalf as listed below:

| Primary Fund Commitments: 2011              |                                     |         |           |  |  |  |  |  |  |
|---|-------------------------------------|---------|-----------|--|--|--|--|--|--|
| Fund  | Com                                 | mitment |           |  |  |  |  |  |  |
| ABS Capital Partners VII                    | VC & GE – Later-stage               | \$9.0   | million   |  |  |  |  |  |  |
| Summit Partners Growth Equity Fund VIII     | VC & GE – Later-stage               | 20.0    | million   |  |  |  |  |  |  |
| Summit Partners Venture Capital Fund III    | VC & GE – Later-stage               | 2.8     | million*  |  |  |  |  |  |  |
| Cinven Fifth Fund                           | Buyouts – Large                     | 18.9    | million** |  |  |  |  |  |  |
| Green Equity Investors VI                   | Buyouts – Medium                    | 20.0    | million   |  |  |  |  |  |  |
| Harvest Partners VI                         | Buyouts – Medium                    | 10.0    | million   |  |  |  |  |  |  |
| ABRY Partners VII                           | Special Situations – Industry Focus | 3.0     | million   |  |  |  |  |  |  |
| Berkshire Fund VIII                         | Special Situations – Hybrid         | 6.5     | million   |  |  |  |  |  |  |
| EIF United States Power Fund IV             | Special Situations – Industry Focus | 7.0     | million   |  |  |  |  |  |  |
| EnCap Energy Capital Fund VIII              | Special Situations – Industry Focus | 3.5     | million   |  |  |  |  |  |  |
| EnCap Energy Capital Fund VIII Co-Investors | Special Situations – Industry Focus | 0.9     | million   |  |  |  |  |  |  |
| Energy Spectrum Partners VI                 | Special Situations – Industry Focus | 7.0     | million   |  |  |  |  |  |  |
|   | \$108.6                             | million |           |  |  |  |  |  |  |

<sup>\*</sup> The total commitment to this fund is \$9.5 million of which \$2.8 million had closed as of 12/31/2011.

#### Secondary Activity

The secondary market was extremely active during 2011 reaching an all-time record of \$25 billion in transactions. This marked the second consecutive year where total secondary transaction volume was greater than \$20 billion. According to Cogent Partners' January 2012 Secondary Pricing Trends & Analysis, pricing for buyout funds was relatively strong with average high first round bids of 87.0% of NAV and 85.9% of NAV during the first half and second half of 2011, respectively. Given the higher inherent risk within venture portfolios, the average high first round bid for venture funds in 2011 was 70.6% of NAV. The transaction activity in 2011 was driven to new peaks as buyer and seller expectations converged, and markets and the economy showed signs of improvement for most of the year. Secondary firms flush with capital from prior years of fundraising were active in deploying capital, while sellers took advantage of normalized valuations to rebalance their portfolios or divest assets for regulatory reasons. The market volatility in the third quarter slowed transactions somewhat, but overall volume in the second half of the year was a still healthy \$11 billion, compared to \$14 billion in the first half of 2011. Expectations for 2012 are for transaction activity to continue at a high level provided that the macroeconomic environment remains stable. Secondary supply will likely build from pensions and other institutional investors that continue to consolidate capital to a subset of private equity managers as well as financial institutions that are faced with regulatory changes which restrict their ability to invest in the asset class. In 2011, Abbott committed to two secondary opportunities on behalf of ARMB: Advent International GPE V, which closed on January 31, 2012, and Oak XII, which closed at the end of the first quarter.

<sup>\*\*</sup> Commitments were made in Euros. Commitments with respect to Partnerships denominated in non-U.S. currency reflect the amount funded (in U.S. dollars) plus the unfunded portion of the foreign-denominated commitment amount converted to U.S. dollars at the relevant December 31, 2011 exchange rates.

| Secondary Fund Commitments: 2011 |                      |               |                   |  |  |  |  |  |
|----------------------------------|----------------------|---------------|-------------------|--|--|--|--|--|
| Fund                             | Strategy             | Original      | Max. Cash Outlay* |  |  |  |  |  |
|                                  |                      | Commitment    |                   |  |  |  |  |  |
| Advent International GPE V-B**   | Global Medium Buyout | \$3.2 million | \$2.5 million     |  |  |  |  |  |
| Oak Investment Partners XII      | VC – Multi-Stage     | \$5.0 million | \$3.2 million     |  |  |  |  |  |
|                                  |                      | \$8.2 million | \$5.7 million     |  |  |  |  |  |

<sup>\*</sup> Max. Cash Outlay = purchase price + unfunded commitments at the time of purchase.

#### Review and Analysis of ARMB's Program Activity

From the inception of ARMB's private equity program in 1998 through December 31, 2011, Abbott has committed \$1.64 billion to 142 private equity funds through primary commitments across the three broad categories of diversification (venture capital and growth equity, buyouts and special situations). ARMB's average commitment amount to these partnerships is approximately \$11.5 million. Two of these partnerships, Alta Communications VII and M/C Venture Partners IV, were fully liquidated in 2011. ARMB has also purchased 13 secondary commitments to 12 funds totaling \$22.3 million in commitments and \$11.1 million in max cash outlay. As of December 31, 2011, ARMB has cumulatively made 155 partnership investments representing \$1.66 billion in commitments.

Abbott believes that ARMB's portfolio can achieve the year-end 2016 Net Asset Value Target of \$634.6 million through continued deployment of capital over the next five tactical plan periods. The year-end 2011 Net Asset Value (including distributed stock pending sale or settlement) of \$696.5 million is approximately \$61.9 million above the 2016 target. As evidenced in prior years, investment activity combined with valuation changes may cause the portfolio to be somewhat over or under its target allocation depending on the economic cycle. However, provided that the portfolio experiences a consistent level of commitments and distributions, ARMB's private equity funding projections suggests that the Net Asset Value will remain near its targeted level as the portfolio matures.

### Portfolio Performance

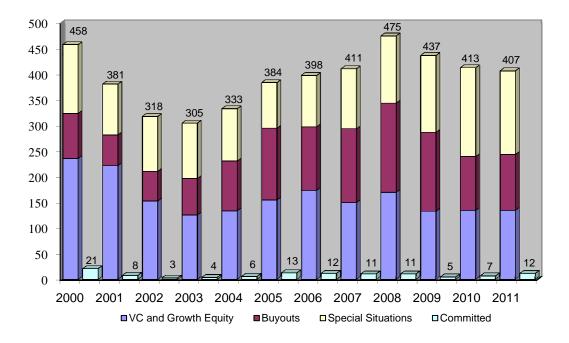
At December 31, 2011, the estimated pooled net IRR on ARMB's portfolio since inception was 8.4%, an increase of approximately 64 basis points from year-end 2010<sup>1</sup>. Although private equity is an asset class that should be measured over the long term, ARMB's one-year return on the portfolio was 18.2%.

<sup>\*\*</sup> Commitments were made in Euros. The amount reflected above reflects the amount funded (in U.S. dollars) plus the unfunded portion of the foreign-denominated commitment amount converted to U.S. dollars at the relevant January 31, 2012 exchange rate.

<sup>&</sup>lt;sup>1</sup> Pooled net IRR was calculated by Abbott using the fair values of the partnership investments based on the last available report provided by the general partners or managing entities of the ARMB partnership investments at December 31, 2011, adjusted by Abbott to reflect cash flow activity between the date of that report and December 31, 2011, and net monthly cash flows between ARMB and the partnership investments. Pooled net IRR is net of underlying partnership investment management fees, expenses and carried interest and net of gains and losses realized upon the sale of distributed stock, but does not take into account advisory fees paid by ARMB to Abbott.

### **Deal Flow**

Abbott reviewed 407 primary fund opportunities across all categories in 2011. Abbott committed to 12 of these funds on behalf of ARMB, which represents a meaningful increase in activity compared to the prior two years.



#### II. PROSPECTIVE INVESTMENTS

#### A. Investment Objectives:

| Strategy                    | Estimated<br>12/31/11 NAV | Year-End 2016<br>Target | Difference     | 2012<br>Emphasis |
|-----------------------------|---------------------------|-------------------------|----------------|------------------|
| Venture Capital and Growth  |                           | -                       |                | _                |
| Equity                      | \$239,167,439             | \$158,651,250           | (\$80,516,189) |                  |
| Early                       | 99,840,649                | 31,730,250              | (\$68,110,399) |                  |
| Multi                       | 93,933,516                | 63,460,500              | (\$30,473,016) |                  |
| Late                        | 45,393,274                | 63,460,500              | \$18,067,226   |                  |
| Buyouts                     | 263,262,771               | 253,842,000             | (\$9,420,771)  |                  |
| Restructuring               | 4,521,136                 | 15,865,125              | \$11,343,989   |                  |
| Special Situations          | 175,493,390               | 190,381,500             | \$14,888,110   |                  |
| Subordinated Debt           | 7,475,462                 | 15,865,125              | \$8,389,663    |                  |
| Secondary Interests         | 6,400,392                 | N/A                     | N/A            |                  |
| Distributed Stock Currently |                           |                         |                |                  |
| Held                        | 175,138                   | N/A                     | N/A            |                  |
| Total                       | \$696,495,728             | \$634,605,000           | N/A            |                  |

### Venture Capital and Growth Equity

ARMB has accumulated a well-diversified portfolio of 60 venture and growth equity funds (not including 13 secondary commitments to existing funds). Abbott will continue to identify opportunities to build on ARMB's existing relationships with top-performing groups while selectively pursuing relationships with high-quality groups not currently in the ARMB portfolio.

Fundraising for U.S. venture capital and growth equity firms rebounded in 2011, reaching its highest total in three years. For the year, 207 funds closed on \$20.5 billion, which was approximately 35% more than the amount raised in 2010 and 22% more than the amount raised in 2009. The pace of investments also increased

as venture investors gained confidence in the markets and witnessed a few signature exits. In January 2012, the NVCA reported that U.S. venture capitalists invested \$28.4 billion in 3,673 companies in 2011, representing increases of 22% and 4%, respectively, over 2010.

IPOs continued to generate liquidity for venture capital investors in 2011. According to Thomson Reuters, 52 venture-backed businesses raised approximately \$9.9 billion through initial public offerings. While the market instability in the third quarter effectively closed the IPO window for a short period of time, companies were able to go public again in November and December as the markets began to stabilize. Overall, IPOs in 2011 raised more than the \$7.0 billion of offerings in 2010, though through fewer company listings (72 in 2010). The resumption of exit activity through public markets in Q4 enabled some liquidity to flow back to investors, and raises hopes that the IPO window will remain open in 2012. Venture investors also found liquidity through an improving transaction environment. There were 429 venture-backed M&A deals in 2011 which was similar to the 436 transactions in 2010. However, the total disclosed transaction value increased from \$18.8 billion in 2010 to \$23.0 billion in 2011, which implies a stabilized if not more robust market.

#### **Buyouts and Special Situations**

ARMB has a well-diversified portfolio of 77 buyout and special situation partnerships. Abbott will continue to develop relationships with strong performing groups and selectively seek high-quality firms that can augment the ARMB portfolio and add incremental diversification. We anticipate a strong pipeline of buyout and special situations groups in 2012 as many general partners finish investing prior funds, and attempt to rebuild capital bases that were last raised in 2007 and 2008. As mentioned in prior correspondence, Abbott has recently combined the buyout and special situations partnerships into one reporting category. Note, however, that we will continue to identify each partnership as either a buyout or special situation fund within our internal systems to ensure that we effectively monitor portfolio diversification.

Continuing the strong recovery that began in 2010, private equity investors and their underlying portfolio companies had ample access to credit markets, which bolstered investment and refinancing activity. For the full year, buyout and special situations funds, globally, invested approximately 25% more than in the prior year. Global high yield volume in the first half of the year was the highest volume for any first half since records began in 1980. The second half of 2011, however, witnessed tremendous market volatility as sovereign debt issues became preeminent concerns. Financing markets were, in effect, closed for most of the third quarter and investment activity was sharply curtailed. As investors worked through the issues and potential ramifications, investment activity increased in the fourth quarter.

For the full year, 2011 marked a strong fundraising vintage relative to 2010. Domestic fundraising increased 31% while global fundraising rose 52%. While the overall year-over-year gains appear strong, the fundraising market was bifurcated as higher quality funds raised capital quickly while others struggled to attract limited partner interest. In the second half, capital flows (as measured by commitments) declined, though less severely than the pace of investments, as uncertainty tempered investors' confidence. Unlike investment activity, which is directly affected by financing options, fundraising is indirectly correlated to macroeconomic events, which mitigates the effects of temporary market volatility. However, should macro issues remain unresolved, fundraising will likely falter and also feel the full effects of a lack of confidence in the markets.

#### International

ARMB's Private Equity Partnerships Portfolio Policies and Procedures provide target ranges for the eligible investment strategies. Global/International is currently allocated a range of up to 35%. In 2011, ARMB made one new international commitment to Cinven Fifth Fund, a European large-market buyout fund. As of December 31, 2011, ARMB held 19 international partnership commitments (all of which are focused on Western Europe) of which 18 are buyout funds, and one is a mezzanine fund. It is anticipated that Abbott will identify two to three additional attractive international opportunities over the next 12 months, including potential commitments in the emerging markets.

### B. Candidates Abbott is aware of and/or planning on pursuing:

Abbott will continue to review partnerships that meet the guidelines of ARMB's strategic portfolio structure across all three broad categories of diversification. We anticipate several top-tier venture capital and growth equity, buyout and special situations groups currently in ARMB's portfolio will return to the market to raise fresh capital in 2012. Abbott expects new quality partnership opportunities will also arise, which will

selectively be added to ARMB's portfolio mix. Whether a new or existing relationship, we will continue to apply our rigorous due diligence process to each opportunity.

Abbott will continue to focus on larger dollar commitments to top-tier private equity partnerships. It should be noted, however, that access to high-quality funds is frequently a significant barrier for limited partners, particularly those new to the asset class. As such, Abbott recommends that ARMB remain flexible with respect to commitment sizes, which will provide the portfolio the widest possible access to high-quality private equity partnerships. Subject to an acceptable pipeline of opportunities, Abbott will seek to prudently commit capital on ARMB's behalf at an average annual level of \$157 million over the next five years. We note, however, that the fundraising market is cyclical and no assurances can be made that the stated commitment goals will be attained in any given year.

#### III. DIVERSIFICATION - SEE STAFF SUMMARY

#### IV. MONITORING

#### A. Specific situations being monitored:

Abbott has made 155 commitments (primary and secondary) to 142 partnerships on behalf of ARMB as of December 31, 2011. Abbott actively monitors these funds on an ongoing basis.

Among the partnership groups in ARMB's portfolio, many have advisory or valuation committees. Abbott serves on a majority of these committees, which generally meet formally two to four times per year. Abbott also seeks to attend each annual meeting held for partnerships in the ARMB portfolio. Abbott regularly visits general partners in their offices as part of our ongoing due diligence, and general partners frequently visit Abbott to provide us with updates. Outside of formal meetings, Abbott speaks to general partners on a regular basis to deepen our understanding of the portfolio investments as well as the dynamics of the general partner groups. This process enables Abbott to make informed decisions regarding whether groups in the portfolio should be supported in the future. Abbott has periodic conference calls with ARMB staff to review and discuss current issues affecting the portfolio.

### **V. EXITING**

#### A. Pending distributions or liquidations:

Following ARMB's sharply increased liquidity in 2010, distribution activity continued to improve in 2011 as the economy stabilized and debt and equity markets were accessible for most of the year. While the equity markets faced severe volatility in the second half of the year, markets appear to be steadying and the U.S. economy has not shown much impact from the market turbulence. Increased stability engenders optimism for continued positive activity for the upcoming year.

#### B. Any other relevant considerations relating to exiting ARMB's investments:

In 2011, ARMB received cash distributions of \$140.8 million compared to \$102.9 million received in 2010. During 2011, ARMB also received securities valued at \$5.9 million with a cost basis of \$3.9 million. Distributed stock liquidated in 2011 (including distributed stock held as of December 31, 2010 pending sale or settlement) was converted into net cash proceeds of \$5.9 million during 2011. In aggregate, ARMB ultimately received \$146.7 million in net cash proceeds<sup>2</sup> in 2011.

<sup>&</sup>lt;sup>2</sup> Net of related brokerage commissions, fees and expenses and any gain or loss realized upon the sale of distributed stock.

### VI. SUMMARY

Private equity activity was relatively robust in 2011 as both fundraising, investment pace and liquidity continued to rebound following the Great Recession. Supported by the improving industry dynamics, Abbott closed on 12 primary commitments on ARMB's behalf during the year totaling \$108.6 million. The ARMB portfolio enjoyed a 35% increase in net cash proceeds received in 2011, to \$146.7 million, which followed a 205% jump in net cash proceeds received in 2010. The healthy market environment helped nudge ARMB's estimated portfolio net IRR to 8.4% at December 31, 2011, an increase of 64 basis points versus the prior year. At 2011 year-end, the plan's estimated NAV of \$696.5 million was approximately \$61.9 million above the year-end 2016 NAV Target.

In 2012, Abbott will continue developing ARMB's strategic portfolio with a focus on committing larger dollar amounts to top-tier private equity partnerships, while retaining the flexibility to commit lesser amounts to certain opportunities should the situation warrant. As always, we will maintain our rigorous selection criteria with the goal of building a high-performing, diversified portfolio across all three board categories of private equity.



### Pathway Capital Management Annual Tactical Plan

#### **Pathway Portfolio Overview**

From the inception of the Pathway/ARMB private equity program in 2002 through December 31, 2011, Pathway committed \$1.2 billion to 92 private equity partnerships across 47 managers on behalf of the Alaska Retirement Management Board (ARMB). Of the \$1.2 billion committed, \$942 million had been drawn and invested, and \$547 million had been received in distributions, as of year-end 2011. In the program's 10-year history to December 31, 2011, the portfolio has produced a total value of \$1.3 billion, which represents 135% of cumulative contributions, and has generated a since-inception net IRR of 12.1%.

The portfolio performed well in 2011, generating a gain of \$56.7 million and a return of 8.5% for the 1year period ended December 31, 2011. Notably, all four of the portfolio's core strategies posted positive results during the year. Following the severe decline in the equity and real estate markets and the shutdown of the credit markets in 2008, the portfolio has posted positive returns in 10 of the past 11 quarters, generating \$239.5 million in gains and driving a 360-basis-point improvement in the portfolio's since-inception net IRR.

Both contribution and distribution activity increased significantly during 2011. ARMB contributed \$127.2 million during the year, which represents a 26% increase over the \$100.8 million contributed in 2010 and the second consecutive year of increased contributions. Driven by robust M&A exit activity, \$137.7 million in distributions was received during 2011, a 68% increase from the \$81.9 million received in 2010. Notably, the \$137.7 million received in 2011 represents the highest annual total received by the portfolio since the inception of the program and helped mark the first year that the program had a positive net cash flow. Looking forward, strong distributions are expected to continue since several of the portfolio's top holdings have recently held public offerings.

#### 2011 Review

#### **Commitments**

Table 1 provides a summary of 2011 commitment activity by investment strategy compared with the 2011 Tactical Plan allocation targets. Pathway continued to maintain its rigorous due diligence process and selective investment criteria during 2011, reviewing 468 partnership opportunities before ultimately selecting just five to be included in the ARMB portfolio. As shown in the table, Pathway committed \$53.4 million on behalf of ARMB in 2011 and was within the target ranges for each investment strategy.

Pathway reviewed a large number of opportunities during the year but did not identify a sufficient number of opportunities that met its strict investment criteria. Rather than compromise its disciplined process and highly selective approach, Pathway elected not to commit the full allocation during the year. As such, commitment activity fell below the annual target of \$125 million.

1. NOTE: Performance is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this report, 76 of the portfolio's 89 active partnerships had provided year-end data.

Table 1. ARMB's 2011 Private Equity Activity vs. 2011 Annual Tactical Plan

|                        | 20                     | 11 Plan   | 2011 Actual |                             |  |
|------------------------|------------------------|-----------|-------------|-----------------------------|--|
| Investment<br>Strategy | No. of<br>Partnerships |           |             | Total Commitments<br>(\$MM) |  |
| Buyouts                | Up to 6                | Up to 85  | 2           | 30.3                        |  |
| Venture Capital        | Up to 6                | Up to 70  | -           | -                           |  |
| Special Situations     | Up to 3                | Up to 30  | 3           | 23.1                        |  |
| Restructuring          | Up to 3                | Up to 25  | -           | -                           |  |
| Subordinated Debt      | -                      | -         | -           | -                           |  |
| Total                  | Up to 14               | Up to 125 | 5           | 53.4                        |  |

Note: Amounts may not foot due to rounding

ARMB committed \$30.3 million to two buyout-focused partnerships during the year (BC Capital IX and Quad-C VIII), both of which represent new manager relationships. In terms of geographic segmentation, BC Capital IX will focus on opportunities in Europe and Quad-C VIII will focus on opportunities in the United States. Also during the year, ARMB committed \$23.1 million to three special situation funds, two of which (Summit GE VIII and Thoma Bravo X) represent new manager relationships. Summit GE VIII (\$15.0 million commitment) will pursue investments in profitable, emerging growth companies in the technology, healthcare, financial services, and consumer products sectors. Thoma Bravo X (\$4.3 million commitment) will make platform investments primarily in companies within the software and services sectors. The third special situation fund, EnCap VIII Coinvest (\$3.9 million commitment), will co-invest with EnCap VIII, another partnership in the ARMB portfolio, in investments in the oil and gas industry. ARMB did not make any new investments in restructuring/distressed partnerships or venture capital partnerships during the year, which was reflective of the dearth of high-quality opportunities in these investment strategies during the year.

### **Performance**

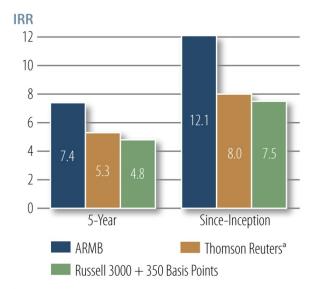
For the 1-year period ended December 31, 2011, the ARMB portfolio generated a net gain of \$56.7 million and a return of 8.5%. The portfolio posted positive performance in three of the four quarters during the year, and gains were relatively broad-based, coming from all strategies, multiple vintages, and numerous partnerships. In total, 62 of the portfolio's 89 active partnerships had generated 1-year gains as of December 31, 2011, of which 26 had generated gains in excess of \$1.0 million.

The portfolio's buyout partnerships accounted for the majority of gains by strategy, collectively increasing in value by \$25.7 million and generating a return of 7.5% during the year ended December 31, 2011. In addition, the portfolio's venture capital partnerships performed particularly well in 2011, generating a 1-year return of 13.9%, which represents the highest 1-year return of all strategies in the portfolio. On a vintage year basis, eight of the portfolio's 11 vintage years posted positive performance, and the 2005–2007 vintage years accounted for \$45.6 million, or 80.4%, of the portfolio's total 1-year gains.

The portfolio continues to post strong long-term performance relative to public and private equity benchmarks. As shown in figure 1, the portfolio outperforms its public benchmark (Russell 3000 plus 350 basis points) on a dollar-weighted basis for both the 5-year and since-inception time horizons, exceeding the benchmark by 460 basis points for the since-inception horizon. The portfolio also outperforms the Thomson Reuters pooled horizon returns for 2001- through 2011vintage private equity funds over both time horizons, exceeding the benchmark by 410 basis points for the since-inception horizon. At the partnership level, the portfolio's mature vintages (2001–2006) continued to perform well: five of the six generations exceeded their upper quartile vintage year benchmarks, and all six generations exceeded their median benchmarks. December 31, 2011.<sup>2</sup>

Figure 1. ARMB Performance vs. Private and Public Market Benchmarks

At December 31, 2011

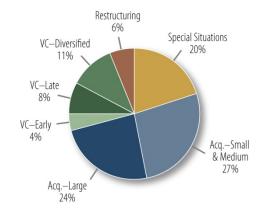


<sup>&</sup>lt;sup>a</sup>Thomson Reuters All Regions All Private Equity pooled horizon returns for 2001- through 2011-vintage funds as of September 30, 2011, the most-recent data available.

#### Diversification

Pathway believes that diversification across various metrics, including time, investment strategy, industry, and geographic region, can reduce portfolio risk. ARMB's portfolio has been constructed with these metrics in mind and is currently well diversified: the portfolio consists of 92 partnerships across 47 managers and of more than 1,400 current underlying portfolio companies, as of December 31, 2011. Figure 2 illustrates the current diversification of ARMB's private equity portfolio by investment strategy at the partnership level, based on partnership market value plus unfunded commitments through December 31, 2011.

Figure 2. Investment Strategy Diversification



Note: Based on partnership market values and unfunded partnership commitments through December 31, 2011.

<sup>2.</sup> The portfolio's vintage year performance as of December 31, 2011, compared with Thomson Reuters All Regions All Private Equity benchmarks as of September 30, 2011 (the most-recent data available).

### **Buyouts & Special Situations**

As intended, the largest portion of the ARMB portfolio has been invested in acquisition partnerships, which currently represent 51% of total exposure (partnership market value plus unfunded commitments). This exposure falls within the recommended target range of 30%−60%. The acquisitions strategy is further diversified by industry and regional focus, as well as by transaction types and sizes. The portfolio currently consists of commitments to 22 partnerships that target small- and mid-cap companies, and to 19 partnerships that target large-cap companies (i.e., having enterprise values over \$1 billion). Thirteen of the acquisition partnerships focus primarily on investments across various countries within Western Europe. Pathway committed \$30.3 million to two acquisition funds during the year—€1.3 million (\$15.3 million) to BC Capital IX and \$15.0 million to Quad-C VIII—both of which represent new manager relationships for the portfolio.

ARMB's special situation investments currently represent 20% of the total portfolio and are also within Pathway's recommended target range. The special situations strategy consists of 20 partnerships of varying sizes and with different areas of focus: 11 that utilize industry-focused approaches, seven that implement multiple investment strategies, and two that specialize in turnaround opportunities. During the year, Pathway made commitments to three special situation partnerships: \$15.0 million to Summit GE VIII (a new manager relationship), \$4.3 million to Thoma Bravo X (a new manager relationship), and \$3.9 million to EnCap VIII Coinvest (an existing manager relationship).

The portfolio's buyout and special situation partnerships generated a combined return of 8.1% during the year ended December 31, 2011, and collectively accounted for \$34.3 million of the portfolio's \$56.7 million in 1-year gains. The portfolio's buyout and special situation partnerships also showed a significant increase in distribution activity during 2011, returning \$71.6 million and \$29.4 million, respectively, which represents a 53% and 159% increase, respectively, from their 2010 distribution levels. Notably, in 2011, the portfolio's special situation partnerships distributed their highest annual total in the history of the program. Over longer time horizons, ARMB's buyout and special situation partnerships continue to perform well, collectively generating a 5-year return of 6.6% and a since-inception return of 11.8%.

#### **Venture Capital**

As of December 31, 2011, the ARMB portfolio included 22 venture capital partnerships that utilize a variety of early-, late-, and multistage investment strategies. These partnerships represented 23% of the portfolio's total exposure, which is comfortably within its recommended target range of 15%–40%. While Pathway continued to focus on selectively adding new manager relationships and increasing commitments to existing managers during the year, no opportunities were identified that met its selective investment criteria.

ARMB's venture capital partnerships posted the strongest 1-year performance (on a returns basis) of any of the investment strategies in the portfolio, generating a 13.9% return over the year ended December 31, 2011. This performance was driven by the portfolio's eight late-stage-focused partnerships, which accounted for 51% of the \$20.3 million in gains generated by the strategy over the period and which posted a 1-year return of 20.2%. Distribution activity was also strong during the year: a record \$21.4 million was received, which represents a 33% increase from the strategy's previous record amount of \$16.1 million received in 2010. The portfolio's venture capital partnerships have generated 5-year and since-inception returns of 9.7% and 10.0%, respectively.

### Restructuring

As of December 31, 2011, the portfolio contained nine distressed debt partnerships, which accounted for 6% of the total portfolio—the same as in 2010. These partnerships target debt or other securities of distressed or troubled companies and are generally less correlated to traditional buyout and venture capital investments. Pathway did not identify any restructuring/distressed partnerships that met its investment criteria during 2011, and thus did not add any new partnerships within the strategy during the year.

The portfolio's distressed debt partnerships generated a 1-year return of 3.7% in 2011 (in 2010, these partnerships generated a 1-year return of 17.6%). The strategy's somewhat muted performance during the year is attributable to the passing of the distressed cycle related to the financial crisis and the continued stabilization of the economic environment. Although performance within this strategy compared less favorably with that of recent years, distributions were strong in 2011; the portfolio's distressed debt managers were able to take advantage of stabilizing credit markets and began liquidating fully priced positions. A total of \$15.2 million was received during 2011, which represents a 97% increase from 2010 and the strategy's highest annual distribution total since the inception of the program. The restructuring strategy continues to perform well over the long term, generating a since-inception net IRR of 22.9%, as of December 31, 2011.

#### **International**

Pathway has diversified ARMB's portfolio by geographic region by committing to partnerships that target a variety of regions outside the United States. As of December 31, 2011, the ARMB international portfolio comprised 14 partnerships (13 acquisition funds and one special situation fund) across seven managers focused on Europe. The portfolio's international exposure represented 13% of total exposure (at December 31, 2011) and was within the portfolio's long-term target allocation range of 0%−35%. Pathway added one international partnership to the portfolio during 2011, which also represented a new manager relationship: BC Capital IX (€1.3 million commitment).

Collectively, the portfolio's 14 international-focused funds performed well during the year ended December 31, 2011, posting a 7.1% return (including currency exchange-rate fluctuations). These partnerships produced a since-inception return of 8.2%, as of December 31, 2011.

#### 2012 Investment Plan

In 2012, Pathway will continue to further expand and diversify ARMB's portfolio, adding commitments to both existing managers and new managers that meet Pathway's strict investment criteria and that complement the existing portfolio. Pathway's objective for 2012 is to target commitments of \$125 million in up to 14 partnerships, subject to the availability of high-quality investment opportunities. Pathway expects to commit between \$10 million and \$20 million per partnership. Consistent with its approach to date, Pathway will focus primarily on newly formed limited partnerships but will also selectively consider secondary partnership interests. ARMB's 2012 Tactical Plan is summarized in table 2.

Table 2. ARMB's 2012 Annual Tactical Plan

By Strategy

| Investment Strategy | No. of Partnerships | Total Commitments (\$MM) |
|---------------------|---------------------|--------------------------|
| Buyouts             | Up to 6             | Up to 85                 |
| Venture Capital     | Up to 6             | Up to 70                 |
| Special Situations  | Up to 3             | Up to 30                 |
| Restructuring       | Up to 3             | Up to 30                 |
| Subordinated Debt   | None                | None                     |
| Total               | Up to 14            | Up to 125                |

When selecting partnerships for the ARMB portfolio, Pathway will continue to follow an opportunistic investment philosophy while maintaining its disciplined investment process and rigorous selection criteria to ensure that each partnership is of the highest quality. Because Pathway seeks only the highest-quality investment opportunities in the market, the amount committed to any one strategy may vary from year to year depending on what opportunities are perceived to be the most attractive at the time. Under no

circumstance will Pathway commit ARMB's capital to a partnership that does not meet its high-quality standards.

#### 2012 Plan to Date

Through March 31, 2012, Pathway has committed \$20 million on behalf of ARMB to two partnerships: \$10 million to Canaan IX (an early-stage venture capital fund focused on the information technology and healthcare industries) and \$10 million to Centerbridge SCP II (a distressed debt fund focused on noncontrol investments). These commitments, which closed in January and March, respectively, both represent existing manager relationships for ARMB. Pathway anticipates that the flow of new opportunities will be robust for the remainder of 2012. Currently, Pathway has identified a number of potential commitments to funds, including seven funds being raised by existing general partners and several funds from new general partners. It is too early, however, to determine whether these funds will be included in ARMB's portfolio in 2012; some may not meet Pathway's rigorous investment criteria and others may postpone fundraising until the following year, depending on market conditions and investment pace.

### **Monitoring**

Pathway's goals in monitoring ARMB's private equity portfolio are (1) to protect the portfolio's investments by reducing the occurrence of negative events within the portfolio; (2) to take full advantage of the rights offered to ARMB through its limited partnership agreements; and (3) to enhance the portfolio's returns. In 2012, Pathway will continue to fulfill its role as an active investor by maintaining an active dialogue with general partners, attending regular meetings, and representing ARMB on advisory boards. Pathway will continue to monitor the investment pace of the portfolio and the partnerships' adherence to their stated investment strategies to ensure that the investments stay within the guidelines set forth by ARMB. Pathway will also continue to closely monitor the compliance of ARMB's partnerships with regard to ASC 820 (formerly SFAS 157) accounting standards.

Pathway will keep ARMB informed of developments in the portfolio by maintaining regular contact with ARMB staff and by providing quarterly reports on the performance and status of ARMB's private equity investments, as well as through Pathway's Online Management System (POMS<sup>TM</sup>), which provides a database of ARMB investments that is regularly updated with cash flows, market values, portfolio company valuations, and performance measurements.

#### **Exiting**

Distribution activity was particularly strong during 2011: the portfolio's partnerships distributed \$137.7 million, which represents a 68% increase from the prior year and the highest level of annual distributions received since the portfolio's inception. Notably, this activity was strong throughout the year and was spread across all strategies as a result of general partners taking advantage of strong exit markets in liquidating mature positions. Additionally, three of the portfolio's top four quarterly distribution totals since inception occurred in 2011. All strategies, with the exception of acquisitions, posted their highest annual distribution totals during the year.

### **Summary**

Over the past 10 years, Pathway has developed a strong foundation for its portion of ARMB's private equity portfolio. In order to continue the development of the portfolio, Pathway recommends that ARMB adopt the following 2012 Tactical Plan:

- Target commitments of \$125 million during the 2012 calendar year, subject to the availability of high-quality investment opportunities.
- Invest up to \$20 million per partnership in up to 14 partnerships during 2012, in opportunities from both existing managers and new managers. Investments will typically range between \$10 million and \$20 million; however, Pathway may invest smaller amounts in highly sought-after, oversubscribed funds if there is a strong likelihood that ARMB will be able to commit a larger amount in these general partners' next funds.
- Continue to adhere to the long-term target allocation ranges by strategy (buyouts, 30%–60%; venture capital, 15%–40%; and special situations, 20%–40%<sup>3</sup>) and by geographic region (up to 35% in international partnerships), while maintaining a flexible posture in order to invest in only the highest-quality partnerships.

Pathway will continue to maintain a highly selective approach, with an emphasis on identifying cohesive management teams that possess significant investment experience and that have demonstrated strong performance across multiple business and economic cycles.

<sup>3.</sup> Includes restructuring and distressed debt partnerships.

### **Pathway Capital Management**

**Mandate**: Invest in private equity limited partnerships to achieve superior long-term rates of return and portfolio diversification.

Hired: March 2002

| Firm Information  | Investment Approach   | Total ARMB Mandate & Fees   |
|---|---|---|
| Founded in 1991, Pathway creates and manages private equity separate accounts and funds of funds for institutional investors worldwide. Pathway manages capital on behalf of some of the largest corporate and public pension plans, government entities, and financial institutions around the globe. The firm manages assets of \$24.2 billion and since its formation; the firm has committed over \$50 billion to more than 300 private equity partnerships.  Pathway is registered as an investment advisor with the SEC in the United States and as a portfolio manager and exempt market dealer in Ontario, Quebec, and Saskatchewan, Canada. Pathway's wholly owned UK subsidiary is regulated in the UK by the Financial Services Authority.  Key Executives:  Al Clerc, Senior Managing Director Jim Chambliss, Managing Director Canyon Lew, Senior Vice President | Pathway's decision-making process uses a team approach; no one individual has authority to make decisions regarding portfolio management without the input of other senior professionals.  Final investment decisions are made by the Investment Committee comprised of four senior managing directors and four managing directors.  Pathway is extremely selective in choosing private equity investment funds. Every partnership must met rigid standards regarding the overall quality of the investment opportunity, such as:  Target markets that can support private equity investing; Long-term and proven private equity business model; Stable management team operating under a consistent firm culture; Proven access to high-quality investment opportunities and resources; Strong track record. | Assets Under Management: Commitments: \$1,245.3 million Market Value: \$727.0 million  Fee Schedule: 2012 \$2,230,000 2013 \$2,260,000 2014 \$2,290,000 |
|   | <b>Benchmark:</b> Russell 3000 +350 basis points and the Thomson Reuters vintage year peer comparison.  |   |

### Concerns:

### **Performance**

The since inception internal rate of return (IRR) for Pathway's ARMB portfolio is 12.1%, which compares favorably with the public market equivalent return for the Russell 3000 of 3.8%.

In Callan's December 2011 vintage year comparison of the Pathway portfolio and the Thomson Reuters database for the seven years from 2001 through 2007, the Pathway portfolio is in the top quartile for 5 years and in the second quartile for 2 years.

Presentation Prepared For

# Alaska Retirement Management Board

**April 19, 2012** 







- Pathway Update
- Private Equity Environment
- 2011 Review & 2012 Tactical Plan
- Portfolio Update
- Summary
- Appendix



Pathway Update



### Pathway Overview

- Established 1991
- Assets Under Management—\$24.2 billion¹
- Global Investor Base—Institutions across North America, Europe, and Asia
  - Corporate Pension Funds
  - Financial Institutions
  - Public Pension Funds and Trusts
- Ownership—Independent, 100% employee owned
- Personnel 111 employees, including 35 investment professionals, supported by a deep team of legal, accounting, client services, information technology, and administrative personnel
- Locations—California Rhode Island London Tokyo²
- Global Private Equity Specialist—Pathway creates specialized private equity funds for institutional investors.

SEC-Registered • FSA-Regulated

<sup>1.</sup> Represents roll-forward market value plus undrawn capital at December 31, 2011.

<sup>2.</sup> Strategic alliance with Tokio Marine Asset Management, a Japanese investment adviser.



Private Equity Environment



### Overview

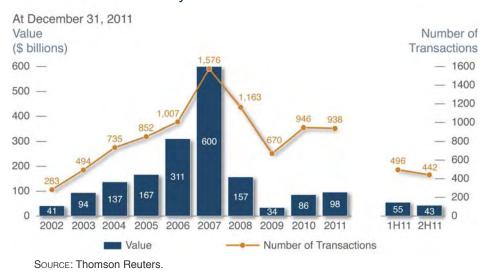
- M&A exit markets for private equity—backed companies were strong in 2011 despite significant volatility in the financial markets.
- U.S. debt markets have been robust since the end of 2011. European high-yield market is recovering, although European bank loan market remains constrained.
- Pace of new buyout investment activity declined in 2H11, but overall trend remains positive.
- Default rates remain at extremely low levels due to stable operating performance and strength in the credit markets.
- Fundraising market is recovering as a result of increasing distributions, performance, and investment activity.
- Overall market sentiment in private equity has become more positive in recent months.



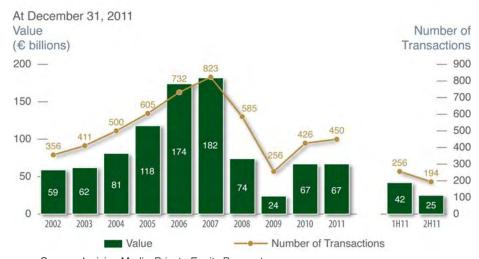
### Global Buyout-Related Investment Activity Declined in 2H11

- Market volatility eroded confidence and negatively impacted deal-making activity in the second half of 2011.
  - Credit markets became more restrictive in 2H11, particularly in Europe, which further impacted new investment activity.
  - Continued volatility and/or weakening in global economic conditions may lead to attractive opportunities for general partners with capital to invest.
- Overall trend in acquisitions-related investment activity remains positive.
  - GPs took advantage of the large number of attractive opportunities to invest capital following the financial crisis and global recession: transaction value increased by 150% in 2010 over the prior year.
  - Notable acquisitions-related investment trends include corporate carveouts (RAC/Aviva, Capsugel/Pfizer, Taylor Wimpey); energy (Cheniere, El Paso E&P Assets, Samson); restructuring/distressed opportunities (Alinta, Innkeepers); and public-to-private buyouts (PPD, Emdeon, Blackboard, Immucor, BJ's Wholesale, SRA International).
- Purchase price multiples have increased from 2009 lows but remain below prior cycle highs.
  - Average purchase price multiple in 2011 was 8.8 times EBITDA (it was 9.7 in 2007 and 7.7 in 2009), according to S&P LCD.

### U.S.-Based Buyout Transaction Value & Volume



### European Buyout Transaction Value & Volume



Source: Incisive Media Private Equity Barometer.



### High Level of Buyout-Backed M&A and IPO Exit Activity since the Credit Crisis

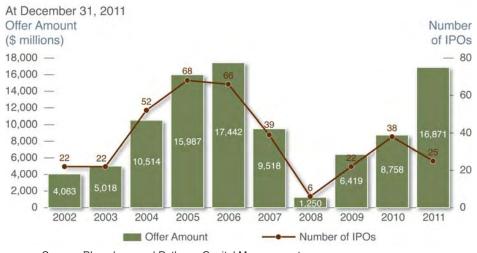
- Buyout industry has performed well coming out of the credit crisis.
  - The 1-year return for buyout funds worldwide was 11.5% as of September 30, 2011; MSCI World index was -5.5%.
  - Opportunistic investments made during the crisis have begun to generate liquidity for GPs (e.g., BankUnited, Skype).
- Strong level of private equity—backed M&A exits as a result of strategic acquirers with record-high cash balances opportunistically seeking acquisitions to drive growth and expand product offerings.
  - Notable examples include Caiman Energy (\$2.5bn), Cordillera (\$2.8bn), NDS Group (\$5.0bn), Liberty Dialysis (\$1.7bn), Talaris (\$1.0bn), Solo Cup (\$1.0bn), Insight Communications (\$3.0bn), Nycomed (\$13.7bn), Skype (\$8.6bn), and Taminco (\$1.6bn).
- IPO markets have been receptive to private equity—backed offerings.
  - Buyout-backed companies raised \$16.9 billion in 2011, just short of the all-time high of \$17.4 billion raised in 2006.
  - Notable examples include Dunkin' Brands (\$0.4bn), Glencore International (\$10.0bn), Kosmos Energy (\$0.6bn), HCA (\$4.4bn), Nielsen (\$1.9bn), BankUnited (\$0.9bn), and Kinder Morgan (\$3.3bn).

### Buyout-Backed Exits from M&A



Source: Pathway Capital Management and Thomson Reuters.

### **Buyout-Backed IPO Issuance**



Source: Bloomberg and Pathway Capital Management.



### Venture Capital Industry Fundamentals Continue to Improve

- Recent industry performance has been attractive, driven by strong exit markets for venture-backed companies in 2011.
  - Established technology and life sciences companies have been actively acquiring VC-backed companies to drive growth and expand their product offerings.
    - Recent acquisitions of VC-backed companies include OMGPOP (\$200mm), Seismic Micro-Technology (\$500mm), PayFlex (\$202mm), Advanced BioHealing (\$750mm), ITA Software (\$700mm), Quidsi (\$540mm), and Tiny Prints (\$333mm).
  - In 2011, VC-backed companies raised \$9.4 billion in 52 offerings; in 2010, \$6.7 billion was raised in 69 offerings.
- Venture capital industry has been cash flow negative: investment activity has outweighed fundraising activity each year since 2007.
- Capitalization of the industry has decreased significantly since reaching a peak in 2007.
- Pace of technological change and innovation will continue to drive opportunities over the long term; however, large disparity in performance among venture capital managers warrants continued emphasis on selectivity.

### Venture-Backed Exits



SOURCE: NVCA, Bloomberg, and Pathway Capital Management.

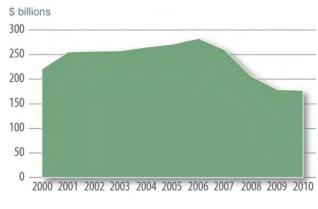
aRepresents the total number of transactions with disclosed values.

U.S. Venture Capital Fundraising & Investment Activity



Source: PricewaterhouseCoopers/NVCA MoneyTree<sup>TM</sup> Report, based on data from Thomson Reuters.

### U.S. Venture Capital Industry Assets Under Management



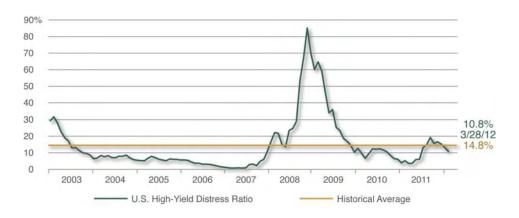
Source: NVCA.



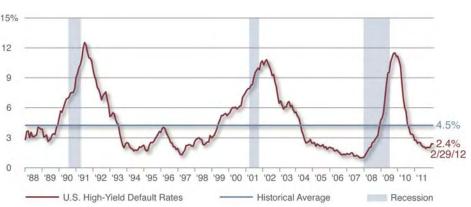
### Default Rates Remain at Historically Low Levels

- Traditional distressed debt opportunity set (e.g., corporate bonds, bank loans) is a fraction of what it was in 2009.
  - Default rates were 2.4% as of February 2012 vs. prior cycle peak of 11.5% in November 2009.
  - Dollar value of global defaulted debt was \$76 billion in 2011 vs. \$628 billion in 2009.
  - Companies have exhibited stable operating performance and have benefitted from strong credit markets in the U.S.
- High-yield distress ratio has declined since reaching a 2-year high of 19.3% in October 2011.
  - Distress ratio (percentage of bonds with spreads of 1,000 bps or higher over U.S. Treasuries) was 10.8% as of March 2012.
- Many distressed debt managers are anticipating an increase in investment opportunities as a result of Europe's debt crisis.
  - Investment activity in the region to date has been limited.

### U.S. High-Yield Distress Ratio



U.S. High-Yield Default Rate



Source: S&P Ratings Direct.

Source: S&P Ratings Direct and National Bureau of Economic Research.

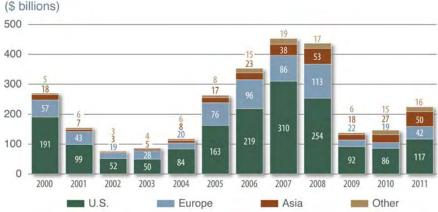


### Fundraising Market Is Recovering

- Outlook for fundraising market is improving as a result of increasing industry performance, distributions, and investment activity.
- Private equity firms worldwide raised \$225 billion in 2011—a 53% increase over the prior year.
  - The year-over-year increase was driven by a 67% increase in buyout-focused fundraising.
  - All major substrategies except distressed debt showed increased fundraising activity in 2011.
- Private equity funds that focus on emerging markets are showing relative strength compared with funds that focus on developed markets.
  - Private equity funds focused on Asia and Latin America accounted for 29% of worldwide fundraising in 2011.
- Distressed debt fundraising, which peaked at 14% of the worldwide total in 2009, accounted for just 3% of worldwide fundraising in 2011.

### Worldwide Private Equity Fundraising

By Region At December 31, 2011 Amount Raised



Source: Thomson Reuters.

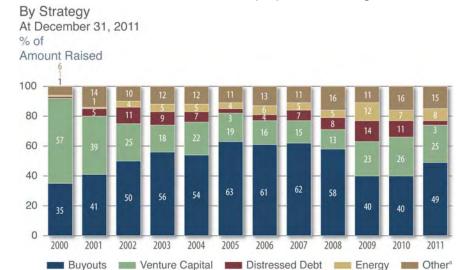
Notes: Fundraising amounts are based on net amounts raised, which are adjusted for fundsize reductions.

Comprises buyout, venture capital, distressed and subordinated debt, energy, infrastructure, and other fund strategies.

Amounts may not foot due to rounding.

Data is continuously updated and is therefore subject to change.

### Worldwide Private Equity Fundraising



Source: Thomson Reuters

Notes: Fundraising amounts are based on net amounts raised, which are adjusted for fund-size reductions.

Amounts may not foot due to rounding.

Data is continuously updated and is therefore subject to change.

<sup>a</sup>Comprises subordinated debt, infrastructure, special situations, and other fund strategies not classified as either venture capital— or buyout-focused.



# 2011 Review & 2012 Tactical Plan



### 2011 Tactical Plan & Results

|                        | Plan  | Actual                                 |
|------------------------|---|--|
| Commitments            | \$125 million   | \$53.4 million                         |
| Number of Partnerships | Up to 14 partnerships   | 5 partnerships                         |
| Size of Investments    | \$10–\$20 million   | \$10.7 million avg. commitment         |
| Investment Strategies  | Venture Capital, Buyouts, Special Situations, and Restructuring | Buyouts (2) and Special Situations (3) |

|                    | 2            | 2011 Plan                    | 2011 Actual  |                  |  |
|--------------------|--------------|------------------------------|--------------|------------------|--|
| Strategy           | No. of Psps. | Targeted<br>Commitments (MM) | No. of Psps. | Commitments (MM) |  |
| Buyouts            | Up to 6      | Up to \$85                   | 2            | \$30.3           |  |
| Venture Capital    | Up to 6      | Up to \$70                   | _            | _                |  |
| Special Situations | Up to 3      | Up to \$30                   | 3            | \$23.1           |  |
| Restructuring      | Up to 3      | Up to \$25                   | -            | _                |  |
| Total              | Up to 14     | \$125                        | 5            | \$53.4           |  |

Note: Amounts may not foot due to rounding.



### ARMB 2012 Annual Tactical Plan

### By Strategy

| Strategy           | No. of<br>Partnerships | Total<br>Commitments<br>(MM) | 2012 Commitments<br>to Date <sup>a</sup><br>(MM) |
|--------------------|------------------------|------------------------------|--|
| Buyouts            | Up to 6                | Up to \$85                   | \$0.0  |
| Venture Capital    | Up to 6                | Up to \$70                   | \$12.9 <sup>b</sup>                              |
| Special Situations | Up to 3                | Up to \$30                   | \$0.0  |
| Restructuring      | Up to 3                | Up to \$30                   | \$20.0°  |
| Total              | Up to 14               | Up to \$125                  | \$32.9   |

<sup>&</sup>lt;sup>a</sup>Represents fund closings and pending commitments that have been approved by Pathway's Investment Committee through April 15, 2012.

- Adhere to target ranges by strategy and geographic region over the long term, while maintaining flexibility over the short term.
- Pathway anticipates that the flow of new opportunities will be robust for the remainder of 2012;
   opportunities include 7 funds being raised by existing general partners in the portfolio.

<sup>&</sup>lt;sup>b</sup>Represents a commitment to Canaan IX and a pending commitment to a diversified-stage venture capital fund.

<sup>&</sup>lt;sup>c</sup>Represents a commitment to Centerbridge SCP II and a pending commitment to a control-oriented distressed debt fund.

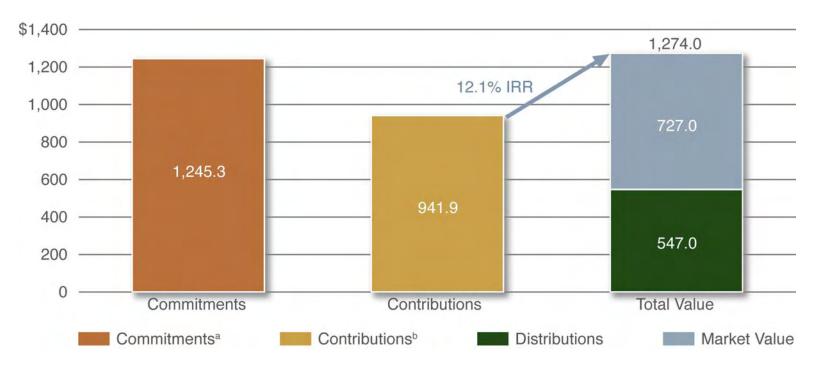






### Financial Summary

At December 31, 2011 (\$ in millions)



Inception: 2002 Partnerships: 92 Managers: 47 Average Age: 3.9 Years

Note: Performance is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this presentation, 76 of the portfolio's 89 active partnerships had provided year-end data.

<sup>&</sup>lt;sup>a</sup>Commitments to non-USD-denominated partnerships are accounted for by multiplying unfunded commitments by the quarter-ending exchange rate, then adding the result to cumulative capital contributions, causing commitments to non-USD-denominated partnerships to fluctuate quarterly.

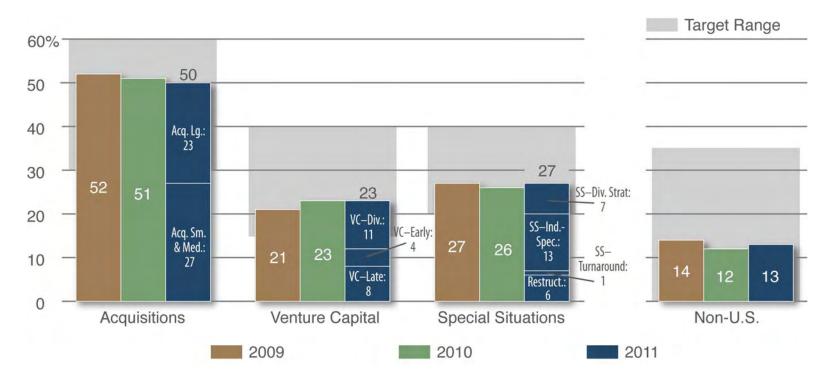
<sup>&</sup>lt;sup>b</sup>Includes capital contributed for management fees called outside the total commitment.



### **Investment Strategy Diversification**

Partnership Market Value plus Unfunded Commitments

At December 31, 2011



Each investment strategy is within its long-term allocation target range, as of December 31, 2011.

Note: Based on partnership market values and unfunded partnership commitments at September 30, plus new commitments made during the fourth quarter of each year.

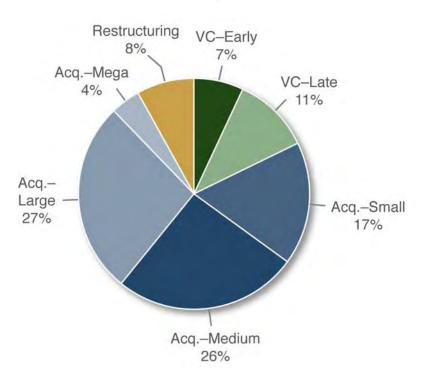


### Portfolio Diversification by Strategy & Industry

### Company Market Value—1,441 Investments

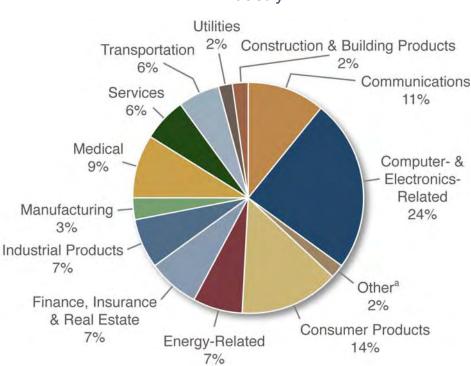
At September 30, 2011

### Strategy



Notes: Acquisition substrategies are based on the following ranges of total enterprise values: Mega >\$10 billion, Large \$1-\$10 billion, Medium \$200 million-\$1 billion, and Small <\$200 million. Excludes investments for which the general partners have not provided investment strategy classifications. These investments account for less than 0.1% of total portfolio market value.

### Industry



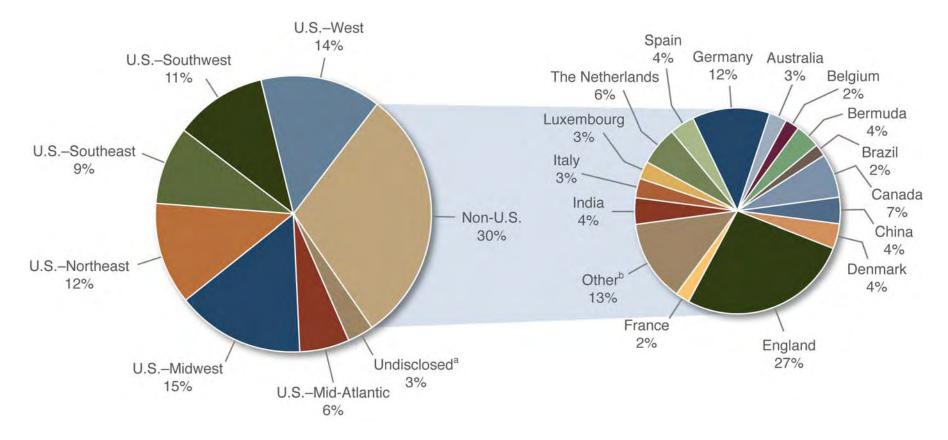
<sup>a</sup>Comprises agriculture-, forestry-, and fishing-related companies, as well as investments for which the general partners have not provided industry classifications.



### Portfolio Diversification by Geographic Region

### Company Market Value—1,441 Investments

At September 30, 2011



<sup>&</sup>lt;sup>a</sup>Comprises investments for which geographic classifications have not been provided by the general partners.

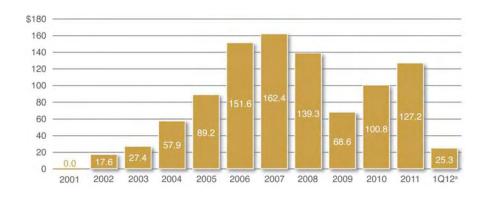
bComprises regions that each account for less than 2% of the portfolio's non-U.S. market value: Austria, Bahamas, British Virgin Islands, Cayman Islands, Czech Republic, Greece, Hong Kong, Hungary, Israel, Japan, Mauritius, Norway, Philippines, Poland, Republic of Ireland, Russian Federation, Singapore, Slovenia, South Korea, Sweden, Switzerland, Taiwan, Turkey, and Ukraine.



### **Contribution & Distribution Activity**

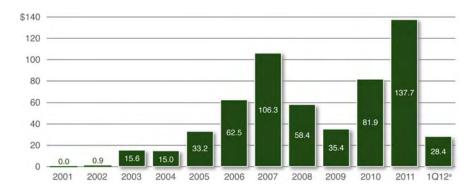
At March 31, 2012 (\$ in millions)

### **Annual Contributions**



- ARMB contributed \$127 million in 2011, an increase of 26% from the \$101 million contributed in 2010.
- The portfolio's acquisition- and venture capital—focused partnerships collectively accounted for 79% of total 2011 contributions.

### **Annual Distributions**



- The \$138 million distributed by ARMB's partnerships in 2011 represents the largest annual distribution total since the portfolio's inception.
- Distribution activity exceeded contribution activity for the first time in 2011.
- All the portfolio's strategies experienced an increase in distribution activity over 2010 levels.

<sup>&</sup>lt;sup>a</sup>Data preliminary and subject to change.



### Year-over-Year Portfolio Performance

At December 31, 2011 (\$ in millions)

|              | No. of<br>Partnerships | Commitmentsa | Contributionsb | Market<br>Value | Distributions | Total<br>Value | Gain/<br>(Loss) | Since-Incep.<br>Net IRR |
|--------------|------------------------|--------------|----------------|-----------------|---------------|----------------|-----------------|-------------------------|
| Dec 31, 2011 | 92                     | \$1,245.3    | \$941.9        | \$727.0         | \$547.0       | \$1,274.0      | \$332.0         | 12.1%                   |
| Dec 31, 2010 | 87                     | 1,192.4      | 814.7          | 680.8           | 409.3         | 1,090.0        | 275.3           | 12.9%                   |
| YOY Change   | 5                      | \$52.9       | \$127.2        | \$46.2          | \$137.7       | \$183.9        | \$56.7          | -0.8%                   |

Notes: Performance at December 31, 2011 is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this presentation, 76 of the portfolio's 89 active partnerships had provided year-end data.

Amounts may not foot due to rounding

aCommitments to non-USD-denominated partnerships are accounted for by multiplying unfunded commitments by the quarter-ending exchange rate, then adding the result to cumulative capital contributions, causing commitments to non-USD-denominated partnerships to fluctuate quarterly.

- The ARMB portfolio performed well during the 1-year period ended December 31, 2011, generating a 1-year gain of \$56.7 million and a 1-year net return of 8.5%.
  - Positive investment performance was experienced across all the portfolio's various investment strategies.
  - Of the 79 partnerships in the portfolio active for more than 1 year, 61 generated positive 1-year returns; 26 of these 61 generated 1-year gains in excess of \$1.0 million.
  - The portfolio posted positive performance in 3 of the 4 quarters during the year.
  - The dollar-weighted return for the Russell 3000 index was 1.1% over this period.

<sup>&</sup>lt;sup>b</sup>Includes capital contributed for management fees called outside the total commitment.



## **Strong 1-Year Performers**

By 1-Year Gain

At December 31, 2011 (\$ in millions)

| Partnership     | VY   | 1-Year<br>Gain | 1-Year<br>IRR | S-I<br>IRR | Strategy                             |
|-----------------|------|----------------|---------------|------------|--------------------------------------|
| Carlyle IV      | 2005 | \$6.3          | 31.5%         | 11.5%      | Acquisitions-Large                   |
| Insight VI      | 2007 | \$5.8          | 44.0%         | 24.9%      | Venture-Late                         |
| JMI V           | 2005 | \$3.7          | 75.5%         | 26.2%      | Venture–Diversified                  |
| TCV VI          | 2006 | \$2.3          | 33.8%         | 11.4%      | Venture-Late                         |
| CVC European IV | 2005 | \$2.3          | 17.0%         | 11.8%      | Acquisitions-Large                   |
| Spectrum V      | 2005 | \$2.2          | 15.3%         | 12.5%      | Special Situations-Industry-Specific |
| Providence V    | 2005 | \$2.2          | 14.2%         | 5.8%       | Special Situations-Industry-Specific |
| Onex II         | 2006 | \$2.1          | 18.6%         | 10.3%      | Acquisitions–Medium                  |
| Wayzata II      | 2007 | \$2.0          | 13.6%         | 16.1%      | Debt-Distressed                      |
| Code V          | 2005 | \$1.8          | 9.6%          | 6.8%       | Acquisitions–Medium                  |

4 1/---



### Performance by Investment Strategy

At December 31, 2011 (\$ in millions)

|                         |                      |           |                |                 |                     |                                 | 1-Ye            | ear   |
|-------------------------|----------------------|-----------|----------------|-----------------|---------------------|---------------------------------|-----------------|-------|
| Investment<br>Strategy  | Commit. <sup>a</sup> | Contrib.b | Total<br>Value | Gain/<br>(Loss) | Since-Incep.<br>IRR | Total Value/<br>Paid-In Capital | Gain/<br>(Loss) | IRR   |
| Acquisitions-Large      | \$318.9              | \$266.2   | \$370.8        | \$104.6         | 13.5%               | 1.4x                            | \$16.0          | 9.6%  |
| Acquisitions-Sm. & Med. | 326.2                | 237.6     | 330.0          | 92.4            | 13.3%               | 1.4x                            | 9.7             | 5.5%  |
| Acquisitions-Total      | 645.1                | 503.8     | 700.8          | 197.0           | 13.4%               | 1.4x                            | 25.7            | 7.5%  |
| VC-Diversified          | 123.4                | 83.8      | 101.3          | 17.4            | 7.5%                | 1.2x                            | 7.3             | 10.5% |
| VC-Early                | 43.6                 | 31.6      | 35.6           | 3.9             | 4.6%                | 1.1x                            | 2.6             | 10.6% |
| VC-Late                 | 92.9                 | 72.2      | 103.2          | 31.0            | 14.4%               | 1.4x                            | 10.4            | 20.2% |
| VC-Total                | 259.9                | 187.7     | 240.0          | 52.3            | 10.0%               | 1.3x                            | 20.3            | 13.9% |
| Special Situations      | 257.5                | 171.1     | 216.0          | 44.9            | 7.6%                | 1.3x                            | 8.6             | 7.0%  |
| Restructuring           | 82.8                 | 79.3      | 117.2          | 37.9            | 22.9%               | 1.5x                            | 2.1             | 3.7%  |
| Grand Total             | \$1,245.3            | \$941.9   | \$1,274.0      | \$332.0         | 12.1%               | 1.4x                            | \$56.7          | 8.5%  |

Note: Performance is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this presentation, 76 of the portfolio's 89 active partnerships had provided year-end data.

Amounts may not foot due to rounding.

- Performance has been strong across multiple strategies; acquisitions accounted for the largest portion of the portfolio's total gain.
- Over the past year, all 4 of the portfolio's core strategies generated positive returns; the portfolio's venture capital partnerships generated the largest 1-year IRR.

<sup>&</sup>lt;sup>a</sup>Commitment amount will fluctuate quarterly in accordance with foreign currency exchange rates.

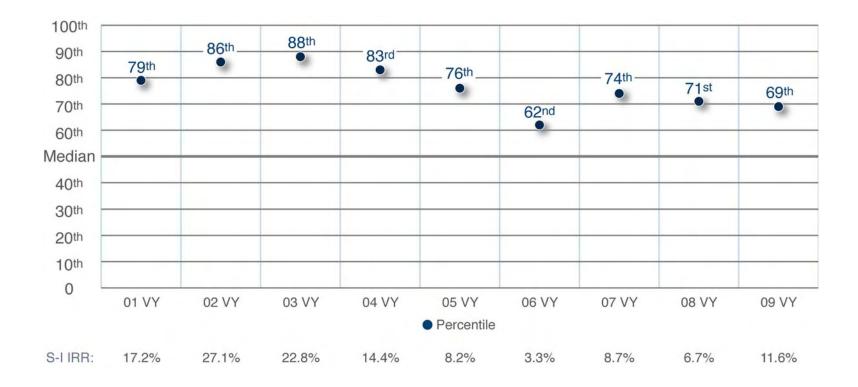
<sup>&</sup>lt;sup>b</sup>Includes outside management fees.



#### Vintage Year Performance vs. Thomson Reuters PE Benchmarks

At December 31, 2011

The portfolio outperforms the Thomson Reuters private equity industry benchmark in each vintage year.

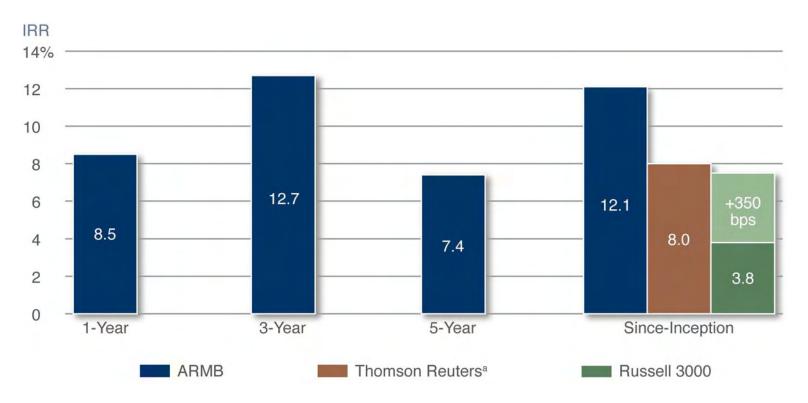


Notes: Vintage year percentile rankings based on Thomson Reuters September 30, 2011, All Regions All Private Equity return benchmarks. Performance is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this presentation, 76 of the portfolio's 89 active partnerships had provided year-end data.



#### Net Performance vs. Public & Private Market Indices

At December 31, 2011



Notes: The performance of the Russell 3000 and the Russell 3000 + 350 basis points was derived by applying ARMB's cash inflows and outflows to the index's quarterly returns.

Performance is based on the most-recent information provided by the general partners, adjusted for cash flows through December 31, 2011. As of the writing of this presentation, 76 of the portfolio's 89 active partnerships had provided year-end data.

<sup>&</sup>lt;sup>a</sup>Thomson Reuters September 30, 2011, pooled All Regions All Private Equity returns for 2001- through 2011-vintage funds.



#### Recent Significant Events within the ARMB Portfolio

#### Notable IPO Filings

















































## Summary



#### Summary

- Pathway's investment team is stable and experienced and continues to employ the same consistent, focused, and proven investment process.
- Private equity market conditions remain favorable as a result of stabilizing economic conditions, accommodative credit markets, and the reopening of M&A and IPO exit markets.
- The ARMB portfolio continues to perform well and is well diversified by strategy, manager, industry, and geographic region across 12 vintage years.
  - 1-year gain of \$57 million resulted in a 1-year net return of 8.5%.
  - Distribution activity reached record levels in 2011 and exceeded contribution activity for the first time.
  - The portfolio's long term performance remains strong: its since-inception return of 12.1% exceeds its public benchmark by over 450 basis points and its private equity benchmark by over 400 basis points.
- Pathway anticipates that the pipeline of high-quality, new investment opportunities will be robust for the remainder of 2012.



## Appendix



#### Biographies



James R. Chambliss Managing Director

Mr. Chambliss joined Pathway in 1994 and is a managing director in the California office. He is responsible for screening, analyzing, and conducting due diligence on private equity investment opportunities; negotiating and reviewing investment vehicle documents; and client servicing. Mr. Chambliss is a member of Pathway's Investment Committee and currently serves on the advisory boards and valuation committees of several private equity limited partnerships.

Mr. Chambliss received a BS in business administration, with an emphasis in finance, from Loyola Marymount University and an MBA from the University of Southern California.



Canyon J. Lew Senior Vice President

Mr. Lew joined Pathway in 2004 and is a senior vice president in the California office. Mr. Lew is responsible for investment analysis, due diligence, investment monitoring, performance analysis, client reporting, and client servicing.

Prior to joining Pathway, Mr. Lew worked for Fleet Fund Investors as an associate, where he monitored investments within Fleet Bank's private equity portfolio and reviewed new investment opportunities. Mr. Lew received an AB in economics and engineering from Brown University and an MS, with high honors, in investment management from Boston University.



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No representation is being made that a prospective investor will or is likely to have access to funds herein. The reference to such funds was made with the benefit of hindsight based on historical rates of return of such manager and on specific investments made by such funds. Accordingly, performance results of specified funds inevitably show positive rates of return or investment results.

#### **Relational Investors LLC**

Mandate: Large Cap Hired: 2005

#### **Firm Information Investment Approach Total ARMB Mandate & Fees** Relational's investment approach is Relational Investors LLC, a Delaware team oriented; the Investment **Assets Managed** limited liability company, is 100% owned Committee makes decisions based on by Relational Group LLC, owned 100% extensive experience and information by Relational Holdings, which is 100% 12/31/10 \$304,113,221 presented by the analyst team. Each 12/31/11 \$294,426,045 owned by David Batchelder, Ralph prospective portfolio investment is Whitworth, John Sullivan, Glenn Welling, analyzed and discussed thoroughly Todd Leight, Henry Winship, Frank between the Investment Committee and Fee Schedule: Hurst, Kirt Karros and David Demarest. the analyst team. Each prospective investment is reviewed for 1) potential Management Fee: As of 12/31/11, the firm's total assets value – assessing the intrinsic value of First \$100 million: 1.00% under management were approximately a business by emphasizing value Next \$400 million: 0.85% \$6 billion. parameters such as discounted cash Balance of Acct.: 0.60% flows, balance sheet structure, strategy and operating metrics; and 2) potential Incentive Fee: **Key Executives:** for change - careful analysis of a 20% of benchmark outperformance David Batchelder, Founder, Investment company's shareholders, board (assuming no loss carryforward) Committee Member composition and incentives, Ralph Whitworth, Founder, Investment management quality and incentives and Committee Member interaction between board and management to assess the dynamics of John Sullivan, Founder, Investment effecting change at each organization. Committee Member Sandi Christian, Director, Client Services & Marketing Benchmark: S&P 500 Index

**Concerns**: Since inception performance has been disappointing, but shorter-term performance is encouraging.

| 12/31/2011 Performance (gross of fees) |              |        |                              |                              |                             |  |
|--|--------------|--------|------------------------------|------------------------------|-----------------------------|--|
|  | Last Quarter | 1 Year | <u>3 Years</u><br>Annualized | <u>5 Years</u><br>Annualized | Last 6-1/2 Years Annualized |  |
| Relational                             | 14.84%       | 1.70%  | 18.73%                       | -1.72%                       | 1.32%                       |  |
| Benchmark                              | 11.82%       | 2.11%  | 14.11%                       | -0.25%                       | 2.97%                       |  |



Presentation to the

#### **Alaska Retirement Management Board**

**April 19, 2012** 



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#### Relational Investors LLC

- Registered Investment Adviser; Founded in 1996
- Independent Employee Ownership
- ▶ 51 Employees, 24 Investment Professionals
- \$6 billion under management
- Since 1996 we have engaged 106 companies, including current holdings, across the full market cap range and held Board positions at 14 of those companies
- Since inception, the Fund has outperformed the S&P 500 Total Return Index by 3.95% annually

<sup>1</sup> Engaged is defined as any communication, whether by telephone, in person, or in writing, with members of the board of directors or management of a portfolio company through February 29, 2012.

<sup>2</sup> From 1996 until July 2008 the Relational Investors Fund ("Fund" or "Large-Cap") invested in both mid-cap and large-cap companies. As the Fund grew its assets under management the average market capitalization of companies the Fund invested in increased and the Fund now primarily invests in large-cap companies. Performance figures contained herein include all investments. Performance for the Fund is represented by the Relational Investors Composite, which is described below in footnote 4.

<sup>3</sup> S&P 500 Total Return Index ("SPTR" or "S&P 500 Index") is an unmanaged capitalization-weighted index comprised of 500 companies traded in the U.S. markets and is intended to reflect general stock market performance rather than the particular strategy employed by Relational. **Source**: IDC

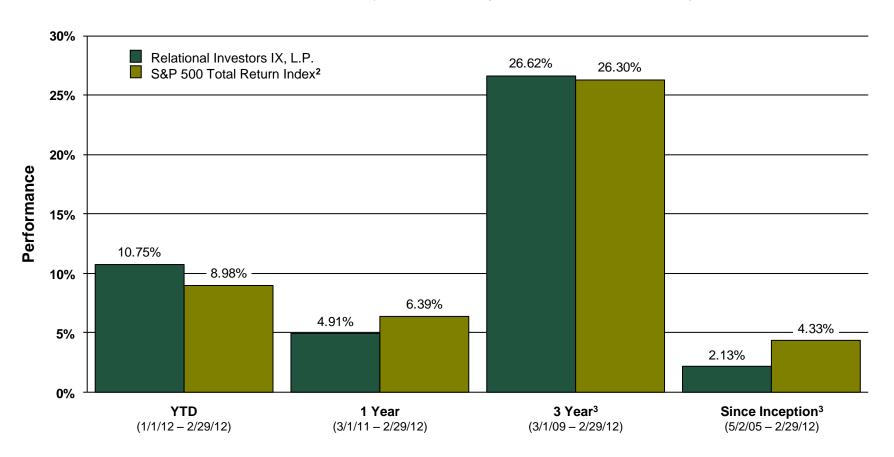
<sup>4</sup> The Relational Investors Composite ("Composite") time-weighted returns as of February 29, 2012, net of current management fees, performance fees (after recoupment of management fees) and expenses; fees on an accrual basis. See the GIPS compliant presentation in the Appendix for the Composite description. Results will vary based on actual fee structure and timing of investment. Past performance is no guarantee of future returns and investments in securities involve the risk of loss. There is no guarantee that potential investors will achieve comparable results or its stated objectives, nor is there any assurance that investors will receive any return on or of their capital.



#### **Performance**

## Relational Investors IX, L.P.<sup>1</sup> Realized and Unrealized Portfolio Performance

Through February 29, 2012 Internal Rate of Return (Net of Fees and Expenses, Fees on an Accrual Basis)



<sup>1</sup> Relational Investors IX, L.P. ("RI-9") internal rate of return ("IRR") net of management fee, performance fee (after recoupment of fees and expenses) and expenses; fees on an accrual basis.

<sup>2</sup> The S&P 500 Total Return Index ("\$PTR") is an unmanaged capitalization-weighted index comprised of 500 companies traded in the U.S. markets and is intended to reflect general stock market performance rather than the particular strategy employed by Relational. The SPTR IRR has been calculated based on the purchases and sales of the underlying security trades of RI-9. The method assumes buying an equal dollar amount of index units against security purchases for RI-9, tracking the performance of those index units, and then selling the corresponding lots of index units when the related portfolio securities are sold. Purchases and sales of index units are assumed to be made at the end of the day price, cash balance is assumed to be at zero and there is no assessment of fee or commission charges. **Source:** IDC.

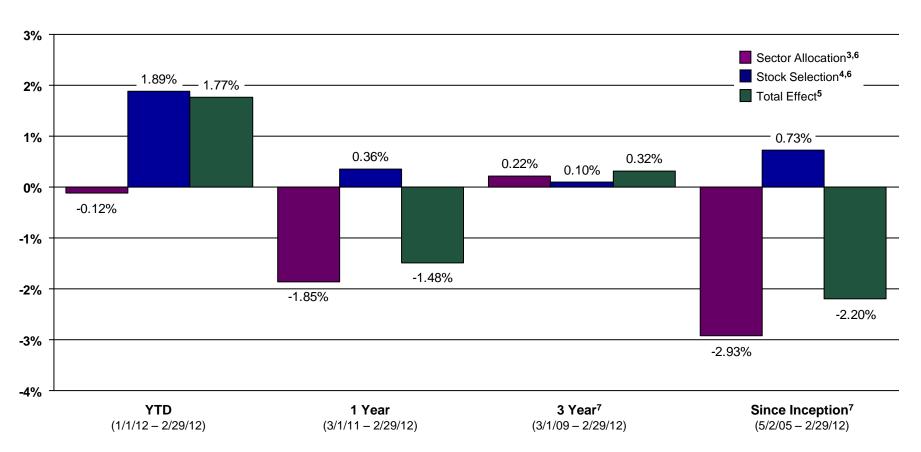
<sup>3</sup> Returns are annualized.



#### Return Attribution

#### Relational Investors IX, L.P. vs. S&P 500 Total Return Index<sup>2</sup>

Through February 29, 2012 Internal Rate of Return (Net of Fees and Expenses)



- 1 The attribution figures include all RI-9 investments. The returns are calculated net of fees and expenses on an IRR basis.
- 2 The SPTR is an unmanaged capitalization-weighted index comprised of 500 companies traded in the U.S. markets, and is intended to reflect general stock market performance rather than the particular strategy employed
- 3 Sector Allocation measures a portfolio manager's decisions within the Single-Currency Attribution method.
   4 Stock Selection measures the result of a portfolio manager's security selection within the Single-Currency Attribution method.
- 5 Total Effect is the sum of Sector Allocation and Stock Selection.
- 6 To calculate net IRR attributions: gross time-weighted Stock Selection and Sector Allocation returns are applied to net IRR Total Effect on a pro-rata basis; fees and expenses are pro-rata allocated based on each factor's gross contribution to gross time-weighted Total Effect.
- Attribution is annualized

Source: Results generated by Relational Investors utilizing FactSet.



## **Major Strengths and Differentiators**

- ▶ Pioneer in relational investing; over 25 years experience with strategy fundamentals
- ► Reputation for integrity, deep research, and constructive engagement
- ▶ 15-year fund track record during widely varying market conditions
- Positive references from engaged companies' managements and boards
- Principals have served as senior officers and executives of public companies
- ▶ Broad range of corporate board experience; Principals have served on 23 publicly traded company boards and as chairman of four:

Allwaste, Inc.

American Coin Merchandising, Inc.

Apria Healthcare Group Inc.

ConAgra Foods, Inc.

FARR Company

Genzyme Corporation ICN Pharmaceuticals. Inc.

**Hewlett-Packard Company** 

Intuit Inc.

Mac Frugal's Bargains•Close – Outs Inc.

Mattel, Inc.

Mesa, Inc.

Nuevo Energy Company

Santa Fe Pacific Gold Corporation Sirius Satellite Radio. Inc./CD Radio

Sovereign Bancorp, Inc.

**Sprint Nextel Corporation** 

Tektronix, Inc.

The Home Depot, Inc.

**United Thermal Corporation** 

Washington Group International, Inc.

Waste Management, Inc.

Wilshire Technologies, Inc.

**Current board member** 

Former board chairman



## "Relational" Strategy

- Identify underperforming companies with clear deficiencies contributing to market discount
- Assess whether proactive engagement from a large shareholder might catalyze improvements leading to share price appreciation
- Accumulate shares in step-function over time while validating investment thesis and initiating engagement
- ► Engage management, board, and other constituencies to spur changes
- Exit over time as company improves and is fairly valued in the market
- Typical holding period is three to five years



## Relational's "Sweet Spot"

# Relational's best opportunities are found at companies with the following general characteristics:

- Share price implies low market expectations relative to historical growth and returns
- One or more mature and highly defensible business franchises with opportunity to improve business operations
- Significant and growing excess cash flows (relative to broader market), with opportunity to improve capital allocation discipline
- Balance sheet indicates a low likelihood of financial distress
- Weak or evolving board dynamics
- Compensation programs that are not adequately aligned with long-term shareholder value creation
- ▶ No structural impediments to an effective engagement program



## **Engagement Objectives**

#### Improve Areas That May Cause Depressed Share Value

| Engagement Focus    | Relational Objectives   |
|---------------------|---|
| Business Strategy   | Improve long-term focus on core business, while mitigating risk |
| Business Operations | Profit margin and working capital improvements                  |
| Capital Allocation  | Maximize return on invested capital                             |
| Capital Structure   | Optimal use of debt and equity                                  |
| Governance          | Transparent, responsive, and accountable                        |
| Compensation        | Long-term alignment with shareholder interests                  |
| Communication       | Timely, accurate, consistent, and realistic                     |
|                     |   |



## Holdings

## Relational Investors IX, L.P. February 29, 2012

| Security                         | Initial<br>Purchase | Quantity     | Unit<br>Cost (\$) | Total<br>Cost (\$) | Current<br>Price (\$)                 | Market<br>Value (\$) | % of<br>Portfolio | Gain/<br>Loss (%) | RILLC % of Ownership |
|----------------------------------|---------------------|--------------|-------------------|--------------------|---------------------------------------|----------------------|-------------------|-------------------|----------------------|
| STREAM <sup>1</sup>              | 02/09/12            | 22,349.00    | 115.79            | 2,587,883          | 118.57                                | 2,649,921            | 0.8               | 2.4               | 0.7                  |
| WIRE <sup>1</sup>                | 12/13/11            | 968,174.00   | 17.71             | 17,145,390         | 17.47                                 | 16,914,000           | 5.3               | -1.3              | 2.8                  |
| POP <sup>1</sup>                 | 09/22/11            | 534,094.00   | 63.06             | 33,681,493         | 62.94                                 | 33,615,876           | 10.5              | -0.2              | 0.6                  |
| Hewlett-Packard Company          | 08/29/11            | 993,122.00   | 24.29             | 24,127,392         | 25.31                                 | 25,135,918           | 7.8               | 4.2               | 0.8                  |
| Medtronic, Inc.                  | 08/24/11            | 334,326.00   | 34.15             | 11,417,075         | 38.12                                 | 12,744,507           | 4.0               | 11.6              | 0.5                  |
| Caterpillar Inc.                 | 08/15/11            | 199,640.00   | 83.88             | 16,746,028         | 114.21                                | 22,800,884           | 7.1               | 36.2              | 0.5                  |
| Illinois Tool Works Inc.         | 07/01/11            | 473,842.00   | 47.17             | 22,349,530         | 55.69                                 | 26,388,261           | 8.2               | 18.1              | 1.6                  |
| Quest Diagnostics Incorporated   | 05/16/11            | 261,642.00   | 50.83             | 13,299,987         | 58.05                                 | 15,188,318           | 4.7               | 14.2              | 2.7                  |
| MetLife, Inc.                    | 03/03/11            | 786,879.00   | 41.91             | 32,975,176         | 38.55                                 | 30,334,185           | 9.4               | -8.0              | 1.2                  |
| Applied Materials, Inc.          | 12/21/10            | 1,338,974.00 | 11.99             | 16,047,664         | 12.24                                 | 16,389,042           | 5.1               | 2.1               | 1.8                  |
| Zimmer Holdings, Inc.            | 12/16/10            | 256,207.00   | 58.03             | 14,868,240         | 60.75                                 | 15,564,575           | 4.8               | 4.7               | 2.4                  |
| CVS Caremark Corporation         | 11/06/09            | 563,173.00   | 29.96             | 16,875,333         | 45.10                                 | 25,399,102           | 7.9               | 50.5              | 0.7                  |
| Occidental Petroleum Corporation | 02/09/09            | 402,628.00   | 58.16             | 23,415,739         | 104.37                                | 42,022,284           | 13.1              | 79.5              | 0.8                  |
| Intuit Inc.                      | 01/27/09            | 30,257.00    | 27.81             | 841,547            | 57.84                                 | 1,750,065            | 0.5               | 108.0             | 0.1                  |
| Unum Group                       | 02/01/06            | 732,043.00   | 22.27             | 16,300,499         | 23.05                                 | 16,873,591           | 5.3               | 3.5               | 4.2                  |
| Baxter International Inc.        | 05/12/05            | 300,317.00   | 49.30             | 14,804,571         | 58.13                                 | 17,457,427           | 5.4               | 17.9              | 0.8                  |
|                                  |                     |              | _                 | 277,483,547        |                                       | 321,227,958          | 100.0             | 15.8              |                      |
| CASH AND EQUIVALENTS             |                     |              | <u>-</u>          | 10,014,819         | <u>-</u>                              | 10,014,819           |                   |                   |                      |
| TOTAL PORTFOLIO                  |                     |              |                   | 287,498,366        | · · · · · · · · · · · · · · · · · · · | 331,242,777          |                   | 15.2              |                      |



## **Investment Stages**

As of February 29, 2012

| Early Stage  | Mid Stage  | Late Stage   |
|--|--|--|
| Applied Materials Hewlett-Packard POP¹ STREAM¹ WIRE¹ | Caterpillar Illinois Tool Works Medtronic MetLife Quest Zimmer | Baxter CVS Caremark Intuit Occidental Petroleum UNUM |



# **Case Study**





#### **HP Diverse Business Mix**



- ► HP is the world's largest provider of information systems hardware and services to both consumers and businesses:
  - Consumer PC's and Printers
  - Commercial PC's, Printers and Workstations
  - Technology and Information Services & Outsourcing
  - Industry Standard and Enterprise Critical Servers
  - Enterprise Storage and Networking
  - Enterprise Software

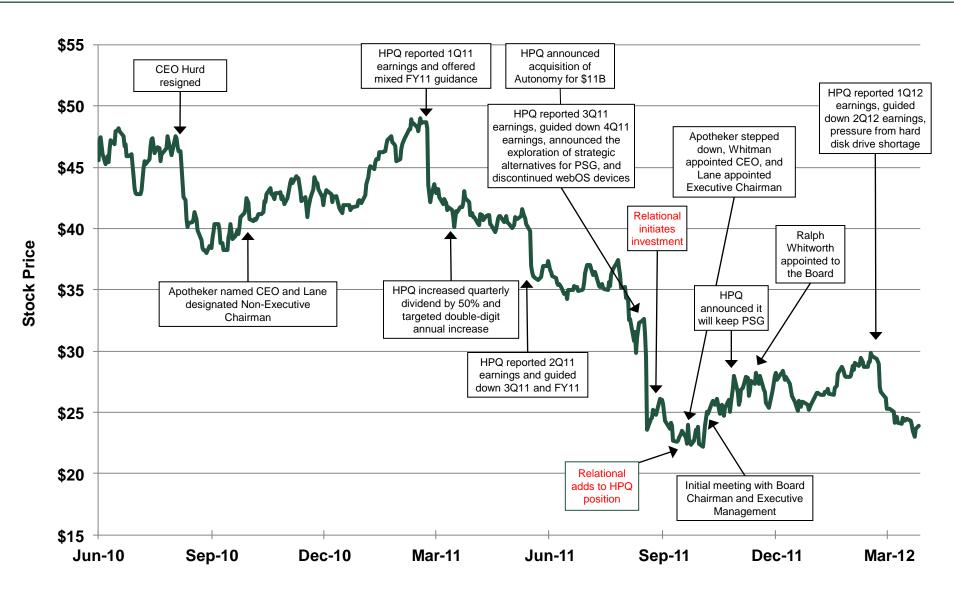


#### Why We Invested in HP

- Breadth of technology and global footprint position HP for strong returns
  - Unique set of hardware, software, and service assets
  - Historical partner of choice for large enterprises
- History of returning cash to shareholders via dividends and share repurchases
- Significant opportunity to remove the discount from HP shares
  - The market has penalized poor execution, poor communication, and questionable capital allocation
  - Governance missteps have added to lack of investor confidence
- Optimizing capital allocation discipline and restoring operational excellence can drive meaningful share price appreciation
- We appreciate the magnitude of strategic challenges and understand there are no easy answers – no silver bullet

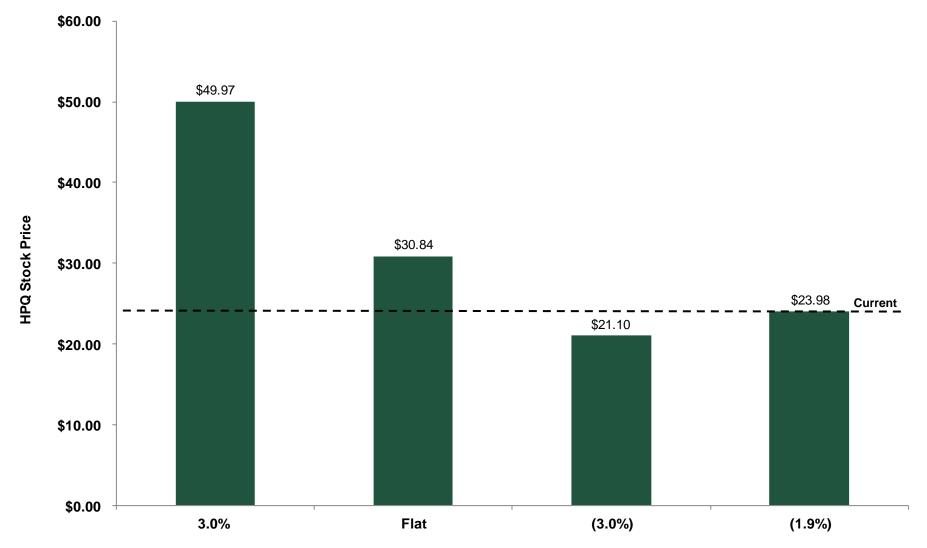


## **Hewlett-Packard Company (HPQ)**





# Implied DCF Value Under Various Free Cash Flow Growth Scenarios – Fully Taxed



Perpetual Growth Rate in Unlevered FCF



## Relational's Agenda

- ► Improve capital allocation disciplines to ensure discretionary cash is allocated to the highest and best use
- Improve operational focus to better balance the tradeoff between returns and growth
- Improve executive incentives to better reflect maturing nature of business lines and improve alignment with shareholder value



# **Tradeoff Between Growth and Returns: Why Disciplined Capital Allocation Matters**

|      | Return on Invested Capital |       |       |       |  |  |  |
|------|----------------------------|-------|-------|-------|--|--|--|
|      | 5.0%                       | 10.0% | 15.0% | 20.0% |  |  |  |
| 2.5% | 7x                         | 10x   | 11x   | 12x   |  |  |  |
| 5.0% | 0x                         | 10x   | 13x   | 15x   |  |  |  |
| 7.5% | (20x)                      | 10x   | 20x   | 25x   |  |  |  |



# Case Study CATERPILLAR



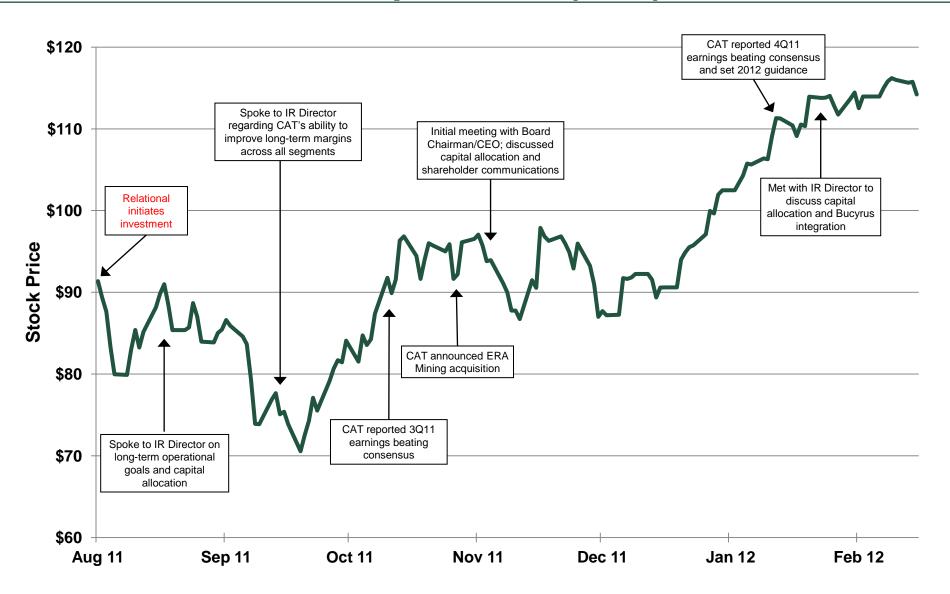
#### **Caterpillar Business Lines**

## **CATERPILLAR**

- Construction Industries (Heavy Equipment)
- Resource Industries (Mining Equipment)
- Power Systems (Engines and Turbines)
  - Electric Power
  - Petroleum
  - Industrial
  - Transportation
- CAT Financial (Equipment Financing)



## Caterpillar Inc. (CAT)





## Why We Invested in Caterpillar

- Dominant market positions in Mining, Power, and Construction Equipment
- Premier brand name with high barriers to entry
- Capital investments and productivity improvements will drive higher cash flows and returns
- Trades at a discount to fair value
- Management has made commitment to significantly expand capacity
  - Market participants need assurance that investments into areas of high excess capacity will not dilute long-term return

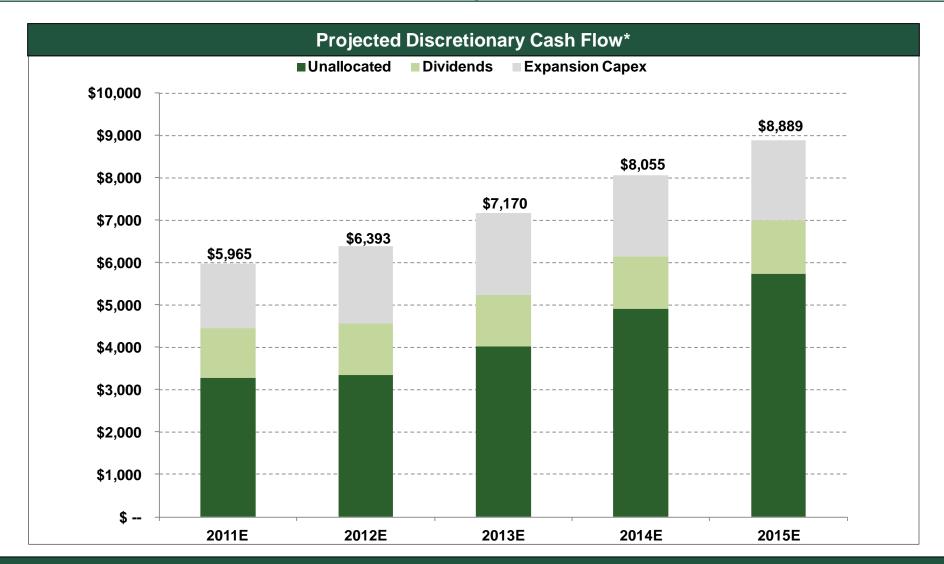


## The Opportunity

- Enhance Shareholder Value by:
  - Successfully integrating Bucyrus (mining equipment) acquisition
  - Deploying capital into high-return mining and power businesses
  - Improving or divesting non-core, low-return business units
  - Improving inventory turns
  - Effectively managing capacity expansion
  - Refining capital allocation discipline



# Caterpillar Will Generate Significant Discretionary Cash Flow

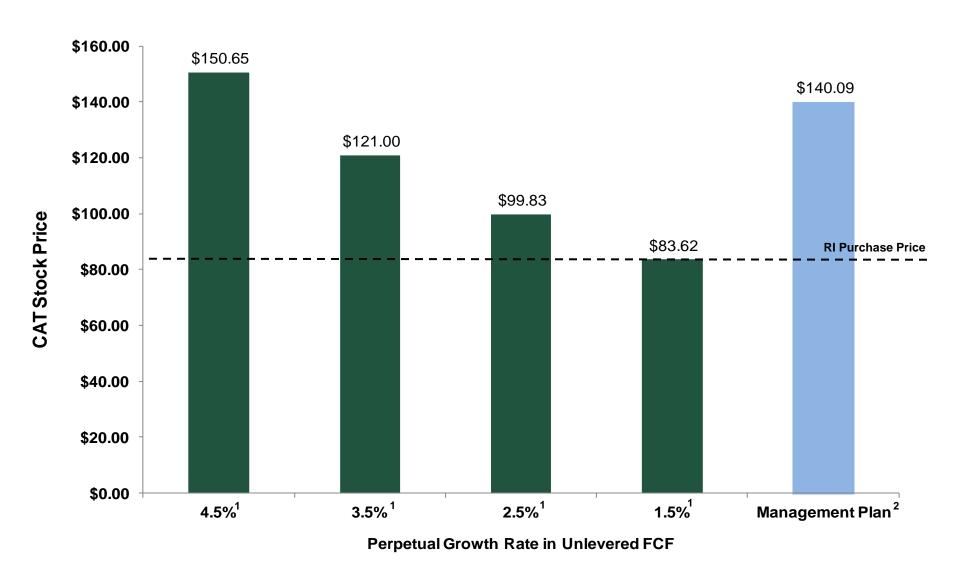


Management's plan implies Caterpillar will generate 59% of its market cap over next 5 years

Discretionary cash flow defined as operating cash flow less maintenance capex.



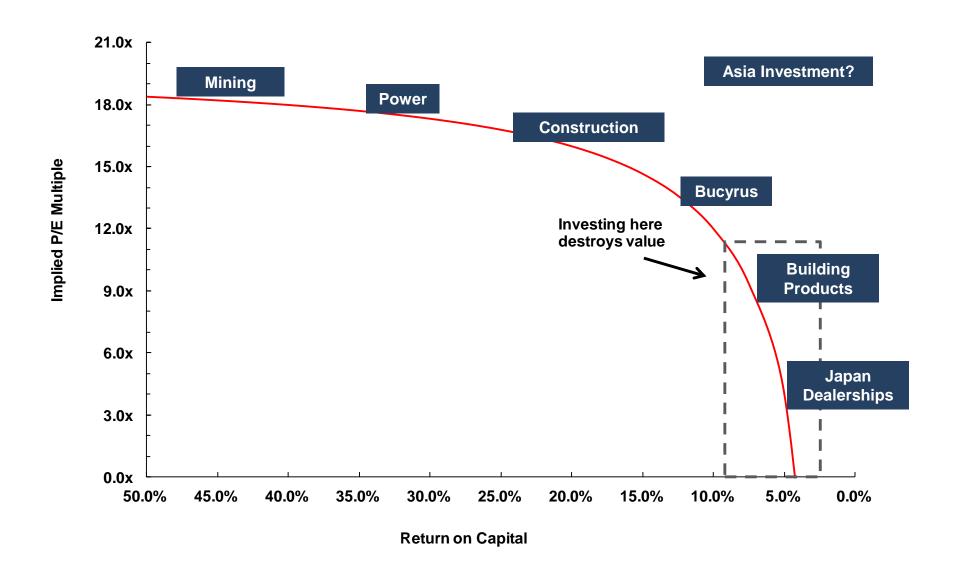
# Implied DCF Value Under Various Free Cash Flow Growth Scenarios



Assumptions: 1) RI estimated 2011E free cash flow and indicated growth rate thereafter; 9.5% discount rate. 2) 11% growth for 4 years and 2.5% growth thereafter; 9.5% discount rate.

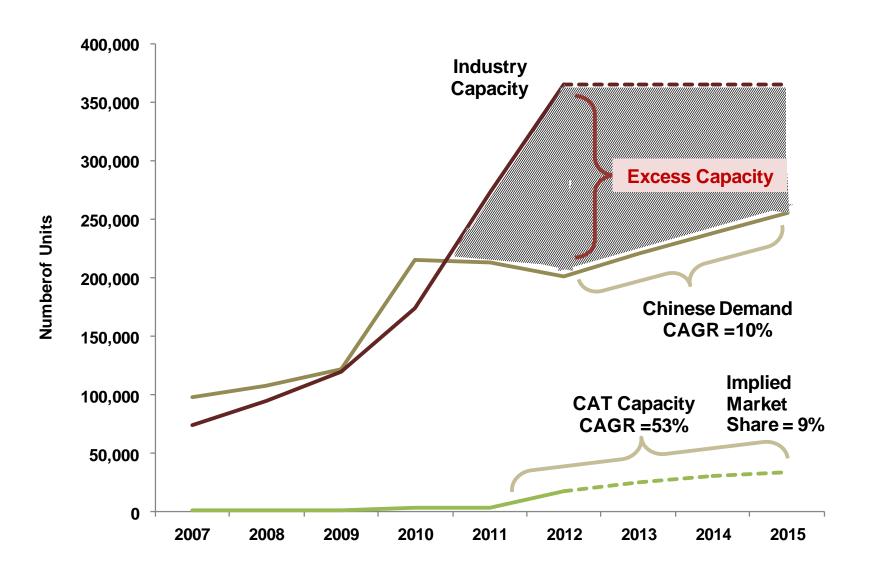


# **Growth At Lower Returns Destroys Value**



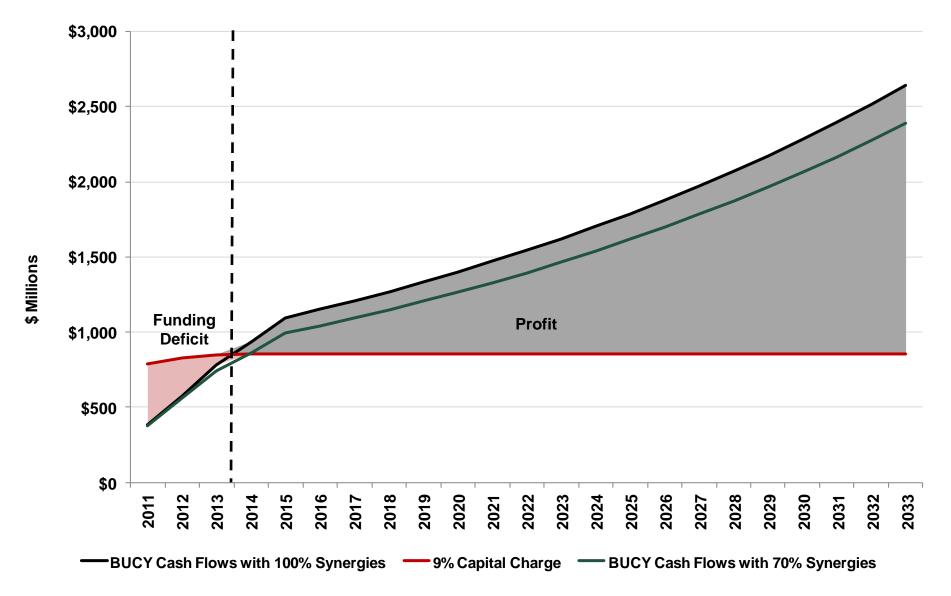


# **Excess Excavator Capacity In China**





# Value of Bucyrus Acquisition Highly Dependent on Integration Execution

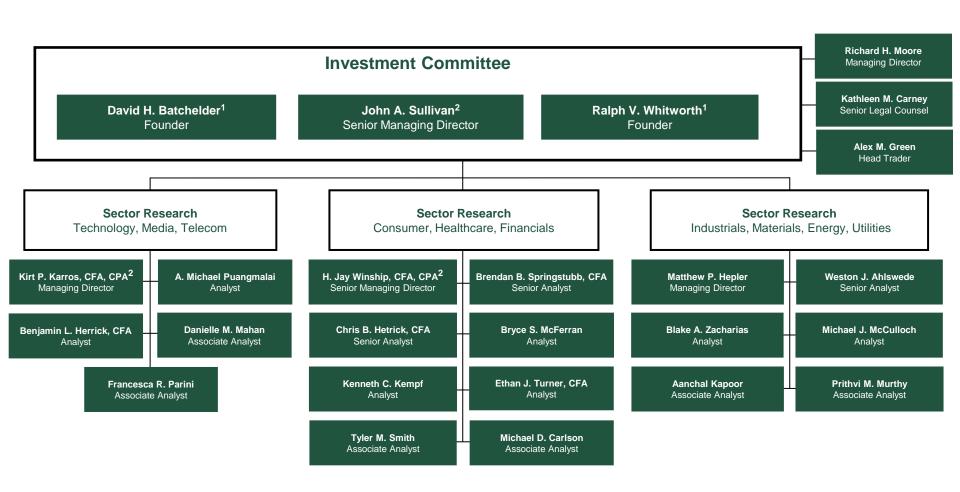




# **APPENDIX**



### **Investment Team**



<sup>1</sup> Equity Holder/Managing Member

<sup>2</sup> Equity Holder/Member

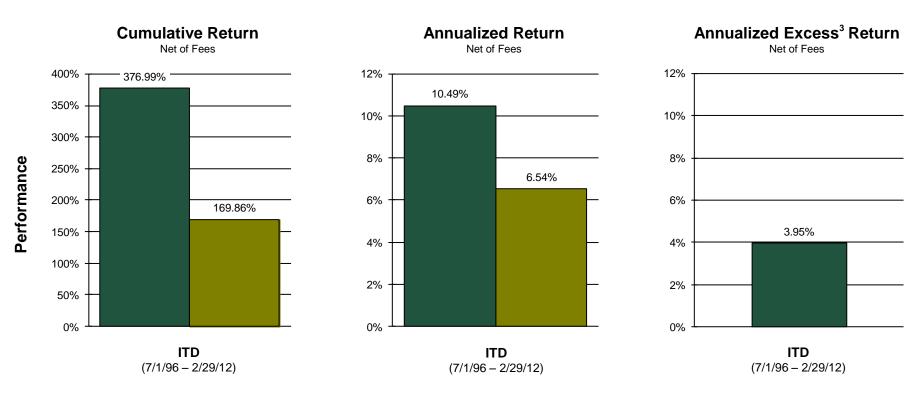


# Large-Cap Performance and Excess Return

#### Relational Investors Composite<sup>1</sup>

From July 1, 1996 (inception) through February 29, 2012

Relational Investors Composite
 S&P 500 Total Return Index²





<sup>2</sup> The SPTR is an unmanaged, capitalization-weighted index comprised of 500 companies traded in the U.S. markets and is intended to reflect general stock market performance rather than the particular strategy employed by Relational. **Source**: IDC.

<sup>3 &</sup>quot;Excess" is defined as the difference between the returns of the Composite and the SPTR.



### **Presenters**

#### Ralph V. Whitworth - Principal and Investment Committee Member

Mr. Whitworth is a Founder, Principal, and Investment Committee member of Relational Investors LLC ("Relational"), a \$6 billion investment fund specializing in strategic block investments.

Mr. Whitworth has served on the boards of eleven public companies: Apria Healthcare Group Inc., Genzyme Corporation, Hewlett-Packard Company, Mattel, Inc., Sirius Satellite Radio, Inc., Sovereign Bancorp, Inc., Sprint Nextel Corporation, Tektronix, Inc., United Thermal Corporation, Waste Management, Inc., and Wilshire Technologies, Inc. During his tenure seven of these companies were in the Fortune 500. He remains a Director of Hewlett-Packard. Mr. Whitworth has chaired numerous committees and led searches for directors and executive officers. He served as Chairman of the board of Apria and Waste Management.

Mr. Whitworth is considered an expert on corporate governance. He has been invited to present his views on corporate governance and shareholder rights matters before the United States Senate and House of Representatives, the U.S. Securities and Exchange Commission, the New York Stock Exchange Board, and the New York Federal Reserve. He served on five national Blue Ribbon Commissions sponsored by the National Association of Corporate Directors regarding director compensation and other corporate governance issues. He also served on a Joint Task Force assembled by the Council of Institutional Investors and the National Association of Corporate Directors to review and make recommendations for improving board-shareholder communications.

During 2007 and 2008, two of the most challenging years in U.S. banking history, Mr. Whitworth served as Chairman of Sovereign Bancorp's (the nation's largest savings and loan company) Credit and Risk Committee and its Capital Committee.

During 1999, Mr. Whitworth's service as Chairman of Waste Management was a major crisis management assignment in the midst of an accounting scandal, the breadth and magnitude of which were unprecedented. He was responsible for overall management of the company. He also led a 2,000 person strong, bottom-up audit of the company's financial statements and led the recruitment effort to replace the company's management team. During Mr. Whitworth's tenure as a board member of Waste Management (1998 to 2004), *BusinessWeek* recognized Waste Management as one of the five "Most Improved Boards" in 2002.

From 1998 to 2005, Mr. Whitworth played a similar role at Apria Healthcare Group (the world's largest home healthcare provider). During his tenure as Chairman of Apria (1998 to 2005), Apria's board was twice named by *BusinessWeek* (2000 and 2002) as one of the ten "Best Boards in America." Mr. Whitworth received prominent recognition when Institutional Shareholder Services selected Apria as the "Best Governed Company in North America" in 2000. Also, during his tenure Apria's board was recognized in *The Corporate Governance Advisor* article (September 1998) titled, "Apria's Designer Board May Be Model for Next Millennium." Mr. Whitworth was named "Director of the Year" by the Corporate Directors Forum in 2004 for his work at Apria.

From 1986 to 1994, Mr. Whitworth was the President of United Shareholders Association (pro bono). In 1990 he authored the petition for rulemaking which in 1992 culminated in a major overhaul of the U.S. Securities and Exchange Commission's shareholder communication and compensation disclosure rules.

From 1989 to 1992, Mr. Whitworth served as President of Development at United Thermal Corporation, which at that time was the largest operator of district heating and cooling systems in the nation. Mr. Whitworth served on the company's board of directors until December 1993 when he chaired the board's special committee representing minority shareholders during a sale transaction.

From 1985 to 1988, Mr. Whitworth served as Assistant to the General Partner at Mesa Limited Partnership. During that time Mesa was the nation's largest independent oil and gas company. He managed the executive staff, served on the company's operating committee, and participated in the company's investments, acquisitions, and financing activities.

From 1981 to 1984, Mr. Whitworth served on the U.S. Senate Judiciary Committee staff of Senator Paul Laxalt.

Mr. Whitworth holds a juris doctor degree from Georgetown University Law Center.



# Presenters (continued)

#### Jay Winship - Principal and Senior Managing Director

Mr. Winship is a Principal and Senior Managing Director of Research for Relational. He is actively involved with Relational's Investment Committee, including developing and executing Relational's investment strategies. Mr. Winship leads the research team focusing on the Consumer, Healthcare, and Financials sectors. He participates in all aspects of Relational's research process and is active in the development and implementation of the engagement process with portfolio companies.



Mr. Winship joined Relational in early 2002. He was previously with Relational Advisors, where he was a Partner with broad responsibilities for mergers, acquisitions, and financings for a large number of public and private companies. Prior to becoming a Partner in Relational Advisors in 1999, he was an Associate and among other duties, provided research and analytical services to Relational Investors from 1996 to 1998. Prior to 1996, Mr. Winship was with Arthur Andersen LLP in Phoenix, Arizona where his expertise was focused on transaction-related engagements and equity offerings for public companies. Mr. Winship formerly served on the boards of Del Mar Database, Seaspan Containers Lines, Ltd., Seaspan Ship Management, Ltd., and McKay Creek Technologies, Ltd.

A Magna Cum Laude graduate from the University of Arizona, Mr. Winship holds a bachelor's degree in finance and a master's in business administration from the University of California, Los Angeles. He is a Certified Public Accountant and holds the professional designation of Chartered Financial Analyst.



# **Large-Cap Performance History**

#### Relational Investors Composite ("RI")

July 1, 1996 (inception) through February 29, 2012 - Unaudited

| Timeframe     | Gross of<br>Fees<br>(in %) | Net of<br>Actual<br>Fees<br>(in %) | Net of Current<br>Fees with<br>S&P Incentive<br>Benchmark<br>(in %) | S&P 500<br>Total Return<br>Index (not<br>examined)<br>(in %) | Net of Current<br>Fees with RI<br>Custom<br>Incentive<br>Benchmark<br>(in %) | RI<br>Custom<br>Index<br>(in %) | Dispersion  | Composite<br>Market Value at<br>Year-end<br>(in millions) | Market Value<br>of Firm Assets<br>at Year-end<br>(in millions) | Percentage of<br>Composite<br>Assets to Total<br>Firm Assets at<br>Year-end | Number of<br>Accounts at<br>Year-end |
|---------------|----------------------------|------------------------------------|---|--|--|---------------------------------|-------------|---|--|---|--------------------------------------|
| 1996          | 56.76                      | 43.03                              | 37.77   | 11.68  | 39.80  | 21.84                           | ≤5 accounts | \$19.6  | \$19.6   | 100.00%   | 1                                    |
| 1997          | 34.76                      | 28.87                              | 26.40   | 33.36  | 25.88  | 23.79                           | ≤5 accounts | \$274.4   | \$286.2  | 95.90%  | 5                                    |
| 1998          | -31.59                     | -33.63                             | -34.61  | 28.58  | -34.61   | 18.30                           | 8.59%       | \$221.8   | \$221.8  | 100.00%   | 8                                    |
| 1999          | 44.92                      | 42.99                              | 41.08   | 21.04  | 41.08  | 19.94                           | 17.30%      | \$578.0   | \$578.0  | 100.00%   | 8                                    |
| 2000          | 73.76                      | 66.16                              | 67.02   | -9.10  | 67.17  | 9.58                            | 12.54%      | \$613.6   | \$628.3  | 97.70%  | 9                                    |
| 2001          | 10.06                      | 5.55                               | 3.80  | -11.89   | 4.76   | -7.07                           | 7.57%       | \$814.3   | \$890.0  | 91.50%  | 10                                   |
| 2002          | -1.16                      | -7.02                              | -7.26   | -22.10   | -6.81  | -19.84                          | 5.61%       | \$1,065.9   | \$1,172.2  | 90.90%  | 13                                   |
| 2003          | 53.97                      | 48.27                              | 46.28   | 28.68  | 46.68  | 30.68                           | 6.03%       | \$1,620.4   | \$1,973.3  | 82.10%  | 17                                   |
| 2004          | 20.30                      | 17.66                              | 16.61   | 10.88  | 16.46  | 10.14                           | 2.28%       | \$3,222.1   | \$3,656.2  | 88.13%  | 20                                   |
| 2005          | 11.90                      | 9.73                               | 8.95  | 4.91   | 8.76   | 3.91                            | 1.09%       | \$5,615.4   | \$6,242.2  | 89.96%  | 22                                   |
| 2006          | 12.06                      | 10.58                              | 9.90  | 15.80  | 9.90   | 12.97                           | 1.45%       | \$6,434.4   | \$6,816.8  | 94.40%  | 21                                   |
| 2007          | -8.83                      | -9.60                              | -10.19  | 5.49   | -10.19   | -5.02                           | 2.13%       | \$6,189.1   | \$6,663.3  | 92.88%  | 22                                   |
| 2008          | -40.64                     | -41.33                             | -41.93  | -37.00   | -41.93   | -41.99                          | 2.20%       | \$3,062.4   | \$3,853.1  | 79.48%  | 22                                   |
| 2009          | 28.99                      | 27.35                              | 26.38   | 26.46  | 26.38  | 27.24                           | 1.95%       | \$4,662.7   | \$5,993.5  | 77.80%  | 19                                   |
| 2010          | 26.05                      | 24.59                              | 24.00   | 15.06  | 24.00  | 14.24                           | 1.42%       | \$5,261.3   | \$6,473.7  | 81.27%  | 18                                   |
| 2011          | 1.32                       | 0.29                               | -0.22   | 2.11   | -0.22  | 2.17                            | 0.20%       | \$4,581.5   | \$5,954.8  | 76.94%  | 16                                   |
| 2012 @ 2/29   | 11.28                      | 11.02                              | 10.87   | 9.00   | 10.88  | 8.83                            | _ n/a       | \$5,155.6   | \$6,398.0  | 80.58%  | 16                                   |
| SINCE INCEPTI | ON                         |                                    |   |  |  |                                 |             |   |  |   |                                      |
| Cumulative    | 812.21                     | 465.70                             | 376.99  | 169.86   | 389.17   | 162.88                          |             |   |  |   |                                      |
| Annualized    | 15.15                      | 11.70                              | 10.49   | 6.54   | 10.66  | 6.36                            |             |   |  |   |                                      |



# Relational Investors LLC Notes to Schedules of Investment Performance Statistics

July 1, 1996 (inception) through February 29, 2012 - Unaudited

#### 1. Compliance Statement

Relational Investors LLC ("Firm") is an investment advisory firm registered with the Securities and Exchange Commission and was founded in 1996. The accompanying Schedule of Investment Performance Statistics of the Relational Investors Composite ("Composite"), gross and net of management and performance fees, managed by the Firm from July 1, 1996 (inception) through February 29, 2012, is prepared and presented in compliance with the Global Investment Performance Standards (GIPS®). The Firm has been verified for the periods July 1, 1996 through March 31, 2011 by Ernst & Young LLP. In addition, Ernst & Young LLP has performed a performance examination of the Composite for the periods July 1, 1996 through March 31, 2011. The CFA Institute (formerly known as the Association for Investment Management and Research (AIMR ®)) has not been involved with the preparation or review of this report. A copy of the verification report is available upon request. Additional information regarding the Firm's policies and procedures for calculating and reporting performance results is available upon request.

#### 2. Composite

The Firm utilizes a value-based investment strategy that emphasizes fundamental company-specific analysis. In the Composite, the Firm seeks to maintain investments in a concentrated portfolio of U.S. or Canadian securities with large-cap equity market capitalizations. With each investment, the Firm may seek to acquire a significant percentage of the subject company's shares outstanding. The Firm then initiates a program of communication with management, the board of directors and other shareholders designed to increase shareholder returns.

The Firm's advisory agreements with clients are generally structured on either capital call/distribution basis or fully funded basis. The capital call/distribution accounts call for or disburse cash as portfolio investments are made or disposed, thus generally maintaining minimal cash balances within the accounts. The fully funded accounts require contribution of the entire capital commitment into the account, reinvest sales proceeds and investment income, and typically restrict cash not utilized in the investment strategy to S&P index tracking instruments ("Spyders") or other highly liquid short-term investments, thus generally maintaining minimal cash balances within the accounts.

The Composite presented consists of all actual, fully discretionary Large-Cap accounts with a capital call/distribution structure and a carve-out of all actual, fully discretionary, actively managed portions (account assets excluding Spyders and short-term investment vehicles) of the fully funded accounts that were managed by the Firm from July 1, 1996 through February 29, 2012. The returns from the actively managed portions (accounts excluding Spyders and short-term investment vehicles) of the fully funded Large-Cap accounts have been carved-out as representative of the returns that would have been achieved in an account managed on a capital call/distribution basis. The Relational Investors Composite was created in August 2003. For a complete list and description of the Firm's composites, please contact Relational Investors LLC at (858) 704-3333.

The Composite includes leveraged accounts, which utilize the same investment strategy as the non leveraged accounts in the Composite, but gives the Firm the ability to purchase securities on margin. The extent of leveraging is dictated by terms of the individual investment management agreements and ranges from 20% to 50%.

The S&P 500 Total Return Index ("SPTR") is used as the benchmark of the Composite. The SPTR is an unmanaged index generally considered representative of the U.S. stock market. The index returns do not reflect fees, commissions or other expenses of investing. Investors may not make direct investments into any index.

At December 31, 1997 and 2005, the Composite included one non-fee paying account comprising 1.2% and 0.0% of the composite's assets, respectively. At December 31, 1998, 1999, 2000, 2001, 2002, and 2004, the Relational Investors Composite included two non-fee paying accounts comprising 0.8%, 0.6%, 0.8%, 0.6%, 0.5%, and 0.3%, respectively, of the composite's assets. At December 31, 2003, the Composite included three non-fee paying accounts comprising 0.5% of the composite's assets.

#### 3. Management Fee, Performance Fee, and Expense Reimbursements

The standard annual management fee for accounts is up to 1.5%. Management fees are generally payable quarterly in advance based on one-fourth of annual rates and are based on capital commitment amounts or net asset value.

Depending on the specific terms of the investment agreements, accounts are subject to one of the following two types of performance fee charges:

- Up to 20% of net realized profits for each investment, as profits are realized.
   All performance fee calculations for each account are cumulative from the date of the initial capital contribution to the account and are net of any unrealized losses.
- Up to 20% of the net change in the account value relative to the applicable benchmark as defined in the Investor's agreement, at the end of each fiscal year, subject to loss carryforward from prior periods.

Prior to 2002, performance fees were accounted for on a cash basis. Beginning March 31, 2002, performance fees were accrued on a quarterly basis and beginning September 30, 2003, performance fees were accrued on a monthly basis.

Depending on the specific terms of the investment agreements, accounts generally reimburse the Firm on a quarterly basis for expenses paid by the Firm on behalf of the accounts. The expense reimbursements are reflected in the net-of-fee returns, but are not included in the gross-of-fee returns.

Special circumstances may cause fees to vary from this schedule and the Firm reserves the right to negotiate fees with clients.

(continued)



# Relational Investors LLC Notes to Schedules of Investment Performance Statistics

July 1, 1996 (inception) through February 29, 2012 - Unaudited

#### 4. Calculation of Investment Performance Statistics

Returns are calculated on an asset-weighted, time-weighted, geometrically linked, total rate of return basis, including all dividends and interest, realized gains and losses, and net of trading expenses and without provision for income taxes. Investment security transactions are accounted for on the trade date. Prior to June 30, 2003, dividends were accounted for on a cash basis. On June 30, 2003, the Firm elected early adoption of the accrual accounting requirement for dividends. Other items of income are accounted for on an accrual basis. The accounts in the Composite are valued daily subsequent to December 31, 2003. Prior to that, the accounts were valued at least monthly and at various times throughout the month as significant cash flows or market action occur. The U.S. dollar is the currency used to calculate performance.

New accounts are added to the Composite in the first complete measurement period after the account has come under management. Terminated accounts are included in the Composite through the last full measurement period they are invested. Measurement periods are defined as calendar quarters prior to December 31, 2003 and calendar months thereafter.

The quarterly returns for the Composite are calculated by asset weighting the quarterly returns of the accounts in the Composite. The yearly returns of the Composite are computed by geometrically linking the returns of each quarter within the calendar year. The cumulative return of the Composite at the end of each calendar year is computed by geometrically linking the current year's return to the prior year's cumulative return. The annualized return of the Composite at the end of each calendar year is computed by taking the nth root of the year-end cumulative return, with n representing the number of years from the beginning of the Composite. This computation produces a constant rate of annual return for the applicable period.

Past performance may not be indicative of future results; other performance calculation methods may produce different results, and the performance results may vary for individual accounts and for different periods.

Prior to 2007, Composite dispersion was calculated as the asset-weighted standard deviation of net portfolio returns represented within the Composites for the full year. Beginning in December 2007, the Firm retroactively presented Composite dispersion calculated using gross portfolio returns. The Firm believes using gross portfolio returns will eliminate the effect of the varying fee schedules on the Composite dispersions presented. Composite dispersion has not been calculated for any presented year containing five or fewer accounts that were managed for that whole year.

# Prisma Capital Partners LP



An Alternative Investment Specialist

# **Portfolio Proposal for Alaska Retirement Management Board**

April 19, 2012



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Firm Overview



### Prisma Overview



**Experienced Team with a Long Track Record** 

- Created in 2004 by three former Goldman Sachs partners
- Absorbed the hedge fund assets and investment team of AEGON USA Investment Management, LLC (AUIM), thereby acquiring a performance record from 1997
- Registered Investment Adviser with the SEC in the U.S. Its affiliate, Prisma Capital Management International LLP, is regulated by the FSA in the UK

Stable Asset and **Client Base** 

- Approximately \$7.8 billion in assets under management; over 90% managed on behalf of institutional clients
- Investments from current and new clients have helped broaden and diversify our stable asset base during challenging market environments
- No gating or suspension of redemptions since inception

Strong Absolute and **Relative Performance** 

- The Prisma Low Volatility Composite has consistently outperformed the HFRI Hedge Fund of Funds Index by 328 bps per year and US T-Bills by 411 bps per year since inception
- No frauds or operational blowups since inception
- Awarded the 2011 Large Fund of Hedge Funds Firm of the Year by Institutional Investor

Stable, Committed Team

- No investment professional departures in five years
- Added resources in all of the last seven years, including 2008, 2009, 2010 and 2011, encompassing all areas of the business

**Relationship with ARMB** 

- Currently managing \$147mm investment in Polar Bear Fund LP for ARMB
- Relationship with ARMB dating back to 2009 with first investment in Prisma in January 2010



Note: Data as of February 29, 2012. Performance data regarding the Prisma Low Volatility Composite is net of pro forma fees. Please see important notes at the end of this presentation regarding, among other things, the use of composites and indices.

# Seasoned Investment Team

| Name              | Title   | Degree /<br>Designation | Yrs<br>Exp | Joined<br>Prisma | Prior Experience  |
|-------------------|---|-------------------------|------------|------------------|---|
| Founding Partners | S   |                         |            |                  |   |
| Girish V. Reddy   | Managing Partner<br>Chairman of I.C.          | MBA, CFA                | 32         | 2004             | Goldman Sachs (Partner and Co-Head of Equity Derivatives), LOR Asset Management (CIO), Travelers Investment Mgmt (Senior VP of Portfolio Construction)                |
| Gavyn Davies      | Board Member & Economist                      |                         | 32         | 2004             | Goldman Sachs (Partner and Chief Economist), British Broadcasting Co. (Chairman), H.M Treasury's Forecasting Panel  |
| Tom Healey        | Board Member                                  | MBA, CFA, CRE           | 35         | 2004             | Goldman Sachs (Partner and Head of Pension Services), Reagan Administration (Ass't Treasury Secretary)  |
| Portfolio Managen | nent  |                         |            |                  |   |
| William S. Cook   | Senior Portfolio Manager<br>I.C. Member       | MBA, CFA                | 31         | 2004             | AEGON USA (Head of Capital Market Strategies Group, Head of Derivatives Group, Head of Public Fixed Income)   |
| Eric Wolfe        | Senior Portfolio Manager I.C. Member          | CFA                     | 20         | 2004             | Safra Bank (Portfolio Manager – Fund of Funds), JP Morgan Investment Management (VP, Global Balanced PM & GTAA Model Development)                                     |
| Donna Heitzman    | Portfolio Manager                             | CFA, CPA                | 31         | 2004             | AEGON USA (Portfolio Manager - Market Strategies, Portfolio Manager - Private Placements and Credit)  |
| Michael Rudzik    | Portfolio Manager                             | MBA                     | 24         | 2004             | AEGON USA (Portfolio Manager – Equity & Event), Aeon (Chief Operating Officer), Tiedemann Investment Group (Partner, L/S Equity Hedge Funds)                          |
| Peter Zakowich    | Portfolio Manager                             | MBA                     | 13         | 2006             | JP Morgan (Associate Portfolio Manager), Edge Capital (Equity Analyst), Putnam Investments (Global Equity Research Associate)   |
| Daniel Lawee      | Portfolio Manager                             | MBA, CFA                | 17         | 2008             | Northwater Capital Management (Portfolio Manager), TD Canada Trust (VP - Corporate Foreign Exchange)  |
| James Welch       | Portfolio Manager                             |                         | 32         | 2010             | Kisco Management Corporation (CEO, Executive Director), JP Morgan Alternative Asset Mgmt (Managing Director, Co-Head of Research and Portfolio Management)            |
| Risk Management   |   |                         |            |                  |   |
| Shankar Nagarajan | Co-Head of Risk Management<br>I.C. Member     | PhD                     | 25         | 2005             | Risk Capital LLC (Managing Partner), Bankers Trust (Vice President), McGill University (Associate Professor)  |
| Emanuel Derman    | Co-Head of Risk Management                    | PhD                     | 26         | 2004             | Columbia University (Professor), Goldman Sachs (Managing Director in Firm-Wide Risk)  |
| Arthur Richardson | Risk Manager                                  | MBA                     | 16         | 2011             | Quattro Global Capital (Portfolio Manager), SG Cowen (Asst. Portfolio Manager), Oaktree Capital (Analyst)   |
| Kartik Patel      | VP - Risk & Technology                        | CFA                     | 16         | 2005             | Wooster Asset Management (Internship), Symbol Technologies (Consultant), Lucent Digital Radio (Senior DSP Engineer), AT&T Wireless (DSP Engineer)                     |
| Operational Due D | iligence                                      |                         |            |                  |   |
| Francis J. Conroy | Chief Operating Officer I.C. Member           | MBA, CPA                | 31         | 2004             | Mezzacappa Management (CFO), Lazard Frères & Co. LLC (Director and Senior Vice President), McKinsey & Company (Director of Taxes, Global Tax Planning and Compliance) |
| Mark DeGaetano    | Head of Op. Due Diligence                     |                         | 30         | 2006             | Deutsche Bank Absolute Return (Head of Operations), Citibank Capital Markets LLC (Vice President)   |
| John Brennan      | Director of Operations                        |                         | 29         | 2007             | Spear, Leeds, and Kellogg (Limited Partner), Goldman Sachs (Global Head of Futures Operations)  |
| Queenie Chang     | VP – Op. Due Diligence                        | MBA, CPA, CFA           | 18         | 2009             | Deutsche Bank Absolute Return (Vice President), Julius Baer (Assistant Vice President)  |
| Anne Wynne        | General Counsel & Chief<br>Compliance Officer | JD                      | 13         | 2010             | Ivy Asset Management (Senior Counsel and Vice President), Seward & Kissel (Associate), Stroock & Stroock & Lavan (Associate)  |



Note: The above table includes senior members (defined as Vice President level and above) of Prisma's investment team. Numbers represent the number of years of professional experience as of 3/1/2012.

# Firm-Wide: Depth and Breadth of Experience



#### **Founding Partners**

Gavyn Davies (32) **Board Member & Economist** 

Girish V. Reddy, CFA (32) Board Member & Managing Partner Tom Healey, CFA (35) **Board Member** 

#### Portfolio Management

Girish Reddy, CFA (32) Managing Partner

Investment Committee Member

William S. Cook, CFA (31)

Senior Portfolio Manager Investment Committee Member

Eric Wolfe, CFA (20)

Senior Portfolio Manager Investment Committee Member

Donna Heitzman, CFA, CPA (31)

Portfolio Manager

Michael Rudzik (24) Portfolio Manager

Daniel Lawee, CFA (17)

Portfolio Manager

Peter Zakowich (13) Portfolio Manager

James Welch (32) Portfolio Manager

Jonathan Rin, CFA (7) Senior Investment Associate

> Rahul Mehta (4) Investment Associate

> Sameer Buch (4)

Investment Analyst

Ori Hollander (1) Investment Analyst

Griffin Meyer (1) Investment Analyst

#### **Risk Management**

Shankar Nagarajan, PhD (25)

Co-Head of Risk Management Investment Committee Member

Emanuel Derman, PhD (26)

Co-Head of Risk Management Arthur Richardson (16)

Risk Manager

Kartik Patel, CFA (16) Vice President- Risk & Technology

Yury Kurchin (17) Senior Associate - Risk &

Technology Marcel Kei (9)

Senior Associate - Risk & Technology

Maxim Kovalchuk (5) Senior Risk Associate

> Viviann Chan (2) Risk Analyst

#### Operations and Legal

Francis J. Conroy, CPA (31)

Chief Operating Officer Investment Committee Member

Mark DeGaetano (30) Head of Due Diligence

John Brennan (29) Director of Operations

Anne Wynne, JD (13) General Counsel & Chief Compliance Officer

Queenie Chang, CPA, CFA (18)

Vice President -Ops. Due Diligence

Kenneth Eagle, CPA (12) Vice President & Controller

> Sean Fang (9) Senior Accountant

Kevin Kornobis, CPA (7) Senior Accountant

Brandon Diez, CPA (5) Senior Accountant

Natalie Giugliano, CPA (5)

Senior Accountant

Monica Tesi, CPA (4) Accountant

RJ Tambellini (2) **Operations Analyst** 

#### Client Management

Tony Pennetti (29) Managing Director

Paul Roberts (27) Managing Director

Helenmarie Rodgers (26) Managing Director

> John Stimpson (19) Managing Director

Elizabeth Saracco (11) Senior Associate

John Diercksen (8) Senior Associate

Patrick O'Sullivan, FIA, CFA (8) Senior Associate

> Jeffrey Peate (8) Senior Associate

> Emily Mason (4) Associate

#### **Technology Support**

Mike Kerr (8) IT Manager

**AEGON IT** 

**Etisbew Technology** Group

#### Administration

Priscilla Gordon (15) Vice President

Kim Do

Lydia Edmunds

Maryana Kagalovskaya

Trisha Kennedy

Daria Khitruk

**Charlotte Laidman** 

Abigail Lakes

**Amy Lawlor** 

Nicole Lloyd

Stephanie Pizer



Note: Numbers in parentheses represent the number of years of professional experience as of 3/1/2012.

Proposed Portfolio



# Proposed Portfolio Objectives



#### **Description**

Create a portfolio of hedge funds with similar characteristics to Alaska Retirement Management Board's intermediate bond allocation.

#### **Objectives**

Seeks to generate annualized returns of 4.5% in excess of 3-month T-Bills, with lower volatility than traditional asset classes (standard deviation of 4-6%) and low equity market participation.

#### **Key Features**

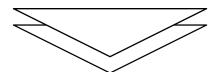
- Concentrated, multi-manager portfolio
- Short to medium-term portfolio liquidity
- Exposure to current yield opportunities via alternative credit strategies
- Protection from equity drawdowns

# Portfolio Proposal



#### **Prisma Proposal**

- A portfolio of 12-18 hedge funds
- Strategic allocation between underlying sectors to combine higher income/yield than intermediate treasury bonds with protection from equity market beta
  - Diversification by manager type: Credit-Distressed, Fixed Income Arbitrage, Global Macro, Managed Futures



#### YIELD / INCOME

#### **Credit Strategies**

- **Credit-Distressed**
- Access to current yield opportunities
- Moderate equity beta
- Low volatility
- High sharpe
- **Fixed Income Arb** 
  - Access to alternative income strategies
- Low-moderate equity beta
- Low volatility

#### **DOWNSIDE PROTECTION**

#### **Macro Strategies**

- **Discretionary Macro** 
  - Downside protection
- Low correlation
- High liquidity
- High sharpe
- **Managed Futures**
- Downside protection
- Low equity beta
- High liquidity



# Credit Opportunities <

- We believe that credit opportunities are evolving by investment instrument and geography
  - To capture these opportunities we believe that it is important to utilize a dynamic investment approach
  - We believe the following opportunities are vast, can potentially offer outsized returns, and can be captured by niche hedge fund managers:

| Opportunity                    | United States | Europe | Asia | Timeframe to Enter: |  |  |
|--------------------------------|---------------|--------|------|---------------------|--|--|
| Structured Credit-MBS/CMBS/ABS |               |        |      | Current to 6 months |  |  |
| Mortgage Prepayment Strategies |               |        |      | 6-12 months         |  |  |
| Relative Value Credit          |               |        |      | > 12 months         |  |  |
| Asset Liquidations             |               |        |      | Not Applicable      |  |  |
|                                |               |        |      |                     |  |  |
| Asian Direct Lending           |               |        |      |                     |  |  |
| Convertible Arbitrage          |               |        |      |                     |  |  |



Note: Forward-looking strategy views may change at any time in Prisma's discretion. Please see important disclaimers at the end of this presentation.

# Characteristics of Global Macro Investing



#### **Flexibility**

Global Macro managers typically have more flexibility in how they invest in equities, fixed income securities, commodities and currencies than do traditional long-only managers

#### **Diversification**

Global Macro managers are typically less correlated to major traditional asset class indices as well as to other hedge fund strategies

Managers typically focus on liquid asset classes such as equities, fixed income securities, commodities and currencies

#### **Better Sharpe Ratio**

Global Macro managers have historically generated higher returns and lower volatility compared to other major traditional asset classes

#### **Protection Against Increased Volatility**

Global Macro managers have historically performed well in times of increased volatility and distress in markets



# Categorization of Global Macro Managers



#### Prisma generally categorizes Global Macro managers as follows:

#### **Discretionary Systematic** Quantitative Fundamental Global Region-Specific Managed Futures (CTA) Global Other Model-Multi-Asset Single Asset Mean Tactical Trend-Based Class Class Following Reversion Asset Strategies - G-10 / G-20 Allocation - Emerging Markets - Asia, etc Single / Multiple - Typically - Typically - Equities - Equities or Time Horizons favor relative favor directional - Bonds Bonds or FX or value positions positions - FX Commodities - Commodities - Short- term (<1 month) - Medium-term (1-3 months) - Long-term (>3 months)



Note: Based on Prisma's general definition of Global Macro.

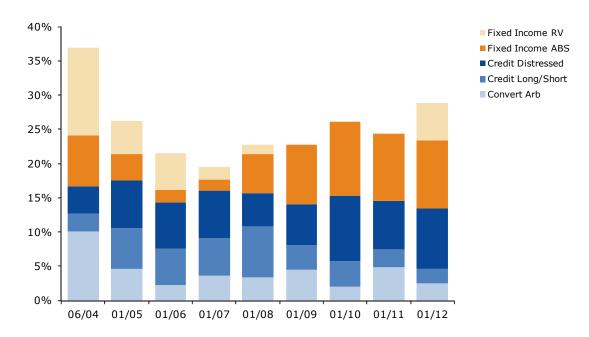
# Strategy Allocation: Allocation Shifts In Credit Sub-Strategies Have Historically Added Value

# **4**

#### Prisma's investment team:

- Dynamically decreases exposures to strategies with too much uncompensated risk and increases allocations to strategies with compelling risk/return profiles as market conditions change; and
- Continually evaluates tactical and structural components within credit markets which can result in identifying attractive investment opportunities

#### Prisma's Credit, Distressed & Fixed Income Arb Allocation Shifts



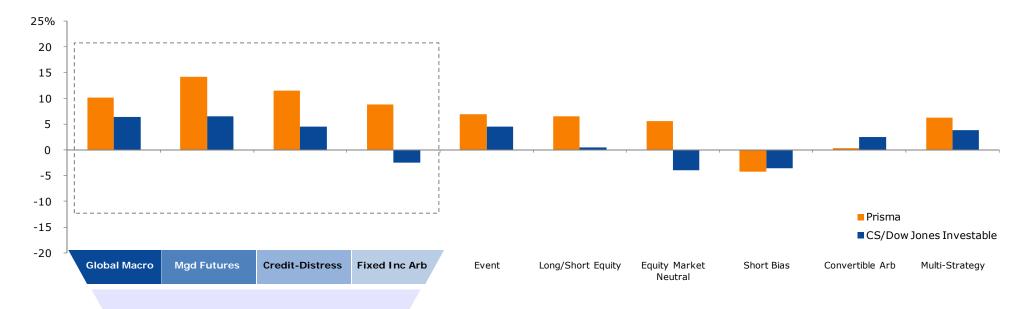


Note: Strategy allocations reflect one of Prisma's low volatility, low beta mandates. The allocations may not reflect Prisma's current Fund and/or manager views and are subject to change at Prisma's sole discretion. Past performance is not indicative of future results. Please see important notes at the end of this presentation regarding, among other things, the use of indices.

# Prisma Outperformance by Strategy <

Historical Gross Strategy Performance of All Prisma Funds by Sector (June 2004 – December 2011)

Prisma has a history of allocating to managers that outperform within their sector...



...especially within the four sectors proposed for ARMB's portfolio allocation



Note: The top chart represents gross annualized returns by strategy vs. CS/Dow Jones Hedge Fund Investable Index from June 2004 – December 2011. Strategy returns are inclusive of underlying managers across all Prisma products and are asset weighted returns gross of Prisma's fees. CS/Dow Jones Investable does not provide Credit/Distressed strategy index and, therefore, Event Driven strategy index is used as a proxy. Please see important notes at the end of this presentation.

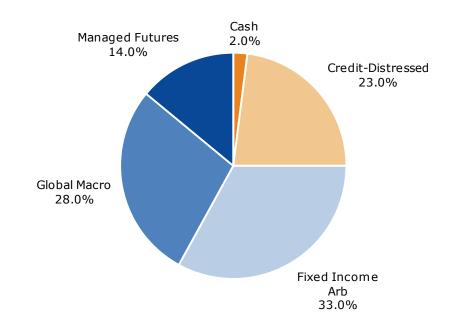
# Proposed Portfolio Composition



### **Proposed Portfolio Objectives:**

- Yield & Income
- Low beta to equities
- High liquidity
- Low volatility

#### **Proposed Portfolio Allocations**



| Total Number of Managers:            | 13    |
|--------------------------------------|-------|
| Largest Manager Allocation:          | 10.0% |
| Total Allocation of Top 5 Positions: | 43.0% |
| Total Number of HF Strategies:       | 4     |
| Largest Single Strategy Allocation:  | 33.0% |

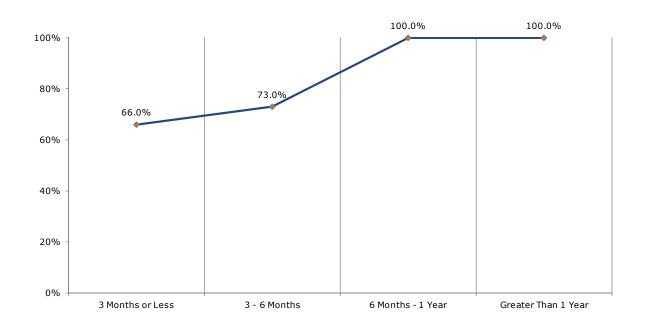


Notes: The proposed portfolio allocations are subject to change in Prisma's discretion.

# Proposed Portfolio: Liquidity Summary

#### PROPOSED PORTFOLIO LIQUIDITY SUMMARY

#### Cumulative Time Necessary to Liquidate the Portfolio (4/1/2012 Notification Date)



#### **Manager Liquidity Summary**

- Funds with Monthly Liquidity: 8
- Funds with Quarterly Liquidity: 4
- Funds with Annual Liquidity: 1
- Funds with No Lockup: 6
- % of Portfolio with No Lockup: 49%

**8** Funds, totaling **55%** of the proposed portfolio, provide monthly liquidity



Notes: The liquidity analysis incorporates the payment of early redemption penalties if liquidity is required by Alaska RMB. The analysis assumes a 3/1/2012 portfolio inception date and a 4/1/2012 redemption notification date. This analysis is based on the liquidity of the underlying funds as stated in their governing documents. Please see important notes at the end of this document.

# Proposed Portfolio:

# Correlation Heat Map Identifies Risk "Hot Spots"



|                     | <u>Credit /</u><br><u>Distressed</u> |                     |              | Fixed Income Arb |          |                    | Global Macro |                  |                 | <u>Mgd</u><br>Futures |           |          |
|---------------------|--------------------------------------|---------------------|--------------|------------------|----------|--------------------|--------------|------------------|-----------------|-----------------------|-----------|----------|
|                     | Orchard Dejima*                      | Credit-Distressed*4 | Silver Point | KLS              | LibreMax | One William Street | Cantab       | Discovery Macro* | MKP Opportunity | Ortus                 | BlueTrend | ISAM     |
| Orchard Dejima*     | 1.00                                 |                     |              |                  |          |                    |              |                  |                 |                       |           | <u>_</u> |
| Credit-Distressed*^ | 0.32                                 | 1.00                |              |                  |          |                    |              |                  |                 |                       |           |          |
| Silver Point        | 0.23                                 | 0.57                | 1.00         |                  |          |                    |              |                  |                 |                       |           |          |
| KLS                 | 0.19                                 | 0.38                | 0.39         | 1.00             |          |                    |              |                  |                 |                       |           |          |
| LibreMax            | 0.03                                 | 0.21                | 0.20         | 0.31             | 1.00     |                    |              |                  |                 |                       |           |          |
| One William Street  | 0.16                                 | 0.43                | 0.62         | 0.60             | 0.71     | 1.00               |              |                  |                 |                       |           |          |
| Cantab              | 0.11                                 | 0.27                | 0.08         | 0.00             | 0.45     | 0.19               | 1.00         |                  |                 |                       |           |          |
| Discovery Macro*    | 0.18                                 | 0.43                | 0.35         | 0.42             | 0.16     | 0.28               | 0.29         | 1.00             |                 |                       |           |          |
| MKP Opportunity     | -0.16                                | -0.08               | -0.16        | 0.06             | 0.43     | 0.11               | 0.43         | 0.21             | 1.00            |                       |           |          |
| Ortus               | 0.12                                 | 0.40                | 0.12         | 0.24             | -0.19    | 0.09               | 0.30         | 0.37             | -0.22           | 1.00                  |           |          |
| BlueTrend           | 0.11                                 | 0.54                | 0.26         | 0.19             | 0.43     | 0.17               | 0.69         | 0.45             | 0.12            | 0.57                  | 1.00      |          |
| ISAM                | -0.09                                | 0.16                | 0.19         | 0.20             | 0.51     | 0.32               | 0.61         | 0.27             | 0.45            | 0.24                  | 0.71      | 1.00     |

#### Correlation Between Underlying Managers

> 0.7

**High Correlation** Low to Moderate Correlation

Negative to Low Correlation



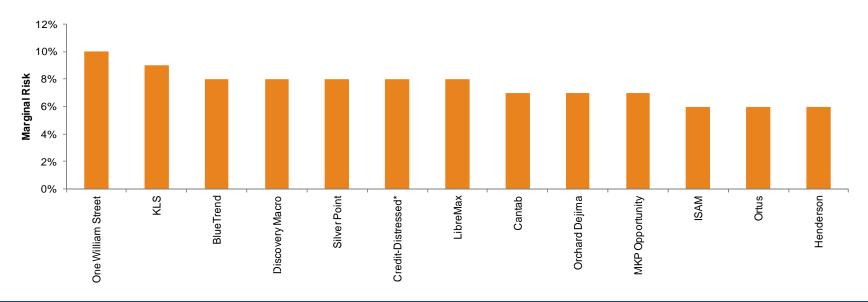
Note: The following managers with 12 or fewer data points are excluded: Henderson. The following managers have fewer than 36 months of return history: LibreMax. AManager pending approval at upcoming Investment Committee meeting. \*Funds identified with a star have proxy data incorporated to allow for a full track record. Credit-Distressed^ uses a heritage portfolio as a proxy. Orchard Centar Fund is used as a proxy for Orchard Dejima Fund from Feb-2009 to Nov-2011. Discovery Global Opportunities Fund is used as a proxy for Discovery Global Macro Fund from Feb-2009 to Aug-2011. The outputs shown above PRISMA CAPITAL PARTNERS represent the proposed portfolio for Alaska RMB designed to meet specific investment and risk constraints.

# Proposed Portfolio:

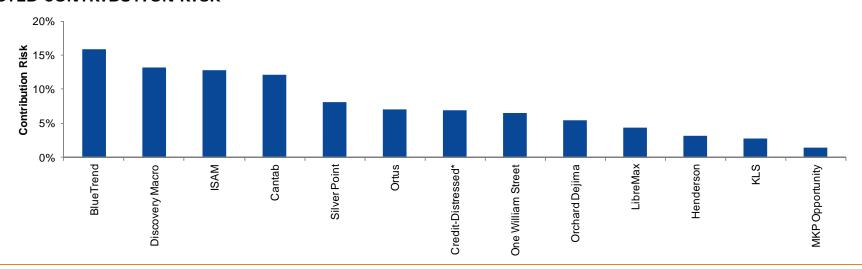
# Manager Allocation & Risk Breakdown as of Q1 2012



#### PROPOSED MANAGER ALLOCATION



#### FORECASTED CONTRIBUTION RISK



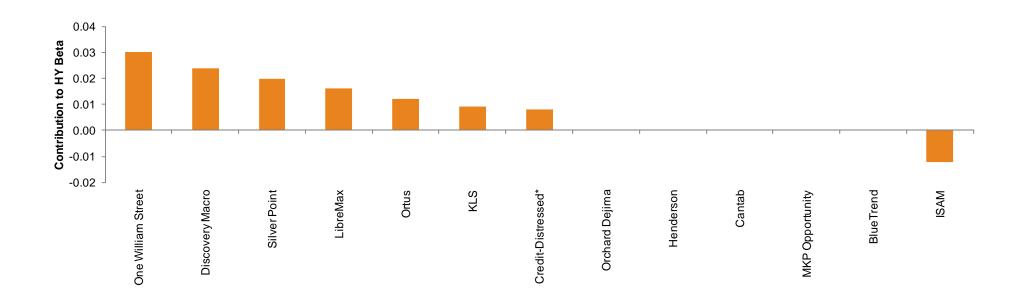


Note: \*Underlying manager pending approval at upcoming Investment Committee meeting. The outputs shown above represent the proposed model portfolio designed to meet Alaska RMB specific investment and risk constraints. Please see important notes at the end of this presentation regarding, among other things, the use of hypothetical performance.

# Proposed Portfolio: Beta Analysis as of Q1 2012

#### CONTRIBUTION TO HIGH YIELD BETA

Total Projected Beta to High Yield: 0.11



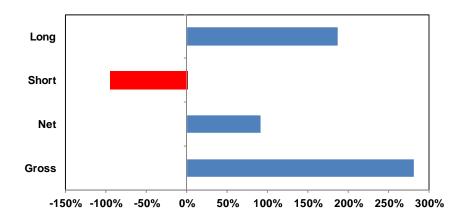


Notes: \*Underlying manager pending approval at upcoming Investment Committee meeting. Beta projections based on the proposed portfolio allocations and Q1 2012 manager forecasted beta. Please see important notes at the end of this presentation regarding, among other things, the use of hypothetical performance.

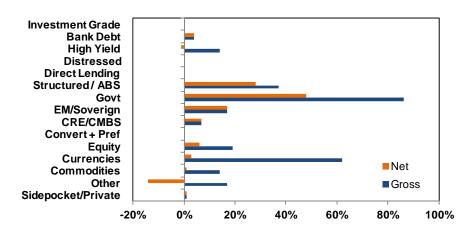
# Proposed Portfolio: Fund Exposures\*



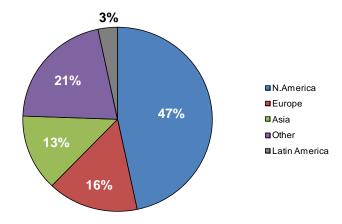
#### **Total Exposures**



#### **Asset Class**



#### **Geographical Exposure (Net)**





Note: \*The information in the above analysis includes the best available data provided to Prisma, as of January 2012, from underlying managers' risk reports, government filings, and Prisma's monthly calls/visits with the managers and uses the proposed allocations of each manager to determine total fund exposures. The outputs shown above represent the proposed portfolio for Alaska RMB designed to meet specific investment and risk constraints. Please see important notes at the end of this presentation regarding, among other things, the use of hypothetical performance.

# Prisma's Edge in Managing Opportunistic Mandates



#### **Experience in Opportunistic Mandates**

- Long track record of investing in specialist, early stage, and niche opportunities through our broader portfolios with diversified, low volatility mandates
- Successful in dynamically shifting our strategy allocation to capture evolving opportunities
- Expertise in managing multiple large, customized accounts
- Strong network of hedge fund relationships to help source niche managers who can capture less liquid opportunities

#### Specialist Managers, **Specialized Team**

- Prisma portfolio managers are specialists in their strategies, with in-depth understanding of their respective areas, including sub-set opportunities
- Specialist managers typically offer greater transparency into new and niche ideas

#### Customization

- Approximately 70% of Prisma's assets are managed in customized portfolios (i.e., fund-of-one investor)
- Prisma has significant resources and infrastructure dedicated to supporting customized portfolios

#### **Risk Management for Less Liquid Opportunities**

- Prisma's robust risk management system and experienced team provide the necessary support and infrastructure to manage risk of less liquid managers
- A fundamental philosophy of asset / liability matching at the underlying manager level enables Prisma to invest prudently with niche managers



Note: AUM data as of February 29, 2012. Please see important notes at the end of this presentation.

# Appendix <



### Historical Performance of Passive Index Portfolio



#### Performance of a Passive Portfolio During Drawdowns in Global Equities

|  | Four Worst Drawd    | Four Worst Drawdowns in Global Equities Since Inception of the DJCS Indices in 1994 |                     |                     |  |  |  |  |  |  |  |
|--|---------------------|---|---------------------|---------------------|--|--|--|--|--|--|--|
|  | Oct 2007 - Feb 2009 | Mar 2000 - Sep 2002   | Jun 1998 - Aug 1998 | Jul 1997 - Oct 1997 |  |  |  |  |  |  |  |
| Passive Portfolio Index <sup>1</sup>                   | -11.4%              | 29.0%   | -2.0%               | 5.2%                |  |  |  |  |  |  |  |
| Passive Macro Index <sup>2</sup>                       | 8.2%                | 41.3%   | 3.4%                | 7.1%                |  |  |  |  |  |  |  |
| Passive Credit Index <sup>3</sup>                      | -24.6%              | 20.5%   | -6.0%               | 3.7%                |  |  |  |  |  |  |  |
| Global Equities  MSCI World Index                      | -55.4%              | -48.5%  | -13.7%              | -7.2%               |  |  |  |  |  |  |  |
| Fund of Hedge Funds HFRI Fund of Funds Composite Index | -19.6%              | -0.2%   | -8.2%               | 5.7%                |  |  |  |  |  |  |  |

Macro Serves as an Equity Hedge

The portfolio's allocation to global macro strategies has generated positive performance during substantial drawdowns in global equity markets

Prisma's Strategy Weighting Adds Value

The portfolio has outperformed when fund of hedge funds have produced negative returns



# Prior Experience: Portfolio Management



#### Girish Reddy, CFA

#### Founder & Managing Partner - Chairman of Investment Committee

- Former partner and Co-Head of Equity Derivatives of Goldman, Sachs & Co.
- CIO of LOR Associates, a hedging and strategy advising firm based in Los Angeles, developing strategic alliances with other established asset managers like Wells Fargo and Aetna Insurance
- Senior Vice President, Portfolio Construction and Asset Allocation, at Travelers Investment Management Company offering various overlay strategies for the firm using listed futures and options
- Serves on the Executive Board of the Indian School of Business. Elected member of the Cornell University Council. Former Board Member of Barra Inc.
- Education
  - B.Tech., Electrical Engineering, Indian Institute of Technology
  - M.Eng., Cornell University
  - M.B.A., Cornell University

#### William S. Cook, CFA

#### Senior Portfolio Manager - Investment Committee Member

- Head of Capital Market Strategies Group at AEGON USA Investment Management LLC focusing on alternative investments, SBA loans, and special opportunities
- Head of Derivatives Group at AEGON USA Investment Management LLC which was spun out of the Public Fixed Income Group
- Head of Public Fixed Income Group at AEGON USA Investment Management LLC which led a team of six portfolio managers and a group of 15
- · Partner at Cleveland Management specializing in fixed income for this high net worth-oriented asset management firm
- Director of Fixed Income at United Capital Management
- Education
  - B.A., Economics, University of Denver
  - M.B.A., DePaul University

#### Eric Wolfe, CFA

#### Senior Portfolio Manager - Investment Committee Member

- Vice President at Safra National Bank of New York as the leading portfolio manager for Hedge Fund of Funds Group. Also managed the accounts group as well as head of the research process to source hedge fund investments for fund of hedge funds
- Chief Financial Officer for Buyroad.com, co-managing a 20 employee team from pre-launch to revenue producing entity for the web design of ASP for the small/medium. business market
- Vice President, Global Balanced Portfolio Manager at JPMorgan Asset Management serving as portfolio manager of \$16+ billion global balanced assets, member of Global Macro Strategy Team
- Assistant Vice President, Global Balanced Portfolio Manager at JPMorgan Asset Management
- Analyst, Structured Derivatives Group at JPMorgan Asset Management, developed GTAA (Global Technical Asset Allocation) models
- Education
  - B.A., Economics, Lehigh University, magna cum laude



# Prior Experience: Portfolio Management



#### Donna L. Heitzman, CFA & CPA

#### Portfolio Manager, Event/Credit/Distressed Strategies

- Portfolio Manager at AEGON USA Investment Management LLC facilitating the portfolio's significant growth and broad diversification across all hedge fund strategies with a specialty in researching and implementing new strategies
- Credit analyst and private placement specialist at AEGON USA Investment Management LLC
- · Financial analyst, fixed income investment portfolio at AEGON USA Investment Management LLC
- Audit Supervisor at Coopers and Lybrand specializing in the manufacturing and financial institution sectors of both publicly held and privately owned clients
- Education
  - B.S., Accounting, University of Louisville, graduated with high honors

#### Michael J. Rudzik

#### Portfolio Manager, Equity Strategies

- Portfolio Manager at AEGON USA Investment Management LLC responsible for hedge fund manager due diligence, selection and monitoring with primary strategy focus on long/short equity, event-driven, multi-strategy arbitrage and private equity
- Chief Operating Officer at Aeon Capital Management LLC collaborating in the formation of a \$50 million emerging markets hedge fund start-up for a European investment group
- General Partner at Tiedemann Investment Group, functioned as Assistant Portfolio Manager & Trading Desk Head
- Financial Analyst at Morgan Stanley
- Education
  - B.A., Economics, University of Michigan, graduated with distinction
  - M.B.A., Thunderbird School of Global Management

#### Peter Zakowich

#### Portfolio Manager, International Equity Strategies

- Associate Portfolio Manager at JPMorgan Alternative Investments, the alternative investment funds subsidiary of JPMorgan Asset Management, responsible for investment selection, position sizing, and exposure monitoring
- Equity Analyst at Edge Capital, a long/short equity hedge fund focusing on the media and technology sectors
- Investment Associate in Global Equity Research at Putnam Investments, covering the media, advertising and automotive industries
- Education
  - B.A., Economics, Harvard University
  - M.B.A., Leonard N. Stern School of Business, New York University



### Prior Experience: Portfolio Management



#### Daniel S. Lawee, CFA

#### Portfolio Manager, Fixed Income, Volatility, and Reinsurance Strategies

- · Portfolio Manager, Northwater Capital Management Inc., responsible for fixed income, structured credit, volatility, and reinsurance hedge fund strategies
- Vice President, Corporate Foreign Exchange Desk at TD Canada Trust, responsible for coverage of corporate and institutional accounts and options marketing for the corporate and commercial FX sales teams
- Account Executive, Mortgage Department at Republic National Bank of New York, responsible for wholesale mortgage origination channel in Manhattan territory
- Education
  - B.A., Political Science, Business Studies minor, Concordia University
  - M.B.A., Richard Ivey School of Business, University of Western Ontario

#### James O. Welch

#### Portfolio Manager, Equity and Global Macro Strategies

- Managing Member of Kettle Cove Investors, LLC, a fund of hedge funds vehicle established for members of Mr. Welch's immediate family
- CEO and Executive Director of Kisco Management Corporation, a financial services firm that was exclusively dedicated to serving a prominent U.S. high net worth family
- Managing Director and Co-Head of Research and Portfolio Management at J.P. Morgan Alternative Asset Management, Inc., which is J.P. Morgan's fund of hedge funds investment firm
- Held various positions of increasing responsibility within J.P. Morgan, primarily in the capital markets area, including roles in derivatives origination, structuring, and training
- Education
  - B.A., History, Harvard College, magna cum laude



### Prior Experience: Advisory Partners



#### **Gavyn Davies**

#### Founder & Advisory Partner

- Former Partner and Chief Economist of Goldman, Sachs & Co.
- Former Chairman of the British Broadcasting Corporation
- Served as a member of H.M Treasury's Independent Forecasting Panel
- Economic Adviser to the House of Commons Select Committee on the Treasury and a Visiting Professor at the London School of Economics
- · Appointed a Fellow of The University of Wales, Aberystwyth and received a Fellowship of Imperial College Faculty of Medicine
- Education
  - B.S., Economics, St. John's College, Cambridge
  - Honorary Doctor of Science, Social Sciences, University of Southampton
  - Honorary Doctor of Laws, Nottingham University
  - Honorary Doctorate, Middlesex University

#### Thomas Healey, CFA, CRE

#### Founder & Advisory Partner

- Former Partner and Head of Pension Services Group of Goldman, Sachs & Co.
- Former Co-Chairman of the Goldman Sachs Retirement Committee, with oversight of more than \$3 billion in defined contribution pension assets, and Co-Chief Investment Officer of the \$10 billion Central States Teamsters Pension Fund managed by Goldman Sachs
- Chair of the investment committee of the Rockefeller Foundation and board member of other charitable institutions
- Former Assistant Secretary of the Treasury under President Reagan
- · Senior Fellow and Adjunct Lecturer at Harvard University's John F. Kennedy School of Government
- Education
  - · B.A., Georgetown University
  - M.B.A., Harvard University



### Prior Experience: Risk Management



#### Emanuel Derman, Ph.D.

#### Co-Head of Risk Management

- Professor & Director of the MS program in Financial Engineering at Columbia University
- Retired Managing Director in Firmwide Risk at Goldman, Sachs & Co.
- Columnist for Risk magazine and Editorial Board member of Applied Mathematical Finance journal
- Senior Fellow, International Association of Financial Engineers
- Associate Editor, the Journal of Derivatives and the Journal of Risk
- Courant Institute of Mathematical Sciences, Mathematical Finance Advisory Board Member and Board of Directors, Society of Quantitative Analysts
- Global Finance Magazine Derivatives Superstar 1995 and 1996 and Profiled in Global Finance, December 1995 issue "Portrait of a Rocket Scientist"
- IAFE/Sungard Financial Engineer of the Year 2000 and inducted into the Risk Magazine Hall of Fame 2002
- Education
  - B.S., Physics, and Applied Math, University of Cape Town
  - M.A., Physics, Columbia University
  - Ph.D., Particle Physics, Columbia University

#### Shankar Nagarajan, Ph.D.

#### Co-Head of Risk Management - Investment Committee Member

- Managing Partner of Risk Capital, LLC responsible for advising major companies on strategic and tactical risk management issues; Euromoney's Best Risk Advisor 2004
- Adjunct Professor of Economics and Finance at Columbia University
- Senior Manager & Head of Valuation Group at Deloitte & Touche
- Vice President at Bankers Trust Company advising clients on strategic and tactical risk management
- Tenured Professor of Finance at McGill University in Montreal, Canada
- Consultant to the Federal Reserve and various other Central Banks
- Education
  - B.Tech., Indian Institute of Technology
  - M.S., Northwestern University
  - Ph.D., Northwestern University

#### **Arthur Richardson**

#### Risk Manager

- Portfolio Manager at Quattro Global Capital, responsible for managing a U.S. convertible arbitrage portfolio with capital ranging between \$100 million and \$200 million
- Assistant Portfolio Manager at SG Cowen
- Analyst at Oaktree Capital Management
- Education
  - B.A., Economics, Stanford University
  - M.B.A, Stanford Business School



### Prior Experience: Risk Management



#### Kartik Patel, CFA

#### Vice President - Risk & Technology

- Internship at Wooster Asset Management implementing currency trading strategies and Applied Mean Variance Optimization to enhance the portfolio
- Signal Processing Consultant at Symbol Technologies
- Senior DSP Engineer for Lucent Digital Radio
- Software Engineer for AT&T Wireless Services
- Education
  - B.Tech., Electrical Engineering, Indian Institute of Technology
  - M.S., Electrical Engineering, University of Maryland
  - M.S., Financial Engineering, Columbia University



### Prior Experience: Operations and Finance



#### Francis J. Conroy, CPA

#### Chief Operating Officer - Investment Committee Member

- Chief Financial Officer at Mezzacappa Management, LLC responsible for all financial, accounting, compliance, personnel and operational activities of a registered investment adviser managing nine funds of hedge funds
- Director and Senior Vice-President at Lazard Frères & Co. LLC, responsible for tax planning and compliance for international investment bank with affiliates in 16 countries
- Director of Taxes at McKinsey & Company, Inc., responsible for global tax planning and compliance for multinational consulting company with offices in 23 countries
- Chief Operating Officer at Catalyst Energy Corporation managing operations of two resource recovery facilities
- Manager at Arthur Andersen & Co. providing tax planning advice and overseeing tax compliance for broad range of high net worth individual, partnership, and corporate clients
- Education
  - B.S., Accounting, Fordham University, summa cum laude
  - M.B.A., Harvard University

#### Mark DeGaetano

#### Head of Operational Due Diligence

- Head of Operations for the single manager and fund of funds platforms at Deutsche Bank Absolute Return Strategies with global responsibility for Operational Due Diligence
- Vice President at Cross Mar, a technology subsidiary of Citicorp, responsible for the building and successful implementation of a new B2B Trade Finance Solution
- Vice President at Citibank Capital Markets LLC, providing management within a structured finance operations environment
- Head of Business Support in Trading and Capital Markets at Skandinaviska Enskilda Banken, responsible for middle office and trade support functions that processed the entire spectrum of financial products
- Education
  - B.S., Accounting and Computer Science, Wagner College

#### John Brennan

#### Director of Operations

- Senior Vice President of Fixed Income Institutional Sales at FTN (a wholly-owned subsidiary of First Horizon Bank N.A.) where he had oversight for eight office in the United States
- Limited Partner at Spear Leeds & Kellogg (a wholly-owned subsidiary of Goldman Sachs & Co. from 2000 2005), specialized in Fixed Income E-Commerce and sales administration
- Vice President and Global Head of Futures Operations at Goldman, Sachs & Co., responsible for worldwide oversight of operations
- Managing Director at First Options/Continental Bank of Chicago
- Education
  - B.S., Finance, Southern Illinois University



### Prior Experience: Operations and Finance



#### Queenie Chang, CPA, CFA

#### Vice President - Operational Due Diligence

- Vice President at DB Advisors Fund of Funds and Assistant Vice President at Julius Baer Investment Management LLC, responsible for global Operational Due Diligence
- Accounting manager at SAGEN Asset Management, LLC, performed attribution analysis and performance reports for the family office
- Senior Portfolio Accountant at The Bank of Bermuda (New York) Limited, provided portfolio valuations and financial statements for hedge funds
- Credit Control Officer at The Bank of Bermuda Limited, Hong Kong Branch, assessed and monitored loan proposals for collective investment schemes, corporations, and individuals
- Semi-Senior Auditor at Deloitte Touche Tohmatsu, Hong Kong
- Education
  - B.Comm., Accounting, University of New South Wales, Australia
  - M.B.A., Boston University, Beta Gamma Sigma

#### Kenneth Eagle, CPA

#### Vice President & Controller

- Manager at Rothstein, Kass & Company providing audit and tax services to a variety of clients within the private investment industry, with responsibilities including valuation testing of portfolios, tax planning and preparation
- Education
  - B.S., Accounting, University of Delaware



### Prior Experience: General Counsel



#### Anne T. Wynne, J.D.

#### General Counsel & Chief Compliance Officer

- Senior Counsel & Vice President of Ivy Asset Management LLC, a registered investment advisor to funds of hedge funds and customized accounts
- Associate at Seward & Kissel LLP, providing advice to clients including registered and unregistered investment advisors on a variety of issues related to general corporate and securities matters
- Associate at Stroock & Stroock & Lavan LLP, providing advice to clients on general corporate and securities matters
- Education
  - B.A., History, Loyola University Maryland, magna cum laude
  - J.D., Duke University School of Law



### Prior Experience: Client Management



#### Anthony D. Pennetti, J.D.

#### Managing Director

- Managing Director, Meridian Capital Partners, a fund of hedge funds; responsible for the firm's financial intermediary sales business
- Director of Marketing, Deerfield Capital Management; responsible for sales and marketing of the firm's hedge fund strategies
- Director, Marketing & Client Service, Lehman Brothers Alternative Investment Management
- Managing Director, Donaldson, Lufkin & Jenrette; managed team responsible for placement of alternative investment solutions for the firm's asset management subsidiary
- Vice President, JPMorgan, advising private clients in the bank's wealth management division
- Education
  - B.A., Political Science, Boston University
  - J.D., Albany Law School of Union University

#### **Paul Roberts**

#### Managing Director

- Managing Director and Co-Head of European Shares, Goldman Sachs & Co.
- Equity Derivatives Group, Goldman Sachs & Co. advising institutions on portfolio restructuring and hedging strategies
- Structured Product area of SBC Warburg
- Head of Derivative Sales at SG Warburg responsible for the distribution of all listed and OTC products
- Education
  - M.A., Economics, Cambridge University

#### **Helenmarie Rodgers**

#### Managing Director

- Managing Director, Institutional Client Management of JPMorgan Alternative Asset Management (JPMAAM), the alternative investment funds subsidiary of JPMorgan Asset Management, a \$8 billion hedge fund of funds manager
- Managing Director and Head of Worldwide Marketing and Product Development for Chase Alternative Asset Management, a predecessor firm to JPMAAM
- Portfolio specialist for several hedge fund of funds and feeder funds at Union Bancaire Privee, a \$6 billion Swiss investor in hedge funds
- Senior Vice President in Corporate Services Group, World Gold Council, Geneva, Switzerland
- Vice President in Hedge Fund Advisory/Marketing at Tass Management Ltd., Geneva, Switzerland
- Vice President in CapMAC Group at Citicorp
- · Associate, Corporate Finance and Fixed Income Capital Markets, Salomon Brothers Inc.
- Education
  - B.S., Business Administration, Tulane University
  - M.B.A., The Wharton School, University of Pennsylvania



### Prior Experience: Client Management



#### John B. Stimpson Managing Director

- Executive Director, Institutional Sales Group for a large fund of hedge funds; responsible for sales and marketing to public sector pension plans and other institutions.
- Vice President of Institutional Sales, Absolute Return Strategies Group of Deutsche Bank AG; responsible for consultant relations and direct sales of fund of hedge funds and single manager hedge funds to institutions.
- Vice President of Sales and Client Service, The Torrey Funds, a long/short equity fund of hedge funds based in New York.
- Associate, Public Finance Group, UBS Financial Services; provided investment banking services to state and local governments in the U.S.
- Deputy Executive Director, Massachusetts Office of International Trade and Investment
- Assistant to Massachusetts Governors William F. Weld and Paul Cellucci
- Analyst, Massachusetts State Legislature
- Education
  - B.A., Political Science, Villanova University
  - M.B.A., Columbia Business School





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Investments in hedge funds and funds of hedge funds are speculative and involve special risks, and there can be no assurance that a fund's investment objectives will be realized or that suitable investments may be identified.

Past performance is not necessarily indicative of future results. Forecasts contained herein are based upon subjective estimates and assumptions about circumstances and events that may not yet have taken place and may never do so.

The performance presented herein from March 2009 to February 2012 represents the pro forma performance of the proposed portfolio calculated on the basis of the allocations contained in the proposed portfolio based on the investment. This is not actual performance. In calculating the performance, Prisma relies on the actual unaudited performance returns provided by the underlying managers, which Prisma believes to be reliable, but makes no representations or warranties as to their accuracy or completeness. The returns are gross of Prisma's management and incentive fees.

The proposed portfolio performance and risk statistics provided assumes an initial allocation to the underlying managers rolled backward on the basis of historical appreciation or depreciation of the underlying managers' performance. Not all of the underlying managers that were chosen have track records dating back to March 2009. In such cases, the remaining assets are reallocated proportionately to the other underlying managers included in the proposed portfolio with respect to such prior period. There can be no assurances that the underlying hedge fund managers will meet their investment objectives.

Performance results are considered hypothetical. Hypothetical performance results have many inherent limitations. This information is provided for informational purposes to indicate historical performance had the portfolio been available over the relevant period. No representation is being made that any account will or is likely to achieve profits or losses similar to those shown. In fact, there are frequently sharp differences between hypothetical performance results and the actual results subsequently achieved by any particularly trading program.

One of the limitations of hypothetical performance results is that they are generally prepared with the benefit of hindsight. In addition, hypothetical trading does not involve risk. Variables such as the ability to adhere to a particular trading program in spite of trading losses as well as maintaining adequate liquidity are material points which can adversely affect actual real trading results.





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# Alaska PERS, TRS, JRS and NGNMRS

Actuarial Audit as of June 30, 2011 April 19, 2012

Dana Woolfrey, ASA, EA, MAAA



### Overview

- Plans audited as of June 30, 2011
  - ▶ JRS and NGNMRS roll-forward valuations
  - ► TRS and PERS Defined Contribution Retirement Plans (DCR)
    - Death and Disability
    - Retiree Medical
  - ► TRS and PERS Defined Benefit Plans
    - Pension
    - Retiree Medical





### Overview

- Findings
  - ► JRS and NGNMRS
    - No issues
  - ► Issues highlighted in June 30, 2010 audit
    - Were updated in the June 30, 2011 valuation
    - Outstanding issues are de minimus
  - ► New findings this year one matter to discuss for each of the following:
    - TRS and PERS DCR Occupation death benefits
    - TRS and PERS DB Pension Retirement in first year of service-based eligibility
    - TRS and PERS DB Retiree Medical Participation rates and retiree-paid premiums



# Judicial Retirement System and National Guard and Naval Militia Retirement System





## JRS and NGNMRS

- Full valuations performed on biennial cycle
- Roll-forwards performed on off years (including this year)
  - Accrued liability projected using standard equations
    - Increase for normal cost and interest
    - Reduce for benefit payments paid out during the year
  - Assets based on most recent financial statements
- Able to closely replicate Buck's results



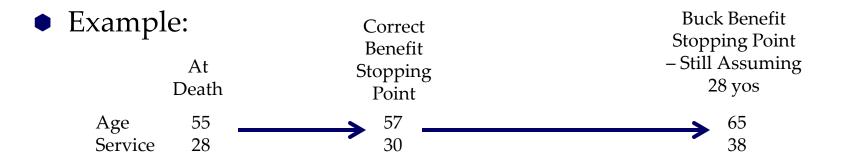


### Public Employees' Retirement System and Teachers' Retirement System Defined Contribution Retirement Plan





- Able to closely replicate disability and retiree medical benefits
- Identified misinterpretation of the occupational death benefit (confirmed that the determination of the benefits by Alaska differs from the method used in the valuation)
- Benefit is paid until member would have been eligible for normal retirement eligibility had the member lived
  - ▶ Buck determined eligibility using service at time of death







#### **Test Case 1 - PERS Others**

Age: 25.9 Service: 2.7

|                             | Buck   | GRS Replicate | % Diff | GRS Revised | % Diff |
|-----------------------------|--------|---------------|--------|-------------|--------|
| Disability                  | 295.38 | 295.66        | 0.1%   | 295.66      | 0.1%   |
| Death                       | 149.90 | 150.73        | 0.6%   | 127.61      | -14.9% |
| Total                       | 445.28 | 446.39        | 0.2%   | 423.27      | -4.9%  |
| Retiree Medical (ret. dec.) | 404.04 | 399.88        | -1.0%  | 399.88      | -1.0%  |





Test Case 2 - PERS PF

Age: 31.8 Service: 4.9

|                             | Buck      | GRS Replicate | % Diff | GRS Revised | % Diff |
|-----------------------------|-----------|---------------|--------|-------------|--------|
| Disability                  | 20,402.72 | 20,402.25     | 0.0%   | 20,402.25   | 0.0%   |
| Death                       | 6,404.57  | 6,423.31      | 0.3%   | 4,682.07    | -26.9% |
| Total                       | 26,807.29 | 26,825.56     | 0.1%   | 25,084.32   | -6.4%  |
| Retiree Medical (ret. dec.) | 3,432.72  | 3,437.06      | 0.1%   | 3,437.06    | 0.1%   |





|                              | Test Case 3 - TR<br>Age: 35.5<br>Service: 3.2 | S                          |                       |
|------------------------------|---|----------------------------|-----------------------|
|                              | Buck  | GRS Replicate              | % Diff                |
| Disability<br>Death<br>Total | 268.26<br>186.85<br>455.11                    | 268.94<br>186.56<br>455.50 | 0.3%<br>-0.2%<br>0.1% |
| Retiree Medical (ret. dec.)  | 2,670.77                                      | 2,664.08                   | -0.3%                 |





 Buck indicated they will re-measure liabilities with the change in occupational death benefit





### Public Employees' Retirement System and Teachers' Retirement System Defined Benefit Plans





- This year, identified issue with **normal retirement** decrement on one TRS active test life
  - ▶ Buck uses average of benefit calculated at beginning and end of year to approximate middle of year decrement timing.
  - ► We would recommend calculating benefits using middle of year age and service





- Full-time example (actual test case part-time)
- Step 1 determine eligibility and decrement rate

| Age<br>Middle of Year | Service<br>Middle of Year | Eligible for<br>Normal Retirement | Probability of<br>Retirement | Basis for<br>Rate  |
|-----------------------|---------------------------|-----------------------------------|------------------------------|--|
|                       |                           |                                   |                              |  |
| 49.7                  | 20.3                      | yes, service-based                | 10%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 50.7                  | 21.3                      | yes, service-based                | 13%                          | Age 50 eligible for unreduced                            |
| 51.7                  | 22.3                      | yes, service-based                | 12%                          | Age 51 eligible for unreduced                            |
| 52.7                  | 23.3                      | yes, service-based                | 12%                          | Age 51 eligible for unreduced                            |
| •<br>•                | •<br>•                    | ·<br>·                            | •                            | •<br>•<br>•  |





- Example, cont'd
- Step 2 determine benefits
- Would recommend determining benefits based on 49.7 and 20.3 which were used to determine eligibility and rate of retirement
  - ▶ No early retirement reduction with 20.3 years of service

| Age<br>Middle of Year | Service<br>Middle of Year | Early Retirement<br>Factor |
|-----------------------|---------------------------|----------------------------|
|                       |                           |                            |
| 49.7                  | 20.3                      | 100%                       |





- Example, cont'd
- Step 2 determine benefits
- Instead, Buck calculates benefit at 19.8 years of service and 20.8 years of service
  - ▶ 19.8 years of service 61% early retirement factor
  - ➤ 20.8 years of service 100% early retirement factors
  - ► Averages together, resulting in ~81% early retirement factors

|              |       |         | Early Retirement |
|--------------|-------|---------|------------------|
|              | Age   | Service | Factor           |
| Beg. of Year | 49.2  | 19.8    | 61%              |
| Mid. of Year | 3 49. | 7 20.3  | 81%              |
| End of Year  | 50.2  | 20.8    | 100%             |





# TRS, DB Plans, Pension

### Affected test case

| Test Case 1 - TRS, Tier 1 Age: 49.2 Service: 19.8 |                 |         |      |  |  |  |
|---|-----------------|---------|------|--|--|--|
|   | Buck GRS % Diff |         |      |  |  |  |
| Retirement<br>Withdrawal                          | 422,361         | 431,190 | 2.1% |  |  |  |
| Death   | 1,647           | 1,666   | 1.2% |  |  |  |
| Disability<br>Total                               | 424,008         | 432,855 | 2.1% |  |  |  |





# TRS, DB Plans, Pension

### Summary of Results

| TRS - PVB                   | Buck    | GRS     | % Diff |
|-----------------------------|---------|---------|--------|
| Active Test Case 1 - Tier 1 | 424,008 | 432,855 | 2.1%   |
| Active Test Case 2 - Tier 2 | 215,635 | 215,492 | -0.1%  |
| Active Test Case 3 - Tier 2 | 87,701  | 87,773  | 0.1%   |
|                             |         |         |        |
| TRS - Retiree 1             | 685,634 | 689,904 | 0.6%   |
| TRS - Retiree 2             | 246,420 | 250,399 | 1.6%   |
| TRS - Deferred              | 146,231 | 147,783 | 1.1%   |
| TRS - Beneficiary           | 79,691  | 79,837  | 0.2%   |

<sup>\*</sup>Early retirement factor issue





# PERS, DB Plans, Pension

### Summary of Results

| PERS - PVB                                | Buck    | GRS     | % Diff |
|---|---------|---------|--------|
| Active Test Case 1 - PF, Tier 3           | 407,350 | 405,802 | -0.4%  |
| Active Test Case 2 - Other, Tier 2        | 208,016 | 207,927 | 0.0%   |
| Active Test Case 3 - Other, Tier 1        | 751,517 | 748,781 | -0.4%  |
|   |         |         |        |
| PERS Peace Officer/Firefighter - Retiree  | 390,072 | 393,387 | 0.8%   |
| PERS Others - Retiree                     | 78,270  | 77,803  | -0.6%  |
| PERS Peace Officer/Firefighter - Deferred | 17,904  | 18,011  | 0.6%   |
| PERS Others - Beneficiary                 | 58,596  | 58,217  | -0.6%  |





Public Employees' Retirement System and Teachers' Retirement System Retiree Healthcare Benefits for Defined Benefit Plans





# PERS and TRS, DB Plans, Healthcare

- Able to closely replicate total benefits
- Issues from June 30, 2010 actuarial audit were resolved in June 30, 2011 valuation
- Middle of year benefit calculation issue found this year
  - ► Similar to normal retirement pension benefit
  - ► Biggest impact on member and spouse premium contributions which offset liability





### PERS and TRS, DB Plans, Healthcare

- Example of middle of year timing issue
  - Determining participation based on service at beginning and end of year and averaging the two
  - ▶ In first year of eligibility for plan paid coverage, Buck assumes
    - 10% participation beginning of year
    - 100% participation end of year
    - ~55% participation middle of year
  - ► Preferable to use participation based on middle of year information, but probably okay
  - ▶ Bigger issue occurs on retiree premium (which reduces plan liabilities)
    - In first year of eligibility for plan paid coverage, assuming 100% participation and assuming retiree is still paying full premium
    - Overstates retiree-paid portion, understates total liability





# PERS and TRS, DB Plans, HC

- Example
- Step 1 determine eligibility and decrement rate

| Age<br>Middle of Year                 | Service<br>Middle of Year | Eligible for<br>Normal Retirement | Probability of<br>Retirement | Basis for<br>Rate  |
|---------------------------------------|---------------------------|-----------------------------------|------------------------------|--|
| - Iviluale of Tear                    | Wilder of Tear            | T TOTAL TECHT CHITCH              | Terri em em                  | Tital  |
| 35.3                                  | 12.8                      | no                                | N/A                          | N/A  |
| · ·                                   | -                         | •<br>•                            | · ·                          | •<br>•<br>•  |
| 42.3                                  | 19.8                      | no                                | N/A                          | N/A  |
| 43.3                                  | 20.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 44.3                                  | 21.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 45.3                                  | 22.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 46.3                                  | 23.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 47.3                                  | 24.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
| 48.3                                  | 25.8                      | yes, service-based                | 11%                          | <age 50="" eligible="" for="" td="" unreduced<=""></age> |
|                                       |                           |                                   |                              |  |
| · · · · · · · · · · · · · · · · · · · | ·<br>·                    | •<br>•                            | · ·                          | •<br>•<br>•  |





# PERS and TRS, DB Plans, HC

- Example, cont'd
- Step 2 determine participation and benefits
- Would recommend determining benefits based on 47.3 and 24.8 which were used to determine eligibility and rate of retirement
  - ► Member is not yet eligible for retiree paid premium
  - ▶ 10% participation

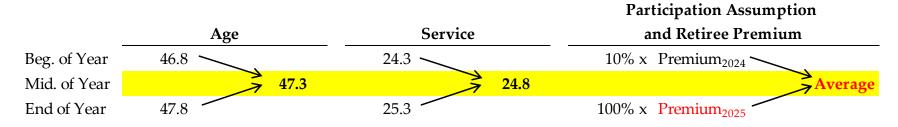
| Age            | Service                         |     | Retiree Paid |
|----------------|---------------------------------|-----|--------------|
| Middle of Year | or Middle of Year Participation |     | Premium?     |
| 47.3           | 24.8                            | 10% | Yes          |





## PERS and TRS, DB Plans, HC

- Example, cont'd
- Step 2 determine participation and benefits
- Instead, Buck calculates benefit at 24.3 years of service and 25.3 years of service
  - ▶ And still assumes retiree pays premium at 25.3 years of service



If 100% participation, reitree-paid premium should be \$0.





# PERS and TRS, DB Plans, Healthcare

## Affected test case

| Test Case 1 - PERS, PF Tier 1 Age: 34.8 Service: 12.3 |         |         |        |  |  |  |  |  |
|---|---------|---------|--------|--|--|--|--|--|
|   | Buck    | GRS     | % Diff |  |  |  |  |  |
| Retirement decrement:                                 |         |         |        |  |  |  |  |  |
| Member claims   | 68,285  | 68,161  | -0.2%  |  |  |  |  |  |
| Spouse claims   | 62,578  | 63,719  | 1.8%   |  |  |  |  |  |
| Member contributions                                  | (4,276) | (2,755) | -35.6% |  |  |  |  |  |
| Spouse contributions                                  | (3,445) | (2,223) | -35.5% |  |  |  |  |  |
| Member Part D reimbursement                           | (3,101) | (3,071) | -1.0%  |  |  |  |  |  |
| Spouse Part D reimbursement                           | (2,556) | (2,644) | 3.4%   |  |  |  |  |  |
| Total   | 117,486 | 121,186 | 3.1%   |  |  |  |  |  |
|   |         |         |        |  |  |  |  |  |





## PERS, DB Plans, HC

## Summary of Results

| PERS HC - PVB                             | Buck    | GRS     | % Diff |
|---|---------|---------|--------|
| Active Test Case 1 - PF, Tier 3           | 117,486 | 121,186 | 3.1%   |
| Active Test Case 2 - Other, Tier 2        | 134,978 | 136,535 | 1.2%   |
| Active Test Case 3 - Other, Tier 1        | 128,723 | 129,207 | 0.4%   |
|   |         |         |        |
| PERS Peace Officer/Firefighter - Retiree  | 114,946 | 116,056 | 1.0%   |
| PERS Others - Retiree                     | 281,996 | 282,446 | 0.2%   |
| PERS Peace Officer/Firefighter - Deferred | 1,660   | 1,658   | -0.1%  |
| PERS Others - Beneficiary                 | 68,753  | 69,046  | 0.4%   |

<sup>\*</sup>Affected by middle of year member and spouse contribution issue.





## TRS, DB Plans, HC

## Summary of Results

| TRS - PVB                   | Buck    | GRS     | % Diff |
|-----------------------------|---------|---------|--------|
| Active Test Case 1 - Tier 1 | 229,527 | 231,847 | 1.0%   |
| Active Test Case 2 - Tier 2 | 94,046  | 97,005  | 3.1%   |
| Active Test Case 3 - Tier 2 | 61,751  | 63,424  | 2.7%   |
|                             |         |         |        |
| TRS - Retiree 1             | 266,483 | 269,252 | 1.0%   |
| TRS - Retiree 2             | 305,190 | 307,615 | 0.8%   |
| TRS - Deferred              | 165,083 | 164,871 | -0.1%  |
| TRS - Beneficiary           | 75,876  | 76,166  | 0.4%   |

<sup>\*</sup>Affected by middle of year member and spouse contribution issue.





- Overall GRS was able to match Buck results closely
- Buck will determine valuation results for DCR once modify death benefit stop date
- Two other issues that may not be de minimus due to middle of year approach
  - ▶ Does not affect all active members
    - Depends on entry age and current service amount
  - ▶ Only affects one year in retirement pattern
  - ► Expected impact is modest, but non-trivial preferable to fix





#### ALASKA RETIREMENT MANAGEMENT BOARD

ACTUARIAL REVIEW OF PENSION AND POSTEMPLOYMENT HEALTHCARE PLANS FOR PERS AND TRS
APRIL 19, 2012



April 19, 2012

Mr. Gary Bader Chief Investment Officer Department of Revenue, Treasury Division Alaska Retirement Management Board P.O. Box 110405 Juneau, AK 99811-0405

Subject: Actuarial Review of June 30, 2011 valuations for the State of Alaska Public

Employees' Retirement System (PERS) and Teachers' Retirement System (TRS).

Dear Gary:

We have performed an actuarial review of the June 30, 2011 Actuarial Valuations for PERS and TRS.

This report includes a review of:

- Pension Assumptions and Benefits
- Health Care Cost Assumptions
- Actuarial Valuation Methods and Procedures
- Contribution Rate Determination
- Actuarial Valuation Report
- Potential Areas for Future Review

A major part of the review is a thorough analysis of the test lives provided by Buck Consultants. The report includes exhibits which summarize the detailed analysis of these sample test cases for PERS and TRS, as well as a comparison of the results between Buck Consultants and GRS. We wish to thank the staff of the State of Alaska Treasury Division and Buck Consultants without whose willing cooperation this review could not have been completed.

Sincerely,

Gabriel, Roeder, Smith & Company

Les wid Thompson

Leslie L. Thompson, FSA, FCA, EA, MAAA

Senior Consultant

Dana L. Woolfrey, ASA, EA, MAAA

Consultant

cc: Ms. Judy Hall

Todd D. Kanaster, ASA, MAAA Senior Analyst

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# SECTION 1 EXECUTIVE SUMMARY

#### **EXECUTIVE SUMMARY**

Gabriel, Roeder, Smith & Co. was engaged by the Alaska Retirement Management Board (ARMB) to review the June 30, 2010 Actuarial Valuation of the State of Alaska Public Employees' Retirement System (PERS) and Teachers' Retirement System (TRS).

This report presents our findings in the following areas:

- General Approach
- Pension Assumptions and Benefits
- Health Care Cost Assumptions
- Actuarial Valuation Methods and Procedures
- Contribution Rate Determination
- Actuarial Valuation Report
- Potential Areas for Future Review
- Summary and Conclusions

In general, we found that the Buck's actuarial results and reports were reasonable. We found no areas of concern in the actuarial valuation results, and find the assumptions consistent with generally accepted actuarial practice. We also verified that the new assumptions have been applied in the determination of the liabilities of the plan. We have also monitored the outcome of findings from prior audits, and have found all outstanding issues from these prior audits to be closed.

#### FINDINGS FROM JUNE 30, 2011 AUDIT

Through the test life review completed with the June 30, 2011 audit we did find a few issues to be resolved. Our test life work, in general, matches that of Buck Consultants. The liabilities shown in the Buck test lives matches to our liabilities within an acceptable degree of tolerance.

Each year we review the historical gains and losses. This year is the first year of observing gains and losses under the assumptions adopted following the experience study. In looking at the following PERS pension liability gain/(loss) by source, including the 2011 valuation results and comparing these items with the recommendations from the experience study, we have the following observations:

- 1. There continue to be termination losses. Based on the experience study, termination rates were increased in the face of consistent termination losses. In general, losses are created when *less* members terminate than expected. There seems to be a disconnect between the gain/loss methodology and the experience that was shown in the experience study.
- 2. For PERS, there continue to be large losses in the "other" category. In our experience, the major components of gain/(loss) should be accounted for in the items shown, and "other" should represent a small portion of the gain/(loss) experience. We recommend Buck

consider examining the gain/(loss) methodology used to determine the major sources of the "other" gain/(loss).

PERS Historical Gains and Losses by Source

| Source        | 2011<br>Valuation | 2010<br>Valuation | 2009<br>Valuation  | 2008<br>Valuation | 2007<br>Valuation |
|---------------|-------------------|-------------------|--------------------|-------------------|-------------------|
| Retirement    | \$(8,116)         | \$3,730           | \$(6,440)          | \$(2,325)         | \$(2,716)         |
| Termination   | (39,980)          | (33,532)          | (20,118)           | (7,241)           | (7,627)           |
| Mortality     | (2,020)           | (17,350)          | (23,756)           | (6,842)           | (6,426)           |
| Disability    | 177               | (1,837)           | (60)               | (1,217)           | (267)             |
| New Hires and | (25,953)          |                   |                    |                   |                   |
| Re-entrants   |                   |                   |                    |                   |                   |
| Other         | (42,015)          | (28,765)          | (22,113)           | (30,528)          | (61,451)          |
| Salary        | (13,845)          | 4,617             | (20,132)           | (60,440)          | (65,045)          |
| COLA and PRPA | 39,219            | 86,479            | (19,481)           | 41,400            |                   |
| Total         | \$(92,533)        | \$13,342          | <b>\$(112,100)</b> | \$(67,193)        | \$(143,532)       |

TRS Historical Gains and Losses by Source

| Source        | 2011<br>Valuation   | 2010<br>Valuation | 2009<br>Valuation | 2008<br>Valuation | 2007<br>Valuation |  |
|---------------|---------------------|-------------------|-------------------|-------------------|-------------------|--|
| Retirement    | \$3,809             | \$7,922           | \$8,298           | \$3,618           | \$6,810           |  |
| Termination   | (14,197)            | (9,763)           | (10,182)          | (2,108)           | (3,543)           |  |
| Mortality     | (5,625)             | (17,413)          | (17,693)          | (15,681)          | (10,807)          |  |
| Disability    | (974)               | (556)             | (428)             | (320)             | 180               |  |
| New Hires and |                     |                   |                   |                   |                   |  |
| Re-entrants   | 8,225               |                   |                   |                   |                   |  |
| Other         | (14,236)            | (20,959)          | (16,262)          | (16,536)          | (29,860)          |  |
| Salary        | 8,514               | (35,479)          | (12,153)          | (11,870)          | 21,351            |  |
| COLA and PRPA | OLA and PRPA 26,347 |                   | (16,355)          | 20,193            | 0                 |  |
| Total         | \$11,863            | (\$17,425)        | (\$64,775)        | (\$22,704)        | (\$15,869)        |  |



#### TEST LIVE OBSERVATIONS

We have noted the most significant areas of concern below, and a more detailed interpretation of the correspondence of resolution and/or explanation between Buck and GRS is noted in Section 3. In addition, we continue to monitor the findings and recommendations from the audit performed in 2011 against the test lives and reports submitted by Buck for the audit performed in 2012. At the end of this Section we have included a checklist of our review of these items and Buck's status and/or explanation for each item.

- Retirement benefits due to averaging benefits determined at beginning and end of year, rather than determining the benefits at middle of year, early retirement factors are being applied in some instances where the member is eligible for an unreduced benefit. This has the impact of valuing too low of a benefit for some members.
- Post-retirement health benefits due to averaging benefits determined at beginning and end of year, rather than determining the benefits at middle of year, less than 100% participation is being used in the first year of service-related eligibility for system paid coverage. In that same year, retiree contributions are non-zero even though eligible for system paid coverage. This has the impact of valuing too high of retiree contributions and thereby too low of system paid benefits.
- Post-retirement health benefits one aging factor is misstated in the assumption section of the report.

#### SUMMARY OF TEST LIFE REVIEW

We have included as a part of this report a detailed test life results summary.

- We matched the present value of benefits closely in total on all testlives submitted. We have
  included exhibits in Section 5 of the report which summarize the differences in calculations
  by decrement for the test lives analyzed. Differences between actuarial firms will always
  occur due to system differences and other nuances in the calculations.
- The actuarial basis used for the funding of the plan lies within the range of reasonableness.

Issues newly identified in the June 30, 2011 actuarial audit:

| Issue |   | GRS Recommendations  | Plan         | <b>Buck Comments</b>   |
|-------|---|--|--------------|--|
| Benef | ïts   |  |              |  |
| 1.    | Retirement  a. Early retirement reduction     | Due averaging of beginning of year and end of year statistics, applying early retirement reduction where none is needed in first year of eligibility based on 20 years of service. | TRS          | The Buck valuation<br>system does not allow for<br>this. Does not believe<br>their methodology<br>introduces any bias. |
| 2.    | Post-retirement health a. Election percentage |  | PERS,<br>TRS | The Buck valuation system does not allow for this.   |
|       | b. Aging factors                              | Age 74 should be 0.5%  | PERS,<br>TRS | Buck will update this in the final report.   |

Resolution of issues identified in the June 30, 2010 actuarial audit:

| Issue |  | GRS Recommendations  | Plan         | <b>Buck Updated?</b> | <b>Buck Comments</b>                                      |
|-------|--|--|--------------|----------------------|---|
| Benef | ïts  |  |              |                      |   |
| 1.    | Withdrawal                                     |  |              |                      |   |
|       | a. Vested termination benefit                  | Deferred to earliest unreduced retirement age, but has age 55 early reduction factor applied. Remove early reduction factor. | PERS         | <b>√</b>             |   |
| 2.    | Death  |  |              |                      |   |
|       | a. Occupational death eligibility              | Remove 5-year eligibility requirement.   | PERS         | ✓                    |   |
|       | b. Occupational death benefit                  | Use maximum of projected service at age  | PERS         | ✓                    |   |
|       |  | 60 and service at time of death.   |              |                      |   |
| 3.    | Disability                                     |  |              |                      |   |
|       | a. Temporary v. deferred disability            | Correct the timing of when temporary   | PERS,        | ✓                    |   |
|       | benefit  | benefit ends and the deferred benefit<br>commences for members eligible for<br>normal retirement.                            | TRS          |                      |   |
|       | b. Occupational disability rates               | Assumption ceases at early retirement; the new assumption is that a members will elect to retire.                            | PERS         | *                    | Buck indicates this assumption is included in the report. |
|       | c. Occupational disability for police officers | Can elect greater of disability benefit or retirement benefit - Buck only values the normal retirement benefit.              | PERS         | ✓                    | and report  |
|       | d. Normal retirement conversion                | Timing of normal retirement conversion should match for the annuity value and the benefit.                                   | TRS          | ✓                    |   |
| 4.    | OPEB   |  |              |                      |   |
|       | a. Election rates                              | Should be same for member and spouse.  | PERS,<br>TRS | <b>~</b>             |   |



## Ongoing outstanding issues:

| Issue GRS Re |   | GRS Recommendations   | Plan         | <b>Buck Updated?</b> | <b>Buck Comments</b>  |
|--------------|---|---|--------------|----------------------|---|
| Bene         | fits  |   |              |                      |   |
| 1.           | Death a. Postretirement benefit adjustments for survivors | Eligibility for post-retirement benefit adjustments is based on the retiree age rather than the surviving spouse age. | PERS,<br>TRS |                      | Agree with GRS, but system limitations prevent this change. |



# SECTION 2 GENERAL APPROACH

#### **GENERAL APPROACH**

Gabriel, Roeder, Smith & Co. was charged with reviewing the actuarial assumptions of the pension and health care provisions of the actuarial valuations of TRS and PERS.

We requested a number of items from Buck Consultants in order to perform the actuarial review and health cost assumption review:

1. We received the draft reports on February 29, 2012. On December 8, 2010, we received valuation data for pension and healthcare for both plans. On December 15, 2010, we received the pension and healthcare test lives for PERS and TRS.

In performing our review, we:

- 1. Reviewed actuarial assumptions we checked to see if they were consistent, comprehensive, and appeared reasonable.
- 2. Reviewed the actuarial valuation reports as of June 30, 2011 for completeness, GASB compliance and a review of financial determinations.
- 3. Reviewed, in detail, the sample members provided us This provided us with a perspective on the actuarial process utilized by Buck with respect to the plan and allowed us to review the valuation methods and procedures.
- 4. Reviewed the health cost assumptions and trend.
- 5. Identified areas for future more detailed review.

#### KEY ACTUARIAL CONCEPTS

An actuarial valuation is a detailed statistical simulation of the future operation of a retirement system using the set of actuarial assumptions adopted by the Board. It is designed to simulate all of the dynamics of such a system for each current system member including:

- 1. Earning future service and making contributions,
- 2. Receiving changes in compensation,
- 3. Leaving the system through job change, disablement, death, or retirement, and
- 4. Determination of and payment of benefits from the System.

This simulated dynamic is applied to each active member of the System. It results in a set of expected future benefit payments to that member. Bringing those expected payments to present value, at the assumed rate of investment return, produces the Actuarial Present Value ("APV") of future benefits for that member. In like manner, an APV of future salaries is determined.

The APV of future benefits and the APV of future salaries for the entire System are the total of these values across all members. The remainder of the actuarial valuation process depends upon these building blocks.

Once the basic results are derived, an actuarial method is applied in order to develop information on contribution levels and funding status. An actuarial method splits the APV of future benefits into two components:

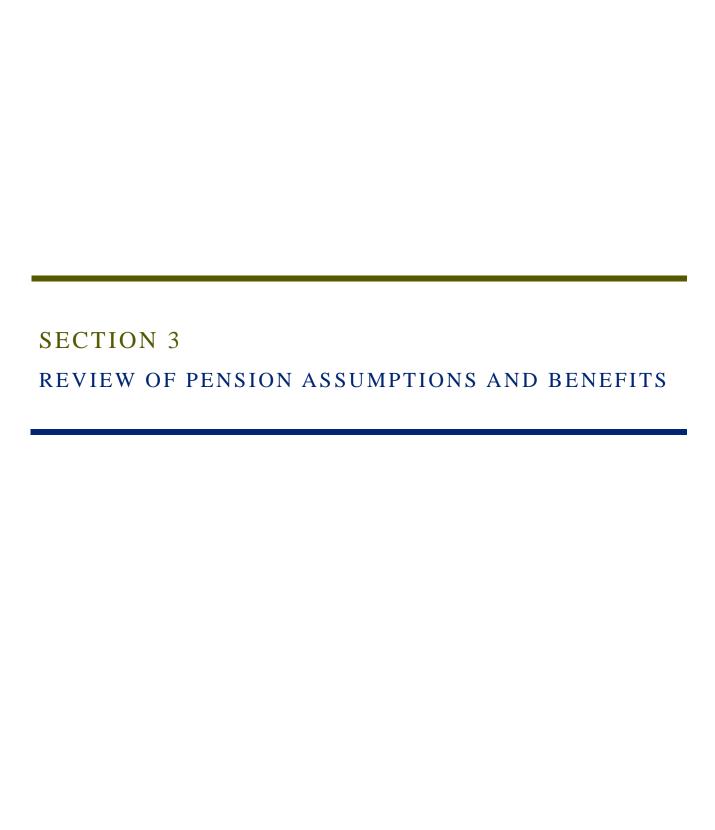
- 1. APV of Future Normal Costs, and
- 2. Actuarial Accrued Liability ("AAL").

The actuarial method in use by the State of Alaska is known as the Entry Age Normal (EAN) method. Under EAN, the Normal Cost for a member is that portion of the Actuarial Present Value of the increase in the value of that member's benefit for service during the upcoming year. The AAL is the difference between the total APV and the present value of all future normal costs.

For TRS and PERS, the APV of future benefits applies to the following benefits:

- Retirement benefits
- Withdrawal benefits
- Disability benefits
- Death benefits
- Return of contributions
- Medical benefits
- Indebtedness (from contributions which might be redeposited)

The medical benefits are based on potential future health care benefits, while the others are a type of post-employment income replacement benefit, based on salary. For the medical benefits, estimates must be made of the future health care costs. This is done by determining current per capita health care claim costs by age of retiree, and projecting them into the future based on anticipated future health care inflation.



#### **REVIEW OF ASSUMPTIONS AND BENEFITS**

#### GENERAL

In the review of the testlives as well as the report we confirmed that the assumptions shown in the report were the assumptions used in the PERS and TRS valuations.

#### BACKGROUND

The findings below are based on the detailed review of the following test lives summarized in exhibits at the end of Section 5:

- PERS (Pension and Post-retirement Health): Three actives, two retirees, one vested termination and one beneficiary
- TRS (Pension and Post-retirement Health): Three actives, two retirees, one vested termination and one beneficiary

Note that the active test lives analyzed are not necessarily exposed to all of the possible benefits under the plans (i.e. already beyond the eligibility period for certain benefits, or not eligible for particular benefits). Therefore, findings may occur for these other benefits in future audits depending on the set of test lives chosen for review at that time. However, the vast majority of the liability for each plan is due to the retirement benefits (included for all active test lives), and retirement-related withdrawal benefits (one active testlife included per plan), so any future findings are also expected to be de minimus. Also, the impact for any one test life may not be representative of the impact on the total plan.

FINDINGS FROM JUNE 30, 2011 TEST LIFE AUDIT – NEW ISSUES IDENTIFIED AND RESOLUTION OF ITEMS OUTSTANDING FROM JUNE 30, 2010 TEST LIFE AUDIT

Issues identified in the June 30, 2011 test lives

#### Retirement:

<u>GRS Finding:</u> The valuation uses middle of year decrement timing (assumes members leave July 1<sup>st</sup>). Buck uses rounded middle of year age and service for eligibility and application of decrements. Buck uses an average of benefits calculated at beginning of year and end of year (rather than calculating the benefit based on the age and service at middle of year). In the majority of cases, this results in a very similar benefit to the midyear benefit calculation. However, in the Tier 1 test case this year, it did cause a difference in liabilities. The member is age 49.2 with 19.8 years of service at the valuation date. In the first year benefit calculation, Buck assumed that the member would

have a 61% early reduction factor applied to the beginning of year benefit (since the member just barely misses the 20 year normal retirement requirement) and 100% early retirement reduction factor applied to the end of year benefit. The results is an approximate 80% early retirement reduction factor on the middle of year benefit (average of 61% and 100%). A mid-year valuation would determine the benefits using middle of year age and service, resulting in no early retirement reduction, and this method would be more conservative. This discrepancy only applies in one loop year. Had the reduction not been applied, the present value of retirement benefits would be 2.1% higher.

<u>Buck Response:</u> Buck indicates that the member is not eligible for normal retirement at beginning of year and should have the early retirement reduction factor applied. They indicate that the there will be members that will retire on either side of the eligibility cutoff and that their methodology approximates the benefits on average.

<u>GRS Comment:</u> The retirement rates applied are for members "eligible for unreduced benefits" and should be applied as such. Assuming that members will take the reduced benefit when they are close to full eligibility undervalues the benefit.

#### Post-retirement Health:

<u>GRS Finding:</u> Similar to the retirement benefit above, this finding relates to interpolating between beginning of year and end of year benefits. Contributions for healthcare are required for Tier 2 members who retire before age 60 if they don't have 25 years of service. The valuation methodology assumes that 100% of members eligible for system paid coverage elect post-retirement healthcare benefits and 10% of members who must self-pay elect post-retirement healthcare benefits.

In the first year of service-based eligibility, there is interpolation between beginning of year benefits with the 10% participation rate applied and end of year benefits with the 100% participation applied. A mid-year value the benefit at middle of year using 100% participation.

The biggest issue presents in the retiree and spouse contribution benefit stream (still in the first year of service-based eligibility). Once the member is eligible for system paid coverage and the 100% participation rate is applied, the retiree contribution benefit should be \$0. Thus, if the Buck middle of year averaging is applied, it should be an average of:

- 10% applied to the retiree contribution rate beginning of year and
- 100% applied to \$0 because the retiree no longer contributes.

Instead, the averaged benefit appears to be the average of

- 10% applied to the retiree contribution rate beginning of year and
- 100% applied to the retiree contribution rate end of year.

Thus, in this first year of service-based eligibility, the retiree contributions are overstated. The retiree contributions act to reduce the liability, so the liability is understated. This problem occurs in test lives where the retiree reaches service-based retirement first.

<u>Buck Response:</u> Buck agrees that the election percentages should be applied as we suggest; however, their valuation system does not allow them to be applied in the way suggested.

#### Post-retirement Health:

<u>GRS Finding:</u> The prescription benefit aging factor used at age 74 was 0.5%. The report states on page 100 of the PERS draft report and page 81 of the TRS draft report that it is 1.5%.

Buck Response: Buck will update this assumption in the final reports.

#### Resolution of Issues identified in the June 30, 2010 test lives

#### Withdrawal:

#### A. Deferral age used in the calculation of benefits

<u>GRS Finding:</u> Buck was calculating the PERS deferred vested benefits assuming retirement at first eligibility for reduced retirement; however Buck was valuing the benefit as not payable until eligibility for unreduced retirement. The benefit calculation and payment timing should match.

<u>Buck Response:</u> Buck concurred and indicated they would remove the early retirement reduction from the deferred vested benefits in the 2011 valuation.

*Resolution*: This change has been made in the June 30, 2011 valuation.

#### Disability:

#### B. Occupational disability rates

<u>GRS Finding:</u> As part of the experience study, Buck chose to stop disability rates at the member's earliest retirement date. We do not concur with this change in methodology. The member may be eligible for a more valuable disability benefit during the early retirement period. The member would benefit doubly from taking the disability benefit due to tax advantages available to them. We recommended continuing to include probability for disability retirement until the member is eligible for normal retirement.

<u>Buck Response:</u> Buck referred us to the experience study and indicated that they assume the member will choose to retire, if eligible.

<u>Closing comment</u>: No change was made and we continue to recommend reconsidering this change in methodology and extending the rates out until normal retirement.

#### C. Occupational disability benefit for police officers

<u>GRS Finding:</u> Occupationally disabled members are eligible to elect the greater of the occupational disability benefit and the normal retirement benefit. Buck was only valuing the retirement benefit. We recommend valuing the greater of the two benefits.

<u>Buck Response:</u> Buck concurred and indicated they would value the greater of the two benefits in the 2011 valuation.

#### D. Normal retirement conversion

<u>GRS Finding</u>: In the prior valuation, Buck assumed the normal retirement conversion benefit will begin at age 60; however, the normal retirement conversion benefit was calculated as of the earliest normal retirement age, which for the observed test cases was substantially earlier. The payment timing and benefit calculation should be based on the same conversion age.

<u>Buck Response:</u> Buck concurred and indicated their valuation system does not allow them to convert to normal retirement at different ages so they would convert everyone at 60 and calculate their benefit accordingly in the 2011 valuation.

<u>Closing comment</u>: Buck has found a way to convert to normal retirement at different ages and is converting at earliest normal retirement age and calculating benefits accordingly. This is the ideal approach.

#### Death from active status:

#### E. Occupational death eligibility

<u>GRS Finding:</u> The Buck valuation assumed members were not eligible for occupational death benefits until completing five years of service. We recommend removing this restriction consistent with the provisions.

Resolution: This change has been made in the June 30, 2011 valuation.

#### F. Occupational death benefit

<u>GRS Finding:</u> Benefits after conversion to the normal retirement were using service at age 60 even if the member death occurs after age 60 and the member had more service at the time of death. Normal retirement benefits payable to the surviving spouse should use the maximum of service projected to age 60 and service at the time of death.

<u>Buck Response:</u> Buck concurred and indicated they would value the greater of the two service amounts in the 2011 valuation.

<u>Resolution</u>: This change has been made in the June 30, 2011 valuation.

#### G. Election or participation rates for the retiree medical plan

<u>GRS Finding:</u> Buck uses a two-tiered participation assumption based on whether retirees are eligible for employer-paid coverage (based on member age). The assumption was applied incorrectly to spouse benefits based on spouse age rather than member age. As an example, a 58-year old female not meeting the eligibility requirement for employer-paid coverage would have a 10% participation assumption. Her assumed spouse would be three years older, or 61. It is our understanding that the spouse would still have a 10% participation rate based on the member's age. However, the Buck valuation used the spouse age of 61 and applies a participation assumption of 100%. It is our understanding that the member and spouse participation rates should match and should both be based on member age.

<u>Buck Response:</u> Buck concurred and indicated they would use matching participation rates based on member age in the 2011 valuation.

*Resolution*: This change has been made in the June 30, 2011 valuation.

#### Ongoing issues from prior audits

There is one ongoing deminimis issue which cannot be corrected due to system limitations. For Post-retirement Pension Adjustments for surviving spouses, Buck's valuation system uses the age of the original member, not the age of the benefit recipient.

#### **ECONOMIC ASSUMPTIONS**

#### **General**

These assumptions simulate the impact of economic forces on the amounts and values of future benefits. Key economic assumptions are the assumed rate of investment return and assumed rates of future salary increase.

Economic assumptions are normally defined by an underlying inflation assumption. Buck has cited 3.12% as its inflation assumption. Over the last year or so, long-term inflation forecasts have been declining. With the decline, the 3.12% inflation assumption is now at the higher end of the generally accepted range.

#### **Investment Return Assumption**

The nominal investment return assumption is 8.00%. The assumption is net of all investment and administrative expenses. A net investment return rate of 8.00% per annum is a commonly used assumption by many large public employee retirement systems. Combined with the 3.12% inflation assumption, this yields a 4.88% real net rate of return. This 4.88% real return should be continuously tested with the PERS and the TRS asset allocation.

Because PERS and TRS are closed to new members, eventually the asset allocation may need to be adjusted to reflect cash flow needs. This should also be considered in the next asset allocation and experience study.

#### Member Pay Increase Assumption

In sophisticated actuarial models, assumed rates of pay increase are often constructed as the total of several components:

Base salary increases -- base pay increases that include price inflation and general "standard of living" or productivity increases.

An allowance for Merit, Promotion, and Longevity – This portion of the assumption is not related to inflation.

In the context of a typical pay grid, pay levels are set out for various employment grades with step increases for longevity:

The base salary increase assumption reflects overall growth in the entire grid, and The Merit, Promotion, and Longevity pay increase assumption reflects movement of members through the grid, both step increases and promotional increases.

#### **Base Salary Increase Assumption**

The Base Salary Increase Assumption (also known as the wage inflation assumption) is 3.62%. The 3.62% is comprised of 3.12% for general inflation and 0.5% for productivity increases.

#### Merit, Promotion, and Longevity Pay Increase Assumption

As described above, the Merit, Promotion, and Longevity pay increase assumption represents pay increases due to movement through the pay grid. This is based on longevity and job performance. In most models, it is recognized that step increases and promotions are very rare late in careers. Thus, this allowance should trail away from relatively high levels for young or short service members to virtually nothing late in careers. We would expect that, as members approach retirement, this component would fade away.

The assumptions used by Buck are reasonable.

We would also offer that the manner in which pays change over time for teachers in comparison to public employees tends to differ. Since most teachers have a specific skill set, the approach to their compensation tends to follow a more consistent trend. Public Employees however (except for Peace officers and Firefighters) tend to represent a multitude of different skills – from a more generalized, labor intensive capacity (e.g., custodial) to more specialized training (ex. Accounting).

#### SUMMARY

In summary, the set of actuarial assumptions appear to be reasonable.



REVIEW OF HEALTH CARE COST METHODS AND ASSUMPTIONS

#### REVIEW OF HEALTH CARE COST ASSUMPTIONS

#### GENERAL

Buck was able to complete their analysis of medical costs based on claims information provided by WFIS and Premera. For the 2011 valuation, the claim costs and Medicare offset analyses were updated using claims and enrollment data. Individual claim level detail was obtained from WFIS and Premera for fiscal years 2008 through 2011.

#### **Claims Cost and Medicare Offset**

We analyzed the trend in the per capita claim costs over the last four years:

Med: Pre-Medicare Med: Medicare A&B only Med: Medicare B only

Rx

| Age 65 Per Capitas |       |       |       |       |  |  |  |  |  |
|--------------------|-------|-------|-------|-------|--|--|--|--|--|
| 2008               | 2009  | 2010  | 2011  | 2012  |  |  |  |  |  |
| 7,196              | 7,670 | 7,503 | 8,606 | 9,497 |  |  |  |  |  |
| 1,151              | 1,296 | 1,336 | 1,563 | 1,551 |  |  |  |  |  |
| 2,805              | 3,384 | 4,754 | 6,654 | 6,936 |  |  |  |  |  |
| 2,173              | 2,379 | 2,419 | 2,600 | 2,799 |  |  |  |  |  |
|                    |       |       |       |       |  |  |  |  |  |

| Trend |       |       |       |       |  |  |  |  |
|-------|-------|-------|-------|-------|--|--|--|--|
| 08-09 | 09-10 | 10-11 | 11-12 | Avg.  |  |  |  |  |
| 6.6%  | -2.2% | 14.7% | 10.4% | 7.2%  |  |  |  |  |
| 12.6% | 3.1%  | 17.0% | -0.8% | 7.7%  |  |  |  |  |
| 20.6% | 40.5% | 40.0% | 4.2%  | 25.4% |  |  |  |  |
| 9.5%  | 1.7%  | 7.5%  | 7.7%  | 6.5%  |  |  |  |  |

The changes in rates between June 30, 2011 and June 30, 2012 for pre-Medicare medical claims outpaced the current trend assumption being used. The changes in rates between June 30, 2011 and June 30, 2012 for post-Medicare medical claims and prescription claims outpaced the current trend assumption being used. This resulted in an overall gain on Postemployment Healthcare Liabilities.

#### **Method and Contributions**

Nothing to recommend

#### **Report**

• Nothing to recommend.

#### **Assumptions**

- The trend assumptions used for Medical and Prescription Drugs still appear to be reasonable.
- The participation assumption of 100% for employer-paid coverage and 10% for member-paid coverage still appears reasonable.

#### **Incurred Adjustment**

• Assumptions were developed regarding the number of Medicare Part B only coverage and associated claims costs. In addition, the assumed lag used to adjust claims data from a paid to incurred basis was 2.0 months for medical claims and 0.04 for prescription claims. We concur with this approach.

#### **Aging of Claim Costs**

• Buck used individual claim data to develop age-graded cost rates, and will continue to measure the individual claim data against the aging curve to test its ongoing reasonableness of fit. We concur with this methodology.

#### **Medicare Part B Only**

• Eligibility for current active members is now determined based on quarters worked since date of hire or re-hire. This refinement created a liability gain for the plans.

#### **Cadillac Tax**

 Buck indicates that the Cadillac Tax will affect the plan sufficiently far in the future to produce a minimal impact to valuation results. We commend Buck for addressing this future provision.

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### SECTION 5

REVIEW OF ACTUARIAL VALUATION METHODS AND PROCEDURES

#### REVIEW OF ACTUARIAL VALUATION METHODS AND PROCEDURES

#### I. Background

An actuarial valuation is a detailed statistical simulation of the future operation of a retirement system using the set of actuarial assumptions adopted by the Board.

The actuarial values generated from this process are based not only on these assumptions, but also on the additional assumptions built into each actuarial firm's pension valuation software.

Our scope for performing the review did not include a complete replication of the valuation results as determined by Buck Consultants at June 30, 2011. Rather, we reviewed a number of sample test lives from Buck in great detail, and made our determinations as to whether the methods and assumptions being employed were being done so properly. We also reviewed the report in order to examine the aggregate results and conclusions of this actuarial valuation.

Though this approach is not intended to meet the rigors of a full scale replication of results – it still serves as a strong indicator of the appropriateness of the assumptions and methods being used to value the liabilities and determine the costs for these plans.

#### II. Process:

Our review process can be summarized as follows:

#### **Computation: Valuation Liabilities**

We analyzed test cases to compare the Actuarial Liability under the EAN funding method for the test cases of the PERS and TRS Systems. As a starting point, we wanted to first replicate Buck's test case liabilities by using their assumptions and methods to ensure that the computations were in sync with the descriptions listed in the valuation report.

When conducting an actuarial audit, and reviewing the testlives, we look at the projected benefits at each age for each decrement type. We also look at the component of the benefit (final average earnings and years of service). This is critical to understanding what the valuation system is actually valuing and making sure that they valuation is not "right for the wrong reasons", (meaning, errors could occur in two different directions making total liabilities approximate a correct value.)

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We also review the construction of the commutation functions- the varying probabilities for each decrement and the discounting to the valuation date.

#### III. Actuarial Method:

#### **Findings:**

The actuarial method used for producing Alaska PERS and TRS June 30, 2011 Actuarial Valuations is known as the Entry Age Normal (EAN) Method. Under this method, benefits are projected to the assumed occurrence of future events based on future salary levels and service to date. The Normal Cost is the present value of benefits to be earned for the current year while the Actuarial Accrued Liability (AAL) is the present value of benefit earned for all prior years

#### **Conclusion:**

The level percent of pay method for both amortization of the unfunded accrued liability and the normal cost are both appropriate as a funding policy, considering that that payroll is not closed (as promulgated under SB 123.) For GASB reporting purposes (as opposed to funding purposes), a different set of numbers may need to be disclosed to account for the closed nature of the group.

Additionally, to account for the Part D subsidy in the retiree medical plan, a different set of numbers may need to be disclosed for GASB reporting purposes (again, as opposed to funding purposes). The report also recognizes that a different discount rate will need to be utilized for the GASB numbers for the retiree medical liabilities, in order to recognize the partially funded nature of that plan.

The EAN method is the most commonly used method in the public sector. The EAN method tends to produce the most stable costs- a tool widely appreciated for its budgeting purposes.

#### IV. Actuarial Calculations:

We reviewed sample test cases used for the June 30, 2011 valuation draft reports. In order to accomplish this, we requested a number of sample cases from Buck with intermediate statistics to assist us in analyzing the results. We combined this with our understanding of the plan provisions in an attempt to analyze the liability values produced by Buck for these sample cases only.

#### **Findings:**

We analyzed the test cases and found the results to be well within acceptable tolerance limits for differences in the present value of benefits.

#### **Conclusion and Results:**

We matched the liabilities in total quite closely for the test cases submitted under the Pension plans for PERS and TRS, and present value of retirement benefits under the PERS Retiree Health plan. In addition we have analyzed the calculations of the ancillary benefits and have provided a summary of this detailed analysis at the end of this section. These exhibits provide a comparison of the calculations by decrement provided to us from Buck against our replication of those benefits as we interpret them from the plan provisions and assumptions. We completed this detail for three active test lives under PERS and TRS (Pension plan), as well as selected inactives and pay status members under PERS and TRS. We continue to refine our review for three active test lives under both the PERS and TRS Retiree Health plans with regards to the retirement benefits, as well as the inactives and pay status. Some of the decrements match very well, and others show more discrepancy. The significant differences are shown in the exhibits where the percentage difference of the comparison between Buck and GRS is not close to 100%. Hence we recommend further study of these particular areas.

In matching the present value of benefits, it is being determined that all benefits are being valued, and that the valuation of the liability for those benefits is consistent with the stated assumptions and methods.

#### PENSION PLANS

For PERS pension, the test life PVB match was within 0.4% on the three cases shown. The inactive test lives match to within 0.8%. This would be considered as an overall match for purposes of the valuation.

For TRS pension, the PVB of two active test lives matches within 0.1%. The PVB difference on the third active test life is 2.1%. The inactive test lives match to within 1.6%. This would be considered as an overall match for purposes of the valuation.

We have no additional issues to recommend for review.

#### RETIREE HEALTH PLANS

For PERS retiree health, the test life PVB on the retirement benefit decrement for active members was 3.1%,1.2%, and 0.4% different of the three test lives. This is considered a reasonable match, as the retirement benefit decrement consists of approximately 90% of the total PVB. The inactive test lives match to within 1.0%. This would be considered as an overall match for purposes of the valuation.

For PERS retiree health, the test life PVB on the retirement benefit decrement for active members was 1.0%, 3.1%, and 2.7% different of the three test lives. This is considered a reasonable match, as the retirement benefit decrement consists of approximately 90% of the total PVB. The inactives test lives match to within 1.0%. This would be considered as an overall match for purposes of the valuation.

#### NOTE

Ancillary or non-retirement benefits such as death and disability tend to be low probability events (and hence low liability) and they also tend to have many "bells and whistles" which can be valued in different ways by different actuaries. When looking at the test life results, it may be most informative to review the decrement (retirement, termination, disability, death) totals rather than each particular segment of the decrement (married non-occupational death, etc.).

Actuarial Review of Pension and Health Plans - June 30, 2011 Comparison of Present Value of Benefits - **PERS Active Pension** 

| Actives                                     | Test                    | Case 1 - PF Tie         | er 3           | Test C                  | ase 2 - Other 1     | Tier 2           | Test C               | ase 3 - Other     | Tier 1                |
|---|-------------------------|-------------------------|----------------|-------------------------|---------------------|------------------|----------------------|-------------------|-----------------------|
|   |                         | Credited                |                |                         | Credited            |                  |                      | Credited          |                       |
| Basic Data:                                 | Current Age             | Service                 | Sex            | Current Age             | Service             | Sex              | Current Age          | Service           | Sex                   |
| Present Value of Benefits (PVB)             | 34.8<br><b>GRS</b> *    | 12.3<br><b>Buck</b>     | Male<br>% Diff | 57.2<br><b>GRS</b> *    | 13.9<br><b>Buck</b> | Female<br>% Diff | 64.1<br><b>GRS</b> * | 28.1<br>Buck      | Male<br>% <b>Diff</b> |
| Retirement:                                 | GKS                     | Duck                    | 70 DIII        | GKO                     | Buck                | 70 DIII          | GKS                  | Buck              | 70 DIII               |
|   |                         |                         |                |                         |                     |                  |                      |                   | . ==./                |
| Main Retirement Benefit                     | 363,117                 | 364,488                 | -0.4%<br>0.0%  | 197,113                 | 197,327<br>8,792    | -0.1%<br>0.1%    | 688,094<br>40,817    | 691,373<br>40,816 | -0.5%<br>0.0%         |
| AK COLA  Total Retirement PVB               | 5,653<br><b>368,771</b> | 5,654<br><b>370,142</b> | -0.4%          | 8,801<br><b>205,914</b> | 206,119             | -0.1%            | 728,911              | 732,189           | -0.4%                 |
| Total Retirement PVB                        | 300,771                 | 370,142                 | -0.4%          | 205,914                 | 200,119             | -0.176           | 720,911              | 732,109           | <b>-U.4</b> 70        |
| Withdrawal:                                 |                         |                         |                |                         |                     |                  |                      |                   |                       |
| Vested Term                                 | 20,198                  | 20,476                  | -1.4%          | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Vested Term AK COLA                         | 552                     | 561                     | -1.6%          | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Vested Term (take LS)                       | 5,191                   | 5,258                   | -1.3%          | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Vested Term (death during deferral)         | 250                     | 264                     | -5.5%          | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Vested Term (death during deferral AK COLA) | 12                      | 19                      | -37.0%         | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Total Withdrawal PVB                        | 26,202                  | 26,578                  | -1.4%          | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| <u>Death:</u>                               |                         |                         |                |                         |                     |                  |                      |                   |                       |
| NonOcc Dth Marr                             | 632                     | 559                     | 13.0%          | 461                     | 386                 | 19.5%            | 4,719                | 3,840             | 22.9%                 |
| NonOcc Dth Marr AK COLA                     | 6                       | 8                       | -17.3%         | 23                      | 17                  | 33.5%            | 237                  | 223               | 6.5%                  |
| NonOcc Married LS Dth                       | 53                      | 54                      | -1.1%          | 33                      | 33                  | 0.6%             | 334                  | 335               | -0.3%                 |
| NonOcc Single LS Dth                        | 89                      | 90                      | -1.2%          | 94                      | 94                  | 0.7%             | 556                  | 558               | -0.3%                 |
| Occ Dth Marr (Pre-NR Conversion Benefit)    | 444                     | 445                     | -0.1%          | 56                      | 56                  | 0.0%             | -                    | -                 | 0.0%                  |
| Occ Dth Marr (Post-NR Conversion Benefit)   | 4,235                   | 4,105                   | 3.2%           | 1,166                   | 1,145               | 1.8%             | 12,703               | 12,942            | -1.8%                 |
| Occ Dth Marr AK COLA (Post-NR)              | 44                      | 59                      | -26.0%         | 64                      | 52                  | 21.4%            | 643                  | 750               | -14.2%                |
| Occ Single LS Dth                           | 266                     | 270                     | -1.2%          | 115                     | 115                 | 0.7%             | 680                  | 682               | -0.3%                 |
| Total Death PVB                             | 5,769                   | 5,588                   | 3.2%           | 2,012                   | 1,897               | 6.1%             | 19,871               | 19,328            | 2.8%                  |
| Disability:                                 |                         |                         |                |                         |                     |                  |                      |                   |                       |
| NonOcc Dis                                  | 993                     | 993                     | 0.0%           | _                       | _                   | 0.0%             | _                    | -                 | 0.0%                  |
| NonOcc Dis AK COLA                          | 56                      | 56                      | 0.0%           | _                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Occ Dis (Pre-NR Conversion Benefit)         | 807                     | 807                     | 0.0%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Occ Dis (Post-NR Conversion Benefit)        | 2,777                   | 2,732                   | 1.7%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Occ Dis AK COLA (Pre-NR)                    | 54                      | 54                      | 0.0%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Occ Dis AK COLA (Post-NR)                   | 159                     | 157                     | 1.7%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Dis Death Ben                               | 200                     | 231                     | -13.1%         | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Dis Death Ben AK COLA                       | 13                      | 12                      | 2.6%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| Total Disability PVB                        | 5,060                   | 5,042                   | 0.4%           | -                       | -                   | 0.0%             | -                    | -                 | 0.0%                  |
| GRAND TOTAL PVB                             | 405,802                 | 407,350                 | -0.4%          | 207,927                 | 208,016             | 0.0%             | 748,781              | 751,517           | -0.4%                 |



Actuarial Review of Pension and Health Plans - June 30, 2011 Comparison of Present Value of Benefits - TRS Pension

| Actives   | Test Case 1 - Tier 1             |            |              |            | Test Case 2 - Tier           | · 2    | Т         | Test Case 3 - Tier 2 |               |  |
|---|----------------------------------|------------|--------------|------------|------------------------------|--------|-----------|----------------------|---------------|--|
| Basic Data:   | Current Age Credited Service Sex |            |              | - C        | Current Age Credited Service |        | Ü         | Credited Service     |               |  |
|   | 49.2158                          | 19.80      | Female       | 34.4918    | 10.00                        | Female | 29.4699   | 4.30                 | Male          |  |
| Present Value of Benefits (PVB)   | GRS*                             | Buck       | % Diff       | GRS*       | Buck                         | % Diff | GRS*      | Buck                 | % Diff        |  |
| Retirement:  Main Retirement Benefit  | 409.699.66                       | 401,319.75 | 2.1%         | 191.568.85 | 191,594.23                   | 0.0%   | 69.695.32 | 69,721.77            | 0.0%          |  |
| AK COLA   | 21,489.93                        | 21,041.26  | 2.1%<br>2.1% | 3,343.19   |                              | 0.0%   | 1,274.64  | 1,274.34             | 0.0%          |  |
| Total Retirement PVB  | 431,189.59                       | 422,361.01 | 2.1%         | 194,912.04 | · ·                          | 0.0%   | 70,969.96 | 70,996.11            | 0.0%          |  |
| Total Notificial 12   | 401,100.00                       | 122,001101 | 21170        | 10-1,012.0 | 10-1,000.02                  | 0.070  | 10,000.00 | 7 0,000111           | 0.0 / 0       |  |
| <u>Withdrawal:</u>  |                                  |            |              |            |                              |        |           |                      |               |  |
| Vested Term   | -                                | -          | 0.0%         | 15,397.98  | 15,409.31                    | -0.1%  | 6,792.00  | 6,799.16             | -0.1%         |  |
| Vested Term AK COLA   | -                                | -          | 0.0%         | 476.29     | 476.26                       | 0.0%   | 208.76    | 208.75               | 0.0%          |  |
| Vested Term (take LS)   | -                                | -          | 0.0%         | 2,556.90   | 2,556.90                     | 0.0%   | 1,260.79  | 1,260.78             | 0.0%          |  |
| Vested Term (death during deferral)   | -                                | -          | 0.0%         | 118.41     | 103.50                       | 14.4%  | 137.96    | 89.39                | 54.3%         |  |
| Vested Term (death during deferral AK COLA)   | -                                | -          | 0.0%         | 1.50       | 5.94                         | -74.7% | 1.66      | 4.76                 | -65.1%        |  |
| Vested Term (death, single)   | -                                | -          | 0.0%         | 10.46      | 47.74                        | -78.1% | 33.91     | 22.61                | 50.0%         |  |
| Total Withdrawal PVB  | -                                | -          | 0.0%         | 18,561.54  | 18,599.65                    | -0.2%  | 15,269.11 | 15,219.46            | 0.3%          |  |
| Death:  |                                  |            |              |            |                              |        |           |                      |               |  |
| Non Vested NonOcc 1 <svc<5 dth<="" ls="" td=""><td></td><td></td><td>0.00/</td><td>_</td><td>_</td><td>0.00/</td><td>27.54</td><td>27.50</td><td>0.00/</td></svc<5> |                                  |            | 0.00/        | _          | _                            | 0.00/  | 27.54     | 27.50                | 0.00/         |  |
|   | - 044.22                         | - 040.05   | 0.0%         |            |                              | 0.0%   | 27.54     | 27.58                | -0.2%<br>8.9% |  |
| NonOcc Dth Marr   | 841.33                           | 816.65     | 3.0%         | 505.56     |                              | 5.0%   | 361.75    | 332.07               | 8.9%<br>6.7%  |  |
| NonOcc Dth Marr AK COLA   | 44.13                            | 43.08      | 2.4%         | 7.86       |                              | 2.5%   | 6.03      | 5.65                 |               |  |
| NonOcc Married LS Dth   | 72.99                            | 71.31      | 2.4%         | 36.94      |                              | 0.0%   | 25.38     | 25.59                | -0.8%         |  |
| NonOcc Single LS Dth  | 243.31                           | 237.71     | 2.4%         | 122.96     |                              | 0.1%   | 44.71     | 45.06                | -0.8%         |  |
| Occ Dth (Pre-NR Conversion Benefit)   | 1.35                             | 1.35       | 0.0%         | 37.34      |                              | -0.1%  | 63.81     | 64.37                | -0.9%         |  |
| Occ Dth (Post-NR Conversion Benefit)  | 438.69                           | 452.64     | -3.1%        | 214.42     | 254.86                       | -15.9% | -         | -                    | 0.0%          |  |
| Occ Dth AK COLA (Pre-NR)  | -                                | -          | 0.0%         | -          | -                            | 0.0%   | 151.02    | 175.59               | -14.0%        |  |
| Occ Dth AK COLA (Post-NR)   | 24.06                            | 23.86      | 0.8%         | 2.71       | 4.35                         | -37.7% | 2.02      | 3.16                 | -36.1%        |  |
| Total Death PVB   | 1,665.86                         | 1,646.60   | 1.2%         | 927.79     | 945.31                       | -1.9%  | 682.25    | 679.07               | 0.5%          |  |
| Disability:   |                                  |            |              |            |                              |        |           |                      |               |  |
| Non-vested LS Ben   | -                                | -          | 0.0%         | -          | -                            | 0.0%   | 4.72      | 5.23                 | -9.8%         |  |
| Dis (Pre-NR Conversion Benefit)   | -                                | -          | 0.0%         | 372.34     | 372.34                       | 0.0%   | 357.71    | 357.70               | 0.0%          |  |
| Dis (Post-NR Conversion Benefit)  | -                                | -          | 0.0%         | 497.27     | 565.13                       | -12.0% | 285.58    | 243.55               | 17.3%         |  |
| Dis AK COLA (Pre-NR)  | -                                | -          | 0.0%         | 21.06      |                              | 0.0%   | 19.69     | 19.70                | -0.1%         |  |
| Dis AK COLA (Post-NR)   | -                                | -          | 0.0%         | 27.79      | 26.92                        | 3.2%   | 16.31     | 12.06                | 35.2%         |  |
| Dis Death Ben   | -                                | -          | 0.0%         | 12.06      | 12.07                        | -0.1%  | 26.48     | 26.50                | -0.1%         |  |
| Dis Death Ben AK COLA   | -                                | -          | 0.0%         | 0.57       | 0.56                         | 1.8%   | 1.21      | 1.22                 | -0.8%         |  |
| Dis Child Ben   | -                                | -          | 0.0%         | 151.51     | 147.31                       | 2.9%   | 133.14    | 133.16               | 0.0%          |  |
| Dis Child Ben AK COLA   | -                                | -          | 0.0%         | 8.46       | 8.22                         | 2.9%   | 7.29      | 7.29                 |               |  |
| Total Disability PVB  | -                                | -          | 0.0%         | 1,091.06   | 1,153.60                     | -5.4%  | 852.13    | 806.41               | 5.7%          |  |
| GRAND TOTAL PVB   | 432,855.45                       | 424,007.61 | 2.1%         | 215,492.43 | 215,635.18                   | -0.1%  | 87,773.45 | 87,701.05            | 0.1%          |  |



#### Actuarial Review - June 30, 2011 Comparison of Present Value of Benefits - Inactive Pension

| PERS Inactives Pension - PVB              | GRS     | Buck    | % Diff |
|---|---------|---------|--------|
| PERS Peace Officer/Firefighter - Retiree  | 393,387 | 390,072 | 0.8%   |
| PERS Others - Retiree                     | 77,803  | 78,270  | -0.6%  |
| PERS Peace Officer/Firefighter - Deferred | 18,011  | 17,904  | 0.6%   |
| PERS Others - Beneficiary                 | 58,217  | 58,596  | -0.6%  |

| TRS Inactives Pension - PVB | GRS     | Buck    | % Diff |
|-----------------------------|---------|---------|--------|
| TRS - Retiree 1             | 689,904 | 685,634 | 0.6%   |
| TRS - Retiree 2             | 250,399 | 246,420 | 1.6%   |
| TRS - Deferred              | 147,783 | 146,231 | 1.1%   |
| TRS - Beneficiary           | 79,837  | 79,691  | 0.2%   |

| Actuarial Review of Pension and Health Plans - June 30, 2011 Active Pension Test Case Legend   |  |  |  |  |
|--|--|--|--|--|
| Benefit  | Extended Description   |  |  |  |
| Retirement:<br>Main Retirement Benefit<br>AK COLA  | Early/Normal Retirement (base) Benefit<br>Alaska Cost of Living Allowance (10% of Ret base benefit)  |  |  |  |
| Withdrawal: Vested Term Vested Term AK COLA Vested Term (take LS) Vested Term (death during deferral) Vested Term (death during deferral AK COLA) Vested Term (death, single)  | Deferred retirement (base) Benefit (deferred to early retirement eligibility) Alaska Cost of Living Allowance (10% of Term base benefit) Refund of employee contributions upon termination of (vested) member Death (base) Benefit payable upon death after withdrawal but before benefit commencement Alaska Cost of Living Allowance (10% of DV Dth base benefit) Return of employee contributions upon death during deferral period for single members  |  |  |  |
| Death: Non Vested NonOcc 1 <svc<5 (post-nr="" (post-nr)="" (pre-nr="" (pre-nr)="" ak="" benefit)="" cola="" conversion="" dth="" dth<="" ls="" marr="" married="" nonocc="" occ="" single="" td=""><td>Refund of employee contributions upon death of non-vested member Non-Occupational Death (base) benefit Alaska Cost of Living Allowance (10% of Non-Occupational Dth base benefit) Refund of employee contributions upon non-occupational death of married (vested) member Refund of employee contributions upon non-occupational death of single (vested) member Occupational Death (base) benefit until normal retirement conversion Occupational Death (base) benefit after normal retirement conversion Alaska Cost of Living Allowance (10% of Occupational Dth base benefit pre-conversion) Alaska Cost of Living Allowance (10% of Occupational Dth base benefit post-conversion) Refund of employee contributions upon occupational death of single (vested) member</td></svc<5> | Refund of employee contributions upon death of non-vested member Non-Occupational Death (base) benefit Alaska Cost of Living Allowance (10% of Non-Occupational Dth base benefit) Refund of employee contributions upon non-occupational death of married (vested) member Refund of employee contributions upon non-occupational death of single (vested) member Occupational Death (base) benefit until normal retirement conversion Occupational Death (base) benefit after normal retirement conversion Alaska Cost of Living Allowance (10% of Occupational Dth base benefit pre-conversion) Alaska Cost of Living Allowance (10% of Occupational Dth base benefit post-conversion) Refund of employee contributions upon occupational death of single (vested) member |  |  |  |
| Disability: Non-vested LS Ben Dis (Pre-NR Conversion Benefit) Dis (Post-NR Conversion Benefit) Dis AK COLA (Pre-NR) Dis AK COLA (Post-NR) Dis Death Ben Dis Death Ben AK COLA Dis Child Ben Dis Child Ben AK COLA  | Refund of employee contributions payable upon disability before vested Disability benefit prior to normal retirement conversion Disability benefit after normal retirement conversion Alaska Cost of Living Allowance (10% of pre-conversion disability benefit) Alaska Cost of Living Allowance (10% of post-conversion disability benefit) Death (base) Benefit payable upon death after disability Alaska Cost of Living Allowance (10% of Dis Dth base benefit) Disability (base) Child Benefit payable until eligible for normal retirement Alaska Cost of Living Allowance (10% of Temp Dis Child base benefit)  |  |  |  |



Actuarial Review of Pension and Health Plans - 2011 Comparison of Present Value of Benefits - **PERS Retiree Health** 

| Actives                                 | Test Case 1 - PF Tier 3 |            |        |  |
|---|-------------------------|------------|--------|--|
| Basic Data:                             |                         |            |        |  |
| Sex                                     | Male                    |            |        |  |
| Current Age                             | 34.82                   |            |        |  |
| Current Credited Service                | 12.32                   |            |        |  |
| Present Value of Benefits (PVB)         | GRS*                    | Buck       | % Diff |  |
| Retirement:                             |                         |            |        |  |
| Tier x <member></member>                | 68,160.51               | 68,285.01  | -0.2%  |  |
| Tier x <spouse></spouse>                | 63,718.82               | 62,577.97  | 1.8%   |  |
| Contrib Tier 3 < Member>                | (2,755.22)              | (4,275.69) | -35.6% |  |
| Contrib Tier 3 <spouse></spouse>        | (2,223.12)              | (3,445.00) | -35.5% |  |
| Post 65 Part D Tier 3 < Member>         | (3,071.19)              | (3,100.77) | -1.0%  |  |
| Post 65 Part D Tier 3 <spouse></spouse> | (2,643.64)              | (2,555.92) | 3.4%   |  |
| Total Retirement PVB                    | 121,186.17              | 117,485.60 | 3.1%   |  |

| Test Case 2 - Other Tier 2 |            |        |  |  |
|----------------------------|------------|--------|--|--|
|                            |            |        |  |  |
| Female                     |            |        |  |  |
| 57.19                      |            |        |  |  |
| 13.91                      |            |        |  |  |
| GRS*                       | Buck       | % Diff |  |  |
|                            |            |        |  |  |
| 98,722.73                  | 96,433.45  | 2.4%   |  |  |
| 51,267.29                  | 51,835.70  | -1.1%  |  |  |
| (322.37)                   | (322.62)   | -0.1%  |  |  |
| (224.19)                   | (225.02)   | -0.4%  |  |  |
| (7,905.39)                 | (7,676.73) | 3.0%   |  |  |
| (5,003.55)                 | (5,066.61) | -1.2%  |  |  |
| 136,534.52                 | 134,978.17 | 1.2%   |  |  |

| Test Case 3 - Other Tier 1 |            |        |  |  |
|----------------------------|------------|--------|--|--|
|                            |            |        |  |  |
| Male                       |            |        |  |  |
| 64.11                      |            |        |  |  |
| 28.08                      |            |        |  |  |
| GRS*                       | Buck       | % Diff |  |  |
|                            |            |        |  |  |
| 68,910.21                  | 70,006.16  | -1.6%  |  |  |
| 74,503.79                  | 72,887.69  | 2.2%   |  |  |
| -                          | -          | 0.0%   |  |  |
| -                          | -          | 0.0%   |  |  |
| (7,454.26)                 | (7,581.86) | -1.7%  |  |  |
| (6,752.28)                 | (6,588.99) | 2.5%   |  |  |
| 129,207.45                 | 128,723.00 | 0.4%   |  |  |
| 129,207.45                 | 128,723.00 | 0.4%   |  |  |

| Inactives - PVB                       | GRS*    | Buck    | % Diff |
|---------------------------------------|---------|---------|--------|
| Retiree - PF Tier 1 - Female          | 116,056 | 114,946 | 1.0%   |
| Retiree - Other Tier 2 - Male         | 282,446 | 281,996 | 0.2%   |
| Vested Termination - PF Tier 3 - Male | 1,658   | 1,660   | -0.1%  |
| Beneficiary - Other Tier 1 - Female   | 69,046  | 68,753  | 0.4%   |

\* GRS' audit of Buck's calculation includes review of the benefit amounts, annuity values, assumptions and other factors related to the PVB calculation at each projected age. Differences may exist due to different interpretations of the statutes, as well as additional items as discussed throughout this audit report.

| Benefits - Buck Valuation Terminology | Description*                                       |
|---------------------------------------|--|
| Retirement:                           |  |
| Tier x <member></member>              | Base Benefit Paid to Employee                      |
| Tier x <spouse></spouse>              | Base Benefit Paid to Spouse                        |
| Contrib <member></member>             | Employee Pre-Retirement Contributions              |
| Contrib <spouse></spouse>             | Spouse Pre-Retirement Contributions                |
| Post 65 Part D < Member>              | Employee Post-age 65 Medicare Part D Reimbursement |
| Post 65 Part D <spouse></spouse>      | Spouse Post-age 65 Medicare Part D Reimbursement   |
|                                       |  |

Actuarial Review of Pension and Health Plans - 2011 Comparison of Present Value of Benefits - **TRS Retiree Health** 

| Actives                                 | Test Case  | e 1 - Tier 1, hiç | gh svc | Test       | Case 2 - Tier | 2      | Test Case  | e 3 - Tier 2, lo | w svc  |
|---|------------|-------------------|--------|------------|---------------|--------|------------|------------------|--------|
| Basic Data:                             |            |                   |        |            |               |        |            |                  |        |
| Sex                                     | Female     |                   |        | Female     |               |        | Male       |                  |        |
| Current Age                             | 49.22      |                   |        | 34.49      |               |        | 29.47      |                  |        |
| Current Credited Service                | 33         |                   |        | 10         |               |        | 4          |                  |        |
| Present Value of Benefits (PVB)         | GRS*       | Buck              | % Diff | GRS*       | Buck          | % Diff | GRS*       | Buck             | % Diff |
| Retirement:                             |            |                   |        |            |               |        |            |                  |        |
| Tier x <member></member>                | 148,697.40 | 146,984.32        | 1.2%   | 65,330.51  | 64,659.79     | 1.0%   | 34,902.56  | 34,610.71        | 0.8%   |
| Tier x <spouse></spouse>                | 96,404.69  | 95,656.43         | 0.8%   | 41,479.81  | 41,142.02     | 0.8%   | 33,994.17  | 33,651.65        | 1.0%   |
| Post 65 Part D Tier 2 < Member>         | (7,652.85) | (7,555.91)        | 1.3%   | (3,554.76) | (3,518.04)    | 1.0%   | (1,881.21) | (1,868.35)       | 0.7%   |
| Post 65 Part D Tier 2 <spouse></spouse> | (5,602.28) | (5,557.95)        | 0.8%   | (2,616.25) | (2,594.78)    | 0.8%   | (1,624.60) | (1,611.06)       | 0.8%   |
| Contrib <member></member>               |            |                   |        | (2,083.03) | (3,233.53)    | -35.6% | (1,060.78) | (1,635.52)       | -35.1% |
| Contrib <spouse></spouse>               |            |                   |        | (1,551.15) | (2,409.76)    | -35.6% | (906.48)   | (1,396.70)       | -35.1% |
| Total Retirement PVB                    | 231,846.95 | 229,526.89        | 1.0%   | 97,005.12  | 94,045.70     | 3.1%   | 63,423.66  | 61,750.73        | 2.7%   |

| Inactives - PVB           | GRS*    | Buck    | % Diff |
|---------------------------|---------|---------|--------|
| Vested Termination - Male | 269,252 | 266,483 | 1.0%   |
| Retiree - Male            | 307,615 | 305,190 | 0.8%   |
| Retiree - Female          | 164,871 | 165,083 | -0.1%  |
| Beneficiary - Female      | 76,166  | 75,876  | 0.4%   |

<sup>\*</sup> GRS' audit of Buck's calculation includes review of the benefit amounts, annuity values, assumptions and other factors related to the PVB calculation at each projected age. Differences may exist due to different interpretations of the statutes, as well as additional items as discussed throughout this audit report.

| Benefits - Buck Valuation Terminology | Description*                                       |
|---------------------------------------|--|
| Retirement:                           |  |
| Tier x <member></member>              | Base Benefit Paid to Employee                      |
| Tier x <spouse></spouse>              | Base Benefit Paid to Spouse                        |
| Contrib <member></member>             | Employee Pre-Retirement Contributions              |
| Contrib <spouse></spouse>             | Spouse Pre-Retirement Contributions                |
| Post 65 Part D < Member>              | Employee Post-Age 65 Medicare Part D Reimbursement |
| Post 65 Part D <spouse></spouse>      | Spouse Post-Age 65 Medicare Part D Reimbursement   |
|                                       |  |

### SECTION 6

REVIEW OF CONTRIBUTION RATE DETERMINATION

## REVIEW OF CONTRIBUTION RATE DETERMINATION

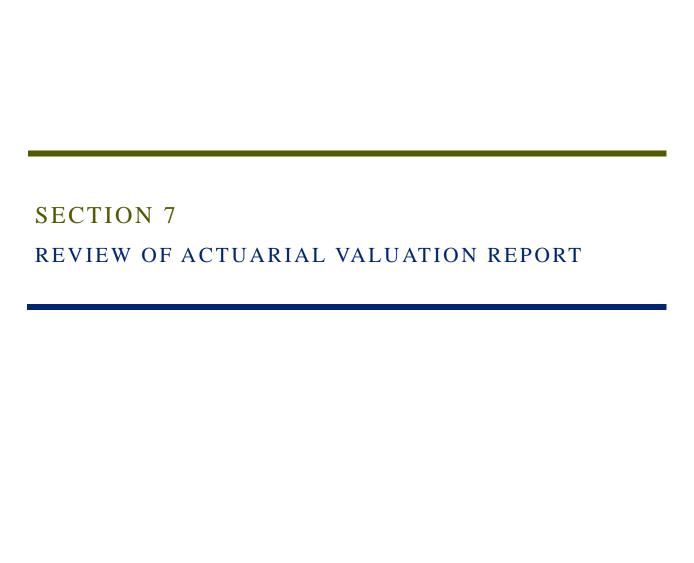
GRS was to analyze the funding method being used and verify its computation (as shown in pages 18, 21, and 24 of the PERS valuation report and page 14 of the TRS valuation report). The goal here is to start with the Actuarial Accrued Liabilities and the Normal Costs that are developed from the data and valuation software and compare this to the Assets in the system. The difference between the two, the Unfunded Actuarial Accrued Liability (UAAL) in conjunction with the Normal Cost forms the basis of the contributions that the Actuary recommends the system make in order to ensure that benefits can be provided for current and future retirees. As noted in the Buck report, the compensation used to develop the rates is a combination of both this plan's compensation, as well as the DCR compensation.

#### FINDINGS:

The calculations were reasonable and consistent with actuarial practice. It is outside of the norm to use compensation other than the compensation that relates directly to the plan; however, the Buck report provides an adequate disclosure of this method in the determination of the rates.

We noted that there was more volatility in the normal cost rates than we would have expected for a large stable plan with no major assumption changes. We would encourage Buck to provide additional documentation on the underlying causes of the changes in rate.

| Total 1             | Total Normal Cost Rate |        |        |  |  |  |
|---------------------|------------------------|--------|--------|--|--|--|
|                     | Pension                | Total  |        |  |  |  |
|                     |                        |        |        |  |  |  |
| TRS Current         | 12.18%                 | 4.96%  | 17.14% |  |  |  |
| TRS Prior           | 12.51%                 | 5.25%  | 17.76% |  |  |  |
| Change              | -0.33%                 | -0.29% | -0.62% |  |  |  |
|                     |                        |        |        |  |  |  |
| <b>PERS Current</b> | 10.75%                 | 7.19%  | 17.94% |  |  |  |
| <b>PERS Prior</b>   | 10.22%                 | 7.79%  | 18.01% |  |  |  |
| Change              | 0.53%                  | -0.60% | -0.07% |  |  |  |
|                     |                        |        |        |  |  |  |



#### REVIEW OF ACTUARIAL VALUATION REPORT

#### GASB No. 25 DISCLOSURE:

GASB (Governmental Accounting Standards Board) sets out guidelines for financial accounting and reporting for state and local government entities. Under GASB No. 25, the actuarial valuation reports for PERS and TRS must disclose a set of financial statistics. These include:

- Schedule of Funding Progress
- Schedule of Employer Contributions
- Notes to Required Supplementary Information

#### **Findings:**

No issues to report.

#### **Conclusion:**

Buck has indicated that they do calculate the actuarial present value of assumed Part D Retiree Drug Subsidy (RDS) payments separately. For funding purposes, the total healthcare liability is offset by the RDS amounts to conform to the ARMB's current policy of funding discounted net cash flow. Figures used for GASB 43 purposes have been illustrated without the RDS offset.

#### VALUATION REPORT:

GRS reviewed the June 30, 2011 valuation report for scope as well as content to determine if actuarial statistics were being reflected fairly and if the details of the plan were being correctly communicated.

#### **Findings:**

The June 30, 2011 draft valuation report submitted by Buck to the board had the following layout:

 Actuarial Certification – This introduces the report, lists the valuation date in question, and provides a disclaimer that the results are predicated on the census data received from the Systems and the financial information received from KPMG. It also discusses the basic actuarial concepts and provides the funded ratios.

- 2. Report Highlights Shows funding status, including a graph of the funding ratio history, and the employer recommended contribution rate.
- 3. Analysis of the Valuation Explains the change in the funded status and calculated contribution rate. Includes retiree medical costs, investment return, and other factors. Within this section there are three sections that show the development of valuation results, basis of the valuation, and other historical information. These include projections which are beyond those commonly produced in actuarial valuation reports.

#### **Conclusion:**

We consider the scope and content of Buck's report to be effective in communicating the financial position and contribution requirements of PERS and TRS.

The Actuarial Standard of Practice with regard to the mortality assumption has recently been revised. ASOP No. 35 Disclosure Section 4.1.1 now states:

"The disclosure of the mortality assumption should contain sufficient detail to permit another qualified actuary to understand the provision made for future mortality improvement. If the actuary assumes zero mortality improvement after the measurement date, the actuary should state that no provision was made for future mortality improvement."

This new standard applies to actuarial valuations dated on or after June 30, 2011. This disclosure should be added to the valuation report.



ALASKA RETIREMENT MANAGEMENT BOARD
ACTUARIAL REVIEW OF DEFINED CONTRIBUTION
RETIREMENT PLANS
APRIL 19, 2012



April 19, 2012

Mr. Gary Bader Chief Investment Officer Department of Revenue, Treasury Division Alaska Retirement Management Board P.O. Box 110405 Juneau, AK 99811-0405

**Subject:** 

Actuarial Review of June 30, 2011 Defined Contribution Retirement (DCR) Plan valuations for the State of Alaska Public Employees' Retirement System (PERS) and Teachers' Retirement System (TRS).

Dear Gary:

We have performed an actuarial review of the June 30, 2011 DCR Actuarial Valuations for PERS and TRS.

This report includes a review of:

- Occupational Death and Disability Assumptions and Benefits
- Retiree Health Care Cost Assumptions
- Actuarial Valuation Methods and Procedures
- Contribution Rate Determination
- Actuarial Valuation Report

A major part of our review is the analysis of the test lives provided by Buck Consultants. We have included exhibits in our report which summarize the detailed analysis of these sample test cases for the PERS and TRS DCR Plans, as well as a comparison of the results between Buck Consultants and GRS. We wish to thank the staff of the State of Alaska Treasury Division and Buck Consultants without whose willing cooperation this review could not have been completed.

Sincerely,

Gabriel, Roeder, Smith & Company

Les wid Thompson

Leslie L. Thompson, FSA, FCA, EA, MAAA

Senior Consultant

Dana L. Woolfrey, ASA, EA, MAAA

Consultant

cc: Ms. Judy Hall

Diane Hunt, FSA, FCA, EA, MAAA Consultant

Dive L. Hunt

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# SECTION 1 EXECUTIVE SUMMARY

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#### **EXECUTIVE SUMMARY**

Gabriel, Roeder, Smith & Co. was engaged by the Alaska Retirement Management Board (ARMB) to review the Actuarial Valuations as of June 30, 2011 for the Public Employee's Retirement System Defined Contribution Retirement (DCR) Plan and the Teachers' Retirement System (TRS) Defined Contribution Plan.

This report presents our findings in the following areas:

- General Approach
- Pension Assumptions and Benefits
- Health Care Cost Assumptions
- Actuarial Valuation Methods and Procedures
- Contribution Rate Determination
- Actuarial Valuation Report
- Potential Areas for Future Review
- Summary and Conclusions

#### FINDINGS FROM THE AUDIT ON THE JUNE 30, 2011 VALUATIONS

Through the test life review completed with this audit, we generally matched the results of Buck Consultants. The liabilities shown in the Buck test lives match our liabilities within an acceptable range of tolerance.

However, while we could reproduce Buck Consultant's test lives, we do have an exception to the interpretation used in valuing the Occupational Death benefit for the PERS and TRS plans.

**Exception regarding Occupational Death calculation.** The Occupational Death benefits payable from the DCR plans are payable to the spouse until the date that the member would have first qualified for normal retirement, either by service or age and service. For example if a PERS-Other or TRS member dies at age 55 with 28 years of service at the date of death, the benefits would be paid to the spouse for two years, until the date the member would have had 30 years of service, and at that time the benefits to the spouse cease. (Police and Fire have a 25 year normal retirement eligibility instead of 30 years and would be administered in a similar manner.) We have been informed by Alaska staff that this is the way the Plan is administered for the Occupational Death benefits.

Buck Consultants has confirmed that their interpretation has been that if the member did not have the service eligibility at the time of death, then the benefits were assumed to continue to the spouse until the member would have reached normal retirement age at 65.

In the example above, the benefits would be continued to the spouse for an additional 10 years, until the date that the member would have reached age 65. The result is that the valuation assumes the benefits are payable to the spouse for a longer period of time, resulting in a higher liability.

**Resolution:** Buck Consultants has agreed to this change and will determine the impact on the valuation results of this revision.

The valuations did not have any benefit provision or method changes since the prior valuation. The assumptions did not change since the prior valuation, except for the assumption regarding Medicare Part B only participation for pre-65 retirees and active members.

The gain/loss analysis has been revised since last year to provide additional detail, especially for the retiree health benefits. The PERS DCR plan showed fairly large mortality and disability gains for the prior two years. The TRS valuation showed a gain due to mortality and disability. For the retiree health care portion of both the PERS and TRS plans, there were gains due to claim costs and losses due to "other".

The PERS DCR plan is well-funded, with a funded ratio of 143.8%, a decrease from 168.8% last year. For TRS, the funded ratio is 196.1%, a decrease from 223.5% last year.

#### SUMMARY OF TEST LIFE REVIEW

We have included as a part of this report a detailed test life results summary.

- We matched the present value of benefits closely in total on test lives submitted for PERS
  Other, PERS P/F and TRS DCR plans. We have included exhibits in Section 4 of the
  report which summarize the differences in calculations by decrement for the test lives
  analyzed. Differences between actuarial firms will always occur due to system
  differences and other nuances in the calculations.
- As mentioned previously, we are recommending a revision to the calculation of the Occupational Death benefit. The first exhibit shows our calculation matching Buck's results using their interpretation. The second exhibit shows the results using the revised methodology. Two of the test lives were affected by this change but the third was not impacted since the member reached age 65 before the 25 or 30 years service eligibility.
- The actuarial basis used for the funding of the plan lies within the range of reasonableness.
- The gain/(loss) analysis has been expanded this year, especially for the healthcare plans. As the DCR plan grows, the gain/loss by source will be an important tool in assessing the

reliability of the actuarial assumptions. Monitoring these changes year by year can aid in ensuring the assumptions are kept "up to date" with the experience of the plan.

The table below shows the changes recommended by GRS both in the past years newly identified issues and the resolution of the issue. Newly identified issues are bolded.

| Issue |   | GRS Recommendations  | Plan                  |          | <b>Buck Comments</b>   |
|-------|---|--|-----------------------|----------|--|
| 1.    | PERS Peace Officer/Firefighter                          |  | 1                     | T        | I  |
| 1.    | Final Average Earnings for disability monthly benefits  | Should use three year average instead of five year average.                      | DCR PERS-<br>PF       | ✓        | Buck agreed to<br>change and was<br>correctly revised in<br>2010     |
| 2.    | DCR Reports   |  |                       |          |  |
|       | <ul> <li>Participation reconciliation grid</li> </ul>   | Was not included in 2009   | DCR Reports           | ✓        | Included in 2010 report  |
|       | b. Gain/loss by source                                  | Was not included in 2009   | DCR Reports           | ✓        | Included in 2010 report  |
|       | c. Amortization method description                      | Enhance clarification  | DCR Reports           | ✓        | Included in 2010 report  |
|       | d. Definition of normal retirement eligibility          | Include in report  | DCR<br>Reports        | X        |  |
|       | e. Description of payment of occupational death benefit | Clarify that normal retirement is<br>determined assuming the member<br>had lived | DCR<br>Reports        | X        |  |
|       | f. Mortality disclosure                                 | Add comment on margin for future mortality improvements                          | DCR<br>Reports        | X        |  |
| 3.    | Retiree Medical Plans                                   |  |                       |          |  |
|       | a. Participation assumed to be 100%                     | Study and adopt participation rates  | DCR Retiree<br>Health | <b>√</b> | Adopted assumptions and included in valuation in 2010                |
|       | b. Claims cost  | Provide additional information on adjustments to costs                           | DCR Retiree<br>Health | ✓        | Added in 2010  |
| 4.    | Occupational Death Benefit                              | Stop payment at normal retirement eligibility had the retiree lived.             | DCR PERS,<br>TRS      | X        | Buck will measure<br>the impact on the<br>June 30, 2011<br>valuation |

## SECTION 2 GENERAL APPROACH

#### **GENERAL APPROACH**

Gabriel, Roeder, Smith & Co. was charged with reviewing the actuarial valuations of TRS and PERS DCR plans.

We requested a number of items from Buck Consultants in order to perform the actuarial review:

- 1. In December, 2011, we received the pension and healthcare test lives for the PERS and TRS DCR plans, and the valuation data for both plans.
- 2. We received the DCR draft reports on March 13, 2012.

In performing our review, we:

- 1. Reviewed actuarial assumptions we checked to see if they were consistent, comprehensive, and appeared reasonable.
- 2. Reviewed the actuarial valuation reports as of June 30, 2011 for completeness, GASB compliance and a review of financial determinations.
- 3. Reviewed, in detail, the sample members provided us This provided us with a perspective on the actuarial process utilized by Buck with respect to the plan and allowed us to review the valuation methods and procedures.
- 4. Reviewed the health cost assumptions and trend.
- 5. Identified areas for future more detailed review.

#### KEY ACTUARIAL CONCEPTS

An actuarial valuation is a detailed statistical simulation of the future operation of a retirement system using the set of actuarial assumptions adopted by the Board. It is designed to simulate all of the dynamics of such a system for each current system member including:

- 1. Earning future service and making contributions,
- 2. Receiving changes in compensation,
- 3. Leaving the system through job change, disablement, death, or retirement, and
- 4. Determination of and payment of benefits from the System.

This simulated dynamic is applied to each active member of the System. It results in a set of expected future benefit payments to that member. Bringing those expected payments to present value, at the assumed rate of investment return, produces the Actuarial Present Value ("APV") of future benefits for that member. In like manner, an APV of future salaries is determined.

The actuarial present value of future benefits and the actuarial present value of future salaries for the entire System are the total of these values across all members. The remainder of the actuarial valuation process depends upon these building blocks.

Once the basic results are derived, an actuarial method is applied in order to develop information on contribution levels and funding status. An actuarial method splits the actuarial present value of future benefits into two components:

- 1. Present value of Future Normal Costs, and
- 2. Actuarial Accrued Liability ("AAL").

The actuarial method in use by the State of Alaska is known as the Entry Age Normal (EAN) method. Under entry age normal funding method, the Normal Cost for a member is that portion of the Actuarial Present Value of the increase in the value of that member's benefit for service during the upcoming year. The actuarial accrued liability is the difference between the total actuarial present value and the present value of all future normal costs.

For TRS and PERS DCR plans, a present value of future benefits applies to the following benefits:

- Occupational Disability benefits
- Occupational Death benefits
- Retiree Medical benefits

The retiree medical benefits are based on potential future retiree health care benefits, while the others are a type of post-employment income replacement benefit, based on salary. For the medical benefits, estimates must be made of the future health care costs. This is done by determining current per capita health care claim costs by age of retiree, and projecting them into the future based on anticipated future health care inflation. Since the DCR plan is relatively new, and based on members hired after 2006, and on different health plan rules, Buck has used the claim costs from the defined benefit plan with adjustments for this particular population. We concur with this approach.



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#### **REVIEW OF ASSUMPTIONS AND BENEFITS**

#### GENERAL

In our review of the testlives as well as the report we confirmed that the assumptions shown in the report were the assumptions used in the PERS and TRS DCR valuations.

#### BACKGROUND

The findings below are based on the detailed review of the following test lives summarized in exhibits at the end of Section 4:

#### Pension Plans

- ♦ PERS Peace Officer/Firefighter (POLICE/FIRE) : One active
- ♦ PERS Other: One active
- ♦ TRS: One active 60% part-time

#### Medical Plans

- ♦ PERS Peace Officer/Firefighter (POLICE/FIRE) : One active
- ♦ PERS Other: One active
- ♦ TRS: One active 60% part-time

Note that the active test lives analyzed are not necessarily exposed to all of the possible benefits under the plans (i.e. already beyond the eligibility period for certain benefits, or not eligible for particular benefits). Therefore, findings may occur for these other benefits in future audits depending on the set of test lives chosen for review at that time. Also, the impact for any one test life may not be representative of the impact on the total plan.

#### **ECONOMIC ASSUMPTIONS**

#### **General**

These assumptions simulate the impact of economic forces on the amounts and values of future benefits. Key economic assumptions are the assumed rate of investment return and assumed rates of future salary increase.

Economic assumptions are normally defined by an underlying inflation assumption. Buck has cited 3.12% as its inflation assumption. Over the last year or so, long-term inflation forecasts have been declining. With the decline, the 3.12% inflation assumption is now at the higher end of the generally accepted range.

#### **Investment Return Assumption**

The nominal investment return assumption, net of all investment and administrative expenses, was changed to 8.00% from 8.25% in 2010. GRS agrees with this change. Combined with the 3.12% inflation assumption, this yields a 4.88% real net rate of return. This 4.88% real return should be continuously tested with the PERS and the TRS DCR asset allocation.

#### **Other Assumptions**

We recognize that the payroll for the DCR population has grown steeply in the past with payroll growth of 98% in the first year, then 56% in the second year and 34% in the third year. This year the rate of growth slowed significantly, with a payroll growth rate of 9.1%. Lower growth of payroll is a trend commonly observed in this economy. The assumption used in the valuation is that payroll will grow at a rate of 3.63% per year.

For PERS, salary increases were slightly higher than assumed, resulting in losses on the accrued liability for the year.

In both 2010 and 2011 valuations, we notice that the retiree medical in both the PERS and TRS plan had losses for the year. We expect some volatility in the gains and losses of a new plan, and we recommend further analysis on the losses so they do not compound over time and create unexpected rate increases.

Claim costs were estimated based on the claim costs in the defined benefit plan. Buck made adjustments to these claim costs to reflect the different population and differing plan provisions and provide detail on the adjustments. We concur with this approach. Until the DCR population has enough credible data, we would recommend using the data that is available from the defined benefit plan, while making adjustments that recognize these differences which affect the underlying claim costs of the plan.



REVIEW OF ACTUARIAL VALUATION METHODS AND PROCEDURES

#### REVIEW OF ACTUARIAL VALUATION METHODS AND PROCEDURES

#### I. Background

An actuarial valuation is a detailed statistical simulation of the future operation of a retirement system using the set of actuarial assumptions adopted by the Board.

The actuarial values generated from this process are based not only on these assumptions, but also on the additional assumptions built into each actuarial firm's pension valuation software.

Our scope for performing the review did not include a complete replication of the valuation results as determined by Buck Consultants at June 30, 2011. Rather, we reviewed a number of sample test lives from Buck in great detail, and made our determinations as to whether the methods and assumptions being employed were being done so properly.

Though this approach does not meet the rigors of a full scale replication of results – it still serves as a strong indicator of the appropriateness of the assumptions and methods being used to value the liabilities and determine the costs for these plans.

#### II. Process:

Our review process can be summarized as follows:

#### **Computation: Valuation Liabilities**

We analyzed test cases to compare the Actuarial Liability under the EAN funding method for the test cases of the PERS and TRS DCR Plans. As a starting point, we wanted to first replicate Buck's test case liabilities by using their assumptions and methods to ensure that the computations were in sync with the descriptions listed in the valuation report.

When conducting an actuarial audit, and reviewing the testlives, we look at the projected benefits at each age for each decrement type. We also look at the component of the benefit (final average earnings and years of service). This is critical to understanding what the valuation system is actually valuing and making sure that the valuation is not "right for the wrong reasons", (meaning, errors could occur in two different directions making total liabilities approximate a correct value.)

We also review the construction of the commutation functions- the varying probabilities for each decrement and the discounting to the valuation date.

#### III. Actuarial Method:

#### **Findings:**

The actuarial method used for producing Alaska PERS and TRS DCR June 30, 2011 Actuarial Valuations is known as the Entry Age Normal (EAN) Method. Under this method, benefits are projected to the assumed occurrence of future events based on future salary levels and service to date. The Normal Cost is the present value of benefits to be earned for the current year while the Actuarial Accrued Liability (AAL) is the present value of benefit earned for all prior years

#### **Conclusion:**

To account for the Part D subsidy in the retiree medical plan, a different set of numbers has been disclosed for GASB reporting purposes (again, as opposed to funding purposes). We concur with this approach.

#### IV. Actuarial Calculations:

We reviewed sample test cases used for the DCR June 30, 2011 valuation draft reports. In order to accomplish this, we requested a number of sample cases from Buck with intermediate statistics to assist us in analyzing the results. We combined this with our understanding of the plan provisions in an attempt to analyze the liability values produced by Buck for these sample cases only.

#### **Conclusion and Results:**

Overall, we matched the liabilities in total quite closely for the test cases submitted under the DCR Pension plans for PERS Other and TRS, with the exception of the Occupational Death benefit. These exhibits provide a comparison of the calculations by decrement provided to us from Buck against our replication of those benefits as we interpret them from the plan provisions and assumptions. We completed this detail for all active test lives under the PERS and TRS DCR.

We have also included exhibits that show the revised calculations for the Occupational Death benefit using the methodology that we believe more accurately reflects the Plan provisions, as discussed previously in this report.

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#### DEATH AND DISABILITY PLANS

For PERS Other pension, the test life actuarial present value match was within 0.2% on the test case shown, replicating Buck's approach. This would be considered as an overall match for purposes of the valuation. However, after we revised the Occupational Death benefit calculation, GRS' actuarial present value of benefits is -4.9% lower on the test life than that calculated by Buck.

For PERS Peace Officer/Firefighter pension, the test life actuarial present value match was 0.1% in total on the test case shown, replicating Buck's approach. This would be considered as an overall match for purposes of the valuation. However, after we revised the Occupational Death benefit calculation, GRS' actuarial present value of benefits is -6.4% lower than that calculated by Buck.

For TRS pension, the test life actuarial present value match was within 0.1% on the test case shown. This would be considered as an overall match for purposes of the valuation. This participant is working 60% of full-time, and does not meet service normal retirement eligibility before age 65, so is not impacted by the revision to the Occupational Death calculation.

Buck Consultants will be providing additional information on the impact of the Occupational Death calculation to the valuation results.

#### RETIREE HEALTH PLANS

For PERS Other retiree health, the test life actuarial present value match on the retirement benefit decrement for active members was within -1.0%. This is considered a reasonable match, as the retirement benefit decrement consists of approximately 90% of the total actuarial present value.

For PERS Peace Officer/Firefighter retiree health, the test life actuarial present value match on the retirement benefit decrement for active members was within 0.1%. This is considered a reasonable match, as the retirement benefit decrement consists of approximately 90% of the total actuarial present value.

For TRS retiree health, the test life actuarial present value match on the retirement benefit decrement for active members was within -0.3%. This is considered a reasonable match, as the retirement benefit decrement consists of approximately 90% of the total actuarial present value.

We have no issues to resolve from the test live review of the retiree health benefits.

#### ALASKA RETIREMENT MANAGEMENT BOARD

Actuarial Review of DCR Pension and Health Plans - June 30, 2011

#### BUCK'S CALCULATION FOR DEATH BENEFIT--Comparison of Present Value of Benefits - DCR PERS and TRS Pension

| Actives                             | Test Case 1 - PERS Other |             |        |  |
|-------------------------------------|--------------------------|-------------|--------|--|
| Basic Data:                         |                          | Basic Data: |        |  |
| Sex                                 | Female                   | Tier        | 4      |  |
| Current Age                         | 25.93                    | Full time % | 100%   |  |
| Current Credited Service            | 2.67                     |             |        |  |
| Present Value of Benefits (PVB)     | GRS*                     | Buck        | % Diff |  |
| <u>Disability:</u>                  |                          |             |        |  |
| DCR                                 | 295.66                   | 295.38      | 0.1%   |  |
| Total Disability PVB                | 295.66                   | 295.38      | 0.1%   |  |
| <u>Death:</u><br>DCR - married only | 150.73                   | 149.90      | 0.6%   |  |
| Total Death PVB                     | 150.73                   | 149.90      | 0.6%   |  |
| GRAND TOTAL PVB                     | 446.39                   | 445.28      | 0.2%   |  |

| Actives                         | Test Case 2 - PERS PF |             |        |
|---------------------------------|-----------------------|-------------|--------|
| Basic Data:                     |                       | Basic Data: |        |
| Sex                             | Male                  | Tier        | 4      |
| Current Age                     | 31.80                 | Full time % | 100%   |
| Current Credited Service        | 4.90                  |             |        |
| Present Value of Benefits (PVB) | GRS*                  | Buck        | % Diff |
| Disability:                     |                       |             |        |
| DCR Deferred Ben                | -                     | -           |        |
| DCR Immed Ben                   | 13,278.09             | 13,278.39   | 0.0%   |
| DCR                             | 7,124.16              | 7,124.33    | 0.0%   |
| Total Disability PVB            | 20,402.25             | 20,402.72   | 0.0%   |
| <u>Death:</u>                   |                       |             |        |
| DCR - married only              | 6,423.31              | 6,404.57    | 0.3%   |
| Total Death PVB                 | 6,423.31              | 6,404.57    | 0.3%   |
| GRAND TOTAL PVB                 | 26,825.56             | 26,807.29   | 0.1%   |

| Actives                         | Test Case 3 - TRS |             |        |
|---------------------------------|-------------------|-------------|--------|
| Basic Data:                     |                   | Basic Data: |        |
| Sex                             | Female            | Tier        | 3      |
| Current Age                     | 35.54             | Full time % | 60%    |
| Part-Time Credited Service      | 3.20              |             |        |
| Present Value of Benefits (PVB) | GRS*              | Buck        | % Diff |
| <u>Disability:</u>              |                   |             |        |
|                                 |                   |             |        |
| DCR                             | 268.94            | 268.26      | 0.3%   |
| Total Disability PVB            | 268.94            | 268.26      | 0.3%   |
| <u>Death:</u>                   |                   |             |        |
| DCR - married only              | 186.56            | 186.85      | -0.2%  |
| Total Death PVB                 | 186.56            | 186.85      | -0.2%  |
|                                 |                   |             |        |
| GRAND TOTAL PVB                 | 455.50            | 455.11      | 0.1%   |

| Benefits - Buck Valuation Terminology |   |  |  |  |  |
|---------------------------------------|---|--|--|--|--|
| Disability:                           |   |  |  |  |  |
| DCR Deferred Ben                      | Disability benefit payable upon eligibility for retirement      |  |  |  |  |
| DCR Immed Ben                         | Disability benefit payable until eligible for normal retirement |  |  |  |  |
| DCR                                   | Occupational base disability benefit                            |  |  |  |  |
| Death:                                |   |  |  |  |  |
| DCR - married only                    | Occupational death benefit payable as annuity to                |  |  |  |  |
|                                       | spouse  |  |  |  |  |
|                                       |   |  |  |  |  |
|                                       |   |  |  |  |  |
|                                       |   |  |  |  |  |
|                                       |   |  |  |  |  |
|                                       |   |  |  |  |  |

<sup>\*</sup> GRS' audit of Buck's calculation includes review of the benefit amounts, annuity values, assumptions and other factors related to the PVB calculation at each projected age. Differences may exist due to different interpretations of the statutes, as well as additional items as discussed throughout this audit report.

#### ALASKA RETIREMENT MANAGEMENT BOARD

Actuarial Review of DCR Pension and Health Plans - June 30, 2011

#### REVISED CALCULATION FOR DEATH BENEFIT--Comparison of Present Value of Benefits - DCR PERS and TRS Pension

| Actives                         | Test Case 1 - PERS Other |             |        |  |
|---------------------------------|--------------------------|-------------|--------|--|
| Basic Data:                     |                          | Basic Data: |        |  |
| Sex                             | Female                   | Tier        | 4      |  |
| Current Age                     | 25.93                    | Full time % | 100%   |  |
| Current Credited Service        | 2.67                     |             |        |  |
| Present Value of Benefits (PVB) | GRS*                     | Buck        | % Diff |  |
| <u>Disability:</u>              |                          |             |        |  |
|                                 |                          |             |        |  |
| DCR                             | 295.66                   | 295.38      | 0.1%   |  |
| Total Disability PVB            | 295.66                   | 295.38      | 0.1%   |  |
| <u>Death:</u>                   |                          |             |        |  |
| DCR - married only              | 127.61                   | 149.90      | -14.9% |  |
| Total Death PVB                 | 127.61                   | 149.90      | -14.9% |  |
| GRAND TOTAL PVB                 | 423.27                   | 445.28      | -4.9%  |  |

| Actives                         | Test Case 2 - PERS PF |             |        |
|---------------------------------|-----------------------|-------------|--------|
| Basic Data:                     |                       | Basic Data: |        |
| Sex                             | Male                  | Tier        | 4      |
| Current Age                     | 31.80                 | Full time % | 100%   |
| Current Credited Service        | 4.90                  |             |        |
| Present Value of Benefits (PVB) | GRS*                  | Buck        | % Diff |
| Disability:                     |                       |             |        |
| DCR Deferred Ben                | -                     | -           |        |
| DCR Immed Ben                   | 13,278.09             | 13,278.39   | 0.0%   |
| DCR                             | 7,124.16              | 7,124.33    | 0.0%   |
| Total Disability PVB            | 20,402.25             | 20,402.72   | 0.0%   |
| <u>Death:</u>                   |                       |             |        |
| DCR - married only              | 4,682.07              | 6,404.57    | -26.9% |
| Total Death PVB                 | 4,682.07              | 6,404.57    | -26.9% |
| GRAND TOTAL PVB                 | 25,084.32             | 26,807.29   | -6.4%  |

| Actives Test Case 3 - TRS       |        |             |        |
|---------------------------------|--------|-------------|--------|
| Basic Data:                     |        | Basic Data: |        |
| Sex                             | Female | Tier        | 3      |
| Current Age                     | 35.54  | Full time % | 60%    |
| Part-Time Credited Service      | 3.20   |             |        |
| Present Value of Benefits (PVB) | GRS*   | Buck        | % Diff |
| <u>Disability:</u>              |        |             |        |
|                                 |        |             |        |
| DCR                             | 268.94 | 268.26      | 0.3%   |
| Total Disability PVB            | 268.94 | 268.26      | 0.3%   |
| <u>Death:</u>                   |        |             |        |
| DCR - married only              | 186.56 | 186.85      | -0.2%  |
| Total Death PVB                 | 186.56 | 186.85      | -0.2%  |
| GRAND TOTAL PVB                 | 455.50 | 455.11      | 0.1%   |

| Benefits - Buck Valuation Terminology                           |  |  |  |  |
|---|--|--|--|--|
|   |  |  |  |  |
| Disability benefit payable upon eligibility for retirement      |  |  |  |  |
| Disability benefit payable until eligible for normal retirement |  |  |  |  |
| Occupational base disability benefit                            |  |  |  |  |
|   |  |  |  |  |
| Occupational death benefit payable as annuity to spouse         |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |

<sup>\*</sup> GRS' audit of Buck's calculation includes review of the benefit amounts, annuity values, assumptions and other factors related to the PVB calculation at each projected age. Differences may exist due to different interpretations of the statutes, as well as additional items as discussed throughout this audit report.

#### ALASKA RETIREMENT MANAGEMENT BOARD

Actuarial Review of DCR Pension and Health Plans - June 30, 2011

#### Comparison of Present Value of Benefits - DCR PERS and TRS Retiree Health

| Actives                              | Test Case 1 - PERS Other |             |        |
|--------------------------------------|--------------------------|-------------|--------|
| Basic Data:                          |                          | Basic Data: |        |
| Sex                                  | Female                   | Tier        | 4      |
| Current Age                          | 25.93                    | Full time % | 100%   |
| Current Credited Service             | 2.67                     |             |        |
| Present Value of Benefits (PVB)      | GRS*                     | Buck        | % Diff |
| Retirement:                          |                          |             |        |
| Post 65 DCR <member></member>        | 20.69                    | 20.97       | -1.3%  |
| Post 65 DCR <spouse></spouse>        | 12.79                    | 13.03       | -1.9%  |
| Contrib DCR <member></member>        | 206.89                   | 208.59      | -0.8%  |
| Contrib DCR <spouse></spouse>        | 127.88                   | 129.61      | -1.3%  |
| Post 65 Part D DCR <member></member> | 19.52                    | 19.61       | -0.4%  |
| Post 65 Part D DCR <spouse></spouse> | 12.11                    | 12.23       | -1.0%  |
| Total Retirement PVB                 | 399.88                   | 404.04      | -1.0%  |

| Actives                              | Test Case 2 - PERS PF |             |        |
|--------------------------------------|-----------------------|-------------|--------|
| Basic Data:                          |                       | Basic Data: |        |
| Sex                                  | Male                  | Tier        | 4      |
| Current Age                          | 31.80                 | Full time % | 100%   |
| Current Credited Service             | 4.90                  |             |        |
| Present Value of Benefits (PVB)      | GRS*                  | Buck        | % Diff |
| Retirement:                          |                       |             |        |
| Post 65 DCR <member></member>        | 174.11                | 175.81      | -1.0%  |
| Post 65 DCR <spouse></spouse>        | 133.70                | 131.34      | 1.8%   |
| Contrib DCR <member></member>        | 1,610.17              | 1,625.94    | -1.0%  |
| Contrib DCR <spouse></spouse>        | 1,240.88              | 1,220.06    | 1.7%   |
| Post 65 Part D DCR <member></member> | 160.06                | 161.04      | -0.6%  |
| Post 65 Part D DCR <spouse></spouse> | 118.15                | 118.53      | -0.3%  |
| Total Retirement PVB                 | 3,437.06              | 3,432.72    | 0.1%   |

| Actives                              | Test Case 3 - TRS |             |        |
|--------------------------------------|-------------------|-------------|--------|
| Basic Data:                          |                   | Basic Data: |        |
| Sex                                  | Female            | Tier        | 3      |
| Current Age                          | 35.54             | Full time % | 60%    |
| Current Credited Service             | 3.20              |             |        |
| Present Value of Benefits (PVB)      | GRS*              | Buck        | % Diff |
| Retirement:                          |                   |             |        |
| Post 65 DCR <member></member>        | 243.55            | 243.85      | -0.1%  |
| Post 65 DCR <spouse></spouse>        | 166.47            | 167.28      | -0.5%  |
| Contrib DCR <member></member>        | 1,217.75          | 1,219.25    | -0.1%  |
| Contrib DCR <spouse></spouse>        | 832.34            | 836.40      | -0.5%  |
| Post 65 Part D DCR <member></member> | 121.21            | 121.01      | 0.2%   |
| Post 65 Part D DCR <spouse></spouse> | 82.76             | 82.98       | -0.3%  |
| Total Retirement PVB                 | 2,664.08          | 2,670.77    | -0.3%  |

| Benefits - Buck Valuation Terminology |   |  |
|---------------------------------------|---|--|
| Retirement:                           |   |  |
| Post 65 DCR <member></member>         | Base benefit paid to employee while employee is at least 65 |  |
| Post 65 DCR <spouse></spouse>         | Base benefit paid to spouse while employee is at least 66   |  |
| Contrib DCR <member></member>         | Employee pre-retirement contributions                       |  |
| Contrib DCR <spouse></spouse>         | Spouse pre-retirement contributions                         |  |
| Post 65 Part D DCR <member></member>  | Employee post-age 65 Medicare Part D reimbursement          |  |
| Post 65 Part D DCR <spouse></spouse>  | Spouse post-age 65 Medicare Part D reimbursement            |  |

<sup>\*</sup> GRS' audit of Buck's calculation includes review of the benefit amounts, annuity values, assumptions and other factors related to the PVB calculation at each projected age. Differences may exist due to different interpretations of the statutes, as well as additional items as discussed throughout this audit report.

### SECTION 5

REVIEW OF CONTRIBUTION RATE DETERMINATION

## REVIEW OF CONTRIBUTION RATE DETERMINATION

GRS was to analyze the funding method being used and verify its computation. The goal here is to start with the Actuarial Accrued Liabilities and the Normal Costs that are developed from the data and valuation software and compare this to the Assets in the system. The difference between the two, the Unfunded Actuarial Accrued Liability (UAAL) in conjunction with the Normal Cost forms the basis of the contributions that the Actuary recommends the system make in order to ensure that benefits can be provided for current and future retirees.

#### FINDINGS:

The calculations were reasonable and consistent with actuarial practice.



#### REVIEW OF ACTUARIAL VALUATION REPORT

#### GASB No. 25 DISCLOSURE:

GASB (Governmental Accounting Standards Board) sets out guidelines for financial accounting and reporting for state and local government entities. Under GASB No. 25, the actuarial valuation reports for DCR PERS and TRS must disclose a set of financial statistics. These include:

- Schedule of Funding Progress
- Schedule of Employer Contributions
- Notes to Required Supplementary Information

#### **Findings:**

No issues to report.

#### **Conclusion:**

Buck has indicated that they do calculate the actuarial present value of assumed Part D Retiree Drug Subsidy (RDS) payments separately. For funding purposes, the total healthcare liability is offset by the RDS amounts to conform to the ARMB's current policy of funding discounted net cash flow. Figures used for GASB 43 purposes have been appropriately illustrated without the RDS offset.

#### VALUATION REPORT:

GRS reviewed the June 30, 2011 DCR valuation reports for scope as well as content to determine if actuarial statistics were being reflected fairly and if the details of the plan were being correctly communicated.

#### **Findings:**

The June 30, 2011 DCR draft valuation reports submitted by Buck had the following layout:

 Actuarial Certification – This introduces the report, lists the valuation date in question, and provides a disclaimer that the results are predicated on the census data received from the Systems and the financial information received from KPMG. It also discusses the basic actuarial concepts and provides the funded ratios.

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- 2. Report Highlights Shows funding status and the employer recommended contribution rate.
- 3. Analysis of the Valuation Explains the change in the funded status and calculated contribution rate. Includes retiree medical costs, investment return, and other factors. Within this section there are three sections that show the development of valuation results, basis of the valuation, and other historical information.
- 4. Disclosure Actuarial Standards of Practice No. 35, "Selection of Demographic and Other Noneconomic Assumptions for Measuring Pension Obligations" requires additional disclosures in valuation reports effective July 1, 2011. The standard requires that the "disclosure of the mortality assumption should contain sufficient detail to permit another qualified actuary to understand the provision made for future mortality improvement." The valuation report indicates the mortality table used but does not include information on the whether or not future mortality improvement has been reflected in the assumption. We recommend that additional disclosure be provided on this assumption.
- 5. Summary of Benefit Provisions we recommend including the definition of normal retirement eligibility in the summary of benefit provisions. We also recommend clarifying the language regarding the occupational death benefit so that it is clear that normal retirement eligibility is determined assuming the member had lived and continued to work.

#### **Conclusion:**

 We consider the scope and content of Buck's report to be effective in communicating the financial position and contribution requirements of the PERS and TRS DCR plans. We believe it is in accordance with standard actuarial reporting methodologies for public sector systems, with the addition of more disclosure on whether future mortality improvement has been taken into account.

# SECTION 7 SUMMARY AND CONCLUSIONS

#### **SUMMARY AND CONCLUSIONS**

We have reviewed the testlives in this limited scope audit, the reports, assumptions and the methods. Based upon our review of the report and the test lives, we recommend that the valuation results be revised to reflect the change to the Occupational Death calculation and to include disclosure on future mortality improvement. After these revisions, we believe the results will meet disclosure requirements and reasonably reflect the costs of this plan.



#### ALASKA RETIREMENT MANAGEMENT BOARD

ACTUARIAL REVIEW OF THE:

NATIONAL GUARD AND NAVAL MILITIA RETIREMENT SYSTEM PENSION PLAN; AND

JUDICIAL RETIREMENT SYSTEM PENSION AND HEALTH PLANS

ROLL-FORWARD ACTUARIAL VALUATIONS MARCH 28, 2012



March 28, 2012

Mr. Gary Bader Chief Investment Officer Department of Revenue, Treasury Division Alaska Retirement Management Board P.O. Box 110405 Juneau, AK 99811-0405

Subject: Actuarial Review of the Roll-Forward June 30, 2011 valuations for the State of

Alaska National Guard and Naval Militia Retirement System (NGNMRS) and

Judicial Retirement System (JRS)

Dear Gary:

We have performed an actuarial review of the June 30, 2011 Roll-Forward Actuarial Valuation for NGNMRS and JRS.

This audit includes a review of the results of the roll forward calculations using actuarial methods, assumptions and procedures from the most recent actuarial valuation reports and Buck Consultants (Buck) letter dated January 27, 2012 (re: Judicial Retirement System and National Guard and Naval Militia Retirement System Roll-Forward Actuarial Valuations as of June 30, 2011). The steps of the process of our audit, including potential areas for future review, are as follows:

- 1. The first step in reviewing the calculations shown in the Roll-Forward letter was to confirm that the results shown as of June 30, 2010 in the Roll-Forward letter match Buck's June 30, 2010 actuarial valuation reports.
  - a. GRS has confirmed that all results match.
- 2. The second step involved verification of Buck's June 30, 2011 Roll-Forward calculations using information from the most recent June 30, 2010 Buck actuarial valuations and Roll Forward letter and financial statements for the fiscal year ending June 30, 2011. GRS completed this review by estimating these results using the appropriate methods, assumptions and procedures. Overall, the audit results were very close.

Mr. Gary Bader March 28, 2012 Page 2

- 3. We calculated the actuarial value of assets as of June 30, 2011 using the financial statements provided and the historical gains and losses shown in the June 30, 2010 report. The results were very close.
- 4. Finally we audited the contribution rate calculations using the past service base and payment information, and estimated FY11 Gain/Loss noted in Buck's Roll Forward letter.

We wish to thank the staff of the State of Alaska Treasury Division and Buck Consultants without whose willing cooperation this review could not have been completed.

Sincerely,

Gabriel, Roeder, Smith & Company

Les wid Thompson

Leslie L. Thompson, FSA, FCA, EA, MAAA

Senior Consultant

Dana Woolfrey, ASA, EA, MAAA

Dava Wooffrey

Consultant

cc: Ms. Judy Hall

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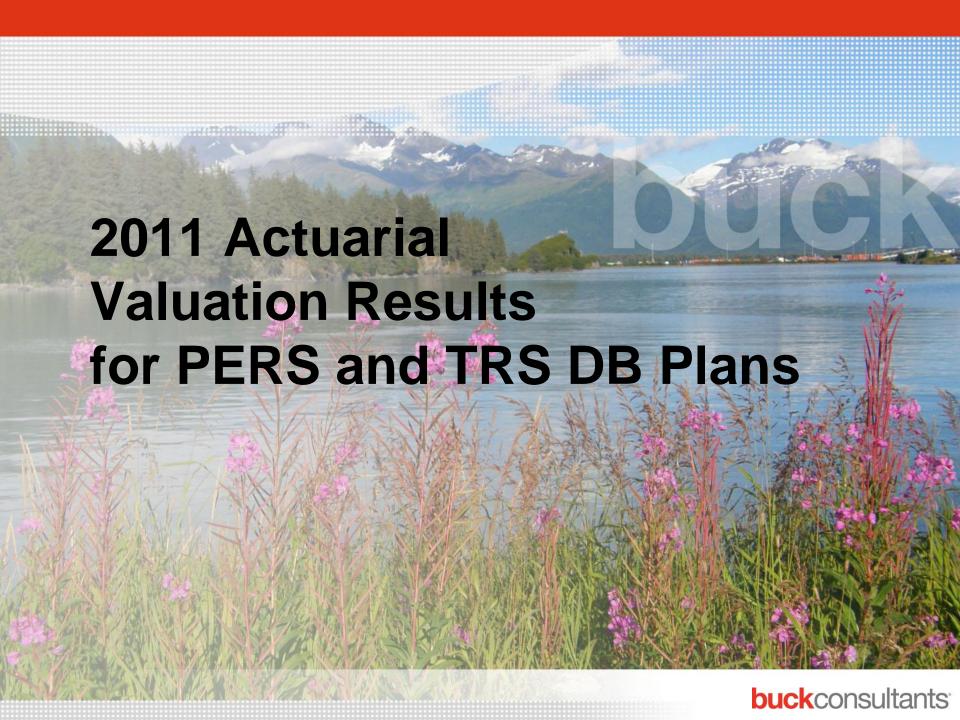


## **Agenda**

- About the Valuations
- 2011 Actuarial Valuation Results
  - PERS DB
  - TRS DB
  - DCR PERS
  - DCR TRS
- State Assistance under SB125
- 2011 Roll-Forward Valuation Results
  - JRS
  - NGNMRS
- 30-Year Projections for PERS and TRS
- Questions
- Appendix

# State of Alaska Retirement Systems About the Valuations

- Alaska Retirement Systems consists of four traditional defined benefit (DB) pension plans and two defined contribution with DB type occupational death and disability and retiree healthcare benefits (DC plans)
  - Public Employees' Retirement System (PERS)
  - Teachers' Retirement System (TRS)
  - Judicial Retirement System (JRS)
  - National Guard and Naval Militia Retirement System (NGNMRS)
  - PERS Defined Contribution Retirement (DCR) Plan
  - TRS Defined Contribution Retirement (DCR) Plan
- Actuarial valuations are performed annually as of June 30. The most recent is as of June 30, 2011
- ARM Board has responsibility for PERS, TRS and NGNMRS.
   Commissioner of Administration and the ARM Board are responsible for JRS
- Roll forward valuations are being performed as of June 30, 2011 for JRS and NGNMRS



### **Changes Since Last Year**

- No change in Benefit Provisions
- No change in Actuarial Assumptions except for the healthcare changes listed below
- Change in the assumptions regarding Medicare Part B only participation for pre-65 retirees and active members
  - Determination of Part B only status based on cumulative number of quarters worked since date of hire or re-hire where applicable
- No change in Healthcare Base Claim Cost Rate methodology for PERS and TRS except for the following:
  - Use of 2.0 months lag for medical claims and 0.04 months lag for prescription claims vs. 2.4 and 0.15 respectively

# Peace Officer/Firefighter and Others Combined Pension and Postemployment Healthcare

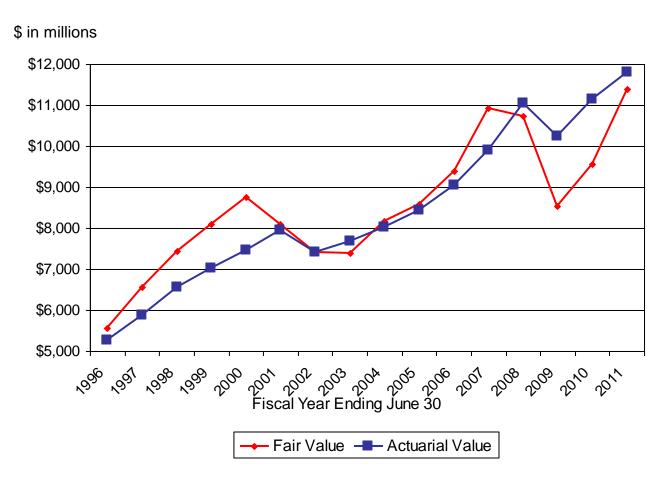
(\$ in millions)

|    |                                       | June 30, 2010  | June 30, 2011 |
|----|---------------------------------------|----------------|---------------|
| 1. | Number                                |                |               |
|    | - Active                              | 26,442         | 24,393        |
|    | - Inactive Non Vested                 | 14,543         | 14,028        |
|    | - Vested Terminations                 | 6,253          | 6,414         |
|    | - Retired, Disabled and Beneficiaries | <u> 26,237</u> | <u>27,359</u> |
|    | - Total                               | 73,475         | 72,194        |
| 2. | Annual Compensation*                  |                |               |
|    | - Total                               | \$ 1,587       | \$ 1,542      |
|    | - Average (Actual)                    | \$ 60,007      | \$ 63,201     |
| 3. | Assets                                |                |               |
|    | - Fair Value                          | \$ 9,573       | \$ 11,389     |
|    | - Actuarial Value                     | 11,157         | 11,814        |
|    | - % AV to FV                          | 116.6%         | 103.7%        |
| 4. | Annual Benefit Payments               |                |               |
|    | - Total                               | \$ 821         | \$ 836        |
|    | - % of Fair Value                     | 8.6%           | 7.3%          |
| 5. | Accumulated Member Contributions      |                |               |
|    | - Total for Actives and Inactives     | \$ 1,736       | \$ 1,785      |
|    | - Average (actual)                    | \$ 36,747      | \$ 39,816     |

<sup>\*</sup>Annual Compensation for Prior Year.

# Asset Smoothing for Public Employees' Retirement System

Pension and Postemployment Healthcare 1996 – 2011



# Peace Officer/Firefighter and Others Combined Pension and Postemployment Healthcare

# Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in millions)

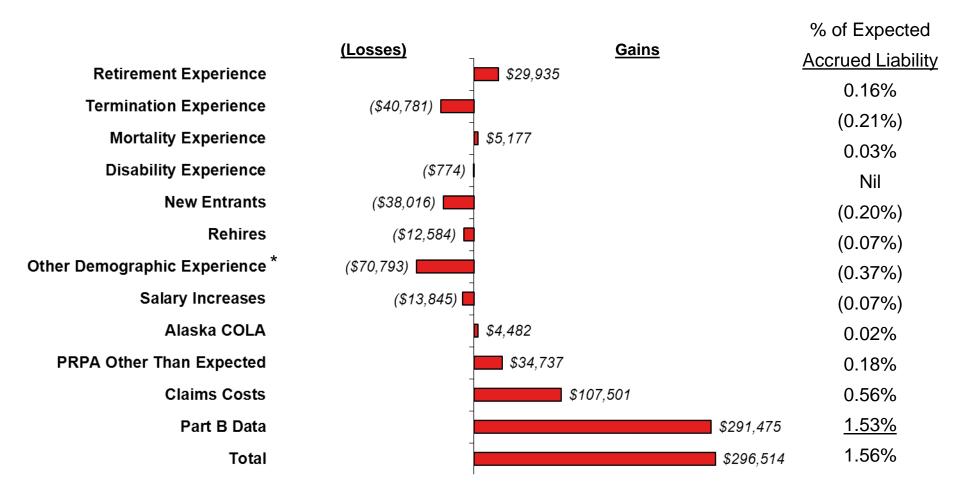
|   |    | June 30, 2011 |          |                       |    | Jun     | e 30, 2010 |                |
|---|----|---------------|----------|-----------------------|----|---------|------------|----------------|
| Funding   | F  | Pension       |          | mployment<br>althcare |    | Total   |            | Total          |
| 1. Actuarial Accrued Liability                          | \$ | 10,919        | \$       | 7,822                 | \$ | 18,741  | \$         | 18,133         |
| 2. Actuarial Value of Assets                            |    | 6,762         | <u> </u> | 5,052                 |    | 11,814  |            | 11,1 <u>58</u> |
| 3. Unfunded Actuarial Accrued Liability                 | \$ | 4,157         | \$       | 2,770                 | \$ | 6,927   | \$         | 6,975          |
| 4. Funded Ratio   |    | 61.9%         |          | 64.6%                 |    | 63.0%   |            | 61.5%          |
| 5. Normal Cost Contribution                             |    |               |          |                       |    |         |            |                |
| <ul> <li>Total Normal Cost</li> </ul>                   | \$ | 173           | \$       | 116                   | \$ | 289     | \$         | 300            |
| <ul> <li>Member Contribution</li> </ul>                 |    | (113)         | <u> </u> | (0)                   |    | (113)   |            | <u>(116)</u>   |
| <ul> <li>Employer Normal Cost</li> </ul>                | \$ | 60            | \$       | 116                   | \$ | 176     | \$         | 184            |
| <ul><li>– % of Total Pay</li></ul>                      |    | 2.79%         |          | 5.33%                 |    | 8.12%   |            | 8.67%          |
| 6. Past Service Cost                                    |    |               |          |                       |    |         |            |                |
| <ul> <li>Amortization of Unfunded (25) Years</li> </ul> | \$ | 298           | \$       | 229                   | \$ | 527     | \$         | 511            |
| <ul><li>– % of Total Pay</li></ul>                      |    | 13.68%        |          | 10.51%                |    | 24.19%  |            | 24.16%         |
| 7. Employer/State Contribution for FY14                 |    |               |          |                       |    |         |            |                |
| – Amount  | \$ | 358           | \$       | 345                   | \$ | 703     | \$         | 695            |
| <ul><li>% of Total Pay</li></ul>                        |    | 16.47%        |          | 15.84%                |    | 32.31%* |            | 32.83%         |

Total Pay is expected to be \$2,176 million for FY12, was \$2,116 for FY11.

\*Based on level percent of payroll amortization. The Employer/State contribution rate for FY14 under level dollar amortization method is 39.27%



Gain/(Loss) on Total Accrued Liability (\$ in thousands)



From Expected Accrued Liability of \$19,037M



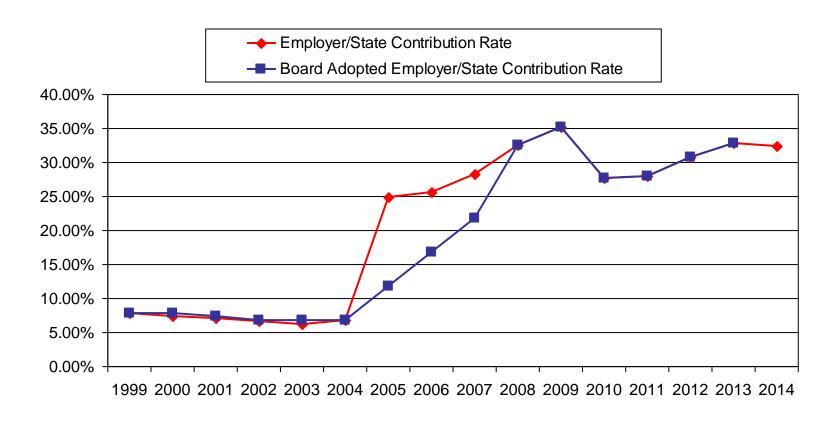
<sup>\*</sup>Programming and data changes.

# Peace Officer/Firefighter and Others Combined Change in Total Employer/State Contribution Rate

|   | Pension      | Healthcare     | Total          |
|---|--------------|----------------|----------------|
| 1. Last year's total Employer/State contribution rate                 | 15.45%       | 17.38%         | 32.83%         |
| 2. Change due to:   |              |                |                |
| <ul> <li>Effect of two-year delay in the contribution rate</li> </ul> | 0.42%        | 0.02%          | 0.44%          |
| <ul> <li>Investment experience</li> </ul>                             | 0.00%        | 0.26%          | 0.26%          |
| <ul> <li>Salary increases</li> </ul>                                  | 0.31%        | N/A            | 0.31%          |
| <ul> <li>Demographic and medical experience*</li> </ul>               | <u>0.29%</u> | <u>(1.82%)</u> | <u>(1.53%)</u> |
| <ul> <li>Total Change</li> </ul>                                      | 1.02%        | (1.54%)        | (0.52%)        |
| 3. Total Employer/State contribution rate this year                   | 16.47%       | 15.84%         | 32.31%         |

<sup>\*</sup>Includes changes in expected future healthcare claims costs.

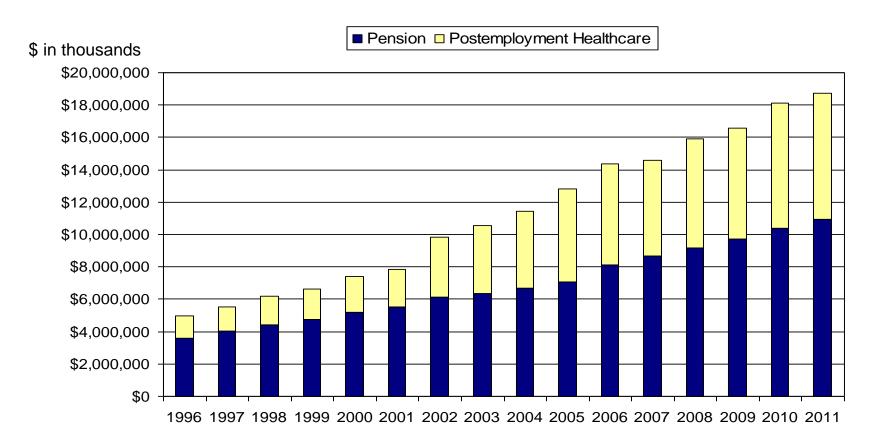
**Total Employer/State Contribution Rate History** 1999 - 2014



Fiscal Year Ending June 30

## **PERS Actuarial Accrued Liability History**

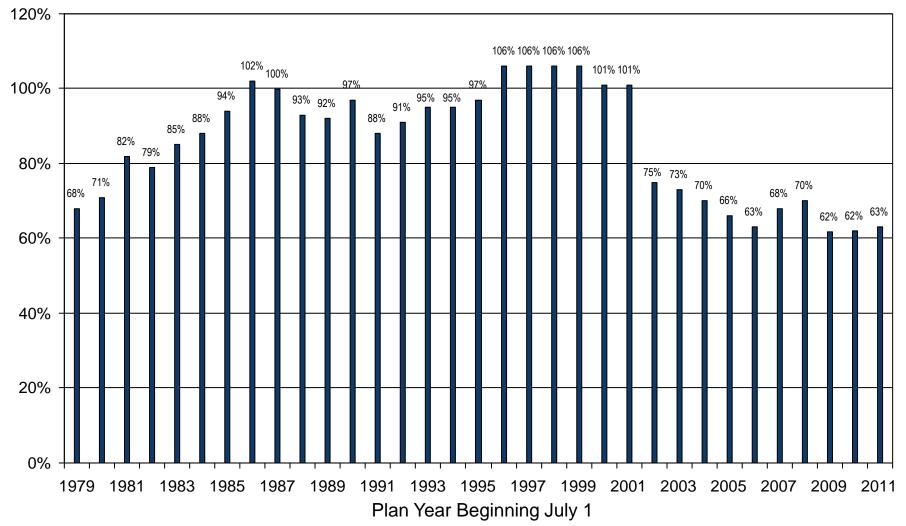
#### **Pension and Postemployment Healthcare**



Plan Year Beginning July 1

### **PERS Funding Ratio History**

# **Pension and Postemployment Healthcare Based on Valuation Assets**



#### **Pension and Postemployment Healthcare**

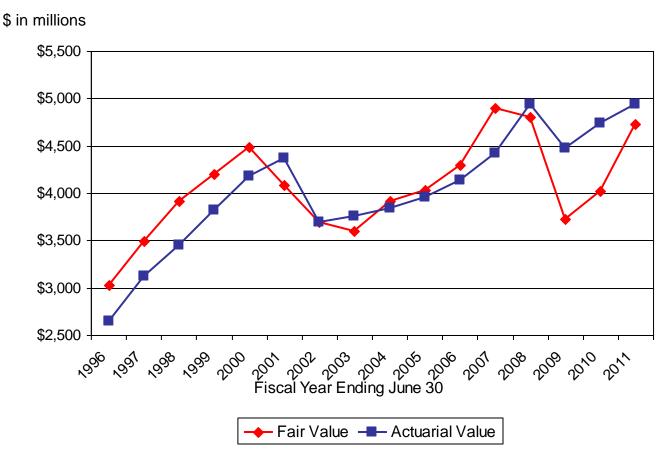
(\$ in millions)

|    |                                       | June 30, 2010  | June 30, 2011 |
|----|---------------------------------------|----------------|---------------|
| 1. | Number                                |                |               |
|    | - Active                              | 7,832          | 7,303         |
|    | - Inactive Non Vested                 | 2,789          | 2,675         |
|    | - Vested Terminations                 | 840            | 852           |
|    | - Retired, Disabled and Beneficiaries | <u> 10,598</u> | <u>11,016</u> |
|    | - Total                               | 22,059         | 21,846        |
| 2. | Annual Compensation*                  |                |               |
|    | - Total                               | \$ 565         | \$ 545        |
|    | - Average (Actual)                    | \$72,125       | \$74,648      |
| 3. | Assets                                |                |               |
|    | - Fair Value                          | \$ 4,024       | \$ 4,733      |
|    | - Actuarial Value                     | 4,739          | 4,938         |
|    | - % AV to FV                          | 117.8%         | 104.3%        |
| 4. | Annual Benefit Payments               |                |               |
|    | - Total                               | \$ 446         | \$ 449        |
|    | - % of Fair Value                     | 11.1%          | 9.5%          |
| 5. | Accumulated Member Contributions      |                |               |
|    | - Total for Actives and Inactives     | \$ 821         | \$ 826        |
|    | - Average (actual)                    | \$ 71,615      | \$ 76,301     |

<sup>\*</sup>Annual Compensation for Prior Year.

# **Asset Smoothing for Teachers' Retirement System**

Pension and Postemployment Healthcare 1996 – 2011



#### **Pension and Postemployment Healthcare**

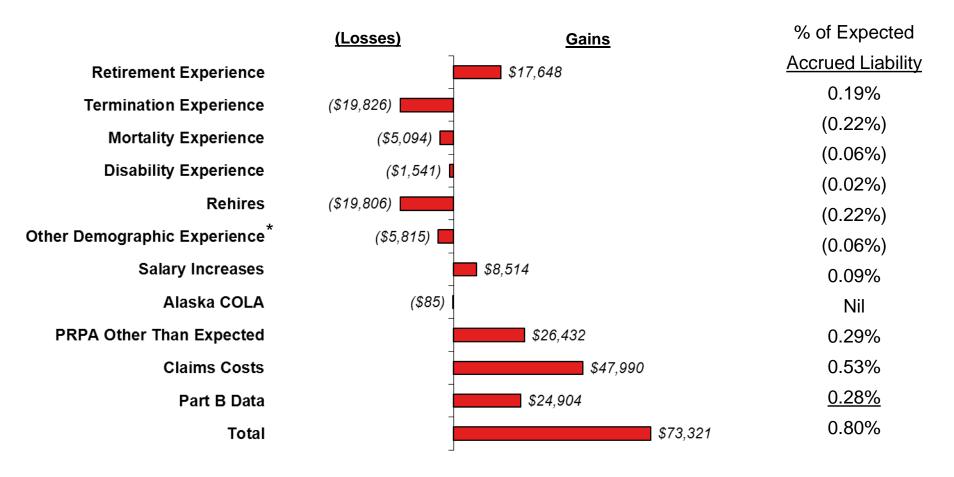
# Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in millions)

|   |    | June 30, 2011 |    |                    |    | Jun     | e 30, 2010 |              |
|---|----|---------------|----|--------------------|----|---------|------------|--------------|
| Funding   | F  | Pension       |    | mployment althcare |    | Total   |            | Total        |
| 1. Actuarial Accrued Liability                          | \$ | 6,196         | \$ | 2,933              | \$ | 9,129   | \$         | 8,848        |
| 2. Actuarial Value of Assets                            |    | 3,346         |    | 1,592              |    | 4,938   |            | 4,739        |
| 3. Unfunded Actuarial Accrued Liability                 | \$ | 2,850         | \$ | 1,341              | \$ | 4,191   | \$         | 4,109        |
| 4. Funded Ratio   |    | 54.0%         |    | 54.3%              |    | 54.1%   |            | 53.6%        |
| 5. Normal Cost Contribution                             |    |               |    |                    |    |         |            |              |
| <ul> <li>Total Normal Cost</li> </ul>                   | \$ | 70            | \$ | 28                 | \$ | 98      | \$         | 105          |
| <ul> <li>Member Contribution</li> </ul>                 |    | (50)          |    | (0)                |    | (50)    |            | (51 <u>)</u> |
| <ul> <li>Employer Normal Cost</li> </ul>                | \$ | 20            | \$ | 28                 | \$ | 48      | \$         | 54           |
| <ul><li>– % of Total Pay</li></ul>                      |    | 2.72%         |    | 3.87%              |    | 6.59%   |            | 7.47%        |
| 6. Past Service Cost                                    |    |               |    |                    |    |         |            |              |
| <ul> <li>Amortization of Unfunded (25) Years</li> </ul> | \$ | 210           | \$ | 109                | \$ | 319     | \$         | 303          |
| <ul><li>– % of Total Pay</li></ul>                      |    | 28.68%        |    | 14.83%             |    | 43.51%  |            | 42.09%       |
| 7. Employer/State Contribution for FY14                 |    |               |    |                    |    |         |            |              |
| - Amount  | \$ | 230           | \$ | 137                | \$ | 367     | \$         | 357          |
| <ul><li>% of Total Pay</li></ul>                        |    | 31.40%        |    | 18.70%             |    | 50.10%* |            | 49.56%       |

Total Pay is expected to be \$732 million for FY12, was \$718 for FY11.

\*Based on level percent of payroll amortization. The Employer/State contribution rate for FY14 under level dollar amortization method is 62.65%

Gain/(Loss) on Total Accrued Liability (\$ in thousands)



From an Expected Accrued Liability of \$9,202M.



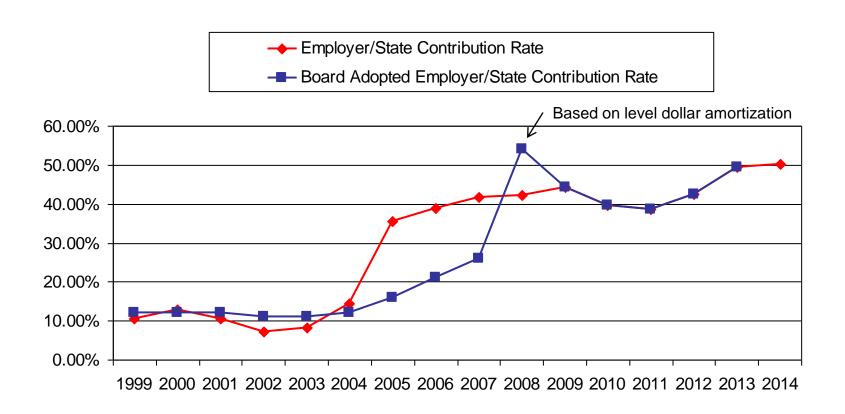
<sup>\*</sup>Programming and data changes.

#### **Change in Total Employer/State Contribution Rate**

|   | Pension        | Healthcare     | Total          |
|---|----------------|----------------|----------------|
| 1. Last year's total Employer/State contribution rate                 | 30.53%         | 19.03%         | 49.56%         |
| 2. Change due to:   |                |                |                |
| <ul> <li>Effect of two-year delay in the contribution rate</li> </ul> | 0.75%          | 0.11%          | 0.86%          |
| <ul> <li>Investment experience</li> </ul>                             | 0.18%          | 0.28%          | 0.46%          |
| <ul> <li>Salary increases</li> </ul>                                  | (0.03%)        | N/A            | (0.03%)        |
| <ul> <li>Demographic and medical experience*</li> </ul>               | <u>(0.03%)</u> | <u>(0.72%)</u> | <u>(0.75%)</u> |
| <ul><li>Total Change</li></ul>  | 0.87%          | (0.33%)        | 0.54%          |
| 3. Total Employer/State contribution rate this year                   | 31.40%         | 18.70%         | 50.10%         |

<sup>\*</sup>Includes changes in expected future healthcare claims costs.

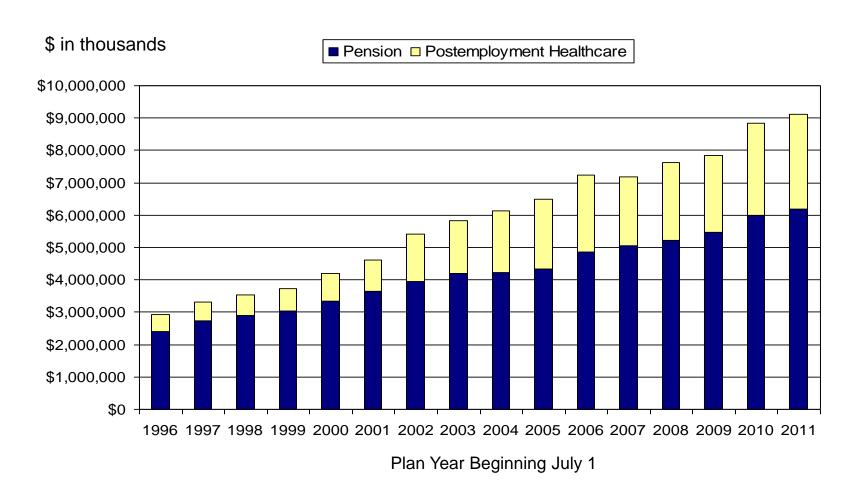
**Total Employer/State Contribution Rate History** 1999 – 2014



Fiscal Year Ending June 30

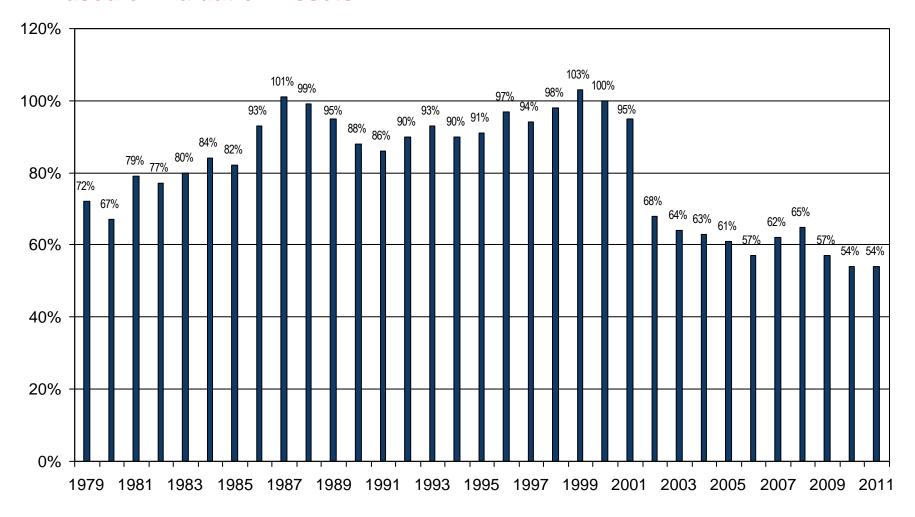
## **TRS Actuarial Accrued Liability History**

#### **Pension and Postemployment Healthcare**



## **TRS Funding Ratio History**

# **Pension and Postemployment Healthcare Based on Valuation Assets**



#### **Conclusions and Comments**

- Asset gains on fair value experienced during year ending June 30, 2011.
   Rate of return on fair value was 20.4% for PERS and 20.5% for TRS, or about 12.5% more than the 8.00% assumed rate of return
- Delayed losses from prior years along with the investment gains during last two years resulted in actuarial value return of 7.2% for PERS and 6.9% for TRS, or about 1% less than the 8.00% assumed
- Gain on liabilities due to medical experience
  - Claims costs less than expected and Part B only data refined
- Loss on liabilities due to demographic experience
  - Fewer deaths than expected in total for TRS, more than expected in total for PERS
  - Fewer terminations than expected
  - Salary increases more than expected for PERS
  - Losses due to new entrants and re-hires

# **Conclusions and Comments (cont'd)**

Changes in Unfunded Liability

| (\$ in millions)  | <u>PERS</u> | <u>TRS</u> |
|---|-------------|------------|
| 2010 Unfunded Liability                                     | \$ 6,975    | \$ 4,109   |
| <ul> <li>Expected Increase</li> </ul>                       | 7           | 2          |
| <ul> <li>Asset Loss on Actuarial Value of Assets</li> </ul> | 90          | 53         |
| <ul> <li>Decremental and Other (Gains)</li> </ul>           | (297)       | (73)       |
| <ul> <li>Contribution Delay</li> </ul>                      | 152         | 100        |
| 2011 Unfunded Liability                                     | \$ 6,927    | \$ 4,191   |

## **Conclusions and Comments (cont'd)**

 Decreased Employer/State contribution rate required for PERS and Increased Employer/State contribution rate required for TRS

| % ( | of ' | Total | Pay |
|-----|------|-------|-----|
|-----|------|-------|-----|

| Level % of Pay           | <u>PERS</u> | <u>TRS</u> |
|--------------------------|-------------|------------|
| - 2010                   | 32.83%      | 49.56%     |
| - 2011                   | 32.31%      | 50.10%     |
| <ul><li>Change</li></ul> | -0.52%      | +0.54%     |
|                          |             |            |
| Level Dollar             |             |            |
| - 2011                   | 39.27%      | 62.65%     |

+6.96%

Funded ratios increased over last year

Change

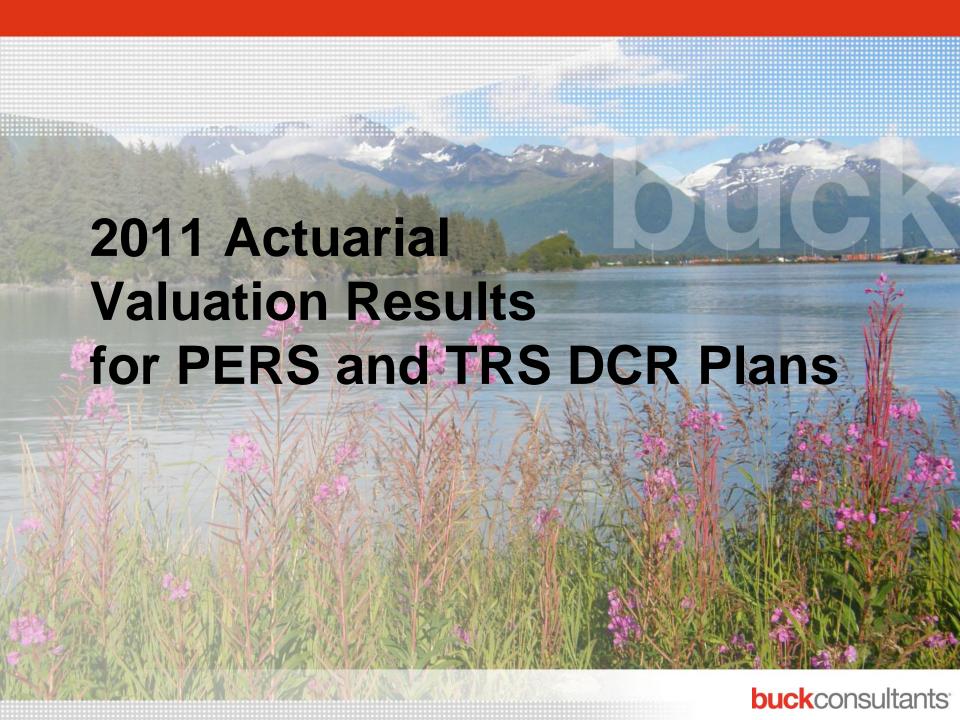
|                          | <u>PERS</u> | <u>TRS</u> |
|--------------------------|-------------|------------|
| - 2010                   | 61.5%       | 53.6%      |
| - 2011                   | 63.0%       | 54.1%      |
| <ul><li>Change</li></ul> | +1.5%       | +0.5%      |

+12.55%

# **Conclusions & Comments – Healthcare Reform**

- Patient Protection and Affordable Care Act (H.R. 3590) signed March 23, 2010
- Health Care and Education Affordability Reconciliation Act signed March 30, 2010
- Early retiree reinsurance program opportunity to recoup a 80% of costs between \$15k - \$90k of early retirees and dependents; restrictions apply to qualify and as to how funds are used, limited funds available for a limited time
  - The State of Alaska received \$27.6 million in reimbursements in October 2011 for the 2010 plan year
  - An additional reimbursement request for \$27 million for plan year 2011 is currently pending
  - Program was allocated \$5 billion for reimbursements; as of February 17, 2012, \$4.7 billion has been spent funds are expected to be exhausted in 2012
- Removal of lifetime/annual limits optional for AlaskaCare so long as plan continues to be managed as completely separate from active plans
- Impact of provider fees/taxes on future healthcare cost trend
- Cadillac tax –not effective until 2018, 40% of excess benefit value over specified dollar amounts, indexed each year with adjustments for retiree groups and industry
- Taxation of RDS not applicable here





# Public Employees' Retirement System Defined Contribution Retirement Plan

Peace Officer/Firefighter and Others Combined Occupational Death and Disability and Retiree Medical

(\$ in thousands)

|  | June 30, 2010                 | June 30, 2011                |
|--|-------------------------------|------------------------------|
| <ul><li>1. Number</li><li>- Active</li><li>- Retired, Disabled and Beneficiaries</li><li>- Total</li></ul> | 9,232<br><u>0</u><br>9,232    | 10,965<br>1<br>10,966        |
| <ul><li>2. Annual Compensation*</li><li>- Total</li><li>- Average (Actual)</li></ul>                       | \$ 421,187<br>\$ 45,622       | \$ 524,088<br>\$ 47,796      |
| 3. Assets - Fair Value - Actuarial Value - % AV to FV  | \$ 12,534<br>13,568<br>108.2% | \$ 19,724<br>19,058<br>96.6% |
| <ul><li>4. Annual Benefit Payments</li><li>- Total</li><li>- % Fair Value</li></ul>                        | \$ 0<br>0.0%                  | \$ 40<br>0.2%                |

<sup>\*</sup>Annual Compensation for Prior Year.

# Public Employees' Retirement System Defined Contribution Retirement Plan

Peace Officer/Firefighter and Others Combined Occupational Death and Disability and Retiree Medical

# Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in thousands)

|  | June 30, 2011                     |                    |                | June 30, 2010 |
|--|-----------------------------------|--------------------|----------------|---------------|
| Funding  | Occupational Death and Disability | Retiree<br>Medical | Total          | Total         |
| 1. Actuarial Accrued Liability                             | \$ 1,949                          | \$ 11,302          | \$ 13,251      | \$ 8,038      |
| 2. Actuarial Value of Assets                               | 7,049                             | 12,009             | <u> 19,058</u> | <u>13,568</u> |
| 3. Unfunded Actuarial Accrued Liability                    | \$ (5,100)                        | \$ (707)           | \$ (5,807)     | \$ (5,530)    |
| 4. Funded Ratio  | 361.7%                            | 106.3%             | 143.8%         | 168.8%        |
| 5. Annual Actuarial Contribution                           |                                   |                    |                |               |
| <ul><li>Normal Cost</li></ul>                              | \$ 1,981                          | \$ 2,784           | \$ 4,765       | \$ 3,532      |
| <ul> <li>Amortization of Unfunded Over 25 Years</li> </ul> | (333)                             | (52)               | (385)          | (359)         |
| <ul> <li>Total Contribution</li> </ul>                     | \$ 1,648                          | \$ 2,732           | \$ 4,380       | \$ 3,173      |
| <ul><li>– % of DCR Pay</li></ul>                           | 0.29%                             | 0.48%              | 0.77%          | 0.70%         |

Total DCR pay is expected to be \$564,434 for FY12, was \$455,113 for FY11.

# Teachers' Retirement System Defined Contribution Retirement Plan

Occupational Death and Disability and Retiree Medical

(\$ in thousands)

|   | June 30, 2010               | June 30, 2011              |
|---|-----------------------------|----------------------------|
| 1. Number of Actives                                  | 2,246                       | 2,708                      |
| 2. Annual Compensation* - Total - Average (Actual)    | \$ 118,813<br>\$ 52,900     | \$ 151,269<br>\$ 55,860    |
| 3. Assets - Fair Value - Actuarial Value - % AV to FV | \$ 5,077<br>5,472<br>107.8% | \$ 7,825<br>7,566<br>96.7% |
| 4. Annual Benefit Payments - Total - % Fair Value     | \$ 0<br>0.0%                | \$ 0<br>0.0%               |

<sup>\*</sup>Annual Compensation for Prior Year.

# Teachers' Retirement System Defined Contribution Retirement Plan

Occupational Death and Disability and Retiree Medical

# Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in thousands)

|  | June 30, 2011                     |                    |              | June 30, 2010 |
|--|-----------------------------------|--------------------|--------------|---------------|
| Funding  | Occupational Death and Disability | Retiree<br>Medical | Total        | Total         |
| 1. Actuarial Accrued Liability                             | \$ 57                             | \$ 3,801           | \$ 3,858     | \$ 2,448      |
| 2. Actuarial Value of Assets                               | 2,193                             | <u>5,373</u>       | <u>7,566</u> | <u>5,472</u>  |
| 3. Unfunded Actuarial Accrued Liability                    | \$ (2,136)                        | \$ (1,572)         | \$ (3,708)   | \$ (3,024)    |
| 4. Funded Ratio  | 3,847.4%                          | 141.4%             | 196.1%       | 223.5%        |
| 5. Annual Actuarial Contribution                           |                                   |                    |              |               |
| <ul><li>Normal Cost</li></ul>                              | \$ 80                             | \$ 867             | \$ 947       | \$ 773        |
| <ul> <li>Amortization of Unfunded Over 25 Years</li> </ul> | (80)                              | (105)              | (185)        | <u>(141)</u>  |
| <ul> <li>Total Employer Contribution</li> </ul>            | \$ 0                              | \$ 762             | \$ 762       | \$ 632        |
| <ul><li>– % of DCR Pay</li></ul>                           | 0.00%                             | 0.47%              | 0.47%        | 0.49%         |

Total DCR pay is expected to be \$160,509 for FY12, was \$126,520 for FY11.



### **Contribution Background**

- SB 125 capped the employer contribution rate based on Total Salary (DB plus DCR)
  - PERS rate = 22%
  - TRS rate = 12.56%
- SB 125 also provided for State assistance if the actuarial rate is above the capped rate for both the DB and DCR plan combined

## **Summary of Results**

|                 | Rate based on | Rate based on           |
|-----------------|---------------|-------------------------|
| PERS            | DCR Pay       | Total DB & DCR FY14 Pay |
| Retiree Medical | 0.48%         | 0.19%                   |
| Occ D&D         | 0.29%         | 0.11%                   |
| HRA             | 3.00%         | 1.15%                   |
| DC Account      | <u>5.00%</u>  | <u>1.92%</u>            |
| Total           | 8.77%         | 3.37%                   |

|                 | Rate based on | Rate based on           |
|-----------------|---------------|-------------------------|
| TRS             | DCR Pay       | Total DB & DCR FY14 Pay |
| Retiree Medical | 0.47%         | 0.16%                   |
| Occ D&D         | 0.00%         | 0.00%                   |
| HRA             | 3.00%         | 1.01%                   |
| DC Account      | <u>7.00%</u>  | <u>2.35%</u>            |
| Total           | 10.47%        | 3.52%                   |



## Development of Additional State Contribution for FY14 – Level % of Payroll Amortization Method

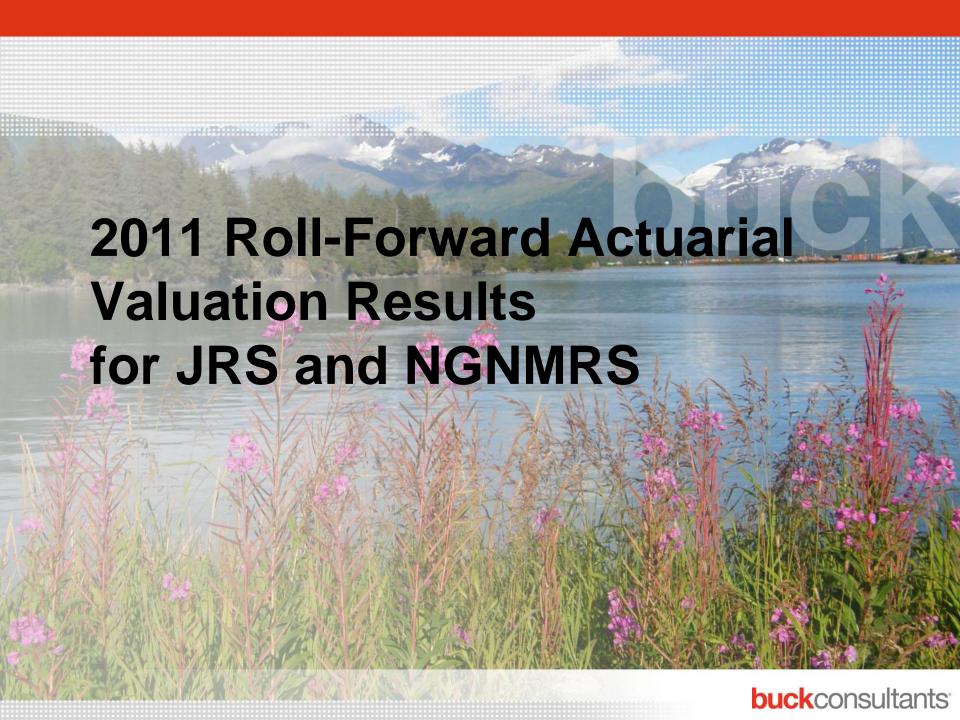
|  | PERS     |  | TF       | RS                                   |
|--|----------|--|----------|--------------------------------------|
|  | Rate     | Amount (in millions)                     | Rate     | Amount (in millions)                 |
| Expected Payroll for FY14                                  |          |  |          |                                      |
| <ul><li>DB</li><li>DCR</li><li>Total</li></ul>             |          | \$ 1,406.0<br><u>878.2</u><br>\$ 2,284.2 |          | \$ 512.7<br><u>259.0</u><br>\$ 771.7 |
| Employer State Actuarial Contributions                     |          |  |          |                                      |
| <ul> <li>Actuarial Contribution for DB Plan</li> </ul>     | 32.31%   | \$ 738.0                                 | 50.10%   | \$ 386.6                             |
| - DCR Contribution   | 3.37%    | 77.0                                     | 3.52%    | <u>27.2</u>                          |
| <ul> <li>Total Required Contribution</li> </ul>            | 35.68%   | \$ 815.0                                 | 53.62%   | \$ 413.8                             |
| <ul> <li>Total Limited Employer Contribution</li> </ul>    | (22.00%) | (502.5)                                  | (12.56%) | (96.9)                               |
| <ul> <li>Additional State Contribution for FY14</li> </ul> | 13.68%   | \$ 312.5                                 | 41.06%   | \$ 316.9                             |

Total State Assistance = \$629.4 million

## Development of Additional State Contribution for FY14 – Level Dollar Amortization Method

|  | PERS     |  | TRS          |                                      |
|--|----------|--|--------------|--------------------------------------|
|  | Rate     | Amount (in millions)                     | Rate         | Amount (in millions)                 |
| Expected Payroll for FY14                                  |          |  |              |                                      |
| <ul><li>DB</li><li>DCR</li><li>Total</li></ul>             |          | \$ 1,406.0<br><u>878.2</u><br>\$ 2,284.2 |              | \$ 512.7<br><u>259.0</u><br>\$ 771.7 |
| Employer State Actuarial Contributions                     |          |  |              |                                      |
| <ul> <li>Actuarial Contribution for DB Plan</li> </ul>     | 39.27%   | \$ 897.0                                 | 62.65%       | \$ 483.5                             |
| - DCR Contribution   | 3.37%    | <u>77.0</u>                              | <u>3.52%</u> | <u>27.2</u>                          |
| - Total Required Contribution                              | 42.64%   | \$ 974.0                                 | 66.17%       | \$ 510.7                             |
| <ul> <li>Total Limited Employer Contribution</li> </ul>    | (22.00%) | (502.5)                                  | (12.56%)     | (96.9)                               |
| <ul> <li>Additional State Contribution for FY14</li> </ul> | 20.64%   | \$ 471.5                                 | 53.61%       | \$ 413.8                             |

Total State Assistance = \$885.3 million



## Judicial Retirement System – Roll-Forward Valuation

#### **Pension and Healthcare**

(\$ in thousands)

|    |                             |               | June 30, 2011  |
|----|-----------------------------|---------------|----------------|
|    |                             | June 30, 2010 | (Roll Forward) |
| 1. | Number                      |               |                |
|    | - Active                    | 72            | 72             |
|    | - Inactive Non Vested       | 0             | 0              |
|    | - Vested Terminations       | 4             | 4              |
|    | - Retired and beneficiaries | <u>99</u>     | <u>99</u>      |
|    | - Total                     | 175           | 175            |
| 2. | Total Annual Compensation*  |               |                |
|    | - Total                     | \$ 11,846     | \$ 12,274      |
|    | - Average (Actual)          | \$ 164,522    | N/A            |
| 3. | Assets                      |               |                |
|    | - Fair Value                | \$ 112,817    | \$ 130,983     |
|    | - Actuarial Value           | 134,694       | 136,546        |
|    | - % AV to FV                | 119.4%        | 104.2%         |
| 4. | Annual Benefit Payments     |               |                |
|    | - Total                     | \$ 9,346      | \$ 9,928       |
|    | - % of Fair Value           | 8.3%          | 7.6%           |

<sup>\*</sup>Total Annual Compensation for Prior Year.

## Judicial Retirement System – Roll-Forward Valuation

#### **Pension and Healthcare**

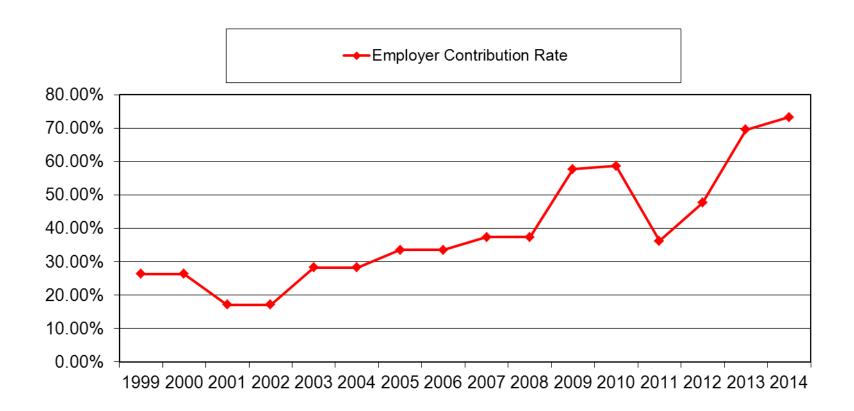
## Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in thousands)

|   | June 30, 2011 |    |                       |    |                 | Jun | e 30, 2010 |
|---|---------------|----|-----------------------|----|-----------------|-----|------------|
| Funding   | Pension       |    | mployment<br>althcare |    | Total           |     | Total      |
| Actuarial Accrued Liability                             | \$<br>173,424 | \$ | 21,407                | \$ | 194,831         | \$  | 184,828    |
| 2. Actuarial Value of Assets                            | <br>116,213   |    | 20,333                |    | 136,54 <u>6</u> |     | 134,694    |
| 3. Unfunded Actuarial Accrued Liability                 | \$<br>57,211  | \$ | 1,074                 | \$ | 58,285          | \$  | 50,134     |
| 4. Funded Ratio   | 67.0%         |    | 95.0%                 |    | 70.1%           |     | 72.9%      |
| 5. Normal Cost Contribution                             |               |    |                       |    |                 |     |            |
| <ul> <li>Total Normal Cost</li> </ul>                   | \$<br>5,062   | \$ | 662                   | \$ | 5,724           | \$  | 5,547      |
| <ul> <li>Member Contribution</li> </ul>                 | <br>(702)     |    | (0)                   |    | (702)           |     | (678)      |
| <ul> <li>Employer Normal Cost</li> </ul>                | \$<br>4,360   | \$ | 662                   | \$ | 5,022           | \$  | 4,869      |
| <ul><li>% of Total Pay</li></ul>                        | 34.82%        |    | 5.28%                 |    | 40.10%          |     | 40.30%     |
| 6. Past Service Cost                                    |               |    |                       |    |                 |     |            |
| <ul> <li>Amortization of Unfunded (25) Years</li> </ul> | \$<br>3,988   | \$ | 165                   | \$ | 4,153           | \$  | 3,526      |
| <ul><li>% of Total Pay</li></ul>                        | 31.86%        |    | 1.32%                 |    | 33.18%          |     | 29.18%     |
| 7. Employer/State Contribution for FY14                 |               |    |                       |    |                 |     |            |
| - Amount  | \$<br>8,348   | \$ | 827                   | \$ | 9,175           | \$  | 8,395      |
| <ul><li>% of Total Pay</li></ul>                        | 66.68%        |    | 6.60%                 |    | 73.28%*         |     | 69.48%     |

Total Pay is expected to be \$12,520 for FY12.

### **Judicial Retirement System**

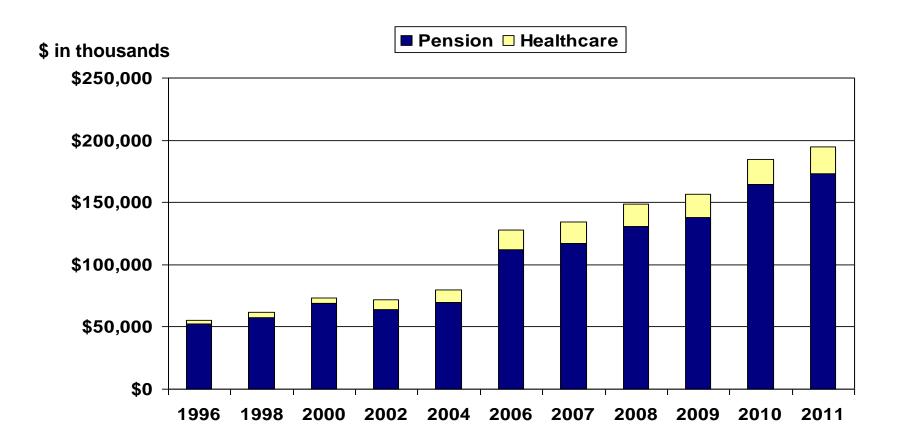
**Total Employer Contribution Rate History** 1999 - 2014



Fiscal Year Ending June 30

### **JRS Actuarial Accrued Liability History**

#### **Pension and Healthcare**

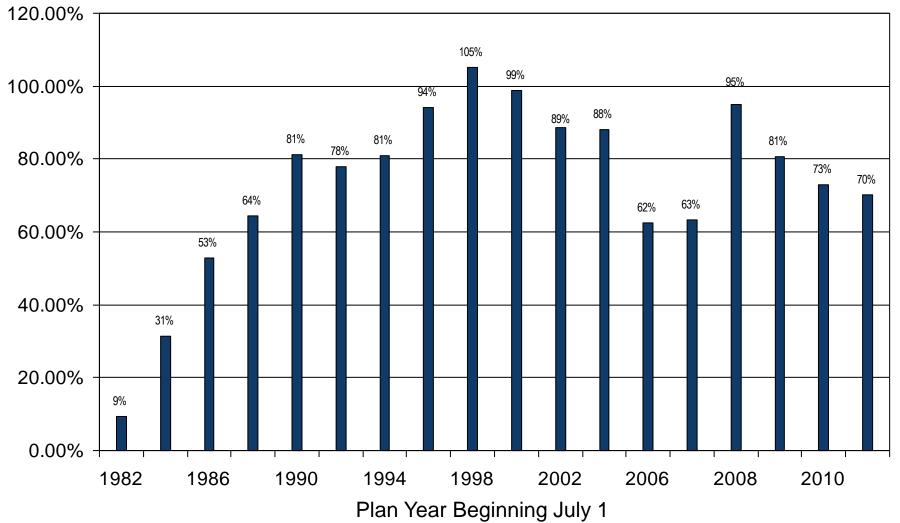


Plan Year Beginning July 1



### **JRS Funding Ratio History**

## **Pension and Healthcare Based on Valuation Assets**



## National Guard and Naval Militia Retirement System – Roll-Forward Valuation

#### (\$ in thousands)

|    |   |               | June 30, 2011  |
|----|---|---------------|----------------|
|    |   | June 30, 2010 | (Roll Forward) |
| 1. | Number                                  |               |                |
|    | - Active                                | 4,085         | 4,085          |
|    | <ul> <li>Vested Terminations</li> </ul> | 1,251         | 1,251          |
|    | - Retired and Beneficiaries             | <u>547</u>    | <u>547</u>     |
|    | - Total                                 | 5,883         | 5,883          |
| 2. | Assets                                  |               |                |
|    | - Fair Value                            | \$29,432      | \$32,913       |
|    | - Actuarial Value                       | 32,001        | 33,020         |
|    | - % AV to FV                            | 108.7%        | 100.3%         |

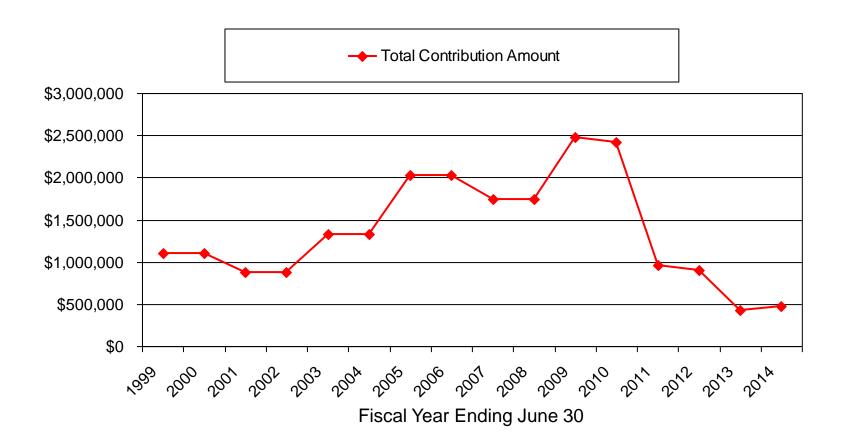
## National Guard and Naval Militia Retirement System – Roll-Forward Valuation

## Actuarial Contribution Under Entry Age Actuarial Cost Method (\$ in thousands)

| Funding                                      | June 30, 2010* | June 30, 2011*<br>(Roll-Forward) |
|--|----------------|----------------------------------|
| 1. Actuarial Accrued Liability               | \$ 30,034      | \$ 31,324                        |
| 2. Actuarial Value of Assets                 | 32,001         | 33,020                           |
| 3. Unfunded Actuarial Accrued Liability      | \$ (1,967)     | \$ (1,696)                       |
| 4. Funded Ratio                              | 106.5%         | 105.4%                           |
| 5. Annual Actuarial Contribution             |                |                                  |
| <ul><li>Normal Cost</li></ul>                | \$ 605         | \$ 605                           |
| <ul> <li>Amortization of Unfunded</li> </ul> | (308)          | (265)                            |
| <ul><li>Expense Load</li></ul>               | <u>134</u>     | <u>135</u>                       |
| <ul><li>Total Contribution</li></ul>         | \$ 431         | \$ 475                           |

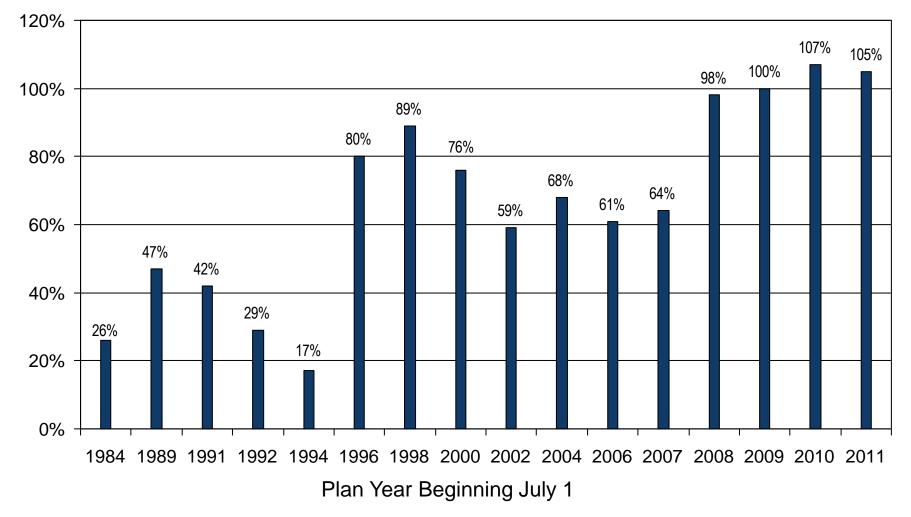
<sup>\*</sup> Contribution calculated by amortizing the unfunded accrued liability over 8 years.

#### National Guard and Naval Militia Retirement System Total Contribution Amount History 1999 - 2014



# National Guard and Naval Militia Retirement System Funding Ratio History

**Based on Valuation Assets** 



### **Conclusions and Comments**

#### JRS

- Plan experienced investment gains over the past year. Rate of return on fair value was 20.8%, or 12.8% more than the 8.0% assumed rate of return
- Asset loss experienced on actuarial value due to recognition of prior losses in smoothing method. Rate of return on actuarial value was 5.0%, or 3.0% less than the 8.0% assumed rate of return

#### NGNMRS

- Plan experienced investment gains over the past year. Rate of return on fair value was 13.4%, or 6.4% more than the 7.0% assumed rate of return
- Asset loss experienced on actuarial value due to recognition of prior losses in smoothing method. Rate of return on actuarial value was 4.6%, or 2.4% less than 7.0% assumed rate of return

### **Conclusions and Comments (cont'd)**

### Changes in Unfunded Liability

| (\$ in thousands)                      | <u>JRS</u> | <b>NGNMRS</b> |
|--|------------|---------------|
| 2010 Unfunded Liability                | \$ 50,134  | \$ (1,967)    |
| <ul> <li>Expected Increase</li> </ul>  | 203        | 48            |
| <ul> <li>Asset Loss</li> </ul>         | 3,884      | 760           |
| <ul> <li>Healthcare Claims</li> </ul>  | (456)      | 0             |
| <ul> <li>Contribution Delay</li> </ul> | 4,520      | (537)         |
| 2011 Rolled-Forward Unfunded Liability | \$ 58,285  | \$ (1,696)    |

### **Conclusions and Comments (cont'd)**

 Increased employer contribution rate for JRS and increased employer contribution amount for NGNMRS

|   | % of Pay   | (\$ in thousands) |
|---|------------|-------------------|
|   | <u>JRS</u> | <u>NGNMRS</u>     |
| - 2010                                  | 69.48%     | \$ 431            |
| <ul> <li>2011 (Roll Forward)</li> </ul> | 73.28%     | 475               |
| <ul><li>Change</li></ul>                | +3.80%     | +44               |

Funded ratio decreased for JRS and NGNMRS over last year

|                                       | <u>JRS</u> | <u>NGNMRS</u> |
|---------------------------------------|------------|---------------|
| - 2010                                | 72.9%      | 106.5%        |
| <ul><li>2011 (Roll Forward)</li></ul> | 70.1%      | 105.4%        |
| <ul><li>Change</li></ul>              | (2.8%)     | (1.1%)        |





## **Summary of FY14 Employer Contribution Rates**

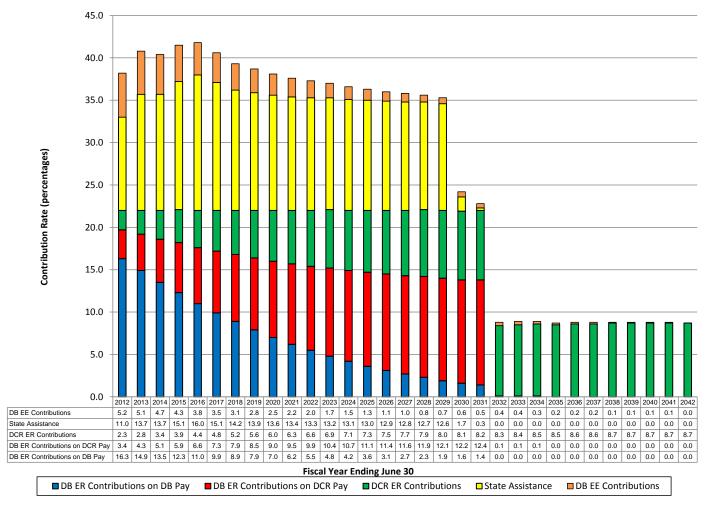
|                                 | % of Total DE | & DCR Pay | % of DCR Pay |           | % of Pay   | \$ Amount     |
|---------------------------------|---------------|-----------|--------------|-----------|------------|---------------|
|                                 | PERS - DB     | TRS - DB  | PERS - DCR   | TRS - DCR | <u>JRS</u> | <u>NGNMRS</u> |
| Pension                         | 16.47%        | 31.40%    | N/A          | N/A       | 66.68%     | \$474,791     |
| Retiree Medical                 | 15.84%        | 18.70%    | 0.48%        | 0.47%     | 6.60%      | N/A           |
| Occupational Death & Disability | N/A           | N/A       | 0.29%        | 0.00%     | N/A        | N/A           |
| Total-Level % of pay            | 32.31%        | 50.10%    | 0.77%        | 0.47%     | 73.28%     | \$474,791     |
| Total-Level \$                  | 39.27%        | 62.65%    |              |           |            |               |

| State Assistance |          |          | <u>Total</u> |
|------------------|----------|----------|--------------|
| - Level % of pay | \$312.5M | \$316.9M | \$629.4M     |
| - Level \$       | \$471.5M | \$413.8M | \$885.3M     |
| - Difference     | \$159.0M | \$96.9M  | \$255.9M     |

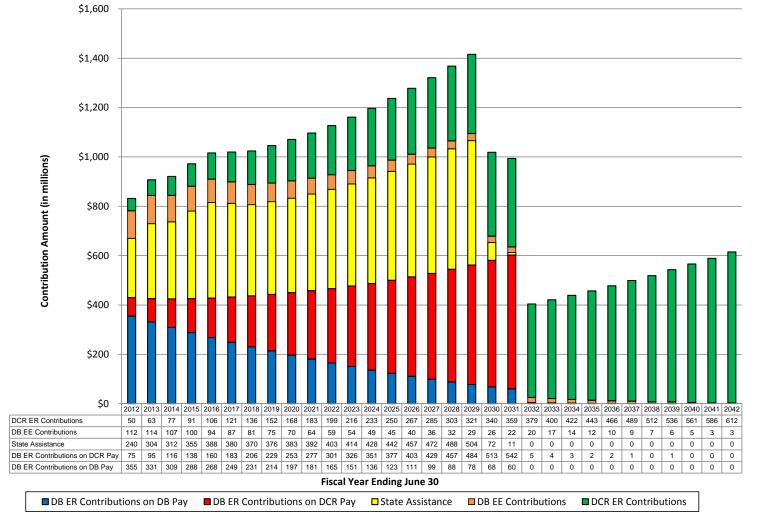


# PERS Projected Contribution Rates – Level % of Pay

#### **Based on Total DB and DCR Payroll**

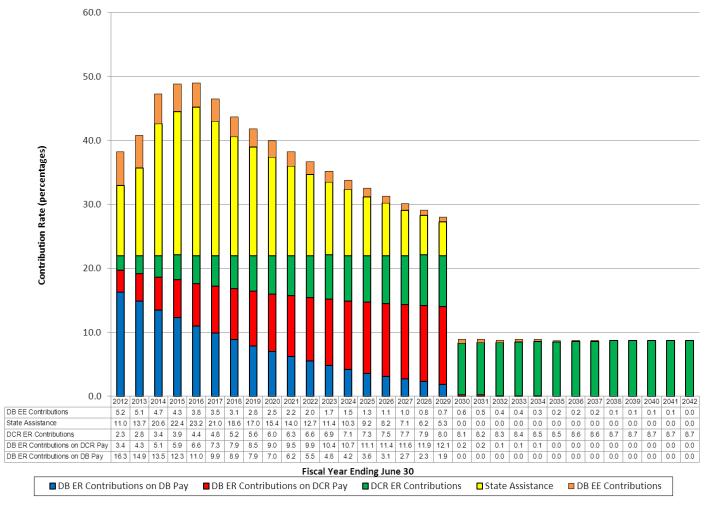


# PERS Projected Contribution Amounts – Level % of Pay

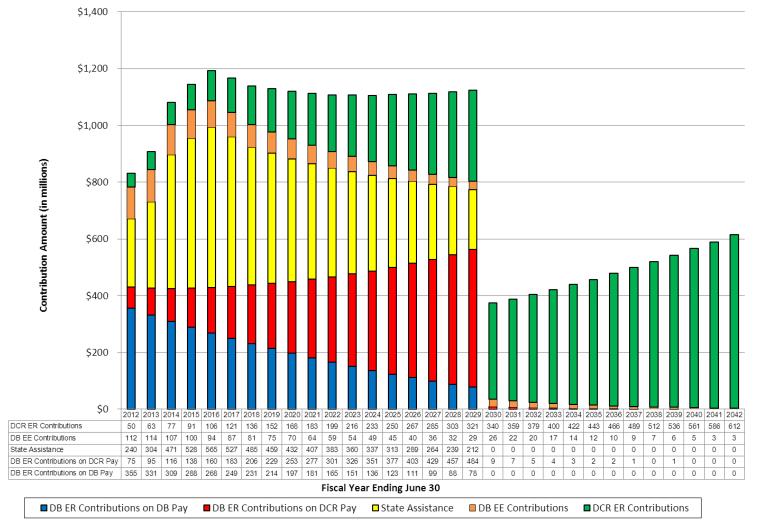


## PERS Projected Contribution Rates – Level \$

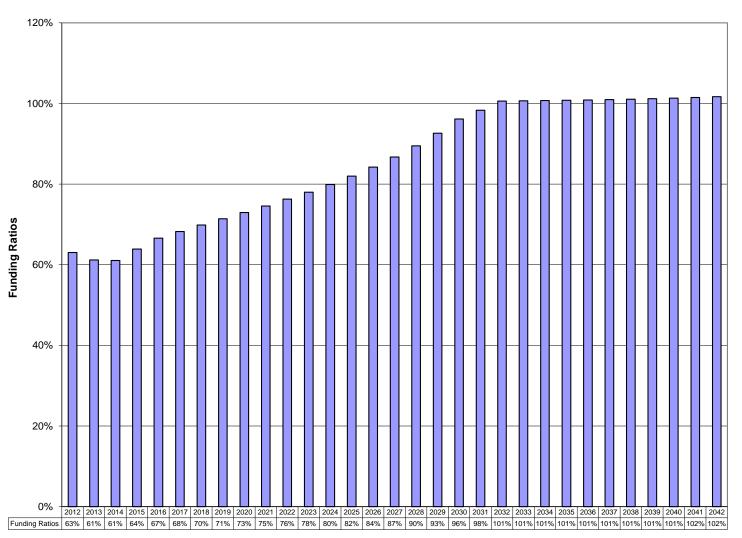
#### **Based on Total DB and DCR Payroll**



## PERS Projected Contribution Amounts – Level \$

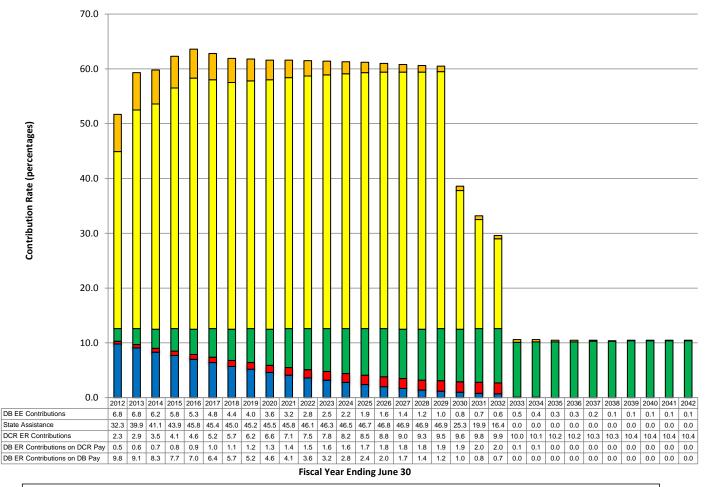


### PERS Funding Ratio – Level % of Pay



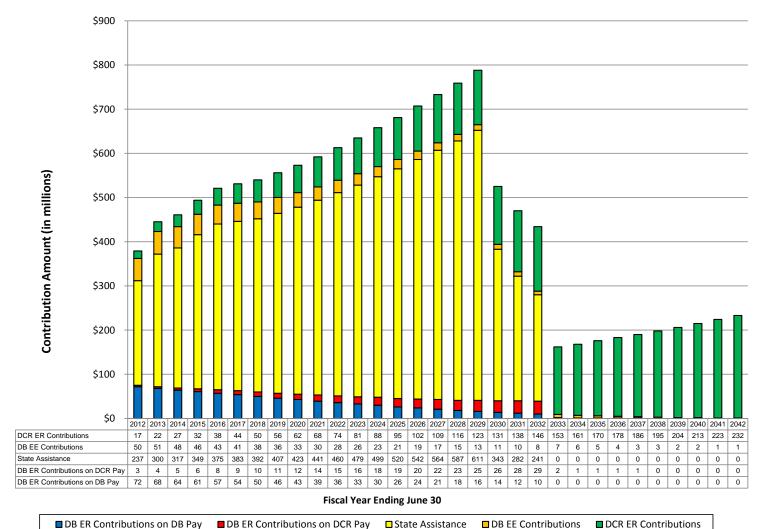
# TRS Projected Contribution Rates – Level % of Pay

#### **Based on Total DB and DCR Payroll**



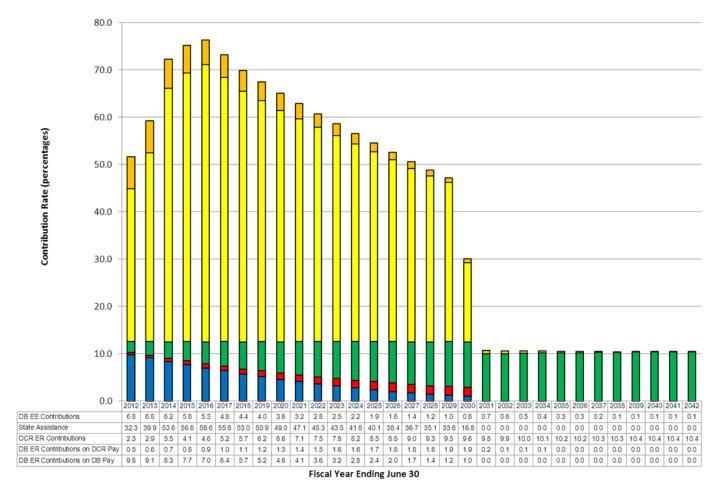
□ DB EE Contributions □ State Assistance □ DCR ER Contributions □ DB ER Contributions on DCR Pay □ DB ER Contributions on DB Pay

# TRS Projected Contribution Amounts – Level % of Pay

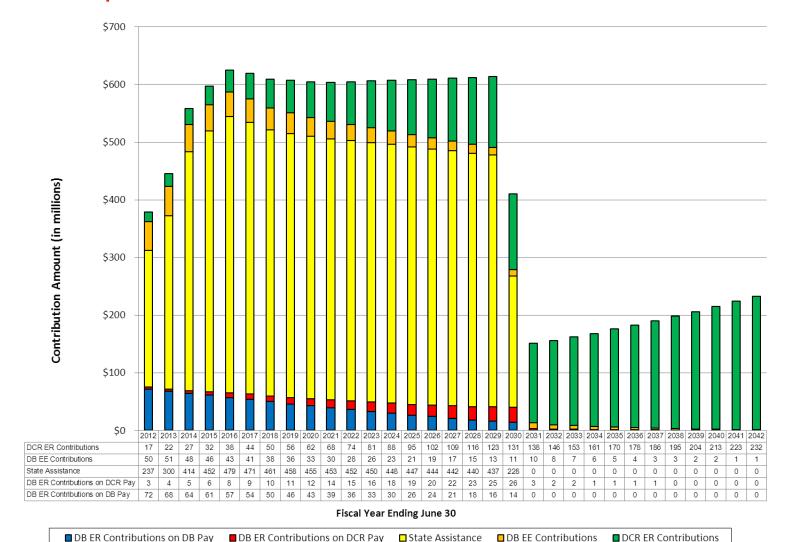


### **TRS Projected Contribution Rates – Level \$**

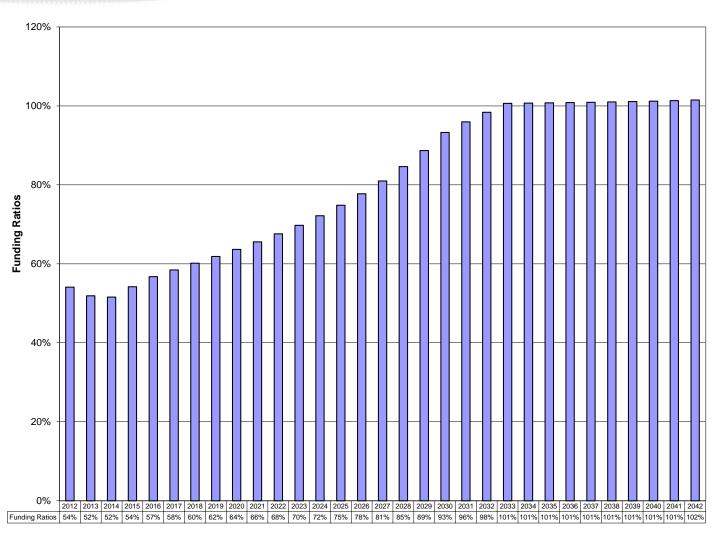
#### **Based on Total DB and DCR Payroll**



## TRS Projected Contribution Amounts – Level \$



### TRS Funding Ratio – Level % of Pay







### Public Employees' Retirement System

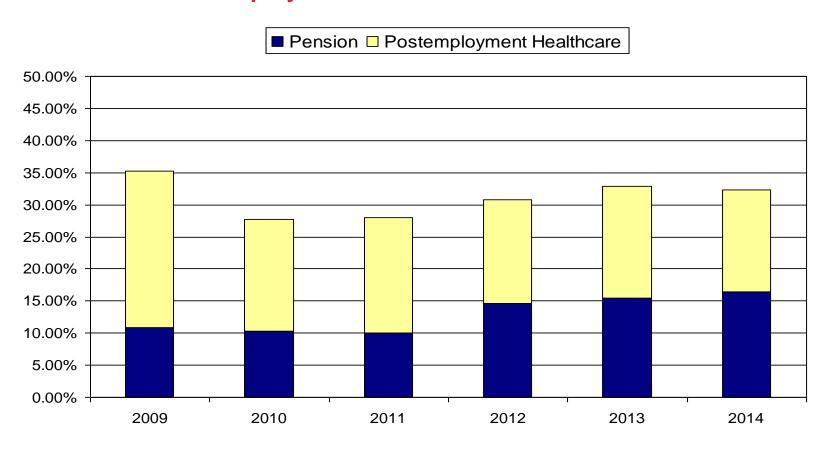
## Peace Officer/Firefighter and Others Combined Pension and Postemployment Healthcare

#### **Total System Assets (\$ in millions)**

|     |   | Year Ending   |               |
|-----|---|---------------|---------------|
|     |   | June 30, 2010 | June 30, 2011 |
| 1.  | Preliminary Actuarial Value (BOY)             | \$ 11,314     | \$ 11,596     |
|     | Contributions                                 | 624           | 683           |
|     | Disbursements, Net of Medicare Part D Subsidy | (810)         | (824)         |
|     | Legal Settlement, Net of Fees                 | 359           | 0             |
|     | Expected Return on Fair Value                 | 697           | 761           |
| 2.  | Expected Actuarial Value (EOY)                | \$ 12,184     | \$ 12,216     |
| 3.  | 5-year Smoothing                              | (588)         | (402)         |
| 4.  | Preliminary Actuarial Value (EOY)             | \$ 11,596     | \$ 11,814     |
| 5.  | Future Smoothing Amount                       | (2,023)       | (425)         |
| 6.  | Fair Value (EOY)                              | \$ 9,573      | \$ 11,389     |
| 7.  | 120% of Fair Value                            | \$ 11,487     | \$ 13,666     |
| 8.  | 80% of Fair Value                             | \$ 7,658      | \$ 9,111      |
| 9.  | Final Actuarial Value (EOY)                   | \$ 11,157     | \$ 11,814     |
| 10. | Ratio Fair Value to Actuarial Value           | 86%           | 96%           |

# PERS Total Employer/State Contribution Rate History

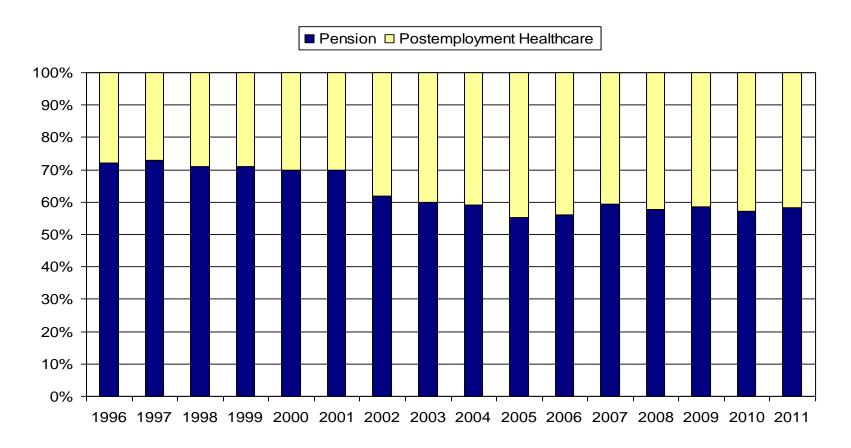
**Pension and Postemployment Healthcare** 



Fiscal Year Beginning July 1

### **PERS Actuarial Accrued Liability History**

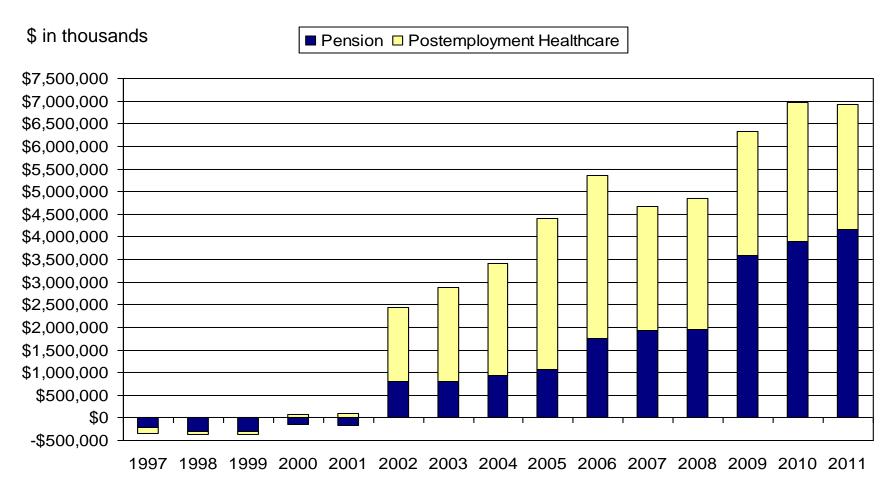
#### **Distribution % Between Pension and Postemployment Healthcare**



Plan Year Beginning July 1

# PERS Unfunded Actuarial Accrued Liability History

**Pension and Postemployment Healthcare** 



Plan Year Beginning July 1

# **Teachers' Retirement System**

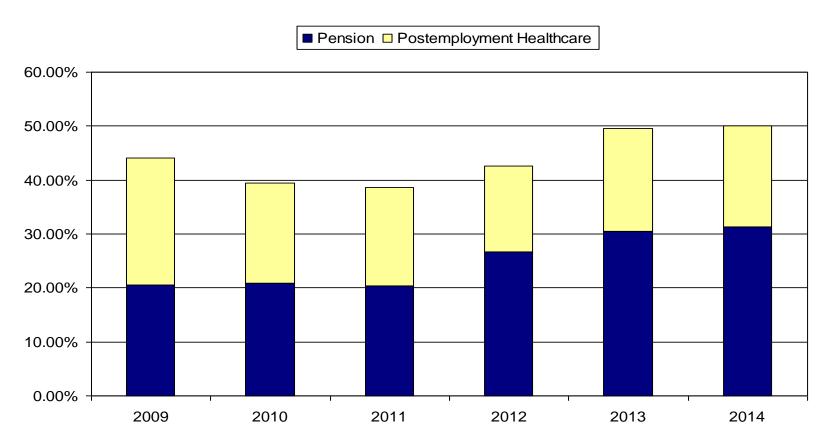
## **Pension and Postemployment Healthcare**

## **Total System Assets (\$ in millions)**

|     |   |      | Year E   | ndin | g        |
|-----|---|------|----------|------|----------|
|     |   | June | 30, 2010 | June | 30, 2011 |
| 1.  | Preliminary Actuarial Value (BOY)             | \$   | 4,976    | \$   | 4,926    |
|     | Contributions                                 |      | 307      |      | 322      |
|     | Disbursements, Net of Medicare Part D Subsidy |      | (442)    |      | (444)    |
|     | Legal Settlement, Net of Fees                 |      | 44       |      | 0        |
|     | Expected Return on Fair Value                 |      | 302      |      | 317      |
| 2.  | Expected Actuarial Value (EOY)                | \$   | 5,187    | \$   | 5,121    |
| 3.  | 5-year Smoothing                              |      | (261)    |      | (183)    |
| 4.  | Preliminary Actuarial Value (EOY)             | \$   | 4,926    | \$   | 4,938    |
| 5.  | Future Smoothing Amount                       |      | (902)    |      | (205)    |
| 6.  | Fair Value (EOY)                              | \$   | 4,024    | \$   | 4,733    |
| 7.  | 120% of Fair Value                            | \$   | 4,829    | \$   | 5,679    |
| 8.  | 80% of Fair Value                             | \$   | 3,219    | \$   | 3,786    |
| 9.  | Final Actuarial Value (EOY)                   | \$   | 4,739    | \$   | 4,938    |
| 10. | Ratio Fair Value to Actuarial Value           |      | 85%      |      | 96%      |

# TRS Total Employer/State Contribution Rate History

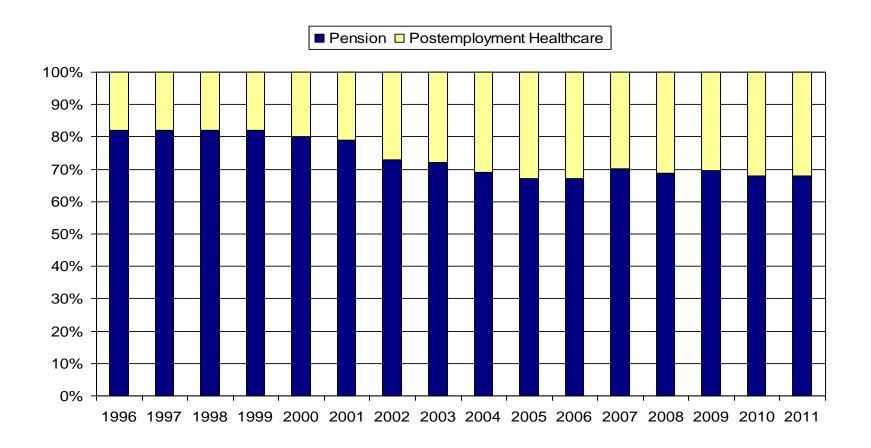
**Pension and Postemployment Healthcare** 



Fiscal Year Beginning July 1

# **TRS Actuarial Accrued Liability History**

## **Distribution % Between Pension and Postemployment Healthcare**

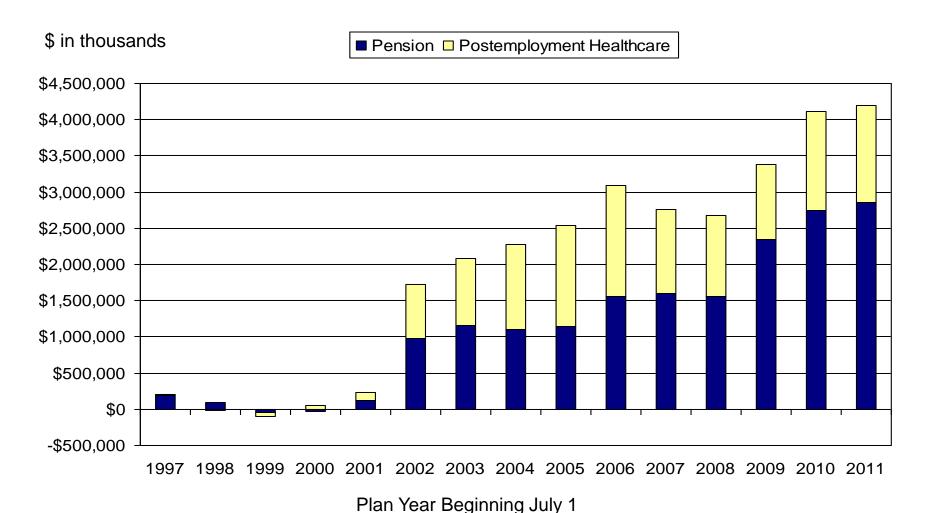


Plan Year Beginning July 1



# TRS Unfunded Actuarial Accrued Liability History

**Pension and Postemployment Healthcare** 



# Public Employees' Retirement System Defined Contribution Retirement Plan

Peace Officer/Firefighter and Others Combined Occupational Death and Disability and Retiree Medical

|     |                                     | Year E        | inding        |
|-----|-------------------------------------|---------------|---------------|
|     |                                     | June 30, 2010 | June 30, 2011 |
| 1.  | Preliminary Actuarial Value (BOY)   | \$ 8,613      | \$13,568      |
|     | Contributions                       | 4,526         | 4,385         |
|     | Disbursements                       | 0             | (40)          |
|     | Expected Return on Fair Value       | 791           | 1,173         |
| 2.  | Expected Actuarial Value (EOY)      | \$13,930      | \$19,086      |
| 3.  | 5-year Smoothing                    | (362)         | (28)          |
| 4.  | Preliminary Actuarial Value (EOY)   | \$13,568      | \$19,058      |
| 5.  | Future Smoothing Amount             | (1,034)       | 666           |
| 6.  | Fair Value (EOY)                    | \$12,534      | \$19,724      |
| 7.  | 120% of Fair Value                  | \$15,040      | \$23,668      |
| 8.  | 80% of Fair Value                   | \$10,028      | \$15,780      |
| 9.  | Final Actuarial Value (EOY)         | \$13,568      | \$19,058      |
| 10. | Ratio Fair Value to Actuarial Value | 92%           | 103%          |

# **Teachers' Retirement System Defined Contribution Retirement Plan**

Occupational Death and Disability and Retiree Medical

|    | (\$ in the dealer)                    |               |               |  |
|----|---------------------------------------|---------------|---------------|--|
|    |                                       | Year Ending   |               |  |
|    |                                       | June 30, 2010 | June 30, 2011 |  |
| 1. | Preliminary Actuarial Value (BOY)     | \$ 3,424      | \$ 5,472      |  |
|    | Contributions                         | 1,863         | 1,628         |  |
|    | Disbursements                         | 0             | 0             |  |
|    | Expected Return on Fair Value         | 320           | 470           |  |
| 2. | Expected Actuarial Value (EOY)        | \$ 5,607      | \$ 7,570      |  |
| 3. | 5-year Smoothing                      | (135)         | (4)           |  |
| 4. | Preliminary Actuarial Value (EOY)     | \$ 5,472      | \$ 7,566      |  |
| 5. | Future Smoothing Amount               | (395)         | 259           |  |
| 6. | Fair Value (EOY)                      | \$ 5,077      | \$ 7,825      |  |
| 7. | 120% of Fair Value                    | \$ 6,091      | \$ 9,388      |  |
| 8. | 80% of Fair Value                     | \$ 4,063      | \$ 6,262      |  |
| 9. | Final Actuarial Value (EOY)           | \$ 5,472      | \$ 7,566      |  |
| 10 | . Ratio Fair Value to Actuarial Value | 93%           | 103%          |  |

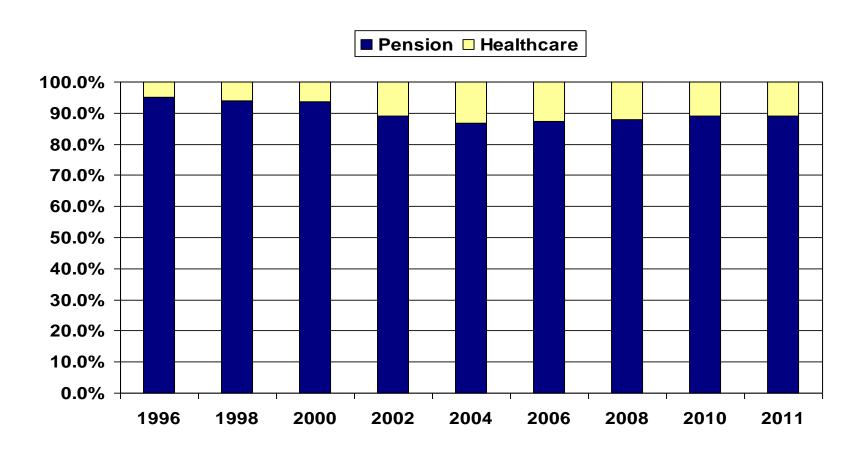
# **Judicial Retirement System**

## **Pension and Postemployment Healthcare**

|     |   | Year E        | inding        |
|-----|---|---------------|---------------|
|     |   | June 30, 2010 | June 30, 2011 |
| 1.  | Preliminary Actuarial Value (BOY)             | \$142,678     | \$138,391     |
|     | Contributions                                 | 5,179         | 5,079         |
|     | Disbursements, Net of Medicare Part D Subsidy | (9,310)       | (9,928)       |
|     | Expected Return on Fair Value                 | 8,511         | 8,835         |
| 2.  | Expected Actuarial Value (EOY)                | \$147,058     | \$142,377     |
| 3.  | 5-year Smoothing                              | (8,667)       | (5,831)       |
| 4.  | Preliminary Actuarial Value (EOY)             | \$138,391     | \$136,546     |
| 5.  | Future Smoothing Amount                       | (25,574)      | (5,563)       |
| 6.  | Fair Value (EOY)                              | \$ 112,817    | \$ 130,983    |
| 7.  | 120% of Fair Value                            | \$ 134,694    | \$ 157,179    |
| 8.  | 80% of Fair Value                             | \$ 90,254     | \$ 104,786    |
| 9.  | Final Actuarial Value (EOY)                   | \$ 134,694    | \$ 136,546    |
| 10. | Ratio Fair Value to Actuarial Value           | 95%           | 96%           |

# **JRS Actuarial Accrued Liability History**

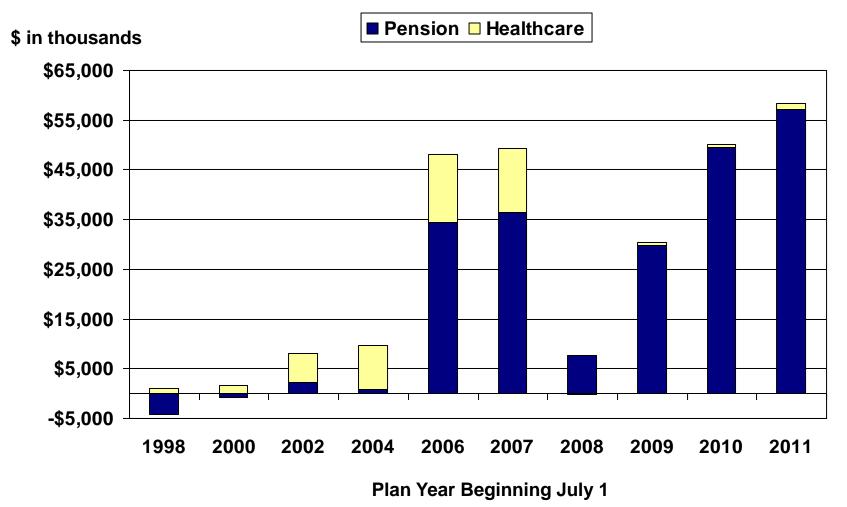
### **Distribution % Between Pension and Healthcare**



Plan Year Beginning July 1

# JRS Unfunded Actuarial Accrued Liability History

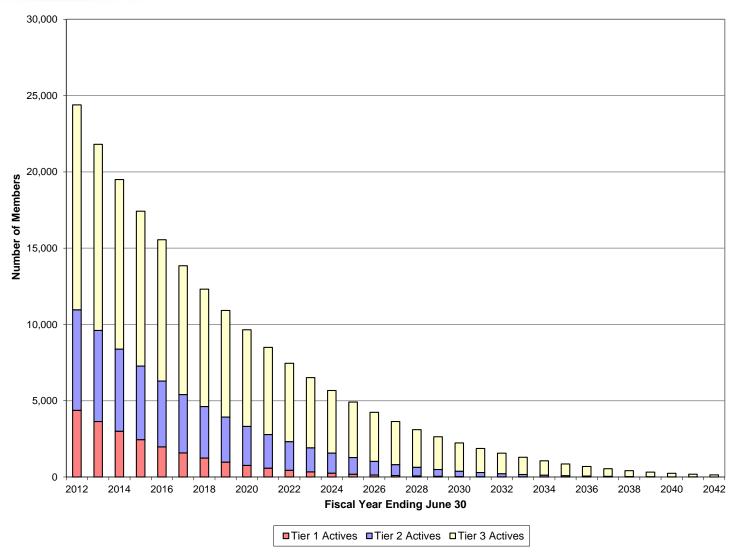
**Pension and Healthcare** 



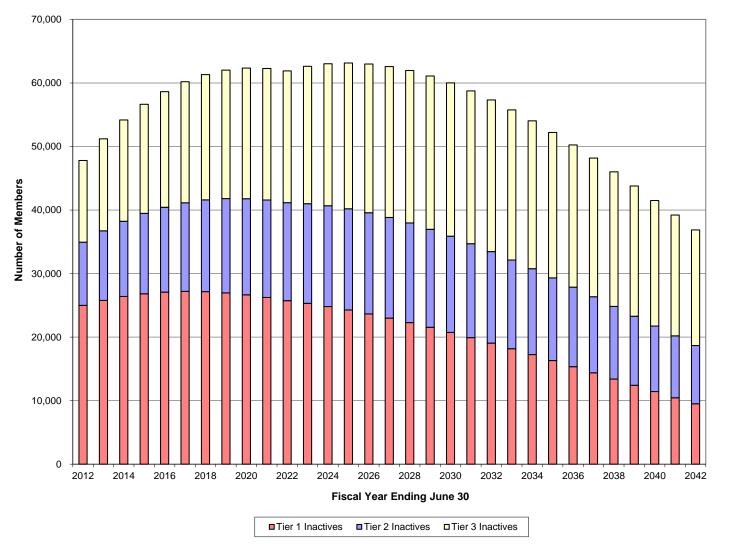
# National Guard and Naval Militia Retirement System

|     |   | Year E        | nding         |
|-----|---|---------------|---------------|
|     |   | June 30, 2010 | June 30, 2011 |
| 1.  | Preliminary Actuarial Value (BOY)             | \$ 30,123     | \$ 32,001     |
|     | Contributions                                 | 2,603         | 965           |
|     | Disbursements, Net of Medicare Part D Subsidy | (1,647)       | (1,411)       |
|     | Expected Return on Fair Value                 | 1,878         | 2,045         |
| 2.  | Expected Actuarial Value (EOY)                | \$ 32,957     | \$ 33,600     |
| 3.  | 5-year Smoothing                              | (956)         | (580)         |
| 4.  | Preliminary Actuarial Value (EOY)             | \$ 32,001     | \$ 33,020     |
| 5.  | Future Smoothing Amount                       | (2,569)       | (107)         |
| 6.  | Fair Value (EOY)                              | \$ 29,432     | \$ 32,913     |
| 7.  | 120% of Fair Value                            | \$ 35,318     | \$ 39,495     |
| 8.  | 80% of Fair Value                             | \$ 23,545     | \$ 26,330     |
| 9.  | Final Actuarial Value (EOY)                   | \$ 32,001     | \$ 33,020     |
| 10. | Ratio Fair Value to Actuarial Value           | 92%           | 100%          |

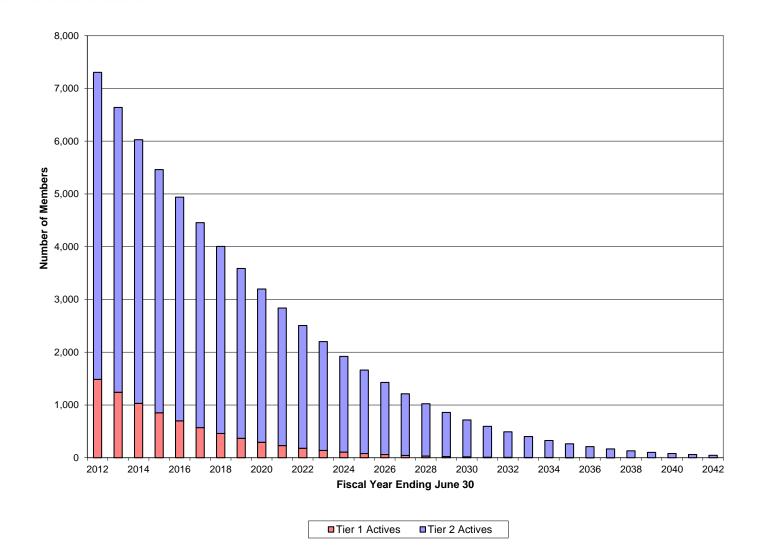
# **PERS Projected Active Member Count**



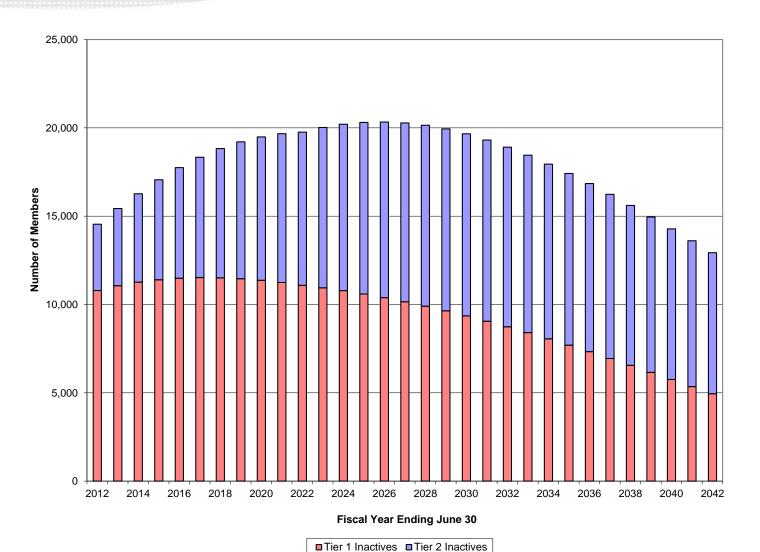
# **PERS Projected Inactive Member Count**



# **TRS Projected Active Member Count**



# **TRS Projected Inactive Member Count**



**buck**consultants

#### ALASKA RETIREMENT MANAGEMENT BOARD

| Fiscal Year 2013 Health Reimbursement | ACTION:                           |                                   |
|---------------------------------------|-----------------------------------|-----------------------------------|
| Arrangement amounts for employers     |                                   | ***                               |
| April 19, 2012                        | INFORMATION:                      | <u>X</u>                          |
|                                       | Arrangement amounts for employers | Arrangement amounts for employers |

#### **BACKGROUND**:

AS 39.30.350 "Employer Contribution Fund" states that Teachers' and Public Employees' Retiree health reimbursement arrangement plan trust fund is an employer contribution fund. Employee contributions are not permitted.

AS 39.30.360 "Management and Investment of the Fund" states that "The Alaska Retirement Management Board is the fiduciary of the fund and has the same powers and duties under this section in regard to the fund as are provided under AS 37.10.220."

AS 39.30.370 "Contributions by Employers" states that "For each member of the plan, an employer shall contribute to the teachers' and public employees' retiree health reimbursement arrangement plan trust fund an amount equal to three percent of the average annual compensation of all employees of all employers in the TRS and PERS." The Division of Retirement & Benefits calculates the HRA amount annually and reports this to all affected employers for proper payroll reporting each fiscal year.

#### **STATUS**:

Attached is the memorandum from the Division of Retirement & Benefits for Fiscal Year 2013's Health Reimbursement Arrangement employer contribution per pay period. The amounts have been reported to employers.

Also attached is a summary spreadsheet for fiscal years 2008 - 2013.

### **MEMORANDUM**

### STATE OF ALASKA

DEPARTMENT OF ADMINISTRATION **Division of Retirement and Benefits** 

To:

Jim Puckett

Director

Date:

March 9, 2012

Thru:

Teresa Kesey

Chief Financial Officer

From:

Christina Maiquis Cryy Accounting Supervisor

Subject:

FY 2013 HRA Employer

**Contribution Amounts** 

Alaska Statute 39.30.370 "Contributions by Employers" relates to the employer contributions required to fund the Health Reimbursement Arrangement (HRA) Plan for Public Employees' Retirement System (PERS) and Teachers' Retirement System (TRS) Defined Contribution Retirement (DCR) Plan members. The statute states in part:

For each member of the plan, an employer shall contribute to the teachers' (TRS) and public employees' (PERS) retiree health reimbursement arrangement plan trust fund an amount equal to three percent of the average annual compensation of all employees of all employers in the teachers' retirement system and public employees' retirement system. The administrator shall maintain a record for each member to account for employer contributions on behalf of that member.

In order to compute the dollar amount required to fund the PERS and TRS HRA Plan, a rate of 3.00% is applied to the average annual compensation of all employees of all employers in PERS and TRS. Contributions to a DCR members HRA account are required each pay period in which the employee is enrolled in the Defined Contribution Retirement (DCR) Plan, regardless of the compensation paid during the calendar year. By definition, the HRA employer contribution is a dollar amount.

The Fiscal Year 2013 HRA employer contribution amounts are shown below:

|   | FY 2013 HRA Amounts |           |              |           |          |        |  |
|---|---------------------|-----------|--------------|-----------|----------|--------|--|
| O STATEMENT AND   | Annual              | Quarterly | Semi-monthly | Bi-weekly | Monthly  | Hourly |  |
| S. Address of the State of the | \$1,848.43          | \$462.11  | \$77.02      | \$71.09   | \$154.04 | \$1.18 |  |

The attached document shows a comparative of HRA rates since Fiscal Year 2008.

Jim Puckett, Director

Attachment

# Division of Retirement & Benefits Health Reimbursement Arrangement (HRA) Employer contribution amounts by fiscal year

| Fiscal<br>Year | Annual   | Quarterly | Semi-<br>monthly | Bi-weekly | Monthly | Hourly |
|----------------|----------|-----------|------------------|-----------|---------|--------|
| 2008           | 1,531.27 | 382.82    | 63.80            | 58.89     | 127.61  | 0.98   |
| 2009           | 1,616.81 | 404.20    | 67.37            | 62.18     | 134.73  | 1.04   |
| 2010           | 1,699.71 | 424.93    | 70.82            | 65.37     | 141.64  | 1.09   |
| 2011           | 1,720.70 | 430.17    | 71.70            | 66.18     | 143.39  | 1.10   |
| 2012           | 1,778.09 | 444.52    | 74.09            | 68.39     | 148.17  | 1.14   |
| 2013           | 1,848.43 | 462.11    | 77.02            | 71.09     | 154.04  | 1.18   |

NOTE:

For fiscal year 2007, HRA amounts were computed by employer rather than the HRA as a plan. Beginning fiscal year 2008, HRA amounts were computed and applied uniformly to all members and are reflected above.

Mandate: Global Equity Hired: 1993

#### **Firm Information Total ARMB Mandate & Fees Investment Approach** Investment decisions are made by the Lazard Asset Management is a subsidiary portfolio management team; the **Assets Managed:** of Lazard Freres & Co., a limited liability members of the team are responsible company. for the purchase and sale of all 12/31/10 \$777,221,752 securities in the portfolio as well as the 12/31/11 \$618,869,181 As of 12/31/11, the firm's total assets risk monitoring process to ensure that under management were approximately the portfolio is adequately diversified. \$122 billion. Fee Schedule: Research analysts meet with members Lazard's business strategy is to focus on of the portfolio management team to First \$200 million: 0.50% delivering strong investment performance present and discuss investment Next \$100 million: 0.45% and superior client service. The overall recommendations. The strategy seeks Next \$100 million: 0.40% objective is to continue globalizing to identify companies that are Next \$100 million: 0.35% business by product and client type to attractively priced (e.g. low Next \$100 million: 0.30% expand the client base in a controlled price/earnings, price/book and Next \$100 million: 0.25% manner. Lazard is prepared to close price/cash flow) relative to their Next \$300 million: 0.20% products to new business if there is a financial returns. The portfolio Next \$250 million: 0.15% conflict between new clients and the typically holds 140-150 securities. Balance of Acct.: 0.125% acquisition of new business. The strategy seeks to generate strong relative returns over a long-term time **Key Executives Global Equity Team:** horizon and also to outperform the John Reinsberg, Deputy Chairman MSCI AC World Index by 200-300 Michael Bennett, Portfolio basis points over a full market cycle by Manager/Analyst investing in companies with strong Michael Fry, Managing financial productivity at attractive Director/PM/Analyst valuations. Andrew Lacev, PM/Analyst Ron Temple, Managing Director, In the past year, there were no changes PM/Analyst to the portfolio management team. James Donald, Managing Director PM/Analyst **Anthony Dote, Marketing Representative** Benchmark: MSCI AC World Index

Concerns: None.

|           | 12/31/2011 Performance (gross of fees) |        |                       |                                     |                       |                              |
|-----------|--|--------|-----------------------|-------------------------------------|-----------------------|------------------------------|
|           | Last Quarter                           | 1 Year | 3 Years<br>Annualized | <u>5 Years</u><br><u>Annualized</u> | 7 Years<br>Annualized | Last 18-1/2 Years Annualized |
| Lazard    | 8.28%                                  | -5.18% | 10.83%                | -1.01%                              | 3.49%                 | 7.05%                        |
| Benchmark | 7.59%                                  | -5.54% | 11.13%                | -2.37%                              | 2.22%                 | 5.80%                        |
|           |  |        |                       |                                     |                       |                              |

Mandate: Emerging Markets Hired: 2008

#### **Firm Information Total ARMB Mandate & Fees Investment Approach** Investment decisions are made by the Lazard Asset Management is a subsidiary portfolio management team; the **Assets Managed:** of Lazard Freres & Co., a limited liability members of the team are responsible company. for the purchase and sale of all 12/31/10 \$305,671,153 securities in the portfolio. 12/31/11 \$290,392,425 As of 12/31/11, the firm's total assets under management were approximately Research analysts meet with members \$122 billion. of the portfolio management team to Fee Schedule: present and discuss investment Lazard's business strategy is to focus on recommendations. 0.65% of assets delivering strong investment performance and superior client service. The overall The strategy seeks to outperform the objective is to continue globalizing MSCI Emerging Markets Index by business by product and client type to 3.0% per annum over a market cycle expand the client base in a controlled with lower than index levels of manner. Lazard is prepared to close volatility. Lazard's investment products to new business if there is a philosophy focuses on adding value conflict between new clients and the through bottom-up security selection. acquisition of new business. The relative value investing style aims to outperform the index over a cycle while managing volatility. Tracking **Key Executives Emerging Markets** error does not play a major role in the Team: investment process, however, Lazard's John Reinsberg, Deputy Chairman Global Asset Risk Management team James Donald, Managing Director along with the portfolio management PM/Analyst team monitors relative sector and Rohit Chopra, Director, PM/Analyst country weights and trends in tracking Eric McKee, Director, PM/Analyst error. The strategy typically holds 70-Anthony Dote, Marketing Representative 90 securities. In the past year, there were no changes to the portfolio management team. Benchmark: MSCI Emerging Market Index

Concerns: None.

|           | 1            | 12/31/2011 Perfo | rmance (gross of fe          | es)                               |  |
|-----------|--------------|------------------|------------------------------|-----------------------------------|--|
|           | Last Quarter | 1 Year           | <u>3 Years</u><br>Annualized | <u>Last 4 Years</u><br>Annualized |  |
| Lazard    | 3.89%        | -17.74%          | 19.92%                       | -3.41%                            |  |
| Benchmark | 4.45%        | -18.17%          | 20.42%                       | -4.91%                            |  |
|           |              |                  |                              |                                   |  |

Mandate: Emerging Income Hired: 2008

| Firm Information   | Investment Approach   | Total ADMD Mandata & Free   |
|--|---|---|
| Firm Information   | Investment Approach   | Total ARMB Mandate & Fees   |
| Lazard Asset Management is a subsidiary of Lazard Freres & Co., a limited liability company.   | The Lazard Emerging Income portfolio (LEI) management team has full discretion to make decisions for the  | Assets Managed:   |
| As of 12/31/11, the firm's total assets under management were approximately \$122 billion.   | portfolio. Members of the LEI team are responsible for the purchase and sale of all securities as well as the risk monitoring process to ensure that the portfolio is adequately diversified.   | 12/31/10 \$125,716,245<br>12/31/11 \$122,176,607<br><b>Fee Schedule:</b>            |
| The Lazard Emerging Income team manages three commingled vehicles, various separate accounts, and other funds.   | Co-Portfolio Managers/Analysts Ardra<br>Belitz and Ganesh Ramachandran are<br>responsible for investment strategy,<br>asset allocation, country selection and<br>portfolio construction, with input from  | Management Fee: 1% per annum, with 0.12% reinvestment rebate Incentive Fee:         |
| Key Executives Emerging Income Team: John Reinsberg, Deputy Chairman Ardra Belitz, Managing Director PM/Analyst Ganesh Ramachandran, Director, PM/Analyst Aristotel Kondili, Vice President /Portfolio Analyst Andrew Raab, Portfolio Analyst Anthony Dote, Marketing Representative | the team.  The investment process begins with an active research effort resulting in the creation and monitoring of an evolving 50+ country universe. A country's inclusion into the universe is based on whether or not a foreign investor is able to continually access that market with two-way liquidity (entry and exit at will).  In the past year, there were no changes to the portfolio management team. | 15% net appreciation exceeding average month-end non-reserve adjusted 3-month LIBOR |
|  | Benchmark: 3-month LIBOR  |   |
|  |   |   |

Concerns: None.

#### 12/31/2011 Performance (gross of fees) Last 3-1/4 Years Last Quarter 1 Year 3 Years Annualized Annualized Lazard -4.30% -2.82% 3.65% 1.10% Benchmark 0.33% 0.49% 0.69% 0.11%



# Alaska Retirement Management Board Lazard Global Equity Review

April 20, 2012

John Reinsberg Deputy Chairman

**Tony Dote** *Managing Director* 

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Equity securities will fluctuate in price; the value of your investment will thus fluctuate, and this may result in a loss. Securities in certain non-domestic countries may be less liquid, more volatile, and less subject to governmental supervision than in one's home market. The values of these securities may be affected by changes in currency rates, application of a country's specific tax laws, changes in government administration, and economic and monetary policy. Emerging market securities carry special risks, such as less developed or less efficient trading markets, a lack of company information, and differing auditing and legal standards. The securities markets of emerging market countries can be extremely volatile; performance can also be influenced by political, social, and economic factors affecting companies in emerging market countries.

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- A. Organizational Overview
- B. Market and Performance Review
- C. Holdings and Characteristics
- D. Market Environment and Outlook
- E. Lazard Emerging Markets Equity Portfolio
- F. Lazard U.S. Small-Mid Cap Equity Portfolio
- G. Appendix

# TAB

Lazard's global perspective: offices spanning the world and a history of investing prudently wherever the firm finds value.

- Company history dating back to 1848
- \$127.0 billion in assets under management<sup>1</sup>

• Over 650 employees worldwide, including more than 280 investment personnel



As of 31 December 2011.

<sup>1</sup> Assets under management include those of Lazard Asset Management LLC (New York) and its affiliates, but do not include those of Lazard Frères Gestion (Paris) or other asset management businesses of Lazard Ltd.

## **Lazard's Investment Organization**

#### **Ashish Bhutani**

Chief Executive Officer, LAM LLC

Charles Carroll Deputy Chairman Global Marketing Andrew Lacey
Deputy Chairman
U.S./Global Strategies

John Reinsberg
Deputy Chairman
International/Global Strategies

#### **Oversight Committee**

Management body for the investment platform that provides:

- Oversight for investment processes and products
- Reporting line for investment professionals

#### **Investment Council**

Discussion forum for matters related to:

- Research analyst and portfolio management team interaction
- Resource allocation and staffing

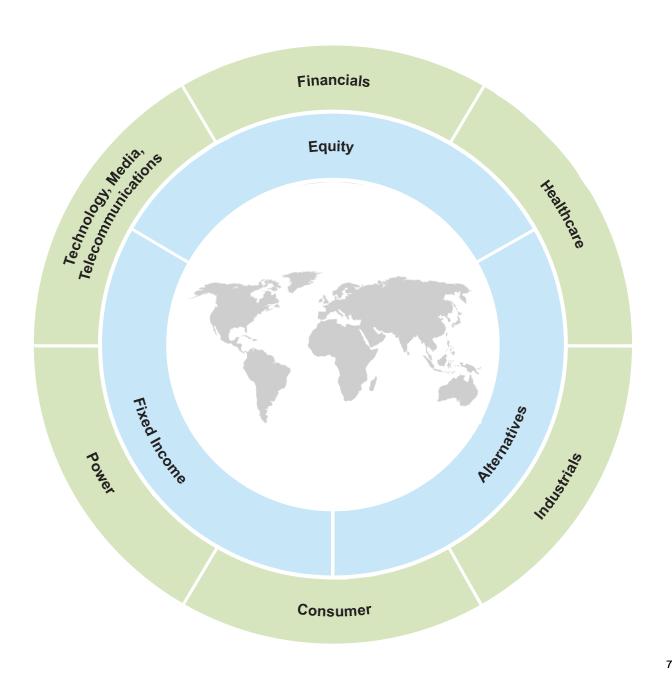
# **Lazard International Equity Platform Management**

|    |  | Joined<br>Lazard | Years<br>Investment<br>Experience |   | Joined<br>Lazard | Years<br>Investment<br>Experience |
|----|--|------------------|-----------------------------------|---|------------------|-----------------------------------|
| N. | Michael Bennett<br>Managing Director,<br>Portfolio Manager/Analyst   | 1992             | 24                                | Kevin J. Matthews, CFA Director, Portfolio Manager/Analyst          | 2001             | 10                                |
| N  | James Donald, CFA<br>Managing Director,<br>Portfolio Manager/Analyst | 1996             | 26                                | Brian Pessin, CFA Managing Director, Portfolio Manager/Analyst      | 1999             | 17                                |
| V  | Michael G. Fry<br>Managing Director,<br>Portfolio Manager/Analyst    | 2005             | 30                                | Michael Powers Managing Director, Portfolio Manager/Analyst         | 1990             | 21                                |
|    | Robin O. Jones<br>Director,<br>Portfolio Manager/Analyst             | 2002             | 10                                | John Reinsberg Deputy Chairman, International and Global Strategies | 1992             | 30                                |
| N  | Mark Little<br>Managing Director,<br>Portfolio Manager/Analyst       | 1997             | 19                                |   |                  |                                   |

# **Lazard U.S. Equity Platform Management**

|   |  | Joined<br>Lazard | Years<br>Investment<br>Experience |  | Joined<br>Lazard | Years<br>Investment<br>Experience |
|---|--|------------------|-----------------------------------|--|------------------|-----------------------------------|
|   | Andrew Lacey Deputy Chairman, U.S. and Global Strategies             | 1995             | 16                                | Robert A. Failla, CFA Managing Director, Portfolio Manager/Analyst | 2003             | 18                                |
|   | Christopher Blake<br>Managing Director,<br>Portfolio Manager/Analyst | 1995             | 16                                | Martin Flood Director, Portfolio Manager/Analyst                   | 1996             | 18                                |
| 8 | Daniel Breslin<br>Director,<br>Portfolio Manager/Analyst             | 2002             | 19                                | Ronald Temple, CFA Managing Director, Portfolio Manager/Analyst    | 2001             | 20                                |

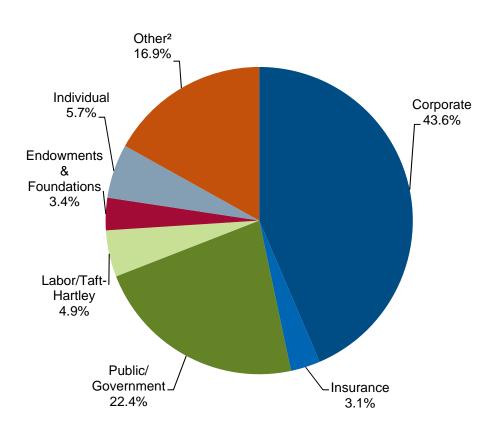
# Integrated Knowledge on a Global Scale Local Focus, Global Leverage



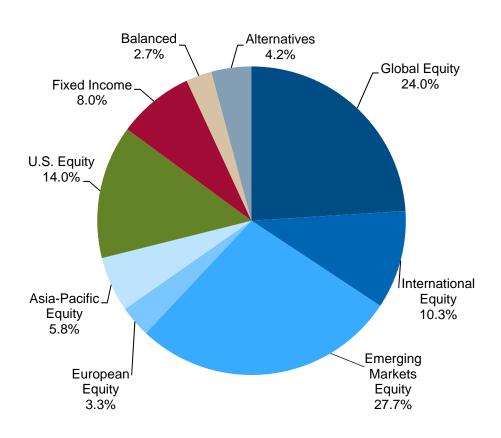
## **Assets Under Management**

**Total Firm Assets Under Management<sup>1</sup>:** US\$127.0 billion

### **By Client Type**



### **By Investment Mandate**



<sup>1</sup> As of 31 December 2011. Assets under management include those of Lazard Asset Management LLC (New York) and its affiliates, but do not include those of Lazard Frères Gestion (Paris) or other asset management businesses of Lazard Ltd.

<sup>2</sup> Other represents clients invested in hedge funds, mutual funds, and other investment vehicles for which client type is not reported.

## **Investment Philosophy, Objectives and Process**

#### **Our Investment Philosophy**

- Focus on those companies that are financially productive and inexpensively valued
- Add value through stock selection and portfolio management

### **Our Investment Objectives**

- Outperform relevant benchmark over a full market cycle
- Participate in rising markets; preserve capital in falling markets
- Outperform our investment competitors
- Seek consistent results

#### **Our Investment Process**



Lazard's investment process for research and portfolio construction is presented here as sequential steps; in practice the process is neither static, nor sequential, but ongoing.

## **Distinguishing Features**

### Lazard International Equity Strategies

- Disciplined Investment Approach
  - Stock Driven
  - Relative Value Philosophy
  - Extensive Emerging Markets Capabilities
- Global On-The Ground Research
  - Local knowledge, global leverage
  - Differentiated Insight
- Accounting Validation
- Historical Consistency of Returns (Upside & Downside)
- Pro-active Client Service

# **Executive Summary**Alaska Retirement Management Board

|                         | Former  | Current (as of 10/1/10)   |
|-------------------------|---|---|
| Benchmark:              | MSCI World Index  | MSCIACWI  |
| Emerging Markets Equity |   |   |
| Allocation Range:       | 0%-10% of total portfolio   | 0% to benchmark Plus 10% (current maximum at 23%)                               |
| Allocation:             | 8-9% of total portfolio   | 15.0%   |
| U.S. SMID Cap Equity    |   |   |
| Allocation Range:       | 0-15%<br>(Int'l Small Cap)  | 0-10% of total portfolio<br>(Int'l Small Cap and U.S. SMID Cap)                 |
| Allocation:             | 5%  | 6.2%  |
| Expected Return:        | 1-2% over Index   | 3% over Index   |
|                         | / 0 0 101 00/1  |   |
| Pattern of Returns:     | Defensive in down markets Outpace in flat markets Participate in rising markets | Defensive in down markets Outpace in flat markets Participate in rising markets |
|                         | i alticipate il lising markets  | i antioipate in noing marketo   |

# TAB

## **2011 Market Summary**

### **Environment**

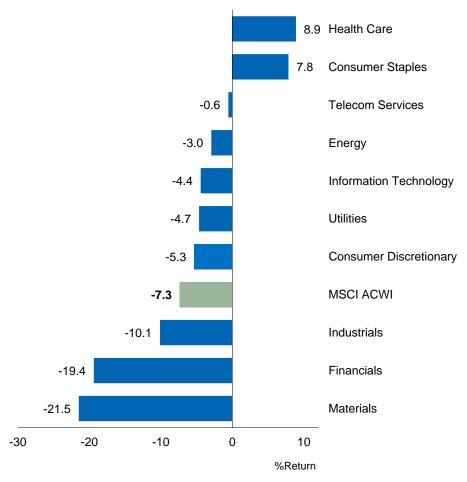
- Negative world events and economic uncertainty dominated headlines throughout the year
- 3Q took the brunt leading to the worst quarter since 4Q08
- 1Q, 2Q and 4Q were each positive driven by solid company results

### **Portfolio**

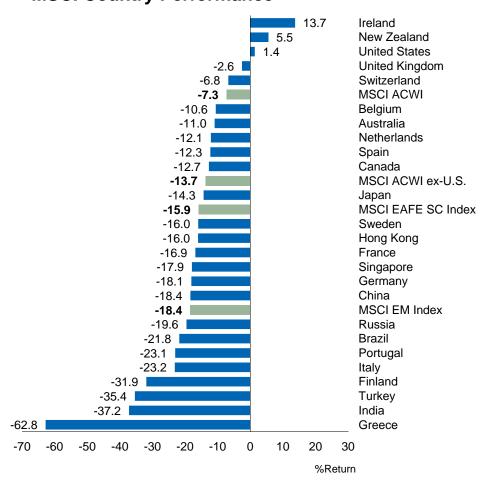
- Good stock selection drove solid performance vs. index and peers<sup>1</sup>
- Avoided some macro uncertainty by not having large directional bets
- Disciplined in holding both defensive and cyclical relative value stocks

### **Market Performance – 2011**

#### **MSCI ACWI Sector Performance**



### MSCI Country Performance<sup>1</sup>



As of 31 December 2011

1 The performance shown is that of various MSCI country indices, but is not representative of all the countries that make up the MSCI ACWI.

Past performance is not a reliable indicator of future results.

Source: MSCI

## **Performance Summary**

### Alaska Retirement Management Board

#### Performance as of 31 December 2011 (%)

|                           |                                  |      |                    |         | Annualized |          |                              |
|---------------------------|----------------------------------|------|--------------------|---------|------------|----------|------------------------------|
|                           | YTD <sup>2</sup><br>(March/2012) | 2011 | Since<br>(10/1/10) | 5 Years | 7 Years    | 12 Years | Since Inception<br>(4/20/93) |
| Total Portfolio           | 12.7                             | -4.8 | 2.1                | -0.9    | 3.6        | 2.0      | 7.1                          |
| Linked Index <sup>1</sup> | 11.9                             | -7.4 | 0.6                | -2.8    | 1.9        | 0.3      | 5.7                          |
| Excess Return (bps)       | +80                              | +260 | +150               | +190    | +170       | +170     | +140                         |

#### Portfolio Composition as of 31 March 2012 (\$)

|                                   | Market Value  | % of Portfolio | % of ACWI |
|-----------------------------------|---------------|----------------|-----------|
| Total International Equities:     | \$374,322,543 | 53.7%          | 53.8%     |
| International Equity Portfolio    | \$265,437,161 | 38.1%          | 40.9%     |
| Emerging Markets Equity Portfolio | \$108,885,382 | 15.6%          | 12.9%     |
| Total U.S. Equities:              | \$305,093,330 | 43.8%          | 46.2%     |
| U.S. Equity Portfolio             | \$253,231,894 | 36.3%          |           |
| Small-Mid Cap Equity Portfolio    | \$51,861,436  | 7.5%           |           |
| Cash & Equivalents:               | \$17,770,323  | 2.5%           |           |
| Total Portfolio                   | \$697,186,196 | 100.0%         | 100.0%    |

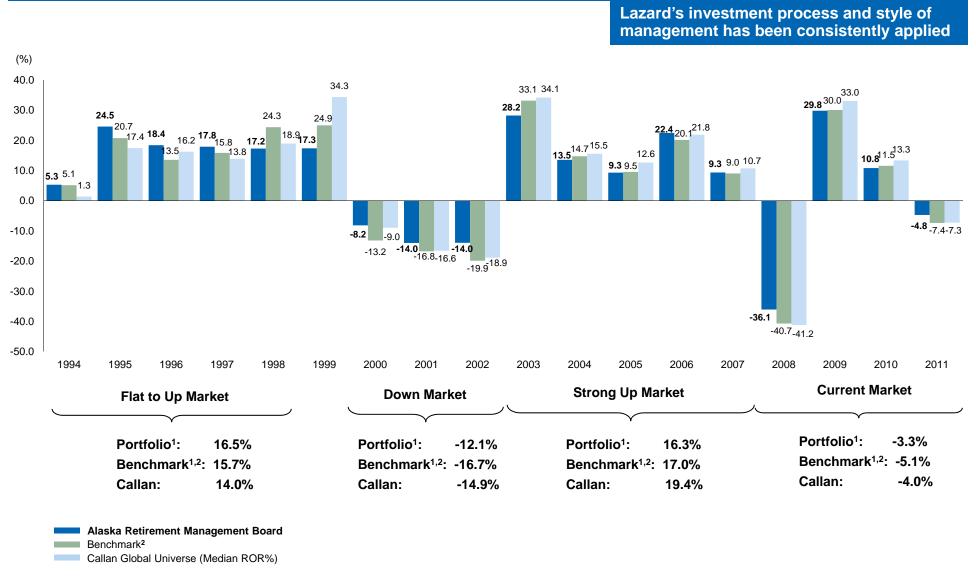
As of 31 December 2011. All data shown in USD.

<sup>1</sup> The Benchmark is comprised of the MSCI World Index from 4/20/93-9/30/10 and of the MSCI ACWI thereafter.

<sup>2</sup> Performance through 31 March 2012 is preliminary and presented gross of fees.

#### **Pattern of Performance**

#### Alaska Management Retirement Board



As of 31 December 2011. All data shown in USD.

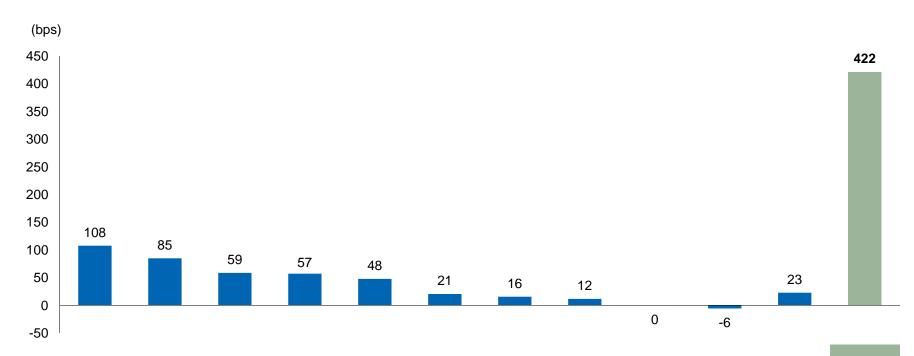
Performance is presented gross of fees. The performance quoted represents past performance. Past performance is not a reliable indicator future results.

<sup>1</sup> Performance shown is annualized.

<sup>2</sup> The Benchmark is comprised of the MSCI World Index from 1/1/94-9/30/10 and of the MSCI ACWI thereafter.

## **Attribution by Sector – 2011**

### Alaska Retirement Management Board vs. MSCI World Index

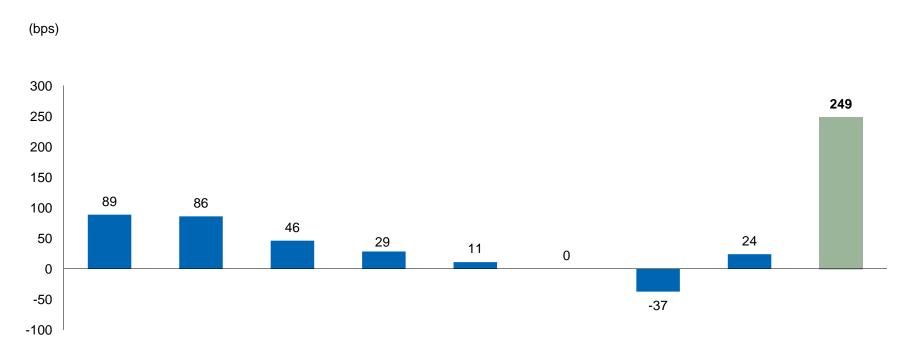


|              | Financials | Materials | Telecom<br>Services | Health Care | Consumer<br>Staples | Industrials | Energy | Consumer<br>Discretionary | Information<br>Technology | Utilities | Cash | Total |
|--------------|------------|-----------|---------------------|-------------|---------------------|-------------|--------|---------------------------|---------------------------|-----------|------|-------|
| Sector (bps) | 18         | 39        | -4                  | 15          | 13                  | 7           | 0      | -1                        | 11                        | -8        | 23   | 114   |
| Stock (bps)  | 90         | 46        | 63                  | 43          | 35                  | 14          | 16     | 12                        | -12                       | 2         | 0    | 308   |
| Total (bps)  | 108        | 85        | 59                  | 57          | 48                  | 21          | 16     | 12                        | 0                         | -6        | 23   | 422   |

As of 31 December 2011. Currency: USD

<sup>1</sup> Attribution excludes the weights in LAM Mutual Funds which represents a 15.0% allocation in the Lazard Emerging Markets Equity Portfolio and a 6.2% allocation in the Lazard U.S. Small-Mid Cap Equity Portfolio. Total attribution reflects rounding. Allocations are subject to change. Attribution analysis is provided for illustrative purposes only, as values are calculated based on returns gross of fees. Performance would be lower if fees and expenses were included. Past performance is not a reliable indicator of future results

## Attribution by Region – 2011 Alaska Retirement Management Board vs. MSCI ACWI



|              | Asia ex-Japan | Continental<br>Europe | United Kingdom | Japan | North America | Middle East | Emerging Markets | Cash | Total |
|--------------|---------------|-----------------------|----------------|-------|---------------|-------------|------------------|------|-------|
| Region (bps) | 20            | -21                   | 16             | -1    | -48           | 2           | -39              | 24   | -46   |
| Stock (bps)  | 69            | 107                   | 30             | 30    | 59            | -2          | 1                | 0    | 295   |
| Total (bps)  | 89            | 86                    | 46             | 29    | 11            | 0           | -37              | 24   | 249   |

As of 31 December 2011.

Currency: USD

\Total attribution reflects rounding. Allocations are subject to change.

Attribution analysis is provided for illustrative purposes only, as values are calculated based on returns gross of fees. Performance would be lower if fees and expenses were included. Past performance is not a reliable indicator of future results.

# TAB

## **Holdings by Sector**

### Alaska Retirement Management Board

|  | % of<br>Portfolio               | % of MSCI<br>ACWI |  | % of<br>Portfolio | % of MSCI<br>ACWI |   | % of<br>Portfolio | % of MSCI<br>ACWI | % c<br>Portfoli   |            |
|--|---------------------------------|-------------------|--|-------------------|-------------------|---|-------------------|-------------------|---|------------|
| Consumer Discretionary Asics Autozone Bayerische Motorer British Sky Broadca Comcast Special Cl Don Quijote Honda Motor Informa Lear Lowes Companies | 12.5<br>n Werke<br>asting Group | 10.5              | Energy BG Group Chevron ConocoPhillips Devon Energy Generale se Geophysiqu Occidental Petroleum Petrofac Royal Dutch Shell CI A Schlumberger Technip Total         | 10.3              | 11.4              | Health Care Amgen Baxter International Gilead Sciences GlaxoSmithKline Merck Merck Novartis Pfizer Sanofi-Aventis UnitedHealth Group      | 11.4              | 8.9               | Information Technology (continued) Intel International Business Machines MasterCard Oracle Qualcomm SAP Texas Instruments Yahoo Japan Materials BHP Billiton DuPont                                   |            |
| Macy's Mediaset Espana C Ross Stores Valeo Viacom CI B WPP Group Yamada Denki Consumer Staples Anheuser-Busch Inl British American To CVS Caremark   | <b>10.4</b><br>Bev              | 10.2              | Tullow Oil Financials American Express Ameriprise Financial AXA BNP Paribas Capital One Financial Citigroup Credit Suisse Group Daito Trust Construction ING Groep | 16.6              | 19.5              | A.P. Moller-Maersk Group Assa Abloy Atlantia Boeing Caterpillar Fanuc GEA Group General Electric Honeywell International JS Group Komatsu | 12.3              | 10.5              | Freeport McMoran Copper & Gold CI E James Hardie Industries Monsanto Mosaic Potash Corporation of Saskatchewan Rexam Xstrata  Telecom Services Rogers Communications CI B Telecom New Zealand Telstra |            |
| Energizer Holdings<br>Group Danone<br>Ralcorp Holdings   |                                 |                   | JPMorgan Chase PNC Financial Services ( Prudential   | Group             |                   | Mitsubishi<br>Parker Hannifin<br>Ryanair Holdings (ADR)   |                   |                   | Utilities         0.           International Power           Total Portfolio         100.   |            |
| Sysco<br>Unilever<br>Wal-Mart Stores<br>William Morrison Su  | upermarket                      |                   | QBE Insurance Group<br>Sampo<br>Standard Chartered<br>Sumitomo Mitsui Financia<br>Swedbank<br>Wells Fargo  | al Group          |                   | Siemens Union Pacific United Technologies Information Technology Amadeus IT Holding Apple Canon Cisco Systems EMC Google CI A             | 17.1              | 13.1              | Lazard Mutual Funds 23. Lazard Emerging Markets Equity Portfolio (Instl) 15. Lazard U.S. Small-Mid Cap Equity Portfolio (Instl) 7. Cash & Equivalents 2.  | 1 0.0<br>6 |

As of 31 March 2012.

Represents the portfolio allocation excluding the breakdown of the mutual fund positions. Therefore the portfolio weights will vary and may not equal 100%.

Cash is not viewed as a strategic asset class.

Allocations and security selection are subject to change. The information provided in this material should not be considered a recommendation or solicitation to purchase or sell any particular security. There is no assurance that any securities referenced herein will remain in the account's portfolio or that securities sold have not been repurchased. The securities discussed may not represent the account's entire portfolio. It should not be assumed that any of the referenced securities were or will prove to be profitable, or that the investment decisions we make in the future will be profitable.

## **Holdings by Country**

### Alaska Retirement Management Board

|                            | % of<br>Portfolio | % of MSCI<br>ACWI | Po                              | % of rtfolio | % of MSCI<br>ACWI |                              | % of Portfolio | % of MSCI<br>ACWI | %<br>Portf                         |             | % of MSCI<br>ACWI |
|----------------------------|-------------------|-------------------|---------------------------------|--------------|-------------------|------------------------------|----------------|-------------------|------------------------------------|-------------|-------------------|
| Australia                  | 1.9               | 3.1               | Israel                          | 0.0          | 0.2               | United Kingdom               | 12.2           | 8.2               | United States (continued)          | Olio        | 710111            |
| James Hardie Industries    |                   |                   | Italy                           | 0.3          | 0.8               | BG Group                     |                | 0.2               | EMC                                |             |                   |
| QBE Insurance Group        |                   |                   | Atlantia                        |              |                   | BHP Billiton                 |                |                   | Energizer Holdings                 |             |                   |
| Telstra                    |                   |                   | Japan                           | 7.1          | 7.9               | British American Tobacco     |                |                   | Freeport McMoran Copper & Gold (   | CIB         |                   |
| Austria                    | 0.0               | 0.1               | Asics                           |              |                   | British Sky Broadcasting Gro | oup            |                   | General Electric                   |             |                   |
| Belgium                    | 1.3               | 0.4               | Canon                           |              |                   | GlaxoSmithKline              | 1              |                   | Gilead Sciences                    |             |                   |
| Anheuser-Busch InBev       |                   |                   | Daito Trust Construction        |              |                   | Informa                      |                |                   | Google CI A                        |             |                   |
| Canada                     | 0.8               | 4.3               | Don Quijote                     |              |                   | International Power          |                |                   | Honeywell International            |             |                   |
| Potash Corporation of Sask | atchewan          |                   | Fanuc                           |              |                   | Petrofac                     |                |                   | Intel                              |             |                   |
| Rogers Communications Cl   | ΙB                |                   | Honda Motor                     |              |                   | Prudential                   |                |                   | International Business Machines    |             |                   |
| Denmark                    | 0.4               | 0.4               | JS Group                        |              |                   | Rexam                        |                |                   | JPMorgan Chase                     |             |                   |
| A.P. Moller-Maersk Group   |                   |                   | Komatsu                         |              |                   | Royal Dutch Shell Cl A       |                |                   | Lazard U.S. Small-Mid Cap Equity F | Portfoli    | io (Instl)        |
| Finland                    | 0.6               | 0.3               | Mitsubishi                      |              |                   | Standard Chartered           |                |                   | Lear                               |             |                   |
| Sampo                      |                   |                   | Sumitomo Mitsui Financial Group | )            |                   | Tullow Oil                   |                |                   | Lowes Companies                    |             |                   |
| France                     | 4.7               | 3.4               | Yahoo Japan                     |              |                   | Unilever                     |                |                   | Macy's                             |             |                   |
| AXA                        |                   |                   | Yamada Denki                    |              |                   | William Morrison Supermark   | cet            |                   | MasterCard                         |             |                   |
| BNP Paribas                |                   |                   | Netherlands                     | 0.6          | 0.9               | WPP Group                    |                |                   | Merck                              |             |                   |
| Generale se Geophysique    |                   |                   | ING Groep                       |              |                   | Xstrata                      |                |                   | Monsanto                           |             |                   |
| Group Danone               |                   |                   | New Zealand                     | 0.3          | 0.0               | United States                | 43.8           | 46.2              | Mosaic                             |             |                   |
| Sanofi-Aventis             |                   |                   | Telecom New Zealand             |              |                   | American Express             |                |                   | Occidental Petroleum               |             |                   |
| Technip                    |                   |                   | Norway                          | 0.0          | 0.4               | Ameriprise Financial         |                |                   | Oracle                             |             |                   |
| Total                      |                   |                   | Portugal                        | 0.0          | 0.1               | Amgen                        |                |                   | Parker Hannifin                    |             |                   |
| Valeo                      |                   |                   | Singapore                       | 0.0          | 0.7               | Apple                        |                |                   | Pfizer                             |             |                   |
| Germany                    | 3.1               | 3.1               | Spain                           | 0.8          | 1.1               | Autozone                     |                |                   | PNC Financial Services Group       |             |                   |
| Bayerische Motoren Werke   |                   |                   | Amadeus IT Holding              |              |                   | Baxter International         |                |                   | Qualcomm                           |             |                   |
| GEA Group                  |                   |                   | Mediaset Espana Comunicacion    |              |                   | Boeing                       |                |                   | Ralcorp Holdings                   |             |                   |
| Merck                      |                   |                   | Sweden                          | 1.3          | 1.2               | Capital One Financial        |                |                   | Ross Stores                        |             |                   |
| SAP                        |                   |                   | Assa Abloy                      |              |                   | Caterpillar                  |                |                   | Schlumberger                       |             |                   |
| Siemens                    |                   |                   | Swedbank                        |              |                   | Chevron                      |                |                   | Sysco                              |             |                   |
| Greece                     | 0.0               | 0.0               | Switzerland                     | 1.8          | 3.1               | Cisco Systems                |                |                   | Texas Instruments                  |             |                   |
| Hong Kong                  | 0.0               | 1.0               | Credit Suisse Group             |              |                   | Citigroup                    |                |                   | Union Pacific                      |             |                   |
| Ireland                    | 0.6               | 0.1               | Novartis                        |              |                   | Comcast Special CI A         |                |                   | United Technologies                |             |                   |
| Ryanair Holdings (ADR)     |                   |                   |                                 |              |                   | ConocoPhillips               |                |                   | UnitedHealth Group<br>Viacom CI B  |             |                   |
|                            |                   |                   |                                 |              |                   | CVS Caremark                 |                |                   |                                    |             |                   |
|                            |                   |                   |                                 |              |                   | Devon Energy                 |                |                   | Wal-Mart Stores<br>Wells Fargo     |             |                   |
|                            |                   |                   |                                 |              |                   | DuPont                       |                |                   |                                    | 81.9        | 87.1              |
|                            |                   |                   |                                 |              |                   |                              |                |                   |                                    | 15.6        | 12.9              |
|                            |                   |                   |                                 |              |                   |                              |                |                   | Lazard Emerging Markets Equity Po  |             |                   |
|                            |                   |                   |                                 |              |                   |                              |                |                   |                                    | 2.5         |                   |
|                            |                   |                   |                                 |              |                   |                              |                |                   |                                    | 2.5<br>00.0 | 100.0             |
|                            |                   |                   |                                 |              |                   |                              |                |                   | iotal Portiolio 10                 | UU.U        | 100.0             |

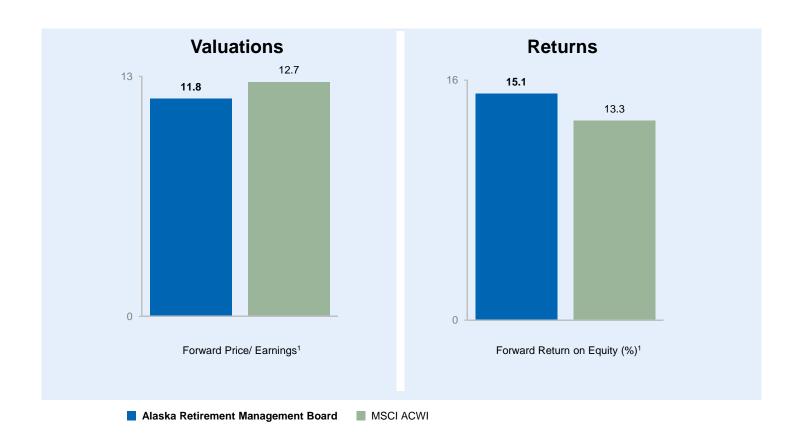
As of 31 March 2012.

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## **Investment Characteristics (Forward Looking)**

### Alaska Retirement Management Board



As of 31 March 2012

The figures above represent expected returns. Expected returns do not represent a promise or guarantee of future results and are subject to change. Source: Lazard, MSCI

Forward P/E is defined as P/E FY1, and Forward ROE is NTM.

# TAB

#### **Outlook**

- Market environment has changed since the fall of 2007
- Macro, political and regulatory risks are difficult to quantify and analyze
- One of the keys goal is identifying stock opportunities that are not driven by macro economics

- Portfolio is currently positioned with close to 20% ROE premium with what we believe are attractive valuations relative to the benchmark
- We continue to minimize factor bets to ensure that stock selection drives returns
- We seek to generate consistent alpha over long-term periods and through different market environments

## **Europe: Possible Range of Outcomes**

#### **Eurozone Disintegrates**

Political: Core countries, particularly Germany, refuse to continue to bailout the GIIPS

Market: Investors flee the European financial markets, draining GIIPS ability to refund the debt

Global: A troubled global economy is unable to assist with Europe's debt crisis

Currency: Winners and losers but weighted average skews slightly positive

#### **Baseline: Europe Muddles Through**

#### **Confederated States of EU**

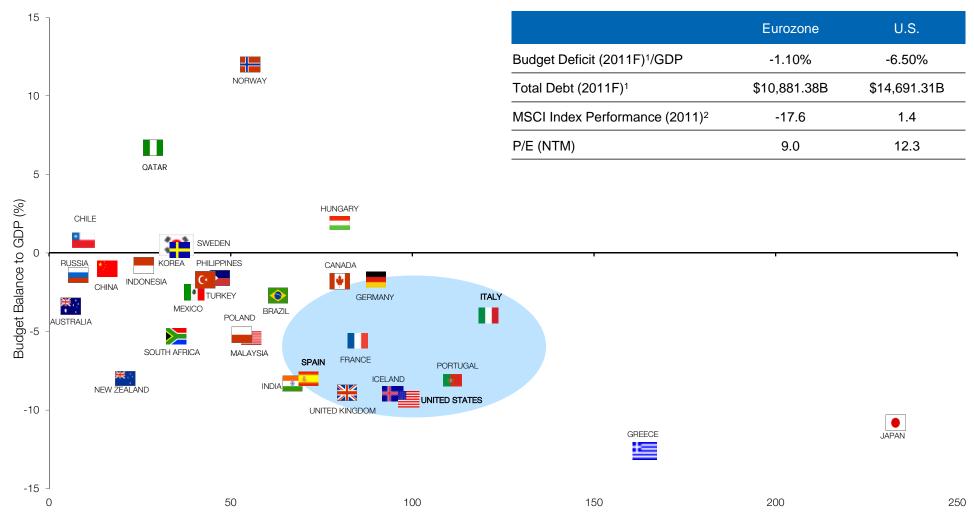
Political: Core countries recognize high costs of disunion; pro-EU powers overwhelm in Eurozone

Market: Core's continuous growth and GIIPS fiscal balance improvement boosts market confidence

Global: Strong growth in emerging markets, recovery in the U.S. and greater trade openness

Currency: Euro strengthens once again

## **Europe: Global Fiscal Comparison**



As of 31 December 2011

Government Debt to GDP (%)

1 As of 30 November 2011.

MSCI EMU, MSCI U.S.

The figures above represent expected returns. Expected returns do not represent a promise or guarantee of future results and are subject to change.

Source: Bloomberg, Moody's, Citigroup, I/B/E/S Consensus

Government Debt Outstanding vs. Budget Surplus/Deficit

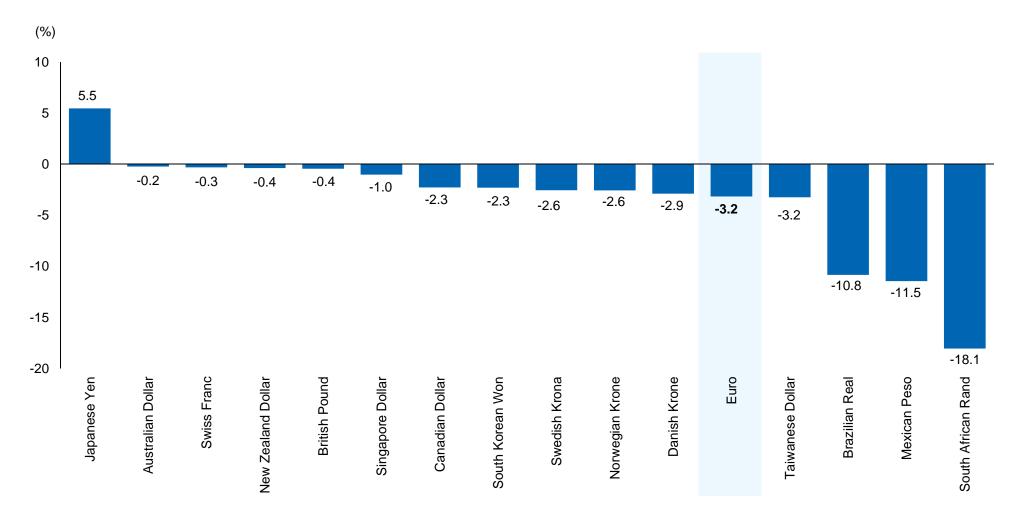
## **Europe: Summary**

- 2011 story: risks are arguably in the price; oversold
- EU endorsed new disciplined agreement
- December ECB loan commitment was a catalyst
- Fears have already started to ease
- European equity markets ended year up more than 10% since autumn lows
- Euro has appreciated vs. U.S. dollar since inception

- Many companies only European by passport
- We believe that many high quality companies are trading at attractive valuations

## **Foreign Currencies**

#### 2011 vs. U.S. Dollar



As of 31 December 2011

Currencies presented constitute Bloomberg's "Major Currencies."

The performance quoted represents past performance. Past performance is not a reliable indicator of future results.

Source: Bloomberg

## **Relative Value**

### **MSCI** Regions

|                  | Forward P/E <sup>1</sup> | Forward ROE (%) <sup>1</sup> | Dividend Yield (%) |
|------------------|--------------------------|------------------------------|--------------------|
| EAFE             | 11.0                     | 11.6                         | 3.9                |
| U.S.             | 12.9                     | 14.8                         | 2.2                |
| Europe           | 10.4                     | 13.4                         | 4.2                |
| Asia             | 12.5                     | 8.9                          | 3.4                |
| Japan            | 13.4                     | 7.5                          | 2.7                |
| Emerging Markets | 10.2                     | 15.2                         | 2.9                |
| EAFE Small Cap   | 12.8                     | 9.6                          | 3.2                |

We believe the portfolio is positioned where we see attractive relative value

As of 31 December 2011

<sup>1</sup> Forward Price/Earnings is defined as Price/Earnings FY1 and Forward Return on Equity as Return on Equity NTM.

# TAB

## **Global Emerging Market Strategies**

#### **Emerging Markets Equity**

James Donald Erik McKee **Rohit Chopra** Ben Wulfsohn Monika Shrestha **Donald Floyd** 

#### **Emerging Markets Small Cap**

Erik McKee **Alex Ingham** Nicolas Rodriguez Rahwa Senay

#### **Developing Markets Equity**

Kevin O'Hare **Peter Gillespie** Myla Cruz **Georg Benes Robert Horton** Mark Lien

#### **Emerging Markets Core Equity**

Stephen Russell Thomas C. Boyle Paul H. Rogers John Mariano **Celine Woo** 

#### **Emerging Markets Discounted Assets**

Kun Dena Ming Zhong Mostafa Hassan David Bliss

**Edward Keating Lee Ann Alexandrakis** 

#### **Multi Strategy – Emerging Markets**

Jai Jacob Steven Marra Michael Per **Giuseppe Ricotta** 

#### **Emerging Income**

Ardra Belitz Ganesh Ramachandran Aristotel Kondili Steven Nelson

**Andrew Raab** 

#### **Emerging Markets Debt**

Denise S. Simon Arif T. Joshi

**Chris Milonopoulos George Varino** 

Sergio Valderrama Alessandra Alecci

Katerina Alexandraki

**Global Sector Analysts** 

**Emerging Markets Support Analysts** 

**Operations** 

Legal/Compliance

Risk Management Committee

**Settlements** 

**Accounting** 

## **Lazard Emerging Markets Equity Portfolio Performance**

#### Institutional Shares

|  |              |       |       |                  | _     |         |               | Annuali | zed      |       |                          |
|--|--------------|-------|-------|------------------|-------|---------|---------------|---------|----------|-------|--------------------------|
|  |              |       | М     | YTD<br>arch 2012 |       | 3 Years | 5`            | Years   | 10 Years |       | e Inception<br>Jul 1994) |
| Lazard Emerging Markets Equity P               | ortfolio (Ne | t)    |       | 17.32            |       | 19.71   | 3             | 3.53    | 16.00    |       | 7.80                     |
| MSCI Emerging Markets Index                    |              |       |       | 14.08            |       | 20.07   | 2             | 2.40    | 13.86    |       | 5.91                     |
| Excess Return (bps)                            |              |       |       | +324             |       | -36     | -36 +113 +214 |         |          | +189  |                          |
|  |              |       |       |                  |       |         |               |         |          |       |                          |
|  | 2011         | 2010  | 2009  | 2008             | 2007  | 2006    | 2005          | 2004    | 2003     | 2002  | 2001                     |
| Lazard Emerging Markets Equity Portfolio (Net) | -17.75       | 22.81 | 69.82 | -47.88           | 33.05 | 30.32   | 41.40         | 30.79   | 54.45    | -0.37 | -3.16                    |
| MSCI Emerging Markets Index                    | -18.42       | 18.88 | 78.50 | -53.33           | 39.38 | 32.17   | 34.00         | 25.55   | 55.82    | -6.17 | -2.62                    |
| Excess Return (bps)                            | +67          | +393  | -868  | +545             | -633  | -185    | +740          | +524    | -137     | +580  | -54                      |

As of 31 December 2011

The performance quoted represents past performance. Past performance does not guarantee future results. Performance is presented net of fees. The investment return and principal value of the Portfolio will fluctuate so that an investor's shares in the Portfolio, when redeemed, may be more or less than their original cost. Returns reflect reimbursement of expenses as described in the prospectus. For more complete information about the Lazard Funds and current performance, you may obtain a prospectus by calling 800.823.6300 or go to www.LazardNet.com. Read the prospectus carefully before you invest. The Lazard Funds are distributed by Lazard Asset Management Securities LLC. The MSCI Emerging Markets Index is comprised of emerging market securities in countries open to non-local investors. The index is unmanaged and has no fees. One cannot invest directly in an index.

## Helped/Hurt

#### Lazard Emerging Markets Equity Portfolio

#### 2011

#### **What Helped**

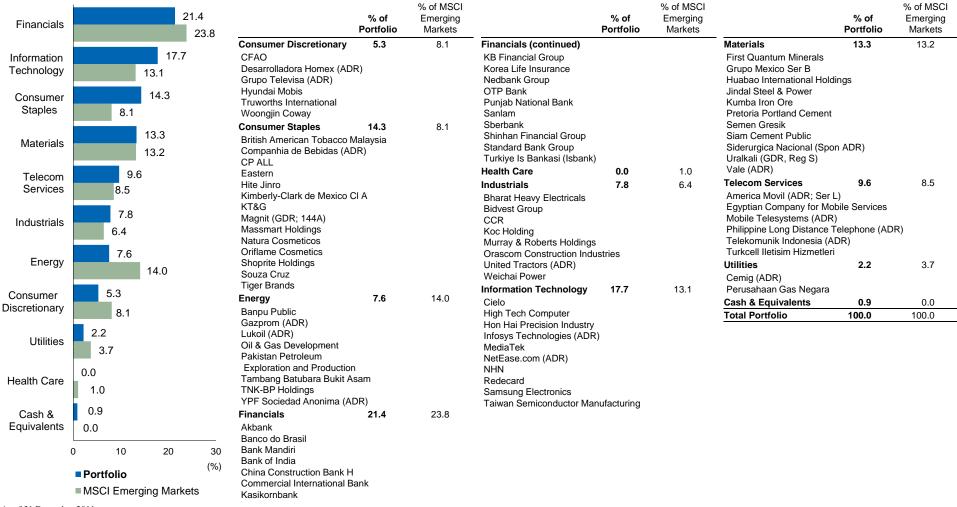
- Cielo and Redecard, both Brazilian credit card processors, performed well following expectation of strong results driven by volume growth and stable margins.
- Ambey, a Brazilian beverage company, experienced strong price strength on rising volumes and pricing for its products.
- Stock picking within the information technology sector and within Brazil added value.
- A higher-than-benchmark exposure to the consumer staples sector helped performance.

#### **What Hurt**

- Stock picking within the financial and telecommunication services sectors hurt returns.
- Turkiye Is Bankasi (Isbank), a Turkish bank, was negatively affected by central bank policies and an investigation by the market regulator into claims of influence by the opposition party on Isbank's policies.
- Shares of Vale, a Brazilian iron ore mining company, fell on the back of concerns regarding potential changes in royalties and government pressure for the CEO to resign.
- Punjab National Bank, an Indian bank, fell as a result of potential slower growth due to the slowing economy, and the risk of increased credit costs as interest rates rise in India.

## **Holdings by Sector**

#### Lazard Emerging Markets Equity Portfolio



As of 31 December 2011

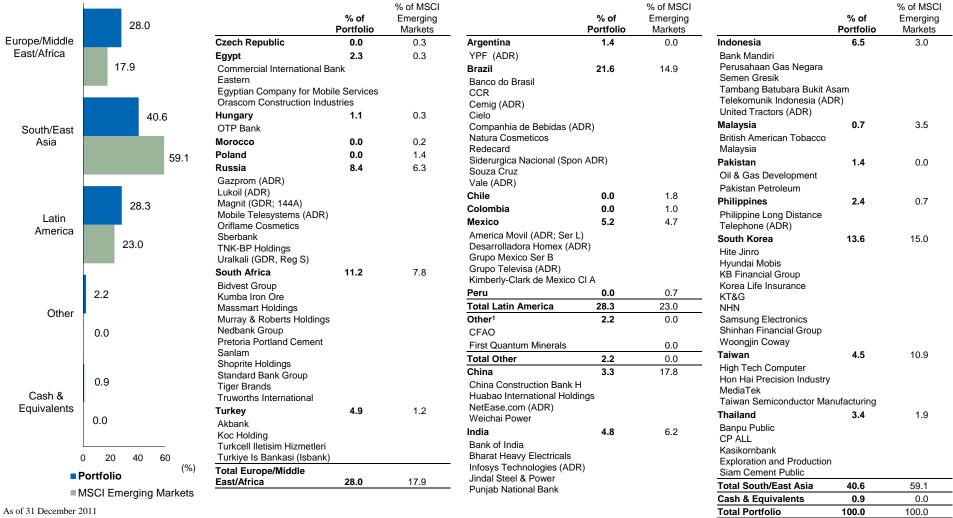
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Please note that cash is not viewed as a strategic asset class

## **Holdings by Country**

#### Lazard Emerging Markets Equity Portfolio



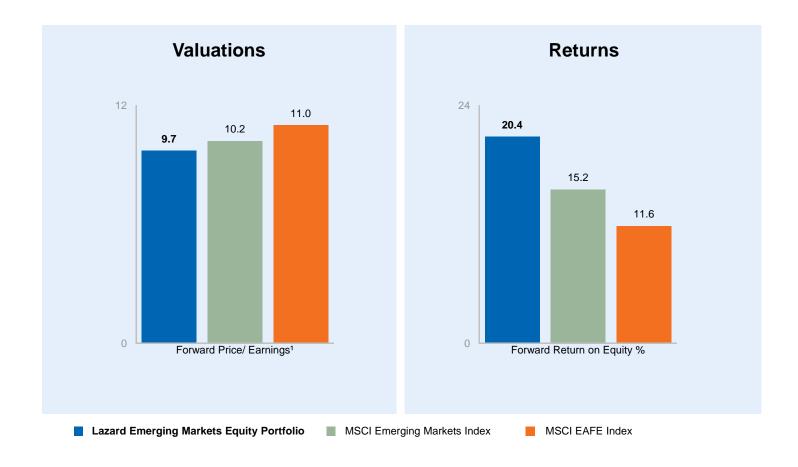
Please note that cash is not viewed as a strategic asset class

<sup>\*</sup>Other - Consists of companies that have 50% or more of their net assets and/or sales from emerging markets, but are domiciled in non-emerging market countries. Allocations and security selection are subject to change.

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## **Investment Characteristics Forward Looking**

#### Lazard Emerging Markets Equity Portfolio



As of 31 December 2011

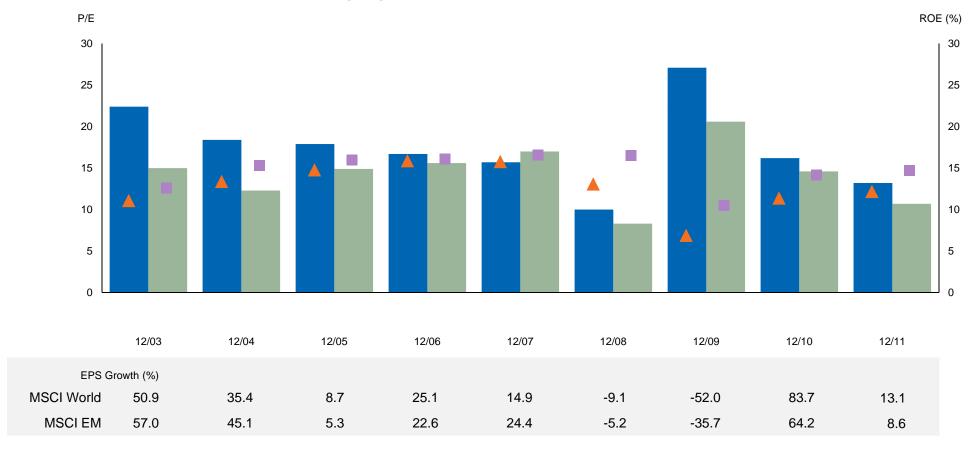
The figures above represent expected returns. Expected returns do not represent a promise or guarantee of future results and are subject to change. Source: Lazard, MSCI, I/B/E/S Consensus

<sup>1</sup> Forward P/E is defined as P/E FY1

## **Valuations and Financial Productivity**

**Emerging markets equities are currently at a discount to developed markets** 

#### **MSCI World Index vs. MSCI Emerging Markets Index**



<sup>■</sup>MSCI World P/E

As of 31 December 2011

Characteristics shown are calculated on a trailing 1-year basis.

<sup>■</sup> MSCI EM P/E

<sup>▲</sup> MSCI World ROE

<sup>■</sup> MSCI EM ROE

## **Risks & Outlook**

#### **Risks**

- Geopolitics
- Commodity prices
- Global capital markets and economy
- Trade friction
- Select valuation risks

#### **Outlook**

- We believe fundamentals and valuations have become attractive in emerging markets.
- Inflationary pressures and the potential for substantial capital raising are notable risks.

# TAB

## Portfolio Management Lazard U.S. Small-Mid Cap Equity Portfolio

#### U.S. Small-Mid Cap Equity Portfolio Management Team

|                     | Years in Industry | Years at<br>Lazard |                    | Years in Industry | Years at<br>Lazard |
|---------------------|-------------------|--------------------|--------------------|-------------------|--------------------|
| Daniel Breslin      | 19                | 9                  | Robert Failla, CFA | 18                | 8                  |
| Michael DeBernardis | 15                | 6                  | Andrew Lacey       | 16                | 16                 |

#### Investment Resources<sup>1</sup>

| Dmitri Batsev99Christopher Blake1616Daniel Breslin199 | Mark Hudson Peter Hunsberger | 8  | 8  | Jessica Rennie      | 10 |    |
|---|------------------------------|----|----|---------------------|----|----|
|   | Peter Hunsberger             | 22 |    |                     | 10 | 1  |
| Daniel Breslin 19 9                                   |                              | 22 | 20 | Nina Saglimbeni     | 32 | 21 |
|   | Miriam Kim                   | 12 | 3  | Henry (Ross) Seiden | 5  | 1  |
| Rhett Brown 15 6                                      | Andrew Lacey                 | 16 | 16 | Nicholas Sordoni    | 14 | 9  |
| Gary Buesser 28 11                                    | Jerry Liu                    | 15 | 10 | Ronald Temple       | 20 | 10 |
| Michael DeBernardis 15 6                              | Bret Miller                  | 4  | 4  | Richard Tutino      | 25 | 14 |
| Robert Failla 18 8                                    | Dennis Neveling              | 5  | 5  | Christopher Whitney | 13 | 13 |
| Martin Flood 18 15                                    | David Pizzimenti             | 24 | 10 | Michael Zaremsky    | 12 | 4  |

## **Mutual Fund Performance Summary (Institutional Shares)**

#### Lazard U.S. Small-Mid Cap Equity Portfolio

| Annualized Periods (%)                           |                      |        | ualized | d       |          |                                     |
|--|----------------------|--------|---------|---------|----------|-------------------------------------|
| -  | YTD<br>(March/ 2012) | 20114Q | 3 Years | 5 Years | 10 Years | Since<br>Inception<br>(31 Oct 1991) |
| Lazard U.S. Small-Mid Cap Equity Portfolio (Net) | 12.69                | 14.79  | 20.13   | 1.25    | 5.49     | 10.07                               |
| Russell 2000/2500 Linked Index                   | 12.99                | 14.52  | 18.41   | 1.07    | 6.10     | 8.90                                |
| Russell 2500 Index                               | 12.99                | 14.52  | 18.41   | 1.24    | 6.57     | 10.03                               |
| Excess Return (bps) vs. Linked Index             | -30                  | +17    | +172    | +18     | -61      | +117                                |

#### **Annual Periods (%)**

|  | 2011  | 2010  | 2009  | 2008   | 2007  | 2006  | 2005 | 2004  | 2003  | 2002   |
|--|-------|-------|-------|--------|-------|-------|------|-------|-------|--------|
| Lazard U.S. Small-Mid Cap Equity Portfolio (Net) | -9.83 | 23.67 | 55.47 | -34.46 | -6.38 | 17.11 | 4.31 | 15.28 | 38.92 | -17.97 |
| Russell 2000/2500 Linked Index                   | -2.51 | 26.71 | 34.39 | -35.47 | -1.57 | 18.37 | 4.55 | 18.33 | 47.25 | -20.48 |
| Russell 2500 Index                               | -2.51 | 26.71 | 34.39 | -36.79 | 1.38  | 16.17 | 8.11 | 18.29 | 45.51 | -17.80 |
| Excess Return (bps) vs. Linked Index             | -732  | -304  | +2108 | +101   | -481  | -126  | -24  | -305  | -833  | +251   |

As of December 31, 2011

All data in USD

The performance quoted represents past performance. Past performance does not guarantee future results. Performance is presented net of fees. The investment return and principal value of the Portfolio will fluctuate so that an investor's shares in the Portfolio, when redeemed, may be more or less than their original cost. Returns reflect reimbursement of expenses as described in the prospectus. For more complete information about the Lazard Funds and current performance, you may obtain a prospectus by calling 800.823.6300 or go to www.LazardNet.com. Read the prospectus carefully before you invest. The Lazard Funds are distributed by Lazard Asset Management Securities LLC. The Russell 2500 Index is comprised of the 2,500 smallest U.S. companies included in the Russell 3000 Index (which consists of the 3,000 largest U.S. companies by capitalization). The Russell 2000/2500 Linked Index is an index created by the Portfolio's Investment Manager, which links the performance of the Russell 2000® Index for all periods prior to August 25, 2008 and the Russell 2500 Index for all periods thereafter. The Russell 2000 Index is comprised of the 2,000 smallest U.S. companies included in the Russell 3000 Index. The index is unmanaged and has no fees. One cannot invest directly in an index.

## What Helped/What Hurt

#### Lazard U.S. Small-Mid Cap Equity Portfolio

#### 2011Q4

#### **What Helped**

- Stock selection in the financials sector
- Stock selection in the consumer discretionary sector

#### 2011

#### **What Helped**

• No exposure to the telecom services sector

#### **What Hurt**

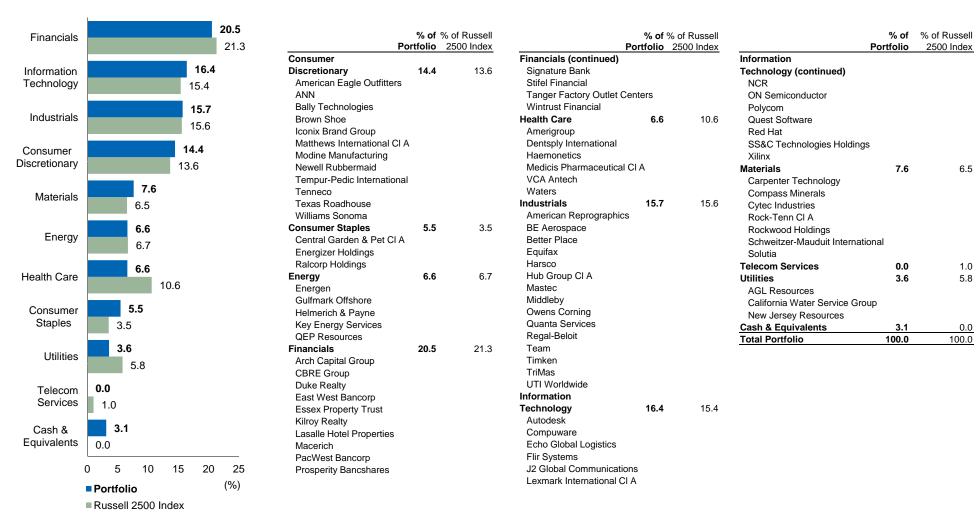
• Stock selection in the health care sector

#### **What Hurt**

- Stock selection in the health care sector
- Stock selection in the consumer discretionary sector
- Stock selection in the information technology sector

## **Holdings by Sector**

#### Lazard U.S. Small-Mid Cap Equity Portfolio



As of December 31, 2011

The allocations and specific securities mentioned are based upon a portfolio that represents the proposed investment for a fully discretionary account. Allocations and security selection are subject to change.

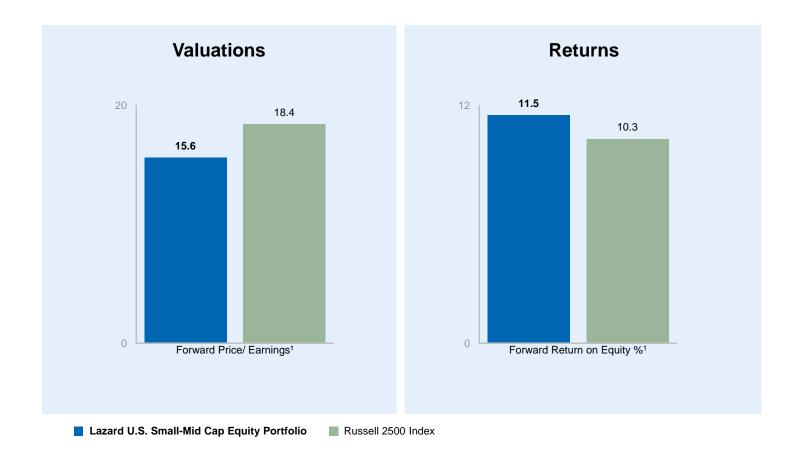
The securities mentioned are not necessarily held by Lazard for all client portfolios, and their mention should not be considered a recommendation or solicitation to purchase or sell these securities. It should not be assumed that any investment in these securities was, or will prove to be, profitable, or that the investment decisions we make in the future will be profitable or equal to the investment performance of securities referenced herein. There is no assurance that any securities referenced herein are currently held in the portfolio or that securities sold have not been repurchased.

Please note that cash is not viewed as a strategic asset class

Source: Lazard, Russell Investments

## **Investment Characteristics (Forward Looking)**

## Lazard U.S. Small-Mid Cap Equity Portfolio



As of 31 December 2011

1 Forward P/E is defined as P/E FY1 and Forward ROE is NTM.

The figures above represent expected returns. Expected returns do not represent a promise or guarantee of future results and are subject to change. Investment characteristics are based upon a portfolio that represents the proposed investment for a fully discretionary account.

Source: Lazard, Russell Investments, I/B/E/S Consensus

# TAB

## **Important Information**

Certain information included herein is derived by Lazard in part from an MSCI index or indices (the "Index Data"). However, MSCI has not reviewed this product or report, and does not endorse or express any opinion regarding this product or report or any analysis or other information contained herein or the author or source of any such information or analysis. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any Index Data or data derived therefrom. The MSCI Index Data may not be further redistributed or used as a basis for other indices or any securities or financial products.

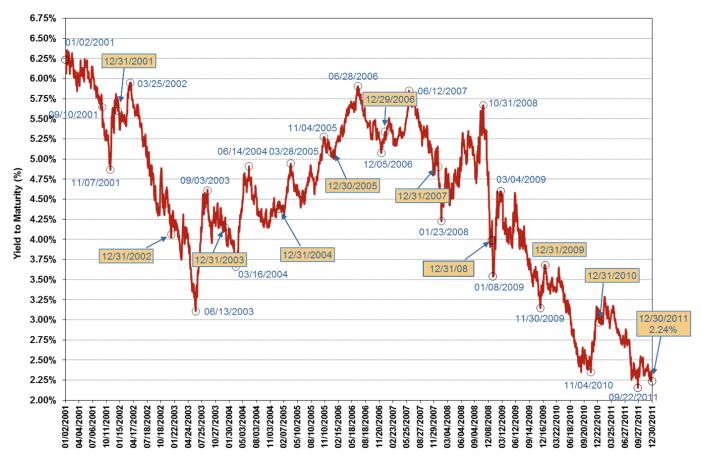
## Alaska Retirement Management Board

## Low Interest Rate Strategies April 20, 2012

## **Current Yield is Exceptionally Low**

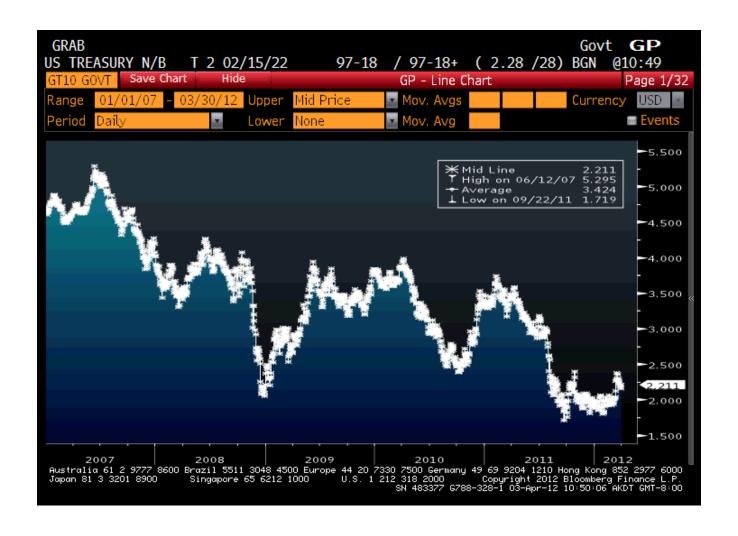
#### We can go lower; Uncharted waters going forward

BC Aggregate Index - Daily Yield to Worst from 1/2/01 to 12/30/11



Source: Barclays Capital and Callan

## **History of 10-Year Treasury Nominal Returns**

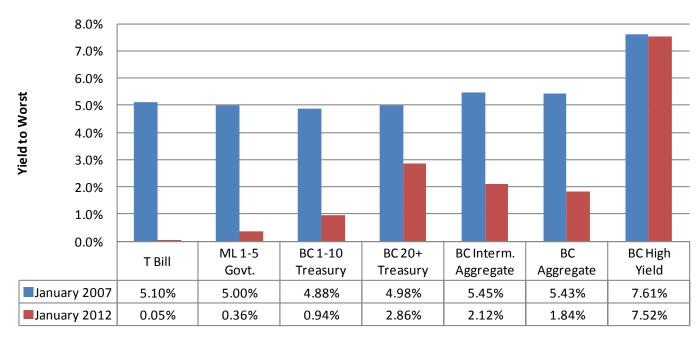


## 90-Day Treasury Bill Yield – 1/1/2008 to Present

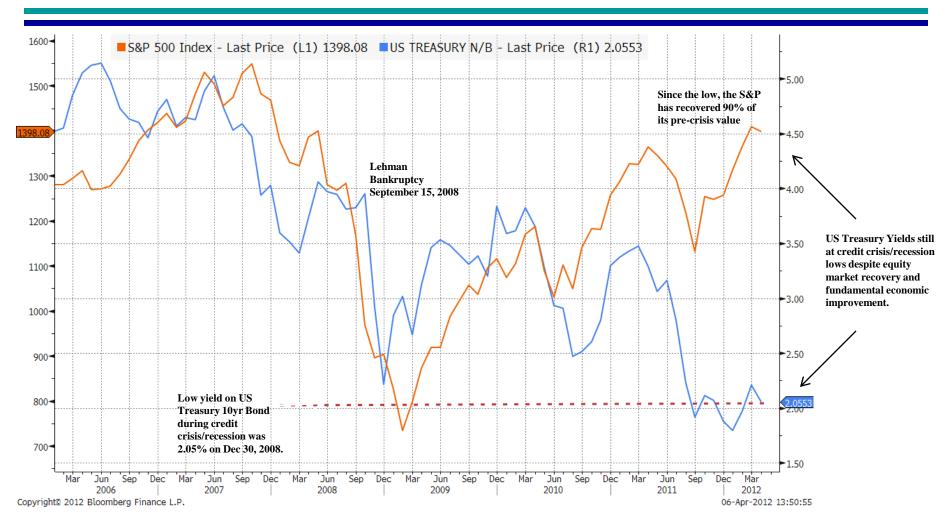


### **Yields Are Low**

#### **Yields: Then and Now**



# **Treasury Yields Delinked From Equity Market**



Federal Reserve is forcing lenders (bond holders) to lend (invest) at depressed rates. What happens when monetary policy changes?

### Increasing Current Yield Requires a Drop (Loss) in Principal

### For Example:

2% Current Yield = \$2 divided by \$100

4% Current Yield = \$2 divided by \$50

### **2012 Capital Market Expectations**

#### **Return and Risk**

#### Summary of Callan's Long-Term Capital Market Projections (2012-2021)

|                         |                     | F          | Projected Return | 1      | Projected Risk | :         | 201         | 11        |
|-------------------------|---------------------|------------|------------------|--------|----------------|-----------|-------------|-----------|
|                         |                     | 1-Year     | 10-year          |        | Standard       | Projected | 10-year     | Standard  |
| Asset Class             | Index               | Arithmetic | Geometric *      | Real   | Deviation      | Yield     | Geometric * | Deviation |
| Equities                |                     |            |                  |        |                |           |             |           |
| Broad Domestic Equity   | Russell 3000        | 9.20%      | 7.75%            | 5.25%  | 18.70%         | 2.00%     | 8.00%       | 18.10%    |
| Large Cap               | S&P 500             | 8.95%      | 7.60%            | 5.10%  | 18.00%         | 2.20%     | 7.85%       | 17.25%    |
| Small/Mid Cap           | Russell 2500        | 10.25%     | 7.90%            | 5.40%  | 23.00%         | 1.20%     | 8.25%       | 23.00%    |
| International Equity    | MSCI EAFE           | 9.30%      | 7.60%            | 5.10%  | 20.00%         | 2.00%     | 7.85%       | 19.75%    |
| Emerging Markets Equity | MSCI EMF            | 11.50%     | 8.00%            | 5.50%  | 27.75%         | 0.00%     | 8.35%       | 27.50%    |
| Global ex-US Equity     | MSCI ACWI ex-US     | 9.85%      | 7.90%            | 5.40%  | 21.15%         | 1.70%     | 8.20%       | 20.90%    |
| Fired Income            |                     |            |                  |        |                |           |             |           |
| Fixed Income            | BC Co.# 1.2         | 2.000/     | 2.000/           | 0.500/ | 2.500/         | 2 000/    | 2.250/      | 2.500/    |
| Defensive               | BC GoVt 1-3         | 3.00%      | 3.00%            | 0.50%  | 2.50%          | 3.00%     | 3.25%       | 2.50%     |
| Domestic Fixed          | BC Aggregate        | 3.30%      | 3.25%            | 0.75%  | 4.25%          | 3.30%     | 3.75%       | 4.50%     |
| TIPS                    | BC TIPS             | 3.10%      | 3.00%            | 0.50%  | 5.60%          | 3.10%     | 3.50%       | 5.90%     |
| Long Duration           | BC Long GoVt/Credit | 4.10%      | 3.45%            | 0.95%  | 11.80%         | 4.10%     | 4.00%       | 11.15%    |
| High Yield              | BC High Yield       | 6.00%      | 5.35%            | 2.85%  | 12.50%         | 6.00%     | 5.60%       | 11.55%    |
| Non-US Fixed            | Citi Non-US Govt    | 3.25%      | 2.85%            | 0.35%  | 9.50%          | 3.25%     | 3.35%       | 9.70%     |
| Other                   |                     |            |                  |        |                |           |             |           |
| Real Estate             | Callan Real Estate  | 7.65%      | 6.40%            | 3.90%  | 16.95%         | 5.00%     | 6.75%       | 16.35%    |
| Private Equity          | VE Post Venture Cap | 13.05%     | 8.90%            | 6.40%  | 30.60%         | 0.00%     | 9.00%       | 30.00%    |
| Hedge Funds             | Callan Hedge FoF    | 5.90%      | 5.55%            | 3.05%  | 10.00%         | 0.00%     | 5.90%       | 10.00%    |
| Commodities             | DJ-UBS              | 4.75%      | 3.25%            | 0.75%  | 17.90%         | 3.00%     | 3.75%       | 24.00%    |
| Cash Equivalents        | 90-day T-bill       | 2.75%      | 2.75%            | 0.25%  | 0.90%          | 2.75%     | 3.00%       | 0.90%     |
| Inflation               | CPI-U               | 2.50%      | 2.50%            |        | 1.40%          |           | 2.50%       | 1.40%     |

<sup>\*</sup> Geometric returns are derived from arithmetic returns and the associated risk (standard deviation).

Source: Callan

# 2011/2012 Capital Market Assumption Comparison

|                       | <u>R</u> | eturns (10 | Q               | <u>Stan</u> | dard Devia | ation_          | Correllatio | n to Dome | stic Equity | <u>s</u> | harpe Rati | <u>o</u> |
|-----------------------|----------|------------|-----------------|-------------|------------|-----------------|-------------|-----------|-------------|----------|------------|----------|
| Asset Classes         | 2011     | 2012       | Change<br>(bps) | 2011        | 2012       | Change<br>(bps) | 2011        | 2012      | Change      | 2011     | 2012       | Change   |
| Private Equity        | 9.05%    | 8.90%      | (15)            | 30.0%       | 30.6%      | 60              | 0.95        | 0.95      | 0.00        | 0.20     | 0.20       | (0.00)   |
| Global Equity ex-US   | 8.20%    | 7.90%      | (30)            | 20.9%       | 21.2%      | 28              | 0.85        | 0.83      | (0.02)      | 0.25     | 0.24       | (0.01)   |
| Broad Domestic Equity | 8.00%    | 7.75%      | (25)            | 18.1%       | 18.7%      | 58              | 1.00        | 1.00      | 0.00        | 0.28     | 0.27       | (0.01)   |
| Real Estate           | 6.75%    | 6.40%      | (35)            | 16.4%       | 17.0%      | 60              | 0.74        | 0.75      | 0.01        | 0.23     | 0.22       | (0.01)   |
| High Yield            | 5.60%    | 5.35%      | (25)            | 11.6%       | 12.5%      | 95              | 0.61        | 0.62      | 0.01        | 0.23     | 0.21       | (0.02)   |
| Non-US Fixed          | 3.35%    | 2.85%      | (50)            | 9.7%        | 9.5%       | (20)            | (0.07)      | (0.07)    | (0.00)      | 0.04     | 0.01       | (0.03)   |
| Domestic Fixed        | 3.75%    | 3.25%      | (50)            | 4.5%        | 4.3%       | (25)            | 0.01        | 0.00      | (0.01)      | 0.17     | 0.12       | (0.05)   |
| Absolute Return       | 5.90%    | 5.55%      | (35)            | 10.0%       | 10.0%      | 0               | 0.74        | 0.78      | 0.04        | 0.29     | 0.28       | (0.01)   |
| TIPS                  | 3.50%    | 3.00%      | (50)            | 5.9%        | 5.6%       | (30)            | (0.10)      | (0.11)    | (0.01)      | 0.08     | 0.04       | (0.04)   |
| Inflation             | 2.50%    | 2.50%      | 0               | 1.4%        | 1.4%       | 0               |             |           | 0.00        |          |            |          |
| Cash Equivalents      | 3.00%    | 2.75%      | (25)            | 0.9%        | 0.9%       | (0)             | 0.04        | (0.04)    | (0.08)      |          |            |          |
| Average:              |          |            | (31)            |             |            | 21              |             |           | (0.01)      |          |            | (0.02)   |

| Callan Efficient Portfolios  |       | Returns (10) | <u>Y)</u>       | Standard Deviation |
|--|-------|--------------|-----------------|--------------------|
| 2011 portfolios were scaled to the risk level of the 2012 portfolios for return comparison | 2011  | 2012         | Change<br>(bps) | 2012               |
| ARMB Mix 1   | 6.11% | 5.77%        | (34)            | 8.6%               |
| ARMB Mix 2   | 6.58% | 6.23%        | (35)            | 10.3%              |
| ARMB Mix 3   | 7.02% | 6.66%        | (36)            | 12.1%              |
| ARMB Mix 4   | 7.43% | 7.06%        | (37)            | 13.9%              |
| ARMB Mix 5   | 7.81% | 7.42%        | (39)            | 15.7%              |
| ARMB Mix 6   | 8.15% | 7.74%        | (41)            | 17.5%              |
| Average:   |       |              | (37)            |                    |

Alaska Retirement Management Board

### **Yields Need to Increase to Get 3.25% Over 10 Years**

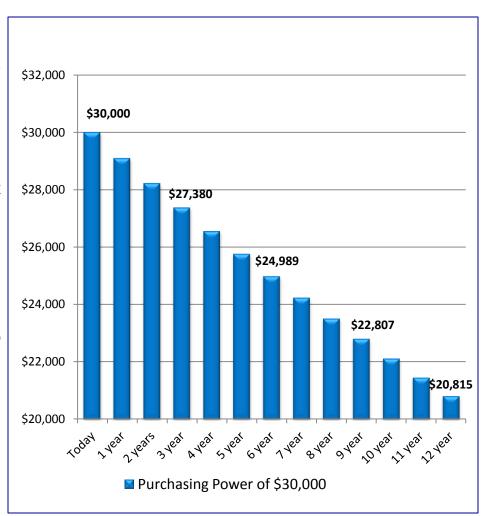
|            | % Increase | Capital Loss |
|------------|------------|--------------|
| Now        | 2.0%       | -9%          |
| In 1 Year  | 2.5%       | -11%         |
| In 2 Years | 3.5%       | -16%         |
| In 3 Years | n/a        | n/a          |

- Rising yields require bonds to experience a capital loss.
- The longer it takes for yields to rise, the larger the required rise in yields and associated loss.
- Using a simple model to assume a one-time increase in yields, yields need to increase within the next few years for the Callan return assumption to hold.

Using BC Aggregate Index. Assuming 4.5 year duration, parallel yield curve shift, no convexity effect and each year's return starting yield to worst. Note: this is a simple model and is used to illustrate in imprecise terms the yield increases and associated capital losses involved to attain the Callan 10-Year domestic fixed income return.

### Inflation Risk of a Low Yielding Bond

- Because of their relative safety, bonds tend to offer relatively low returns. That makes them particularly vulnerable when inflation rises.
- For example, you buy a Treasury bond that pays interest of 3%. As long as you hold the bond until maturity and the U.S. government doesn't collapse, it's a pretty safe investment...unless inflation climbs.
- At 3% interest, a \$1-million bond portfolio will provide an investor with a \$30,000 annual income stream.
- In 12 years, however, the investor will only have about \$20,815 of buying power in today's dollars assuming a 3% inflation rate.



### **PERS/TRS Schedule of Contributions and Withdrawals**

| (in Thousand                          | Employee and Employer Contributions | State of Alaska<br>Additional<br>Contributions | Total<br>Contributions | Total Benefits and Expenditures | Contributions<br>minus Benefits<br>and Expenditures |
|---------------------------------------|-------------------------------------|--|------------------------|---------------------------------|---|
| Public Employees' Retiremen<br>System | t 517,436,000                       | 165,841,000                                    | 683,277,000            | 850,946,000                     | (167,669,000)                                       |
| Teachers' Retirement System           | 131,506,000                         | 190,850,000                                    | 322,356,000            | 455,280,000                     | (132,924,000)                                       |
| Total                                 | 648,942,000                         | 356,691,000                                    | 1,005,633,000          | 1,306,226,000                   | (300,593,000)                                       |

Source: FY2011 CAFR

## Larry Fink – BlackRock

### • Laurence (Larry) D. Fink

- Joined First Boston Corporation in 1976
  - One of the first mortgage-backed securities traders on Wall Street
  - Co-head of the Taxable Fixed Income Division
  - Headed the Mortgage and Real Estate Products Group
- Founded BlackRock Inc. in 1988
  - Chairman and Chief Executive Officer of BlackRock, Inc.
  - World's largest money manager with \$3.5 trillion AUM

### • February, 2012 Interview with Bloomberg Television

- "Investors who seek the safety of treasury bonds will have minimal returns and will not be able to meet their needs with the U.S. Federal Reserve expected to keep interest rates low."
- "When you look at dividend returns on equities versus bond yields, to me it's a pretty easy decision to be heavily in equities."

### **Warren Buffett – Bond Comments**

Warren Buffett is a noted value investor and the Chairman of Berkshire Hathaway. In his February 25, 2012 annual letter to investors, he makes the following comments with regard to the current outlook for fixed income investments:

"Most [fixed income investments] are thought of as "safe." In truth they are among the most dangerous of assets. Their beta may be zero, but their risk is huge. Over the past century these instruments have destroyed the purchasing power of investors in many countries, even as the holders continued to receive timely payments of interest and principal."

"Current rates ... do not come close to offsetting the purchasing-power risk that investors assume. Right now bonds should come with a warning label."

"Today, a wry comment that Wall Streeter Shelby Cullom Davis made long ago seems apt: 'Bonds promoted as offering risk-free returns are now priced to deliver return-free risk.'"

# **Bill Gross/Leon Cooperman Bond Comments**

Bill Gross is a respected fixed income investor and the founder and co-CIO of PIMCO, the world's largest bond manager. Leon Cooperman is the founder of Omega Advisors, a successful hedge fund, and is a past Chairman and CEO of Goldman Sachs Asset Management.

In February, Leon Cooperman said that buying U.S. government bonds was the least attractive investment in a world of "financial repression."

In response, Bill Gross said investors should be cautious about substituting dividend-paying stocks for Treasuries: "Comparing Treasury yields to corporate stock dividends, span a huge gap of risk..." "Stocks can go down too, just like bonds, and we certainly saw that in 2008."

Bill Gross also made headlines in 2011 for selling all of his U.S. Treasury bonds early in the year before they rallied and then buying some of them back later in the year.

### **Callan Capital Market Review**

#### ARMB 2012 Economic Environment and Capital Markets Review, Page 56

Over much of Callan's history, the difference between our shorter-term expectations and our long term numbers was modest; for most planning purposes our short term and long term expectations were the same.

Current conditions, *particularly in the fixed income markets*, suggest substantial difference in capital market expectations depending on time horizon, and the path from the current conditions to the long term expectations.

#### ARMB 2012 Economic Environment and Capital Markets Review, Page 39

The path to a rational set of long-term capital market outcomes is likely through an ugly shorter term period of rising interest rates, capital losses in fixed income, and volatile equity markets.

### The Problems

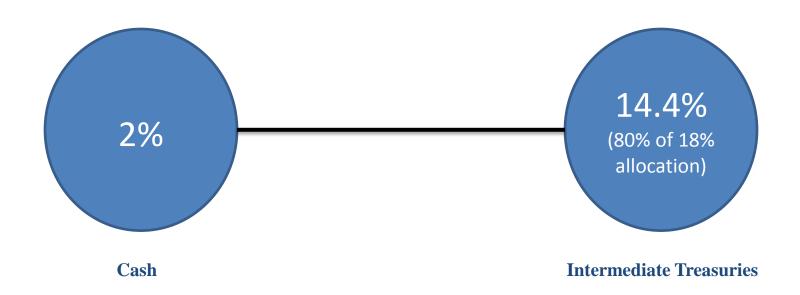
- Fixed income returns are vulnerable to an increase in interest rates.
- Even without a reversal of domestic interest rates, domestic fixed income returns from Intermediate Treasuries are likely to produce a negative real rate of return.
- Lower interest income from fixed income investments will need to be replaced either by the sale of assets or replacement with other income yielding investments.

## **Strategies to Address the Problems**

- Adopt a hedge fund alternative yield strategy
- Shorten the duration of domestic fixed income by decreasing the allocation to Intermediate T-Bonds and increasing short-term fixed income.
- Add a dividend paying yield strategy
- Add Master Limited Partnership strategy
- Permit more higher-yielding short duration securities in the domestic fixed income portfolio

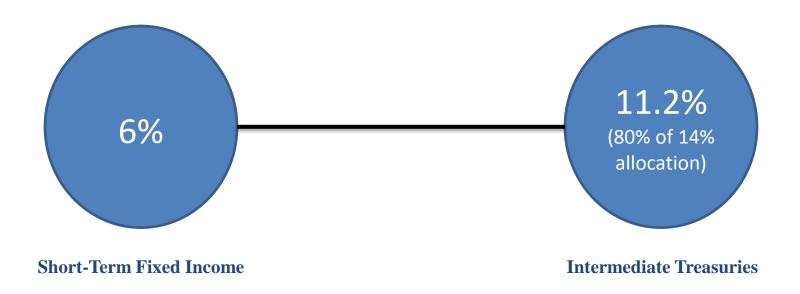
### Cash vs. Bond Risk

### **Modify Domestic Fixed Income Portfolio**



### **Fixed Income Risk Reduction**

#### **Domestic Fixed Income Investments**



### **Substituting Short-Term Fixed Income for Intermediate Treasuries**

Using the ARMB's current asset allocation and the 2012 capital market assumptions, the reduction in expected return and efficiency from substituting short-term fixed income for Intermediate Treasury fixed income is low.

|                           | Short-Term<br>Fixed Income | Intermediate<br>Treasuries |
|---------------------------|----------------------------|----------------------------|
| Return                    | 7.03%                      | 7.11%                      |
| <b>Standard Deviation</b> | 14.09%                     | 14.09%                     |
| Sharpe Ratio              | 0.30                       | 0.31                       |

# **Increase Equity Yield**

Add a dividend paying equity strategy.

### Why Own Stocks

"The prime purpose of a business corporation is to pay dividends regularly and, presumably, to increase the rate as time goes on."

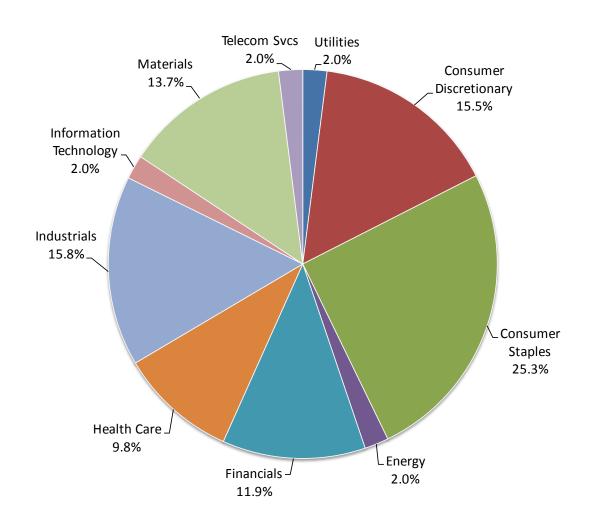
----Benjamin Graham, Security Analysis 1934

# **Equity Yield Fund Comparisons**

|   |        |        | _      | 40      | 0:10      |  | 0111 10 II (01 01 1  |
|---|--------|--------|--------|---------|-----------|--|--|
|   | 1-year | 3-year | 5-year | 10-year | Std. Dev. | Size Component   | Dividend Policy / Other Criteria   |
| S&P 500 Dividend<br>Aristocrats Index                   | 8.33%  | 17.84% | 4.59%  | 7.10%   | 16.52%    | <ul> <li>Be a member of the \$&amp;P 500 index</li> <li>Have a float adjusted market capitalization of at least U\$\$ 3 billion as of the rebalancing reference date.</li> <li>Have an average daily trading volume of at least U\$\$ 5 million for the six-months prior to the rebalancing reference date.</li> </ul>   | Have increased dividends every year for at least 25 consecutive years  |
| Dow Jones U.S.<br>Select Dividend<br>Index              | 12.42% | 13.91% | -0.66% | 5.90%   | 19.52%    | Must be part of Dow Jones U.S. Index     Must have a three-month average daily trading volume of 200,000 shares  | Have a nonnegative historical five year dividend-per-share growth rate     Five-year average dividend to earnings-per-share ratio of less than or equal to 60%     Paid dividends in each of the previous five years   |
| Dow Jones U.S.<br>Select Dividend<br>Distributing Index |        |        |        |         |           | <ul> <li>Constitution is similar to DJ US Select Dividend Index, but couples the performance of a lin a given six-month period.</li> <li>Theoretical Cash Component = The cumulative gross cash dividend yielding EONIA, divid</li> <li>Interest is accrued on the cash component using Euro Overnight Index Average (EONIA).</li> </ul>   |  |
| Dow Jones U.S.<br>Dividend 100 Index                    | 11.39% | 16.10% | 5.02%  | 8.62%   | 16.14%    | The starting universe for the index is the Dow Jones U.S. Broad Market Index, which includes the 2,500 largest U.S. stocks based on full market capitalization. Excluded from the index universe are REITs, master limited partnerships, preferred stocks and convertibles.  Minimum float-adjusted market capitalization of USD \$500 million Minimum 3-month average daily trading volume of USD \$2 million | Minimum 10 consecutive years of dividend payments  Eligible securities are ranked by each of four fundamentals-based characteristics:  Cash flow to total debt Return on equity Dividend yield Five-year dividend growth rate  |
| Russell 1000<br>Dividend Achievers<br>Index             | 9.93%  | 11.64% | 0.45%  | 3.18%   | 15.17%    | Membership is based on the Russell 1000 Index.  Avg daily cash volume of at least US\$500,000 in November and December prior to trading on the first business day in July.   | Companies incorporated in the United States must have paid increasing regular cash dividends for ten or more consecutive years     Uses Mergent's Dividend Achievers methodology to create a comprehensive index of U.S. large cap companies with a proven history of dividend growth.   |
| MSCI High Dividend<br>Yield Indices                     | 4.84%  | 14.56% | -1.45% | 6.27%   | 21.15%    | Are derived from country, regional, or composite level MSCI Equity indices (herein, "Parent Indices"). Offer reasonably broad market coverage Have moderate turnover due to the use of a market cap weighted scheme and appropriate buffer rules Are free float market capitalization weighted to ensure that their performance can be replicated in institutional and retail portfolios of reasonable size.   | Include only securities that offer a higher than average dividend yield relative to their respective Parent Index and pass dividend sustainability screens  Securities entering the index must have a dividend yield which is at least 30% higher than the respective Parent Index yield.  Only securities with reasonable payout and a non-negative 5Y Dividends per share (DPS) growth rate are eligible for inclusion in the High Dividend Yield Index. |
| Mergent's Dividend<br>Achievers Indices                 | 6.32%  | 13.46% | 2.61%  | 2.87%   | 15.00%    | Funds/ETFs based off of Mergent created Indices include: Vanguard Dividend Appreciation Index Fund Vanguard Dividend Appreciation ETF BlackBock Enhanced Dividend Achievers Trust PowerShares High Yield Equity Dividend Achievers Portfolio   | Specific methodology not disclosed.     Includes companies that have increased their annual regular dividends for at least the past 10 consecutive years and have met specific liquidity screening criteria. The Dividend Achievers are typically companies with strong cash reserves, solid balance sheets and a proven record of consistent earnings growth.   |

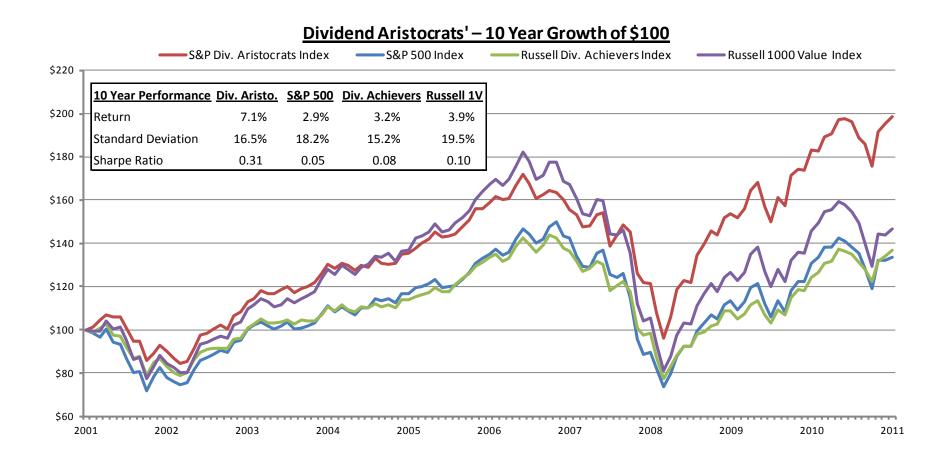
<sup>\*</sup>Calendar Year Returns

# **Dividend Aristocrats' Sector Weights**



Source: S&P Indices. Data as of December 30, 2011.

### **Dividend Aristocrats' Performance**



Sources: Bloomberg LP and S&P Indices. Data as of December 30, 2011.

# **Methodology Comparison**

|                          | Dow Jones U.S. Dividend 100   | S&P 500 Dividend Aristocrats  |
|--------------------------|---|---|
| Universe                 | Must be a member of the Dow Jones U.S. Broad Market Index.  | Must be a member of the S&P 500 Index.  |
| Viability                | Must have 10 consecutive years of dividend payments.  | Must have increased dividends every year for at least 25 consecutive years.   |
| Size                     | Must have a market cap of at least \$500 million.   | Must have a market cap of at least \$3 billion.   |
| Liquidity                | Must have a minimum 3-month average daily trading volume of \$2 million.  | Must have a minimum 6-month average daily trading volume of \$5 million.  |
| Stock<br>Diversification | Eligible securities are ranked by cash flow to total debt, return on equity, dividend yield, and five-year dividend growth rate. The top 100 stocks are selected to the index based on their composite score. No single stock can represent more than a 4.5% weight in the index. | The minimum number of constituent stocks should be 40. If fewer, stocks with a history of increasing dividends over the last 20 consecutive years are added in decreasing order of dividend yield until the criteria is met. If still not met, the remaining eligible S&P 500 stocks are added in decreasing order of dividend yield until met. |

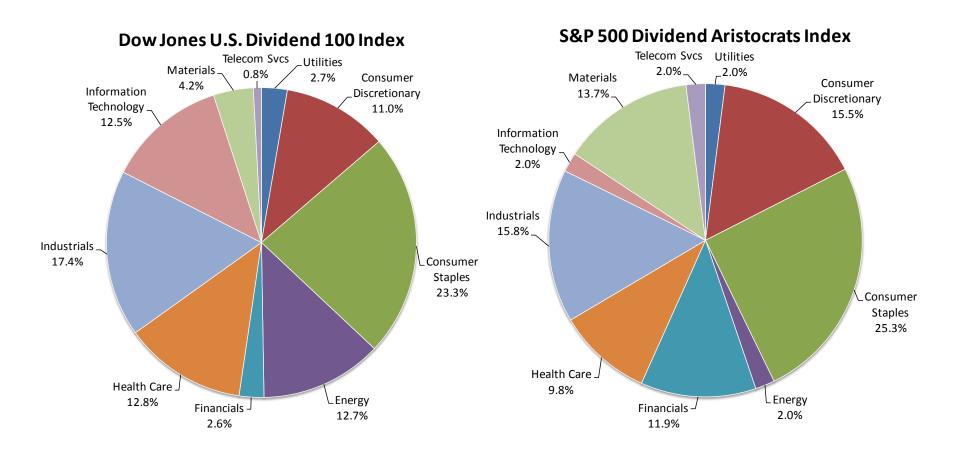
Sources: Dow Jones Indexes and S&P Indices

# **Methodology Comparison (cont.)**

|                                    | Dow Jones U.S. Dividend 100  | S&P 500 Dividend Aristocrats   |
|------------------------------------|--|--|
| Sector/Industry<br>Diversification | Constituent stocks in any given industry cannot account for more than a 25% weight in the index as measured at the time of index construction, annual reconstitution, and quarterly rebalance. | Constituent stocks in any given sector should not account for more than a 30% weight in the index. If greater, stocks with a history of increasing dividends over the last 20 consecutive years are added in decreasing order of dividend yield until the criteria is met. If still not met, the remaining eligible S&P 500 stocks are added in decreasing order of dividend yield until the sector criteria is met. |
| Weighting                          | Constituents are weighted by market capitalization.  | Constituents are equally-weighted.   |
| Review Process                     | Index composition changes are made annually and constituents are reviewed quarterly to ensure dividend sustainability.   | Index composition changes are made annually and constituents are rebalanced to equal-weight on a quarterly basis.  |

Sources: Dow Jones Indexes and S&P Indices

# **Sector Weight Comparison**



Sources: S&P Indices and Bloomberg LP. Based on GICS® Sector Weights. Data as of December 30, 2011.

# **Performance Comparison**

|            | Dow Jones Dividend 100*† | Dividend Ari        | stocrats*         | S&P 500 I           | ndex*             |
|------------|--------------------------|---------------------|-------------------|---------------------|-------------------|
|            | <u>Total Return</u>      | <b>Total Return</b> | <u>Difference</u> | <b>Total Return</b> | <u>Difference</u> |
| A          | 0.620/                   | J 7 400/            | 4.540/            | 2.020/              | F 700/            |
| Annualized | 8.62%                    | 7.10%               | 1.51%             | 2.92%               | 5.70%             |
| Cumulative | 128.55%                  | 98.64%              | 29.90%            | 33.32%              | 95.23%            |
| Std. Dev.  | 16.14%                   | 16.52%              |                   | 18.24%              |                   |
|            |                          |                     |                   |                     |                   |
| 2011       | 11.39%                   | 8.33%               | 3.06%             | 2.11%               | 9.28%             |
| 2010       | 17.72%                   | 19.35%              | -1.63%            | 15.06%              | 2.66%             |
| 2009       | 19.34%                   | 26.56%              | -7.22%            | 26.46%              | -7.12%            |
| 2008       | -24.76%                  | -21.88%             | -2.88%            | -37.00%             | 12.24%            |
| 2007       | 8.49%                    | -2.07%              | 10.56%            | 5.49%               | 3.00%             |
| 2006       | 23.73%                   | 17.30%              | 6.43%             | 15.79%              | 7.94%             |
| 2005       | 3.99%                    | 3.69%               | 0.30%             | 4.91%               | -0.92%            |
| 2004       | 20.69%                   | 15.46%              | 5.23%             | 10.88%              | 9.81%             |
| 2003       | 21.33%                   | 25.37%              | -4.04%            | 28.68%              | -7.35%            |
| 2002       | -5.04%                   | -9.87%              | 4.83%             | -22.10%             | 17.06%            |

<sup>\*</sup> Data Source: Bloomberg

<sup>†</sup> Back-tested historical returns.

# **Anticipated Top 20 Holdings**

#### **Dow Jones U.S. Dividend 100 Index**

| Company Name                 | Ticker | Weight (%) |
|------------------------------|--------|------------|
| Intel Corp.                  | INTC   | 4.59       |
| Coca-Cola Co.                | KO     | 4.56       |
| Exxon Mobil Corp.            | XOM    | 4.50       |
| Procter & Gamble Co.         | PG     | 4.46       |
| Johnson & Johnson            | JNJ    | 4.43       |
| Chevron Corp.                | CVX    | 4.35       |
| Wal-Mart Stores Inc.         | WMT    | 4.02       |
| PepsiCo Inc.                 | PEP    | 3.88       |
| McDonald's Corp.             | MCD    | 3.79       |
| ConocoPhillips               | COP    | 3.63       |
| Abbott Laboratories          | ABT    | 3.57       |
| Home Depot Inc.              | HD     | 2.92       |
| United Technologies Corp.    | UTX    | 2.49       |
| Altria Group Inc.            | MO     | 2.34       |
| 3M Co.                       | MMM    | 2.17       |
| Bristol-Myers Squibb Co.     | BMY    | 2.16       |
| Boeing Co.                   | BA     | 1.89       |
| E.I. DuPont de Nemours & Co. | DD     | 1.86       |
| Colgate-Palmolive Co.        | CL     | 1.64       |
| Honeywell International Inc. | HON    | 1.61       |
| Total                        |        | 64.86      |

Source: Dow Jones Indexes. Data as of March 21, 2012.

### **Reasons for Internal Investment**

- Save investment management fees and open the possibility of additional savings in the future.
- Tighter control over rebalancing and cash flow needs.
- Knowledge and experience of direct investing will help in monitoring broader equity portfolio and underwriting new opportunities.
- Increased involvement in equity analysis will promote staff interest and retention.

# **Implementation of Direct Investment Program**

- Universe: Dividend paying stocks in the Dow Jones U.S. Broad market Index.
- Stocks listed in the Dow Jones U.S. Dividend 100 Index may not have a weight of +/- 0.5% of the index at the time of purchase.
- A stock not in the Dow Jones U.S. Dividend 100 Index may not have a portfolio weight of greater than 0.5% at the time of purchase.
- All stocks will have a minimum market capitalization of USD \$500 million and an average daily trading volume of \$2 million.
- At least 90% of the market value of the portfolio will be invested in constituents of the Dow Jones U.S. Dividend 100 Index.

# Competencies for Additional Investment in Dividend Paying Companies

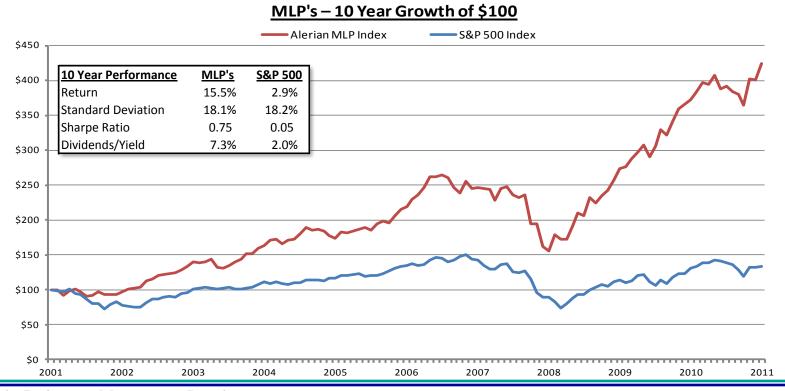
- Portfolio Investment staff have more than a decade of experience reviewing balance sheets and investing in the senior capital of corporations.
- Portfolio staff have implemented a semi-index REIT strategy that has exceeded the benchmark for the past two years.
- Portfolio staff have attended professional development opportunities relating to company and industry analysis offered by Fitch and SNL Securities.
- Back office has extensive experience accounting for the purchase of individual securities as well as resolving corporate governance and other issues with our custodian.
- Brokerage relationships are already in place to accommodate trading.
- Staff have traded equities for over 5 years.
- Custodian has measures in place to assure compliance with guidelines (Charles Rivers).
- Treasury's compliance unit has systems in place to monitor compliance.
- Proxy service will be engaged; possible Institutional Shareholder Services (ISS) to either recommend or vote proxies

# **Master Limited Partnerships (MLP)**

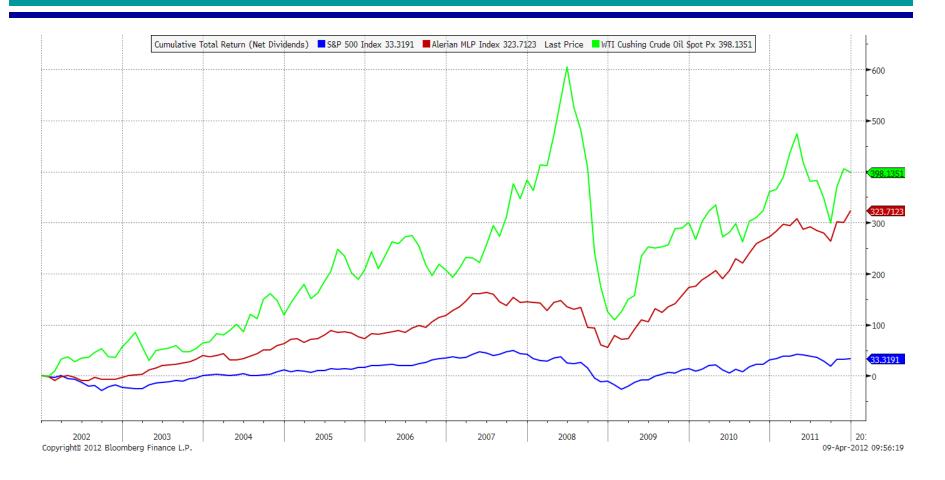
- Modern form of MLP was defined by the Tax Reform Act of 1986 and the Revenue Act of 1987.
- Partnership must derive most (~90%) of its cash flows from real estate, natural resources and commodities.
- MLP has partnership structure, but issues investment units that trade like common stock.
- Partnership does not pay taxes from profit the money is only taxed when unit holders receive distributions.
- MLP generate attractive dividend yields with a growth component.

# **Master Limited Partnerships (MLP)**

- MLP are publicly listed partnerships composed of natural resource and energy infrastructure operating companies.
- Typical MLP businesses are gas and oil pipelines, energy storage facilities, and energy processing and distribution networks.
- MLP energy infrastructure investments have provided high cash flows and low correlation to other asset classes over the past 10 years.



# MLP, S&P 500, and Oil Prices



### **MLP Correlations**

| Correlations               | Alerian MLP<br>Index | S&P 500 | S&P 500<br>Energy | S&P 500<br>Utilities | Oil -<br>WTI | Natural Gas -<br>Henry Hub |
|----------------------------|----------------------|---------|-------------------|----------------------|--------------|----------------------------|
| S&P 500                    | 0.68                 | 1.00    |                   |                      |              |                            |
| S&P 500<br>Energy          | 0.57                 | 0.75    | 1.00              |                      |              |                            |
| S&P 500<br>Utilities       | 0.61                 | 0.73    | 0.67              | 1.00                 |              |                            |
| Oil -<br>WTI               | 0.52                 | 0.35    | 0.67              | 0.32                 | 1.00         |                            |
| Natural Gas -<br>Henry Hub | 0.05                 | (0.08)  | 0.28              | 0.16                 | 0.34         | 1.00                       |

## **MLP Risk Exposure**

MLP have exposure to additional risks when compared with equities more broadly. These risks include exposure to:

- Energy prices
- Changes in the level and mix of energy delivery
- Regulation at the federal, state, and local level
- Changes in tax policy
- Interest rates since MLP are both high yielding investments and can have leveraged capital structures

# Increase Flexibility in Core Fixed Income

- The Intermediate US Treasury Investment Guidelines allow for the inclusion of non-Treasury securities up to 10% of the portfolio, at the time of purchase.
- This cap ensures that the portfolio will maintain high levels of liquidity and be available as a liquidity resource for the broader ARMB portfolio.
- This need for liquidity will decline as the allocation to short term fixed income increases from 2% to 6%.
- Staff proposes modifying the guidelines to increase the maximum exposure to non-Treasury securities from 10% to 30%.
- Staff does not intend to permanently increase the proportion of non-Treasuries to this new cap.
- Increasing the cap will allow staff to opportunistically purchase non-Treasury securities when relative yields increase.

### **Proposed Fixed Income Supplements**

### **Fixed Income Supplements:**

- Increase Allocation to Short-Term Fixed Income
- Equity Dividend Strategy
- Absolute Return Low Volatility Portfolio
- Master Limited Partnerships (MLP)
- Increase Flexibility in Core Fixed Income

| SUBJECT: | Prisma – Yield Portfolio | ACTION:      | <u>X</u> |
|----------|--------------------------|--------------|----------|
| DATE:    | April 20, 2012           | INFORMATION: |          |

#### **BACKGROUND**:

Prisma Capital Partners was hired in January of 2010 to manage an absolute return portfolio for the Alaska Retirement Management Board. Prisma is a high quality institutional asset manager with demonstrated success managing hedge fund portfolios. Prisma's current mandate with the ARMB is \$145 million.

#### STATUS:

Prisma manages funds for other clients that offer characteristics of fixed-income portfolios. The portfolios target low volatility, income in excess of intermediate treasury bonds, downside equity protection, and short-to-medium-term liquidity. ARMB staff and Prisma have discussed the possibility of adding this type of exposure as a sub-portfolio to Prisma's current mandate with the ARMB. The sub-portfolio would have exposure to credit-oriented strategies for income and yield and to macro strategies for downside protection. Without event-driven and equity-oriented strategies, the sub-portfolio is expected to have a lower return expectation of 3-month Treasury bills plus 450 basis points, compared with 500 basis points for the main portfolio. In all other respects, the combined portfolio would remain consistent with the ARMB's absolute return policy.

#### RECOMMENDATION:

That the Alaska Retirement Management Board direct staff to invest an additional \$50 million with Prisma Capital Partners in a sub-portfolio targeted at fixed income characteristics.

| SUBJECT: | Dow Jones U.S. Dividend 100 Index | ACTION:      | X |
|----------|-----------------------------------|--------------|---|
| DATE:    | April 20, 2012                    | INFORMATION: |   |
| DATE.    | April 20, 2012                    | INFORMATION. |   |
|          |                                   |              |   |

#### **BACKGROUND:**

With the goal of establishing an equity yield focused strategy to supplement historically low treasury yields, staff researched the available dividend index methodologies and characteristics in selecting the most suitable option for ARMB's domestic equity portfolio. In analyzing the various index options, staff focused on the following characteristics: dividend yield, sustainability, size, liquidity, performance, risk, and stock/sector diversification.

#### STATUS:

After taking these factors into account, staff views the Dow Jones U.S. Dividend 100 Index as the best option. The Dow Jones U.S. Dividend 100 Index seeks to track the performance of 100 high dividend yielding stocks which also display fundamentally strong characteristics. Eligible securities must have a 10-year history of paying dividends and are ranked by cash flow to total debt, return on equity, dividend yield, and their five-year dividend growth rate.

As of March 30, 2012, the dividend yield on the Dow Jones U.S. Dividend Index was 3.02% compared to the S&P 500's 1.95% yield. The Dow Jones U.S. Dividend 100 Index (based on back-tested data) has outperformed the S&P 500 Index over the past 10 years by an annualized 4.55% (8.66% vs. 4.11%). More recently, the index has also outperformed the S&P 500 Index on a 1, 3, and 5-year basis. Over the past 10 years, the Dow Jones U.S. Dividend 100 Index has maintained a standard deviation below that of the S&P 500 Index (16.15% vs. 18.59%).

#### **RECOMMENDATION:**

The Alaska Retirement Management Board authorize a \$100 million investment in an internally managed dividend portfolio benchmarked against the Dow Jones U.S. Dividend 100 Index.

| SUBJECT: | Master Limited Partnerships | _ ACTION:    | X |
|----------|-----------------------------|--------------|---|
| DATE:    | April 20, 2012              | INFORMATION: |   |

#### **BACKGROUND**:

Master limited partnerships (MLP's) are publically listed partnerships consisting of natural resource and energy infrastructure operating companies. Typical MLP businesses are gas and oil pipelines, energy storage facilities, and energy processing and distribution networks. The Alaska Retirement Management Board had an educational presentation on MLP's at the October 2011 ARMB Investment Education Conference.

#### **STATUS**:

Since the 2011 Education Conference, staff has further researched the potential for MLP investments in the ARMB portfolio. MLP investments are publicly listed on major exchanges and provide relatively transparent and liquid exposure to energy infrastructure. MLP's have provided high returns with a high yield component and have exhibited lower correlation to other asset classes.

MLP assets are long-lived, high-value assets like pipelines that generally operate in a regulated environment and often have monopoly or near-monopoly characteristics with substantial barriers to entry. Most MLP assets have strong operating leverage and cash flow growth which is driven by energy demand growth. MLP's generally don't have direct commodity price exposure and pricing is often indexed to inflation, which provides a built-in inflation hedge for the portfolio.

MLP investments as represented by the Alerian MLP Index have provided high returns, strong cash flows and low correlation to other asset classes over the past 10 years:

| 10 Year Performance | MLP's | <u>S&amp;P 500</u> | S&P Energy | S&P Util. | Oil-WTI | Nat. Gas |
|---------------------|-------|--------------------|------------|-----------|---------|----------|
| Return - 10Y        | 15.5% | 2.9%               | 11.6%      | 6.4%      | 17.4%   | -16.7%   |
| Stdev - 10Y         | 18.1% | 18.2%              | 23.7%      | 17.9%     | 36.0%   | 25.7%    |
| Sharpe - 10Y        | 0.75  | 0.05               | 0.41       | 0.25      | 0.43    | (0.73)   |
| Dividends/Yield     | 7.3%  | 2.0%               |            |           |         |          |
| MLP Correl.         | 1.00  | 0.68               | 0.57       | 0.61      | 0.52    | 0.05     |

Over this 10 year time period, MLP investments have delivered higher returns with a similar standard deviation and lower correlation to domestic equities. The dividend/yield component of the return was

7.3%, 47% of the total return. Subsequently, the dividend yield component of the Alerian MLP index has decreased, but remains high at 5.8% as of April 4, 2012.

MLP's are a relatively small, but growing, segment of the stock market. The market is currently composed of close to 100 partnerships with a market capitalization of approximately \$250 billion and roughly \$700 million in average daily volume. This compares with a roughly \$450 billion market cap and \$3 billion average daily volume for REITs. Institutional ownership is currently at 30% and has been growing over the past several years. Investors have a choice of investing in MLP's through several vehicles, including separate accounts, closed-end funds, and open-end funds for potential tax and liquidity reasons.

MLP's are exposed to some additional risks when compared with equities more broadly. These risks include exposure to (a) energy prices; (b) changes in the level and mix of energy delivery; (c) regulation at the federal, state, and local level; (d) changes in tax policy; and (e) interest rates since MLP's are both high yielding investments and can have leveraged capital structures. These risks can be mitigated to a certain extent through investment sizing and diversification.

Staff is recommending investment in MLP's since they have the potential to provide strong risk-adjusted returns, high yields, inflation hedging properties, and additional diversification to the ARMB portfolio.

#### **RECOMMENDATION:**

That the Alaska Retirement Management Board direct staff to engage Callan Associates to conduct a search for MLP managers.

| SUBJECT: | Increase Cap on Non-Treasury Portion of Intermediate Treasury Portfolio to 30% | ACTION: X    |
|----------|--|--------------|
| DATE:    | April 19-20, 2012  | INFORMATION: |

#### BACKGROUND:

The intermediate Treasury portfolio comprises 80% of the target allocation within the fixed income asset class. The other components include a 10% target allocation to high yield and a 10% target allocation to international fixed income. This portfolio was created in the Spring of 2010 following the adoption of Resolution 2010-3 by the Alaska Retirement Management Board in February 2010. The guidelines were further clarified in Resolution 2010-19 in December 2010.

The intended purpose of this portfolio was to provide diversification with a high level of liquidity. For this reason, the investment guidelines constrain the proportion of the portfolio comprised of Treasuries and short-term fixed income assets to be at least 90%.

#### **STATUS:**

Separately, staff is recommending an increase to the short-term fixed income asset class from 2% in FY12 to 6% in FY13. If this occurs, the need for liquidity from the intermediate Treasury portfolio will decrease. The prospective performance of the intermediate Treasury portfolio can be enhanced by relaxing the Treasury cap from 90% to 70%. This will allow staff to seek higher yield and increase flexibility to opportunistically purchase non-Treasury securities during periods when the yield difference between them and Treasury securities increases.

#### RECOMMENDATION:

Adopt Resolution 2012-09.

## State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD Relating to Intermediate U.S. Treasury Fixed Income Guidelines

#### Resolution 2012-09

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee to the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has established an asset allocation for the funds that considers earnings and liabilities on a current as well as a future basis; and

WHEREAS, the Board has authorized investment in fixed income securities; and

WHEREAS, the Board will establish and from time to time as necessary modify guidelines for fixed income securities.

NOW THEREFORE BE IT RESOLVED THAT THE ALASKA RETIREMENT MANAGEMENT BOARD adopts the attached Intermediate U.S. Treasury Fixed Income Guidelines, attached hereto and made a part hereof, regarding investment in domestic fixed income securities.

|           | · · · · · · · · · · · · · · · · · · ·               |
|-----------|---|
|           | DATED at Anchorage, Alaska this day of April, 2012. |
|           | Chair   |
| ATTEST:   | Chan  |
| Secretary |   |

This resolution repeals and replaces Resolution 2010-19.

#### INTERMEDIATE U.S. TREASURY INVESTMENT GUIDELINES

- **A. Purpose.** The emphasis of investments in fixed income securities shall be diversification, subject to defined constraints, to minimize risk.
- B. Barclays Capital U.S. Treasury: Intermediate Index Portfolio.
  - **1. Investment Structure.** Permissible U.S. dollar denominated debt investments shall be limited to the following:
    - a. Money market investments comprising:
      - 1. Repurchase agreements collateralized only by U.S. Treasury obligations, including bills, notes, and bonds, and only when the collateral carries a market value equal to or greater than 102% of the amount of the repurchase agreements, and only when the custodial bank appointed by retirement funds will take custody of the collateral; and
      - 2. Commercial paper rated at least Prime-1 by Moody's Investor Services, Inc. and A-1 by Standard and Poor's Corporation; and
      - 3. Negotiable certificates of deposit and bankers acceptances; provided that an issuing bank must have total assets in excess of \$5 billion.
    - b. United States Treasury obligations including bills, notes, bonds, other debt obligations issued by the United States Treasury, and backed by the full faith and credit of the U.S. Government.
    - c. Other full faith and credit obligations of the U.S. Government.
    - d. Securities issued or guaranteed by agencies and instrumentalities of the U.S. Government, but not explicitly backed by the full faith and credit of the U.S. Government.
    - e. Securities issued or guaranteed by municipalities in the United States.
    - f. Obligations of foreign governments, sovereign states, supranational entities, and their instrumentalities denominated in U.S. dollars.
    - g. Investment grade corporate debt securities comprising:

- 1. Corporate debt issued in the U.S. capital markets by U.S. companies; and
- 2. Euro-dollar debt (that is, U.S. dollar-denominated securities issued outside the U.S. capital markets by U.S. companies or by foreign issuers); and
- 3. Yankee debt (that is, U.S. dollar denominated obligations and issued in the U.S. capital markets by foreign issuers).
- h. Asset-backed Securities (ABS).
- Agency and non-agency mortgage-backed securities backed by loans secured by residential, multifamily and commercial properties including, but not limited to pass-throughs, collateralized mortgage loans (CMO's), project loans, construction loans and adjustable rate mortgages.
- j. Total return swaps referenced to components or sub-components of fixed income indices. To mitigate interest rate risk, the proceeds may not be invested in securities with a maturity beyond 90 days, unless invested in the Department of Revenue internally-managed Short-Term Fixed Income Pool.
- k. The internally managed short-term or substantially similar portfolio.
- **2. Limitation on Holdings.** The manager of the fixed-income portfolio shall apply appropriate diversification standards subject, however, to the following limitations based on the current market value of assets:
  - a. The portfolio's effective duration may not exceed a band of +/-20% around the modified adjusted duration (or effective duration) of the Barclays Capital U.S. Treasury: Intermediate Index, unless the investment agreement with an external manager specifically allows for a different band.
  - b. Investments in fixed-income securities shall be placed solely in U.S. dollar denominated debt instruments.
  - c. The manager may not invest more than 30% 10% of the portfolio in securities that are not nominal United States Treasury obligations or the internally managed short-term or substantially similar portfolio at the time of purchase.
  - d. Corporate, asset-backed and non-agency mortgage securities must be rated investment grade. The investment grade rating is defined as the median rating of the following three rating agencies: Standard & Poor's Corporation, Moody's and Fitch. Asset-backed and non-

- agency mortgage securities may be purchased if only rated by one of these agencies if they are rated AAA. Corporate bonds may be purchased if rated by two of these agencies.
- e. The manager may not purchase more than 10% of the currently outstanding par value of any corporate bond issue.
- f. The manager may not invest more than 5% of the portfolio's assets in corporate bonds of any one company or affiliated group.
- **3. Coverage.** The manager will execute trades with dealers that will execute orders promptly at the most favorable prices reasonably attainable.
  - a. **Internally managed assets.** The manager may only execute trades with U.S. Treasury primary dealers; provided that the dealer shall have a minimum of \$200,000,000 in capital. This requirement does not apply to or restrict trades with direct issuers of commercial paper and mortgage-backed securities otherwise eligible for investment under these guidelines. The dealers must be able to execute orders promptly at the most favorable prices reasonably attainable.
  - b. **Externally managed assets.** Internal cross trades are permitted at prevailing market levels, in accordance with Department of Labor's Prohibited Transaction Exemption 95-66.
- **4. Specific Exclusions on Investments.** The manager shall apply appropriate limitations designed to reduce risk exposure at the time investment securities are purchased, and shall, at a minimum, apply the following limitations:
  - a. There shall be no investment in private placements, except Rule 144A securities.
  - b. The manager shall not sell securities short.
  - c. The manager shall not purchase securities on margin.
  - d. The manager shall not utilize options or futures.
- 5. Required Remedies. Recognizing that ratings and relative asset worth may change, the manager shall liquidate invested securities with care and prudence when the credit rating of a security falls below the minimum standards set in these guidelines or when the relative market value of that investment type exceeds the levels of holdings permitted in these guidelines. The manager is required to notify the chief investment officer to discuss the situation and the proposed liquidation strategy if it is not prudent simply to liquidate immediately.

| SUBJECT: | Investment Advisory Council Member | ACTION:      | X |
|----------|------------------------------------|--------------|---|
|          | Contract Expiration                |              |   |
|          |                                    | INFORMATION: |   |
| DATE:    | April 20, 2012                     | •            |   |
|          |                                    | <del>.</del> |   |
| BACKGROI | IND:                               |              |   |

#### BACKGROUND:

AS 37.10.270 provides that the Alaska Retirement Management Board (Board) may appoint an investment advisory council (IAC) composed of at least three and not more than five members. Members shall possess experience and expertise in financial investments and management of investment portfolios for public, corporate, or union pension benefit funds, foundations or endowments. The contract for IAC member George Wilson expires June 30, 2012.

#### STATUS:

In February 2012, the Board completed a search and interview process for an IAC member. Rather than initiate another search at this time, it would be staff's intention to bring the question of conducting a search at the February 2013 meeting in order to have sufficient time to complete the process prior to June 30, 2013.

#### **RECOMMENDATION:**

That the Board authorize an extension of Mr. Wilson's contract through June 30, 2013.

### Callan



Includes Final Real Estate

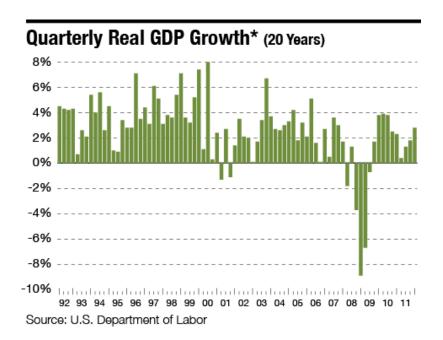
Michael J. O'Leary, CFA Executive Vice President

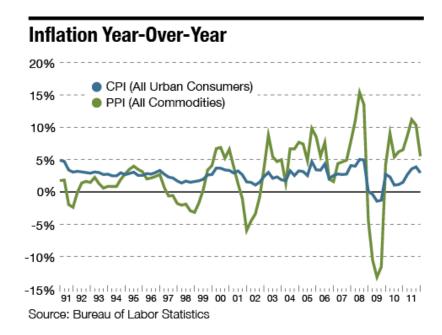
Paul M. Erlendson Senior Vice President

### **Agenda**

- Market review
- DB Plan Performance Total Plan
- DB Plans Major Asset Categories
- DC Performance Update
- Comments regarding subsequent developments

### **Recovery Continued**





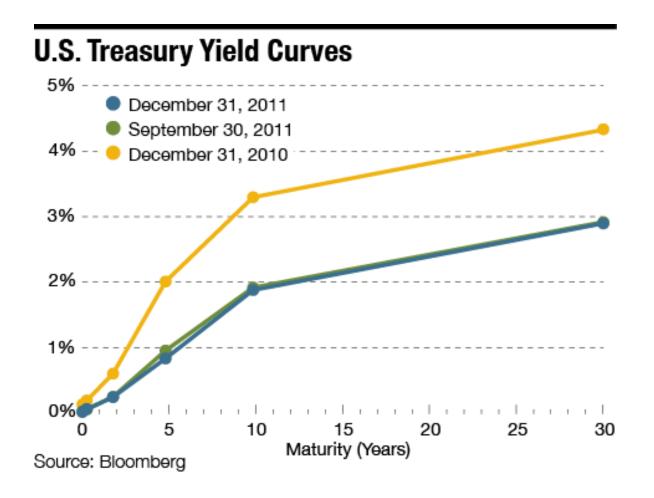
### **Recent Quarterly Indicators**

| Economic Indicators (seasonally adjusted)    | 1Q10  | 2Q10  | 3Q10  | 4Q10  | 1Q11  | 2Q11  | 3Q11  | 4Q11  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|
| CPI-All Urban Consumers (year-over-year)     | 2.3%  | 1.0%  | 1.1%  | 1.5%  | 2.7%  | 3.6%  | 3.9%  | 3.0%  |
| PPI-All Commodities (year-over-year)         | 9.0%  | 5.5%  | 6.3%  | 6.6%  | 8.6%  | 11.2% | 10.3% | 5.5%  |
| Employment Cost-Total Compensation Growth    | 2.6%  | 1.8%  | 1.8%  | 2.2%  | 2.1%  | 3.2%  | 1.4%  | 1.4%  |
| Nonfarm Business-Productivity Growth         | 4.6%  | -1.7% | 2.3%  | 2.9%  | -0.6% | -0.1% | 2.3%  | 1.6%  |
| GDP Growth*                                  | 3.9%  | 3.8%  | 2.5%  | 2.3%  | 0.4%  | 1.3%  | 1.8%  | 2.8%  |
| Manufacturing Capacity Utilization (level %) | 69.4  | 71.4  | 72.6  | 73.3  | 74.5  | 74.4  | 75.1  | 75.4  |
| Consumer Sentiment Index (1966=1.000)        | 0.739 | 0.739 | 0.683 | 0.713 | 0.731 | 0.719 | 0.596 | 0.650 |

\*The GDP estimates released on January 27, 2011 reflect the results of the comprehensive (or benchmark) revision of the national income and product accounts, according to the Bureau of Economic Analysis (BEA) Web site. More information on the revision is available at www.bea.gov/national/an1.htm. Sources: Bureau of Economic Analysis, Bureau of Labor Statistics, Federal Reserve, Reuters/University of Michigan

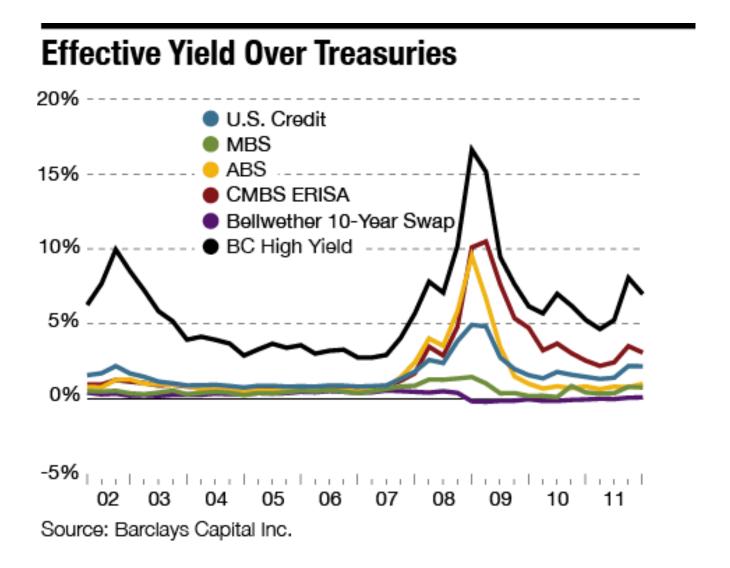


### Fixed Income – Treasury Yield Curve



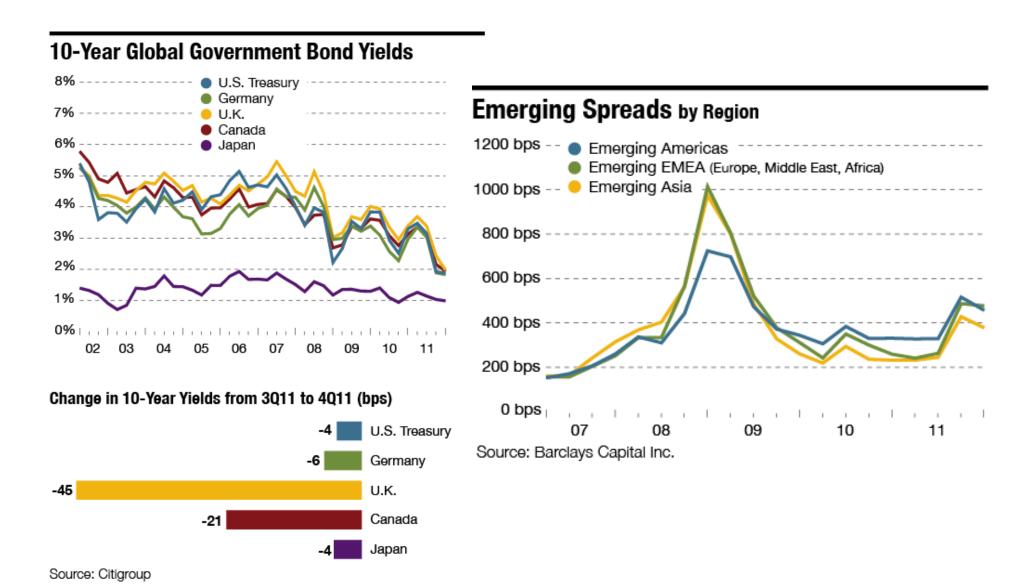


### **Credit Spreads Narrowed**





### **More Spread Info**





### **Asset Class Performance**

### Periods Ending December 31, 2011

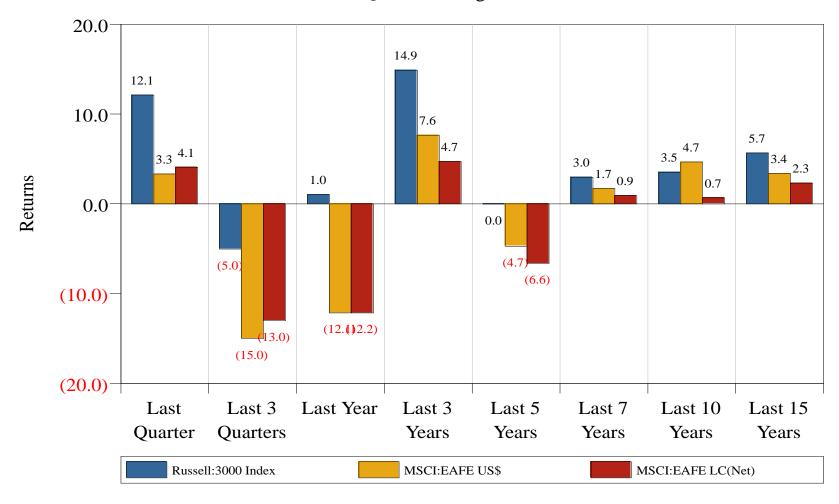
- For Quarter:
  - Equities on top
  - Emerging Markets better than Developed Intl
- For Year:
  - Bonds performed best
  - US equities better than cash
- Last 3 years:
  - Equities beat Bonds
  - Large difference between all 3 equities classes
- Last 5 years:
  - Cash beat US & Developed Intl Equities
- Last 10 years:
  - Emerging Markets best

Periodic Table of Investment Returns for Periods Ended December 31, 2011

| Last Quarter       | Last Year          | Last 3 Years       | Last 5 Years       | Last 10 Years      |
|--------------------|--------------------|--------------------|--------------------|--------------------|
| Russell:3000 Index | BC:Aggr Bd         | MSCI:Emer Markets  | BC:Aggr Bd         | MSCI:Emer Markets  |
|                    |                    |                    |                    |                    |
| 12.1%              | 7.8%               | 20.4%              | 6.5%               | 14.2%              |
| MSCI:Emer Markets  | Russell:3000 Index | Russell:3000 Index | MSCI:Emer Markets  | BC:Aggr Bd         |
|                    |                    |                    |                    |                    |
| 4.4%               | 1.0%               | 14.9%              | 2.7%               | 5.8%               |
| MSCI:EAFE US\$     | 3 Month T-Bill     | MSCI:EAFE US\$     | 3 Month T-Bill     | MSCI:EAFE US\$     |
|                    |                    |                    |                    |                    |
| 3.3%               | 0.1%               | 7.6%               | 1.5%               | 4.7%               |
| BC:Aggr Bd         | MSCI:EAFE US\$     | BC:Aggr Bd         | Russell:3000 Index | Russell:3000 Index |
|                    |                    |                    |                    |                    |
| 1.1%               | (12.1%)            | 6.8%               | 0.0%               | 3.5%               |
| 3 Month T-Bill     | MSCI:Emer Markets  | 3 Month T-Bill     | MSCI:EAFE US\$     | 3 Month T-Bill     |
|                    |                    |                    |                    |                    |
|                    |                    |                    |                    |                    |
| 0.0%               | (18.2%)            | 0.1%               | (4.7%)             | 2.0%               |

### **Local Versus Dollar Returns**

Returns for Various Periods Current Quarter Ending December 31, 2011



### **Real Estate – Continued Improvement**

### Style Median and Index Returns\* for Periods ended December 31, 2011

| Private Real Estate                | Quarter | Year  | 3 Years | 5 Years | 10 Years | 15 Years |
|------------------------------------|---------|-------|---------|---------|----------|----------|
| Real Estate Database (net of fees) | 3.07    | 15.33 | -1.92   | -0.82   | 5.32     | 8.11     |
| NCREIF Property**                  | 2.96    | 14.26 | 2.43    | 3.09    | 8.06     | 9.41     |
| Public Real Estate                 | Quarter | Year  | 3 Years | 5 Years | 10 Years | 15 Years |
| REIT Database                      | 15.95   | 10.18 | 22.69   | -0.50   | 11.73    | 10.80    |
| FTSE NAREIT Equity                 | 15.22   | 8.29  | 21.05   | -1.42   | 10.20    | 8.91     |
| Global Real Estate                 | Quarter | Year  | 3 Years | 5 Years | 10 Years | 15 Years |
| REIT Global Database               | 7.72    | -5.68 | 16.36   | -4.46   | 10.80    |          |
| FTSE EPRA/NAREIT Developed         | 7.36    | -5.82 | 16.17   | -5.28   | 9.59     | 6.39     |

<sup>\*</sup>Returns less than one year are not annualized.

All REIT returns are reported gross in USD.

Sources: Callan Associates Inc., NAREIT, NCREIF, The FTSE Group

### **Overall Capitalization Rates**

| Sector     | 4Q11  | 3Q11  | 4Q10  |
|------------|-------|-------|-------|
| Apartment  | 5.15% | 5.04% | 5.42% |
| Industrial | 6.08% | 5.98% | 6.57% |
| Office     | 5.36% | 5.46% | 5.97% |
| Retail     | 6.26% | 6.05% | 6.59% |

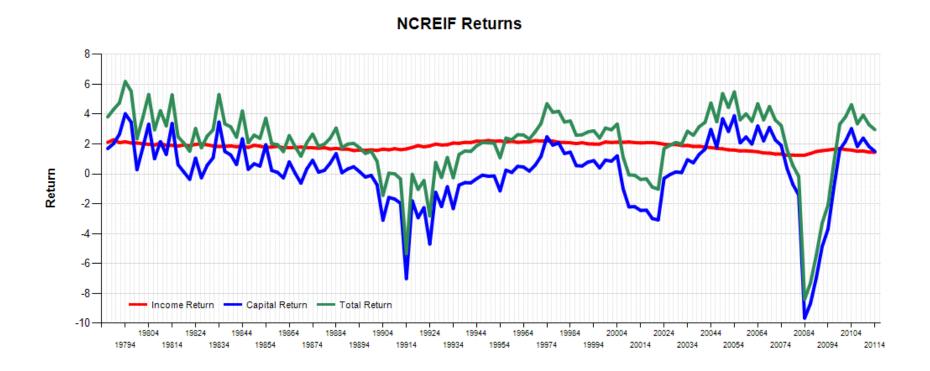
Rates based on unleveraged, value-weighted, appraisal capitalization data.

Source: NCREIF



<sup>\*\*</sup>Represents data available as of publication date.

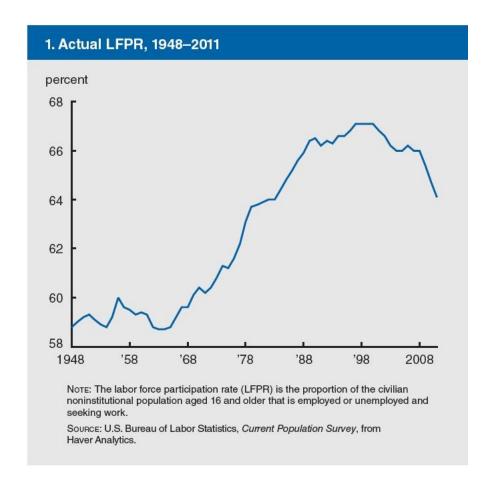
### **Real Estate – Continued Improvement**

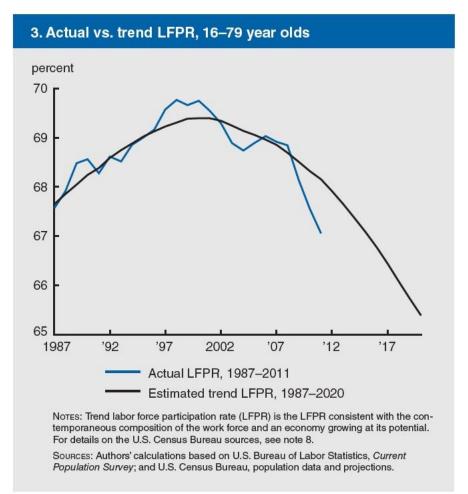


- Unlevered real estate enjoyed another positive quarterly return (2.96%). NCREIF Index trailing 4 quarter return = 14.3%.
- REITS began their recovery along with the stock market in early 2009. Over the trailing 12 months, FTSE NAREIT Index is up 8.3%.
- Over trailing three years NCREIF Property Index has a +2.4% return which compares unfavorably to REITS (+21.5%) and to domestic equity indices (Russell 3000 +14.9%).

### How is employment?

Big decline in labor force participation rate – demographics or discouragement?





Source – Leeds on Finance



### Participation rate up only in older age groups

### Declining participation trends up to age 54

#### 4. Decomposition of change in trend LFPR

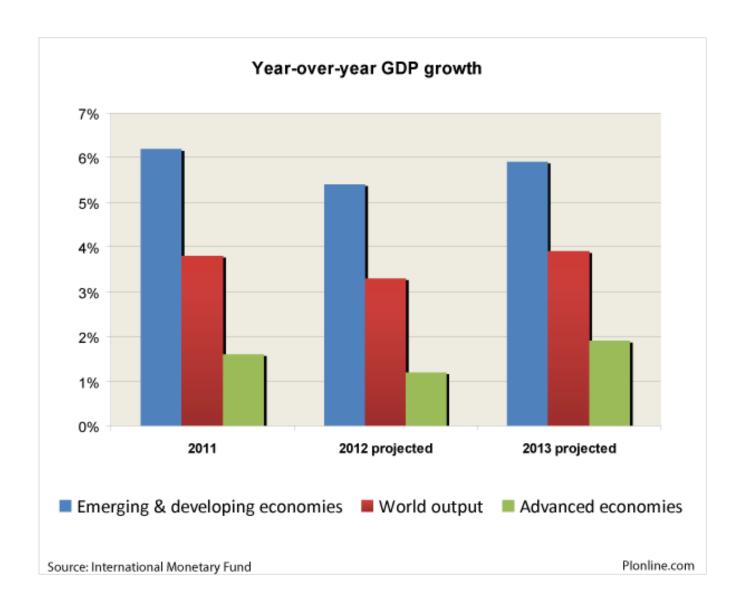
|                 | 200              | 00            | 20               | 11            |
|-----------------|------------------|---------------|------------------|---------------|
|                 | Population share | Trend<br>LFPR | Population share | Trend<br>LFPR |
| Age group       | (1)              | (2)           | (3)              | (4)           |
| 16–19           | 7.7              | 51.9          | 7.2              | 38.4          |
| 20–24           | 9.3              | 76.8          | 9.5              | 74.4          |
| 25–54           | 58.9             | 83.4          | 54.8             | 82.7          |
| 55–70           | 17.2             | 48.9          | 22.2             | 54.5          |
| 71–79           | 6.9              | 10.2          | 6.3              | 14.3          |
| Total           | 100.0            | 69.4          | 100.0            | 68.2          |
| Total trend LFI | PR change, 2000- | -11           | -1.2             |               |
| Due to aging    | 3                |               | -0.8             |               |
| Due to other    | effects          |               | -0.4             |               |

Notes: All values are in percent except for those in the final three rows, which are in percentage points. Trend labor force participation rate (LFPR) is the LFPR consistent with the contemporaneous composition of the work force and an economy growing at its potential. For details on the U.S. Census Bureau sources, see note 8.

Sources: Authors' calculations based on U.S. Bureau of Labor Statistics, *Current Population Survey*; and U.S. Census Bureau, population data and projections.



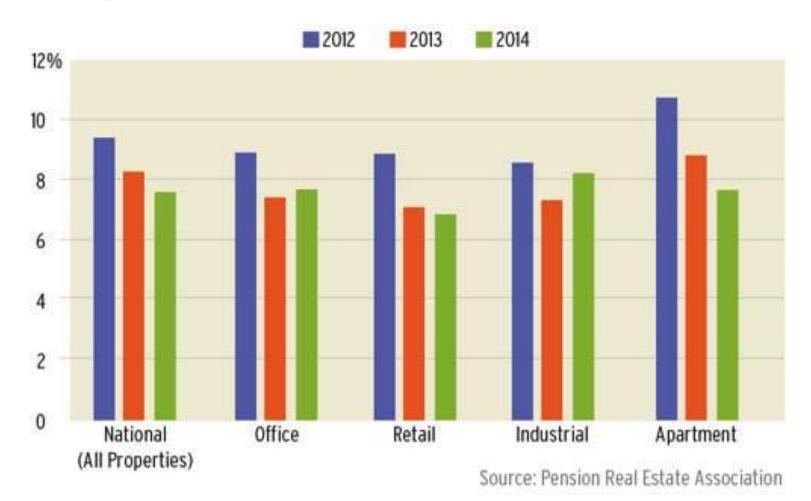
### **GDP Projections**





### PREA Total Real Estate Return Expectations by Property Type

### **Projected Total Returns**





# Amazing fall in home equity – easy to understand weak recovery pace

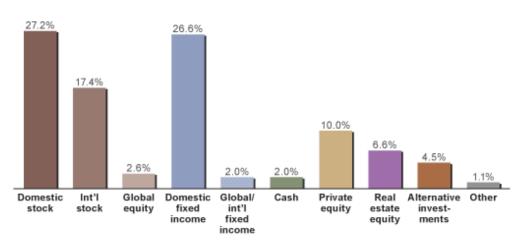
Figure 2: Equity in Household Real Estate (In Billions of 2005 Dollars) 14,000 12,000 10,000 8,000 6,000 4,000 2,000 1965 1970 1960 1975 1980 1985 1990 1995 2000 2005 2010

Source: Federal Reserve Board of Governors, Flow of Funds Accounts of the United States

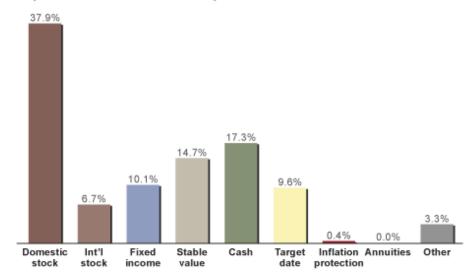
### How does shift to DC impact investment demand?

#### One illustration

Top 200 defined benefit plans



Top 200 defined contribution plans



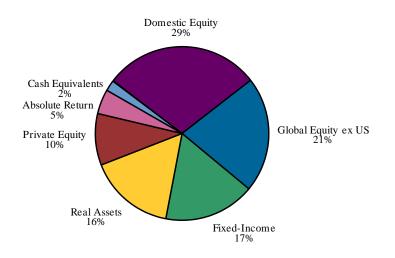
Source: P&I



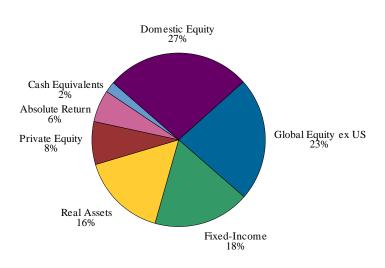
### **Asset Allocation – PERS**

PERS is used as illustrative throughout the presentation. The other plans exhibit similar modest and understandable variations from strategic target allocations.

#### **Actual Asset Allocation**



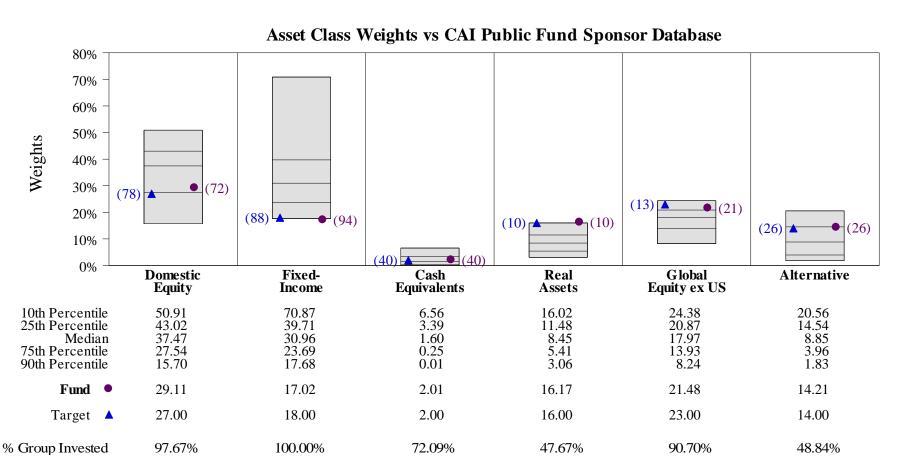
**Target Asset Allocation** 



|                     | \$000s    | Percent | Percent  | Percent    | \$000s     |
|---------------------|-----------|---------|----------|------------|------------|
| Asset Class         | Actual    | Actual  | <u> </u> | Difference | Difference |
| Domestic Equity     | 1,446,283 | 29.1%   | 27.0%    | 2.1%       | 104,684    |
| Global Equity ex US | 1,067,329 | 21.5%   | 23.0%    | (1.5%)     | (75,515)   |
| Fixed-Incomé        | 846,034   | 17.0%   | 18.0%    | (1.0%)     | (48,365)   |
| Real Assets         | 804,706   | 16.2%   | 16.0%    | 0.2%       | 9,684      |
| Private Equity      | 478,920   | 9.6%    | 8.0%     | 1.6%       | 81,419     |
| Absolute Return     | 227,154   | 4.6%    | 6.0%     | (1.4%)     | (70,979)   |
| Cash Equivalents    | 98,458    | 2.0%    | 2.0%     | 0.0%       | (920)      |
| Total               | 4,968,883 | 100.0%  | 100.0%   |            |            |

### **Asset Allocation Versus Public Funds (ERP)**

#### Callan Public Fund Database



 Total fixed income is below target while real assets and alternatives are high when compared to other public funds. Policy is "growth" oriented as opposed to "income" oriented.

\*Note that "alternative" includes private equity and absolute return



### PERS Performance – Fourth Quarter 2011

### Relative Attribution Effects for Quarter ended December 31, 2011

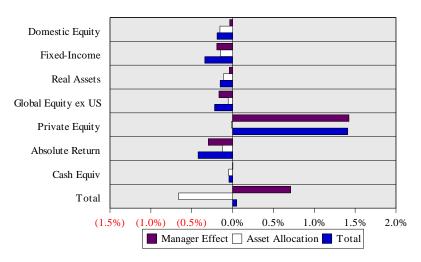
|                     | Effective<br>Actual | Effective<br>Target | Actual  | Target | Manager | Asset             | Total<br>Relative |
|---------------------|---------------------|---------------------|---------|--------|---------|-------------------|-------------------|
| Asset Class         | Weight              | Weight              | Return  | Return | Effect  | <u>Allocation</u> | <u>Return</u>     |
| Domestic Equity     | 27%                 | 27%                 | 12.79%  | 12.12% | 0.18%   | (0.01%)           | 0.17%             |
| Fixed-Income *      | 18%                 | 18%                 | 0.99%   | 1.14%  | (0.03%) | 0.01%             | (0.02%)           |
| Real Assets         | 16%                 | 16%                 | 3.08%   | 3.23%  | (0.02%) | (0.02%)           | (0.04%)           |
| Global Equity ex US | 21%                 | 23%                 | 3.41%   | 3.77%  | (0.08%) | 0.02%             | (0.05%)           |
| Private Equity      | 10%                 | 8%                  | (4.87%) | 10.21% | (1.57%) | 0.07%             | (1.50%)           |
| Absolute Return     | 5%                  | 6%                  | (1.27%) | 1.25%  | (0.12%) | 0.04%             | (0.08%)           |
| Cash Equivalents    | 3%                  | 2%                  | 0.11%   | 0.00%  | 0.00%   | (0.05%)           | (0.05%)           |
|                     |                     |                     |         |        |         |                   |                   |

| Total $4.17\% = 5.75\% + (1.64\%) + 0.06\%$ | <b>(1.58%)</b> |
|---|----------------|
|---|----------------|

- Domestic Equity aided performance in the quarter while Private Equity detracted.
- Our sense is that PE is being affected by Q3 public equity decline (with a lag)

### **Trailing 12 Months**

#### **One Year Relative Attribution Effects**



**One Year Relative Attribution Effects** 

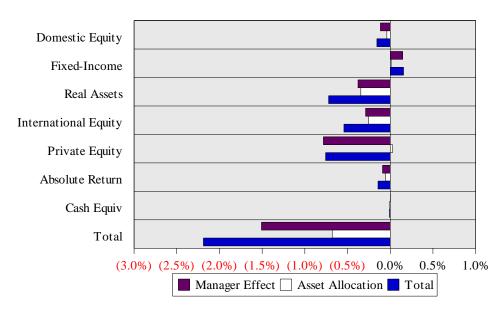
| Asset Class         | Effective<br>Actual<br>Weight | Effective<br>Target<br>Weight | Actual<br>Return | Target<br>Return | Manager<br>Effect | Asset<br>Allocation | Total<br>Relative<br>Return |
|---------------------|-------------------------------|-------------------------------|------------------|------------------|-------------------|---------------------|-----------------------------|
| Domestic Equity     | 29%                           | 28%                           | 0.82%            | 1.03%            | (0.04%)           | (0.15%)             | (0.19%)                     |
| Fixed-Income        | 17%                           | 19%                           | 5.17%            | 6.28%            | (0.19%)           | (0.15%)             | (0.34%)                     |
| Real Assets         | 15%                           | 16%                           | 13.07%           | 12.91%           | (0.04%)           | (0.11%)             | (0.15%)                     |
| Global Equity ex US | 23%                           | 23%                           | (13.95%)         | (13.33%)         | (0.17%)           | (0.05%)             | (0.22%)                     |
| Private Equity      | 9%                            | 7%                            | 12.89%           | (4.71%)          | 1.42%             | (0.01%)             | 1.41%                       |
| Absolute Return     | 5%                            | 6%                            | (1.30%)          | 5.10%            | (0.30%)           | (0.13%)             | (0.42%)                     |
| Cash Equiv          | 1%                            | 2%                            | 0.37%            | 0.10%            | 0.00%             | (0.05%)             | (0.04%)                     |
|                     |                               |                               |                  |                  | . =               |                     |                             |
| Total               |                               |                               | <b>0.77%</b> =   | = <b>0.72%</b> - | + <b>0.71%</b> +  | (0.66%)             | 0.05%                       |

Factors that detracted include overweight in domestic equities, corresponding underweight in fixed income.

Factors that helped absolute & relative performance include substantial real asset allocation, overweight in PE and strong return relative to public equity

### **PERS Intermediate Term Performance**

#### Three Year Annualized Relative Attribution Effects

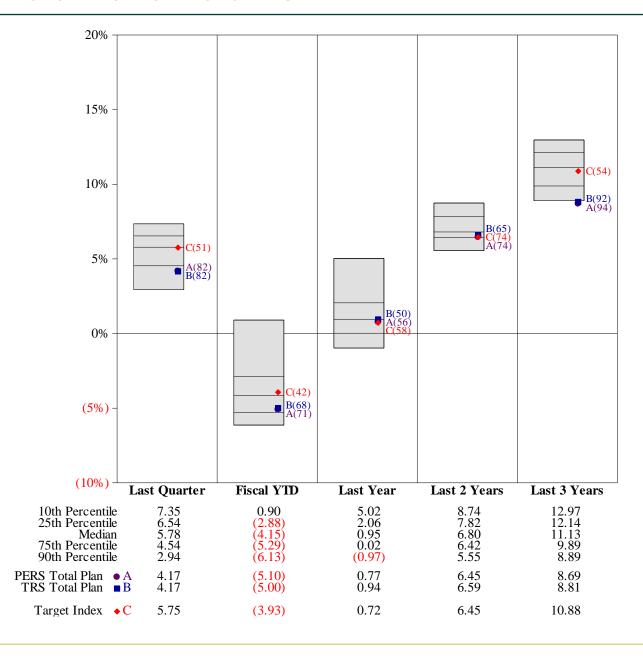


#### Three Year Annualized Relative Attribution Effects

| Asset Class          | Effective<br>Actual<br>Weight | Effective<br>Target<br>Weight | Actual<br>Return | Target<br>Return | Manager<br>Effect | Asset<br>Allocation | Total<br>Relative<br>Return |
|----------------------|-------------------------------|-------------------------------|------------------|------------------|-------------------|---------------------|-----------------------------|
| Domestic Equity      | 30%                           | 30%                           | 14.48%           | 14.88%           | (0.12%)           | (0.04%)             | (0.16%)                     |
| Fixed-Income         | 18%                           | 19%                           | 8.39%            | 7.48%            | 0.15%             | 0.01%               | 0.16%                       |
| Real Assets          | 16%                           | 16%                           | 2.47%            | 4.46%            | (0.38%)           | (0.34%)             | (0.72%)                     |
| International Equity | 22%                           | 22%                           | 9.76%            | 11.20%           | (0.29%)           | (0.25%)             | (0.54%)                     |
| Private Equity 1     | 9%                            | 7%                            | 5.62%            | 12.58%           | (0.78%)           | 0.03%               | (0.76%)                     |
| Absolute Return      | 5%                            | 5%                            | 3.45%            | 5.15%            | (0.09%)           | (0.05%)             | (0.14%)                     |
| Cash Equiv           | 1%                            | 1%                            | -                | -                | 0.00%             | (0.01%)             | (0.01%)                     |

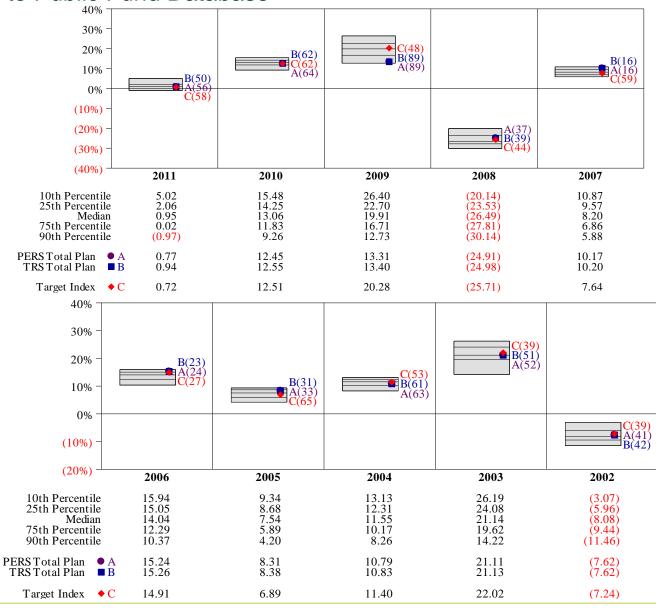
Total 8.69% = 10.88% + (1.51%) + (0.68%) (2.19%)

### **Cumulative Total Fund Returns**



### **Calendar Period Performance**

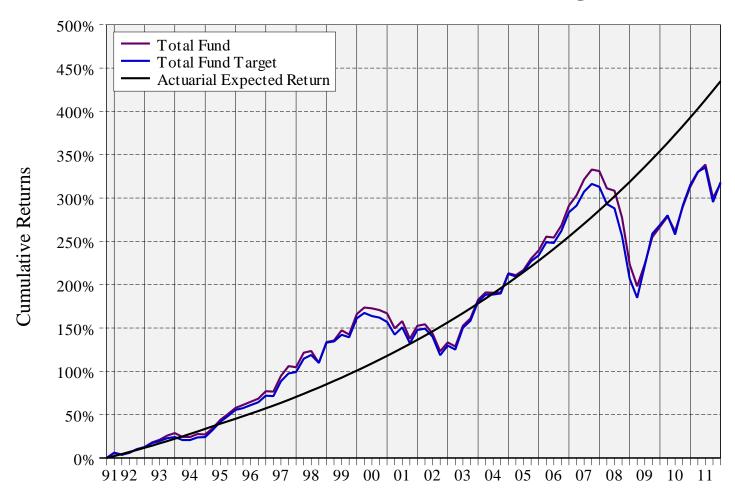
### Relative to Public Fund Database





### **Long-term Return Relative to Target -TRS**

### **Cumulative Returns Actual vs Target**

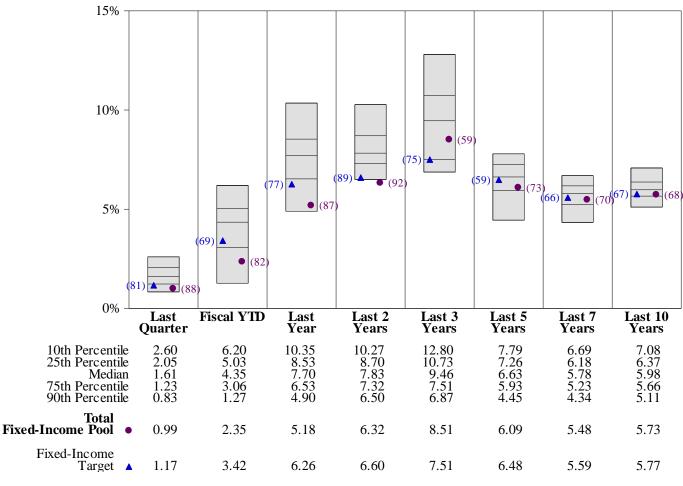




### **Total Bond Performance**

#### Includes In-House and External Portfolios

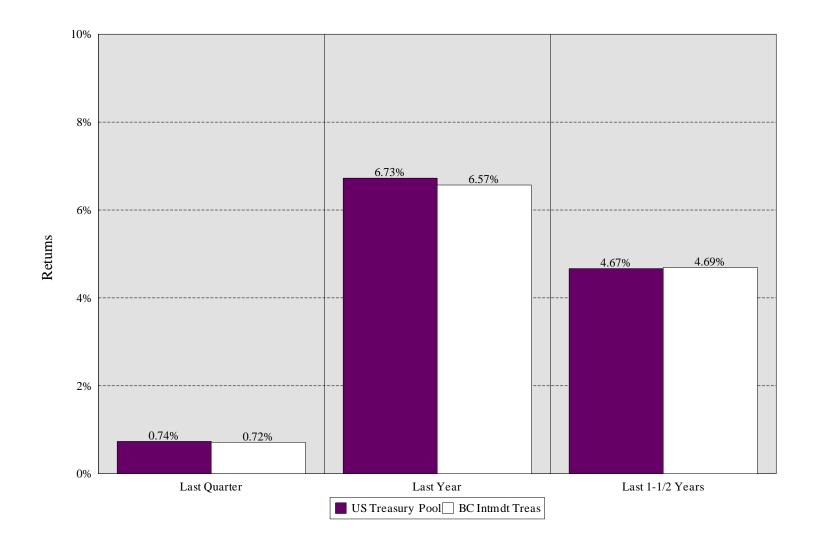
#### Performance vs Public Fund - Domestic Fixed (Gross)



 Please note that the fixed income target was changed for fiscal 2011. This change reflects the shift from BC Aggregate to BC Intermediate Treasury Index for the majority of fixed assets.

### **In-House Portfolio**

### Compared to BC Intermediate Treasury Index

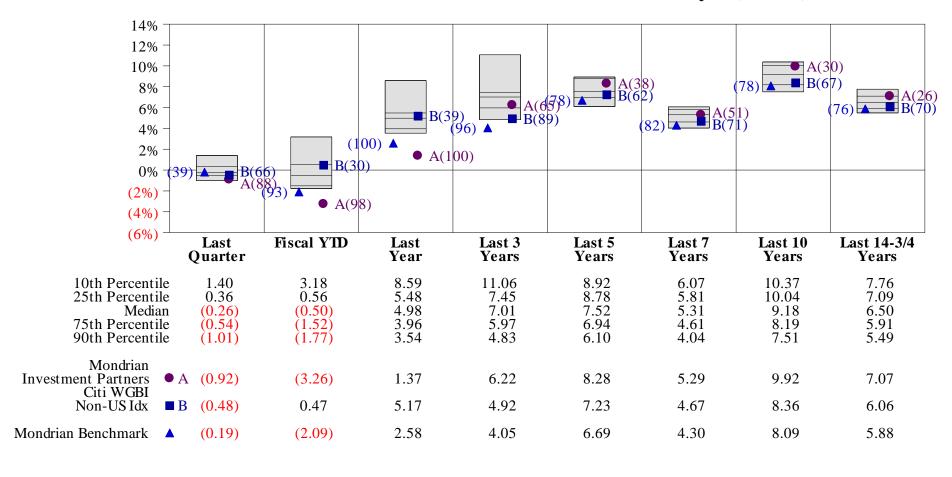




### **Non-US Fixed Income**

#### Mondrian

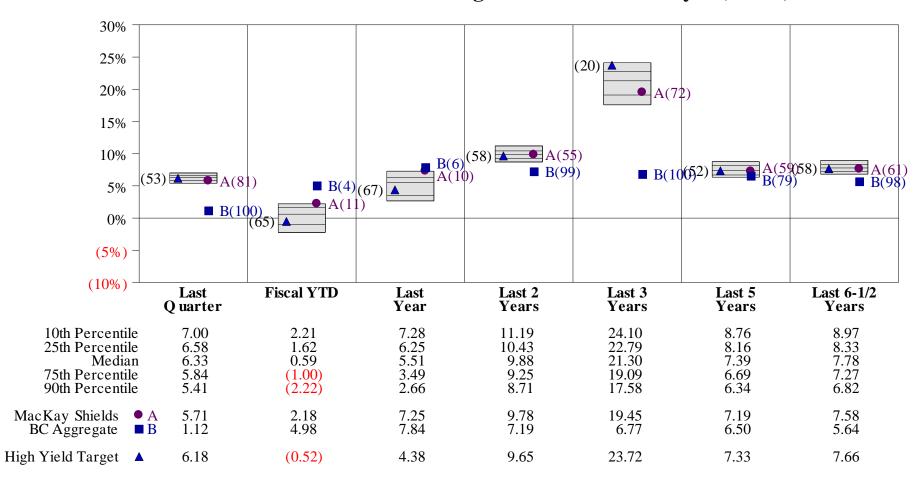
#### **Performance vs CAI Non-U.S. Fixed-Inc Style (Gross)**



# **High Yield Bonds**

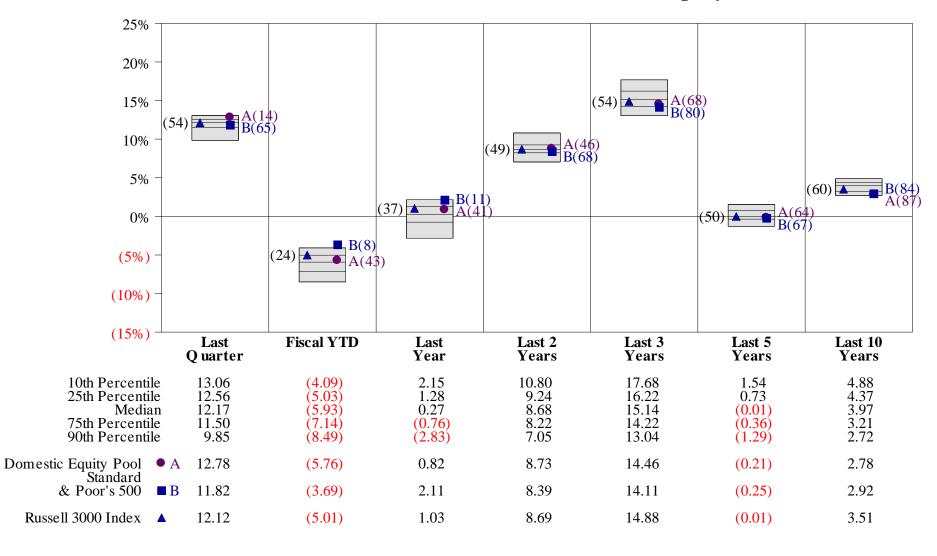
### MacKay Shields

#### Performance vs CAI High Yield Fixed-Inc Style (Gross)



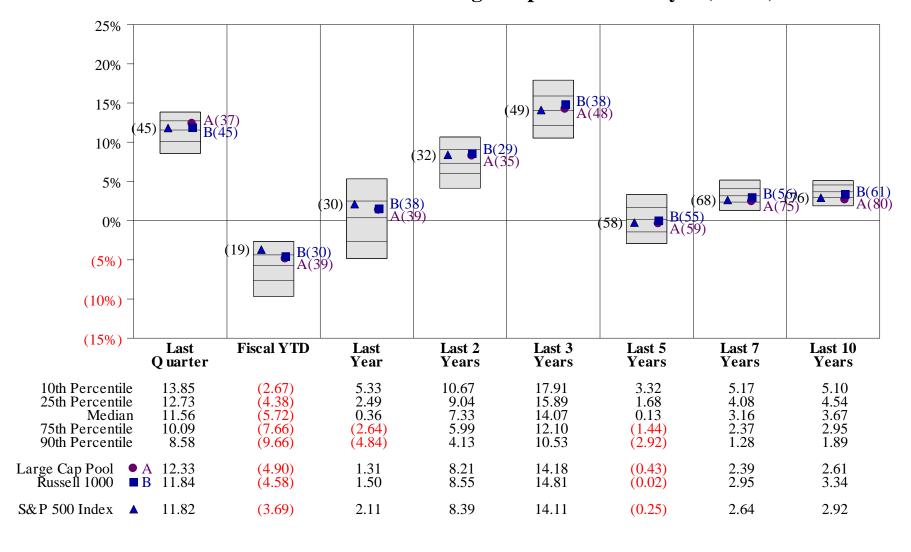
### **Total Domestic Equity**

### **Performance vs Public Fund - Domestic Equity (Gross)**



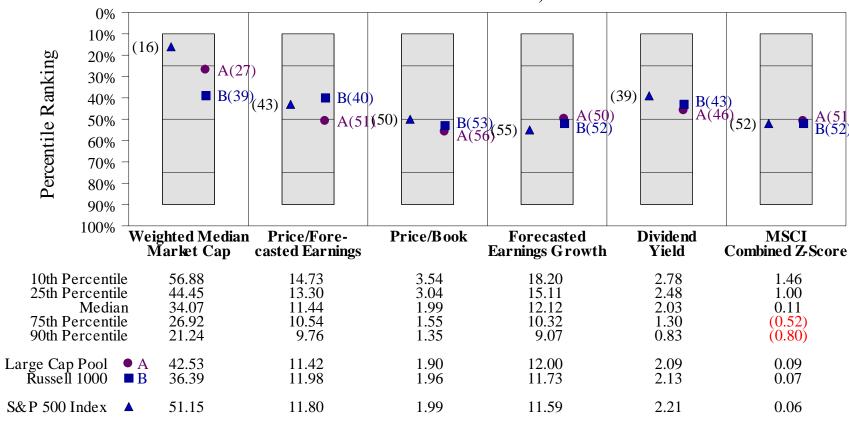
# **Large Cap Domestic Equity Pool**

#### **Performance vs CAI Large Capitalization Style (Gross)**



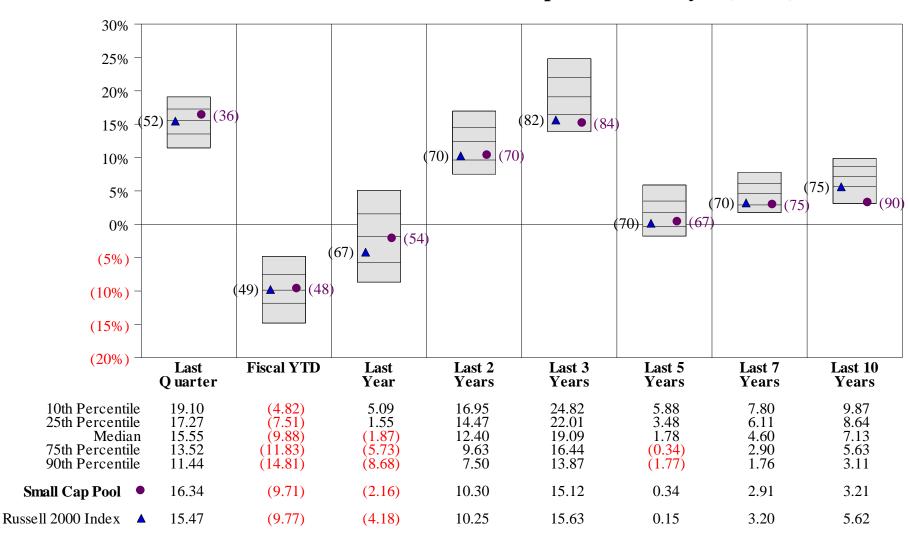
# **Large Cap Total Equity Characteristics**

#### Portfolio Characteristics Percentile Rankings Rankings Against CAI Large Capitalization Style as of December 31, 2011



### **Small Cap Pool**

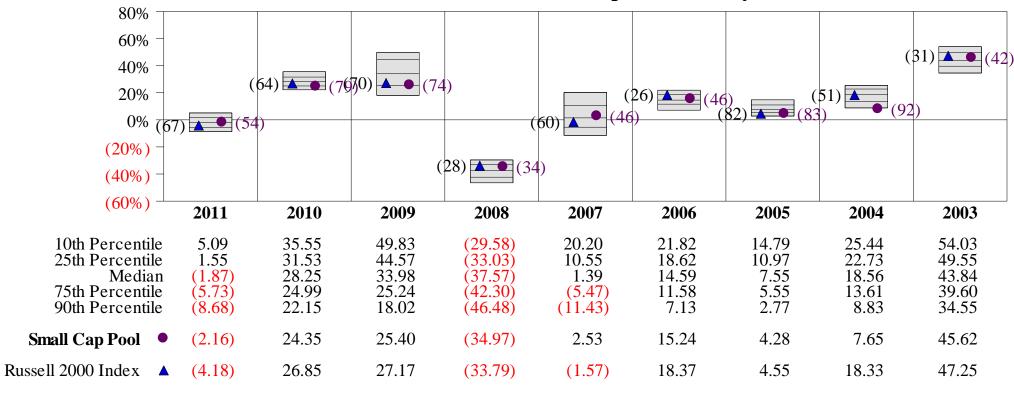
### Performance vs CAI Small Capitalization Style (Gross)



### **Small Cap Performance**

#### Calendar Periods

#### Performance vs CAI Small Capitalization Style (Gross)

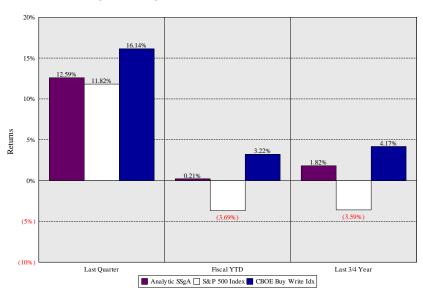




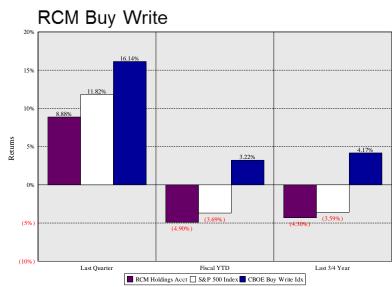
# **Other Equity**

### Convertible Bonds, Option Strategies

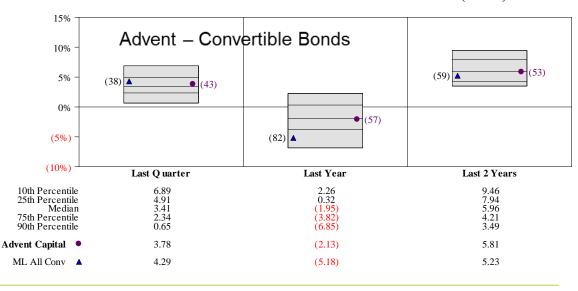
#### Analytic Buy-Write



- While it is much too soon to form conclusions regarding the success, all three portfolios did worse than the equity market in the strong market (as expected).
- The target is to produce equity-like long term returns with lower volatility.



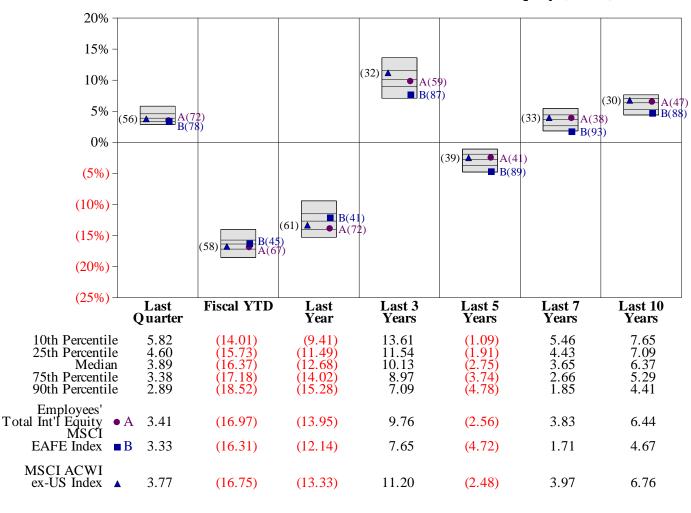
Performance vs CAI Convertible Bonds Database (Gross)



# **International Equity**

### Compared to Other Public Funds

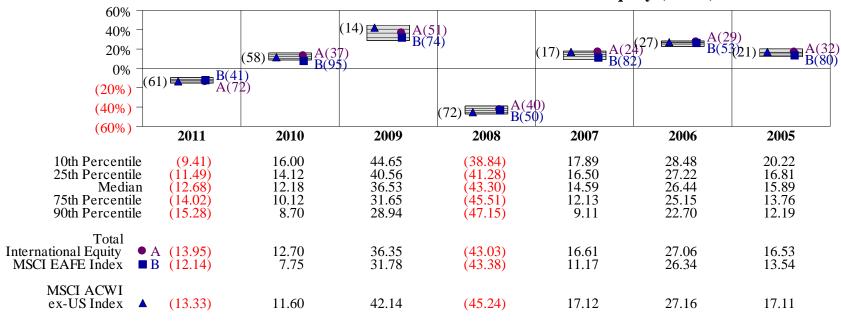
#### **Performance vs Public Fund - International Equity (Gross)**



### **International**

#### Calendar Periods

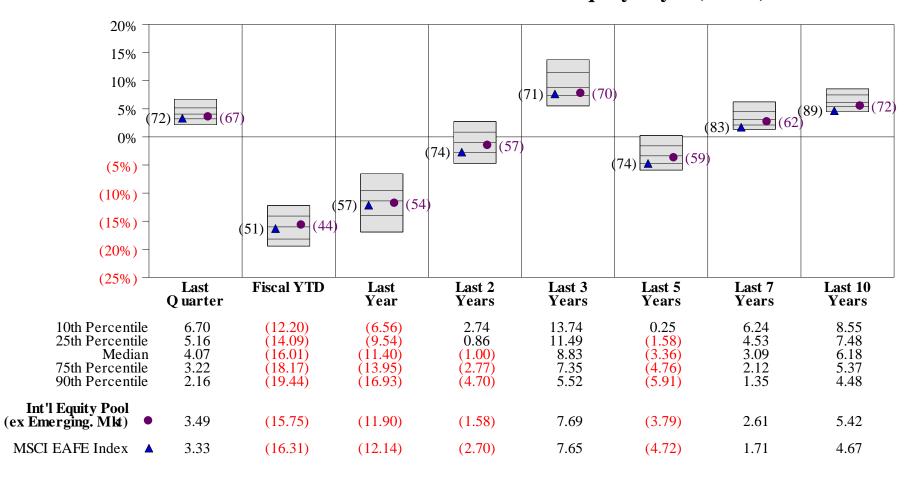
#### Performance vs Public Fund - International Equity (Gross)





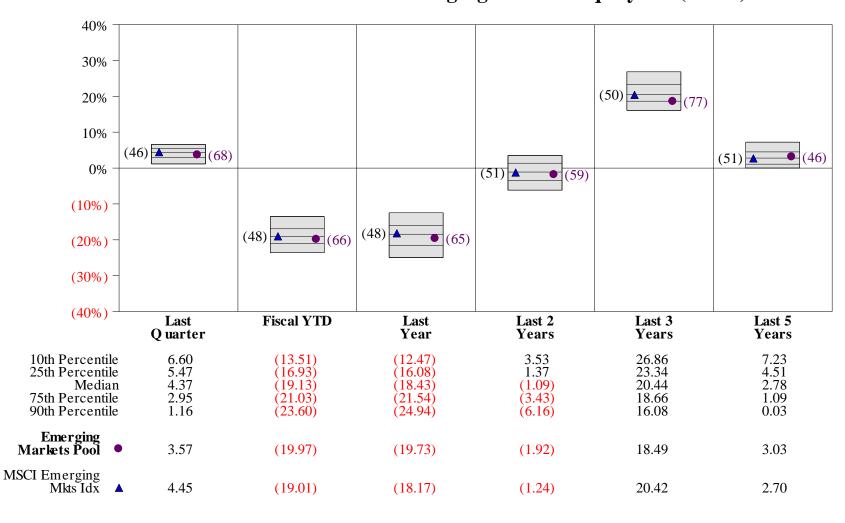
### International ex EM Versus Managers

#### Performance vs CAI Non-U.S. Equity Style (Gross)



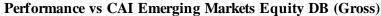
# **Emerging Markets Pool**

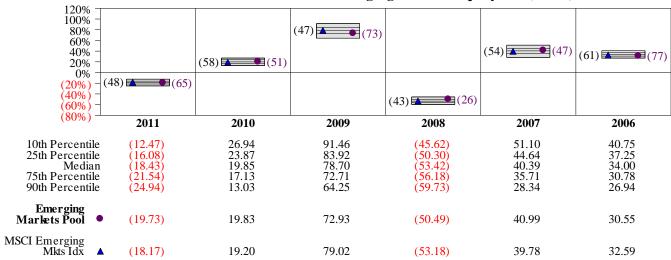
### Performance vs CAI Emerging Markets Equity DB (Gross)



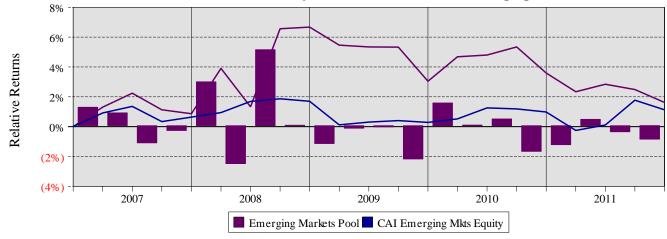
# **Emerging Markets Pool**

#### Calendar Periods





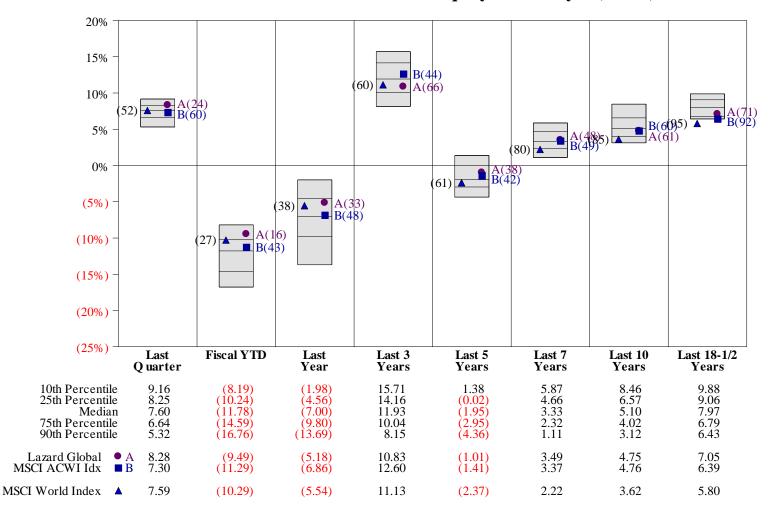
#### Cumulative and Quarterly Relative Return vs MSCI Emerging Mkts Idx



### **Global**

### Lazard

#### Performance vs CAI Global Equity Broad Style (Gross)



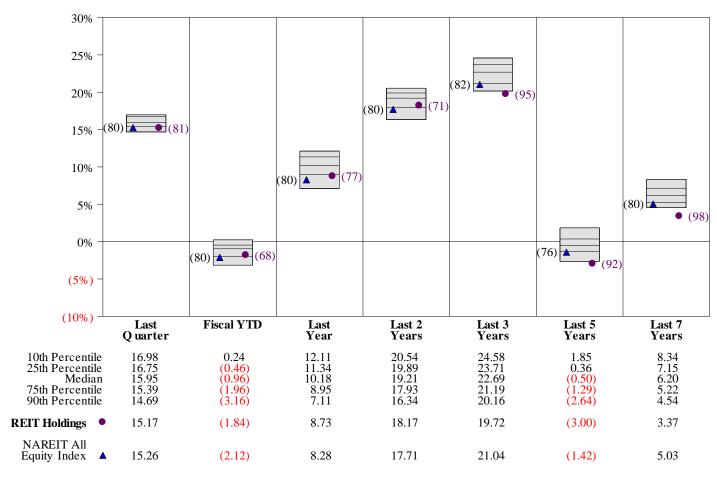
# **Real Assets Category**

|                                 |         |         |        | Last    | Last    |
|---------------------------------|---------|---------|--------|---------|---------|
|                                 | Last    | Fiscal  | Last   | 3       | 5       |
|                                 | Quarter | YTD     | Year   | Years   | Years   |
| Real Assets                     | 3.08%   | 3.25%   | 13.14% | 2.34%   | -       |
| Real Assets Target (1)          | 3.23%   | 6.38%   | 12.91% | 4.46%   | 5.21%   |
| Real Estate Pool                | 3.81%   | 3.31%   | 15.37% | (1.20%) | (2.12%) |
| Real Estate Target (2)          | 4.19%   | 5.71%   | 13.91% | 4.76%   | 3.17%   |
| Private Real Estate             | 2.55%   | 3.87%   | 16.11% | (2.16%) | (2.22%) |
| NCREIF Total Index              | 2.96%   | 6.36%   | 14.26% | 2.43%   | 3.09%   |
| REIT Internal Portfolio         | 15.17%  | (1.84%) | 8.73%  | 19.72%  | (3.00%) |
| NAREIT Equity Index             | 15.26%  | (2.12%) | 8.28%  | 21.04%  | (1.42%) |
| Total Farmland                  | 1.10%   | 1.71%   | 9.47%  | 7.02%   | 9.48%   |
| UBS Agrivest                    | 1.17%   | 1.80%   | 10.78% | 6.67%   | 9.71%   |
| Hancock Agricultural            | 0.98%   | 1.57%   | 7.39%  | 7.88%   | 9.63%   |
| ARMB Farmland Target (3)        | 6.71%   | 9.21%   | 14.93% | 9.92%   | 12.00%  |
| Total Timber                    | 2.05%   | 2.66%   | 5.47%  | 4.88%   | -       |
| Timberland Investment Resources | 0.99%   | 1.72%   | 2.96%  | 4.02%   | _       |
| Hancock Timber                  | 3.73%   | 4.14%   | 9.85%  | -       | _       |
| NCREIF Timberland Index         | 0.51%   | 0.16%   | 1.58%  | (1.15%) | 4.61%   |
| TIPS Internal Portfolio         | 2.88%   | 7.89%   | 14.50% | 10.63%  | -       |
| BC US TIPS Index                | 2.69%   | 7.32%   | 13.56% | 10.38%  | 7.95%   |
| Total Energy Funds *            | 2.51%   | 2.97%   | 5.93%  | 5.79%   | 10.48%  |
| CPI + 5%                        | 0.57%   | 2.34%   | 8.21%  | 7.75%   | 7.41%   |

• Please note that real estate returns are provided by ARMB's real estate consultant

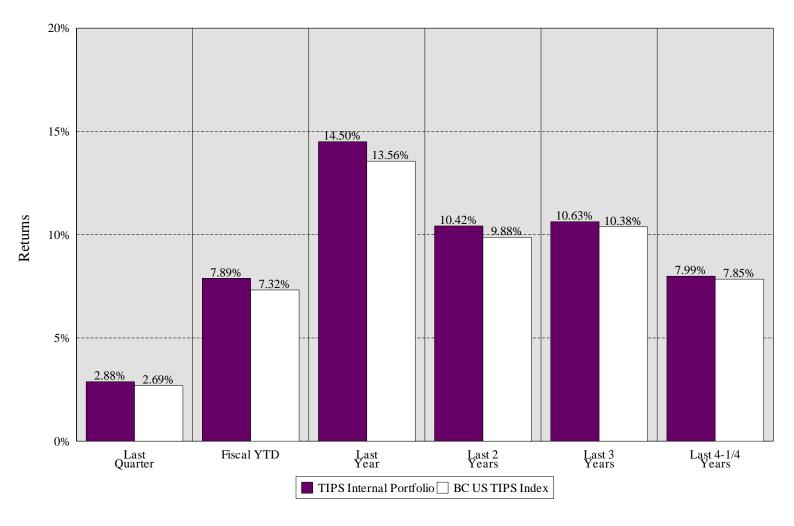
### **REIT Portfolio**





Good Results Relative to Market over quarter, year, and two year spans

# **Internally Managed TIPS Portfolio**

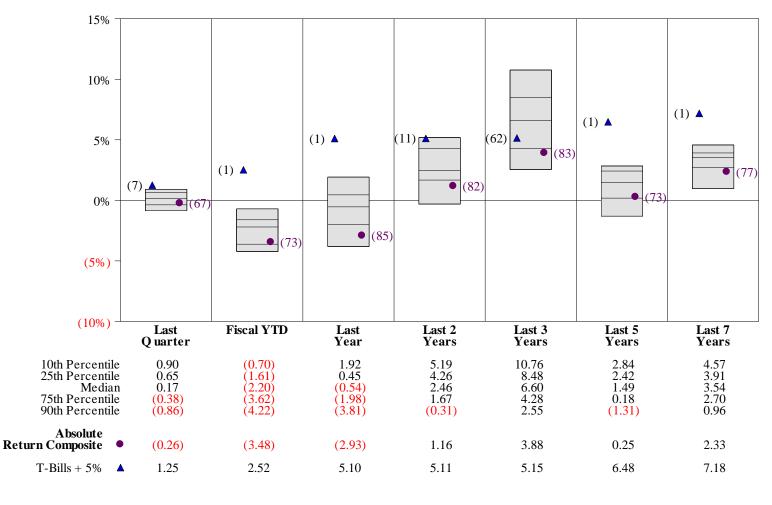


Index+ performance at minimal cost

# **Absolute Return Composite**

Reflects December 31 values, while SS data used to calculate total fund is lagged 1-month

#### Performance vs Absolute Return Hedge FoFs Style (Net)



### **Summary Manager Views**

Managers With Strong Relative Performance for 1-year and 5-year (or since Inception)

- LC Domestic Equity
  - Barrow Hanley and Quantitative both have strong relative performance versus Value index and peers for the year and since inception
- SC Domestic Equity
  - Jennison Associates
  - Lord Abbett
  - Luther King
- International Equity
  - Brandes
  - Lazard
  - Schroder & Mondrian Intl SC too early but both good through 5 quarters
- Emerging Markets
  - Lazard Inception was 4 years ago
- Global
  - Lazard



### **Summary Manager Views**

### Disappointing Performance for Either 1 or 5 Year Periods (or since inception)

- Domestic Equity
  - Relational LC Value trails S&P for year and last 5-year period but now outpaces Value Index
  - RCM Large Cap Growth trailing both benchmarks over last year but above S&P for 5-years
  - SSgA SC Value Index
     — both trailing 1-year & since inception below target
- High Yield
  - Mackay Shields strong for 1-year but still slightly under target over last 5 years
- International Fixed
  - Mondrian trailing over last year, but good 5-year results
- International Equity
  - Capital Guardian trailing slightly over last year but better than target over 5-year span
  - McKinley trailing over both time periods
- Emerging Markets
  - Capital Guardian trails benchmark for 1-year, at benchmark for 5-years
  - Eaton Vance slightly behind over last year and larger shortfall since inception
- Absolute Return
  - Crestline and Mariner trailing over both time periods
  - GAM and Prisma trailing 1-year return and since inception (1.75 years)



# **Individual Account Option Performance**

Balanced & Target Date Funds

| Investment Manager                                  | Market<br>Value<br>(\$mm)                         | 1/2<br>Year<br>Return            | Last<br>Year<br>Return | 3<br>Year<br>Return | 5<br>Year<br>Return                        | 7<br>Year<br>Return | 5<br>Year<br>Risk | 5 Year<br>Risk<br>Quadrant                                    | 5 Year<br>Excess<br>Rtn Ratio | 3 Year<br>Tracking<br>Error   | 5 Year<br>Sharpe<br>Ratio     |
|---|---|----------------------------------|------------------------|---------------------|--|---------------------|-------------------|---|-------------------------------|-------------------------------|-------------------------------|
| Balanced & Target Date F                            | (, ,  | Return                           | Return                 | Return              | Return                                     | Ketuin              | Kisk              | Quadrant  | Kiii Kauo                     | Litoi                         | Rauo                          |
| Alaska Balanced Fund CAI Mt Fd: Dom Bal Sty         | \$1,075   | <b>0.5</b> 1                     | <b>4.4</b> 7           | <b>9.8</b> 81       | <b>4.3</b> 5                               | <b>4.9</b> 10       | <b>7.9</b> 99     |   | <b>-0.0</b> 6                 | <b>0.6</b> 100                | <b>0.4</b> 1                  |
| Passive Target                                      |   | 0.7 1                            | 4.6 6                  | 9.4 83              | 4.3 5                                      | 4.8 10              | 7.4 99            |   |                               |                               | 0.4 1                         |
| Long Term Balanced Fun<br>CAI Mt Fd: Dom Bal Sty    |   | <b>-2.5</b> 32                   | <b>2.2</b> 29          | <b>11.5</b> 53      | <b>2.5</b> 18                              | <b>4.1</b> 18       | <b>13.4</b> 88    |   | <b>-0.1</b> 29                | <b>0.5</b> 100                | <b>0.1</b> 18                 |
| Passive Target                                      |   | -2.3 28                          | 2.4 28                 | 11.2 60             | 2.6 18                                     | 4.1 17              | 13.0 89           |   |                               |                               | 0.1 17                        |
| Target 2010 Trust<br>CAI Tgt Date 2010              | \$8   | <b>-1.9</b> 35                   | <b>2.4</b> 28          |                     |  |                     |                   |   |                               |                               |                               |
| Custom Index  |   | -2.0 36                          | 2.2 31                 |                     |  |                     |                   |   |                               |                               |                               |
| Target 2015 Trust<br>CAI Tgt Date 2015              | \$88  | <b>-2.8</b> 32                   | <b>1.8</b> 23          | 10.2 74             | <b>4.1</b> 2                               | <b>5.0</b> 2        | 10.8 90           |   | <b>0.7</b> 1                  | <b>0.4</b> 100                | 0.2 3                         |
| Custom Index  |   | -3.0 34                          | 1.7 24                 | 10.0 79             | 3.8 2                                      | 4.8 2               | 10.9 90           |   |                               |                               | 0.2 5                         |
| Target 2020 Trust CAI Tgt Date 2020 Custom Index    | \$41  | <b>-3.7</b> 34                   | 1.2 18<br>1.1 20       | <b>11.9</b> 52      | 1.3 32<br>1.2 35                           | 3.9 10<br>3.8 11    | <b>15.6</b> 75    |   | <b>0.2</b> 13                 | <b>0.5</b> 100                | <b>-0.0</b> 32 -0.0 35        |
| Target 2025 Trust                                   | \$24  | <b>-3.6</b> 39                   | <b>0.7</b> 5           | 11.7 57<br>12.8 31  | 0.1 44                                     | 3.0 11              | 18.5 57           |   | 0.1.27                        | 0.4 100                       | <b>-0.0</b> 35 <b>-0.1</b> 46 |
| CAI Tgt Date 2025<br>Custom Index                   | \$24  | <b>-4.4</b> 16<br><b>-4.6</b> 19 | 0.7 5                  | 12.7 36             | 0.1 44                                     |                     | 18.7 56           |   | <b>0.1</b> 37                 | <b>0.4</b> 100                | <b>-0.1</b> 46                |
| Target 2030 Trust CAI Tgt Date 2030                 | \$13  | <b>-5.2</b> 22                   | 0.1 8                  | 12.7 30             | 0.0 43                                     |                     | 10.7 30           |   |                               |                               | 0.1 4/                        |
| Custom Index  |   | -5.3 22                          | 0.0 9                  |                     |  |                     |                   |   |                               |                               |                               |
| Target 2035 Trust<br>CAI Tgt Date 2035              | \$14  | <b>-5.9</b> 17                   | <b>-0.5</b> 4          |                     |  |                     |                   |   |                               |                               |                               |
| Custom Index  |   | -5.9 18                          | -0.5 4                 |                     |  |                     |                   |   |                               |                               |                               |
| Target 2040 Trust<br>CAI Tgt Date 2040              | \$16  | <b>-5.9</b> 12                   | <b>-0.5</b> 7          |                     |  |                     |                   |   |                               |                               |                               |
| Custom Index  |   | -6.0 14                          | -0.6 7                 |                     |  |                     |                   |   |                               |                               |                               |
| Target 2045 Trust CAI Tgt Date 2040 Custom Index    | \$18  | <b>-6.0</b> 13                   | <b>-0.5</b> 7          |                     |  |                     |                   |   |                               |                               |                               |
| Custom mucx   | 35.1  |                                  |                        | •                   |  |                     |                   | F 37  | F 37                          | 2.57                          | F \$7                         |
| Investment Manager                                  | Market<br>Value<br>(\$mm)                         | 1/2<br>Year<br>Return            | Last<br>Year<br>Return | 3<br>Year<br>Return | 5<br>Year<br>Return                        | 7<br>Year<br>Return | 5<br>Year<br>Risk | 5 Year<br>Risk<br>Quadrant                                    | 5 Year<br>Excess<br>Rtn Ratio | 3 Year<br>Tracking<br>Error   | 5 Year<br>Sharpe<br>Ratio     |
| Target 2050 Trust                                   | \$21  | <b>-5.9</b> 7                    | <b>-0.5</b> 7          |                     |  |                     |                   |   |                               |                               |                               |
| CAI Tgt Date 2050<br>Custom Index                   |   | -6.0 7                           | -0.6 7                 |                     |  |                     |                   |   |                               |                               |                               |
| Target 2055 Trust<br>CAI Tgt Date 2055              | \$7   | <b>-5.9</b> 1                    | <b>-0.5</b> 1          |                     |  |                     |                   |   |                               |                               |                               |
| Custom Index  |   | -6.0 1                           | -0.6 1                 |                     |  |                     |                   |   |                               |                               |                               |
| Retums: above median third quartile fourth quartile | Risk: below median second quartile first quartile | Risi                             | k Quadrant:            |                     | Excess Road above third quantity fourth of | uartile             |                   | acking Error<br>below media<br>second quart<br>first quartile | an                            | Sharpe R above third q fourth | median<br>uartile             |



# **Passive Options**

### Gross & Net of Fee

| Investment Manager  | Market<br>Value<br>(\$mm) | 1/2<br>Year<br>Return | Last<br>Year<br>Return | 3<br>Year<br>Return    | 5<br>Year<br>Return                              | 7<br>Year<br>Return | 5<br>Year<br>Risk | 5 Year<br>Risk<br>Quadrant                                     | 5 Year<br>Excess<br>Rtn Ratio | 3 Year<br>Tracking<br>Error | 5 Year<br>Sharpe<br>Ratio |
|---|---------------------------|-----------------------|------------------------|------------------------|--|---------------------|-------------------|--|-------------------------------|-----------------------------|---------------------------|
| Index Funds (Gross of Fee)  | (фини)                    | Teturn                | Tetuin                 | Return                 | Tetain   | Iteum               | Tugit             | Quaurant   | IIII IIIII                    | Enoi                        | 14410                     |
| State Street S&P Fund (i)<br>CAI Large Cap Core Style                                   | \$219                     | <b>-3.7</b> 30        | <b>2.1</b> 40          | <b>14.2</b> 48         | <b>-0.2</b> 70                                   | <b>2.7</b> 82       | <b>21.1</b> 49    |  | <b>0.6</b> 8                  | <b>0.1</b> 100              | <b>-0.1</b> 72            |
| S&P 500 Index   |                           | -3.7 30               | 2.1 40                 | 14.1 50                | -0.2 72  | 2.6 84              | 21.1 48           |  |                               |                             | -0.1 73                   |
| Russell 3000 Index (i) CAI Large Cap Style  | \$12                      | <b>-4.9</b> 39        | <b>1.1</b> 40          | <b>15.0</b> 36         |  |                     |                   |  |                               | <b>0.1</b> 100              |                           |
| Russell 3000 Index  |                           | -5.0 40               | 1.0 42                 | 14.9 37                | -0.0 55  | 3.0 56              | 21.9 50           |  |                               |                             | -0.1 54                   |
| World Eq Ex-US Index (i) CAI Non-U.S. Equity Style                                      | \$10                      | <b>-16.8</b> 59       | <b>-13.7</b> 73        | 11.1 29                |  |                     |                   |  |                               | <b>1.7</b> 100              | 0.0                       |
| MSCI ACWI x US (Net)  | ***                       | -16.9 59              | -13.7 73               | 10.7 33                | -2.9 44  | 3.5 41              | 26.6 27           |  |                               |                             | -0.2 41                   |
| Long US Treasury Bond Index (i) CAI Extended Mat FI Style                               | \$22                      | 27.0 8                | 29.8 8                 | <b>7.6</b> 83          | 11.0   | 0.0                 | 16.0              |  |                               | <b>0.4</b> 96               | 0.6                       |
| BC Long Treas   | <b>#10</b>                | 27.0 8                | 29.9 8                 | 7.4 89                 | 11.0 30  | 9.0 30              | 16.3 8            |  |                               | 0.1                         | 0.6 92                    |
| US Treasry Infl Prtcd SEC (i) CAI Real Return BC US TIPS Index                          | \$19                      | <b>7.3</b> 67         | <b>13.4</b> 54 13.6 48 | <b>10.2</b> 55         | 8.0 60   | 6.1 69              | 5.4 26            |  |                               | <b>0.1</b> 95               | 1.2 68                    |
| World Gov't Bond Ex-US Indx (i)   | \$5                       | <b>0.4</b> 37         | <b>5.2</b> 38          | <b>4.8</b> 91          | 8.0 60   | 0.1 69              | 3.4 26            |  |                               | <b>0.9</b> 94               | 1.2 68                    |
| CAI Non-U.S. F-I Style Citi WGBI Non-US Idx   | фэ                        |                       |                        |                        | 7.2 12   | 4.7                 | 10.2              |  |                               | <b>0.9</b> 94               | 0.6 **                    |
|   | Φ21                       | 0.5 30                | 5.2 39                 | 4.9 89                 | 7.2 62   | 4.7 71              | 10.3 44           |  |                               | 1.0                         | 0.6 66                    |
| US Real Estate Invmnt Trust (i) CAI Real Estate-REIT DB US Select REIT Index            | \$21                      | <b>-1.5</b> 63        | <b>9.2</b> 67 9.4 65   | <b>21.8</b> 61 21.6 63 | -2.0 86  | 4.9 82              | 36.3 13           |  |                               | <b>1.9</b> 98               | -0.1 87                   |
| US Select REIT Illdex   |                           | I                     | 9.4 65                 |                        |  |                     |                   |  |                               |                             |                           |
| Investment Manager  | Market<br>Value<br>(\$mm) | 1/2<br>Year<br>Return | Last<br>Year<br>Return | 3<br>Year<br>Return    | 5<br>Year<br>Return                              | 7<br>Year<br>Return | 5<br>Year<br>Risk | 5 Year<br>Risk<br>Quadrant                                     | 5 Year<br>Excess<br>Rtn Ratio | 3 Year<br>Tracking<br>Error | 5 Year<br>Sharpe<br>Ratio |
| Index Funds (Net of Fee)  |                           |                       |                        |                        |  |                     |                   |  |                               |                             |                           |
| BlackRock Govt/Credit Bond Fund (i<br>CAI Core Bond Mut Fds                             | \$53                      | <b>5.9</b> 7          | <b>8.6</b> 8           | <b>6.2</b> 93          | <b>6.3</b> 36                                    | <b>5.4</b> 45       | <b>4.7</b> 46     |  | <b>-1.2</b> 99                | <b>0.2</b> 99               | <b>1.0</b> 62             |
| BC Govt/Credit Bd   |                           | 6.0 6                 | 8.7 8                  | 6.6 92                 | 6.5 33   | 5.5 41              | 4.7 47            |  |                               |                             | 1.1 56                    |
| Intermediate Bond Fund (i) CAI Intermediate F-I Mut                                     | \$14                      | <b>3.8</b> 27         | <b>5.9</b> 32          | <b>3.4</b> 84          | <b>5.8</b> 25                                    | <b>4.9</b> 25       | <b>4.3</b> 25     |  | <b>-0.2</b> 75                | <b>0.0</b> 100              | <b>1.0</b> 68             |
| BC Gov Inter  |                           | 3.9 26                | 6.1 31                 | 3.5 83                 | 5.9 24   | 5.0 25              | 4.2 27            |  |                               |                             | 1.0 63                    |
| Returns: Risk:  above median below m third quartile second q fourth quartile first quar | uartile                   | Risi                  | k Quadrant:            |                        | Excess Real above real third questions fourth of | uartile             |                   | acking Error:<br>below media<br>second quart<br>first quartile | n                             | Sharpe Rabove above third q | median<br>uartile         |

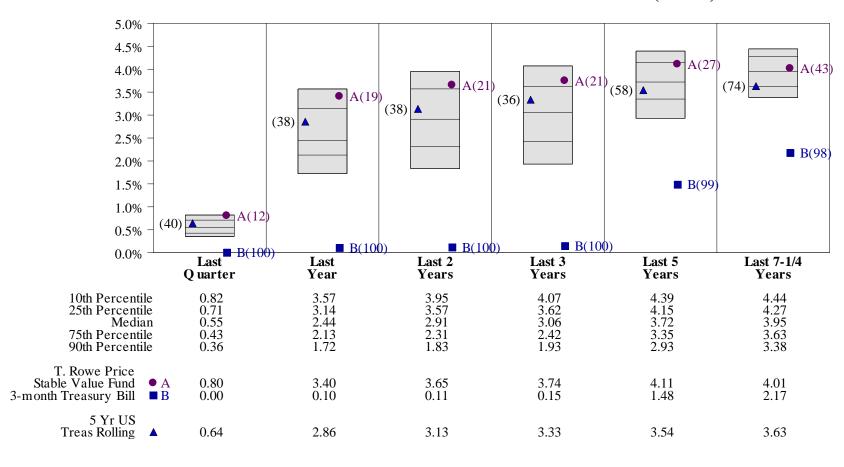




# **SBS Stable Value Option**

### \$316 million

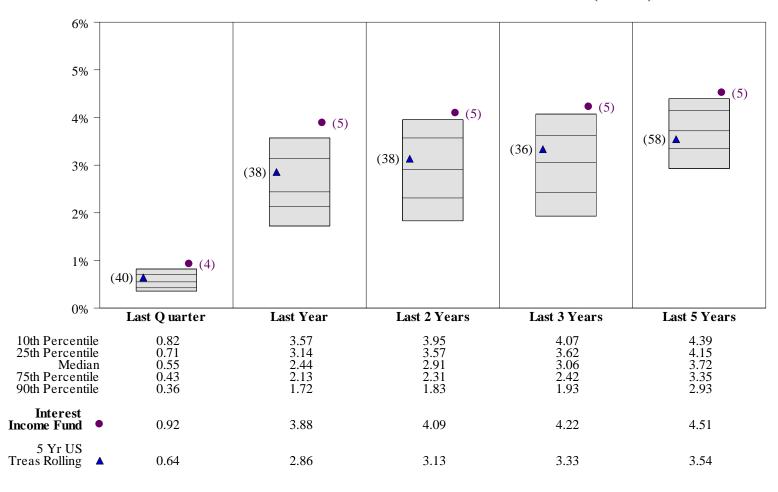
#### **Performance vs CAI Stable Value Database (Gross)**



# **Deferred Compensation Plan**

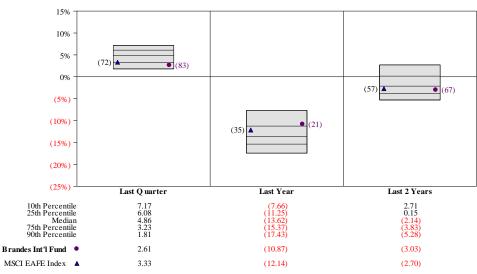
### Interest Income \$175 million

#### **Performance vs CAI Stable Value Database (Gross)**



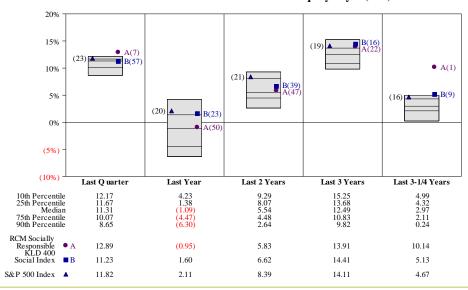
# **SBS Active Options**

#### Performance vs CAI MF - Non-US Equity Style (Net)



Brandes
International Equity

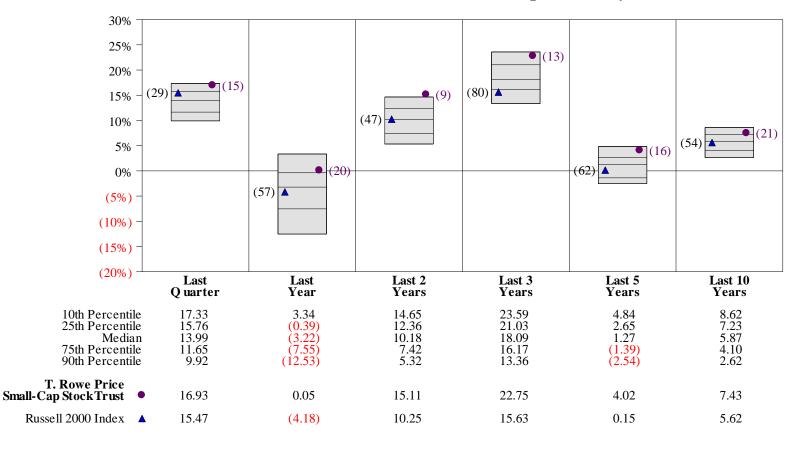
#### Performance vs CAI MF - Core Equity Style (Net)



RCM – Socially Responsible Large Cap Domestic Equity

# T. Rowe Price Small Cap Equity

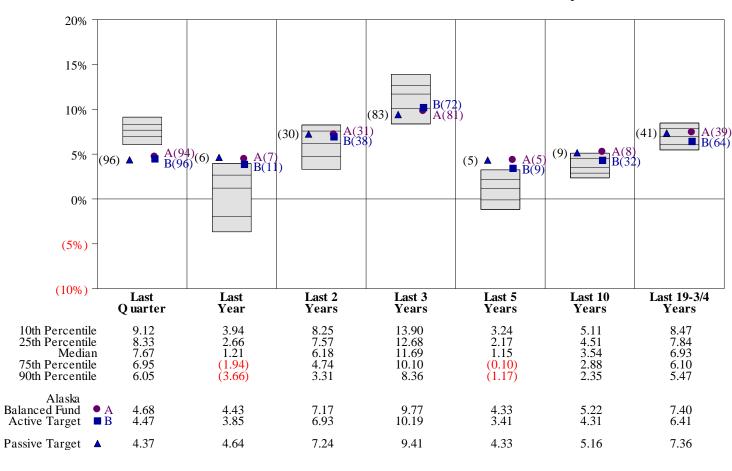
#### Performance vs CAI MF - Small Cap Broad Style (Net)



### **Balanced**

### \$1.08 Billion

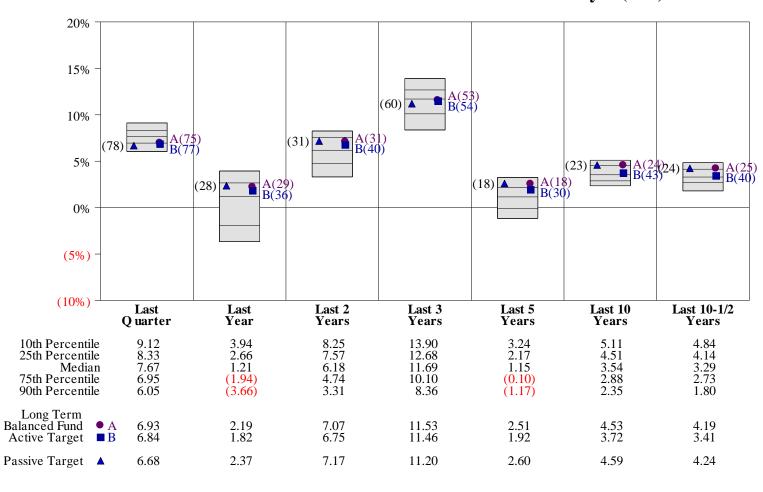
#### Performance vs CAI MF - Domestic Balanced Style (Net)



# **Long-Term Balanced**

### \$369 million

#### **Performance vs CAI MF - Domestic Balanced Style (Net)**

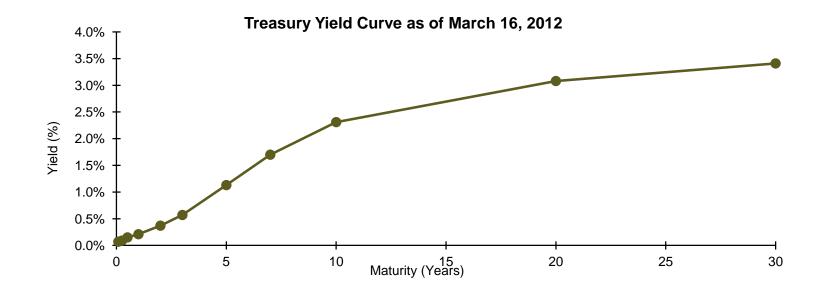


# **Subsequent Market Results**

### YTD Through 3/16/12

| Index              | YTD    |
|--------------------|--------|
| Barclays Aggregate | -0.04% |
| US Treasury        | -1.73% |
| 1-3 Year Treasury  | -0.17% |
| 7-10 Year Treasury | -2.34% |
| US Credit          | 1.58%  |
| High Yield         | 0.16%  |

| Index                         | YTD    |
|-------------------------------|--------|
| S&P 500                       | 12.19% |
| Russell 2000                  | 12.32% |
| MSCIEAFE                      | 12.49% |
| MSCI Emerging Markets         | 16.42% |
| Dow Jones UBS Commodity Index | 3.96%  |



# Callan

April 6, 2012

ARMB
Annual Asset Allocation Update

Michael J. O'Leary CFA Executive Vice President

### **Overview**

### 2012 Capital Market Projections

- As previously reported, Callan's 2012 capital market projections are lower than those developed in prior years.
- Callan has also counseled clients to attempt to avoid increasing "acceptable" risk levels in pursuit of returns comparable to those that appeared attainable in environments characterized by significantly higher levels of interest rates.
- Historically, ARMB has set policy with the use of customized "asset class" buckets. Specifically, ARMB has sent policy using:
  - ARMB Fixed which is a blend of the following three sub-asset class building blocks: Intermediate-Term Treasury securities; Non-US Dollar Denominated Bonds and High Yield Bonds. These three were weighted 80/10/10 respectively.
  - ARMB Real Assets which is a blend of Real Estate (both public and private); Farmland; Timber :Treasury
     Inflation Protected Securities (TIPS) and Private energy related investments.
- Staff and Callan believe that these custom aggregations provide significant managerial flexibility while
  maintaining desired portfolio balance and liquidity. Unfortunately, the use of these aggregations complicates
  efficient frontier modeling. We address this complexity by initially using the underlying building blocks to create
  an unconstrained efficient frontier and then separately build a constrained efficient frontier once those involved in
  formulating a recommendation for board consideration.
- Given the maturity of the DB programs, assuring adequate liquidity has become increasingly important. This
  qualitative assessment has been addressed by forcing allocations to short-term fixed income securities. In the
  2012 analysis, the allocation was increased from 2% to 6%. In part, this change was driven by risk associated
  with today's low interest rate environment and the resultant risk of loss associated with rising rates. We also
  modified the definition to provide the fixed to invest in non-cash securities (primarily instruments with a slightly
  longer maturity.



# Individual asset category return and risk characteristics

#### Risk and Return Assumptions

| Asset Class             | Projected<br>Arithmetic<br>Return | Projected<br>Standard<br>Deviation | 3 Yr. Geometric<br>Mean Return | 5 Yr. Geometric<br>Mean Return | 10 Yr. Geometric<br>Mean Return |
|-------------------------|-----------------------------------|------------------------------------|--------------------------------|--------------------------------|---------------------------------|
| Broad Domestic Equity   | 9.21%                             | 18.72%                             | 7.85%                          | 7.78%                          | 7.74%                           |
| Large Cap               | 8.95%                             | 18.00%                             | 7.70%                          | 7.64%                          | 7.60%                           |
| Small/Mid Cap           | 10.25%                            | 23.00%                             | 8.08%                          | 7.99%                          | 7.92%                           |
| International Equity    | 9.30%                             | 20.00%                             | 7.70%                          | 7.63%                          | 7.58%                           |
| Emerging Markets Equity | 11 <i>5</i> 0%                    | 27.75%                             | 8.24%                          | 8.10%                          | 7.99%                           |
| Global (ex-US) Equity   | 9.85%                             | 21.16%                             | 8.05%                          | 7.97%                          | 7.92%                           |
| Private Equity          | 13.05%                            | 30.60%                             | 9.07%                          | 8.90%                          | 8.78%                           |
| Intmdt Treas            | 3.15%                             | 4.00%                              | 3.11%                          | 3.11%                          | 3.11%                           |
| ARMB Fixed              | 3.45%                             | 4.10%                              | 3.41%                          | 3.41%                          | 3.41%                           |
| Domestic Fixed          | 3.30%                             | 4.25%                              | 3.26%                          | 3.25%                          | 3.25%                           |
| High Yield              | 6.00%                             | 12 <i>5</i> 0%                     | 5.40%                          | 5.37%                          | 5.35%                           |
| Non US Fixed            | 3.25%                             | 9.50%                              | 2.87%                          | 2.85%                          | 2.84%                           |
| Real Assets             | 6.74%                             | 13 <i>5</i> 8%                     | 6.04%                          | 6.00%                          | 5.98%                           |
| TIPS                    | 3.10%                             | 5.60%                              | 2.99%                          | 2.98%                          | 2.98%                           |
| Real Estate             | 7.65%                             | 16.95%                             | 6 <i>5</i> 0%                  | 6.45%                          | 6.41%                           |
| Absolute Return         | 5.90%                             | 10.00%                             | 5.56%                          | 5.54%                          | 5 <i>5</i> 3%                   |
| Short-Term Fixed Income | 2.75%                             | 0.90%                              | 2.77%                          | 2.77%                          | 2.77%                           |



# **Asset Mix Alternatives Using Custom ARMB Groupings**

#### Current Target & Potential Target Largely Constrained But Close to the Unconstrained Efficient Frontier

| Portfolio                     |       |        |        |        |         |               |             |        |
|-------------------------------|-------|--------|--------|--------|---------|---------------|-------------|--------|
| Component                     | Min   | Max    | Mix 1  | Mix 2  | Mix 3 N | lew Target-20 | Target-2011 | Mix 5  |
| Broad Domestic Equity         | 0.0%  | 100.0% | 23.5%  | 24.7%  | 25.9%   | 27.0%         | 27.0%       | 28.4%  |
| Global (ex-US) Equity         | 0.0%  | 100.0% | 20.3%  | 21.1%  | 22.0%   | 23.0%         | 23.0%       | 23.7%  |
| Private Equity                | 8.0%  | 100.0% | 8.0%   | 8.0%   | 8.0%    | 8.0%          | 8.0%        | 8.0%   |
| Real Assets                   | 16.0% | 100.0% | 16.0%  | 16.0%  | 16.0%   | 16.0%         | 16.0%       | 16.0%  |
| ARMB Fixed                    | 0.0%  | 100.0% | 20.2%  | 18.2%  | 16.1%   | 14.0%         | 18.0%       | 11.9%  |
| Absolute Return               | 0.0%  | 6.0%   | 6.0%   | 6.0%   | 6.0%    | 6.0%          | 6.0%        | 6.0%   |
| Short-Term Fixed Income       | 6.0%  | 100.0% | 6.0%   | 6.0%   | 6.0%    | 6.0%          | 2.0%        | 6.0%   |
| Totals                        |       |        | 100.0% | 100.0% | 100.0%  | 100.0%        | 100.0%      | 100.0% |
|                               |       |        |        |        |         |               |             |        |
| Projected Arithmetic Return   |       |        | 7.50%  | 7.63%  | 7.75%   | 7.88%         | 7.90%       | 8.00%  |
| Projected Standard Deviation  |       |        | 13.08% | 13.45% | 13.83%  | 14.20%        | 14.24%      | 14.58% |
| 5 Yr. Geometric Mean Return   |       |        | 6.87%  | 6.95%  | 7.03%   | 7.11%         | 7.14%       | 7.19%  |
| 10 Yr. Geometric Mean Return  |       |        | 6.85%  | 6.93%  | 7.01%   | 7.09%         | 7.11%       | 7.16%  |
| 10 Yr. Simulated Sharpe Ratio |       |        | 0.31%  | 0.31%  | 0.31%   | 0.31%         | 0.31%       | 0.30%  |

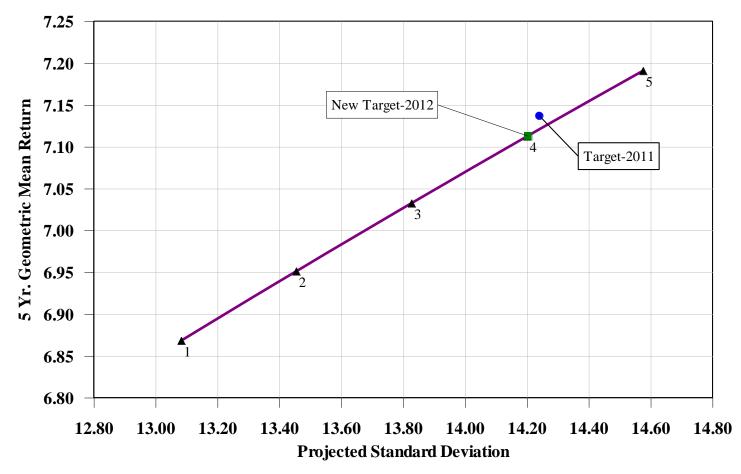
Note that the use of minimum and maximum constraints limits the range of alternative policies but unconstrained optimizations were considered when staff and advisors evaluated alternatives.



# **Comparison of Alternative Mixes**

The 2011 target is above the efficient frontier line because of lower allocation to Short-Term Fixed Income.



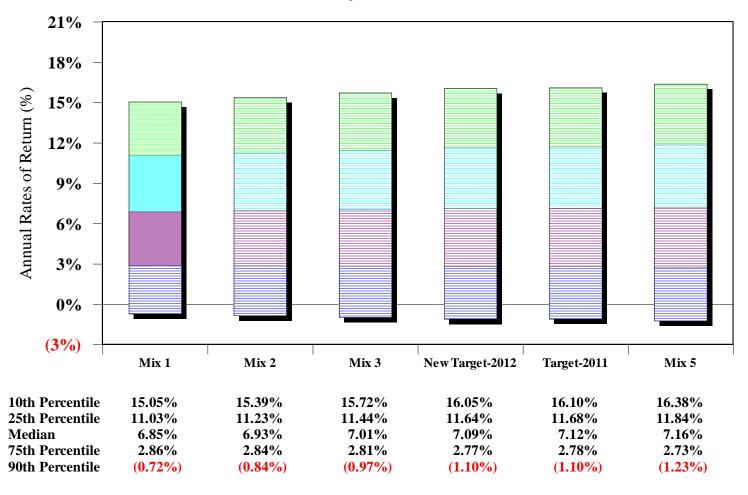




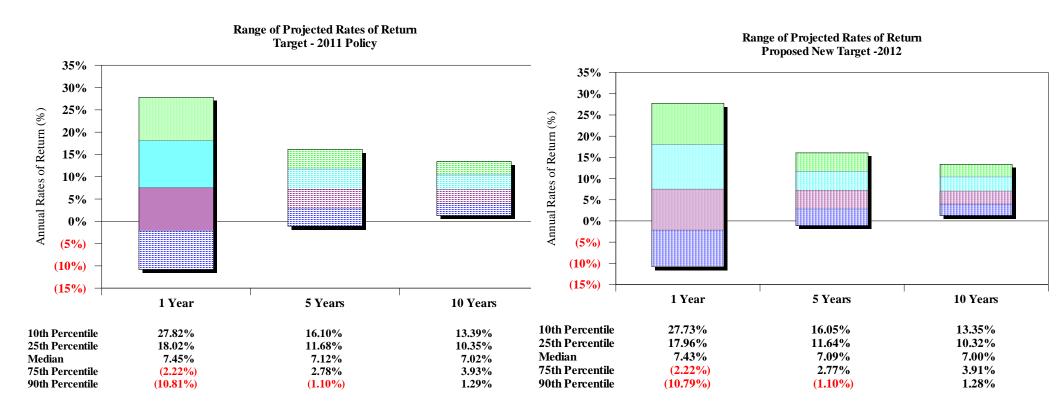
## 5 Year Projected Range of Returns for Alternative Policies

Note that the proposed 2012 Target is very similar to the 2011 Target. Last year the estimated risk level for the 2011 Target was 13.82%.





# Comparison of 2011 and proposed 2012 policies over 3 time frames



This side by side comparison illustrates that the expected range of returns for the proposed policy and the existing policy over three different time horizons is quite small.

## Military & Naval Militia Retirement Plan

Comparison of 2011 Policy and proposed 2012 Policy

# Asset Mix Alternatives Military Retirement 6% Short-Term Fixed Income

| Portfolio                    |     |       |       |            |            |       |        |        |
|------------------------------|-----|-------|-------|------------|------------|-------|--------|--------|
| Сонфонент                    | Min | Mix 1 | Mix 2 | MilPos2012 | Mil2011Tar | Mix 3 | Mix 4  | Mix 5  |
| Broad Domestic Equity        | 0%  | 20%   | 24%   | 26%        | 27%        | 28%   | 32%    | 37%    |
| Global (ex-US) Equity        | 0%  | 12%   | 14%   | 17%        | 17%        | 17%   | 20%    | 23%    |
| ARMB Fixed                   | 0%  | 53%   | 56%   | 51%        | 54%        | 49%   | 42%    | 34%    |
| Short-Term FI                | 6%  | 15%   | 6%    | 6%         | 2%         | 6%    | 6%     | 6%     |
| Totals                       |     | 100%  | 100%  | 100%       | 100%       | 100%  | 100%   | 100%   |
|                              |     |       |       |            |            |       |        |        |
| Projected Arithmetic Return  |     | 5.25% | 5.69% | 5.99%      | 6.08%      | 6.13% | 6.56%  | 7.00%  |
| Projected Standard Deviation |     | 6.71% | 7.89% | 8.73%      | 8.96%      | 9.11% | 10.37% | 11.65% |
| 5 Yr. Geometric Mean Return  |     | 5.13% | 5.51% | 5.75%      | 5.82%      | 5.86% | 6.20%  | 6.52%  |
| 10 Yr. Geometric Mean Return |     | 5.13% | 5.50% | 5.74%      | 5.81%      | 5.85% | 6.18%  | 6.50%  |

A modest change is recommended in an effort to incorporate the 6% Short-Term minimum requirement while limiting the reduction in expected return.

## ALASKA RETIREMENT MANAGEMENT BOARD

| SUBJECT: | Asset Allocations –                   | ACTION:      | X |
|----------|---------------------------------------|--------------|---|
|          | Resolutions 2012-05, 2012-06, 2012-07 |              |   |
| DATE:    | April 20, 2012                        | INFORMATION: |   |
|          |                                       |              |   |
|          |                                       |              |   |

### **BACKGROUND**:

The Alaska Retirement Management Board (Board) sets and reviews the asset allocations on behalf of all plans over which it has fiduciary responsibility. This process incorporates five-year capital market assumptions, board goals, actuarial assumptions, and other factors.

#### **STATUS**:

At the February 2012 meeting of the Board, Callan Associates, Inc. (Callan) presented the 2012 capital market projections that are the basis for the asset allocation and optimization process. On April 2, 2012, Chief Investment Officer Gary Bader conferred with Michael O'Leary of Callan and Investment Advisory Council (IAC) members Dr. William Jennings, Mr. George Wilson, and Dr. Jerrold Mitchell regarding asset allocation for the next fiscal year.

Staff, the IAC, and Callan recommend the following strategic asset allocations after considering current asset allocations and a range of optimal portfolios produced by Callan:

Resolution 2012-05 – Public Employees', Teachers' and Judicial Retirement Systems

Public Employees', Teachers', and Judicial Retirement Health Trust Funds

Retiree Major Health Insurance Fund

Health Reimbursement Arrangement Fund

PERS Peace Officers/Fighters Occupational Death & Disability Fund

PERS, TRS, All Other Death & Disability Fund

Resolution 2012-06 – Alaska National Guard and Naval Militia Retirement Systems

Resolution 2012-07 – Public Employees' and Teachers' Retirement Systems Defined Contribution Holding Accounts

### **RECOMMENDATION:**

That the Alaska Retirement Management Board adopt Resolutions 2012-05, 2012-06, and 2012-07, approving the asset allocations for fiscal year 2013.

### State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD

Relating to Asset Allocation

For the Public Employees', Teachers' and Judicial Retirement Systems
Public Employees', Teachers', and Judicial Retirement Health Trust Funds
Retiree Major Health Insurance Fund
Health Reimbursement Arrangement Fund
PERS Peace Officers/Fighters Occupational Death & Disability Fund
PERS, TRS, All Other Death & Disability Fund

#### Resolution 2012-05

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee of the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policies for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has reviewed the actuarial assumptions; and

WHEREAS, the Board has reviewed the asset allocation set forth in the study prepared by the external investment consulting firm of Callan Associates, Inc.; and

WHEREAS, a prudent, diversified portfolio reduces risk and volatility and considers short term and long term earnings requirements for the Funds; and

WHEREAS, the Board shall continue to review, evaluate and make appropriate adjustments to asset allocation for the retirement plans on a periodic basis;

NOW THEREFORE, BE IT RESOLVED BY THE ALASKA RETIREMENT MANAGEMENT BOARD that the following asset allocation be established for the Public Employees', Teachers' and Judicial Retirement Systems; Public Employees', Teachers', and Judicial Retirement Health Trust Funds; Retiree Major Health Insurance Fund; Health Reimbursement Arrangement Fund; PERS Peace Officers/Firefighters Occupational Death & Disability Fund; and the PERS, TRS, All Other Death & Disability Fund, effective July 1, 2012:

## Target Asset Allocation

| Asset class                              | Allocation          | Range    |  |
|--|---------------------|----------|--|
| <b>Broad Domestic Equity</b>             | 27%                 | ± 6%     |  |
| Global Equity Ex-US                      | 23%                 | ± 4%     |  |
| Private Equity                           | 8%                  | ± 5%     |  |
| Real Assets                              | 16%                 | ± 8%     |  |
| Absolute Return                          | 6%                  | ± 4%     |  |
| Fixed Composite                          | 14%                 | ± 5%     |  |
| Short-Term Fixed Income                  | 6%                  | - 6%/+1% |  |
| Total                                    | 100%                |          |  |
|  |                     |          |  |
| Expected Return – 5-Year Geon            | netric Mean 7.11%   |          |  |
| Projected Standard Deviation             | 14.20%              |          |  |
|  |                     |          |  |
| This resolution repeals and replaces Res | solution 2011-05    |          |  |
| This resolution repeals and replaces Re- | 501dt1011 2011-03.  |          |  |
| DATED at Anchorage, Alaska this          | day of April, 2012. |          |  |
|  | - 7 1               |          |  |
|  |                     |          |  |
|  |                     |          |  |
|  |                     |          |  |
|  | Chair               |          |  |
| EST:                                     |                     |          |  |
| NI.                                      |                     |          |  |
|  |                     |          |  |

ATTEST:

Secretary

# State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD Relating to Asset Allocation

For the Alaska National Guard and Naval Militia Retirement Systems

#### Resolution 2012-06

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee of the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has reviewed the actuarial assumptions for the Alaska National Guard and Naval Militia Retirement Systems; and

WHEREAS, the Board has reviewed the asset allocation set forth in the study prepared by the external investment consulting firm of Callan Associates, Inc.; and

WHEREAS, a prudent, diversified portfolio reduces risk and volatility and considers short term and long term earnings requirements for the Funds; and

WHEREAS, the Board shall continue to review, evaluate and make appropriate adjustments to asset allocation for the retirement plans on a periodic basis;

NOW THEREFORE, BE IT RESOLVED BY THE ALASKA RETIREMENT MANAGEMENT BOARD that the following asset allocation be established for the Alaska National Guard & Naval Militia Retirement System, effective July 1, 2012:

## Target Asset Allocation

| Asset class   | <u>Allocation</u> | Range     |
|---|-------------------|-----------|
| Broad Domestic Equity                                 | 26%               | ± 6%      |
| Global Equity Ex-US                                   | 17%               | $\pm$ 4%  |
| Fixed Composite                                       | 51%               | $\pm$ 10% |
| Short-Term Fixed Income                               | 6%_               | - 6%/+1%  |
| Total   | 100%              |           |
|   |                   |           |
| Expected Return – 5-Year Geometric Mean               | 5.75%             |           |
| Projected Standard Deviation                          | 8.73%             |           |
| Ç   |                   |           |
| This resolution repeals and replaces Resolution 2011- | -06.              |           |
| DATED at Anchorage, Alaska this day of April          | , 2012.           |           |
|   |                   |           |
|   |                   |           |
|   |                   |           |
|   | Chair             |           |
| ATTEST:   |                   |           |
|   |                   |           |
|   |                   |           |
| Secretary   |                   |           |

## State of Alaska ALASKA RETIREMENT MANAGEMENT BOARD

Relating to Asset Allocation

For the Public Employees' and Teachers' Retirement Systems Defined Contribution Holding Accounts

#### Resolution 2012-07

WHEREAS, the Alaska Retirement Management Board (Board) was established by law to serve as trustee of the assets of the State's retirement systems; and

WHEREAS, under AS 37.10.210-220, the Board is to establish and determine the investment objectives and policy for each of the funds entrusted to it; and

WHEREAS, AS 37.10.071 and AS 37.10.210-220 require the Board to apply the prudent investor rule and exercise the fiduciary duty in the sole financial best interest of the funds entrusted to it and treat beneficiaries thereof with impartiality; and

WHEREAS, the Board contracts an independent consultant to provide experience and expertise in asset allocation and other investment matters to come before the Board; and

WHEREAS, the Board has reviewed the actuarial assumptions for the Public Employees' Retirement System and the Teachers' Retirement System; and

WHEREAS, the Board has reviewed the asset allocation set forth in the study prepared by the external investment consulting firm of Callan Associates, Inc.; and

WHEREAS, a prudent, diversified portfolio reduces risk and volatility and considers short term and long term earnings requirements for the Funds; and

WHEREAS, the Board shall continue to review, evaluate and make appropriate adjustments to asset allocation for the retirement plans on a periodic basis.

NOW THEREFORE, BE IT RESOLVED BY THE ALASKA RETIREMENT MANAGEMENT BOARD, that the following asset allocation be established for the Public Employees' and Teachers' Retirement Systems Defined Contribution Holding Accounts, effective July 1, 2012:

## Target Asset Allocation

| <u>Asset class</u>                                       | Allocation     | Range    |  |  |
|--|----------------|----------|--|--|
| Short-Term Fixed Income                                  | 100%           | ± 0%     |  |  |
| Expected Return Projected Standard Deviation             | 2.77%<br>0.90% |          |  |  |
| This Resolution repeals and replaces Resolution 2011-07. |                |          |  |  |
| DATED at Anchorage, Alaska this day of April, 2012.      |                |          |  |  |
|  |                |          |  |  |
| _  | Chai           | <u>r</u> |  |  |
| ATTEST:  |                |          |  |  |
| Secretary  |                |          |  |  |

## ALASKA RETIREMENT MANAGEMENT BOARD M E M O R A N D U M

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To: ARMB Trustees From: Judy Hall Date: April 9, 2012

Subject: Financial Disclosures

As required by AS 37.10.230 and Alaska Retirement Management Board policy relating to investment conduct and reporting, trustees and staff must disclose certain financial interests. We are hereby submitting to you a list of disclosures for individual transactions made by trustees and staff.

| Name            | Position Title     | Disclosure Type | Disclosure<br>Date |
|-----------------|--------------------|-----------------|--------------------|
| Victor Djajalie | Investment Officer | Equities        | 3/29/12            |
| Bob Mitchell    | Investment Officer | Equities        | 2/13/12<br>3/29/12 |
|                 |                    |                 |                    |
|                 |                    |                 |                    |
|                 |                    |                 |                    |

## Alaska Retirement Management Board 2012 Meeting Calendar

| 2012 Meeting Calendar |  |  |  |
|-----------------------|--|--|--|
| February 15           | Committee Meetings: Audit                                |  |  |
| February 16-17        | *Review Capital Market Assumptions                       |  |  |
| Thursday-Friday       | *Manager Presentations                                   |  |  |
| Juneau                | *Actuarial Audit Report                                  |  |  |
|                       |  |  |  |
| April 19-20           | *Adopt Asset Allocation                                  |  |  |
| Thursday-Friday       | *Performance Measurement - 4th Quarter                   |  |  |
| Anchorage             | *Buck Consulting Actuary Report                          |  |  |
|                       | *GRS Actuary Certification                               |  |  |
|                       | *Review Private Equity Annual Plan                       |  |  |
|                       | Pathway Capital Management                               |  |  |
|                       | *Manager Presentations                                   |  |  |
| June 20               | Committee Meetings: Audit                                |  |  |
| June 21-22            | *Final Actuary Report/Adopt Valuation/Contribution Rates |  |  |
| Thursday-Friday       | *Performance Measurement - 1st Quarter                   |  |  |
| Anchorage             | *Manager Presentations                                   |  |  |
|                       |  |  |  |
| September 19          | Committee Meetings: Audit                                |  |  |
|                       | Budget   |  |  |
|                       | Defined Contribution Plan                                |  |  |
| September 20-21       | *Audit Results/Assets - KPMG                             |  |  |
| Thursday-Friday       | *Approve Budget  |  |  |
| Fairbanks             | *Performance Measurement - 2 <sup>nd</sup> Quarter       |  |  |
|                       | *Real Estate Annual Plan                                 |  |  |
|                       | *Real Estate Evaluation - Townsend Group                 |  |  |
|                       | *Manager Presentations                                   |  |  |
| October 25-26         | Education Conference                                     |  |  |
| New York City         |  |  |  |
| December 5            | Committee Meetings: Audit                                |  |  |
| December 6-7          | Audit Report - KPMG                                      |  |  |
| Thursday-Friday       | Performance Measurement - 3 <sup>rd</sup> Quarter        |  |  |
| Anchorage             | Manager Review (Questionnaire)                           |  |  |
|                       | Private Equity Review                                    |  |  |
|                       | Economic Round Table                                     |  |  |
|                       | *Manager Presentations                                   |  |  |